



Wonderla Holidays Reports Q4 and FY 23 performance at lifetime high.

Recommends Dividend of 25%

Wonderla delivered a strong performance with a footfall growth of 2x and revenue growth of 3x. Double digit revenue growth across units.

Bengaluru-24th May 2023: Wonderla Holidays Limited, India's largest Amusement Park chain has announced its financial results for the fourth quarter of the financial year ended 31st March 2023.

Highlights:

- Footfall surpasses pre-pandemic level. Achieved 2x growth (99%) in Footfalls compared to Q4 FY20.
- Wonderla Bangalore recorded 2.69 lakhs footfalls (96% above Q4 FY20), Wonderla Kochi recorded 3.03 lakhs footfalls (128% above Q4 FY20) and Wonderla Hyderabad recorded 2.33 lakhs footfalls (73% above Q4 FY20).
- Double digit revenue growth across units, driven by robust footfall numbers.
- The Resort recorded 49% occupancy in Q4 FY23.

Quarter update:

- **Footfalls** for the Fourth Quarter ended 31st March 2023 was **8.04 lakhs** as against **4.05 lakhs** during the Fourth Quarter of FY20. Footfall contribution from both the retail and institutional channels.
- **Gross Revenue** for the Fourth Quarter ended 31st March 2023 was **Rs.112.6 crores** as against **Rs.44.91 crores** during the Fourth Quarter of FY20.
- **EBITDA** for the Fourth Quarter ended 31st March 2023 was **Rs.56.37 crores** as against **Rs.7.56 crores** during the Fourth Quarter of FY20.
- **Profit After Tax** for the Fourth Quarter ended 31st March 2023 was **Rs.35.05 crores** as against **Rs.1.56 crores** during the Fourth Quarter of FY20.

Annual update:

Revenue at Rs. 452.4 Crores grew 60% with underlying footfall growth of 39%. Record all-time high performance. EBITDA margin remained healthy at 52%. The Board of Directors has proposed a final dividend of INR 2.50 per share, subject to approval of the shareholders in the AGM.

- **Footfalls** for the Year surpasses **33.1 lakhs** as against **23.8 lakhs** during FY20. Positive and affirmative response from all the segments.
- **Gross Revenue** for the Year ended 31st March 2023 was **Rs.452.4 crores** as against **Rs.282.9 crores** during FY20.
- **EBITDA** for Year ended 31st March 2023 was **Rs.234.68 crores** as against **Rs.116.1 Cr** during FY20.
- **Profit After Tax** for the Year ended 31st March 2023 was **Rs.148.9 crores** as against **Rs.64.78 crores** during FY20.
- Recorded **highest ever EPS** at INR 26.33

Business Outlook:

Commenting on the performance during the quarter, Mr. Arun K Chittilappilly, Managing Director said “We are excited to share our outstanding business performance achieved in the quarter and throughout the financial year, setting new records and reaching unprecedented heights. We experienced a remarkable surge of *2x in footfall and 3x in revenue growth*, driven by an increase in walk-in customers and the resurgence of institutional sales. The company’s success is a testament to its focused efforts in attracting visitors across various segments, including Ride plus activities, F&B and Retail offerings and Events, while ensuring efficient operations. The dedication and strategic approach of our team have yielded remarkable results. The construction of our new park in Bhubaneswar, Odisha has begun, and the aim is to open it by 2025.”
