

Avenue Supermarts Limited

Plot No. B-72 & B-72A, Wagle Industrial Estate, Thane (West) , Maharashtra, India - 400 604

Tel.: 91 22 33400500 • e-mail: info@dmartindia.com • Website: www.dmartindia.com

11th October, 2025

To,

BSE Limited

Corporate Services Department
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

The National Stock Exchange of India Ltd.

Corporate Communications Department
“Exchange Plaza”, 5th Floor,
Bandra – Kurla Complex, Bandra (East),
Mumbai – 400 051

BSE Scrip Code: 540376

NSE Scrip Symbol: DMART

Sub: Investor Presentation

Dear Sir/ Madam,

Please find enclosed herewith Investor Presentation of the Company for the quarter and half year ended 30th September, 2025.

Kindly take the same on your record.

Thanking you.

Yours faithfully,

For **Avenue Supermarts Limited**

Ashu Gupta

Company Secretary & Compliance Officer

Encl: As above



Corporate Presentation

D-Mart
Daily Discounts Daily Savings

H1 FY 2026

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Business Overview

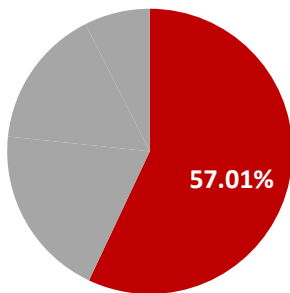
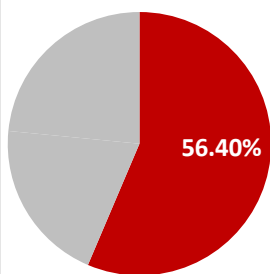
Key Product Categories

Foods

Share of Revenue

H1/25

H1/26



Groceries



Dairy



Staples



Snacks



Frozen Products



Processed Foods



Beverages and Confectionery



Fruits & Vegetables



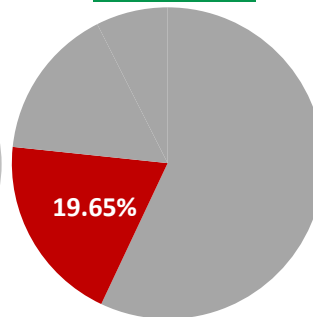
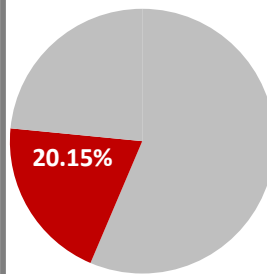
Cooking Oils

Non-Foods (FMCG)

Share of Revenue

H1/25

H1/26



Home Care



Personal Care



Toiletries



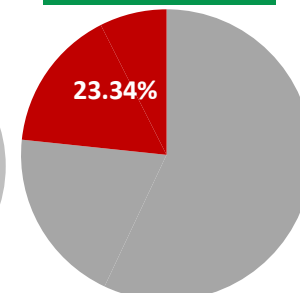
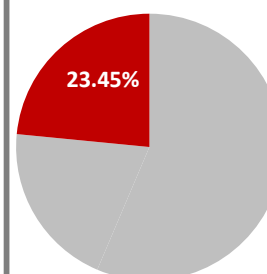
Other over the counter products

General Merchandise & Apparel

Share of Revenue

H1/25

H1/26



Bed & Bath



Toys & Games



Crockery



Plastic Goods



Garments

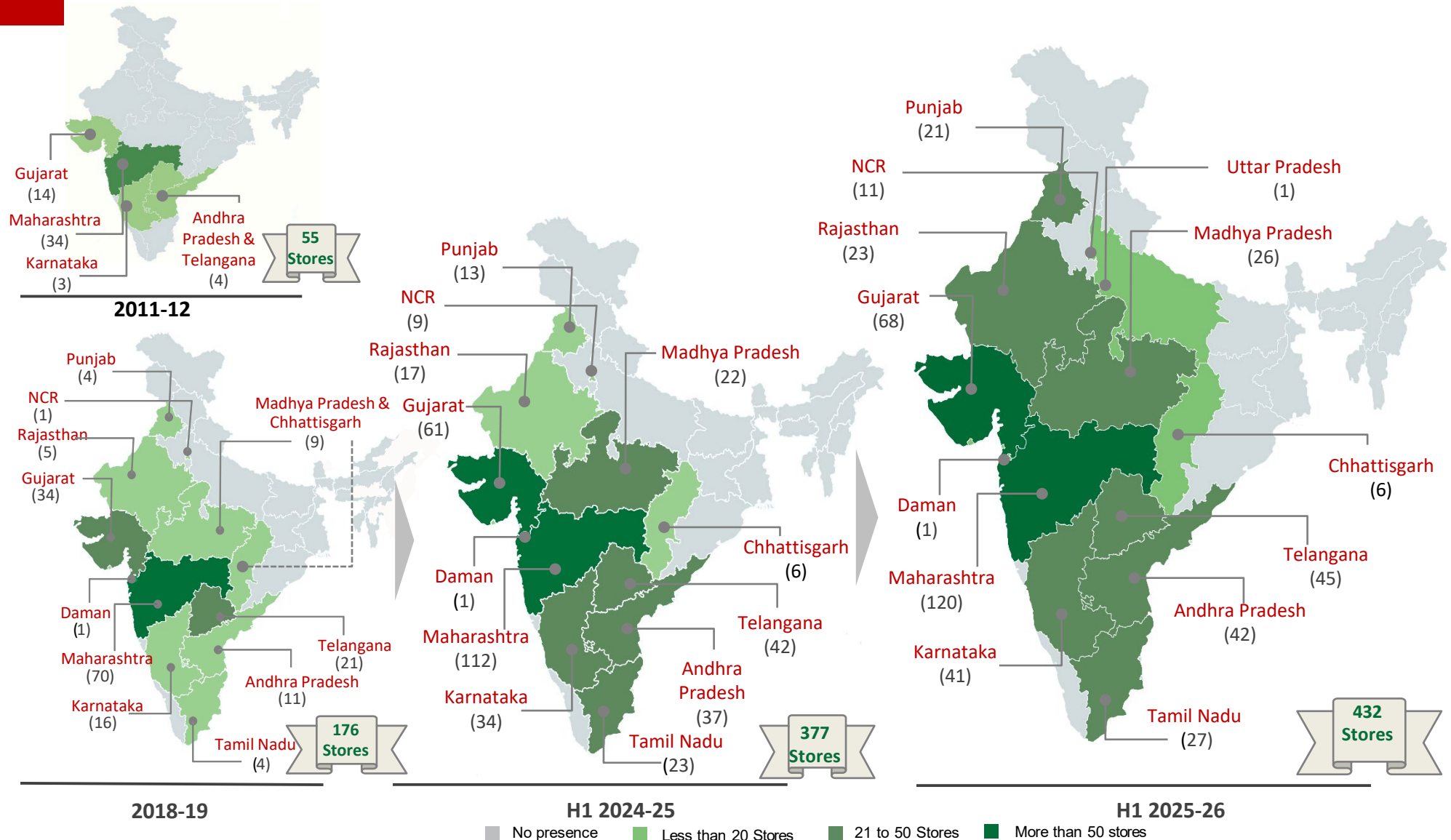


Footwear



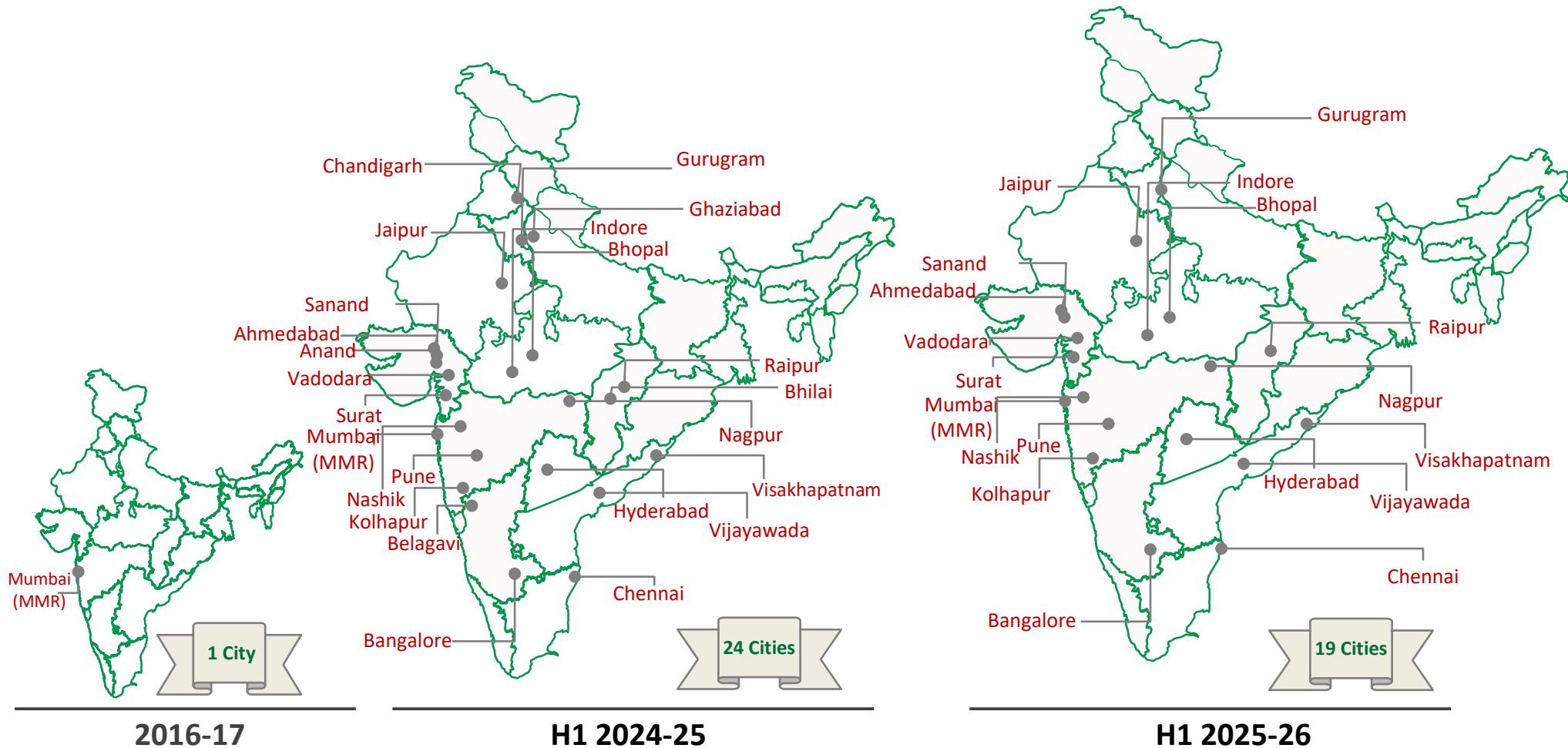
Home Appliances

Cluster Based Expansion Strategy Continues

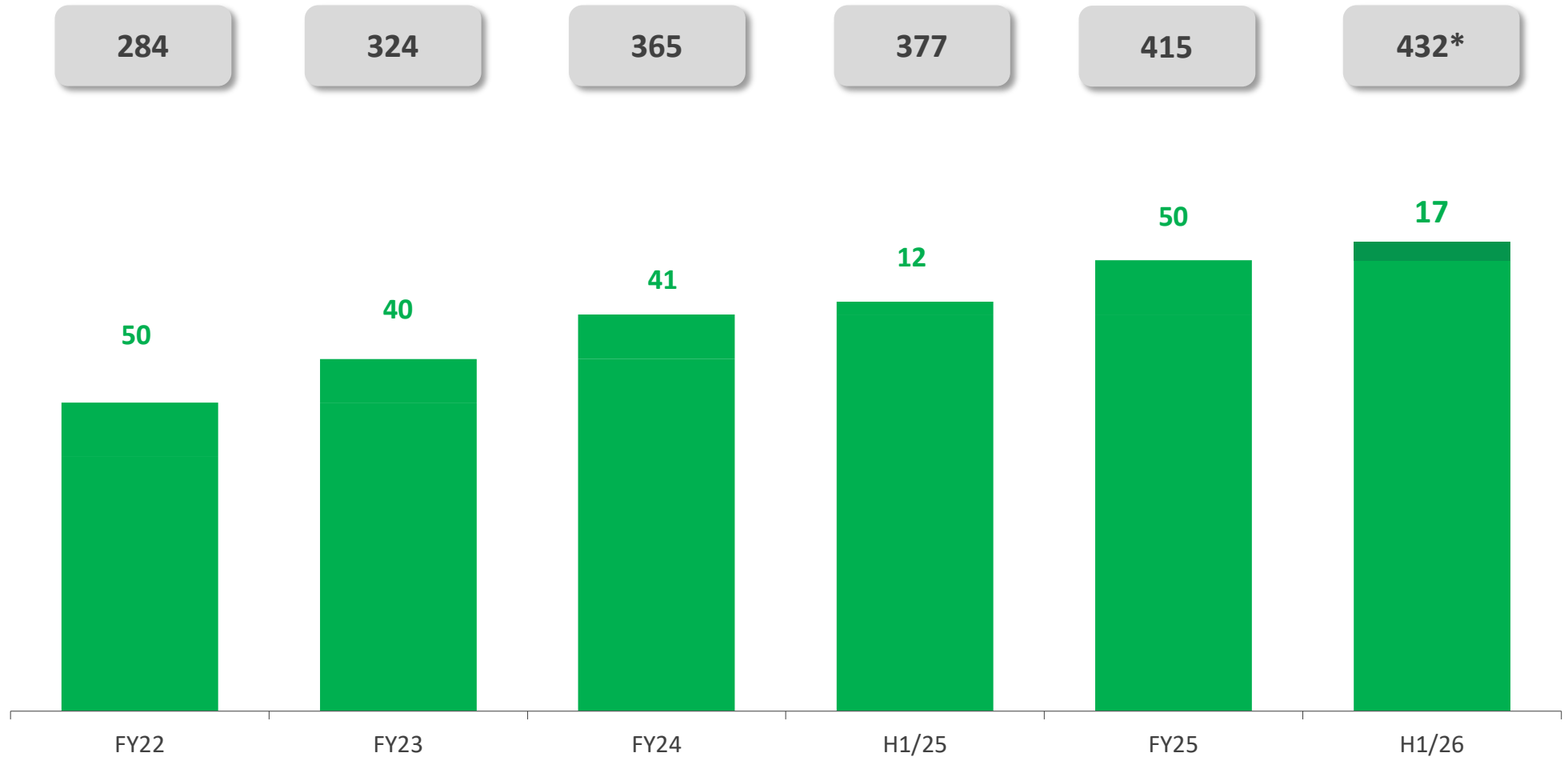


Numbers in bracket represent stores in that particular state.

DMart Ready – Focus on Large Towns



Year Wise Store Additions



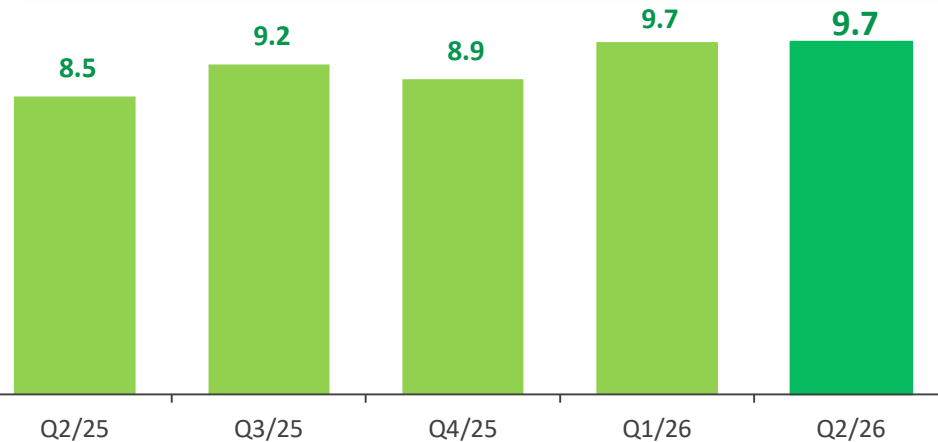
** Sanpada Store at Navi Mumbai currently closed for customers due to reconstruction is included in 432*



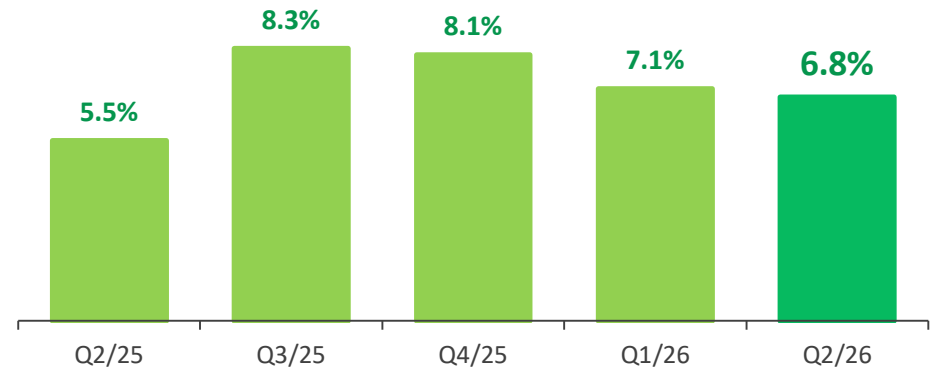
Operating & Financial Summary

Operating & Financial Summary

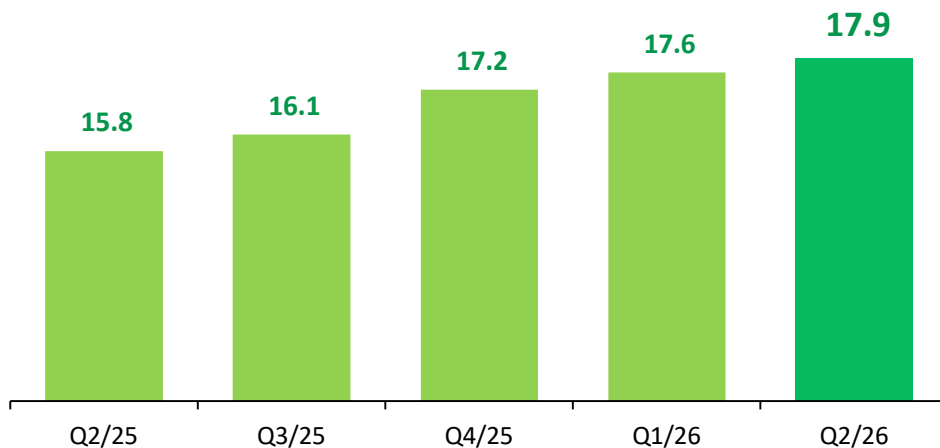
Total Bills Cuts (in Crs)



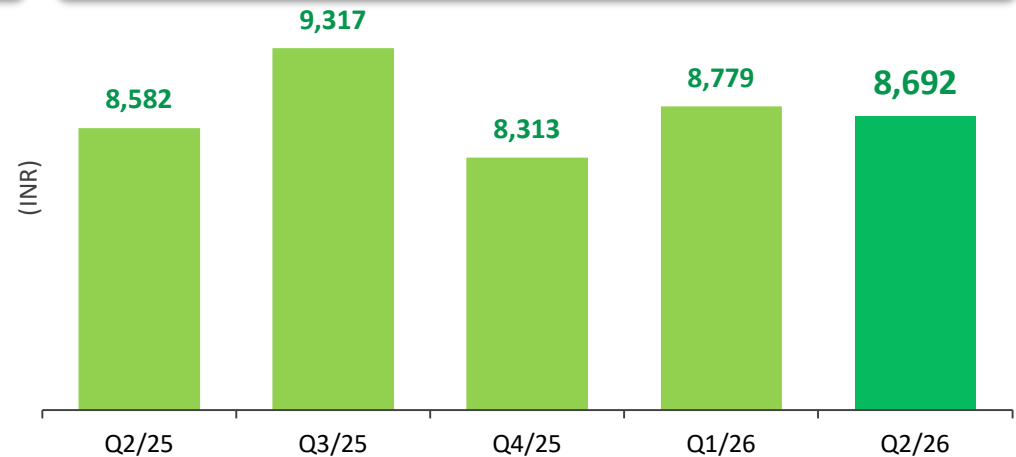
Like For Like Growth (>24 Months)*



Retail Business Area at Quarter End (in mn' sqft)



Revenue from Sales per Retail Business Area sq ft#

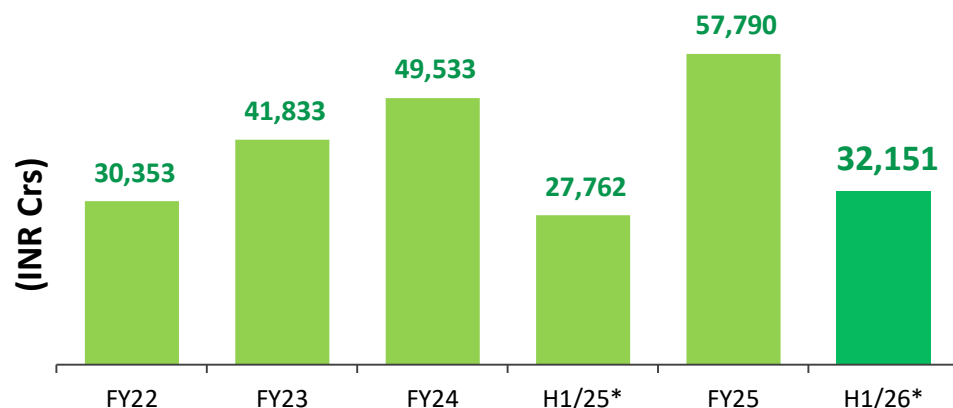


*: LFL growth means the growth in revenue from sales of same stores which have been operational for at least 24 months at the end of reporting period.

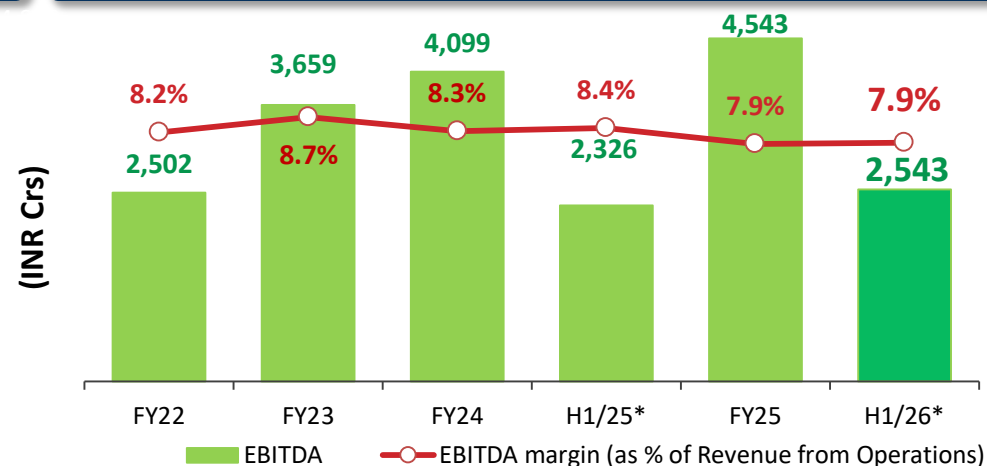
#: Annualized revenue from sales calculated on the basis of 92 days in a quarter (on standalone basis) divided by Retail Business Area at the end of reporting period.

Financial Summary

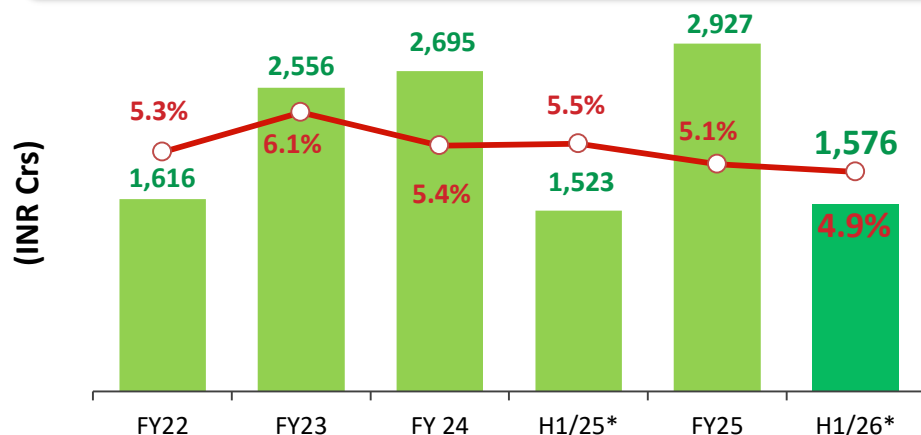
Revenue from Operations



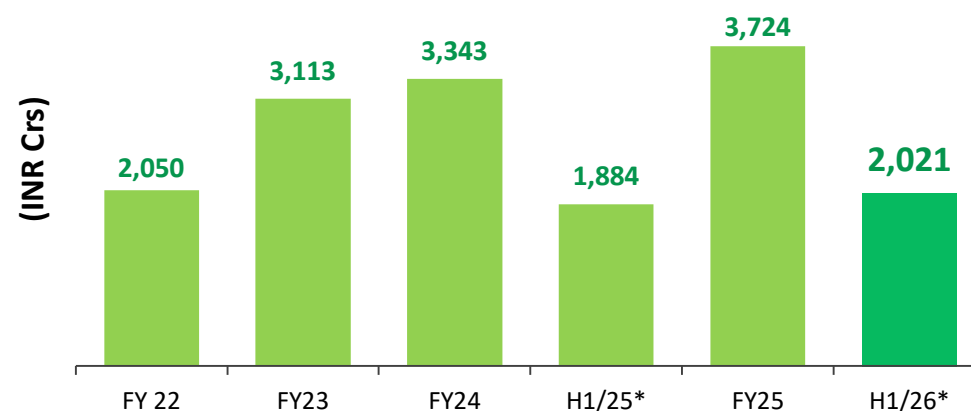
EBITDA^ & EBITDA Margin



PAT & PAT margin **



Net Cash flow from Operations ~



* All data for H1/26 and H1/25 corresponds to performance indicators for six months ending 30/9/25 and 30/9/24 respectively

Revenue from operations includes other operating income but excludes other income

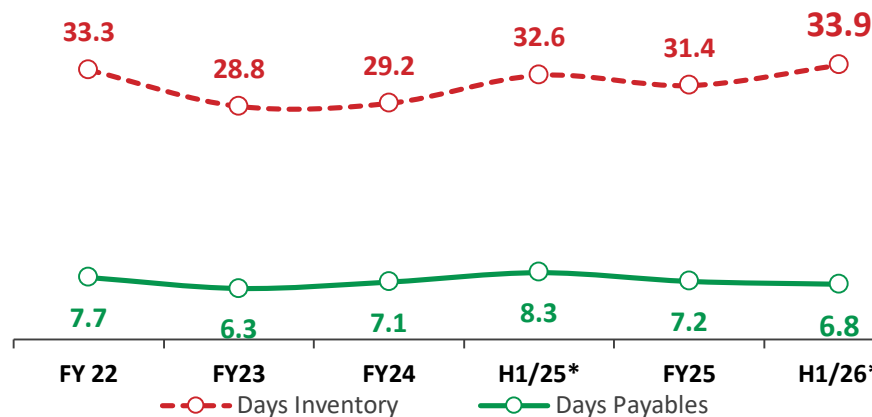
**PAT and PAT margin for FY23 is not comparable with other periods due to one-off tax benefit in FY23

^ EBITDA = Profit / (Loss) pre Tax + Depr and Amortisation + Finance Costs - Other Income

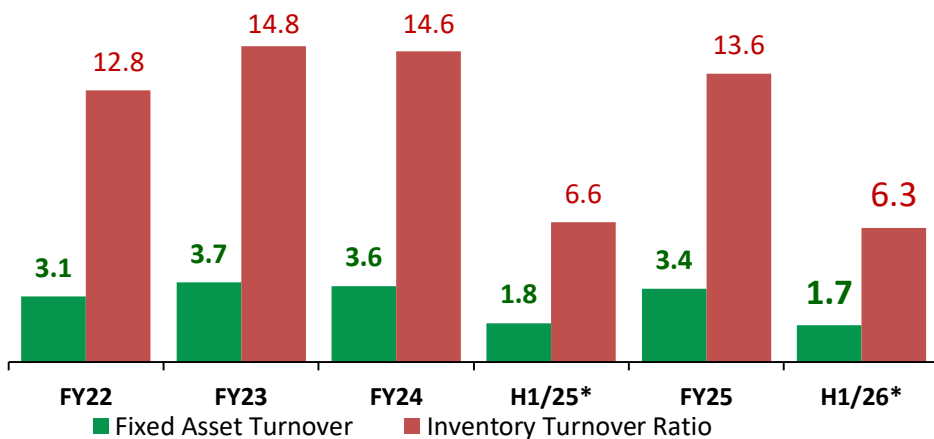
~ Net Cash Flow from Operations = PAT + Depreciation + Deferred Tax

Financial Summary (Cont'd.)

Days Inventory & Days Payables



Fixed Asset** and Inventory Turnover^ Ratio



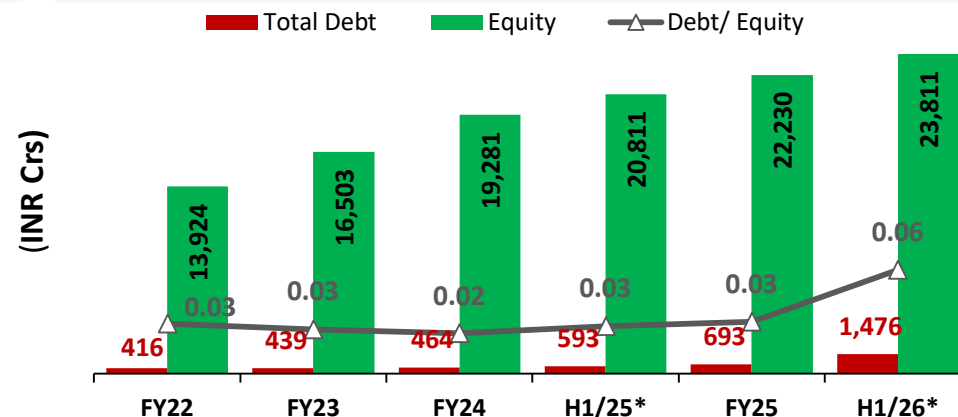
* All data for H1/26 and H1/25 corresponds to performance indicators for six months ending 30/9/25 and 30/9/24 respectively

** Fixed Asset Turnover = Revenue from Operations/Total Fixed Assets (incl RTU Assets per Ind AS116)

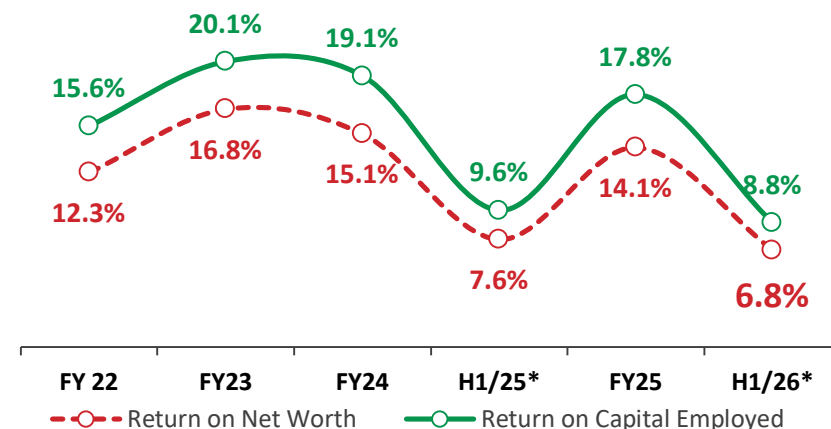
^ Inventory Turnover Ratio = Revenue from Operations/Average Inventory

Days Inventory = (Average Inventory / COGS)*365; Days Payables = (Average Payables / COGS)*365 (183 for H1)

Debt and Equity



Return on Net Worth and Return on Capital Employed



Debt = Short + Long Term borrowings + Current portion of LT Debt + Lease Liability (per Ind AS 116)

Return on Net Worth = Net profit after tax / Average Net Worth

Return on Capital Employed = EBIT / (Avg Debt + Avg Equity - Avg Cash - Avg Current Investment)

Thank you!