



ZF Steering Gear (India) Limited

INVESTOR PRESENTATION

**FINANCIAL HIGHLIGHTS FOR THE YEAR
2022-23.**



DISCLAIMER

This presentation and the accompanying slides, which have been prepared by ZF Steering Gear (India) Limited, have been prepared solely for the purpose of information and the same does not constitute any offer, recommendation or invitation to purchase or subscribe to any securities and shall not form the basis for or be relied upon in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory document containing detailed information about the Company.

FORWARD LOOKING STATEMENT

Certain Statements in this presentation describing the objectives, projections, estimates and expectations, if any, of the Company may be “forward-looking statements” within the meaning of applicable laws and regulations. Actual results could differ materially from those expressed or implied.

Narrations:

FY 22-23 represents the period from April 01, 2022 to March 31, 2023.

FY 21-22 represents the period from April 01, 2021 to March 31, 2022.

Accounting Standards:

Financials contained in the presentation are as per applicable Indian Accounting Standards (**IndAS**).



FINANCIALS AT A GLANCE

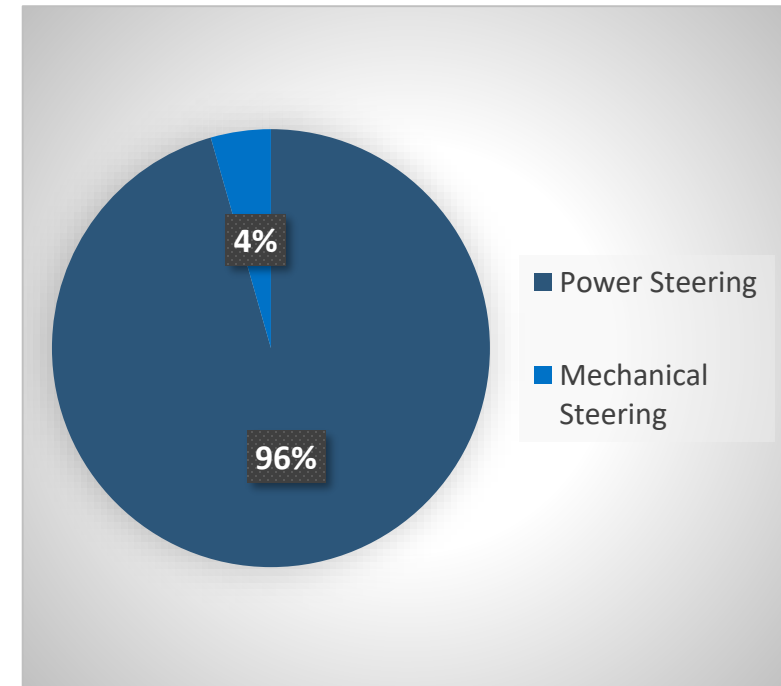
**KEY HIGHLIGHTS OF THE FINANCIAL
RESULTS FOR THE YEAR ENDED ON MARCH
31, 2023.**

Key Financial Highlights for the Financial Year

Increase in revenue from sale Power Steering Sales by 64% as against previous year.

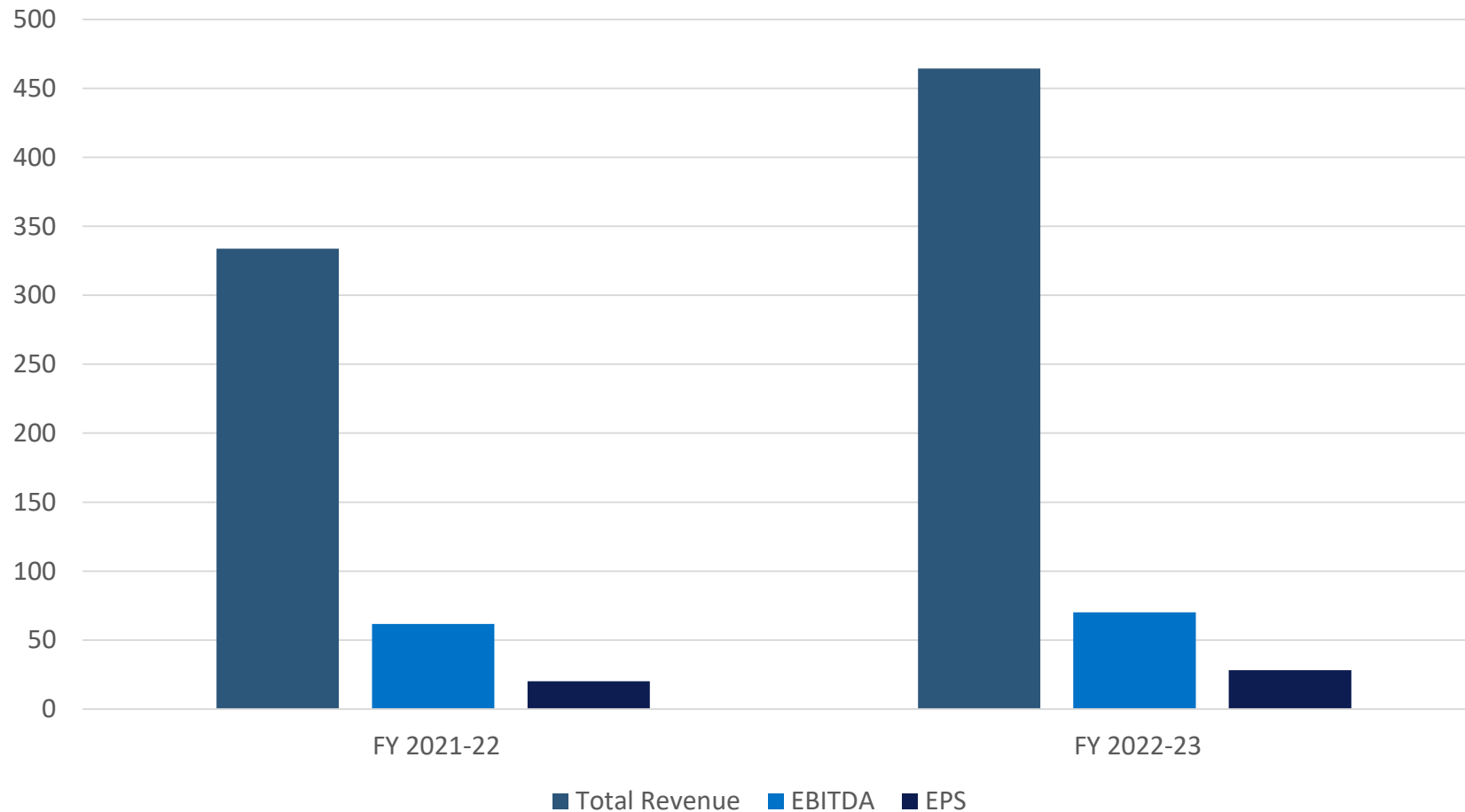
Increase in total revenue by from sale of Steering Gears by 55% as against corresponding period of previous year.

New HPAS Power Steering for Tractors is replacing some of the demand for Mechanical Steering Gears.



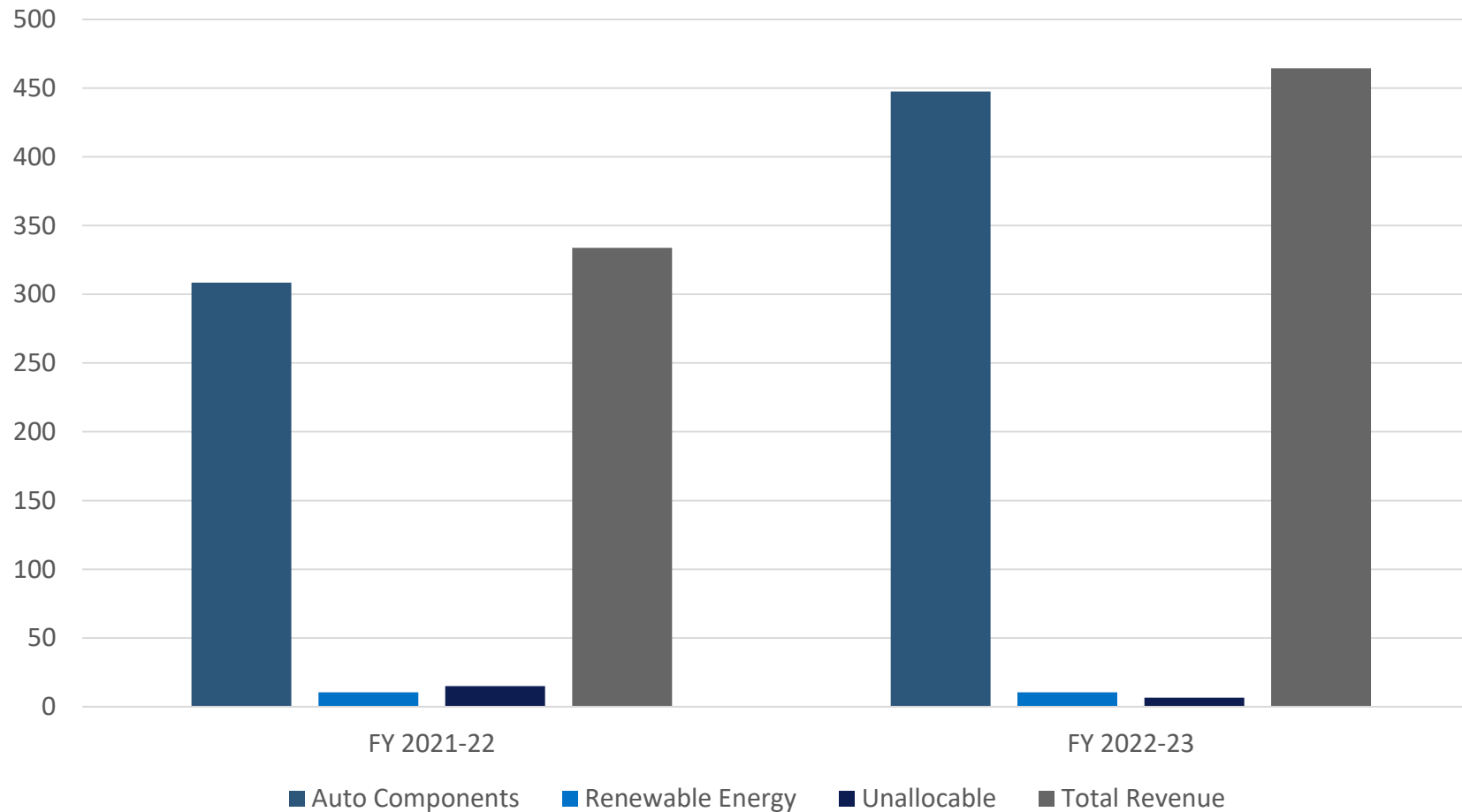
Key Financial Highlights for the Financial Year

Result Comparison for the Financial Year



Key Financial Highlights for the Financial Year

Segment Comparison for the Financial Year



Key Financial Ratios for the Financial Year

Particulars	FY 2022-23	FY 2021-22	YoY
Revenue	464.41	333.78	39.14%
EBITDA	70.02	61.60	13.67%
EBITDA Margin(%)	15.55	19.69	-21%
Profit After Tax	25.45	18.27	39.31%
PAT Margin(%)	5.65	5.84	-3.25%



COMMENTS OF MR. UTKARSH MUNOT

MANAGING DIRECTOR

Comments of the Managing Director

“I am pleased to inform that the Company has recorded excellent performance in terms of revenue for the Financial Year 2022-23, wherein revenue from operations stood at Rs. 464 crore as against Rs. 334 crore in the previous Financial Year.

Commercial Vehicle industry has witnessed noteworthy growth during the current Financial year. In wake of the growth in commercial vehicle segment, the Company has thrived through disciplined cost management and improving operational efficiency at all levels of the business.

Company’s renewable energy segment has not only served the purpose of reducing environmental footprint but also contributed to significant cost reduction by way of captive consumption. Further, the customer for solar power project is Government of Gujarat, which further ensures minimal to no credit risk.

Further, the construction activities for both the Wholly-Owned Subsidiaries of the Company have started and both the Companies are expected to commence operations by last quarter of the Financial Year 2023-24.”



THANK YOU

EMAIL: ENQUIRY@ZFINDIA.COM

WEBSITE: WWW.ZFINDIA.COM