



Registered Office: Sigapi Achi Building, 18/3 Rukmini Lakshmi pathi Road, Egmore, Chennai – 600 008.
www.orientgreenpower.com

News Release: For immediate publication

Chennai, November 07, 2019

OGPL reports H1FY20 Results

Revenue stood at Rs. 22,951 lakhs; EBITDA stood at Rs. 18,391 lakhs:

PBT improves to Rs.4,854 lakhs from Rs.3,745 lakhs

Momentum in REC trading continues; generates Revenues worth Rs. 2,842 lakhs in H1 FY20
Board Approves Capital Reduction

Orient Green Power Company Limited (OGPL) a leading independent renewable energy-based power generation company in India has announced its results for the half year ended September 30, 2019.

Financial Performance (All figures in Rs. Lakhs)

	H1 FY20	H1 FY19
Continued Operations:		
Revenue	22,951	24,917
EBITDA	18,391	20,438
EBITDA %	80.1%	82.0%
EBIT	12,696	14,558
EBIT %	55.3%	58.4%
PBT	4,854	3,745
Discontinued Operations PBT	(988)	(480)
Consol PBT	3,866	3,265

Note:

- Overall, this has been a subdued wind year with extended monsoon, resulting in a generation shortfall of 558 lakh units, leading to a reduction in operational turnover of Rs.1,307 lakhs. This has been offset by improved REC realization and improved Finance Costs leading to an improved profitability.
- The promoter company has maintained its commitment to the business and waived the group loan interest of Rs.1,894 lakhs for HY1 2020 leading to an overall reduction in Finance Cost of Rs.2,972 lakhs. During the previous year ended 31st March 2019 the group has waived interest of Rs.3,306.00 lakhs.
- Grid evacuation in Tamil Nadu continued to be over 95% and REC's have traded at an average price of Rs.1,547 as against Rs.1,102 last year.

Commenting on the performance, Mr. S. Venkatachalam, MD - OGPL, said: *“Unusual weather conditions and inconsistent wind patterns prevailing across the country have resulted in lower wind generation by 558 lakhs units. The lower turnover due to reduced generation has been more than offset by improved REC realizations and reduced finance costs.*

Among the positives this half year, REC trading remained buoyant and we were able to generate revenues of Rs. 2,842 lakhs. We continue to carry zero inventory of RECs, successfully liquidating all certificates for the last eighteen months at attractive prices, thereby indicating the depth in the demand.

We remain convinced that the fundamentals for renewable energy assets are robust and becoming increasingly relevant. Our efforts are directed towards building a strong balance sheet to support and amplify the operational performance. We believe we are favorably placed with respect to dues from Andhra Pradesh discom.”

Performance Update & Outlook

- **Wind Business :**

- Overall, a subdued wind year resulting in a reduced generation of 558 lakh units.
- On a structural basis, the outlook remains positive on the back of - Higher grid availability especially in TN, increased level of interstate power transmission, up gradation of transmission infrastructure, etc.,

- **Debt rationalization :**

- In discussion with bankers to further reduce credit cost & improve liquidity by extending loan tenures
 - Efforts underway to refinance existing debt.
 - With RBI prodding banks to lower interest rate, expect some positive development.

- **REC – Trading :**

- Buoyancy in REC market remained high on the back of strong demand
 - Traded at an average price of Rs.1,547 as against Rs.1,102 last year.
 - This has resulted in an improved realization of Rs.1,043 lakhs.
- Strong demand for certificates have elevated REC realisations into a reliable revenue stream for the Company

- **Board approves Share Capital reduction plan**

- Board of Directors approves Share capital reduction plan - to present fair financial position of the Company.

- **Govt.'s thrust on developing and increasing Renewables share in the overall energy mix to drive future growth**
 - Govt.'s recent measures towards increasing the share of Renewables in the overall energy mix augurs well for the business.
 - Stringent actions on the part of the Regulators ensuring adherence to their commitments by the obligated entities – pick up in REC trading, a prime example.
 - Supportive actions on the part of Regulatory bodies / Power Ministry - directing state discoms to clear their outstanding towards power generators to help power producers better manage their cash flows.
 - Company's recent strategic efforts – exiting Biomass business, debt refinancing, calibrated capacity expansion positions us well to create value and growth for our shareholders.

For further information please contact:

Mr. K.V. Kasturi
Orient Green Power Company Limited
Tel: +91 44 4901 5678
Email: kasturi.kv@orientgreenpower.com

Mayank Vaswani / Suraj Digawalekar
CDR India
Tel: +91 22 6645 1230 / 1219
Email: mayank@cdr-india.com
suraj@cdr-india.com

Safe Harbour

Some of the statements in this press release that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.