

PTC India Financial Services Limited Q2 - 2019-20



Disclaimer



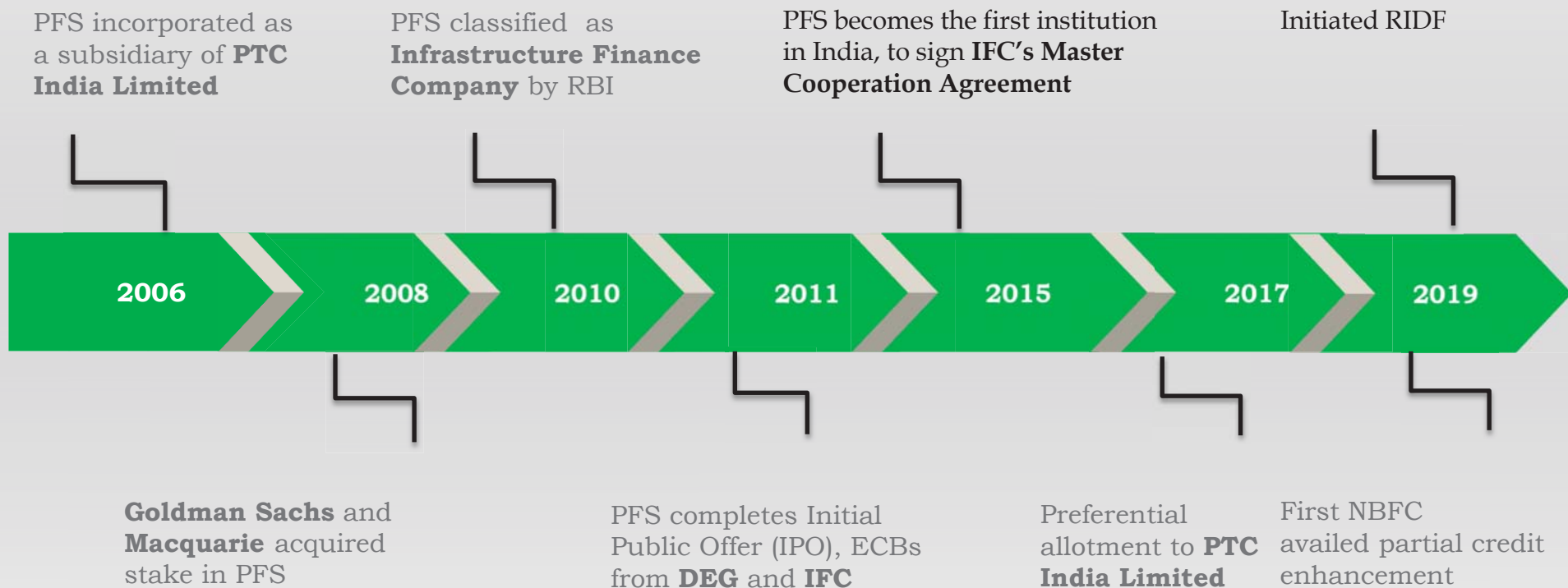
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PFS – Background and business

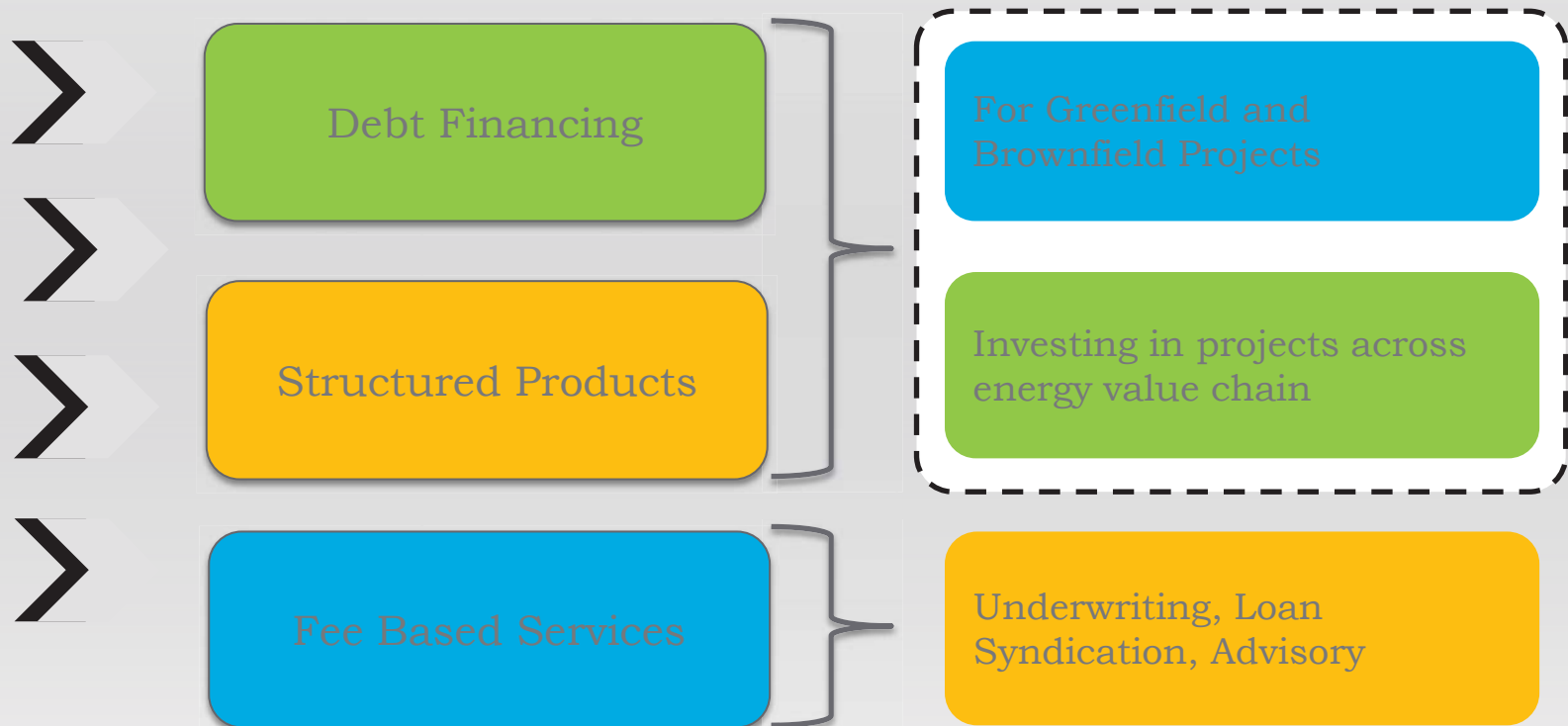


Business Activities of PFS



To provide Investment and Financing for Power and Related Infrastructure

**PTC India Financial
Services Limited**



Our Board of Directors



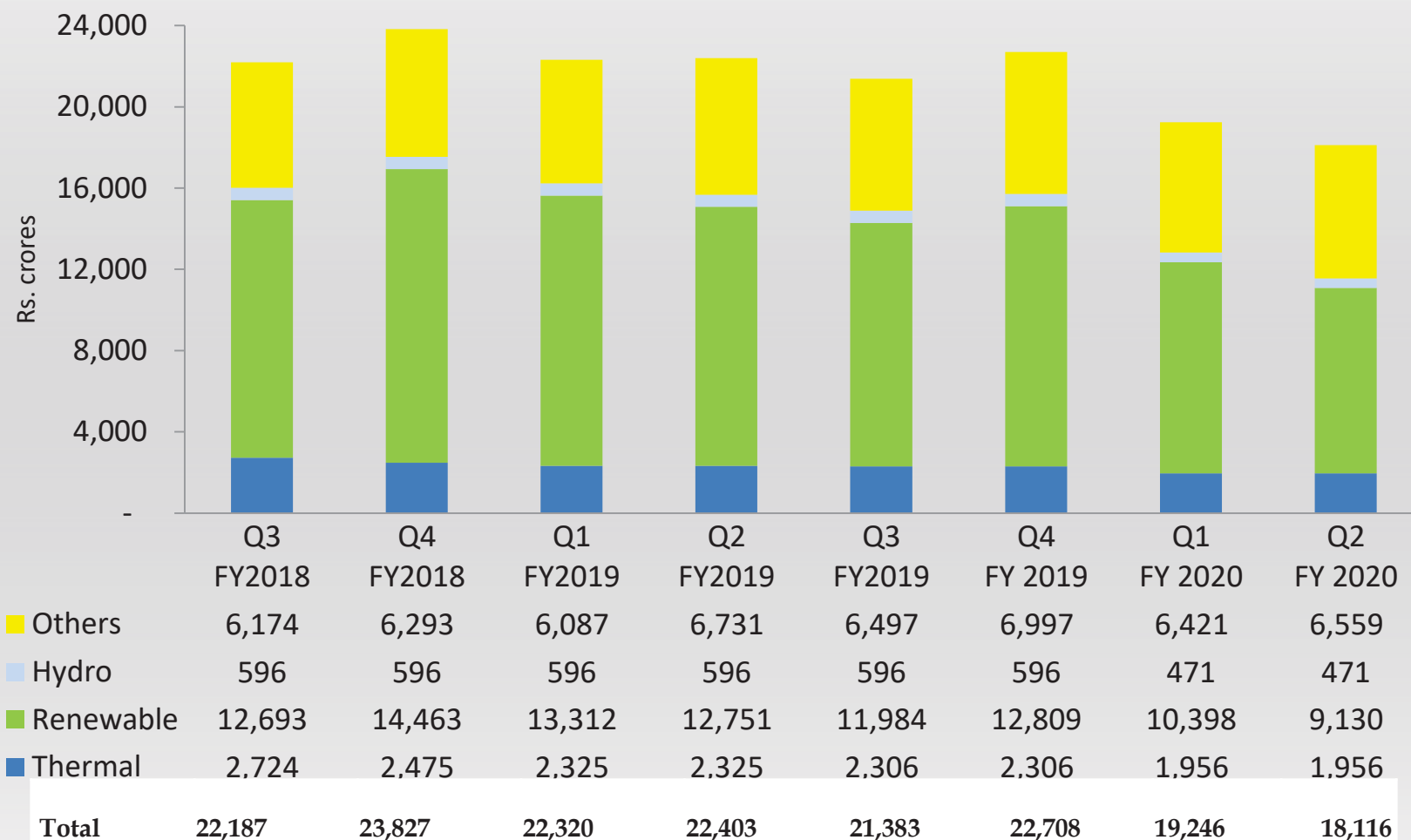
Name	Brief Profile
Mr. Deepak Amitabh – Chairman	CMD of PTC India Ltd and a former member of Civil Services
Dr. Pawan Singh - MD & CEO	Former member of Civil Services. Earlier CFO&D(F) for nearly 7 years at PTC financial board Former Director (Finance) of Delhi Power Company Ltd, Delhi Transco Ltd Genco etc. Has served in various infrastructure sector companies like Power grid, Indian Railways, Tata Steel, IIFCL – (AMC). He has been on board of various companies/ institution presently PTC Energy, MDI.
Mr. Naveen Kumar – Director Operations	Mr. Naveen Kumar is an Electrical Engineer, MBA (Finance) and LLB. Prior to joining PFS, he has worked in power sector majors including BHEL, NTPC and PFC. He has overall experience of about 39 years covering various areas including infrastructure projects formulation, technical and financial appraisal, monitoring and financing / consortium lending of power projects. He also possesses rich experience in area of erection, commissioning, O&M of power projects and setting up of UMPPs.
Mr. Kamlesh Shivji Vikamsey	Mr. Vikamsey has a bachelor's degree in commerce from the University of Mumbai and is a qualified chartered accountant. He is a Senior Partner of Khimji Kunverji & Co, Chartered Accountants since 1982. He has more than thirty five years of experience in Accounting and Finance, Taxation, Corporate and Advisory services. Presently: He is Chairperson of the External Audit Committee (EAC) of International Monetary Fund (IMF), Washington D.C., United States of America; Deputy Chairperson of the Audit Advisory Committee of United Nations Children's Fund (UNICEF), New York, United States of America; and Member of the Independent Management Advisory Committee (IMAC) of International Telecommunication Union (ITU), Geneva, Switzerland.

Our Board of Directors

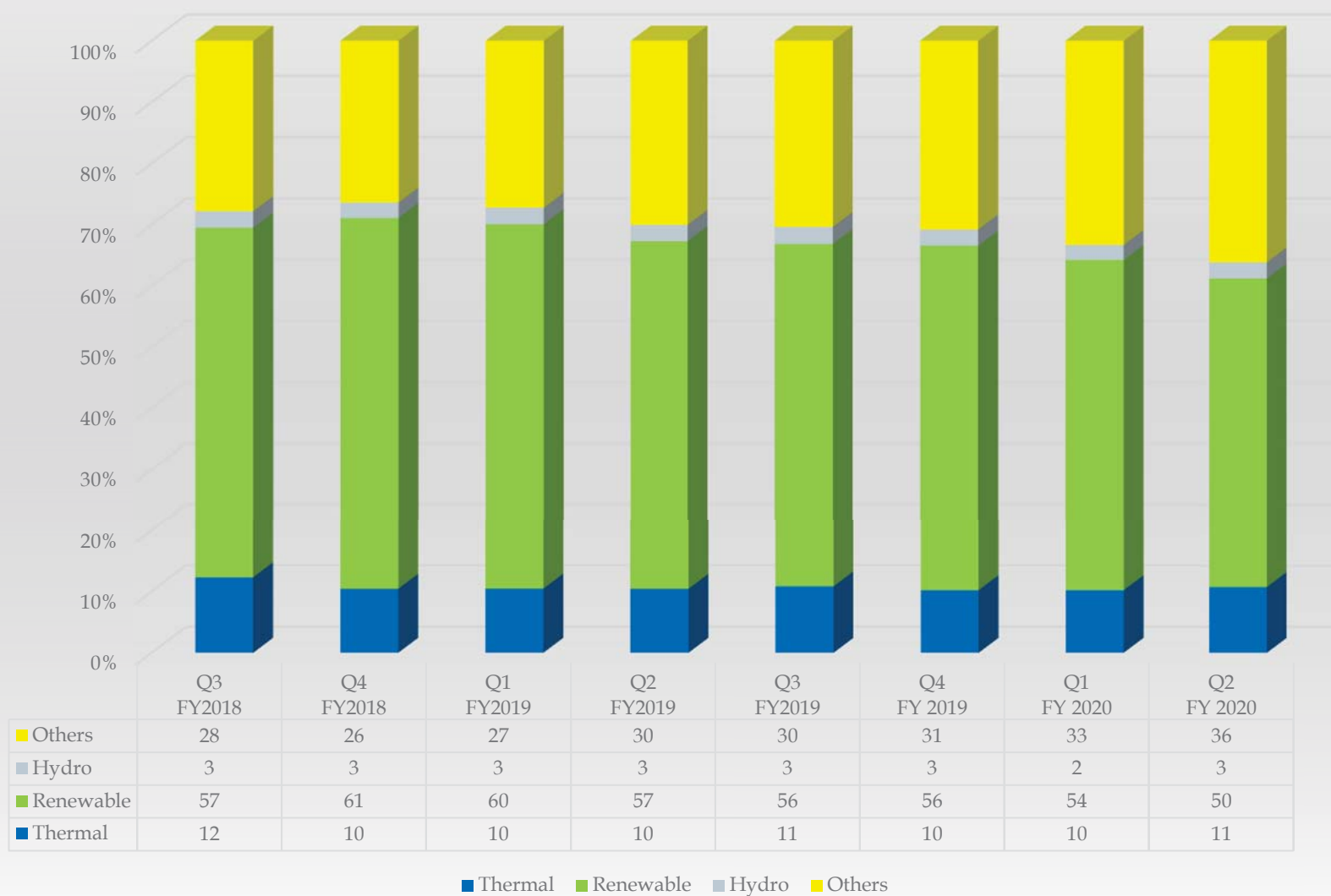


Name	Brief Profile
Mrs. Pravin Tripathi	Mrs. Tripathi is from IA&AS of 1973 Batch (retired) and has worked at various senior positions in Govt. of India. She has served as member - Competition Appellate Tribunal, Member - Airport Economic Regulatory Authority Appellate Tribunal and as Deputy Comptroller & Auditor General of India
Dr. Rajib Kumar Mishra	Director (Marketing and Business Development) of PTC India Limited.
Mr. Santosh B. Nayar	Mr. Nayar is the Independent Director on the Board of the Company. He has rich working experience of around 40 years in project finance and banking, including international & investment banking, and life insurance industry. He was the Chairman of India Infrastructure Finance Company Limited (IIFCL), a wholly-owned Government of India Enterprise with an asset size of USD6.5 Bn.
Mr. Thomas Mathew T	Mr. Thomas served as Managing Director and Interim Chairman of Life Insurance Corporation of India. He has also served as Managing Director and CEO of Reinsurance Group of America (RGA) for India Bangladesh and Sri Lanka. He has served on the board of leading companies like Tata Power Company Limited, Voltas Limited, Mahindra & Mahindra Limited, Corporation Bank, IFCI Limited, MDI, Gurgaon, National Insurance Academy, Pune, Metropolitan Stock Exchange of India Limited and L&T Capital Markets. Currently he is on board of Larsen & Turbo Limited, L&T Finance Holdings, L&T Infra Debt Fund, L&T Infrastructure Finance Limited, Canara HSBC OBC Life Insurance Company Limited, LIC (International) Bahrain, L&T Capital Markets, Dubai.
Mr. Rakesh Kacker	Mr. Rakesh is a nominee director of PTC India Limited on the Board of the company. He has earlier worked as Secretary to the Government of India and hold various posts at senior level in the Government. He has rich experience of India Power Sector.

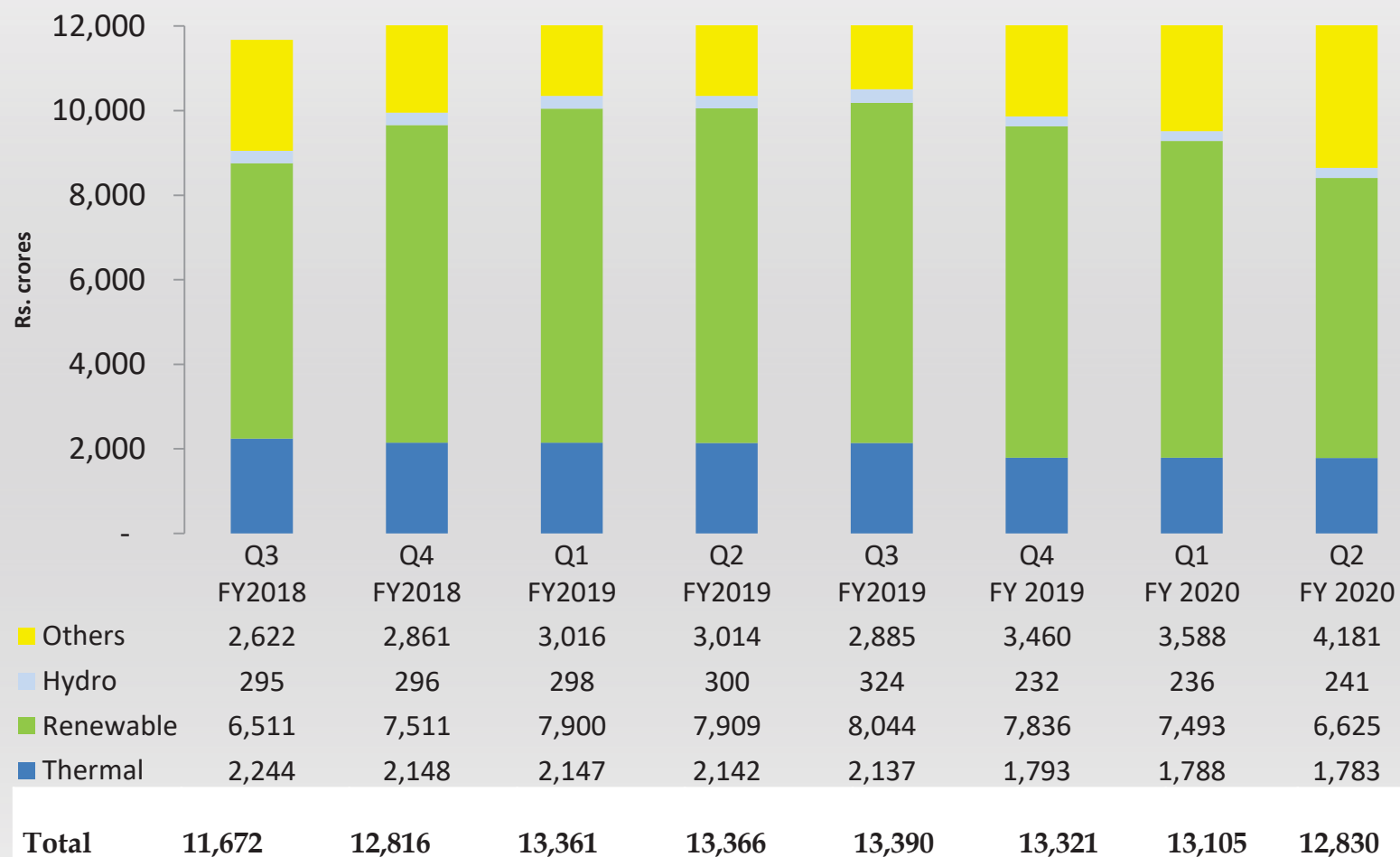
Operational Performance – Cumulative Sanction



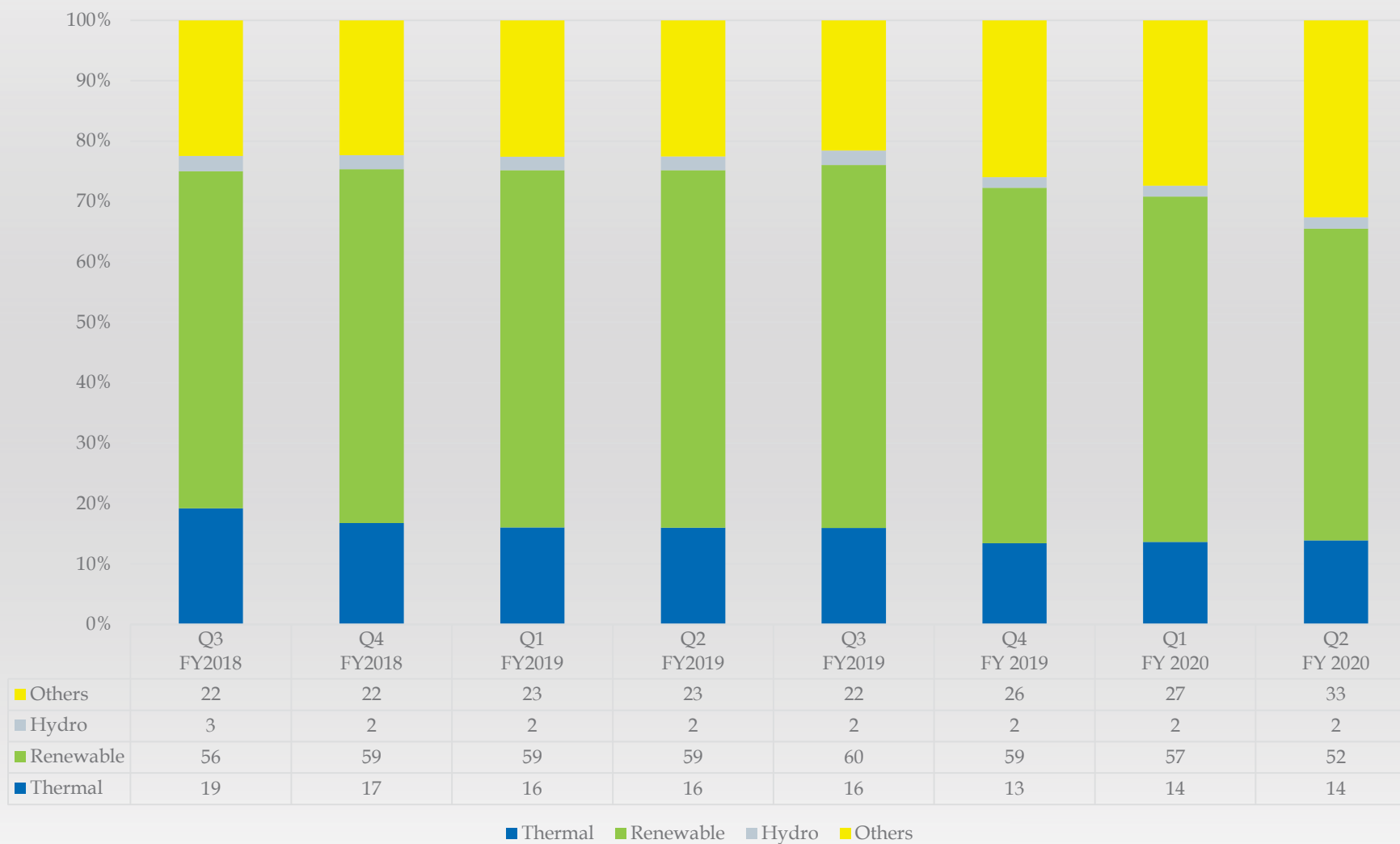
Portfolio Shift – Cumulative Sanction



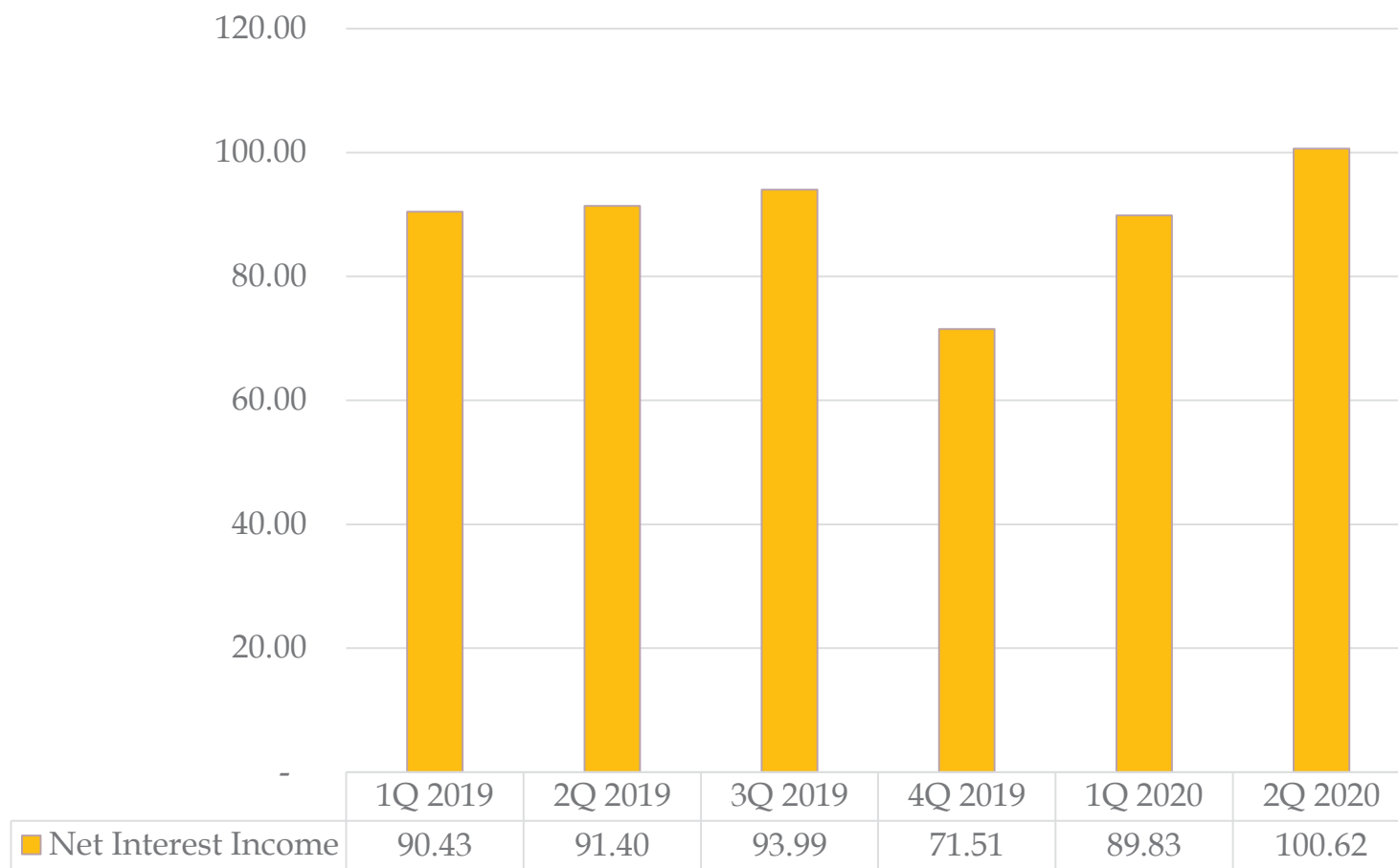
Operational Performance Highlights - Debt Outstanding



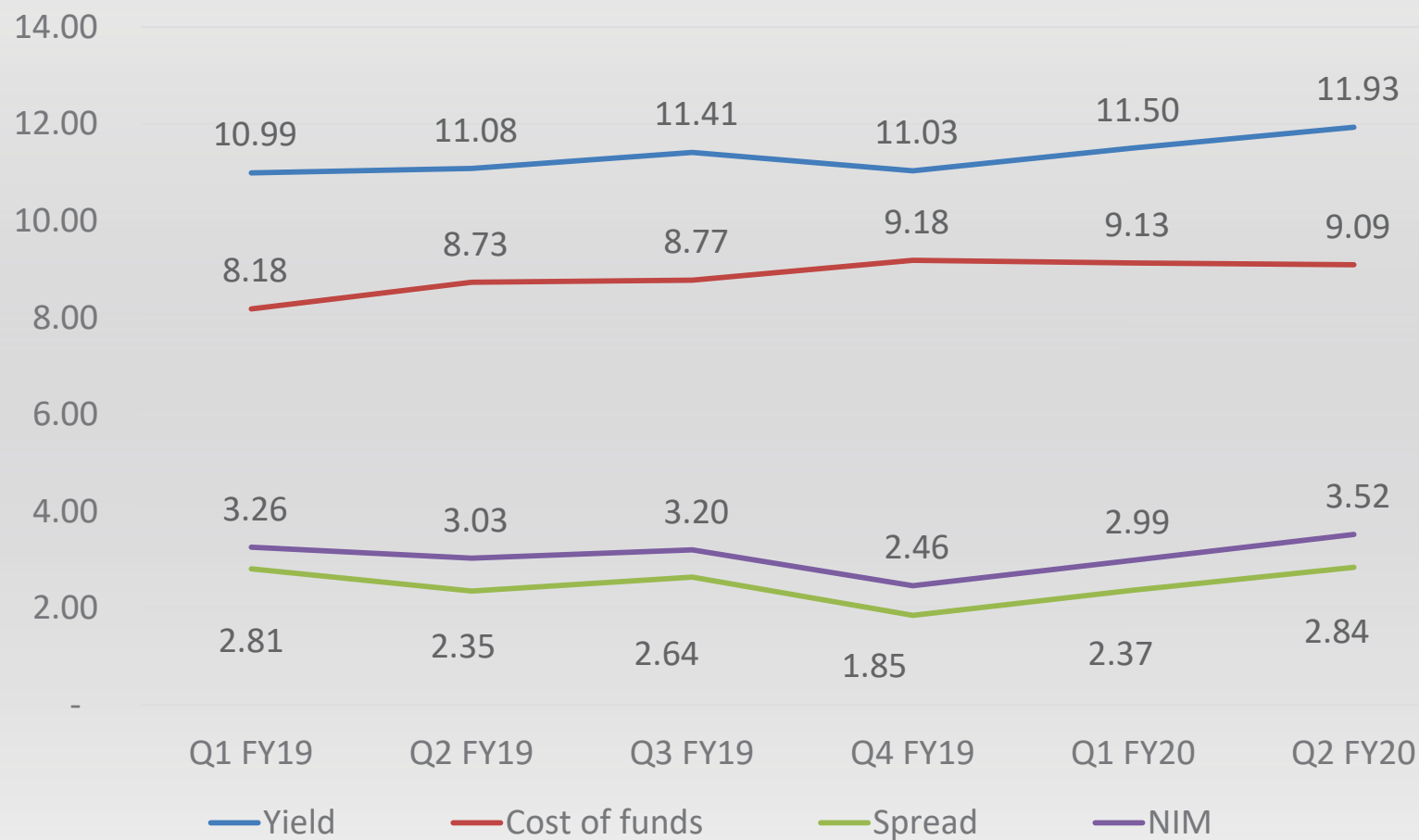
Portfolio Shift – Credit Portfolio



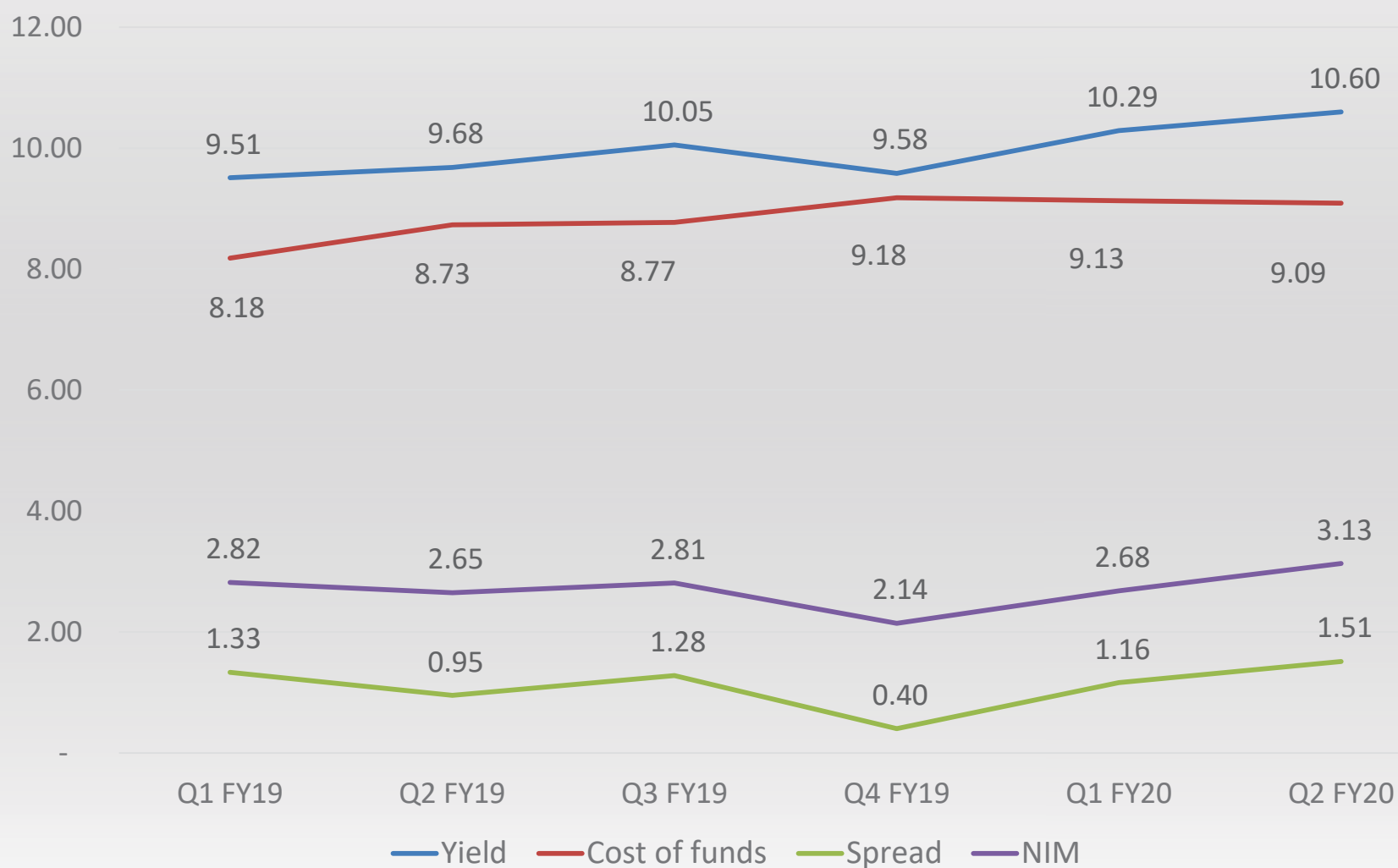
Net Interest Income (NII)



NIM - Earning Portfolio



NIM - Portfolio



Results Overview



Qtr ended 30 th Sep 2019	Qtr ended 30 th Sep 2018	Shift %	Particulars (Rs. Crores)	Half year ended 30 th Sep 2019	Half year ended 30 th Sep 2018	Shift %	Year ended 31 st Mar 2019
340.63	333.60	2.11	Interest Income	685.54	639.38	7.22	1,285.17
8.17	18.37	(55.53)	Other Operating Income	14.50	37.78	(61.62)	49.24
5.31	1.55	241.92	Other Income	5.38	1.56	246.10	2.10
354.11	353.53	0.17	Total Income	705.42	678.72	3.93	1,336.51
240.01	242.32	(0.95)	Interest and financial charges	495.38	457.54	8.27	945.48
36.05	24.54	46.94	Provision and contingencies	98.76	41.65	137.13	60.58
9.93	11.53	(13.88)	Other operating expenses	19.74	20.32	(2.85)	49.45
286.00	278.39	2.73	Total expenses	613.87	519.50	18.17	1,055.51
68.11	75.14	(9.36)	Profit before tax	91.55	159.22	(42.50)	281.00
23.87	25.42	(6.11)	Tax expense (including deferred tax)	31.66	53.57	(40.89)	96.86
44.24	49.72	(11.01)	Profit after tax	59.88	105.65	(43.32)	184.14
(1.06)	(10.66)	(90.10)	Other comprehensive income (net of Tax)	(0.22)	(10.62)	(97.93)	(33.61)
43.19	39.06	10.57	Total comprehensive income for the period	59.66	95.03	(37.22)	150.53

Key Indicators



Qtr ended 30 th Sept 2019	Qtr ended 30 th June 2019	Qtr ended 30 th Sept 2018	Particulars	Half year ended 30 th Sep 2019	Half year ended 30 th Sep 2018	Year ended 31 st Mar 2019
443	718	744	Loan Sanctioned (Rs. Crs)	1,161	2,456	5,124
1,123	457	839	Loan Disbursed (Rs. Crs)	1,580	2028	4,085
13,211	13,711	14,411	Outstanding Credit	13,211	14,411	14,297
12,830	13,105	13,366	Loan Assets (Rs. Crs)	12,830	13,366	13,321
381	606	1,045	Non fund based (Rs. Crs)	381	1,045	916
100.62	89.83	91.40	Net Interest Income (NII)	190.45	181.83	347.33
10.60	10.29	9.68	Yield on Loan Assets (%)	10.44	9.44	9.54
9.09	9.13	8.34	Cost of borrowed funds (%)	9.11	8.26	8.56
1.51	1.16	1.34	Interest Spread (%)	1.33	1.18	0.98
3.13	2.68	2.65	Net Interest Margin (%)	2.90	2.83	2.62
0.69	0.24	0.77	Earnings Per Share (Rs.)	0.93	1.64	2.87
8.47	9.82	10.64	Cost to Income Ratio (%)	9.09	9.30	10.30
20.65	20.83	20.50	Capital Adequacy Ratio (%)	20.65	20.48	21.55
5.06	5.15	5.14	Debt Equity Ratio (%)	5.06	5.14	5.25
8.65	3.01	10.02	Return on Networth (%)	5.88	10.86	9.19
1.37	0.48	0.38	Return on Assets (%)	0.93	0.81	1.40

Balance Sheet



Equity and Liabilities (Rs. in Crores)	As at 30 th Sept 2019	As at 30 th Sept 2018	Assets (Rs. in Crores)	As at 30 th Sept 2019	As at 30 th Sept 2018
Equity			Financial Assets		
Share capital	642.28	642.28	Cash and cash equivalents	287.01	118.59
Other equity	1,425.54	1,344.62	Derivative financial instruments	18.76	35.22
Non-Financial Liabilities			Loans	9.82	6.37
Provisions	65.72	2.78	Trade receivables	12,097.70	12,387.00
Other non-financial liabilities	1.45	0.78	Investments	85.09	130.47
Financial liabilities			Other financial assets	0.55	0.27
Trade Payables	3.02	4.55	Non-financial Assets		
Debt Securities	432.18	703.68	Current tax assets (Net)	170.11	75.67
Borrowings (Other than debt securities)	9,932.28	10,213.09	Deferred tax assets (Net)	217.96	259.81
Other financial liabilities	427.30	131.52	Property, plant and equipment	24.99	13.02
Total liabilities	12,929.76	13,043.29	Other intangibles	0.03	0.22
			Other non-financial assets	17.75	16.65
			Total assets	12,929.76	13,043.29

- Loan portfolio of more than Rs.5,700 crore is having risk weight of 50% as on 30th September 2019.
- Company is having credit rating of A1+ for its Commercial Paper upto Rs.1,750 crore against which utilization is Nil as on 30th September 2019.
- Company has shifted its pricing methodology from Reference Rate to Base Rate for higher yields in its business model.
- Loans of Rs. 1,682 crore has been prepaid / down sold in H1FY2020.
- Composition of Capital Adequacy is as below :

	Q1FY20	Q2 / H1FY20
Tier I	19.02%	20.07%
Tier II	1.81%	0.58%
Total	20.83%	20.65%



Digitization of SOS Children's Villages

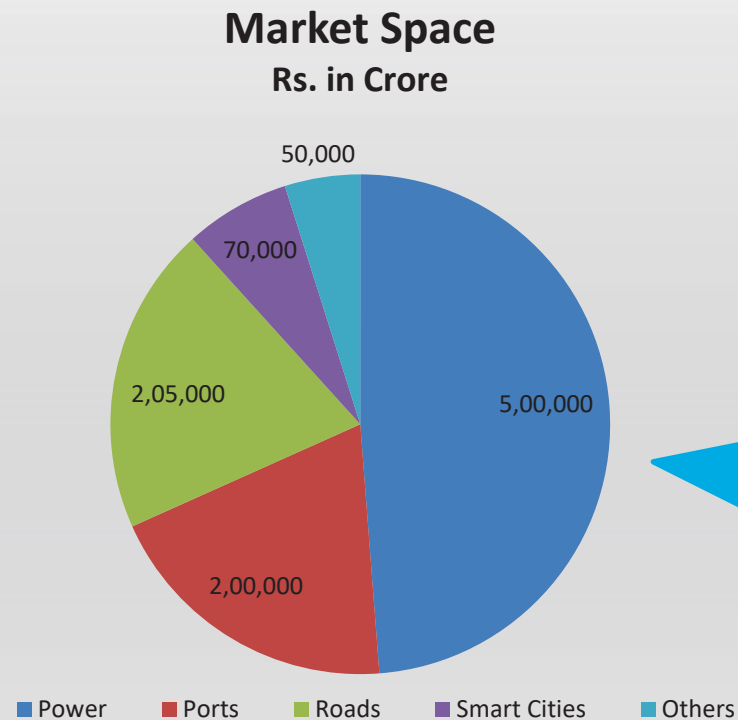
Brief Glimpse of Social Consciousness Initiatives

Running Mobile Health Clinic in Delhi, benefited more than 19,000 patients



Partnered to train disadvantaged street children for Street Child Cricket World Cup

Growth Drivers



Distributed Solar

Utility Solar

Sewage Treatment

Thermal

Wind

System Upgradation

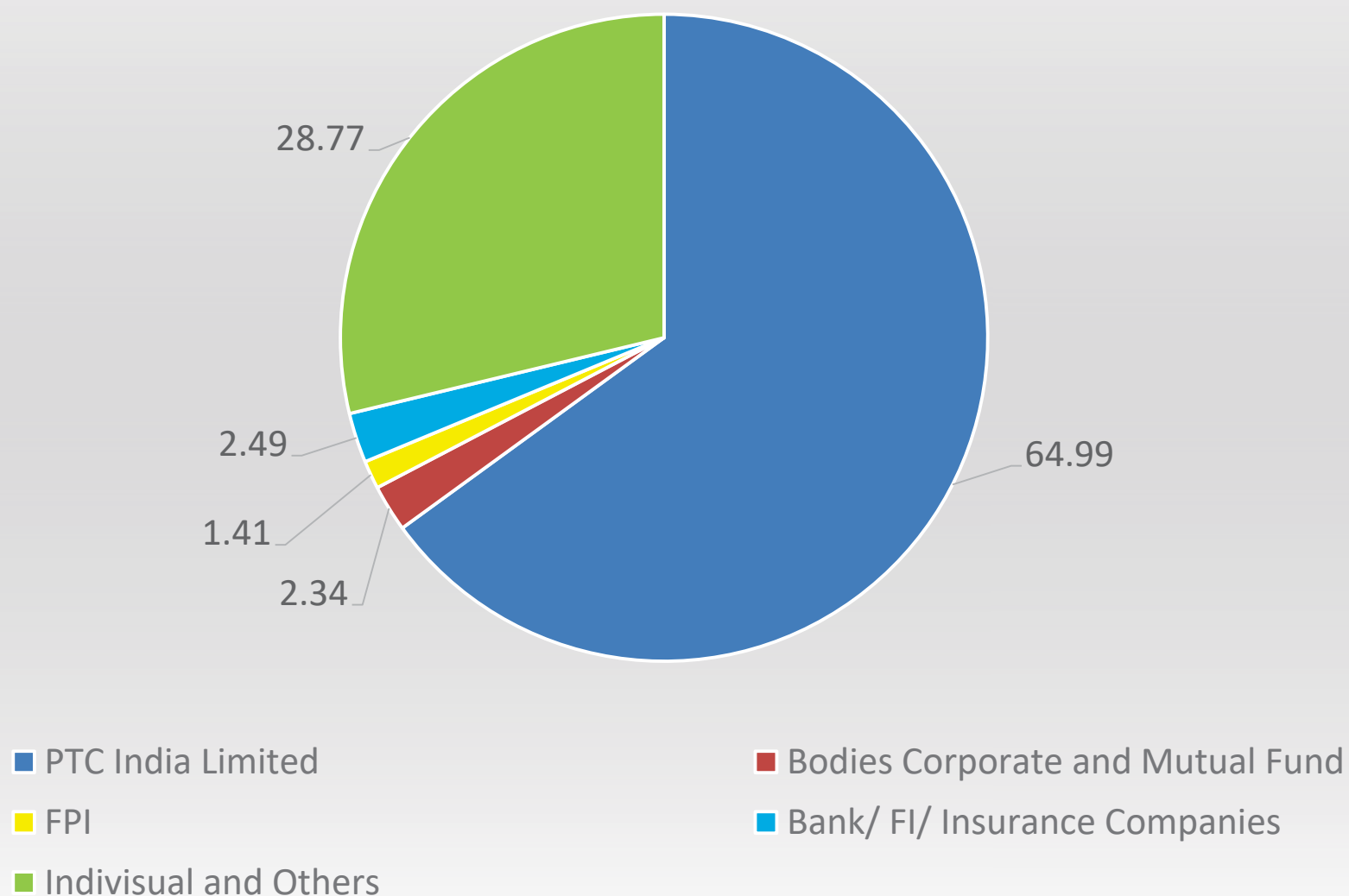
PFS has already started diversification its core business of power from generation (conventional) to other sources. The present portfolio is renewable dominated specially in utility scale Wind and Solar. The new business opportunity led by GoI focus on distributed energy and consequent system strengthening provides a ready opportunity to PFS for Business.

Growth Drivers

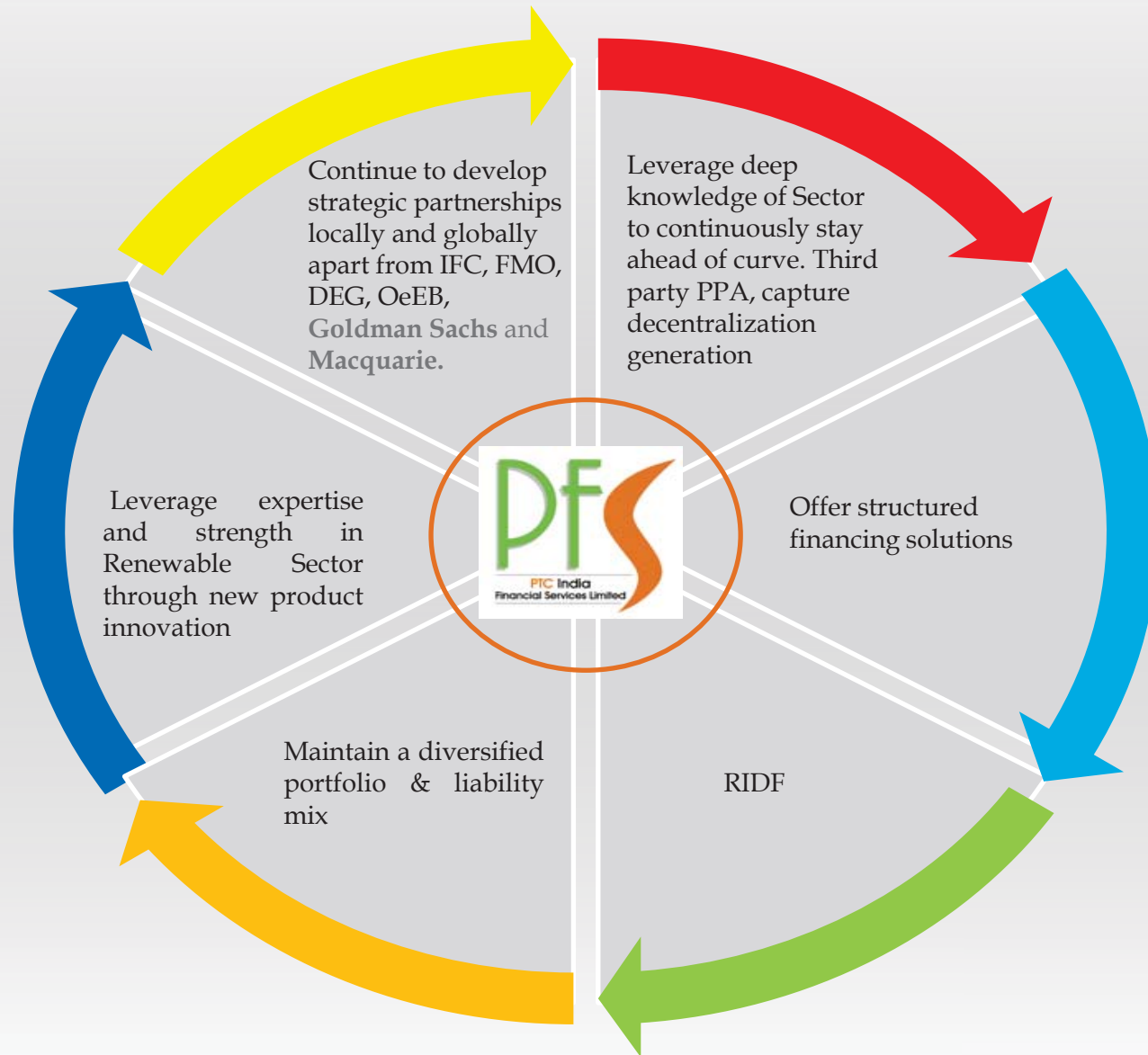


- Started diversification into Infrastructure domain with reduction of exposure to thermal sector.
- Leading to support capacity addition in the Country in renewable energy space.
- Venturing to finance NMCG plan under HAM model which are sustainable projects with national importance.
- Long term financing to low risk annuity based revenue model projects.
- Focus on offtakes who are sovereign authority such as NHAI, NTPC, SECI so as to reduces counterparty risk.
- Exploring high yield products such as mezzanine debt for borrower capex plans.
- Fee based income through advisory services.

Shareholding as at 30th September 2019



Way Forward





Thank You