

03 November 2025

BSE Limited National Stock Exchange of India Ltd.

Phiroze Jeejeebhoy Towers, Exchange Plaza, Plot no. C/1, G Block,

Dalal Street, Bandra-Kurla Complex

Mumbai- 400 001 Bandra (E), Mumbai - 400 051

Scrip Code: 543260 NSE Symbol: STOVEKRAFT

Dear Sir / Madam,

Sub: Investor Presentation for Conference Call – Regulation 30(6)

This has reference to our letter dated 28 October 2025 informing about conference call being organized by MUFG Intime. Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find attached a presentation to be made to analysts and the institutional investors at the conference call scheduled tomorrow i.e.,04 November 2025 at 3:00 P.M.

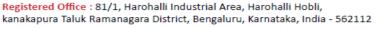
After the conference call, a transcript of the discussion shall also be posted on the website of the Company, www.stovekraft.com for information of the investors.

Thanking you,

Yours faithfully, For Stove Kraft Limited

Shrinivas P Harapanahalli Company Secretary & Compliance Officer











stovekraft.com









Safe Harbor



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The only way to do great work is to love what you do
- Steve Jobs

Macro Economy Update



India's consumer durables market expected to grow at ~11% CAGR till FY29 : CII & EY

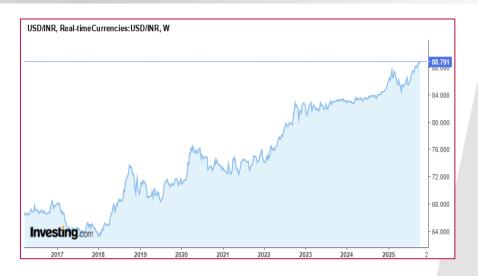
India's retail inflation (CPI) fell to an 8-year low of **1.54%** in Sept'25

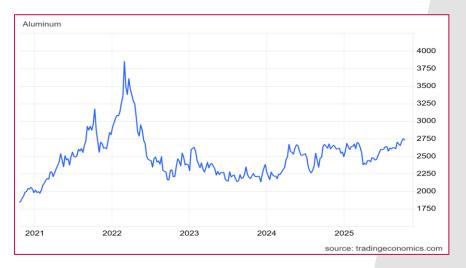
Rationalized GST rates are expected to enhance industry volumes and encourage consumer upgradation to modern appliances

India's consumer spending is poised for robust growth, propelled by the expanding middle and upper-middle-income segments boosting purchasing power and discretionary demand

Home appliances witnessed significant growth within the electronics segment, emerging as a key driver of festive sale

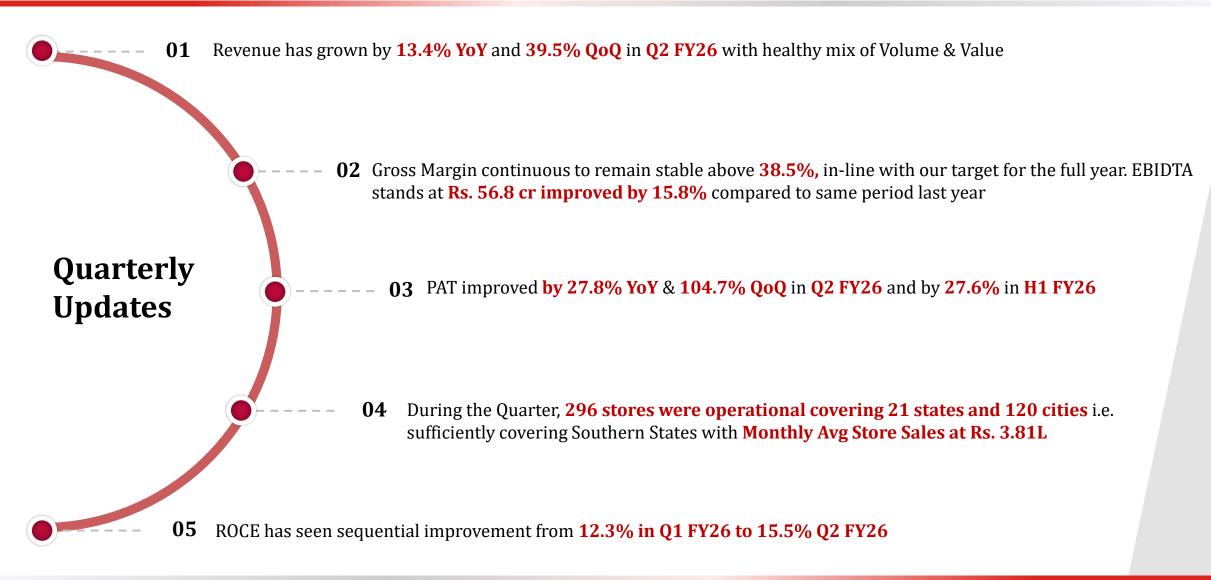
Favorable monsoons, RBI's liquidity measures, and rising private investments have collectively bolstered macroeconomic stability, improved realizations and spurred a revival in rural demand





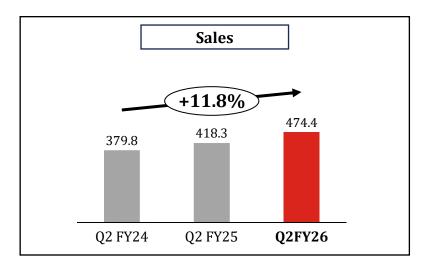
Q2 & H1FY26 Key Operational Highlights

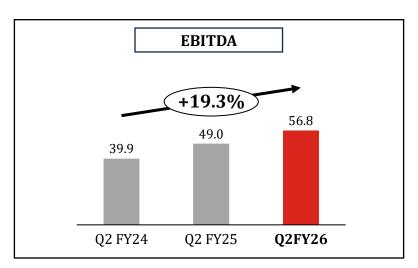


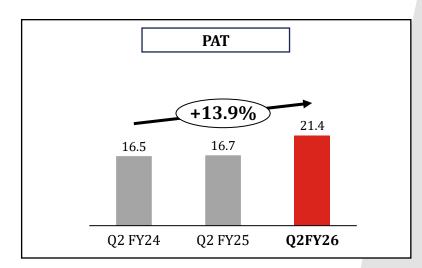


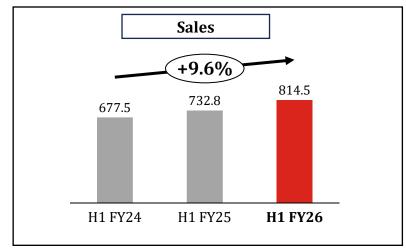
Financial Snapshots

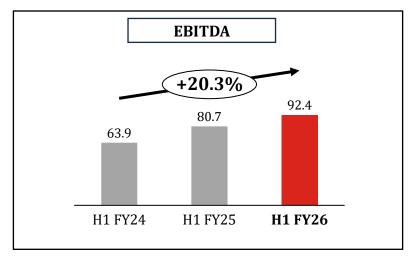


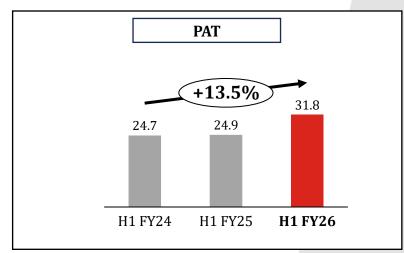






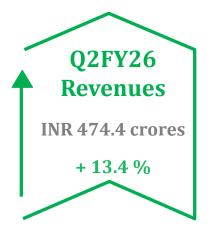






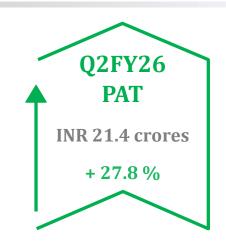
Q2FY26 Performance (Y-o-Y)









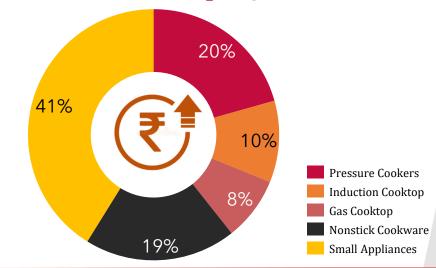


Q2 FY26 growth in Product Category

Product Category	Growth Val (YoY)	Growth Vol (Y-o-Y)	
Gas Cooktops	25.4%	22.2%	
Small Appliance	21.2%	6.7%	
Non-stick Cookware	15.2%	-5.6%	
> Cooker	9.9%	7.9%	
Induction Cooktops	5.5%	4.0%	

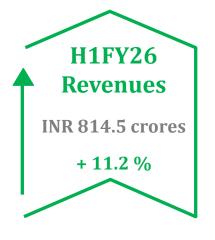
^{*} Non-Stick includes Ceramic & Cast Iron

Revenue Breakup: Q2 FY26



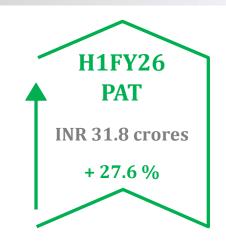
H1FY26 Performance (Y-o-Y)









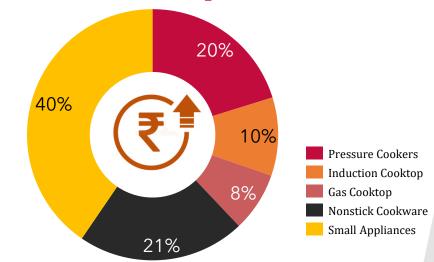


H1 FY26 growth in Product Category

Product Category	Growth Val (YoY)	Growth Vol (Y-o-Y)
> Small Appliance	19.9%	1.8%
Non-stick Cookware	13.0%	-14.0%
Induction Cooktops	10.2%	6.3%
Gas Cooktops	9.6%	11.5%
> Cooker	6.6%	6.3%

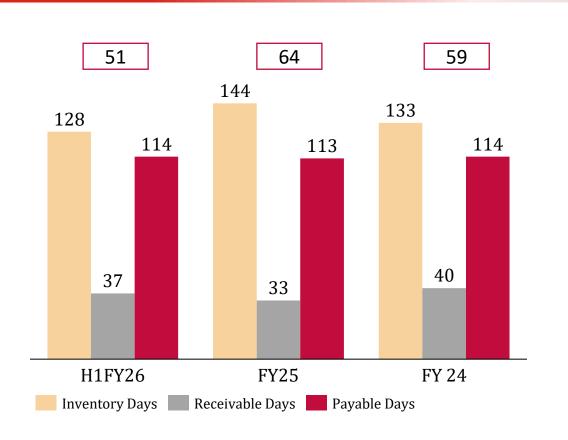
 $\hbox{\it *Contribution from higher value products has increased significantly.}$

Revenue Breakup: H1 FY26



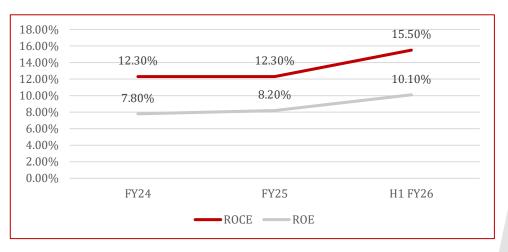
Healthy Financial Position



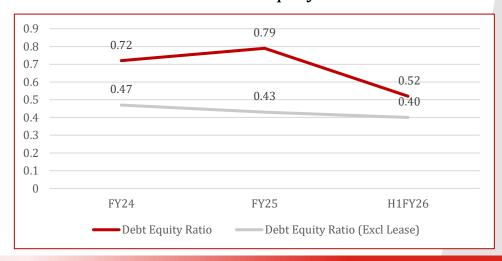


- a. Inventory days improved from 144 to 128 days
- b. Post the dispatchment of export orders and festive season we can see an improvement in Net working capital for the Q2 & H1 FY26 which stands at 51

Improving ROCE & ROE



Stable Debt Equity Ratio



Q2 & H1FY26 Consolidated Profit & Loss Statement



Profit & Loss Statement (Rs. Crs.)	Q2 FY26	Q2 FY25	Y-o-Y	Q1 FY26	Q-o-Q	H1FY26	H1FY25	Y-o-Y
Revenue from Operations	474.4	418.3	13.4%	340.1	39.5%	814.5	732.8	11.2%
Cost of Materials Consumed	259.5	243.9		199.8		459.3	419.6	
Purchase of stock-in-trade	17.0	30.1		16.7		33.8	50.6	
Changes in Inventories of Finished Goods and Work in Progress	15.1	-15.5		-6.8		8.3	-17.4	
Gross Profit	182.8	159.8	14.4%	130.4	40.2%	313.1	279.9	11.9%
GP %	38.5%	38.2%		38.3%		38.4%	38.2%	
Employee Benefits Expense	47.9	44.9		44.2		92.1	86.8	
Other Expenses	77.6	64.6		49.7		127.3	110.3	
Allowance for ECL	0.4	1.3		0.8		1.3	2.1	
EBITDA	56.8	49.0	15.8%	35.6	59.4%	92.4	80.7	14.5%
EBITDA %	12.0%	11.7%		10.5%		11.3%	11.0%	
Other Income	-2.9	-1.9		2.1		-0.8	-0.8	
Depreciation and Amortisation Expense	20.6	17.4		17.1		37.7	32.4	
EBIT	33.3	29.8		20.6		53.9	47.4	
Finance Costs	6.2	7.9		7.3		13.4	14.6	
PBT	27.2	21.9		13.3		40.5	32.8	
Total Tax Expense	5.8	5.1		2.9		8.7	7.9	
Profit for the year	21.4	16.7	27.8%	10.4	104.7%	31.8	24.9	27.6%
PAT %	4.5%	4.0%		3.1%		3.9%	3.4%	

^{*}Operational Leverage has helped to improve PAT %.

Q2 & H1FY26 Consolidated Balance Sheet



Equity and Liabilities (Rs. Crs.)	30-Sep-25	31-Mar-25
Equity share capital	33.1	33.1
Other equity	461.3	437.8
Total Equity	494.4	470.8
Financial liabilities		
(a)Borrowings	0.0	0.0
(b)Lease liabilities	36.6	151.9
(c)Suppliers credit	8.8	8.8
(d)Other Finacial Liabilities	10.0	8.1
Provisions	14.1	8.1
Total Non-Current Liabilities	69.4	176.9
Financial liabilities		
Borrowings	137.1	179.5
Lease liabilities	22.9	16.1
Suppliers Credit	54.7	14.9
Trade payables		
(a) Outstanding dues micro & small enterprise	22.9	10.2
(b) Outstanding dues other than above	249.3	251.8
Other financial liabilities	42.0	36.6
Provisions	7.3	12.3
Current tax liabilities (net)	4.1	0.0
Other current liabilities	38.9	34.8
Total Current Liabilities	579.0	556.3
Total Liabilities	648.4	733.1
Total Equity and Liabilities	1142.8	1204.0

Assets (Rs. Crs.)	30-Sep-25	31-Mar-25
Property, plant and equipment	459.2	458.5
Capital work-in-progress	66.2	22.6
Intangible Assets	7.8	9.0
Right of use	58.1	159.7
Goodwill on Amalgamation	0.0	0.0
Financial Assets		
(a)Investments	0.0	0.0
(b)Other Financial assets	10.8	7.4
Deffered Tax Assets (Net)	4.9	3.2
Current Tax Assets	2.4	2.4
Other non-current assets	19.0	22.1
Total Non-Current assets	628.3	684.9
Inventories	331.6	361.0
Financial Assets		
(a)Trade receivables	156.7	131.4
(b)Cash and cash equivalents	2.9	2.8
(c)Bank balances	8.5	6.7
Loans	0.0	0.0
Other financial assets	1.3	1.7
Other current assets	13.5	15.4
Total Current Assets	514.5	519.1
Total Assets	1142.8	1204.0

Q2 & H1FY26 Consolidated Cashflow Statement



Cash Flow Statement (Rs. Crs.)	Sep-25	Sep-24
Cash Flow from Operating Activities		
Profit before Tax	40.5	32.8
Adjustment for Non-Operating Items	52.3	48.8
Operating Profit before Working Capital Changes	92.8	81.6
Changes in Working Capital	20.8	5.5
Cash Generated from Operations	113.6	87.1
Less: Direct Taxes paid	-6.2	-6.5
Net Cash from Operating Activities	107.4	80.6
Cash Flow from Investing Activities	-70.3	-40.8
Cash Flow from Financing Activities	-36.9	-37.2
Net increase/ (decrease) in Cash & Cash equivalent	0.2	2.6
Add: Cash and cash equivalents as at the beginning of the year	2.8	7.1
Cash and cash equivalents as at the end of the year	2.9	9.7

Updates on Exclusive Retail Channel



Expanded into 10 new cities this quarter, further strengthening our presence across key regions and reinforcing our footprint and brand presence in emerging markets

296 Stores

296 stores operational in 21 states and in 120 cities of India. Added 16 new stores in Q2, with 23 under franchisee model

164,720

Number of new customers added. 18% repeat purchase

257,566

units sold

Pressure Cooker, cooktop, chimney & Hob contributing 50% of the Revenue

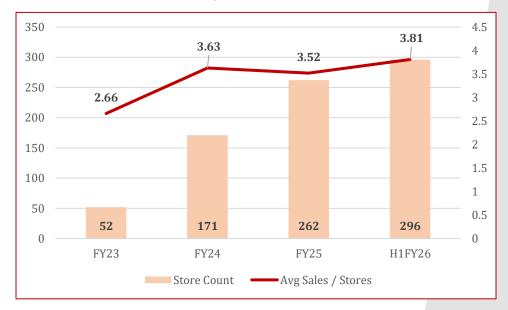
₹ 3.81

lakh per store/per month

Average sale per store stands at ₹ 3.81 Lakhs

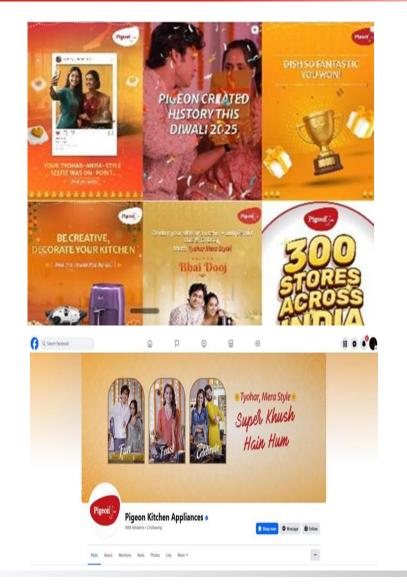






Lifting Brand Appeal and Customer Dialogue







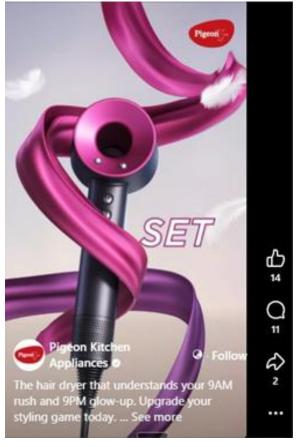




New Product Introductions & Social Media Marketing



BLDC Hair Dryer – Showcase Reel



Independence Day – Reel



Cast-Iron Reel



Friendship Day - Reel



New Product Launches



Tesla Electric Kettle



Pure Slow Juicer











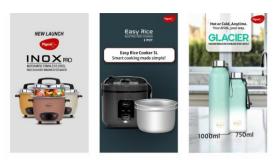
Hair Trimmer & 9in1 Electric Cleaning brush



Nutri Blender



Rice Cooker & Glacier Bottle



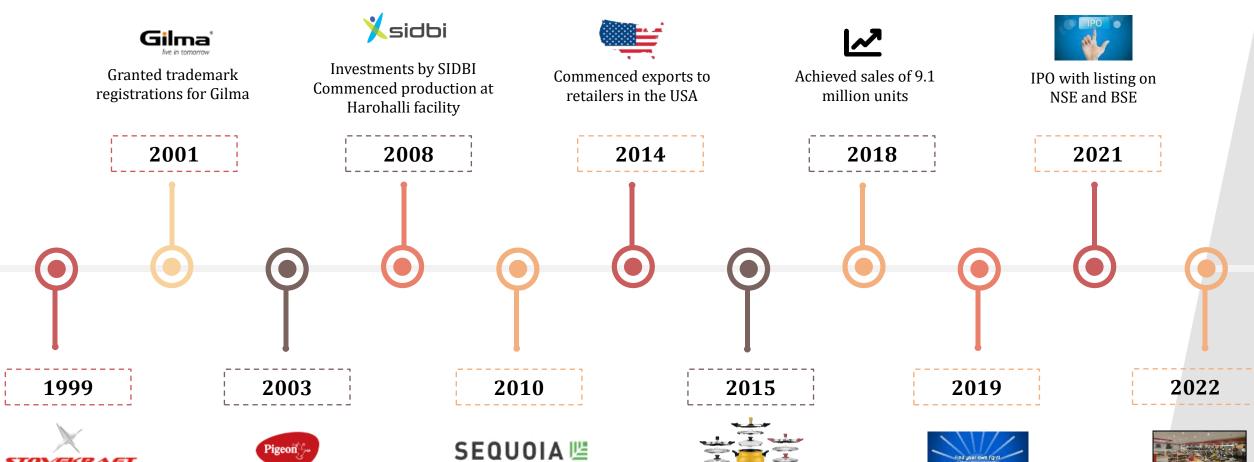
All Clad Tri-Ply Pressure Cooker





Key Milestones





Incorporated Stove Kraft as a Pvt. Limited

Granted trademark registrations for Pigeon

First Investment by Sequoia



Certificate of registration of design was granted for our product 'Super cooker'



LED Plant in Bangalore & Inner Lid Cooker Plant in Baddi, HP



Introduce Retail Channel from Bangalore

Diverse range of products across consumer preferences...





Cookware–Pressure cooker, wonder cast cookware, non-stick cookware, electric rice cookers and titanium hard anodized cookware

Cooktops and other kitchen solutions –Hobs, glass cooktops, stainless steel cooktops, induction cooktops and chimneys

Small appliances –Mixer grinders, rice cookers, electric kettles, toasters, sandwich makers, knives, steam irons, juicers, food steamers, air fryers and electric grills

Other products –Emergency lamps, water bottles and flasks, aluminum ladders, cloth dryers, water heaters, dustbins and mops



LPG Stoves

Massage apparatus

Water heaters

Chimney

Hobs

Cooktops

Kitchen sinks



Small appliances – Food processors, juicers, hand blenders, hand mixers, mini choppers, oven toaster grills, rice cookers, coffee makers, toasters, sandwich makers and kettles

Other products - Steam irons, dry irons, water heaters and oil fin radiators



LED bulbs

Battens

Downlights

Multi-brand approach to capture the entire value chain...

Value



20+ year old brand One of the market leaders for certain products such

as cookware



Launched in 2016 and manufacturing commenced in 2019

Semi - Premium



- Offers a modular kitchen experience
- Comprises chimneys, hobs and cooktops across price ranges and designs
- Sold exclusively though Gilma branded outlets, which are owned and operated by franchisees
- Gilma specific mobile application for customers to raise post sales service requests

Premium

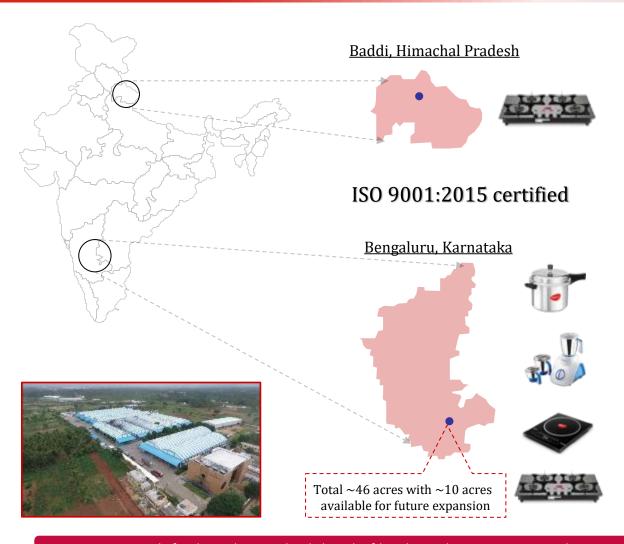


- Entered into an exclusive brand licensing agreement with Stanley Black & Decker Inc. in 2016
- Retailer for and provider of post-sales service for blenders, juicers, breakfast appliances, etc.
- Separate distribution spread across 10 states

*Source: F&S Report

State of the Art Manufacturing Facilities with focus on quality





Dedicated in-house R&D facility Comprising of 13 personnel and tieups with foreign companies for technology enablement

Focus on quality is maintained at all stages

Sourcing of raw materials Product development Manufacturing stage

Rigorous review and monitoring process

Subject to a rigorous review and monitoring process undertaken at our Bengaluru Facility

Sourcing team and quality assurance team

Dedicated sourcing team and quality assurance team based out of China

Both facilities have a high level of backward integration, and our manufacturing process is not dependent on third party suppliers and OEMs

Professional Management Team



Mr. Rajendra Gandhi Managing Director

- Founder of Stove Kraft with over 22 years of experience
- Entrepreneur who built Stove Kraft to one of the leading brands for kitchen appliances in India
- Continues to be closely involved in the day-to-day affairs of the Company and is instrumental in promoting Stove Kraft's culture of innovation

Mrs. Neha Gandhi, Executive Director

- Holds a Bachelor's Degree in Business Administration from Christ University (Bengaluru) and completed Post Graduation Certificate Program in Sales and Marketing Management from MICA
- Served as a Graduate Trainee at Viacom18

Mr. Ramakrishna PendyalaChief Financial Officer

- He holds a bachelor's degree in commerce and is a member of Institute of Chartered Accountants of India (ICAI) and Institute of Cost Accountants of India (ICMAI)
- Has more than 18 years of experience in the corporate finance, controlling, auditing, taxation, corporate governance and compliance fields

Mr. Rohit MagoChief Revenue Officer

- B Sc, Government Autonomous Science College, Jabalpur; MBA, Rani Durgavati Vishwavidyalya; Postgraduate certificate in retail management, XLRI Jamshedpur
- 27+ years of experience including a 14-year stint with HPCL

Mr. Mayank GuptaChief Growth Officer

- Mayank is the CGO at SKL. He is responsible for designing and execution of growth strategy for emerging brands and retail stores at SKL
- Mayank has a rich and diverse experience of more than 16 years in spearheading retail business verticals & in establishing new business across product categories

*Source: F&S Report

Board of Directors



Mr. Rajendra Gandhi Managing Director

- Founder of Stove Kraft with over 22 years of experience
- Entrepreneur who built Stove Kraft to one of the leading brands for kitchen appliances in India
- Continues to be closely involved in the dayto-day affairs of the Company and is instrumental in promoting Stove Kraft's culture of innovation

Mrs. Sunita Gandhi, Non-Executive Director

- She is promoter of the Company and appointed as an additional non-executive director
- Completed her senior secondary certification from SS Jain V High School. She was also director of the Company from 10th July'04 till 30th Sep'16

Mrs. Neha Gandhi, Executive Director

- Holds a Bachelor's Degree in Business Administration from Christ University (Bengaluru) and completed Post Graduation Certificate Program in Sales and Marketing Management from MICA
- Served as a Graduate Trainee at Viacom18

Mr. Natrajan RamakrishnaIndependent Director

- He is a qualified Chartered Accountant with an experience of over forty years in the accounting profession focusing mainly on Generally Accepted Accounting Principles (GAAP), IFRS, IndAS and Auditing.
- He has a proven track record of work spread over various sectors focusing on IT, Financial Services, FMCG

Ms. Shubha Rao Mayya Independent Director

- Holds a bachelor's degree in commerce from the University of Mumbai and is a chartered accountant with the Institute of Chartered Accountants of India
- Prior experience includes ICICI Limited, ICICI Prudential Life Insurance Company and Tata Consultancy Services
- Serves as a Director on the board of Ace Manufacturing System Limited

Mr.Avinash Gupta Independent Director

- He is highly experienced, execution-focused senior leader with a strong, global background and brings more than 3 decades of experience and a vast network of business relationships.
- Avinash has worked extensively in financial services including M&A, equity and debt financing, private equity placement and advisory across

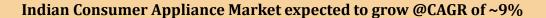
Mr. Anup S Shah Independent Director

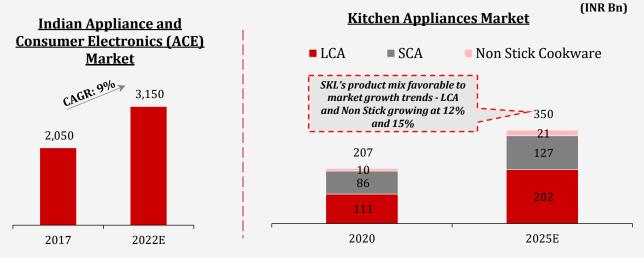
- Mr. Anup S Shah is an Additional Independent Director of the Company. He holds a Bachelor's Degree in Commerce from HR College, Mumbai and a degree in law from Government Law College, Mumbai.
- He has over 36 years of experience in the field of law, specifically real estate law. He is the founder partner of Anup S Shah Law Firm in Bangalore

*Source: F&S Report

Shift in Consumption Patterns & Favorable Governments Policies







India Government's Policies Favourable For The Consumer Appliances Industry

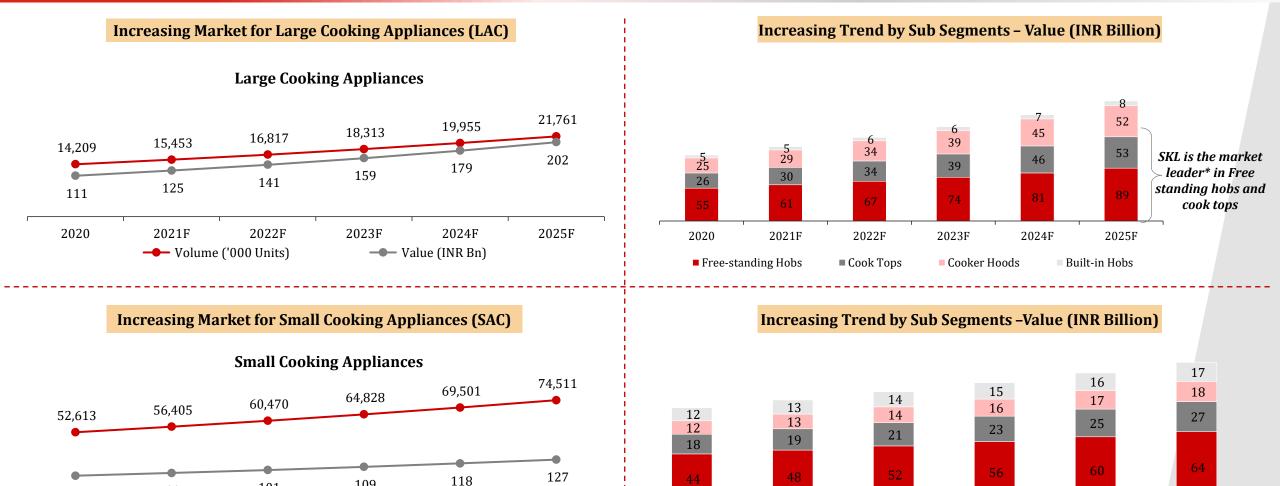
- Shift from unorganized sector to organized sector in Indian manufacturing with the GST Implementation
- Lower tax brackets (5%, 12% and 18%) used for Indian Kitchen Items vs excise +VAT taxed at $\sim\!31\%$
- Make In India Initiative gave ACE market necessary boost which fostered Retail Manufacturing
- Pradhan Mantri Ujjwala Yojana – Target to provide 5 Crore LPG connection to under privileged women
- Majority Kitchen appliances are electricity driven, electricity consumption tripled since 2000
- Niche market for foreign investors, as Govt. allowed 100% FDI through automatic route in the electronic hardware manufacturing sector

Key Growth Drivers

- $oldsymbol{01}$ Moving towards Aspirational Lifestyle from functional Kitchen tools.
- $oxed{02}$ Need for Space Utilization –Emerging Concept of Modular Kitchen
- $oxed{03}$ Growth of E-Commerce and easy Financing options
- Awareness of Cookware through Mass Media and Reality
 Programs
- (05) Health and Environment Concerns
- **06** Technological Advancements

Indian Large & Small Cooking Appliance Market





2020

■ Mixer Grinder

2021F

2022F

■ Pressure Cooker

2023F

■ Food Processors

2024F

109

2023F

2024F

→ Value (INR Bn)

101

2022F

93

2021F

→ Volume ('000 Units)

86

2020

2025F

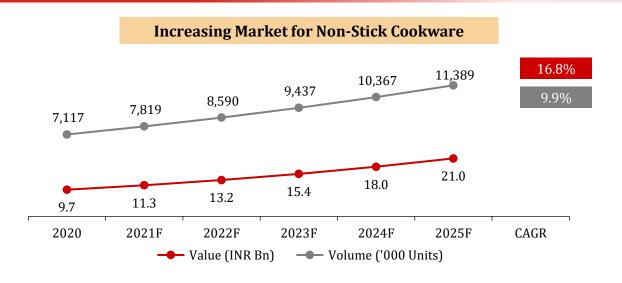
Others

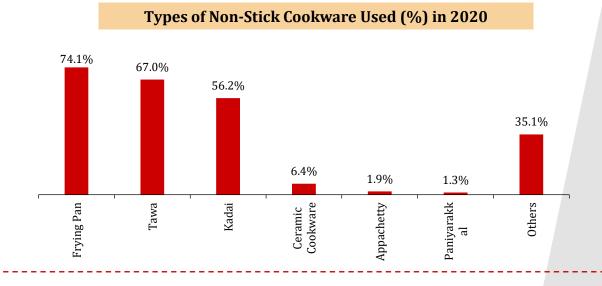
2025F

^{*} As per market share of retail sales volume; # Others include electric rice cooker, blenders, electric kettle, coffee maker and juice extractor

Non - Stick Cookware and Indian Household Utility Products







Company has prominent position in South India for non-stick cookware

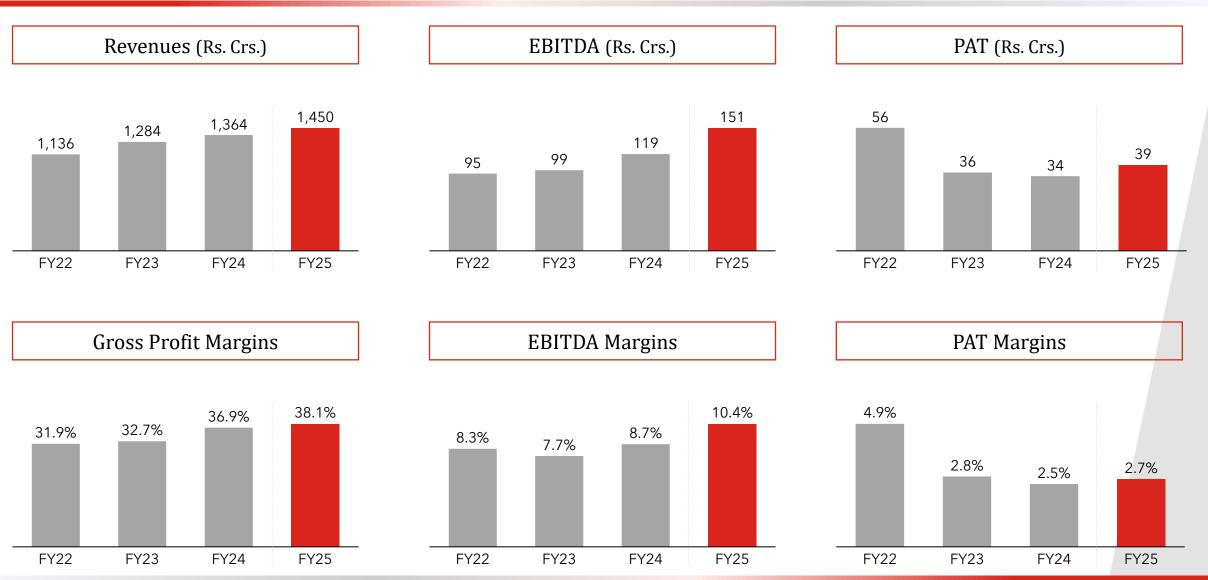
- Stove Kraft Limited is the 3rd largest market share (12.4%) by volume in Non-Stick Cookware
- It enjoys a prominent position in the Non-Stick cookware market in the southern region
- Stove Kraft Limited has one of the few facilities in India to have an automated roller coating line for manufacturing of non-stick cookware
- It offers special range of products which cater to the regional cuisine of Southern India
- Latest innovation aimed at product efficiency and user convenience includes a new MIO[™] non-stick cookware range
 - Developed using latest Italian technology
 - ensuring high durability and smoothness
 - Range has 5 layer 'Scandia' coating

Household Utility Products - Market INR Billion in 2018 242 216 144 71 57 52 37 Floor Mop Water Dustbin Flasks Emergency Ladders Clothes **Bottles** Drying Stand and Bucket Lamps



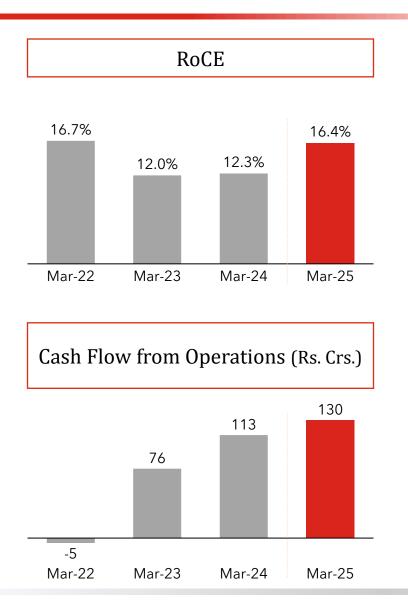
Consolidated Operating Performance

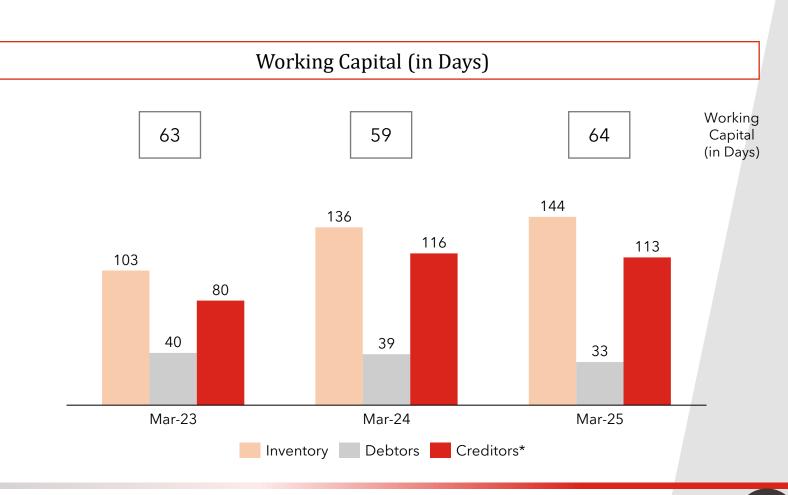




Key Financial Metrics







Historical Profit & Loss Statement



Profit & Loss Statement (Rs. Crs.)	FY25	FY24	FY23	FY22
Revenue from Operations	1449.8	1,364.3	1,283.8	1,136.4
Cost of Materials Consumed	831.2	813.0	746.1	702.6
Purchase of stock-in-trade	92.8	101.7	113.8	110.9
Changes in Inventories of Finished Goods and Work in Progress	-26.7	-54.4	3.5	-40.1
Gross Profit	552.5	504.0	420.4	362.9
GP %	38.1%	36.9%	32.7%	31.9%
Employee Benefits Expense	171.9	166.6	142.9	112.4
Other Expenses	226.3	209.1	174.2	142.4
Allowance for ECL	3.6	9.5	4.3	13.3
EBITDA	150.7	118.8	99.0	94.8
EBITDA %	10.4%	8.7%	7.7%	8.3%
Other Income	0.4	0.1	-3.5	-1.6
Depreciation and Amortisation Expense	71.2	49.3	31.7	19.7
EBIT	79.8	69.6	63.8	73.6
Finance Costs	31.0	24.0	16.5	11.0
PBT	48.8	45.6	47.3	62.5
Total Tax Expense	10.3	11.4	11.5	6.3
Profit for the year	38.5	34.1	35.8	56.2
PAT %	2.7%	2.5%	2.8%	4.9%

Historical Balance Sheet-1/2



EQUITY AND LIABILITIES (Rs. Crs.)	31-Mar-25	31-Mar-24	31-Mar-23	31-Mar-22
Equity share capital	33.1	33.1	33.0	32.9
Other equity	437.8	406.2	370.3	331.1
Total Equity	470.8	439.2	403.4	364.0
Financial liabilities				
Borrowings	0.0	4.9	10.0	15.3
Lease Liabilities	151.9	101.9	32.3	0.0
Other Financial Liabilities	16.9	11.8	27.3	19.0
Provisions	8.1	9.2	6.5	6.2
Total Non-Current Liabilities	176.8	127.7	76.0	40.5
Financial liabilities				
Borrowings	179.5	140.9	118.8	63.1
Lease liabilities	16.1	8.6	2.2	0.0
Trade payables	262.0	260.6	177.5	127.4
Suppliers Credit	14.9	50.4	44.2	57.9
Other financial liabilities	36.6	20.6	27.1	27.9
Provisions	12.3	7.9	6.9	5.4
Other current liabilities	34.8	40.5	41.3	42.0
Current tax liabilities (net)	0.0	0.0	0.1	0.4
Total Current Liabilities	556.3	529.5	418.1	324.0
Total Liabilities	733.1	657.2	494.1	364.5
Total Equity and Liabilities	1204.0	1096.4	897.5	728.5

Historical Balance Sheet-2/2



ASSETS (Rs. Crs.)	31-Mar-25	31-Mar-24	31-Mar-23	31-Mar-22
Property, plant and equipment	458.5	396.6	362.4	309.4
Capital work-in-progress	22.6	29.6	9.5	9.2
Intangible assets	9.0	3.0	4.0	3.0
Right to Use Assets	159.7	110.5	35.6	0.0
Goodwill on Amalgamation	0.0	0.1	0.1	0.0
Financial Assets				
Investments	0.0	0.0	0.0	0.0
Other Financial assets	7.4	2.0	8.1	8.2
Income Tax Assets (Net)	3.2	2.5	1.4	3.2
Current Tax Assets	2.4	1.0	1.3	0.2
Other non-current assets	22.1	40.2	39.7	20.7
Total Non-Current assets	684.9	585.5	462.2	353.8
Inventories	361.0	320.3	243.3	217.4
Financial Assets				
Trade receivables	131.4	146.3	140.9	96.7
Cash and cash equivalents	2.8	7.1	2.5	0.4
Bank balances	6.7	7.9	17.2	11.6
Loans	0.0	0.0	0.0	0.0
Other current financial assets	1.7	0.5	1.0	1.5
Other current assets	15.4	28.8	30.3	46.9
Total current assets	519.1	510.9	435.3	374.6
Total Assets	1204.0	1096.4	897.5	728.5

Historical Cash Flow Statement



Cash Flow Statement (Rs. Crs.).	Mar-25	Mar-24	Mar-23	Mar-22
Cash Flow from Operating Activities				
Profit before Tax	48.8	45.6	47.3	62.5
Adjustment for Non-Operating Items	106.0	84.4	52.9	46.0
Operating Profit before Working Capital Changes	154.8	129.9	100.1	108.5
Changes in Working Capital	-12.5	-5.0	-12.6	-104.8
Cash Generated from Operations	142.3	124.9	87.6	3.7
Less: Direct Taxes paid	-12.4	-12.4	-11.3	-9.0
Net Cash from Operating Activities	129.9	112.6	76.3	-5.3
Cash Flow from Investing Activities	-79.5	-88.6	-104.0	-115.3
Cash Flow from Financing Activities	-54.8	-19.3	29.8	91.6
Net increase/ (decrease) in Cash & Cash equivalent	-4.4	4.6	2.1	-29.0
Cash and cash equivalents at beginning of the year	7.1	2.5	0.4	29.4
Cash and cash equivalents at the end of the year	2.8	7.1	2.5	0.4





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Meeting Request Link