



(An ISO 9001, ISO 14001 & OHSAS 18001 Certified Company)

Synergy in Energy

MINING



STEEL



FERRO-ALLOYS



HYDRO



INVESTOR PRESENTATION Q4FY19

NAGPUR | RAIPUR | VISAKHAPATNAM | MUMBAI | DELHI | SIKKIM | BARBIL | HONGKONG | INDONESIA | SINGAPORE

Performance Highlights



- Highest ever captive iron ore consumption- 4,61,480 MT Vs. 3,56,663 MT (Growth 29%).
- Highest ever Pellet production – 5,99,972 MT. Vs. 5,99,950 MT
- Highest ever Steel Billet Production- 1,56,691 MT (Growth 15%)
- Highest ever Wire Rod production- 1,18,578 MT (Growth 5%)
- Highest ever Thermal Power generation (Standalone)-552 Mn Kwh (Growth 8%)
- Highest ever hydropower generation- 85Mn Kwh (Growth 3%)

Operating Performance



PRODUCTION	Quarter ended			Year ended		
	31.03.19	31.03.18	Trend (%)	31.03.19	31.03.18	Trend (%)
Iron Ore Pellet (MT)	62,975	86,383	-27%	5,99,972	5,99,950	0%
Sponge Iron (MT)	79,243	78,758	1%	3,02,243	2,78,147	9%
Steel Billets (MT)	44,713	34,294	30%	1,56,691	1,36,349	15%
Wire Rod (MT)	30,516	29,386	4%	1,18,578	1,13,466	5%
H. B. Wire (MT)	6,348	6,426	-1%	20,572	27,763	-26%
Ferro (MT)	31,877	35,805	-11%	1,45,064	1,49,258	-3%
Power (Mn Kwh)	252.34	240.93	5%	1076.11	1010.37	7%
Hydro Power (Mn Kwh)	8.43	6.29	34%	85.02	82.23	3%

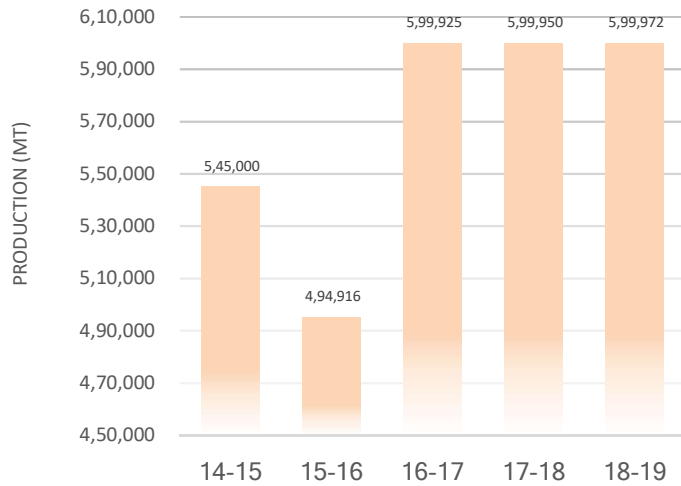
SALES	Quarter ended			Year ended		
	31.03.19	31.03.18	Trend (%)	31.03.19	31.03.18	Trend (%)
Iron Ore Pellet (MT)	43,630	58,184	-25%	4,38,067	3,83,831	14%
Sponge Iron (MT)	37,764	46,230	-18%	1,48,130	1,50,415	-2%
Steel Billets (MT)	12,044	3,729	223%	33,356	19,633	70%
Wire Rod (MT)	23,611	23,475	1%	97,077	85,567	13%
H. B. Wire (MT)	6,153	6,477	-5%	20,473	28,615	-28%
Ferro (MT)	31,631	38,016	-17%	1,39,048	1,49,316	-7%
Power (Mn Kwh)	38.60	39.22	-2%	172.98	145.30	19%
Hydro Power (Mn Kwh)	8.43	6.29	34%	85.02	82.23	3%

Note: A part of all Production is captively consumed for production of downstream products

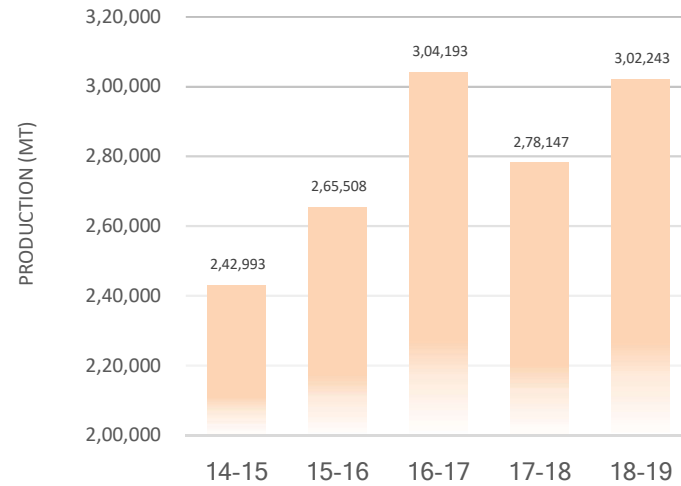
Production Trend



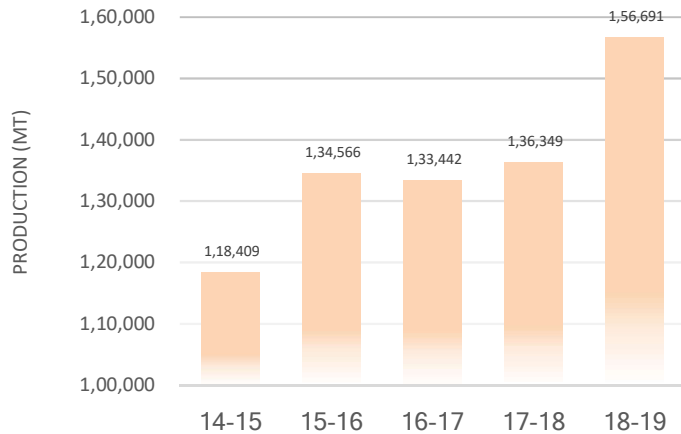
PELLET



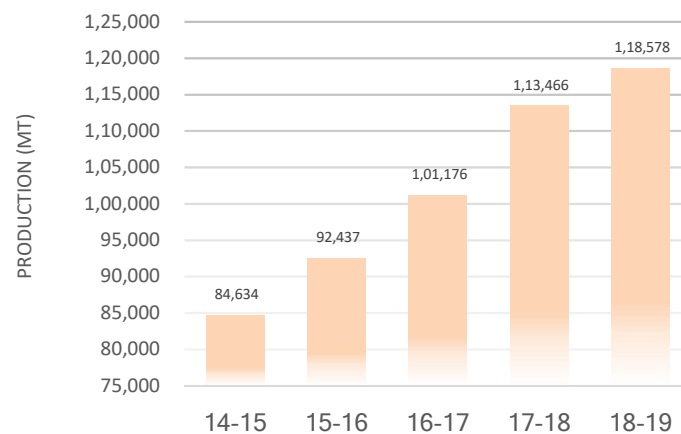
SPONGE IRON



STEEL BILLET



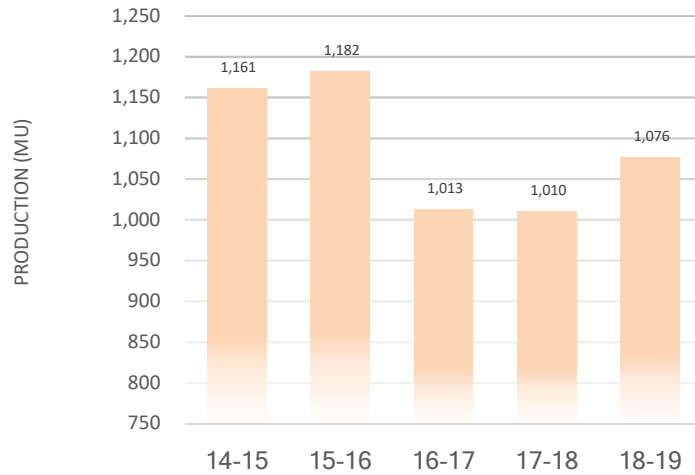
WIRE ROD



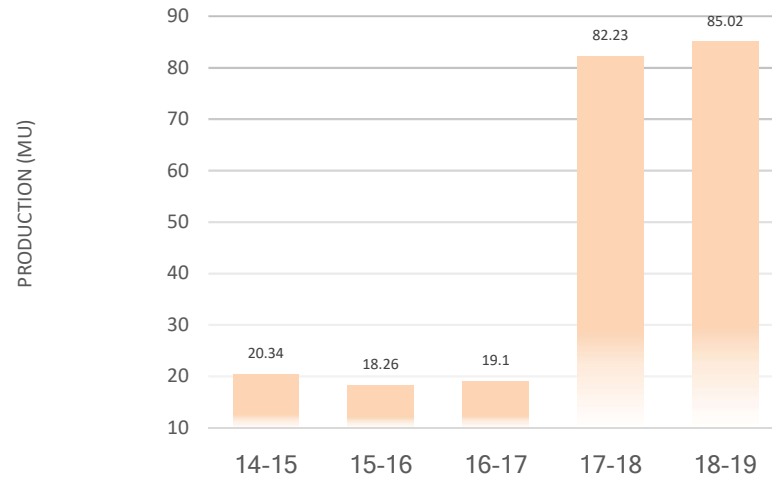
Production Trend



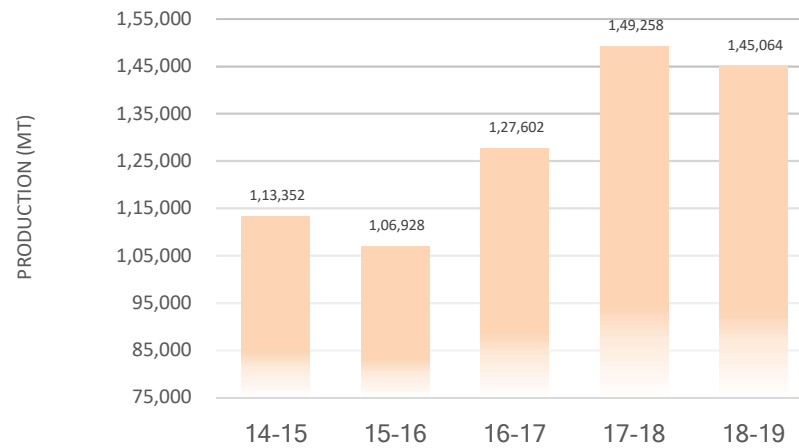
THERMAL POWER



HYDRO POWER



FERRO ALLOYS



Trend of sales realisation



Figures in Rupees PMT

Product	Quarter ended			Year ended		
	31.03.19	31.03.18	Trend (%)	31.03.19	31.03.18	Trend (%)
Iron Ore Pellet	6,211	6,153	0.9%	6,628	5,272	26%
Sponge Iron	19,405	18,482	5.0%	19,101	16,842	13%
Steel Billets	32,238	32,289	-0.2%	33,136	27,587	20%
Wire Rod	37,184	36,792	1.1%	38,288	32,110	19%
H.B. Wire	39,663	38,488	3.1%	40,243	33,898	19%
Ferro Manganese	71,258	71,711	-0.6%	76,002	72,122	5%
Silico Manganese	67,527	67,284	0.4%	68,865	65,125	6%

Key Financial Performance



STANDALONE

CONSOLIDATED

Rs. in millions

	Q4 FY18-19	Q4 FY17-18	Growth YoY	18-19	17-18	Growth YoY
Operating Revenue	3,505	3,917	-11%	16,534	15,151	9%
Operating EBIDTA	575	869	-34%	3,745	2,928	28%
EBIDTA*	742	1,041	-29%	4,064	3,532	15%
Depreciation	124	121	2%	500	486	3%
Finance cost	86	92	-7%	351	359	-2%
PBT**	532	758	-30%	3,213	2,687	20%
PAT**	379	550	-31%	2,148	1,879	14%
EPS (in Rupees)	10.52	15.30	-31%	59.60	52.11	14%

	Q4 FY18-19	Q4 FY17-18	Growth YoY	18-19	17-18	Growth YoY
Operating Revenue	4,956	5,914	-16%	23,239	22,166	5%
Operating EBIDTA	808	1,088	-26%	4,823	3,938	22%
EBIDTA*	1,059	1,204	-12%	4,991	4,642	8%
Depreciation	194	185	5%	767	732	5%
Finance cost	251	267	-6%	990	967	2%
PBT**	614	754	-19%	3,237	2,943	10%
PAT**	457	517	-12%	2,071	2,052	1%
EPS (in Rupees)	12.96	14.98	-13%	56.36	56.01	1%

*Includes Other non-operational income.

** Profit excluding Other comprehensive Income (OCI)

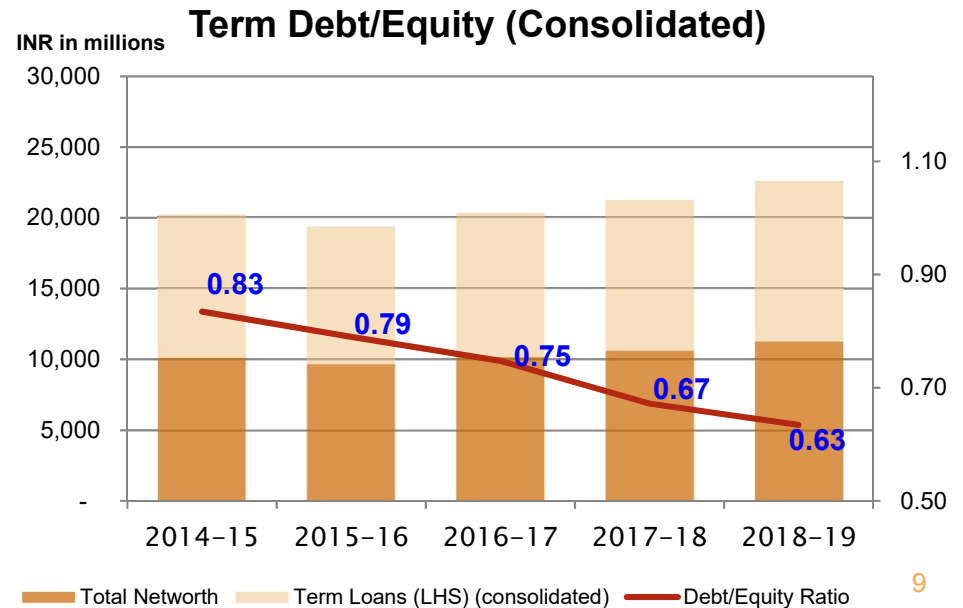
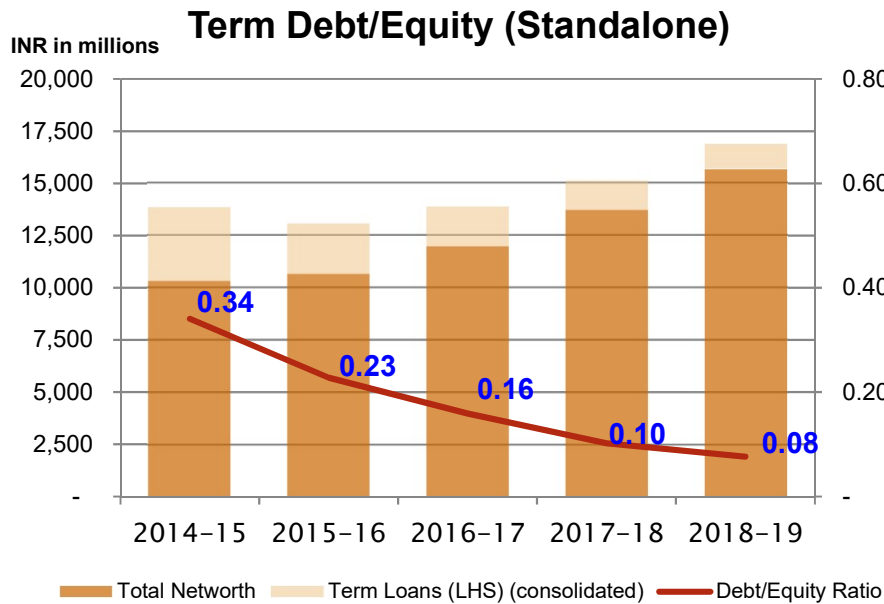
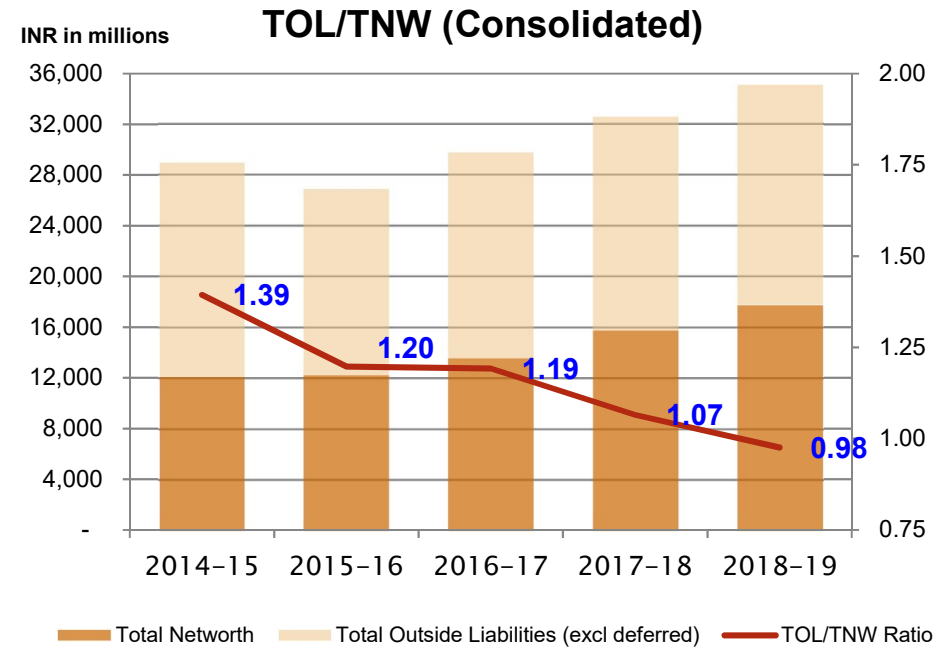
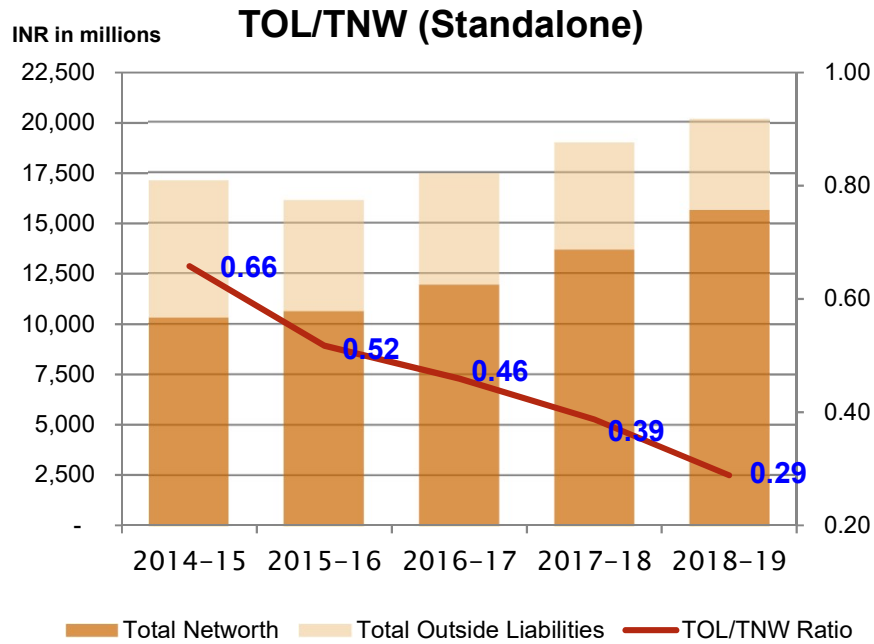
Financial Position



STANDALONE

CONSOLIDATED (Rs. In Million)

Financial Position FY ending March 31,	2016-17	2017-18	2018-19	2016-17	2017-18	2018-19
Share Capital	360	360	360	360	360	360
Tangible Net Worth	11,955	13,687	15,657	13,576	15,765	17,780
Long term borrowings	1,899	1,396	1,196	10,145	10,588	11,277
Net Fixed Asset Block (Incl.CWIP)	6,090	6,062	5,975	19,824	21,420	23,968
Current Assets	6,484	6,999	7,791	10,525	11,148	11,415
Current Liabilities	4,234	4,145	3,485	6,733	6,734	6,478
Debt Equity Ratio	0.16	0.10	0.08	0.75	0.67	0.63
TOL/TNW	0.46	0.39	0.29	1.19	1.07	0.98
FACR	3.60	4.81	5.90	1.95	2.02	2.16
Current Ratio	1.53	1.69	2.24	1.56	1.68	1.76



Certain statements in this presentation concerning our future growth prospects are forward – looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward – looking statements. The risks and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding competition, inflationary pressures and general economic conditions affecting demand/supply and price conditions in domestic and international markets. The company does not undertake to update any forward – looking statement that may be made from time to time by or on behalf of the company.

THANK YOU