# tdps is relations

**TD Power Systems Limited** 

(CIN -L31103KA1999PLC025071)

REGISTERED OFFICE & FACTORY: 27, 28 and 29, KIADB Industrial Area Dabaspet, Nelamangala Taluk Bengaluru Rural District Bengaluru – 562 111 India

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Fax +91 80 2773 4439 / 2299 5718

Mail tdps@tdps.co.in

www.tdps.co.in

January 27, 2022

The Corporate Service

Department **BSE Limited** 

P J Towers, Dalal Street Mumbai – 400 001 The Listing Department

The National Stock Exchange of India Ltd. Exchange Plaza, Bandra- Kurla Complex

Bandra (East)

Mumbai 400 051

Sirs,

Sub: Investor Presentation for the period ended December 31, 2021

Bengaluru

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a results presentation to analyst/investor for period ended December 31, 2021 is enclosed.

Kindly take the above on record.

Yours faithfully,

For TD Power Systems Limited

Company Secretary

Encl : A/a

# TD POWER SYSTEMS LIMITED

tdps

# December 2021

# Company Presentation













### **BUSINESS STRUCTURE**

# tdps

### **Integrated operations**

- Manufacturing generators
- Implementing projects for captive power plants and smaller capacity IPPs



# Manufacturer of AC Generators (Up to 200 MW)

- Diversified portfolio customized for a wide range of turbines (steam, gas, hydro and wind) and engines (diesel and gas)
- Since inception, manufactured 5,160 generators, including generators exported to 73 countries, with aggregate output capacity of 37,140 MW
- Three manufacturing facilities in Bangalore, backed by captive power/water supplies and a well-developed ancillary vendor network
- Sales through OEM's, which are turbine and engine manufacturers; strong engineering consultant relationships allow deep involvement in project tendering



#### **Projects business**

(Turbine Generator Island projects of output capacity up to 52 MW)

- Steam turbine power plant projects combining TDPS' generators with Japanese turbines
- Completed 110 TG island projects & 14 BTG projects with aggregate output capacity of 3,243
   MW
- o Projects executed in India, Uganda, Kenya, Zambia and the Philippines

# STATE OF THE ART MANUFACTURING FACILITIES AND COST EFFICIENT PRODUCTION



Manufacturing units with advanced machines help in delivering competitively priced products with the highest quality standards

ISO 9001:2008 compliant manufacturing units in Bangalore

















**Unit I Factory** 



**Unit II Factory** 



2 Pole Factory

### Unit I - 157,624 sq ft

Core building, Coil making, Winding & Machining Impregnation and curing Balancing Final assembly and testing Material Handling & General Facilities Power House R&D Centre Quality lab and instruments

#### Unit II - 219,756 sq ft

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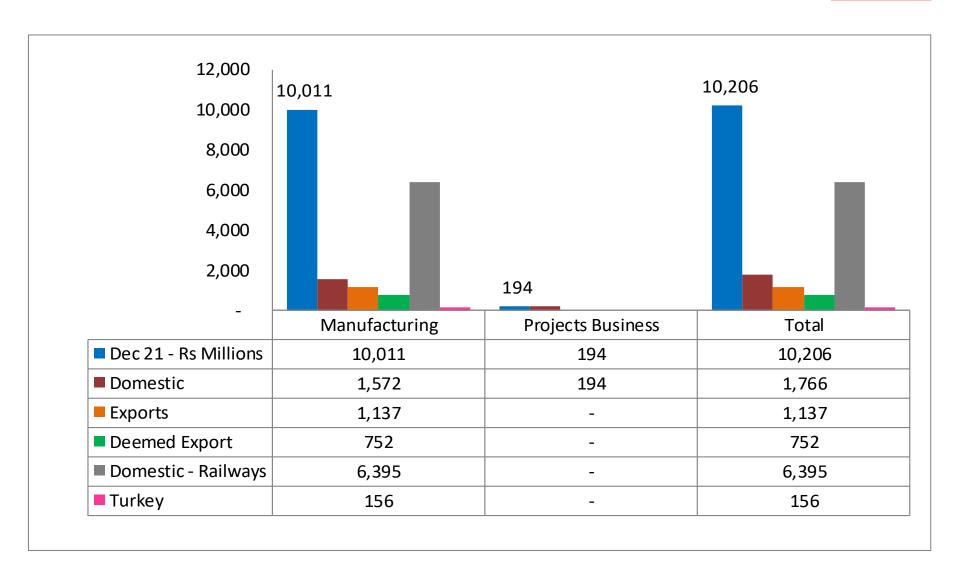
# FINANCIALS: 9 MONTHS FY'22 V/S FY'21



Particulars (Rs Millions)	Dec'21	Dec'20	
Total Income including exceptional income	5,860	4,377	
EBITDA including exceptional income	771	593	
Margins (%)	13%	14%	
Depreciation	165	160	
Interest	14	48	
PBT	592	385	
Tax	133	86	
PAT	460	298	
PAT after OCI	378	295	

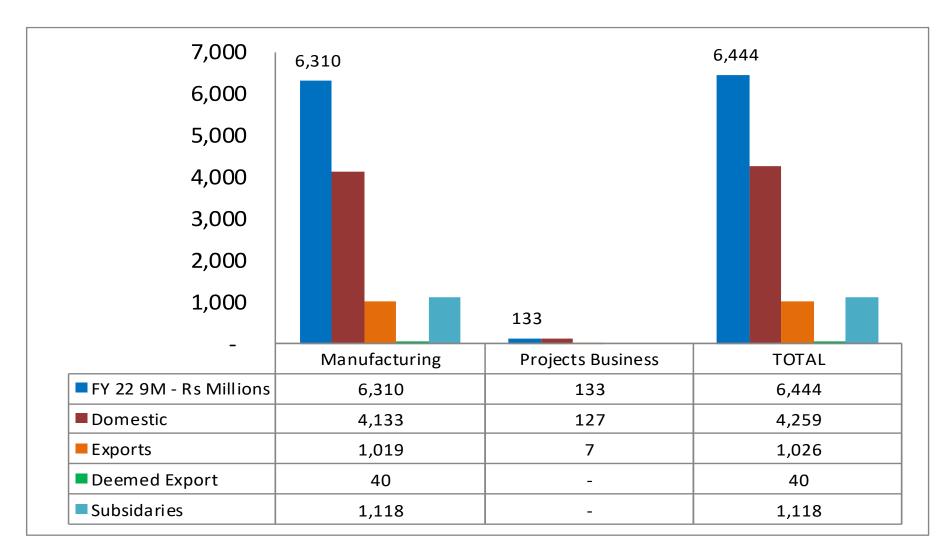
# **PENDING ORDER**





# **REVENUE ANALYSIS**





 $<sup>\</sup>ensuremath{^{*}}$  Prior to inter-segment and inter-company eliminations

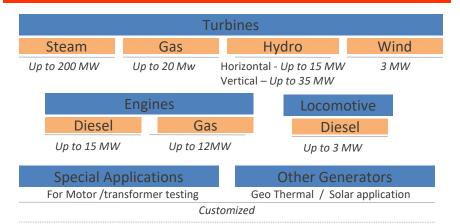
### **BUSINESS SEGMENT: MANUFACTURING**



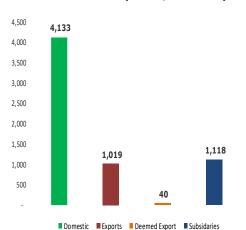
### **Business highlights**

- One of the leading manufacturers of AC Generators in the range of 1 MW up to 200 MW for prime movers such as steam & gas, and upto 52 MW for hydro, wind turbines, diesel and gas engines.
- 5,160 generators supplied as of December 31, 2021 with an aggregate output capacity of over 37,140 MW in 80 Countries.
- Three manufacturing facilities in Bangalore equipped with the latest technology.
- Our generators are approved by leading engineering consultants.

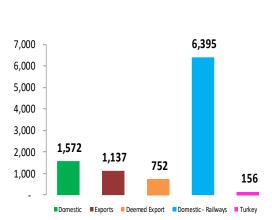
### **AC Generators for various applications**



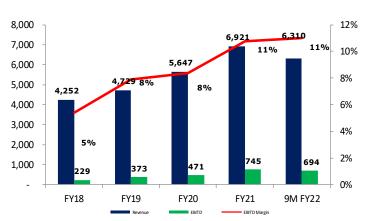
### Revenue Analysis 9M FY 22 Consol Levels (Rs. 4,179 Mn)







### **Key Segment Financials (Rs Mn)**



Segmental revenues without inter-segment & inter-company elimination.

Segmental Revenue & EBITD margins are on consol levels after adjusting income/expenses of wholly owned subsidiary.

EBITDA – Earnings Before Interest, Taxes, Depreciation, Amortization 7

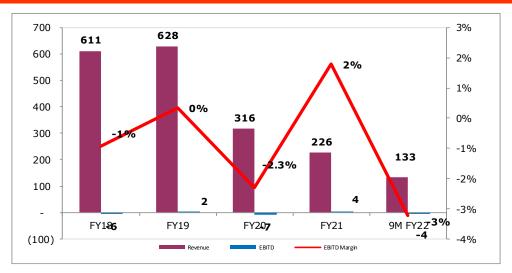
### **BUSINESS SEGMENT: PROJECT BUSINESS**



### **Business highlights**

- TG Projects for steam turbine power plants with output capacity of up to 52 MW done under TD Power Systems Ltd
- Executed 124 projects aggregating 3,243 MW in India and abroad (110 TG island projects and 14 BTG island projects)
- Experienced teams with established track record and reputation for efficient project management
- Power Projects order book as on December 31, 2021 stands at Rs. 194 Mn

### TG Projects including Japan WOS - Key Segment Financials (Rs Mn)

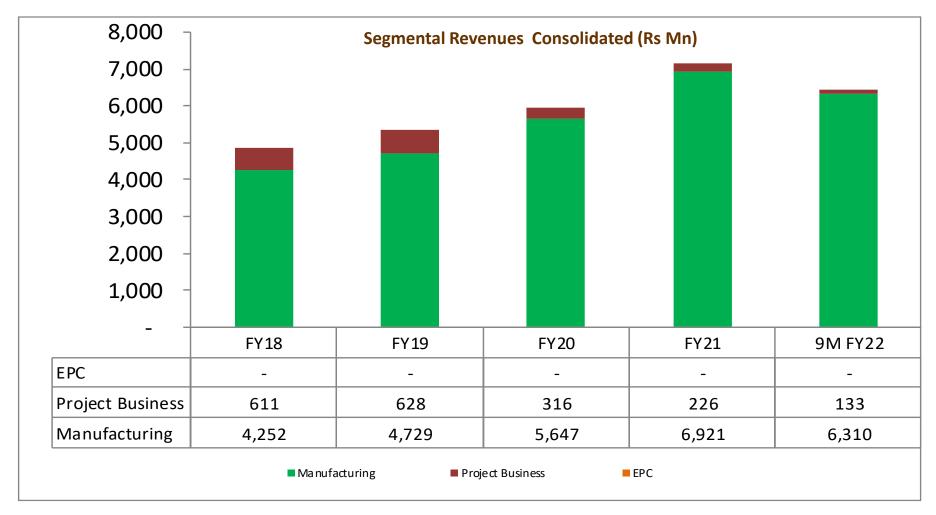


Segmental revenues without inter-segment elimination, including Japan subsidiary

 ${\it EBITDA-Earnings Before Interest, Taxes, Depreciation, \ Amortization}$ 

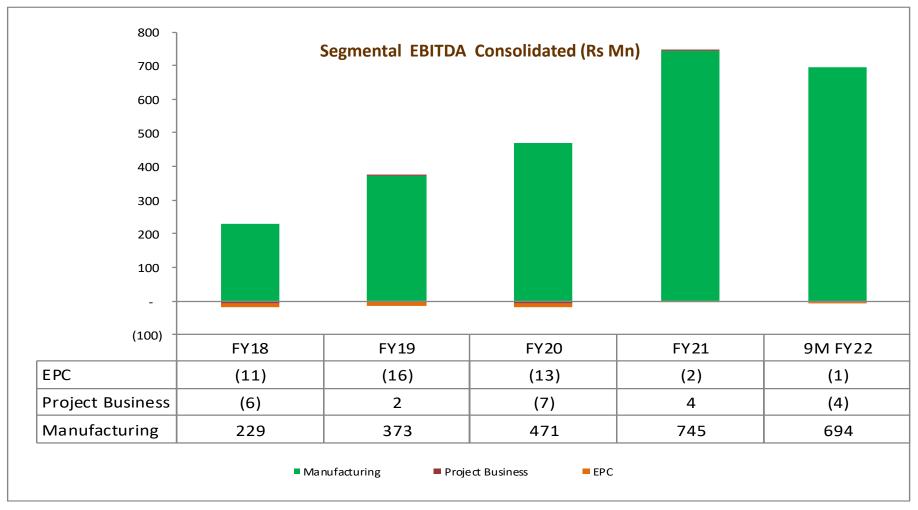
# FINANCIAL TRACK RECORD





### FINANCIAL TRACK RECORD





Segmental revenues without inter-segment elimination

EBITDA – Earnings Before Interest, Taxes, Depreciation, Amortization including Other Income

# **P&L SNAPSHOT**



### Consolidated

Rs Mn	FY 18	FY 19	FY 20	FY 21	Dec 21
Sales	4,349	4,590	5,149	5,936	5,702
EBITDA	84	272	332	659	613
Depreciation (incl. Amortization)	271	260	222	215	165
EBIT	(187)	12	110	445	447
Other Income including Exceptional items	159	92	272	165	159
Interest and Finance Charges	67	28	55	45	13
PBT	(95)	75	328	565	593
Tax	49	43	28	116	129
Other Comprehensive Income	(2)	(3)	(11)	(12)	(86)
Restated PAT	(142)	29	289	437	378
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EBITDA margin (%)	1.92%	5.9%	6.5%	11%	11%
PAT margin (%)	(3.3%)	0.6%	5.6%	7%	7%

# **BALANCE SHEET SNAPSHOT**



_		Co	onsolidated		
	As on				
Rs Mn	Mar-18	Mar-19	Mar-20	Mar-21	Dec-21
Source of Funds	5,274	4,845	4,992	5,290	5,773
Net Worth	4,494	4,155	4,250	4,707	5.032
Minority Interest					
Borrowings	686	614	677	520	664
Deferred Tax Liability	94	76	65	63	77
Uses of Funds	5,274	4,845	4,992	5,290	5,773
Gross Block	3,732	3,826	3,847	3,957	4,032
Less :- Depreciation	1,634	1,865	2,065	2,258	2,408
Net Block	2,098	1,961	1,782	1,700	1,624
CWIP	6	15	6	6	13
Investments		100	199	199	199
Technical Knowhow	35	17	19	40	62
Net Working Capital incl. cash	3,135	2,752	2,985	3,345	3,875
Current Assets	4,946	5,388	5,568	5,904	7,176
Inventories	817	1,126	1,444	1,888	2,124
Sundry Debtors	1,851	2,287	1,728	1,618	2,068
Cash and Bank Balances	1,684	1,289	1,582	1,643	1,935
Loans & Advances	594	686	813	755	1,049
Current Liabilities	1,742	2,569	2,506	2,481	3,216
Provisions	68	67	77	78	85

# **SHAREHOLDING STRUCTURE**

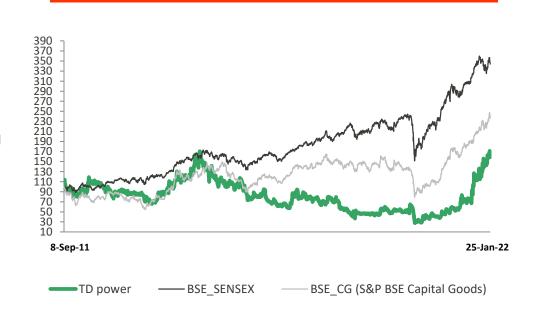


### **Shareholding %**

# 2.9% 2.2% 2.26% Mutual Funds Foreign Institutional Investors Individuals Corporate Bodies Others

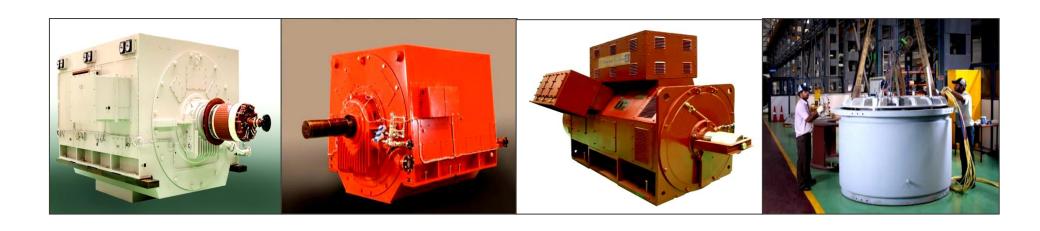
#### As on 31st Dec. 2021

### **TDPS Stock Price Movement**



# tdps

# **THANK YOU**



# TD POWER SYSTEMS LIMITED December 2021

Company Presentation













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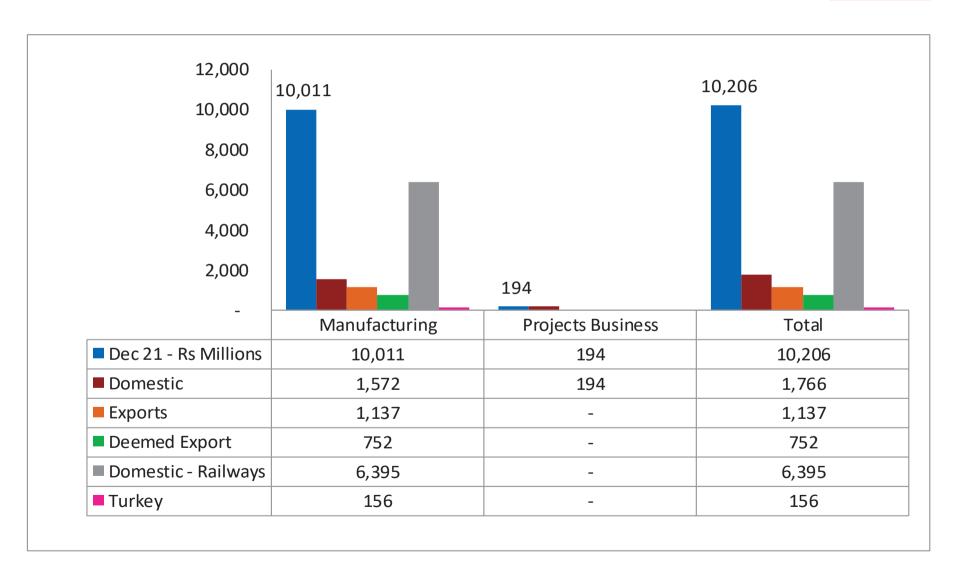
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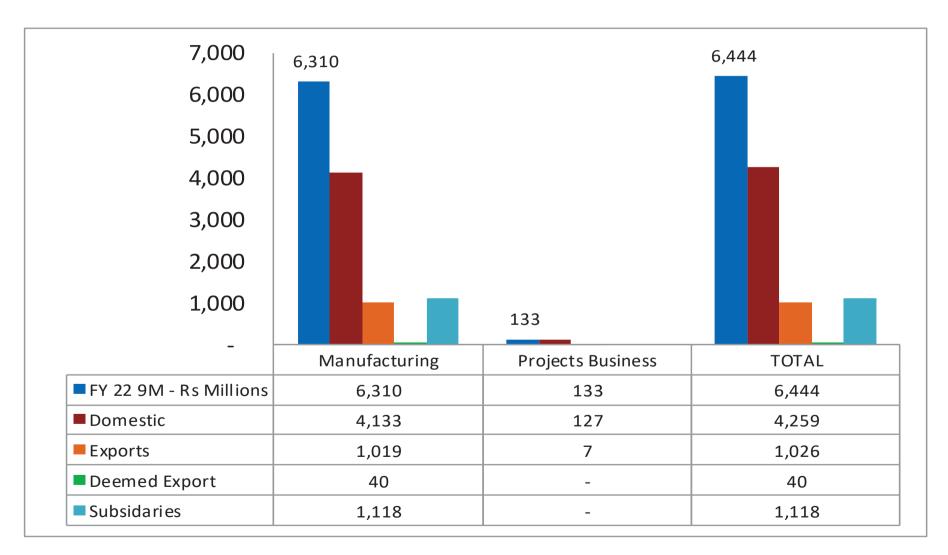
## **PENDING ORDER**





## **REVENUE ANALYSIS**





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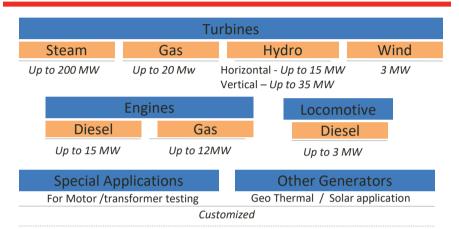
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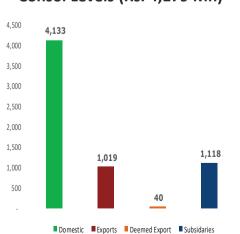
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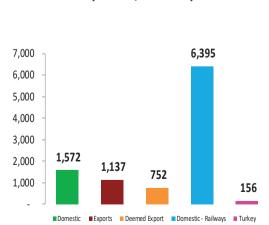
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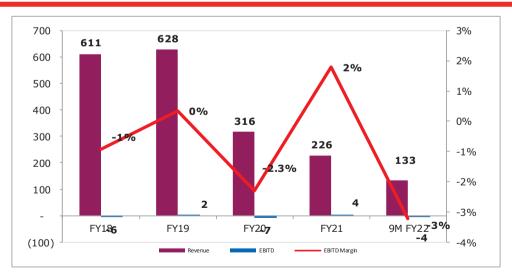
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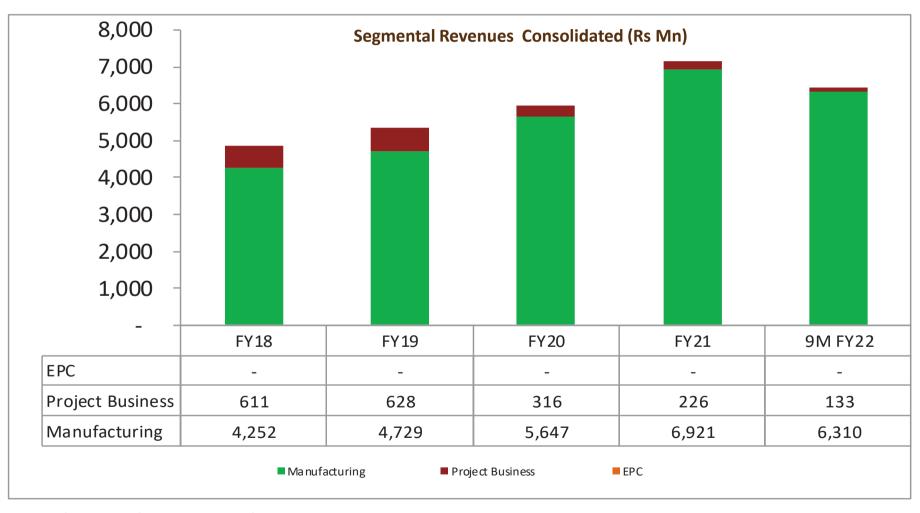


Segmental revenues without inter-segment elimination, including Japan subsidiary

EBITDA – Earnings Before Interest, Taxes, Depreciation, Amortization

### FINANCIAL TRACK RECORD



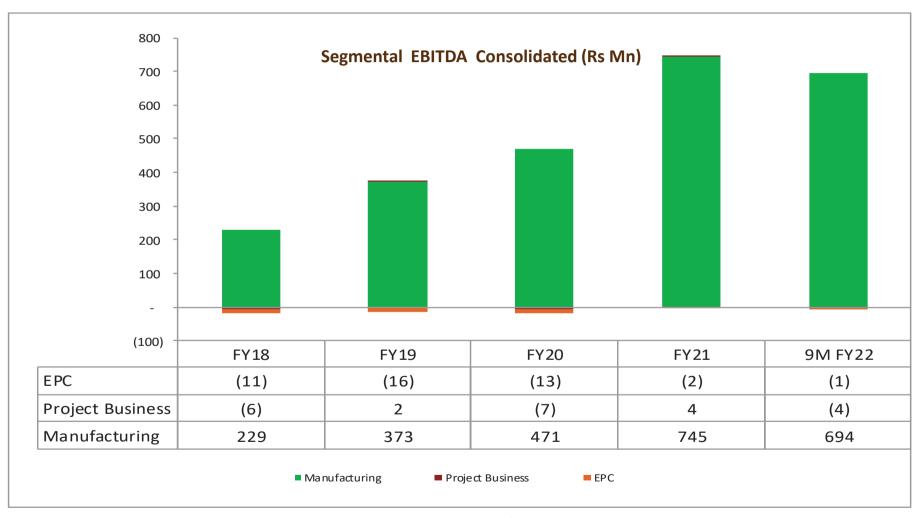


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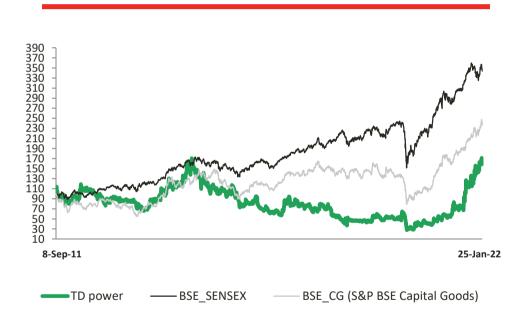
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# tdps

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