

ANNUAL REPORT 2016



SML ISUZU LIMITED

CSR INITIATIVES 2015-2016 ...



Education - Basic Infrastructure such as Desks, Chairs, Fans, School Bus and Toilets in village Schools



Preventive Healthcare - Health Camps and Safe Drinking Water in village schools

CSR INITIATIVES 2015-2016



Healthcare for under privileged - Mobile Dispensary, Ambulance & Medical equipments



Vocational Training Centre for girls - Computer and Tailoring



Education - Support to under privileged girls in the form of Fees, Uniforms & Books

SML ISUZU LIMITED (FORMERLY SWARAJ MAZDA LIMITED)

BOARD OF DIRECTORS

S.K. TUTEJA - Chairman
P.K. NANDA
A.K. THAKUR
DR. VASANTHA S. BHARUCHA
SUDHIR NAYAR
M. NAKAJIMA
K. KUROKAWA
T. KIKKAWA
M. NARIKIYO
PANKAJ BAJAJ
E. SETO - Managing Director & CEO
GOPAL BANSAL - Whole-time Director & CFO
K. KATAYAMA - Director – R&D

COMPANY SECRETARY

PARVESH MADAN

AUDITORS	B S R & ASSOCIATES LLP
LISTING OF SHARES	BSE LIMITED NATIONAL STOCK EXCHANGE OF INDIA LIMITED
BANKERS	CANARA BANK INDIAN OVERSEAS BANK MIZUHO BANK LTD.
REGISTERED OFFICE & WORKS	VILLAGE : ASRON, DISTT. SHAHID BHAGAT SINGH NAGAR (NAWANSHAHR) PUNJAB-144 533
CORPORATE OFFICE	SCO 204-205, SECTOR 34-A, CHANDIGARH-160 135

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32ND ANNUAL GENERAL MEETING

on Friday, 5th August, 2016
at 3.30 P.M. at Village Ason,
Distt. Shahid Bhagat Singh Nagar,
(Nawanshahr), Punjab - 144 533

REPORT OF THE DIRECTORS

The Directors are pleased to present their Thirty-Second Annual Report together with audited financial statements for the financial year ended 31st March 2016.

PERFORMANCE REVIEW

The Indian economy performed reasonably well in fiscal 2015-16 in the backdrop of uncertain and volatile global scenario. Led by favorable local macro-economic factors, GDP grew 7.6% during fiscal 2015-16 compared to 7.2% in 2014-15. Commercial Vehicle Industry registered growth of 12.2% to reach sales volume of 7,87,400 vehicles in the year - Light vehicles (LCV) grew 2.6% to reach 4,49,800 and Medium & Heavy vehicles (M&HCV) segment grew faster at 28.2% to reach 3,37,600. Your Company was also able to meet the higher demand and achieved sales of 12,700 vehicles during fiscal 2015-16 against 11,759 in the previous year.

The financial performance of the Company, for the year ended 31st March, 2016 is summarized below:

(Rs. in Crores)

	2016	2015
Sales volume (No. of vehicles)	12700	11759
Net revenue	1,172.58	1,114.34
Less : material cost & other expenses	1,079.54	1,040.00
Operating profit	93.04	74.34
Profit before tax	68.32	48.74
Profit after tax	51.16	36.94
Balance of profit from prior years	126.07	103.28
Surplus available for appropriation	177.23	140.22
Transfer to General Reserve	5.12	3.70
Proposed dividend (including tax)	13.93	10.45
Amount carried to Balance Sheet	158.19	126.07

DIVIDEND

The Directors have recommended payment of dividend of Rs. 8.0 per equity share of face value of Rs. 10/- each for the year ended 31st March, 2016 (previous year - Rs. 6.0 per equity share) amounting to Rs. 13.93 crores (previous year - Rs. 10.45 crores), including dividend distribution tax of Rs. 2.36 crores (previous year - Rs. 1.77 crores).

MANAGEMENT DISCUSSION AND ANALYSIS

A Management Discussion and Analysis, which also covers the state of the Company's affairs, forms a part of this report.

CORPORATE GOVERNANCE

A report on corporate governance together with the Auditors' Certificate confirming compliance with corporate governance norms, as stipulated under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), forms a part of this report.

INDUSTRIAL RELATIONS

Industrial relations and work atmosphere remained cordial throughout the year with sustained communication and engagement with workforce through various forums.

CREDIT RATING

The Company continues to enjoy the highest rating for short term borrowings of A1+ from ICRA and the long term rating given for line of credit / cash credit limits is AA-, both reflecting its financial prudence.

SAFETY, HEALTH AND ENVIRONMENT

The Company continues to demonstrate strong commitment to safety, health and environment which have been adopted as core organizational values. The Company assures safety and audits its facilities in accordance with statutory and regulatory requirements. The Directors review these areas every quarter through reports and presentations made at the Board Meetings.

Employees are continuously made aware of hazards / risks associated with their job and their knowledge and skills are updated through requisite training to meet any emergency. Regular medical and occupational check-ups of employees are conducted and eco-friendly activities are promoted.

Safe disposal of hazardous waste is ensured through an effluent treatment plant and an incinerator; a sewage treatment plant ensures eco-friendly disposal of sewage.

CURRENT BUSINESS ENVIRONMENT

The current year 2016-17 has begun on a happy note with April 2016 CV volumes growing 14.7% over corresponding month to reach 60,700 - M&HCVs up 21.0% and LCVs 10.4%. Your Company sold 1404 vehicles during April, 2016 against 876 sold in the same month last year.

CRISIL has forecast GDP growth at 7.9% for fiscal 2016-17 compared with 7.6% in fiscal 2015-16 based on expected improvement in private consumption supported by pick up in rural demand - assuming normal monsoon, lower prices of food and fuel as well as interest rates, push to public spending on infrastructure and revival of the private capex cycle. As for CV industry, experts estimate 10-12% growth in sales volume for fiscal 2016-17.

The Company is well prepared to meet the increased demand and the regulatory requirements, now imposed for vehicles, despite intensified competition. The Directors can, therefore, look to a reasonable volume growth and sales during the current fiscal.

Company's capex project envisaging an outlay of Rs. 220 crores for technology, product development and up-gradation of plant infrastructure to improve manufacturing efficiency is progressing well. An amount of Rs 32.9 crores has been spent till 31st March, 2016. This capex of Rs. 220 crores is envisaged to be funded from internal accruals and need based borrowings. The Board in its meeting held on 10th May, 2016 approved external commercial borrowings for an amount upto Rs 140 crores.

DIRECTORS

Mr. Kyoichiro Takashima tendered his resignation as Director of the Company with effect from 10th May, 2016. The Board, in its Meeting held on 10th May, 2016, recorded its deep appreciation for his valuable support and advice during his tenure.

Mr. Takeru Kikkawa was appointed as an Additional Director of the Company on 10th May, 2016 and holds office up to the forthcoming Annual General Meeting. The Company has received Notice under Section 160 of the Companies Act, 2013 proposing Mr. Kikkawa's appointment as a Director of the Company for consideration of the Members at the forthcoming Annual General Meeting.

At the last Annual General Meeting held in September 2015, the Members had approved the appointment of Mr. Masahiro Narikiyo and Mr. Kimitoshi Kurokawa as Non-Executive Directors.

Mr. Pankaj Bajaj retires by rotation and being eligible, offers himself for re-appointment.

Mr. Kei Katayama retires by rotation and being eligible, offers himself for re-appointment.

All the independent Directors have given declarations to the Company that they meet the criteria of 'independence' set out in the Listing Regulations and the Companies Act, 2013.

KEY MANAGERIAL PERSONNEL (KMPs)

In terms of the applicable provisions of the Companies Act 2013, Mr. Eiichi Seto, Managing Director & CEO, Mr. Gopal Bansal, Whole-time Director & CFO and Mr. Parvesh Madan, Company Secretary are the Key Managerial Personnel of the Company.

No KMP has resigned or was appointed during the year.

NOMINATION AND REMUNERATION POLICY

Based on the recommendations of the Nomination and Remuneration Committee, the Board has adopted a Nomination and Remuneration Policy, which is attached as **Annexure A**.

SUBSIDIARIES, JOINT VENTURES AND ASSOCIATE COMPANIES

The Company does not have any Subsidiary, Joint Venture or Associate Company.

RELATED PARTY TRANSACTIONS

All related party transactions that were entered into during the financial year were at arm's length basis, in the ordinary course of business and in compliance with the applicable provisions of the Companies Act, 2013 ('the Act') and the Listing Regulations. There were no material transactions made by the Company during the year that would have required shareholders approval.

All related party transactions are placed before the Audit Committee for approval. Prior omnibus approval of the Audit Committee is obtained for the transactions which are repetitive in nature.

The Company has adopted a policy to deal with related party transactions as approved by the Board of Directors. It is uploaded on the Company's website at web link: <http://smlisuzu.com/Financials/RPTPolicy.aspx>.

In terms of Section 134(3)(h) of the Companies Act, 2013, there are no transactions to be reported in Form AOC-2. The details of the related party transactions as per Accounting Standard 18 are set out in Note 32 to the Financial Statements.

EXTRACT OF ANNUAL RETURN

Pursuant to Section 92 (3) of the Act and Rule 12 (1) of The Companies (Management and Administration) Rules, 2014, the extract of Annual Return in Form MGT-9 is attached as **Annexure B**.

MEETINGS OF THE BOARD

Five Board meetings were held during the year as detailed in the Corporate Governance Report which forms part of this report.

AUDIT COMMITTEE

The Audit Committee comprises three independent Directors, Mr. P.K. Nanda, as Chairman, Mr. A.K. Thakur and Mr. Sudhir Nayar, and the Whole-time director & CFO, Mr. Gopal Bansal. All the recommendations made by the Audit Committee during the year were accepted by the Board.

PARTICULARS OF EMPLOYEES

The information as per Section 197 of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, forms part of this Report. However, as per the provisions of Section 136 of the Act, the Report and Accounts are being sent to the members and others entitled thereto without the information on employees' particulars which is available for inspection by the members at the Registered Office of the Company during business hours on all working days up to the date of the ensuing Annual General Meeting. Any member interested in obtaining a copy thereof may write to the Company Secretary.

PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS UNDER SECTION 186 OF THE COMPANIES ACT, 2013

The Company has not given any loans, guarantees or made any investments during the year, which would be covered by Section 186 of the Companies Act, 2013.

AMOUNTS PROPOSED TO BE CARRIED TO RESERVES

The Company proposes to carry Rs. 5.12 crores to General Reserve for fiscal 2015-16 (Previous year - Rs. 3.70 cores).

MATERIAL CHANGES AND COMMITMENTS AFFECTING FINANCIAL POSITION OF THE COMPANY

No material changes have occurred or commitments made after 31st March, 2016, which may affect the financial position of the Company or require disclosure except the Board's approval, at its meeting held on 10th May, 2016, for raising external commercial borrowings for partial funding of capex as disclosed under para "Current Business Environment" of this report.

SUSTAINABILITY INITIATIVE

Your Company is conscious of its responsibility towards preservation of natural resources and continuously takes initiatives to reduce consumption of electricity and water.

RISK MANAGEMENT

The primary objective of risk management is to protect the Company against risks to the value of the business, its capital and its continuity. In order to achieve the objective and for better governance, the Board has constituted a Risk Management Committee (RMC) comprising three independent Directors, one non-executive Director and the Whole-time Director & CFO.

RMC is entrusted with the functions of determining efficacy of risk management framework of the Company, evaluation of risks and mitigating measures. The Company has adopted a formal Risk Management Policy based on the recommendation of RMC.

The Policy sets out key risk areas - financial risks (including risk to assets), legislative and regulatory risks, environmental risks (including natural disasters), operational risks (markets, production, technology, etc.), risks relating to employment and manpower, and individual large transactional risks. The Managing Director & CEO identifies and proposes action in respect of all risks through his management team as and when any are perceived or foreseen or inherent in operations; analyses these, and then reports to RMC for its review and guidance.

CORPORATE SOCIAL RESPONSIBILITY

Corporate Social Responsibility (CSR) Committee consists of two independent Directors, namely, Mr. S.K.Tuteja, as Chairman and Dr. (Mrs.) Vasantha S. Bharucha and two executive Directors - Mr. Eiichi Seto, the Managing Director & CEO and Mr. Gopal Bansal, Whole-time Director & CFO. On the recommendation of the Committee, the Board has adopted Company's policy on CSR with key thrust areas defined as - promoting healthcare and sanitation, supporting education of under privileged children / girl child, sponsoring vocational education for women, etc.

Annual Report on CSR activities for the year ended 31st March 2016 is attached as **Annexure C**.

BOARD EVALUATION

Pursuant to the provisions of the Companies Act, 2013 and Listing Regulations, performance evaluation of the Board, the Directors as well as Committees of the Board has been carried out and the details are covered in the Corporate Governance Report.

CHANGE IN THE NATURE OF BUSINESS

There has been no change in the nature of business of the Company during the year.

SHARE CAPITAL

There was no change in the Company's issued, subscribed and paid-up equity share capital during the year.

DEPOSITS

During the year, the Company has not accepted any deposit under Chapter V of the Companies Act, 2013.

SIGNIFICANT ORDERS PASSED BY REGULATORS, COURTS OR TRIBUNALS IMPACTING GOING CONCERN AND COMPANY'S OPERATIONS

To the best of our knowledge, the Company has not received any such orders from regulators, courts or tribunals during the year which may impact the going concern status of the Company or its operations in future.

POLICY ON PREVENTION, PROHIBITION AND REDRESSAL OF SEXUAL HARASSMENT AT WORKPLACE

The Company has adopted a policy in line with the provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 (the Act) and the Rules there under. The Policy aims to provide protection to women at the workplace and prevent and redress complaints of sexual harassment and for matters connected or incidental thereto, with the objective of providing a safe working environment. The Company has also constituted an Internal Complaints Committee in accordance with the Act, to inquire into complaints and take appropriate action.

The Company has not received any complaint of sexual harassment during the year.

VIGIL MECHANISM/ WHISTLE BLOWER POLICY

The Company has adopted a whistle blower policy, to provide formal mechanism to the Directors and employees to report their concerns about unethical behaviour, actual or suspected fraud or violation of the Company's code of conduct or ethics policy. It provides for adequate safeguards against victimization of employees who avail of the mechanism and provides for direct access to the Chairman of the Audit Committee.

Whistle Blower Policy of the Company is available on the Company's website at web link:

<http://smlisuzu.com/Financials/WhistleBlowerPolicy.aspx>.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134 (3) (c) and 134 (5) of the Companies Act, 2013, the Directors, to the best of their knowledge and ability, confirm that:

- (a) in the preparation of the annual accounts for the year ended 31st March, 2016, the applicable accounting standards have been followed and proper explanations provided relating to material departures, if any;
- (b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2016 and of the profit of the Company for the year ended on that date;
- (c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) they have prepared the annual accounts on a going concern basis;
- (e) they have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively;
- (f) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL STATEMENTS

Based on the work performed by the internal, statutory and secretarial auditors and the reviews performed by the Management and the relevant Board Committees, the Directors are of the opinion that the Company has in place, adequate internal financial controls with reference to financial statements, commensurate with the size and nature of the business of the Company. During the year, such controls were tested and no reportable material weaknesses in the design or operation were observed.

FAMILIARISATION PROGRAMME FOR INDEPENDENT DIRECTORS

The details of familiarisation programme for Independent Directors in respect of their roles, rights & responsibilities, nature of the industry in which Company operates, business model of the Company and related matters are available on the website of the Company at web link: <http://smlisuzu.com/Financials/FamiliarisationProgramme.aspx>.

CHANGE IN REGISTRAR & TRANSFER AGENTS OF THE COMPANY

During the year, M/s MCS Share Transfer Agent Limited were appointed as the new Registrar and Share Transfer Agents (RTA) of the Company in place of M/s MCS Limited which was duly communicated to the members through stock exchange(s). All the share transfer and registry services of the Company are now handled by M/s MCS Share Transfer Agent Limited from their New Delhi office located at F-65, 1st Floor, Okhla Industrial Area, Phase-I, New Delhi-110020.

SECRETARIAL AUDIT

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, M/s A. Arora & Co., a firm of Company Secretaries in practice, were appointed as the Secretarial Auditors of the Company to carry out the Secretarial Audit of the Company for fiscal 2015-16.

The Secretarial Audit Report does not contain any qualification and is attached as **Annexure D**.

STATUTORY AUDITORS

At the last Annual General Meeting (AGM), B S R & Associates LLP, Chartered Accountants, was appointed as the Statutory Auditors of the Company for a period of five years, subject to ratification by the members of the Company at every subsequent AGM. Ratification for appointment of B S R & Associates LLP for financial year 2016-17 is being sought from the Members of the Company at the forthcoming AGM.

As per the provisions of Section 139(1) of the Companies Act, 2013, the Company has received a written consent from B S R & Associates LLP, Chartered Accountants, for continuation of its appointment and a Certificate, to the effect that its appointment, if continued, would be in accordance with the Companies Act, 2013 and the Rules framed there under and that they satisfy the criteria provided in Section 141 of the Companies Act, 2013.

The Members are requested to ratify the appointment of the Statutory Auditors as aforesaid and fix their remuneration.

The Auditors' Report to the shareholders for the year under review does not contain any qualification.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo as stipulated in the Companies Act, 2013 is attached as **Annexure E**.

ACKNOWLEDGMENTS

Your Directors would like to express their grateful appreciation for the co-operation received from the Government, banks, dealers and other business constituents during the year under review.

Your Directors also wish to place on record their deep sense of appreciation for the committed services of the employees of the Company at all levels.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Dated : 10th May, 2016

S.K. TUTEJA
Chairman

EIICHI SETO
Managing Director & CEO

MANAGEMENT DISCUSSION AND ANALYSIS

1. INDUSTRY REVIEW

During fiscal 2015-16, the Indian CV industry witnessed a growth of 12.2% - major contributor being Medium & Heavy (M&HCV) truck segment which grew 28.2% led by replacement demand, improving financial viability of operators and general improvement in macro-economic factors. The Light (LCV) truck segment also started seeing signs of recovery from second half of the year. Bus sales grew during the year on the back of increased orders from State Transport Undertakings under Government's urban renewal programme, pick-up in demand from private carriers due to their improved financial situation and steady demand for school / staff buses. While domestic CV industry witnessed growth of 11.5% to reach 6,85,700 vehicles, exports grew 17% to 1,01,700.

2. OUTLOOK

Based on expected increase in replacement-led demand, general pick up in industrial activity, gradual implementation of BSIV norms, infrastructure project execution / awarding, improving viability of fleet operators and increase in private spending, the industry's view is that M&HCVs (Trucks) segment is expected to grow 16-18% and LCV (Trucks) segment 7-9% during fiscal 2016-17. Bus sales are expected to grow 8-10% backed by Government's recent proposal of opening up the passenger transport sector to private players and other initiatives such as Smart Cities, improving bus operators profitability, growth in offtake by schools and pending order deliveries under JnNURM scheme.

Based on above factors and the Company's preparedness to meet regulatory requirements, the Directors can look to a reasonable volume growth during the current fiscal despite more intense competition.

3. COMPANY PERFORMANCE

The Company sold 12,700 vehicles in 2015-16 against 11,759 in the previous year. Product-wise break up of sales is given hereunder:

		(Nos.)
	2015-16	2014-15
Passenger vehicle (buses)	6814	7803
Cargo vehicles	5886	3956
Total	12700	11759

Net Revenue for 2015-16, is Rs. 1,172.6 crores against Rs. 1,114.3 crores in the preceding year, as detailed below:

		(Rs. in Crores)
	2015-16	2014-15
Sale of Vehicles	1,085.9	1,037.8
Sale of Spare Parts etc.	86.7	76.5
Total Net Revenue	1,172.6	1,114.3

Despite higher ratio of cargo vehicles in sales volume where contribution per vehicle is comparatively lower, material cost was contained at 72.3 % of net revenue against previous year's 72.7 % helped by higher realization per vehicle and lower commodity prices.

Employee Cost at Rs. 124.9 crores (Rs. 120.1 crores) was 10.7% (10.8%) of net revenue.

Marketing costs at Rs. 56.9 crores were 4.9% (5.5%) of net revenue. Other operating & administrative expenses at Rs. 49.6 crores made up 4.2% (4.0%) of net revenue.

Depreciation Charge was at Rs. 19.6 crores (Rs. 19.8 crores).

With increase in volumes, better per vehicle realization and control over costs, operating profit reached Rs. 93.0 crores (7.9% of net revenue) against Rs. 74.3 crores (6.7% of net revenue). Interest earned net off interest expense amounted to Rs. 0.9 crores (Rs. 0.6 crores).

As a result of above, Profit before tax rose to Rs. 68.3 crores (5.8% of net revenue) against previous year's Rs. 48.7 crores (4.4%). After tax profit was Rs. 51.2 crores (Rs. 36.9 crores), which translates to an earning per share of Rs. 35.4 (Rs. 25.5).

Outgo on dividend account inclusive of tax at Rs. 13.9 crores represents a payout ratio of 27.2% (28.3%).

Net worth of the Company as on 31st March, 2016 was Rs. 340.1 crores against Rs. 302.9 crores on that date in the previous year made up of equity component of Rs. 14.5 crores (Rs. 14.5 crores) and reserves of Rs. 325.6 crores (Rs. 288.4 crores).

Year-end borrowings from banks (short term) were Rs. 55.0 crores (Rs. 22.3 crores) and Cash & Bank Balances (including Fixed Deposits with Banks) were Rs. 36.1 crores.

Year-end trade receivables were at Rs. 102.8 crores (Rs. 104.4 crores) and trade payables were Rs. 171.9 crores (Rs. 200.3 crores).

Fixed assets stood at Rs. 211.4 crores (Rs. 164.5 crores).

4. INTERNAL CONTROL SYSTEM AND ADEQUACY

The Company conducts its affairs within the framework of well-defined business plans which have provided appropriate guidance and direction to its employees. Annual Business Plan for each fiscal year is formulated on the basis of well-defined processes and is approved by the Board of Directors. Finance & Accounts function is adequately staffed by professionally qualified and experienced personnel. An effective reporting and monitoring system is reviewed at the meetings of the Audit Committee and the Board while considering quarterly business performance. Business projections are revised in relation to market expectations and management action taken to offset adverse changes to the extent possible. Policies and procedures have been laid down to provide reasonable assurance that assets are safeguarded from risks of un-authorized use/disposition and transactions are recorded and reported with propriety, accuracy and speed. These aspects of operations are regularly reviewed and verified by Company's Internal Audit department and the Company's Statutory Auditors. Significant observations of the Auditors are subsequently submitted to the Audit Committee of the Board for consideration and guidance. Audit Committee also reviews adequacy and effectiveness of Company's internal financial controls.

5. HUMAN RESOURCES

The Company has always strived to attract the best talent, provide invigorative work environment, retain achievers and outstanding performers and to inculcate in the employees loyalty for the organization. Raising employees' involvement in the decision making process and grooming them for leadership positions has been an ongoing process.

Industrial relations and work atmosphere remained cordial throughout the year with sustained communication and engagement with workforce through various forums. Employees' strength as on 31st March, 2016 was 1042.

6. OPPORTUNITIES AND THREATS

Medium to long term outlook for commercial vehicle (CV) industry is positive backed by projected improvement in industrial activity, strong focus on infrastructure project execution, steady agricultural output and improved consumption expenditure. Further, initiatives like the smart city programme and increasing demand from inter-city movement is expected to drive growth in the bus segment. It is expected that lower commodity prices will continue to benefit the Indian economy leading to higher demand for commercial vehicles.

Competition in CV industry is expected to intensify further due to entry of new players and introduction of new models being offered at steep discounts. Faster and strict implementation of safety and emission regulations will cause enhancement in costs and the products would need re-adjustment to retain competitiveness.

7. BUSINESS RISKS AND CONCERNS

The demand for commercial vehicles is influenced by general economic conditions, including, among other things, rates of economic growth, availability of credit, interest rates, environmental and tax policies, safety regulations, freight rates, fuel and commodity prices. Unfavorable trends in any of these factors will pose concern for the industry.

Any increase in material prices and transportation costs impacts input costs. The implementation of BS-IV norms is being accelerated and as per Government plans, these norms would be applicable nationwide by April 2017. Revision in selling prices may not be commensurate with the resulting increase in costs in view of competitive operating environment and customers' resistance. Furthermore, the Government has already instructed to skip BS V emission norms and has issued draft notification to introduce BS VI emission norms from 2020. This will add to cost pressures in the medium term.

The Company is gearing itself to meet the challenges in several ways - product development, up gradation of plant infrastructure to improve manufacturing technology and efficiencies, cost cutting, improvements in after sale service, measures for customer satisfaction, brand promotion, enhancing dealer network, etc.

Your Company has a Risk Management Committee of the Board which is entrusted with the functions of determining efficacy of the risk management framework of the Company including mitigation measures taken by the management.

8. CAUTIONARY STATEMENT

Statements in the Management Discussion and Analysis Report describing the Company's objectives, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results might differ materially from those either expressed or implied.

CORPORATE GOVERNANCE REPORT

The Company practices principles of good corporate governance, disclosure and transparency giving high priority to core values and ethics. It considers itself custodian and trustee for all its stake-holders. It seeks corporate excellence by offering quality vehicles and service to customers, fostering team spirit amongst employees by continuous involvement and participation in decision making processes placing high emphasis on their integrity and loyalty to the Company.

COMPOSITION OF THE BOARD

The composition of the Board of Directors ("Board") conforms to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") with five independent Directors, including the Chairman, and a woman Director, three whole-time Directors and four non-executive Directors from the Promoter group, Sumitomo Corporation of Japan. Another non-executive director is from Isuzu Motors, Japan, the Company's technical partners. All the non-executive Directors are qualified professionals with expertise in their own fields and have knowledge and experience in business and administration. No Directors are inter-se related to each other.

All independent Directors, appointed in accordance with the Companies Act, 2013 and the Listing Regulations, were issued formal letters of appointment and details are disclosed on the Company's website. All the independent Directors have declared to the Company that they meet the criteria of 'independence' set out in the Listing Regulations and the Companies Act, 2013.

The Managing Director & CEO and the two whole-time Directors are all professionals. The Managing Director & CEO has been an employee of the Company's Promoter group and Director R&D, an employee of Isuzu Motors.

The Board periodically reviews and approves overall strategy, gives guidelines and directions to and oversees the functioning of the Management to ensure that the objectives of the Company are met and its core values sustained.

MEETINGS OF THE BOARD

Annual calendar of Board meetings is agreed at the beginning of the year.

Detailed agenda is sent to each Director or Committee member prior to a meeting, including, as appropriate, operating and financial performance statements of the Company. The Board reviews strategy and business plans, annual operating and capital expenditure budgets, investment and exposure limits, quarterly / half-yearly / annual accounts and results, compliance reports of all laws applicable to the Company and minutes of meetings of the Committees of the Board and other significant developments.

INFORMATION ON MEETINGS, ATTENDANCE AND MEMBERSHIP

During the year, the Company held 5 Board Meetings on 8th May 2015, 7th August 2015, 6th November 2015, 5th February 2016 and 25th March 2016. The maximum interval between any two meetings was well within the maximum allowed gap of 120 days.

The details are set out below:

Name of Director (DIN No.)	Category	Board Meetings during 2015-16		Attendance at the AGM held on 24.09.2015	Directorships in other Companies* (as on 31.03.2016)		No. of Committee Positions in Companies# including SML ISUZU LIMITED (as on 31.03.2016)	
		Meetings Held	Board Meetings Attended		Public	Private	Chairman	Member
Mr. Surender Kumar Tuteja Chairman (00594076)	Independent Non-Executive	5	5	Yes	9	7	5	3
Mr. Pramod Kumar Nanda (00751931)	Independent Non-Executive	5	5	Yes	1	-	1	1
Mr. Ashish Kumar Thakur (00031778)	Independent Non-Executive	5	5	Yes	3	-	-	4
Mr. Sudhir Nayar (00200415)	Independent Non-Executive	5	5	Yes	1	-	1	1
Dr. (Mrs.) Vasantha S. Bharucha (02163753)	Independent Non-Executive	5	5	Yes	2	-	-	2
Mr. Masaki Nakajima (06605180)	Non-Executive	5	4	No	-	-	-	-
Mr. Masahiro Narikiyo (07125220)	Non-Executive	5	5	No	-	2	-	-
Mr. Pankaj Bajaj (00337925)	Non-Executive	5	5	Yes	-	1	-	-
Mr. Kimitoshi Kurokawa (07242673) (appointed w.e.f. 07.08.2015)	Non-Executive	4	2	No	-	-	-	-
Mr. Takeru Kikkawa (03107280) (appointed as Additional Director w.e.f. 10.05.2016)	Non-Executive	NA	NA	NA	NA	NA	NA	NA
Mr. Eiichi Seto (02704734) Managing Director & CEO	Executive	5	5	Yes	-	-	-	1
Mr. Gopal Bansal (06836592) Whole-time Director & CFO	Executive	5	5	Yes	-	-	-	2
Mr. Kei Katayama (06942162) Director - R&D	Executive	5	5	Yes	-	-	-	-
Mr. Hiroshi Omino (06755944) (ceased w.e.f. 07.08.2015)	Non-Executive	1	Nil	NA	NA	NA	NA	NA
Mr. Kyoichiro Takashima (06604412) (ceased w.e.f. 10.05.2016)	Non-Executive	5	5	Yes	-	2	-	-

* Excludes Directorships in Associates, Foreign Companies, Government Bodies and Companies registered under Section 8 of the Companies Act, 2013.

Only Audit Committee and Stakeholders Relationship Committee of Indian Public Companies have been considered for Committee positions.

- (a) None of the Directors is a member of more than 10 committees and chairman of more than 5 committees (as specified in the Listing Regulations), across all the companies in which he is a Director.
- (b) The Senior Management personnel have made disclosures to the Board confirming that there are no material, financial and/or commercial transactions between them and the Company which would have potential conflict of interest with the Company at large.
- (c) None of the Directors is shareholder of the Company.
- (d) None of the independent Directors is an independent Director in more than 7 listed companies and whole-time Director in any listed Company.

CODE OF CONDUCT

The Board has laid down a well-defined Code of Ethics & Conduct (the "Code") to be followed by Board members and senior employees of the Company for ethical professional conduct. Duties of independent Directors as specified under Companies Act, 2013 have been incorporated in the code.

The Code is available on the website of the Company www.smlisuzu.com. In accordance with the Listing Regulations all Directors and senior management personnel have affirmed compliance with this Code. A declaration signed by the Managing Director & CEO to this effect forms part of this report.

CEO/CFO CERTIFICATION

As required under the Listing Regulations, the Managing Director & CEO and Whole-time Director & CFO have certified to the Board regarding Financial Statements for the year ended 31st March, 2016, which was placed before the Board of Directors at their meeting held on 10th May, 2016 and forms part of this report.

SEPARATE MEETING OF INDEPENDENT DIRECTORS

A separate meeting of Independent Directors was held in accordance with the Companies Act and Listing Regulations, to review performance of non independent Directors, the Chairman and the Board as a whole and assess the quality, quantity and timeliness of flow of information between the Management and the Board. All independent Directors attended the meeting.

FAMILIARISATION PROGRAMME FOR INDEPENDENT DIRECTORS

The familiarisation programme for Independent Directors can be accessed from the website of the Company at weblink <http://smlisuzu.com/Financials/FamiliarisationProgramme.aspx>.

BOARD EVALUATION

Pursuant to the provisions of the Companies Act, 2013 and the Listing Regulations, the Board has carried out an annual evaluation of its own performance and that of its Committees after seeking inputs from all the Directors and members of relevant Committees. The Board also carried out performance evaluation of each Director based on the evaluation carried out by the Nomination and Remuneration Committee (NRC).

The criteria for performance evaluation was set out by NRC and adopted by the Board. These included composition and structure of the Board and its Committees, effectiveness of the Committees, knowledge of the Company's operations by the members, their participation at meetings including preparedness for issues for consideration, level of contributions in assessing and improving performance of the Company and interactions amongst themselves and with senior management. Adherence to Code of Conduct of the Company, fiduciary and statutory obligations, continuing maintenance of independence by independent Directors were a part of the performance evaluation.

The Board was satisfied with its composition and its diversified nature and that all Directors upheld the highest standards of integrity and probity, adhered to the Company's code of conduct, made constructive and effective contribution at meetings and generally carried out their responsibilities well in the interest of the Company and its stakeholders.

A separate meeting of independent Directors was held to review the performance of non-independent Directors, performance of the Board as a whole and performance of the Chairman of the Company, taking into account the views of other Directors. That review was most satisfactory.

COMMITTEES OF THE BOARD

Audit Committee

The Audit Committee, all members of which possess vast experience in and knowledge of corporate affairs and finance, held four meetings on 7th May 2015, 6th August 2015, 5th November 2015 and 4th February 2016. The Chairman of the Audit Committee was present at the last Annual General Meeting of the Company held on 24th September 2015.

The Committee also met on 9th May 2016 prior to the finalization of the Accounts for fiscal 2015-16.

The Composition of Audit Committee and the details of meetings attended by the members during the year are given below :

Name of the Member	Category	No. of meetings attended during 2015-16
Mr. P. K. Nanda, Chairman	Independent, Non-Executive	4
Mr. A. K. Thakur	Independent, Non-Executive	4
Mr. Sudhir Nayar	Independent, Non-Executive	4
Mr. Gopal Bansal	Executive (Whole-time Director & CFO)	4

Audit Committee meetings are usually attended by the Managing Director & CEO, the Head of Internal Audit, the Company Secretary and a representative of Statutory Auditors. Senior Executives are also invited to participate in the deliberations as appropriate.

Terms of reference of the Audit Committee inter alia include:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- Review with the management, the annual and quarterly financial statements and auditor's report thereon before submission to the Board for approval;
- Review with the management, statutory and internal auditors, adequacy of the internal control systems;
- Evaluation of internal financial controls and risk management systems;
- Recommendation for appointment, remuneration and terms of appointment of Auditors of the Company;
- Discussion with statutory auditors the nature and scope of audit as well as post-audit areas of concern;
- Review and monitor the Auditor's independence and performance, and effectiveness of audit process;

- Review adequacy of internal audit function including structure of the internal audit department, staffing and seniority of the official heading the function, reporting structure, coverage and frequency of internal audit;
- Discussion with internal auditor of any significant findings and follow up thereof;
- Review findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- Approval (or any subsequent modification) of transactions of the Company with related parties;
- Review functioning of the Whistle Blower mechanism;

Stakeholders Relationship Committee

Stakeholders Relationship Committee is headed by Mr. S.K. Tuteja, Independent Director, and consists of two executive Directors as its members.

Terms of Reference of the Committee are as follows:

- Consider and resolve grievances of the shareholders of the Company including complaints related to transfer of shares, non receipt of Annual Report, non receipt of declared dividends, etc.
- Transfer / transmission of shares, Issue of duplicate share certificates and such other functions as may be stipulated under Listing Regulations and the Companies Act, 2013.

The Committee meets at frequent intervals to review status of investors' grievances and the functioning of the Registrar and Transfer Agent to render effective and quality services to investors. During the financial year ended 31st March, 2016, 18 meetings of the committee were held.

The composition of the committee and the details of meetings attended by the members during the year are given below:

Name of the Member	Category	No. of meetings attended during 2015-16
Mr. S.K.Tuteja, Chairman	Independent, Non-Executive	18
Mr. Eiichi Seto	Executive (Managing Director & CEO)	7
Mr. Gopal Bansal	Executive (Whole-time Director & CFO)	18

Mr. Parvesh Madan, Company Secretary, is the Compliance Officer of the Company.

The Company received 299 queries / requests from shareholders which inter-alia included non-receipt of dividend, annual reports, transfer of shares and revalidation of dividend, etc. which were duly attended to and the Company has furnished necessary documents / information to the shareholders. No share transfers pertaining to the year under review were pending on 31st March 2016.

7 complaints received during the year from shareholders, through SCORES / NSE, were resolved to the satisfaction of shareholders. As on 31st March, 2016, no complaint was pending.

Nomination & Remuneration Committee

This Committee was constituted in compliance with the requirements of the Companies Act, 2013. Terms of Reference of the Committee are as follows:

- Identify persons who may be appointed Directors in accordance with the criteria laid down, recommend to the Board their appointment and removal.
- Evaluation of performance of Directors including independent Directors and the Board.
- Formulate criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy relating to remuneration for the Directors, Key Managerial Personnel (KMP) and other employees.

The Composition of the Nomination and Remuneration Committee and the details of Meetings attended by the members during the year are given below:

Name of the Member	Category	No. of meetings attended during 2015-16
Mr. P. K. Nanda, Chairman	Independent, Non-Executive	2
Mr. S. K. Tuteja	Independent, Non-Executive	2
Mr. M. Nakajima	Non-Executive	1

During the year, two meetings of the Committee were held on 7th August 2015 and 25th March 2016.

Nomination & Remuneration Policy:

The Company has Nomination and Remuneration policy for Directors, KMP and other employees, in accordance with the provisions of the Act and Listing Regulations. The policy is part of Directors' Report.

The criteria for performance evaluation of Directors is covered in Nomination and Remuneration Policy of the Company.

Remuneration of Directors:

Remuneration paid to Whole-time Directors is decided by the Board on the recommendation of the Nomination & Remuneration Committee and approved by the shareholders at Annual General Meeting. Independent Directors are paid sitting fee of Rs. 30,000 per meeting for attendance at Board meetings and Committees thereof (within the prescribed limits as decided by the Board) and reimbursement of expenses incurred for attending such meetings.

At the 28th AGM, held in July 2012, the shareholders had authorized the Board of Directors for payment of commission, not exceeding one percent of the net profits of the Company, computed in accordance with provisions of the Companies Act, 1956, each year to the Independent Directors of the Company till fiscal 2015-16.

The approval of Shareholders is being sought at the forthcoming Annual General Meeting of the Company for the payment of commission to Independent Directors, within the limits prescribed under the Companies Act, 2013, for each financial year commencing from 1st April, 2016.

Further, there has been no other material pecuniary relationship or transactions by the Company with Non-executive directors.

Following are the details of Directors remuneration paid in 2015-16.

Whole-time Directors

(Amount in Rs.)

Name of Director	Salary (Basic & DA)	Allowances (including HRA, Leave Trave & Special Allowances)	Commission for the FY 2014-15	Contribution to Provident & other Funds	Other Perqui-sites	Stock Option	Total	Service Contract (Tenure)
Eiichi Seto Managing Director & CEO	6,300,000	–	5,704,441	756,000	1,447,409	–	14,207,850	Upto 25.12.2018
Gopal Bansal Whole-time Director & CFO	7,800,000	2,900,000	5,704,441	1,836,000	254,200	–	18,494,641	Upto 10.02.2019
Kei Katayama Director - R&D	4,560,000	–	–	547,200	1,350,706	–	6,457,906	Upto 07.08.2017

Note: No notice period and severance fee is payable to any Director

Non-Executive Independent Directors

Name of Director	Sitting Fees (Rs.)^	Commission (Rs.)#
Mr. S.K. Tuteja	840,000	600,000
Mr. A.K. Thakur	330,000	600,000
Mr. P.K. Nanda	390,000	600,000
Mr. Sudhir Nayar	330,000	600,000
Dr. (Mrs.) Vasantha S. Bharucha*	210,000	300,000

*appointed w.e.f. 22nd September, 2014

^ paid in financial year 2015-16

#related to financial year 2014-15 and paid in financial year 2015-16

Corporate Social Responsibility Committee

The Company has constituted a Corporate Social Responsibility (CSR) Committee as required under Section 135 of the Companies Act, 2013.

The role of the CSR Committee, inter alia, is to:

- Formulate and recommend to the Board, a CSR Policy which shall indicate the activities to be undertaken by the company as specified in Schedule VII of the Companies Act 2013;
- Recommend the amount of expenditure to be incurred on the CSR activities;
- Monitor the CSR Policy of the Company from time to time and for this purpose institute a transparent monitoring mechanism

The Board has adopted a Policy on CSR recommended by the Committee and is placed on Company's website www.smlisuzu.com.

The annual report on CSR activities, for fiscal 2015-16, forms a part of Directors Report.

The composition of the CSR Committee and details of meetings attended by the members during the year are given below :

Name of the Member	Category	No. of meetings attended during 2015-16
Mr. S.K.Tuteja, Chairman	Independent, Non-Executive	3
Dr. (Mrs.) Vasantha S. Bharucha*	Independent, Non-Executive	2
Mr. Eiichi Seto	Executive (Managing Director & CEO)	3
Mr. Gopal Bansal	Executive (Whole-time Director & CFO)	3

*appointed w.e.f 8th May, 2015

During the year three meetings were held on 30th April, 2015, 24th July, 2015 and 25th March, 2016.

Risk Management Committee

The Committee is entrusted with the functions of overseeing the efficacy of risk management framework of the Company, including mitigation measures taken by management, advising thereon and appropriately reporting to the Board.

The composition of the Risk Management Committee and the details of meetings attended by the members during the year are given below:

Name of the Member	Category	No. of meetings attended during 2015-16
Mr. P.K. Nanda, Chairman	Independent, Non-Executive	2
Mr. A.K. Thakur	Independent, Non-Executive	2
Mr. Sudhir Nayar	Independent, Non-Executive	2
Mr. Pankaj Bajaj	Non Executive	2
Mr. Gopal Bansal	Executive (Whole-time Director & CFO)	2

During the year, two meetings were held on 6th August, 2015 and 4th February, 2016.

SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, effective from 1st December, 2015, the Company has entered into new Listing Agreements with BSE Limited and the National Stock Exchange of India Limited during the month of January, 2016.

DISCLOSURES

1. Details of General Meetings

(i) Annual General Meetings :-

Financial Year	Date	Time	Venue	Special Resolutions passed
2012-13	21.09.2013	1:00PM	Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab	Nil
2013-14	22.09.2014	1:00PM	Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab	<ol style="list-style-type: none"> 1. Amendment in Article 86 & 117 of Articles of Association 2. Appointment of Mr.Eiichi Seto as Managing Director & CEO 3. Appointment of Mr. Gopal Bansal as Whole-time Director designated as Whole-time Director & CFO 4. Appointment of Mr. Kei Katayama as Whole -time Director designated as Director-R&D 5. Authority to the Board of Directors for borrowing money upto Rs.500 crores 6. Authority to the Board of Directors to create Mortgage/charge on all or any of the immovable properties of the Company to secure the term loans/working capital facilities upto a sum of Rs.500 crores
2014-15	24.09.2015	1:30PM	Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab	Nil

Pursuant to the provisions of Section 110 of the Companies Act, 2013, there was no matter required to be dealt by the Company to be passed through postal ballot.

(ii) Extraordinary General Meeting:

No extraordinary general meeting was held during fiscal 2015-16.

2. Transactions with related parties

The Company has adopted a policy to deal with related party transactions and during the year there were no material related party transactions made by the Company that would have required shareholders approval under the Listing Regulations. The Company has not entered into any transaction of material nature that may have any potential conflict with the interest of the Company. The details of the related party transactions as per Accounting Standard 18 are set out in note 32 to the Financial Statements.

The Policy on Related Party Transactions is uploaded on the Company's website and can be assessed at the web link: <http://smlisuzu.com/Financials/RPTPolicy.aspx>

3. Details of non-compliance

There has neither been any non-compliance of any legal provision of applicable law nor any penalty, stricture imposed by the Stock Exchanges or SEBI or any other authorities, on any matters related to capital market during the last three years.

4. Whistle Blower Policy/Vigil Mechanism

The Company has adopted a whistle blower policy, to provide formal mechanism to the Directors and employees to report their concerns about unethical behaviour, actual or suspected fraud or violation of the Company's Code of Conduct or ethics policy. It provides for adequate safeguards against victimization of employees who avail of the mechanism and provides for direct access to the Chairman of the Audit Committee. No instance has been reported when any person was denied access to the Audit Committee.

5. Code for prevention of Insider Trading Practices

In compliance with SEBI's Regulations on prevention of insider trading, the Company has instituted a comprehensive Code of Conduct for prevention of insider trading. The Code lays down guidelines and procedures to be followed and disclosures to be made, by Designated Persons, while dealing with shares of the Company and cautioning all concerned of the consequences of violations.

6. Accounting Treatment

In preparation of the Financial Statements, the Company has followed the Accounting Standards as prescribed under section 133 of the Companies Act, 2013 read with rule 7 of Companies (Accounts), Rules 2014 to the extent applicable, as adopted consistently by the Company. The significant accounting policies which are consistently applied are set out under Note 3 of the Financial Statements for the year ended 31st March 2016.

7. Means of Communication

(a) Publication of results

Quarterly, half-yearly and annual financial results of the Company are published in leading English and vernacular language newspaper, viz., Financial Express, Indian Express and Punjabi Tribune.

(b) Website and News Releases:

The Company's website www.smlisuzu.com displays the information, prescribed to be made available on website of the Company under the Listing Regulations, which inter alia includes - details of business of the Company, terms & conditions of independent directors, composition of board committees, policies

adopted by the Company, shareholding pattern, presentations made to the Analysts / Institutional investors, announcements / disclosures made by the Company, notices published in the newspapers, status of unclaimed dividend, Annual Reports, quarterly & Annual Financial results, contact for investor grievances, etc

(c) Stock Exchange

Company makes timely disclosures of necessary information to BSE Limited and the National Stock Exchange of India Limited, where Company's shares are listed, in terms of the Listing Regulations and other Rules and regulations issued by SEBI, electronically through at their respective web-based portals - BSE Listing center and NEAPS.

8. Management Discussion and Analysis Report

Management Discussion and Analysis Report has been attached to Directors Report and forms part of this Annual Report.

9. Compliance with Mandatory Requirements

The Company has complied with all the mandatory requirements of the Code of Corporate Governance as stipulated under Listing Regulations.

In addition to the above, Company has also complied with the requirements specified in Regulations 17 to 27 and clauses (b) to (i) of the Regulation 46(2) of the Listing Regulations.

10. Adoption of discretionary requirements

i) The Board

The Company does not maintain the office of the Non-Executive Chairman but he is allowed reimbursement of expenses incurred in performance of his duties.

ii) Shareholder Rights

The Company regularly publishes its quarterly and annual results in the leading national / regional newspapers as required under the Listing Regulations. These results are also available on the Company's website www.smlisuzu.com. Annual Report containing Audited Financial Statements, Directors' Report, Auditor's Report and other important information is circulated to the Members and is also displayed on the Company's website www.smlisuzu.com.

iii) Modified opinion(s) in Audit Report

For the financial year under review, there is no audit qualification in the Company's financial statements. The Company continues to adopt best practices to ensure regime of unqualified financial statements.

iv) Separate posts of Chairman and CEO

The post of the Non-Executive Chairman of the Board is separate from that of the Managing Director & CEO.

v) Reporting of Internal Auditor

The Internal Auditor of the Company periodically reports to the Audit Committee.

11. Policy on determining Material Subsidiary

The Company has no subsidiary.

SHAREHOLDERS' INFORMATION

1. Annual General Meeting

Date	:	5th August, 2016 (Friday)
Time	:	3:30 P.M.
Venue	:	SML Isuzu Limited Village Asron, Distt. Shahid Bhagat Singh Nagar, (Nawanshahr), Punjab-144 533

2. Financial Calendar (tentative)

The Financial year covers the period from 1st April to 31st March

Quarter ended 30 th June, 2016	1st/2nd week of August, 2016
Quarter ending 30 th Sept., 2016	1st/2nd week of November, 2016
Quarter ending 31 st Dec., 2016	1st/2nd week of February, 2017
Year ending 31 st March, 2017	May, 2017

3. **Book Closure** : 30th July, 2016 to 5th August, 2016 (both days inclusive)

4. **Dividend Payment date** : 16th August, 2016

5. **Listing on Stock Exchanges** : **BSE Limited (BSE)**
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001

National Stock Exchange of India Limited (NSE)
Exchange Plaza, 5th Floor,
Plot no. C/1, G Block
Bandra- Kurla Complex
Bandra (E)
Mumbai - 400051

Listing fee for FY 2016-17 for both these stock exchanges has been paid.

6. **Stock Code** : **BSE -505192** **NSE - SMLISUZU**

7. **CIN** : L50101PB1983PLC005516

8. Dematerialisation and Liquidity of Shares:

The trading in Equity shares of SML ISUZU Limited is permitted only in dematerialized form. The Company has joined National Securities Depository Limited (NSDL) and Central Depository Services (India) Ltd. (CDSL) to avail of this facility.

As on 31st March 2016, 96.39% of the Company's shares were held in electronic form.

International Securities Identifications Number: INE294B01019 (with NSDL and CDSL)

For Shares held in electronic form, all instructions regarding change of address, nomination, power of attorney etc., should be given directly to their Depository Participants and the Company will not be able to entertain any such requests directly from shareholders.

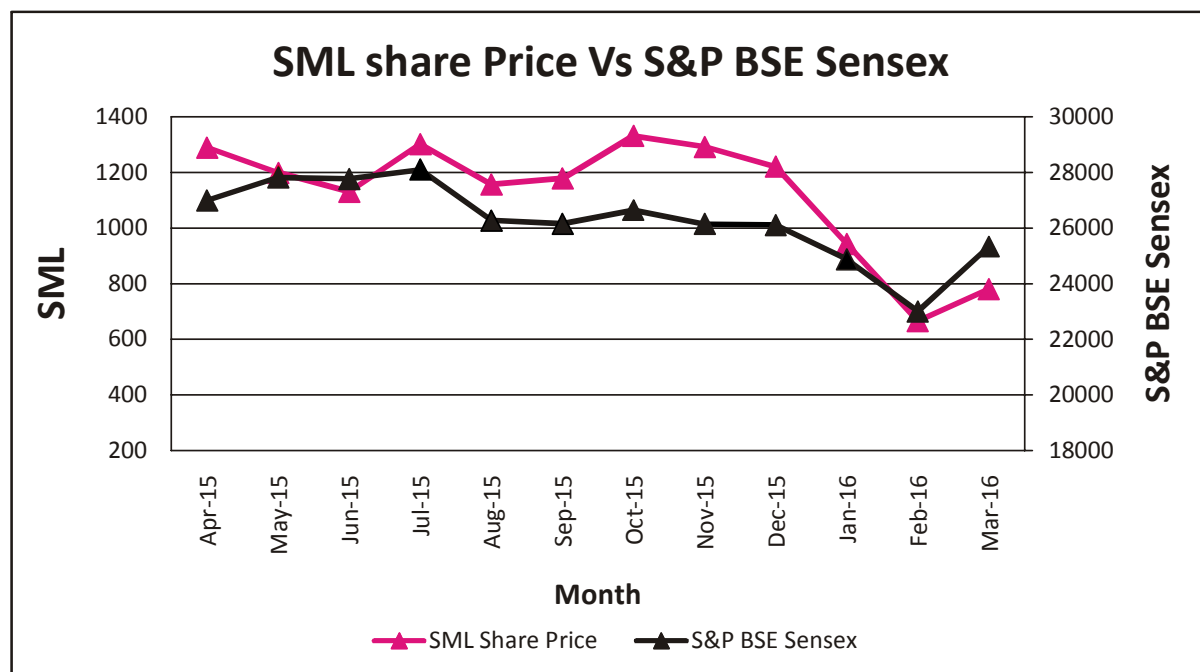
9. Stock Market Data

Month wise high and low price for one equity share of Rs.10 at BSE & NSE is given below:

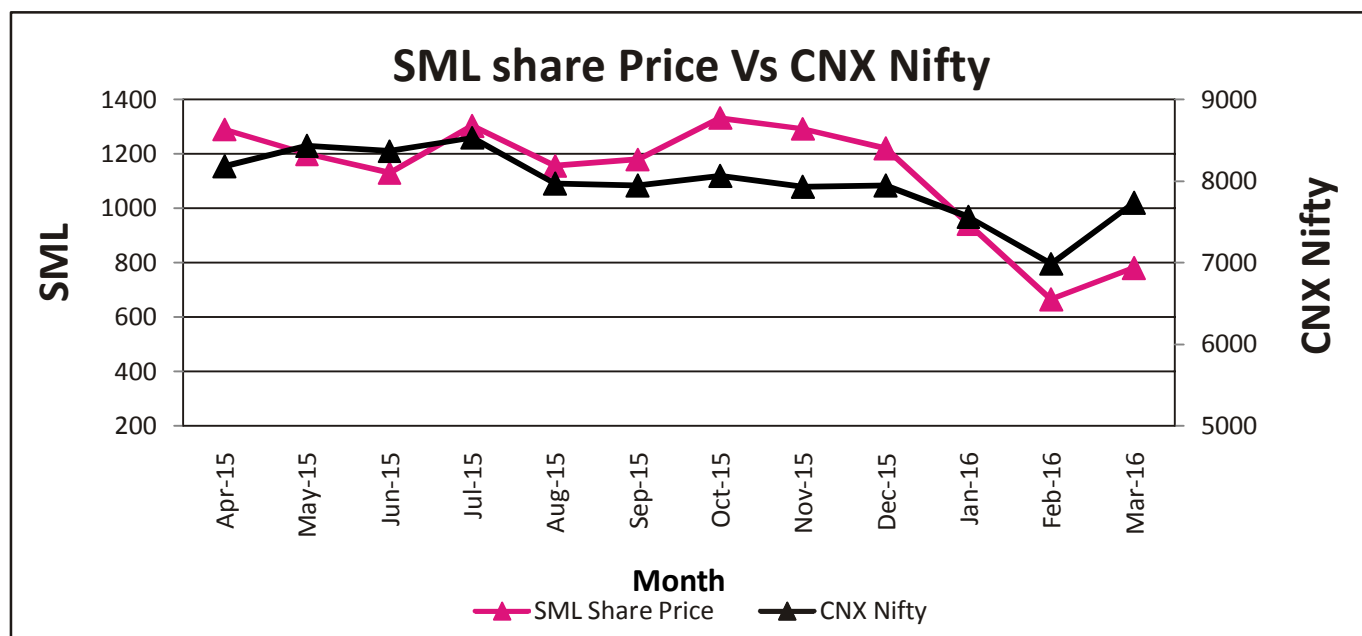
Month	Bombay Stock Exchange (BSE)		National Stock Exchange (NSE)	
	High (Rs.)	Low (Rs.)	High (Rs.)	Low (Rs.)
2015				
April	1,670	1,133	1,671	1,120
May	1,374	1,140	1,378	1,144
June	1,254	1,035	1,255	1,040
July	1,346	1,030	1,345	1,065
August	1,600	978	1,599	980
September	1,277	1,091	1,275	1,088
October	1,455	1,179	1,453	1,180
November	1,389	1,174	1,384	1,170
December	1,320	1,148	1,322	1,140
2016				
January	1,255	881	1,254	839
February	994	646	992	639
March	834	661	834	668

10. Stock Price Performance

SML ISUZU Ltd. Share Price performance relative to S&P BSE Sensex



SML ISUZU Ltd. Share Price performance relative to CNX Nifty



Note: Above comparison is based on the month end closing share price of SML Isuzu Limited and BSE/NSE Index.

11. Transfer System for physical shares:

Share transfers are being registered and returned within the stipulated timeline from the date of receipt, if the documents are clear in all respect. The Company obtains from a Company Secretary in Practice half yearly certificate of compliance with respect to issue of share certificates as required under Regulation 40(9) of the Listing Regulations and files a copy of the said certificate with Stock Exchanges.

Total number of shares transferred during 2015-16 was 6,151 (Previous Year 5,500)

Income-tax PAN mandatory for Transfer / Transmission / Deletion / Transposition of securities held in physical form.

12. Registrar and transfer Agents

M/s MCS Share Transfer Agent Limited
Sri Venkatesh Bhavan,
F - 65, 1st Floor, Okhla Industrial Area,
Phase - I, New Delhi - 110020

Contact person : Mr. S. Biswas
Tele: 011-41406149
Fax: 011-41709881
Email address : helpdeskdelhi@mcsregistrars.com

All communication regarding Share Certificates, share transfers, dividends and change of address etc. may be addressed to the Registrar, M/s MCS Share Transfer Agent Limited or to the Share Department of the Company at SCO: 204-205, Sector-34 A, Chandigarh-160 135.

13. Shareholding Pattern as on 31st March, 2016

Category	No. of Share-holders	Voting Strength %	No. of Shares held
Promoters	1	43.96	6,362,306
Foreign Company	1	15.00	2,170,747
Insurance company	1	1.39	201,785
Mutual Funds & UTI	17	4.19	606,575
FI/Banks	3	0.16	22,780
Other Bodies Corporate	892	8.05	1,164,902
FII's/NRI's	1,075	1.55	223,496
Foreign Portfolio Investors	14	2.75	397,728
Individuals	26,648	22.94	3,319,777
Trusts	3	0.01	1,300
Societies	1	0.00	250
TOTAL	28,656	100.00	14,471,646

14. Distribution of Shareholding as on 31st March, 2016

No. of Equity Shares held	No. of Share-holders	No. of Shares	%age of Share-holding
1-500	27,492	1,995,684	13.79
501-1000	600	469,676	3.25
1001-2000	271	403,190	2.79
2001-3000	94	238,996	1.65
3001-4000	47	164,770	1.14
4001-5000	34	161,026	1.11
5001-10000	65	465,878	3.22
10001-50000	42	984,628	6.80
50001-100000	4	239,751	1.66
100000 above	7	9,348,047	64.59
TOTAL	28,656	14,471,646	100.00

15. The Company has not issued any GDRs/ADRs/ Warrants or any convertible instruments.

16. The Company being a user of commodities (raw material & components procured for manufacturing of vehicles) is exposed to commodity price risks.

Risk associated with foreign exchange transactions for the Company is not material. Particulars of the foreign currency exposures have been covered in Note 43 to Financial Statements.

17. Disclosures with respect to the Demat Suspense Account / Unclaimed Suspense Account

As on 31st March 2016, no shares were lying under the Demat Suspense Account/Unclaimed Suspense Account.

18. **Plant Location :** SML Isuzu Limited
Registered Office & Works : Village Asron,
Distt. Shahid Bhagat Singh Nagar, (Nawanshahr),
Punjab - 144 533

19. Address for correspondence (for Investor queries etc.)
Registrar and Share Transfer Agents
M/s MCS Share Transfer Agent Limited

Unit : SML Isuzu Limited
Sri Venkatesh Bhavan, F-65, 1st Floor
Okhla Industrial Area, Phase-1
New Delhi-110 020
Phone : 011-41406149
Fax : 011-41709881
Email : helpdeskdelhi@mcsregistrars.com

Compliance Officer & Company Secretary
Mr. Parvesh Madan

SML Isuzu Limited
SCO: 204-205
Sector 34 - A
Chandigarh - 160 135
Tele : 0172-2647700-10
Fax : 0172-2615111
Email : pmadan@smlisuzu.com
investors@smlisuzu.com

20. **Website Address :** www.smlisuzu.com

ANNEXURE A TO DIRECTORS' REPORT

NOMINATION AND REMUNERATION POLICY OF THE COMPANY

Introduction

Section 178 of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (erstwhile Clause 49 of the Listing Agreement), together with Guiding Principles set out therein, require the Nomination and Remuneration Committee ('NRC') to recommend to the Board a policy in respect of selection, appointment, performance evaluation and removal of Independent Directors and other Directors, including whole time directors, Key Management Personnel ('KMP') and other senior management, and a policy of remuneration to them.

Accordingly, as proposed by the NRC and in order to formalise the Company's current and ongoing policy and practices for the above mentioned objectives in a more structured manner, the Board sets out a policy framework as under.

General

The composition of the Board of Directors, the appointment of Directors, their number, duration of appointment, their remuneration and their removal, where appropriate, will always be in accordance with the Companies Act and any other applicable law, the Listing Agreement and the Memorandum & Articles of Association.

The Company will continue its policy of non-discrimination on grounds of race, ethnicity, language and religion or caste in appointment, promotion and remuneration of employees.

NRC will monitor the policy and processes as set out herein on behalf of the Board.

Composition of the Board

The Board is composed of Independent Directors and other Directors, both men and women, with diverse experience in different industries and professions, both in India and other countries, Managing Director and whole time directors holding executive positions in the Company with relevant expertise and experience. The process of appointment is transparent backed by appropriate documentation.

Independent Directors

The law and good governance requires the Company to appoint a third of its members of the Board (as defined in the Companies Act) to be independent.

Principal criteria for selecting an independent director are that he/she:

- must have considerable experience at senior levels in business, industry, professions, government or industry/ finance related institutions in India and/or other countries;
- has no conflict of interest, including any material or pecuniary interest, except for remuneration received as approved by law and/or shareholders;
- has the ability to evaluate and advise on strategy and business of the Company;
- has the ability to challenge and evaluate performance of the management, financial performance and risks in the business;
- has the ability to relate and advise on the effects of macro level economic, industrial and political environment and developments, including government policies, on the Company's affairs and management of its business.

The remuneration of Independent Directors, which may include sitting fees and commission on profit, is determined by the Board on recommendation of NRC and is subject to shareholders' approval and as required by law.

The maximum term of appointment of an Independent Director is determined by law and as approved by the Shareholders.

Performance of an Independent Director is evaluated annually by the NRC and the Board, excluding the director being evaluated, according to the evaluation criteria set by the Board.

An independent Director may be removed from the Board by a majority decision by its members for sufficient reasons which may include a conflict of interest, lack of attendance at meetings of the Board and its Committees and inadequate performance at such meetings as evaluated by the Board annually or otherwise.

Performance evaluation for an Independent Director is principally based on the following factors:

1. Attendance at meetings of the Board, Committees of which he / she is a member and of Shareholders;
2. Compliance with the Code of Conduct;
3. Constructive participation in the proceedings of the Board and Committees;
4. Evaluation and advice relating to the Company's performance, both financial and commercial;
5. Awareness of the Company's operations and organisation, applicable corporate and other major laws and regulations, fiduciary responsibilities and matters relating to Stock Exchanges, SEBI and corporate governance generally;
6. Adherence to independence, no-conflict of interest and protection of interests of stakeholders.

Other Directors

The Board may invite any person to join as member who may not qualify as Independent Director and is not an employee of the Company. For the sake of clarity and only for this policy framework such director is referred herein as 'non-executive director' (NED).

The criteria of selection of NED may include, among others, expertise or specialized knowledge in one or more areas of the Company's activities, knowledge of similar or related activities gained in the business of the promoter, technology provider or other business associate.

The duration of the term of appointment, remuneration and removal of NED is at the absolute discretion of the Board, but always according to law and the Listing Agreement, and under no circumstance can the remuneration to a NED exceeds that of any Independent Director.

Performance of an NED is evaluated annually by the NRC and the Board, excluding the director being evaluated, according to the evaluation criteria set by the Board.

Performance evaluation for an NED is principally based on the same factors as for Independent Directors and, in addition, on his/her contribution in respect of the specific areas of expertise and knowledge where applicable.

Remuneration of NED, where payable, is recommended by NRC on a case by case basis.

Key Managerial Personnel ('KMP') and Senior Management

This group comprises:

1. Managing Director/Chief Executive Officer 'CEO'
2. Chief Financial Officer 'CFO'
3. Company Secretary
4. Senior Executives included in this Group by the Board from time to time, currently: Executive Directors responsible for, Marketing, Works, R&D, referred to herein as 'ED'

Managing Director

Appointment of the Managing Director/CEO is made by the Board on the recommendation of NRC.

Criteria for selection of Managing Director are knowledge of the business of the Company, experience in that business or any related business, leadership qualities, incisive understanding of the market, understanding socio-economic and political milieu in which the Company operates and effects thereof on the Company's policies and operations, objective setting and implementation of such objectives, ability to interact with the Board, ability to communicate effectively with employees, shareholders and other stakeholders and other publics.

Remuneration of Managing Director is determined by the Board on recommendation of NRC and approved by Shareholders and / or Central Government as required by law. While recommending remuneration payable NRC will consider, inter alia the factors as set out below for evaluation of performance.

Evaluation criteria for CEO's performance are: development and implementation of the Company strategy, achievement of short and long term plans, overall financial performance of the Company, effectiveness of management controls and systems in the Company, demonstrated communication skills and continued assessment of the effectiveness of organization structure, and protection of the Company's wealth and good standing

Key Managerial Personnel and Senior Management

Whole-time Director

Selection, appointment and removal of KMP and Senior Management personnel is the responsibility of the Managing Director.

However, NRC in consultation with the Managing Director considers and recommends to the Board the appointment of a whole-time director from amongst the KMP and Senior Management.

Criteria for such selection and appointment as a director principally are:

- the need felt by the Board for expertise and experience of the individual to be available for Board deliberations as a member.
- as a reward/promotion for specially good performance and contribution to the Company's business.

Remuneration of a whole time director is determined by the Board on recommendation of NRC and approved by Shareholders and / or Central Government as required by law. While recommending remuneration payable, NRC considers the remuneration structure for senior management and additional responsibilities as a member of the Board.

Performance evaluation of a whole time director is made by the Managing Director in respect of his executive/operational responsibilities and by NRC on his performance at the Board on criteria similar to that set out for NED.

Evaluation of KMP and Senior Management is made annually by the Managing Director, principally based on both quantitative and qualitative performance in their specific area of executive responsibility, financial and other objectives as set in annual business plans, effectiveness of their leadership, management of people reporting to them, implementation of systems and controls in their operations, their contribution in the deliberations of executive and management groups and positive interaction with other executives and employees.

The remuneration of these personnel is determined by the Managing Director in consonance with the Company's policy to give fair managerial compensation taking account of their performance and contribution to the Company's overall performance.

The Company's compensation policy provides for variable content related to performance in remuneration package for all managerial personnel.

NRC develops its process and forms/matrices for performance evaluation from time to time as it deems appropriate.

ANNEXURE B TO DIRECTORS' REPORT

EXTRACT OF ANNUAL RETURN

As on the financial year ended on 31st March, 2016
[Pursuant to Section 92(3) of the Companies Act, 2013 and
Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

FORM NO. MGT-9

I. REGISTRATION AND OTHER DETAILS:

i)	CIN	L50101PB1983PLC005516
ii)	Registration Date	26.07.1983
iii)	Name of the Company	SML ISUZU LIMITED
iv)	Category/Sub-Category of the Company	Public Limited Company (Limited by Shares)
v)	Address of the Registered Office and Contact details	Village Asron, District Shahid Bhagat Singh Nagar (Nawanshahr), Punjab-144 533 Tel: 01881-270255 Fax: (91) 1881-270223 Website: www.smlisuzu.com
vi)	Whether Listed Company	Yes
vii)	Name, Address and Contact details of Registrar and Share Transfer Agents	M/s MCS Share Transfer Agent Limited Sri Venkatesh Bhawan F-65, 1st Floor, Okhla Industrial Area, Phase-1, New Delhi-110020 Tel: +91 11 41406149 Fax: +91 11 41709881

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the Company shall be stated:-

Sr.No.	Name and Description of main Products / Services	NIC Code of the Product/ Service	% to total turnover of the Company
1	Trucks	29102	34%
2	Bus	29109	53%

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sumitomo Corporation, Japan, the Promoters, holds 43.96% shareholding of the Company but being a Corporation incorporated outside India, it is not an Associate Company under the applicable provisions of the Companies Act, 2013.

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding

Sr. No.	Category of Shareholders	No. of Shares held at the beginning of the year (as on 01.04.2015)				No. of shares held at the end of the year (as on 31.03.2016)				% Change during the year
		Demat	Physical	Total	%age of Total Shares	Demat	Physical	Total	%age of Total Shares	
(A)	Promoter									
(1)	Indian									
(a)	Individuals/ HUF	-	-	-	-	-	-	-	-	-
(b)	Central Govt.	-	-	-	-	-	-	-	-	-
(c)	State Govt(s)	-	-	-	-	-	-	-	-	-
(d)	Bodies Corp.	-	-	-	-	-	-	-	-	-
(e)	Banks/ FI	-	-	-	-	-	-	-	-	-
(f)	Any Other	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(1)	-	-	-	-	-	-	-	-	-
(2)	Foreign									
(a)	NRIs-Individuals	-	-	-	-	-	-	-	-	-
(b)	Other Individuals	-	-	-	-	-	-	-	-	-
(c)	Bodies Corp.	6362306	-	6362306	43.96	6362306	-	6362306	43.96	-
(d)	Banks/ FI	-	-	-	-	-	-	-	-	-
(e)	Any Other	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(2)	6362306	-	6362306	43.96	6362306	-	6362306	43.96	-
	Total Shareholding of Promoter (A)= (A)(1)+(A)(2)	6362306	-	6362306	43.96	6362306	-	6362306	43.96	-
(B)	Public Shareholding									
(1)	Institutions									
(a)	Mutual Funds	1749421	1550	1750971	12.10	605025	1550	606575	4.19	-7.91
(b)	Banks/ FI	1534	850	2384	0.01	21930	850	22780	0.16	0.15
(c)	Central Govt.	-	-	-	-	-	-	-	-	-
(d)	State Govt.(s)	-	-	-	-	-	-	-	-	-
(e)	Venture Capital Funds	-	-	-	-	-	-	-	-	-
(f)	Insurance Companies	807891	-	807891	5.58	201785	-	201785	1.39	-4.19
(g)	FII's	110919	-	110919	0.77	-	-	-	-	-0.77
(h)	Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
(i)	Others	-	-	-	-	-	-	-	-	-
	Foreign Portfolio Investors	-	-	-	-	397728	-	397728	2.75	2.75
	Sub-Total (B)(1)	2669765	2400	2672165	18.46	1226468	2400	1228868	8.49	-9.97

Sr. No.	Category of Shareholders	No. of Shares held at the beginning of the year (as on 01.04.2015)				No. of shares held at the end of the year (as on 31.03.2016)				% Change during the year
		Demat	Physical	Total	%age of Total Shares	Demat	Physical	Total	%age of Total Shares	
(2)	Non Institutions									
(a)	Bodies Corp.									
(i)	Indian	848582	1901	850483	5.88	1163051	1851	1164902	8.05	2.17
(ii)	Overseas	2170747	–	2170747	15.00	2170747	–	2170747	15.00	–
(b)	Individuals									
(i)	Individual shareholders holding nominal share capital upto Rs. 1 lakh	1428820	423558	1852378	12.80	2582317	410198	2992515	20.68	7.88
(ii)	Individual shareholders holding . nominal share capital in excess of Rs. 1 lakh	354370	–	354370	2.45	327262	–	327262	2.26	-0.19
(c)	Any Other									
(i)	Trust & Foundation	200	–	200	–	1300	–	1300	0.01	0.01
(ii)	Cooperative Societies	1000	–	1000	0.01	250	–	250	–	-0.01
(iii)	Non Resident Individual	96897	111100	207997	1.44	114946	108550	223496	1.55	0.11
	Sub-Total (B)(2)	4900616	536559	5437175	37.58	6359873	520599	6880472	47.55	9.97
	Total Public Shareholding (B)= (B)(1)+(B)(2)	7570381	538959	8109340	56.04	7586341	522999	8109340	56.04	–
(C)	Shares held by custodian for GDRs & ADRs	–	–	–	–	–	–	–	–	–
	GRAND TOTAL (A+B+C)	13932687	538959	14471646	100.00	13948647	522999	14471646	100.00	–

(ii) Shareholding of Promoters

Sr. No.	Shareholder's Name	Shareholding at the beginning of the year (as on 01.04.2015)			Shareholding at the end of the year (as on 31.03.2016)			% change in shareholding during the year
		No. of shares	% of total shares of the Company	% of shares pledged/ encumbered to total shares	No. of Shares	% of total shares of the Company	% of shares pledged/ encumbered to total shares	
1	Sumitomo Corporation, Japan	6362306	43.96	–	6362306	43.96	–	Nil
	TOTAL	6362306	43.96	–	6362306	43.96	–	Nil

(iii) Change in Promoter's Shareholding

Sr. No.		Shareholding at the beginning of the year (as on 01.04.2015)		Cumulative Shareholding during the year	
		No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company
1.	At the beginning of the year	6362306	43.96	6362306	43.96
2.	Date wise Increase / Decrease in Promoters Share holding during the year	NIL	NIL	NIL	NIL
3.	At the end of the year	6362306	43.96	6362306	43.96

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs)

Sr. No.	Name of Shareholders	Shareholding at the beginning of the year (as on 01.04.2015)		Increase / (Decrease) in shareholding				Cumulative Shareholding during the year	
		No. of Shares	% of total shares of the Company	Date	Reason	No. of Shares	% of total shares of the Company	No. of shares	% of total shares of the Company
1	ISUZU MOTORS LIMITED, JAPAN	2170747	15.00%	31.03.2016	At the end of year			2170747	15.00%
2	RELIANCE LIFE INSURANCE COMPANY LIMITED	417632	2.89%					417632	2.89%
				10.04.2015	Sale of shares	(71925)	0.50%	345707	2.39 %
				08.05.2015	Purchase of shares	570	0.00%	346277	2.39%
				22.05.2015	Purchase of shares	3	0.00%	346280	2.39%
				05.06.2015	Purchase of shares	12577	0.09%	358857	2.48%
				12.06.2015	Purchase of shares	6192	0.04%	365049	2.52%
				31.07.2015	Sale of shares	(28046)	0.19%	337003	2.33%
				07.08.2015	Sale of shares	(108674)	0.75%	228329	1.58%
				21.08.2015	Sale of shares	(3052)	0.02%	225277	1.56%
				28.08.2015	Purchase of shares	1989	0.01%	227266	1.57%
				11.09.2015	Sale of shares	(434)	0.00%	226832	1.57%
				09.10.2015	Sale of shares	(22346)	0.15%	204486	1.41%
				16.10.2015	Sale of shares	(28709)	0.20%	175777	1.21%
				23.10.2015	Sale of shares	(17524)	0.12%	158253	1.09%
				06.11.2015	Sale of shares	(9000)	0.06%	149253	1.03%
				11.12.2015	Sale of shares	(77)	0.00%	149176	1.03%

Sr. No.	Name of Shareholders	Shareholding at the beginning of the year (as on 01.04.2015)		Increase / (Decrease) in shareholding				Cumulative Shareholding during the year	
		No. of Shares	% of total shares of the Company	Date	Reason	No. of Shares	% of total shares of the Company	No. of shares	% of total shares of the Company
				25.12.2015	Purchase of shares	4	0.00%	149180	1.03%
				15.01.2016	Purchase of shares	2462	0.02%	151642	1.05%
				22.01.2016	Purchase of shares	6538	0.04%	158180	1.09%
				12.02.2016	Purchase of shares	9	0.00%	158189	1.09%
				19.02.2016	Purchase of shares	10200	0.07%	168389	1.16%
				26.02.2016	Purchase of shares	13798	0.09%	182187	1.25%
				11.03.2016	Purchase of shares	20122	0.14%	202309	1.39%
				18.03.2016	Sale of shares	(169)	0.00%	202140	1.39%
				31.03.2016	Sale of shares	(355)	0.00%	201785	1.39%
				31.03.2016	At the end of year			201785	1.39%
3	AXIS MUTUAL FUND TRUSTEE LIMITED A/C AXIS MUTUAL FUND A/C AXIS SMALL CAP FUND	145000	1.00%					145000	1.00%
				10.04.2015	Sale of shares	(15000)	0.10%	130000	0.90%
				11.03.2016	Purchase of shares	50000	0.34%	180000	1.24%
				31.03.2016	At the end of year			180000	1.24%
4	BIRLA SUN LIFE TRUSTEE COMPANY PRIVATE LIMITED A/C BIRLA SUNLIFE MNC FUND	144887	1.00%	31.03.2016	At the end of year			144887	1.00%
5	NATIONAL WESTMINSTER BANK PLC AS TRUSTEE OF THE JUPITER INDIA			25.09.2015	Purchase of shares	144786	1.00%	144786	1.00%
				31.03.2016	At the end of year			144786	1.00%
6	UTI-MID CAP FUND	156554	1.08%					156554	1.08%
				16.10.2015	Sale of shares	(3976)	0.03%	152578	1.05%
				23.10.2015	Sale of shares	(8627)	0.06%	143951	0.99%
				30.10.2015	Sale of shares	(415)	0.00%	143536	0.99%
				31.03.2016	At the end of year			143536	0.99%

Sr. No.	Name of Shareholders	Shareholding at the beginning of the year (as on 01.04.2015)		Increase / (Decrease) in shareholding				Cumulative Shareholding during the year	
		No. of Shares	% of total shares of the Company	Date	Reason	No. of Shares	% of total shares of the Company	No. of shares	% of total shares of the Company
7	SIDDHARTH IYER	36327	0.25 %					36327	0.25%
				08.05.2015	Purchase of shares	3673	0.03%	40000	0.28%
				15.01.2016	Purchase of shares	27500	0.19%	67500	0.47%
				31.03.2016	At the end of year			67500	0.47%
8	JUPITER SOUTH ASIA INVESTMENT COMPANY LIMITED-SOUTH ASIA ACCESS FUND			25.09.2015	Purchase of shares	64581	0.45%	64581	0.45%
				31.03.2016	At the end of year			64581	0.45%
9	PAN EMAMI COSMED LTD	98000	0.68%					98000	0.68%
				10.04.2015	Sale of shares	(40000)	0.28%	58000	0.40%
				17.04.2015	Sale of shares	(2500)	0.02%	55500	0.38%
				24.04.2015	Sale of shares	(6043)	0.04%	49457	0.34%
				08.05.2015	Sale of shares	(2457)	0.02%	47000	0.32%
				15.05.2015	Sale of shares	(42000)	0.29%	5000	0.03%
				13.11.2015	Purchase of shares	5586	0.04%	10586	0.07%
				04.12.2015	Purchase of shares	46414	0.32%	57000	0.39%
				31.03.2016	At the end of year			57000	0.39%
10	THE EMERGING MARKETS SMALL CAP SERIES OF THE DFA INVESTMENT TRUST COMPANY	43394	0.30%					43394	0.30%
				10.04.2015	Purchase of shares	2239	0.02%	45633	0.32%
				01.05.2015	Purchase of shares	1741	0.01%	47374	0.33%
				08.05.2015	Purchase of shares	1707	0.01%	49081	0.34%
				15.05.2015	Purchase of shares	1589	0.01%	50670	0.35%
				31.03.2016	At the end of year			50670	0.35%

(v) Shareholding of Directors and Key Managerial Personnel

Sl. No.		Shareholding at the beginning of the year (as on 01.04.2015)		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company	No. of Shares	% of total shares of the Company
1	At the beginning of the year	None of the Directors & KMP hold shares in the Company			
2	Date wise Increase / Decrease in Shareholding during the year	None of the Directors & KMP had any transaction in the shares of the Company during the year			
3	At the end of the year	None of the Directors & KMP hold shares in the Company.			

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(Rs. in lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year (as on 01.04.2015)				
i) Principal Amount	229.43	2,000.00	Nil	2,229.43
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	229.43	2,000.00	Nil	2,229.43
Change in Indebtedness during the financial year				
– Addition	Nil	37,750.00	Nil	37,750.00
– Reduction	229.43	34,250.00	Nil	34,479.43
Net Change	(229.43)	3,500.00	Nil	3,270.57
Indebtedness at the end of the financial year (as on 31.03.2016)				
i) Principal Amount	Nil	5,500.00	Nil	5,500.00
ii) Interest due but not paid	Nil	Nil	Nil	Nil
iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	Nil	5,500.00	Nil	5,500.00

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL (For FY 2015-16)

A. Remuneration to Managing Director, Whole-time Directors and/or Manager

(Rs. in lakhs)

Sl. No.	Particulars of Remuneration	Name of MD/WTD/Manager			Total Amount
		Eiichi Seto Managing Director & CEO	Gopal Bansal Whole-time Director & CFO	Kei Katayama Director – R & D	
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	63.0	107.0	45.6	215.6
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	14.4	11.5	13.5	39.4
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961				
2	Stock Option				
3	Sweat Equity				
4	Commission*				
	– as % of profit	63.0	60.0		123.0
	– others, specify				
5	Others (Employer Contribution to PF)	7.6	9.4	5.5	22.5
	Total (A)	148.0	187.9	64.6	400.5
	Ceiling as per the Act	Rs 755.9 lakhs (being 10% of the Net Profit of the Company calculated as per Section 198 of the Companies Act, 2013)			

*to be paid in fiscal 2016-17.

B. Remuneration to other directors

(Rs. in lakhs)

Sl. No.	Particulars of Remuneration	Name of Directors					Total Amount
		S.K. Tuteja	A.K. Thakur	P.K. Nanda	Sudhir Nayar	Dr. (Mrs.) Vasantha S Bharucha	
1.	Independent Directors						
	• Fee for attending board / committee meetings	9.0	3.9	4.5	3.9	2.7	24.0*
	• Commission	8.0	8.0	8.0	8.0	8.0	40.0
	• Others						
	Total (1)	17.0	11.9	12.5	11.9	10.7	64.0
2.	Other Non-Executive Directors	–	–	–	–	–	–
	Total (2)	–	–	–	–	–	–
	Total (B)=(1+2)	17.0	11.9	12.5	11.9	10.7	64.0
	Ceiling as per the Act	Rs.75.6 lakhs (being 1% of the Net Profits of the Company calculated as per Section 198 of the Companies Act, 2013)					
	Total Managerial Remuneration (A+B)	Rs.440.5 lakhs (excluding sitting fee of Rs. 24.0 lakhs)					
	Overall Ceiling as per the Act	Rs.831.5 lakhs (being 11% of the Net Profit of the Company calculated as per Section 198 of the Companies Act, 2013)					

*includes 3.0 lacs payable.

C. Remuneration to Key Managerial Personnel other than MD/MANAGER/WT

(Rs. in lakhs)

Sl. No.	Particulars of Remuneration	Key Managerial Personnel	Total
		Parvesh Madan Company Secretary	
1	Gross salary		
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	19.4	19.4
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	3.1	3.1
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	–	–
2	Stock Option	–	–
3	Sweat Equity	–	–
4	Commission		
	– as % of profit	–	–
5	Others (Employer Contribution to PF)	1.5	1.5
	Total	24.0	24.0

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

There were no penalties/punishment/compounding of offences for the year ended 31st March 2016.

ANNEXURE C TO DIRECTORS' REPORT

ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES FOR THE FINANCIAL YEAR 2015-16

1. **A brief outline of the Company's CSR Policy including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and Projects or programs.**

The key thrust areas of Company's policy on CSR, adopted by the Board of Directors in adherence to Section 135 of the Companies Act, 2013, are - promoting healthcare and sanitation, supporting education of under privileged children / girl child, sponsoring vocational education for women, etc.

CSR policy has been uploaded on the website of the Company under web-link: <http://smlisuzu.com/Financials/CSRPolicy.aspx>

2. **The Composition of CSR Committee is as follows:-**

As at 31st March 2016, the Corporate Social Responsibility Committee consists of four directors - two independent directors and two executive directors :

- i) Mr. S.K.Tuteja, Independent Director as Chairman
- ii) Dr. (Mrs.) Vasantha S. Bharucha, Independent Director
- iii) Mr. Eiichi Seto, Managing Director & CEO
- iv) Mr. Gopal Bansal, Whole-time Director & CFO

3. **Average net profit of the Company for last three financial years** Rs. 4,329.0 lakhs

4. **Prescribed CSR expenditure** Rs. 86.6 lakhs
(two percent of the amount mentioned in item 3 above)

5. **Details of CSR spent during the financial year:**

- a) Total amount to be spent for the financial year Rs. 86.6 lakhs
- b) Amount unspent, if any – Not applicable
- c) Manner in which the amount spent during the financial year is detailed below :-

(Rs. in Lakhs)

Sr. No.	CSR Project or Activity Identified	Sector in which the project is covered	Project or Program (1) Local Area or Other (2) State and district where projects or programs were undertaken	Amount Outlay (Budget) Project or Program wise	Amount spent on the Projects or Programs		Cumulative Expenditure upto the reporting period i.e. FY 2015-16	Amount Spent : Direct or through implementing Agency
					Direct expenditure	Overheads		
1.	Education – Amenities for Students Provided school van, desks, chairs, fans, mats, safe drinking water and constructed Toilets	Education	1. Local 2. a) Punjab District-Shahid Bhagat Singh Nagar, Fatehgarh Sahib, Patiala and Roopnagar b) Chandigarh (UT)	42.00	42.16	–	42.16	Direct
2.	Girls Education Support provided to under privileged girls students in terms of School Fees, Uniform & Books.	Education	1. Local 2. a) Punjab District-Roopnagar b) Chandigarh (UT)	8.00	7.40	–	7.40	Direct
3.	Vocational Education Setting up of vocational centre for enhancing computer skills and tailoring skills for girls.	Vocational Education	1. Local 2. Punjab District-Roopnagar	5.00	5.43	–	5.43	Direct
4.	Public Toilets Improvement of sanitation facilities for Public	Preventive Healthcare & Sanitation	1. Local 2. Punjab District-Roopnagar	4.00	3.47	–	3.47	Direct
5.	Health Camps Medical check-up and free medicine	Preventive Healthcare	1. Local 2. a) Punjab District-Roopnagar b) Punjab District-Shahid Bhagat Singh Nagar	4.00	3.95	0.68	4.63	Direct
6.	Project - "Jan Swasthya, Shiksha & Rog Nivaran" Mobile medical aid primarily for the underprivileged section of the society and for imparting knowledge towards preventive healthcare	Preventive Healthcare	1. Local 2. Chandigarh (UT)	10.00	9.78	–	9.78	Direct
7.	Medical Infrastructure Ambulance and life saving instruments provided to hospitals catering mainly to under- privileged section of society	Health care	1. Local 2. a) Punjab District-Roopnagar b) Chandigarh (UT)	17.00	17.24	–	17.24	Direct
	Total			90.00	89.43	0.68	90.11	

RESPONSIBILITY STATEMENT

The implementation and monitoring of Corporate Social Responsibility (CSR) Policy, is in compliance with CSR objectives and Policy of the Company.

S.K.Tuteja

Chairman, CSR Committee

Dated : 10th May, 2016

Eiichi Seto

Managing Director & CEO

ANNEXURE D TO DIRECTORS' REPORT

SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED 31ST MARCH 2016

[Pursuant to Section 204(1) of the Companies Act, 2013 and

Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

Form No. MR-3

To,
The Members,
SML Isuzu Limited
CIN No. L50101PB1983PLC005516
Village-Asron, District- Nawanshahr
Punjab

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by SML ISUZU LIMITED (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the SML ISUZU LIMITED's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on March 31, 2016 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by SML ISUZU LIMITED ("the Company") for the financial year ended on March 31, 2016 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made there under;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
 - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 including any amendment thereof.
 - b) The erstwhile Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 and The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 effective from May 15, 2015.
 - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009- Not applicable as the Company has not issued any securities during the financial year under review.
 - d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014- Not applicable as the Company has not granted any share based benefits to its employees during the financial year under review.
 - e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 and Chapter V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 effective from December 01, 2015- Not applicable as the Company has not issued any debt securities during the financial year under review.

- f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client- Not applicable as the Company is not registered as Registrar to an Issue and Share Transfer Agent during the financial year under review.
- g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 including any amendment thereof- Not applicable as the Company has not delisted any securities from any stock exchange during the financial year under review.
- h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998- Not applicable as the Company has not bought back any of its securities during the financial year under review.
- (vi) The Motor Vehicles Act, 1988 and the rules made thereunder (the law which is applicable specifically to the Company, being manufacturer of Commercial Vehicle).
- (vii) Other laws applicable to the Company as per the representation given by the Company.

I have also examined compliance with the applicable clauses of the following:

- a) Secretarial Standards issued by The Institute of Company Secretaries of India as notified by the Government of India, effective from July 01, 2015.
- b) The erstwhile Listing Agreements entered into by the Company with National Stock Exchange of India Limited and BSE Limited and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 effective from December 01, 2015.

During the financial year under review, the Company has complied with the provisions of the Acts, Rules, Regulations, Guidelines, Standards etc. mentioned above.

Based on my examination and the information received and records maintained, I further report that:

1. The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
2. Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent well in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
3. All decisions are carried on the basis of majority while the dissenting members' views, if any, are captured and recorded as part of the minutes.
4. The Company has proper board processes.

I further report that as per the explanations given to me and the representations made by the Management and relied upon by me there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with the applicable laws, rules, regulations and guidelines.

I further report that during the financial year under review, there were no instances of:

- (i) Public / Rights / Preferential issue of shares / debentures / sweat equity.
- (ii) Redemption / buy-back of securities.
- (iii) Decisions taken in pursuance to section 180 of the Companies Act, 2013
- (iv) Merger / amalgamation / reconstruction etc.
- (v) Foreign technical collaborations.

Place : Chandigarh
Date : April 30, 2016

AJAY K. ARORA
A. ARORA & CO.
FCS No. 2191
C P No.: 993

ANNEXURE E TO DIRECTORS' REPORT

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

A. CONSERVATION OF ENERGY

1. The steps taken or impact on conservation of energy

- Optimum use of compressed air by controlling leakages and disciplined running of air compressors.
- Process of replacing CFL lights with LED lights continued.
- Automation of blowers and pumps to save energy during idle time.
- Installation of automatic Diesel Dispensing units to control misuse.
- Installation of natural air ventilations in various shops to save power.

2. The steps taken by the company for utilizing alternate sources of energy

The Company is exploring use of Solar Energy as an alternate source.

3. Capital investment on energy conservation equipments

Capital Investment: Rs 6.0 Lakhs

B. TECHNOLOGY ABSORPTION

(i) The efforts made towards technology absorption:

SML continued its efforts on technology upgradation in the area of power train & new vehicle development - Higher Power engines (Diesel & CNG) developed meeting BS-IV emission norms. Midi bus has been developed as per JnNURM -2. Development of ABS (Antilock braking system) for all buses. Development of higher capacity Rear Axle.

(ii) The benefits derived like product improvement, cost reduction, product development or import substitution

- Improved performance of brake system with ABS in buses introduced in the market.
- Improved market penetration with New Midi Bus as per JnNURM -2 launched in the market

(iii) In case of imported technology (imported during the last three years reckoned from the beginning of the financial year)- (a) the details of technology imported; (b) the year of import; (c) whether the technology been fully absorbed; (d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof: - Not Applicable

(iv) The expenditure incurred on Research and Development:

	<u>(Rs. in lakhs)</u>
(a) Capital	395.73
(b) Recurring	1,564.34
(c) Total	1,960.07
(d) R&D expenditure as a %age of total revenue	1.67%

Our in-house Research & Development facility has been duly recognized by Department of Scientific & Industrial Research (DSIR), Govt. of India since 1987.

C. FOREIGN EXCHANGE EARNINGS AND OUTGO

	<u>(Rs. in lakhs)</u>
Earnings in foreign currency	2,154.54
Payment in foreign currency	1,819.28

BALANCE SHEET AS AT 31 MARCH, 2016

(Rs. in lakhs)

	Note No.	2016	2015
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share capital	4	1,447.88	1,447.88
Reserves and surplus	5	32,565.23	28,842.29
Non-current liabilities			
Deferred tax liabilities (net)	6	560.11	256.57
Other long-term liabilities	7	1,166.06	1,018.36
Long-term provisions	8	4,779.35	4,519.57
Current liabilities			
Short-term borrowings	9	5,500.00	2,229.43
Trade payables			
(a) Total outstanding dues of micro enterprises and small enterprises; and		—	—
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises		17,192.57	20,034.48
Other current liabilities	10	5,549.06	5,237.86
Short-term provisions	11	3,908.42	3,922.04
Total		72,668.68	67,508.48
ASSETS			
Non-current assets			
Fixed assets	12		
Tangible assets		16,399.61	13,132.95
Intangible assets		710.50	651.93
Capital work-in-progress		4,028.58	2,543.46
Intangible assets under development		—	120.00
Long-term loans and advances	13	2,248.97	1,841.17
Other non-current assets	14	—	140.73
Current assets			
Inventories	15	33,852.94	28,586.05
Trade receivables	16	10,280.39	10,438.03
Cash and bank balances	17	3,613.69	8,775.00
Short-term loans and advances	18	1,301.60	784.22
Other current assets	19	232.40	494.94
Total		72,668.68	67,508.48
Significant accounting policies	3		

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF SML ISUZU LIMITED

For B S R & Associates LLP
Chartered Accountants
Firm Registration Number : 116231W/W-100024

MANISH GUPTA
Partner
Membership Number : 095037
Place : New Delhi
Date : 10 May 2016

GOPAL BANSAL
Whole Time Director & CFO

PARVESH MADAN
Company Secretary

S.K. TUTEJA
Chairman

EIICHI SETO
Managing Director & CEO

New Delhi
Date : 10 May 2016

STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH, 2016 (Rs. in lakhs)

	Note No.	2016	2015
INCOME			
Revenue from operations	20		
Sale of products (Gross)		129,518.75	119,269.91
Less : Excise duty		13,802.63	9,461.37
Sale of Products (Net)		115,716.12	109,808.54
Other operating revenues		714.09	746.05
		116,430.21	110,554.59
Other income	21	828.30	879.41
Total revenue		117,258.51	111,434.00
EXPENSES:			
Cost of materials consumed	22	85,208.92	81,487.26
Purchases of stock-in-trade (spare parts)		4,259.84	3,507.46
Changes in inventories of finished goods, work-in-progress and stock-in-trade	23	(4,677.98)	(3,932.07)
Employee benefits expense	24	12,488.17	12,009.14
Finance costs	25	516.40	582.05
Depreciation and amortization	12	1,955.35	1,977.65
Other expenses	26	10,675.34	10,928.05
Total expenses		110,426.04	106,559.54
Profit before tax		6,832.47	4,874.46
Tax expense:			
Current tax		1,700.33	1,693.04
Mat credit utilisation		—	188.92
Current Tax adjustment related to prior years		(287.76)	6.12
Deferred tax			
For current year		132.28	(661.91)
For prior years		171.26	(45.67)
Profit for the year		5,116.36	3,693.96
Earnings per share [face value of share Rs. 10 (previous year Rs. 10)]			
Basic and diluted earnings per share	33	35.35	25.53
Significant accounting policies	3		

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF SML ISUZU LIMITED

For B S R & Associates LLP
Chartered Accountants
Firm Registration Number : 116231W/W-100024

MANISH GUPTA
Partner
Membership Number : 095037
Place : New Delhi
Date : 10 May 2016

GOPAL BANSAL
Whole Time Director & CFO

PARVESH MADAN
Company Secretary

S.K. TUTEJA
Chairman

EIICHI SETO
Managing Director & CEO

New Delhi
Date : 10 May 2016

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH, 2016

(Rs. in lakhs)

	2016	2015
A. CASH FLOW FROM OPERATING ACTIVITIES		
Net Profit before tax	6,832.47	4,874.46
Adjustments For :		
Depreciation and amortization	1,955.35	1,977.65
Unrealised (gain) / loss on foreign exchange fluctuation	0.14	(1.57)
Finance costs	516.40	582.05
Interest income	(603.11)	(645.05)
Fixed assets written off (net)	23.87	368.16
Profit on fixed assets sold	—	(4.67)
Provision for liquidated damages	72.53	162.63
Provision for doubtful trade receivables / advances	0.07	62.16
Liabilities/Provisions no longer required written back	(207.50)	(173.87)
Operating profit before working capital changes	8,590.22	7,201.95
Adjustments for :		
(Increase) / Decrease in trade receivables	172.28	(2,264.75)
Decrease in other current assets	5.79	15.41
(Increase) / Decrease in short term loans & advances	(517.38)	297.19
(Increase) in long term loans & advances	(14.87)	(514.71)
(Increase) in inventories	(5,266.89)	(4,251.39)
Increase / (Decrease) in trade payables	(2,740.70)	3,481.92
Increase in other current liabilities	75.98	1,396.70
Increase in long term provisions	351.90	1,689.90
Increase / (Decrease) in short term provisions	(135.89)	515.54
Increase / (Decrease) in long term liabilities	242.80	(13.48)
CASH PROVIDED BY OPERATIONS	763.24	7,554.28
Less: Direct tax paid (net of refunds)	1,938.17	677.70
NET CASH PROVIDED/(USED) BY OPERATING ACTIVITIES	(1,174.93)	6,876.58
B. CASH FLOW FROM INVESTING ACTIVITIES :		
Purchase of fixed assets (tangible & intangible assets, capital work in progress) and capital advances	(6,703.51)	(3,439.44)
Proceeds from sale of fixed assets	—	6.03
Investment in Bank deposits (having original maturity of more than three months)	(10,321.58)	(61,412.61)
Maturity of Bank deposits (having original maturity of more than three months)	14,848.96	54,318.97
Margin money deposited	(0.89)	(2.27)
Reliasation of Margin money	0.52	35.74
Interest income received	865.29	172.81
NET CASH (USED) BY INVESTING ACTIVITIES	(1,311.21)	(10,320.77)

(Rs. in lakhs)

	2016	2015
C. CASH FLOW FROM FINANCING ACTIVITIES		
Unsecured loans taken during the year	37,750.00	22,800.00
Unsecured loans repaid during the year	<u>34,250.00</u>	<u>20,800.00</u>
Secured loans taken / (repaid) during the year (net)	(229.43)	229.43
Dividend paid	(864.41)	(443.40)
Tax paid on dividends	(176.78)	(73.78)
Addition to unclaimed dividend accounts	(3.89)	9.25
Finance costs paid	(516.40)	(582.04)
NET CASH PROVIDED BY FINANCING ACTIVITIES	<u>1,709.09</u>	<u>1,139.46</u>
Net (decrease) in cash and cash equivalents	(777.05)	(2,304.73)
Cash and cash equivalents at the beginning of the year	1,543.85	3,848.58
Cash and cash equivalents at the end of the year	766.80	1,543.85

Notes to Cash flow statement :-

- Components of cash and cash equivalents

Cash in hand	8.87	9.77
Balances with banks		
– Current accounts	757.93	1,534.08
	<u>766.80</u>	<u>1,543.85</u>
- The above "Cash flow statement" has been prepared under the Indirect method as set out in the AS -3 on "Cash flow statements".

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF SML ISUZU LIMITED

For B S R & Associates LLP
Chartered Accountants
Firm Registration Number : 116231W/W-100024

MANISH GUPTA
Partner
Membership Number : 095037
Place : New Delhi
Date : 10 May 2016

GOPAL BANSAL
Whole Time Director & CFO

PARVESH MADAN
Company Secretary

S.K. TUTEJA
Chairman

EIICHI SETO
Managing Director & CEO

New Delhi
Date : 10 May 2016

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016
(All amounts in Rs. Lakhs, until otherwise stated)

1. Company overview

SML Isuzu Limited (Formerly Swaraj Mazda Limited) is a public company, incorporated under the Companies Act, 1956 and its shares are listed on the National Stock Exchange (NSE) and the Bombay Stock Exchange (BSE) in India. The Company is primarily engaged in the business of manufacture and sale of Commercial Vehicles and its parts. The Company has its operations primarily in India.

2. The financial statements for the year ended 31 March 2016 have been prepared as per the requirements of Schedule III of the Companies Act, 2013.

3. Significant Accounting Policies

i) Basis of preparation of financial statements

The financial statements are prepared under the historical cost convention on the accrual basis of accounting, in accordance with the Indian Generally Accepted Accounting Principles (GAAP) and comply with the accounting standards, as prescribed by Section 133 of the Companies Act, 2013 ('Act') read with Rule 7 of the Companies (Accounts) Rules, 2014, to the extent applicable, as adopted consistently by the Company. Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use. The financial statements have been prepared in Indian rupees rounded off to the nearest lakhs.

ii) Use of estimates

The preparation of financial statements in conformity with Generally Accepted Accounting Principles (GAAP) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses and the disclosure of contingent liabilities on the date of the financial statements. Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Any revision to accounting estimates is recognised prospectively in current and future periods.

iii) Current -non-current classification

All assets and liabilities are classified into current and non-current.

Assets

An asset is classified as current when it satisfies any of the following criteria:

- it is expected to be realised in, or is intended for sale or consumption in, the company's normal operating cycle;
- it is held primarily for the purpose of being traded;
- it is expected to be realised within 12 months after the reporting date; or
- it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for at least 12 months after the reporting date.

Current assets include the current portion of non-current financial assets.

All other assets are classified as non-current.

Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- it is expected to be settled in the company's normal operating cycle;
- it is held primarily for the purpose of being traded;

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

- c. it is due to be settled within 12 months after the reporting date; or
- d. the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Current liabilities include current portion of non-current financial liabilities.

All other liabilities are classified as non-current.

Operating cycle

Operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents.

iv) Revenue recognition

Revenue from sale of goods in the course of ordinary activities is recognised when property in the goods or all significant risks and rewards of their ownership are transferred to the customer and no significant uncertainty exists regarding the amount of the consideration that will be derived from the sale of the goods and regarding its collection. The amount recognised as revenue is exclusive of sales tax/value added taxes (VAT), and is net of returns, trade discounts and quantity discounts.

Export benefits are accounted for on accrual basis.

Revenue from royalty is recognized on accrual basis as per the terms of agreement entered into with the customers.

Revenue from dealer support services is recognized on accrual basis as per the terms of agreement entered into with the Dealers.

Interest income is recognised on a time proportion basis taking into account the amount outstanding and the interest rate applicable.

v) Tangible and intangible fixed assets

Tangible fixed assets are carried at cost of acquisition or construction less accumulated depreciation and /or accumulated impairment loss, if any. The cost of an item of tangible fixed asset comprises its purchase price, including import duties and other non-refundable taxes or levies and any directly attributable cost of bringing the asset to its working condition for its intended use. Subsequent expenditure is capitalised only when it increases the future economic benefits from the specific asset to which it relates.

The useful lives are reviewed by the management at each financial year-end and revised, if appropriate. In case of a revision, the unamortised depreciable amount is charged over the revised remaining useful life. A fixed asset is eliminated from the financial statements on disposal or when no further benefit is expected from its use and disposal. Losses arising from retirement or gains or losses arising from disposal of fixed assets which are carried at cost are recognised in the Statement of Profit and Loss.

Intangible assets are amortised in the Statement of Profit & Loss over their estimated useful lives, from the date that they are available for use based on the expected pattern of consumption of economic benefits of the asset. Accordingly, at present, these are being amortised on straight line basis. In accordance with the applicable Accounting Standard, the Company follows a rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use. However, if there is persuasive evidence that the useful life of an intangible asset is longer than ten years, it is amortised over the best estimate of its useful life. Such intangible assets and intangible assets that are not yet available for use are tested annually for impairment.

Amortisation method and useful lives are reviewed at each reporting date. If the useful life of an asset is estimated to be significantly different from previous estimates, the amortisation period is changed accordingly. If there has been a significant change in the expected pattern of economic benefits from the asset, the amortisation method is

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

changed to reflect the changed pattern. An intangible asset is derecognized on disposal or when no future economic benefits are expected from its use. Losses arising from retirement and gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss.

vi) Depreciation/ Amortisation

Depreciation on tangible fixed assets is provided on the straight-line method based on the estimated useful life of each asset as determined by the management. Depreciation for assets purchased/sold during the period is proportionately charged.

Pursuant to Companies Act, 2013 ('the Act') being effective from 1 April 2014, the Company has aligned the depreciation rates based on the useful lives as specified in Part 'C' of Schedule II to the Act, except for the following assets, which are being depreciated based on the management's estimate of the useful life of tangible fixed assets. Such useful lives are lower than the lives arrived at on the basis of Schedule II of the Act:

	Estimated life (Years) #
Plant and equipments	2-12
Office equipment (Air Conditioners)	4
Vehicles (Motor cars)	4
Buildings - Air Ventilators	10
Furniture & Fixtures	5-10

For the above mentioned class of assets, based on internal technical evaluation, the management believes that the useful lives as given above best represent the period over which management expects to use these assets.

Capital spares are amortized in a systematic manner over a period not exceeding the useful life of the asset to which they relate.

Intangible assets are amortised on a straight-line method on a monthly pro-rata basis over a period of three to ten years based on the estimated useful life of the assets.

vii) Inventories

Inventories which comprise raw materials, work-in-progress, finished goods, stock-in-trade, stores and spares, and loose tools are carried at the lower of cost and net realisable value. Cost of inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In determining the cost, quarterly weighted average cost method is used. In the case of manufactured inventories, fixed production overheads are allocated on the basis of normal capacity of production facilities.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. The net realisable value of work-in-progress is determined with reference to the selling prices of related finished products. Raw materials and other supplies held for use in the production of finished products are not written down below cost except in cases where material prices have declined and it is estimated that the cost of the finished products will exceed their net realisable value.

viii) Employee benefits

Short-term employee benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, wages and bonus, etc, are recognised in the Statement of Profit and Loss in the period in which the employee renders the related service.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

Defined contribution plans:

Contribution to Employees' Provident Fund and Employees' State Insurance Fund

A defined contribution plan is a post-employment benefit plan under which an entity pays specified contributions to a separate entity and has no obligation to pay any further amounts. The Company makes specified monthly contributions towards employee provident fund to Government administered provident fund scheme which is a defined contribution plan. The Company's contribution is recognised as an expense in the Statement of Profit and Loss during the period in which the employee renders the related service.

Superannuation Scheme:

Certain employees are also participants in the superannuation plan ('the Plan') which is a defined contribution plan. The Company has no obligations to the Plan beyond its monthly contributions, which are periodically contributed to the superannuation scheme, the administration of which is entrusted with Life Insurance Corporation of India ('LIC').

Defined benefit plans:

Gratuity is a defined benefit plan. The administration of the gratuity scheme has been entrusted to the LIC. Contributions are made by the Company to the LIC based on actuarial valuation of obligation as at 31 March every year conducted by the LIC. Such contributions paid during the year have been charged to the Statement of Profit and Loss on accrual basis. The Company also carries out an actuarial valuation conducted by an independent actuary as at 31 March every year for company as a whole. Any incremental value of obligation, as compared with the obligation determined by the LIC is charged to the Statement of Profit and Loss.

The present value of obligations under such defined benefit plan is determined based on actuarial valuation carried out by an independent actuary using the Projected Unit Credit Method, which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measure each unit separately to build up the final obligation.

The obligation is measured at the present value of estimated future cash flows. The discount rates used for determining the present value of obligation under defined benefit plans, is based on the market yields on Government securities as at the Balance Sheet date, having maturity periods approximating the terms of related obligations.

Other long-term benefits:

The employees can carry forward a portion of the unutilised accrued compensated absences and utilise it in future service periods or receive cash compensation on termination of employment. Since the compensated absences do not fall due wholly within twelve months after the end of the period in which the employees render the related service and are also not expected to be utilized wholly within twelve months after the end of such period, the benefit is classified as a long-term employee benefit. The Company records an obligation for such compensated absences in the period in which the employee renders the services that increase this entitlement. The obligation is measured on the basis of independent actuarial valuation using the projected unit credit method.

Actuarial gains / losses:

The Company recognises all actuarial gains and losses arising from defined benefit plans immediately in the Statement of Profit and Loss.

ix) Research and development

Expenditure on research is expensed off under the respective heads of account in the period in which it is incurred.

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalised, if the cost can be reliably measured, the

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

product or process is technically and commercially feasible and the Company has sufficient resources to complete the development and right to use the asset. The expenditure capitalised includes the cost of materials, direct labour and an appropriate proportion of overheads that are directly attributable to preparing the asset for its intended use. Other development expenditure is recognised in the Statement of Profit and Loss as an expense as incurred.

Capitalised development expenditure is stated at cost less accumulated amortisation and impairment losses. Fixed assets used for research and development are depreciated in accordance with the Company's policy as stated above.

Materials identified for use in research and development process are carried as inventories and charged to the Statement of Profit and Loss on consumption of such materials for research and development activities.

x) Warranty and service expenses

A provision is estimated for expected warranty and free service coupon cost in respect of products sold during the year on the basis of past experience regarding failure trends of products and costs of rectification or replacement.

xi) Foreign currency transactions

Transactions in foreign currency are recorded at the exchange rate prevailing at the date of the transaction. Exchange differences arising on foreign currency transactions settled during the year are recognised in the statement of Profit and Loss for the year.

Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at the closing exchange rates on that date; the resultant exchange differences are recognised in the Statement of Profit and Loss.

xii) Taxation

Income-tax expense comprises current tax (i.e. amount of tax for the period determined in accordance with the income-tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the period). Income-tax expense is recognised in profit or loss except that tax expense related to items recognised directly in reserves is also recognised in those reserves.

Current tax is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the applicable tax rates and tax laws. Deferred tax is recognised in respect of timing differences between taxable income and accounting income i.e. differences that originate in one period and are capable of reversal in one or more subsequent periods. The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future; however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonably/virtually certain (as the case may be) to be realised.

Minimum Alternative Tax ('MAT') under the provisions of the Income-tax Act, 1961 is recognised as current tax in the Statement of Profit and Loss. The credit available under the Act in respect of MAT paid is recognised as an asset only when and to the extent there is convincing evidence that the company will pay normal income tax during the period for which the MAT credit can be carried forward for set-off against the normal tax liability. MAT credit recognised as an asset is reviewed at each balance sheet date and written down to the extent the aforesaid convincing evidence no longer exists.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

xiii) Government grant

Grants in the form of Capital /Investment subsidy are treated as Capital Reserve.

xiv) Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense in the period in which they are incurred.

xv) Impairment of assets

The carrying amounts of assets are reviewed at each balance sheet date in accordance with Accounting Standard - 28 on 'Impairment of Assets' to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the asset is estimated and impairment loss is recognised wherever the carrying amount of an asset or cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the Statement of Profit and Loss. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortisation, if no impairment loss had been recognised.

xvi) Operating lease (As lessee)

Assets acquired under leases other than finance leases are classified as operating leases. The total lease rentals (including scheduled rental increases) in respect of an asset taken on operating lease are charged to the Statement of Profit and Loss on a straight line basis over the lease term unless another systematic basis is more representative of the time pattern of the benefit.

xvii) Earnings per share

Basic earnings per share are calculated by dividing the net profit / (loss) for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the year end, except where the results would be anti-dilutive.

xviii) Provisions, contingent liabilities and contingent assets

A provision is recognized if, as a result of a past event, the Company has a present obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognized at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. The provisions are measured on an undiscounted basis. Provision in respect of loss contingencies relating to claims, litigation, assessment, fines, penalties, etc. are recognised when it is probable that a liability has been incurred and the amount can be estimated reliably.

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions, but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are neither recognised nor disclosed in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

xix) Cash and cash equivalents:

Cash and cash equivalents include cash in hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 4

(Rs. in lakhs)

	2016		2015	
	As at 31 March 2016		As at 31 March 2015	
	No. of shares	Rs. in Lakhs	No. of shares	Rs. in Lakhs
SHARE CAPITAL				
Authorised				
Equity Shares of Rs. 10 each	40,000,000	4,000.00	40,000,000	4,000.00
Issued, subscribed & paid up				
Equity shares of Rs. 10 each fully paid up*	14,471,646	1,447.17	14,471,646	1,447.17
Forfeited equity shares of Rs. 10 each	13,300	0.71	13,300	0.71
Total	14,484,946	1,447.88	14,484,946	1,447.88

* Includes 100 (previous year 100) equity shares of Rs. 10 each, fully paid up, held by an Non resident indian ('NRI') for which approval from the Reserve Bank of India is pending.

a. Reconciliation of the shares outstanding at beginning and at the end of the year

	As at 31 March 2016		As at 31 March 2015	
Particulars	No. of shares	Rs. in Lakhs	No. of shares	Rs. in Lakhs
Balance at the beginning and end of the year	14,471,646	1,447.17	14,471,646	1,447.17

b. Details of shareholders holding more than 5% shares in the Company

	As at 31 March 2016		As at 31 March 2015	
Name of shareholder	No. of shares	% of Holding	No. of shares	% of Holding
Sumitomo Corporation, Japan	6,362,306	43.96%	6,362,306	43.96%
Isuzu Motors Limited	2,170,747	15.00%	2,170,747	15.00%

c. Rights, preferences and restrictions attached to the equity shares :-

The Company has a single class of equity shares. Accordingly, all equity shares rank equally with regard to dividends and share in the Company's residual assets. The equity shares are entitled to receive dividend as declared from time to time. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the Company. Voting rights cannot be exercised in respect of shares on which any call or other sums presently payable have not been paid.

Failure to pay any amount called up on shares may lead to forfeiture of the shares.

On winding up of the Company, the holders of equity shares will be entitled to receive the residual assets of the Company, remaining after distribution of all preferential amounts in proportion to the number of equity shares held.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 5

(Rs. in lakhs)

	2016	2015
RESERVES AND SURPLUS		
Capital reserve		
At the commencement and at the end of the year	15.00	15.00
Securities premium account		
At the commencement and at the end of the year	7,452.88	7,452.88
General reserve		
At the commencement of the year	8,767.07	8,397.68
Add : Amount transferred from surplus	511.64	369.39
Balance at the end of the year	9,278.71	8,767.07
Surplus (Profit & loss balance)		
At the commencement of the year	12,607.34	10,327.85
Add: Profit for the year	5,116.36	3,693.96
Appropriations		
Less: Proposed dividend *	1,157.73	868.30
Less: Dividend tax and surcharge	235.69	176.78
Less: Transfer to General Reserve	511.64	369.39
Balance at the end of the year	15,818.64	12,607.34
Total	32,565.23	28,842.29

* The Board of Directors have recommended a dividend of Rs. 8 per share (previous year Rs. 6 per share) subject to the approval of the Shareholders at the Annual General Meeting.

NOTE 6

(Rs. in lakhs)

	2016	2015
DEFERRED TAX LIABILITIES (NET)		
(A) Deferred tax liabilities		
(i) Excess of depreciation/amortisation on fixed assets under income tax law over depreciation/amortisation provided in accounts	2,365.73	2,053.36
(ii) R&D related capital work in progress allowed under Sec 35(2AB) of the Income tax Act, 1961	12.49	92.68
Gross deferred tax liabilities	2,378.22	2,146.04
(B) Deferred tax assets		
(i) Provision for doubtful trade receivables/advances	87.35	268.49
(ii) Provision for compensated absences	903.96	756.37
(iii) Provision for gratuity	730.44	681.55
(iv) Provision for bonus	2.16	31.69
(v) Other disallowances under Section 43B and 40(a)(ia) of the Income tax act, 1961	94.20	151.37
Gross deferred tax assets	1,818.11	1,889.47
Deferred tax liabilities (net)	560.11	256.57

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 7

(Rs. in lakhs)

	2016	2015
OTHER LONG TERM LIABILITIES		
Others:		
Security deposits from dealers	1,010.50	770.45
Creditors for fixed assets	155.56	247.91
Total	1,166.06	1,018.36

NOTE 8

(Rs. in lakhs)

	2016	2015
LONG TERM PROVISIONS		
Provision for employees benefits:		
Gratuity (refer to note 40)	2,051.00	2,110.40
Compensated absences	1,818.11	1,561.89
Other provisions :		
Warranty (refer to note 30)	522.26	240.76
Service charges (refer to note 30)	55.69	182.10
Income tax [(net of Advance tax Rs. 1,814.44 Lakhs (Previous year Rs. 1,814.44 Lakhs)] (refer to note 47)	332.29	424.42
Total	4,779.35	4,519.57

NOTE 9

(Rs. in lakhs)

	2016	2015
SHORT TERM BORROWINGS		
Loans repayable on demand :		
Cash credit from banks-secured (refer to note 44)	—	229.43
Other loans from banks-unsecured	5,500.00	2,000.00
Total	5,500.00	2,229.43

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 10

(Rs. in lakhs)

	2016	2015
OTHER CURRENT LIABILITIES		
Unclaimed dividends	136.35	132.46
Other payables		
Advance from customers	1,605.73	1,714.07
Statutory liabilities	1,986.89	2,153.07
Payable to employees	859.67	805.04
Creditors for fixed assets	677.17	433.22
Book overdraft	283.25	—
Total	5,549.06	5,237.86

NOTE 11

(Rs. in lakhs)

	2016	2015
SHORT TERM PROVISIONS		
Provision for employees benefits:		
Gratuity (refer to note 40)	304.54	194.73
Compensated absences	725.74	663.39
Superannuation	36.11	34.37
	1,066.39	892.49
Other provisions :		
Warranty (refer to note 30)	421.08	730.93
Service charges (refer to note 30)	905.83	905.76
Income Tax [(net of Advance tax Rs. 1,578.63 lakhs (Previous year Rs. 1,534.18 lakhs)] (refer to note 47)	121.70	347.78
Proposed equity dividend	1,157.73	868.30
Tax on proposed equity dividend	235.69	176.78
Total	3,908.42	3,922.04

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 12

FIXED ASSETS

(Rs. in lakhs)

Description	GROSS BLOCK				DEPRECIATION (refer to note 46)				NET BLOCK
	As at 01.04.2015	Additions during the year	Sale/ Adj.	As at 31.03.2016	As at 01.04.2015	For the year	Sale/ Adj.	As at 31.03.2016	As at 31.03.2016
Tangible Assets (A)									
Freehold Land	48.74	-	-	48.74	-	-	-	-	48.74
Buildings	7,407.54	1,963.42	7.13	9,363.83	1,924.49	309.21	5.33	2,228.37	7,135.46
Plant and equipment	11,841.67	2,392.49	483.66	13,750.50	5,521.84	1,058.73	463.27	6,117.30	7,633.20
Furniture and fixtures	402.49	133.88	28.12	508.25	166.86	38.31	27.77	177.40	330.85
Office equipment	329.91	112.99	41.52	401.38	199.67	65.96	40.20	225.43	175.95
Vehicles	1,656.52	195.38	0.15	1,851.75	957.34	212.06	0.15	1,169.25	682.50
Others									
Computers	744.30	335.05	11.49	1,067.86	528.02	158.41	11.48	674.95	392.91
Sub Total (A)	22,431.17	5,133.21	572.07	26,992.31	9,298.22	1,842.68	548.20	10,592.70	16,399.61
Description	GROSS BLOCK				AMORTISATION				NET BLOCK
	As at 01.04.2015	Additions during the year	Sale/ Adj.	As at 31.03.2016	As at 01.04.2015	For the year	Sale/ Adj.	As at 31.03.2016	As at 31.03.2016
Intangible Assets (B)									
Technical know-how	1,125.82	171.24	-	1,297.06	473.89	112.67	-	586.56	710.50
Sub Total (B)	1,125.82	171.24	-	1,297.06	473.89	112.67	-	586.56	710.50
Total (A+B)	23,556.99	5,304.45	572.07	28,289.37	9,772.11	1,955.35	548.20	11,179.26	17,110.11

FIXED ASSETS

Description	GROSS BLOCK				DEPRECIATION/AMORTISATION				NET BLOCK
	As at 01.04.2014	Additions during the year	Sale/ Adj.	As at 31.03.2015	As at 01.04.2014	For the year	Sale/ Adj.	As at 31.03.2015	As at 31.03.2015
Tangible Assets (A)									
Freehold Land	48.74	-	-	48.74	-	-	-	-	48.74
Buildings	6,754.68	660.36	7.50	7,407.54	1,659.86	268.81	4.18	1,924.49	5,483.05
Plant and equipment	12,071.52	589.20	819.05	11,841.67	4,807.78	1,168.26	454.20	5,521.84	6,319.83
Furniture and fixtures	284.24	126.35	8.10	402.49	140.17	34.79	8.10	166.86	235.63
Office equipment	286.19	50.99	7.27	329.91	127.85	79.09	7.27	199.67	130.24
Vehicles	1,435.07	225.22	3.77	1,656.52	735.47	224.28	2.41	957.34	699.18
Others									
Computers	719.37	144.69	119.76	744.30	556.97	90.81	119.76	528.02	216.28
Sub Total (A)	21,599.81	1,796.81	965.45	22,431.17	8,028.10	1,866.04	595.92	9,298.22	13,132.95
Description	GROSS BLOCK				AMORTISATION				NET BLOCK
	As at 01.04.2014	Additions during the year	Sale/ Adj.	As at 31.03.2015	As at 01.04.2014	For the year	Sale/ Adj.	As at 31.03.2015	As at 31.03.2015
Intangible Assets (B)									
Technical know-how	1,125.82	-	-	1,125.82	362.28	111.61	-	473.89	651.93
Sub Total (B)	1,125.82	-	-	1,125.82	362.28	111.61	-	473.89	651.93
Total (A+B)	22,725.63	1,796.81	965.45	23,556.99	8,390.38	1,977.65	595.92	9,772.11	13,784.88

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 13

(Rs. in lakhs)

	2016	2015
LONG TERM LOANS & ADVANCES		
<i>(Unsecured considered good unless stated otherwise)</i>		
To parties other than related parties		
Capital advances	463.12	277.58
Security deposits	156.48	151.08
Loans to employees	32.59	33.99
Prepaid expenses and other advances		
Considered good	3.78	7.54
Considered doubtful	50.00	50.00
Less : Provision for doubtful advances	50.00	50.00
Others		
Amount paid under protest to authorities		
– Income tax	945.97	930.53
– Sales tax	238.44	239.25
– Excise duty	2.13	2.13
Advance tax [(net of provision for tax Rs. 3,192.68 lakhs (Previous year Rs.1,506.35 lakhs)] (refer to note 47)	406.46	199.07
Total	2,248.97	1,841.17

NOTE 14

(Rs. in lakhs)

	2016	2015
OTHER NON CURRENT ASSETS		
<i>(Unsecured, considered good unless stated otherwise)</i>		
Others :		
Bank deposits (due to mature after twelve months from the reporting date)*	–	138.40
Margin money (against bank guarantees)	–	0.47
Interest accrued but not due on bank deposits	–	1.86
Total	–	140.73

* includes restricted bank deposits amounting to Rs. Nil (Previous year Rs. 138.40 lakhs). The restrictions are on account of deposits held as margin money against bank guarantees.

NOTE 15

(Rs. in lakhs)

	2016	2015
INVENTORIES (valued at cost or net realisable value, whichever is lower)		
Raw materials *	7,003.71	7,019.18
Work in progress	3,702.92	3,678.29
Finished goods (Vehicles) *	21,987.28	16,641.09
Stock-in-trade (Spare parts) *	1,045.72	1,150.99
Stores and spares *	91.05	79.18
Loose tools *	22.26	17.32
Total	33,852.94	28,586.05
* Includes goods in transit:		
– Raw materials	500.57	578.07
– Finished goods (Vehicles)	2,644.37	1,638.06
– Stock-in-trade (Spare parts)	46.84	20.30
– Stores and Spares	3.33	3.87
– Loose tools	1.77	1.13

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 16

(Rs. in lakhs)

	2016	2015
TRADE RECEIVABLES		
Outstanding for a period exceeding six months from the date these are due for payment		
Secured, considered good	5.38	2.73
Unsecured		
Considered good	1,580.95	614.24
Considered doubtful	304.93	796.79
Less: Provision for doubtful debts	304.93	796.79
Other receivables		
Secured, considered good	258.48	281.80
Unsecured, considered good	8,435.58	9,539.26
Total	10,280.39	10,438.03

NOTE 17

(Rs. in lakhs)

	2016	2015
CASH AND BANK BALANCES		
Cash and cash equivalents		
Cash on hand	8.87	9.77
Balances with banks		
— On current accounts	757.93	766.80
Other bank balances		
Unclaimed dividend accounts	136.35	132.46
Margin money (against bank guarantees)	3.11	2.27
Earmarked balances#	15.83	14.69
Bank deposits (due to mature within twelve months of the reporting date)*	2,691.60	2,846.89
Total	3,613.69	8,775.00

* includes restricted bank deposits amounting to Rs. 191.60 lakhs (Previous year Rs. 81.74 lakhs). The restrictions are on account of deposits held as margin money against bank guarantees.

These balances are earmarked to meet certain employee related contingencies and are restricted and not freely usable.

Details of bank balances/deposits

Bank balances available on demand/deposits with original maturity of 3 months or less included under 'Cash and cash equivalents'	757.93	1,534.08
Bank deposits due to mature within 12 months of the reporting date included under 'Other bank balances'	2,691.60	7,081.73
Bank deposits due to mature after 12 months from the reporting date included under 'Other non current assets' (refer note 14)	—	138.40
Total	3,449.53	8,754.21

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 18

(Rs. in lakhs)

	2016	2015
SHORT TERM LOANS & ADVANCES		
<i>(Unsecured considered good unless otherwise stated)</i>		
To parties other than related parties		
Security Deposits	7.50	13.99
Others :		
Cenvat credit receivable		
Considered good	260.98	166.78
Considered doubtful	488.32	488.32
Less: Provision for doubtful receivables	<u>488.32</u>	<u>488.32</u>
VAT/Sales tax credit receivable		
Considered good	579.58	189.42
Considered doubtful	32.41	32.41
Less: Provision for doubtful receivables	<u>32.41</u>	<u>32.41</u>
Advances for supply of goods	154.32	157.56
Loans and advances to employees	61.96	91.83
Prepaid expenses and other advances	237.26	164.64
Total	<u>1,301.60</u>	<u>784.22</u>

NOTE 19

(Rs. in lakhs)

	2016	2015
OTHER CURRENT ASSETS		
<i>(Unsecured considered good unless stated otherwise)</i>		
Interest accrued but not due on deposits	159.24	419.55
Royalty income receivable	9.65	9.77
Export incentives receivables		
Considered good	63.51	65.62
Considered doubtful	—	14.92
Less : Provision for doubtful receivables	<u>—</u>	<u>14.92</u>
Total	<u>232.40</u>	<u>494.94</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 20

(Rs. in lakhs)

	2016	2015
REVENUE FROM OPERATIONS		
Sale of products		
Finished goods – vehicles	121,188.14	112,282.51
Traded goods - spare parts	8,330.61	6,987.40
Sub Total	129,518.75	119,269.91
Less : Excise duty	13,802.63	9,461.37
	115,716.12	109,808.54
Other operating revenues		
Sale of Scrap	513.23	551.33
Export incentives	53.08	70.81
Dealer support services	36.03	—
Royalty	111.75	96.97
Exchange gain on foreign exchange fluctuations (net)	—	26.94
	714.09	746.05
Total	116,430.21	110,554.59

NOTE 21

(Rs. in lakhs)

	2016	2015
OTHER INCOME		
Interest income on		
Bank deposits	479.39	627.11
Others	123.72	17.94
Income tax refund	—	45.57
	603.11	690.62
Profit on sale of fixed assets (net)	—	4.67
Liabilities/provisions no longer required written back	207.50	173.87
Other non operating income	17.69	10.25
Total	828.30	879.41

NOTE 22

(Rs. in lakhs)

	2016	2015
COST OF MATERIALS CONSUMED*		
Inventory of material at the beginning of the year	7,019.18	7,475.61
Purchases	85,193.45	81,030.83
Inventory of material at the end of the year	7,003.71	7,019.18
	85,208.92	81,487.26
	%	%
Imported	1.57	2.53
Local	98.43	97.47
Total	100.00	100.00
	85,208.92	81,487.26

* None of the items individually constitute more than 10% of the total cost of materials consumed. Accordingly, the Company has not furnished the detailed breakup of raw material consumed under broad heads.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 23

(Rs. in lakhs)

	2016	2015
CHANGES IN INVENTORY OF FINISHED GOODS, WORK-IN-PROGRESS AND STOCK IN TRADE		
Opening stock		
– Finished goods (Vehicles)	16,641.09	14,126.88
– Stock-in-trade (Spare parts)	1,150.99	1,340.02
– Work-in-progress	3,678.29	1,258.76
	<u>21,470.37</u>	<u>16,725.66</u>
Less : Closing stock		
– Finished goods (Vehicles)	21,987.28	16,641.09
– Stock-in-trade (Spare parts)	1,045.72	1,150.99
– Work-in-progress	3,702.92	3,678.29
	<u>26,735.92</u>	<u>21,470.37</u>
	(5,265.55)	(4,744.71)
Add : Increase in excise duty on finished goods	587.57	812.64
Total	<u>(4,677.98)</u>	<u>(3,932.07)</u>

NOTE 24

(Rs. in lakhs)

	2016	2015
EMPLOYEE BENEFITS		
Salaries, wages, bonus and compensated absences	10,159.56	9,351.26
Contributions to provident and other funds	1,263.30	1,878.70
Workmen and staff welfare expenses	1,065.31	779.18
Total	<u>12,488.17</u>	<u>12,009.14</u>

NOTE 25

(Rs. in lakhs)

	2016	2015
FINANCE COSTS		
Interest expense on		
Short-term borrowings	348.90	391.42
Dealers Security deposits	73.69	70.30
Others	40.43	48.55
Other borrowing costs	53.38	71.78
Total	<u>516.40</u>	<u>582.05</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

NOTE 26

(Rs. in lakhs)

	2016	2015
OTHER EXPENSES		
Consumption of stores and spares and loose tools*	225.15	213.12
Repairs :		
– Plant & Machinery	156.92	85.62
– Buildings	218.98	201.24
– Others	115.59	105.66
Power and fuel	1,056.73	939.56
Rent	369.89	329.54
Rates and taxes (refer to note 28)	144.44	169.77
Legal and professional	193.90	136.18
Auditors' remuneration:		
– Statutory Audit	36.00	28.00
– Tax Audit	4.00	4.00
– Limited review of quarterly results	12.04	11.50
– Other Services (certifications)	6.08	3.65
– Reimbursement of expenses	5.60	3.31
Insurance	89.94	84.84
Printing, stationery and other communication expense	139.39	154.22
Travelling and conveyance	1,053.08	1,059.78
Provision for doubtful trade receivables/advances	0.07	62.16
Packing and freight outward	3,297.90	3,268.55
Warranty Costs	350.51	675.21
Marketing, sales, promotion & service expense (includes provision for liquidated damages Rs. 72.53 lakhs (previous year Rs. 162.63 lacs))	2,039.69	2,112.06
Royalty expense	4.59	17.37
Testing and other laboratory expense	521.97	407.61
Exchange loss on foreign currency (net)	8.31	–
Fixed assets written off (net)	23.87	368.16
Contribution towards CSR (refer to note 45)	90.11	97.85
Miscellaneous	510.59	389.09
Total	10,675.34	10,928.05

* Value of imported and indigenous consumption of stores and spares and loose tools

(Rs. in lakhs)

	%	%
Imported	4.22	5.69
Local	95.78	94.31
Total	100.00	100.00

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

27. a) There are contingent liabilities in respect of claims against the Company not acknowledged as debts:

Particulars	2016 (Rs. in lakhs)	2015 (Rs. in lakhs)
Sales tax matters	655.21	411.71
Excise and service tax matters	378.56	379.49
Income tax matters	1,111.68	1,079.82
Civil matters	327.92	316.15
Total	2,473.37	2,187.17

b) In addition, the Company is subject to legal proceedings and claims, which have arisen in the ordinary course of business. The Company's management does not reasonably expect that these legal actions, when ultimately concluded and determined, will have a material and adverse effect on the Company's results of operations or financial condition.

28. Rates and taxes include amount of Rs. 4.99 lakhs (previous year Rs 38.39 lakhs) provided towards expected sales tax liability in respect of certain sales returns which took place in earlier years. Accordingly, these have been provided for in the books of accounts.

29. Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances) Rs. 3,948.77 lakhs (previous year Rs. 2,496.77 lakhs).

30. The Company has adopted Accounting Standard 29 'Provisions, Contingent Liabilities & Contingent Assets' as notified by the Companies (Accounting Standards) Rules, 2006. Accordingly the following disclosure has been made:

(Rs. in Lakhs)

Name of the provision	Balance as on 1 April 2015	Accrued during the year#	Amount utilised during the year	Balance as on 31 March 2016
Provision for warranty *	971.69 (679.70)	350.51 (675.21)	378.86 (383.22)	943.34 (971.69)
Provision for service charges **	1,087.86 (663.74)	280.03 (795.37)	406.37 (371.25)	961.52 (1,087.86)

Figures of previous year are given in brackets

net of write back of liability in respect of provision for warranty Rs. 230.93 lakhs (previous year Rs. 100.79 lakhs) and in respect of provision for service charges Rs. 622.11 lakhs (previous year Rs. 94.54 lakhs)

* The Company is liable towards warranty claims made by end users of its products. The year end provision is based on its estimate of the past experience regarding failure trends of products and costs of rectification or replacement. It is estimated that the provision would be fully utilized over the warranty period.

** The Company has provided free service coupons to end users of its products and estimated a provision based on its historical trends of utilization of service coupons.

31. The Company is engaged in the business of manufacture of Commercial vehicles and spares which is a primary segment for the Company which constitutes a single business segment and accordingly disclosure requirements of Accounting Standard 17, "Segment Reporting", specified under section 133 of the Companies Act, 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 in relation to primary segment are not required to be given. All the business activities of the Company are primarily conducted from locations in India. Therefore, all the revenue and net assets are attributed to Indian operations. Accordingly, no additional disclosure for secondary segment reporting on the basis of geographical operations has been made in the financial results.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

32. In accordance with Accounting Standard on "Related Party Disclosures" (AS 18), the disclosure in respect of transactions with the company's related parties are as follows:

- i. **Entities where control exists** Sumitomo Corporation, Japan – Controlling Enterprise
- ii. **Key management personnel** Mr. E. Seto – Managing Director & CEO
Mr. Gopal Bansal – Whole-time Director & CFO
Mr. Y. Kosaka – Whole-time Director - R&D (upto 18 June 2014)
Mr. Kei Katayama – Whole-time Director - R&D (w.e.f. 8 August 2014)

iii. **Transactions with Sumitomo Corporation, Japan:**

Nature of transactions	2015-16	2014-15
	Rs. in lakhs	Rs. in lakhs
a. Purchase of components and spares	134.16	178.65
b. Purchase of fixed assets	57.27	58.34
c. Dividend paid	381.74	190.87
d. Trade payable	–	3.95
e. Dividend payable	508.98	381.74

iv. **Payments to Key Management Personnel:**

a. Remuneration*:		
Mr. E. Seto	148.03	141.38
Mr. Y. Kosaka	–	13.71
Mr. Kei Katayama	64.58	51.29
Mr. Gopal Bansal	187.90	184.51
b. Director's remuneration payable at the year end	123.00	114.09

* Excludes contribution to the gratuity fund and provision for compensated absences determined on an actuarial basis, as these are determined for the Company as a whole.

33. **Earnings Per Share (EPS):**

	31-03-2016	31-03-2015
Profit attributable to equity shareholders (Rs. in lakhs)	5,116.36	3,693.96
Weighted average number of equity shares outstanding during the year [excluding 13,300 forfeited equity shares (Previous Year 13,300)] (in nos.)	14,471,646	14,471,646
Basic and diluted earnings per share (Rs.)	35.35	25.53
Face value per share (Rs.)	10.00	10.00

34. **Value of imports on CIF basis:**

	2015-2016	2014-2015
	Rs. in lakhs	Rs. in lakhs
Raw materials & components	1,288.88	816.78
Spares & stores (including capital spares)	59.80	46.01
Capital goods	426.83	224.77
	1,775.51	1,087.56

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

35. Earnings in foreign currency – FOB Value (on accrual basis) :

	<u>2015-2016</u>	<u>2014-2015</u>
	<u>Rs. in lakhs</u>	<u>Rs. in lakhs</u>
Exports of vehicles	2,106.54	3,235.13
Export of spare parts	48.00	70.58
	<u>2,154.54</u>	<u>3,305.71</u>

36. Expenditure in foreign currency (on accrual basis) :

	<u>2015-2016</u>	<u>2014-2015</u>
	<u>Rs. In lakhs</u>	<u>Rs. In lakhs</u>
Travelling and conveyance	32.75	26.77
Royalty	4.59	17.36
Knowhow	1.87	17.70
	<u>39.21</u>	<u>61.83</u>

37. Based on the information and records presently available with the management, there are no dues outstanding to micro and small enterprises covered under the Micro, Small and Medium Enterprises Development Act, 2006 and no interest has been paid / is payable in respect of transactions with such parties during the financial year 2015-16.

38. The Company has established a comprehensive system of maintenance of information and documents as required by the transfer pricing regulation under Sections 92-92F of the Income-Tax Act, 1961. Since the law requires existence of such information and documentation to be contemporaneous in nature, the Company continuously updates its documentation for the international transactions entered into with the associated enterprises during the financial year and expects such records to be in existence latest by the due date as required under law. The management is of the opinion that its international transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of income tax expense and that of provision for taxation.

39. The Company has taken certain premises under operating lease arrangements. The total lease rental recognized as expense aggregate to Rs. 369.89 lakhs (previous year Rs. 329.54 lakhs).

Future minimum lease payments under non-cancellable operating leases:

	<u>2015-2016</u>	<u>2014-2015</u>
	<u>Rs. In lakhs</u>	<u>Rs. In lakhs</u>
Not later than one year	34.16	54.07
Later than one year and not later than five years	114.22	136.21
More than 5 years	17.96	—

40. The following table sets out status of employee benefits as required under AS-15 (revised), "Employee Benefits" as at and for the year ended 31 March 2016 and 31 March 2015:

I Defined Contribution Plans:

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss towards contribution to the following funds :-

Particulars*	<u>2015-2016</u>	<u>2014-2015</u>
	<u>Rs. In lakhs</u>	<u>Rs. In lakhs</u>
Employer's contribution to Provident Fund	706.45	648.38
Employer's contribution to Superannuation	134.00	124.29
Employer's contribution to ESIC	5.39	3.45

* Included in contribution to provident and other funds in note 24

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

II Defined Benefit Plan (Gratuity):

General description of defined benefit plan/other long term benefit plan:

The Company operates gratuity plan wherein every employee is entitled to the benefit equivalent to 15 days salary (includes dearness allowance) last drawn for each completed year of service. The same is payable on termination of service, or retirement, or death whichever is earlier. The benefits vest after five years of continuous service. Gratuity benefits valued are in accordance with the payment of Gratuity Act, 1972.

i. The Changes in the present value of obligation representing reconciliation of opening and closing balances thereof are as follows:

Particulars	As at 31 March 2016	As at 31 March 2015
Present value of obligation as at beginning of year	3,209.73	2,157.02
Interest cost	245.81	164.55
Current service cost	251.11	228.00
Benefits paid	(156.84)	(121.67)
Actuarial loss on obligation	6.04	781.83
Present value of obligations as at end of year	3,555.85	3,209.73

ii. The Changes in the fair value of plan assets representing reconciliation of opening and closing balances thereof are as follows:

Particulars	As at 31 March 2016	As at 31 March 2015
Fair value of plan assets at beginning of the year	904.59	709.30
Expected return on plan assets	84.31	69.39
Contributions paid by employer	367.06	245.17
Actuarial gain / (loss)	1.19	2.40
Benefits paid by the plan	(156.84)	(121.67)
Fair value of plan assets as at end of the year	1,200.31	904.59

iii. The amounts recognized in Balance sheet are as follows:

Particulars	As at 31 March 2016	As at 31 March 2015
Present value of obligation as at the end of the year	3,555.85	3,209.73
Fair value of plan assets as at the end of the year	1,200.31	904.59
Funded Status	(2,355.54)	(2,305.14)
Excess of actual over estimated	-	-
Net liability recognized in Balance sheet	2,355.54	2,305.14

iv. The amounts recognized in Statement of Profit and Loss are as follows:

Particulars	As at 31 March 2016	As at 31 March 2015
Current service cost	251.11	228.00
Interest cost on obligation	245.81	164.55
Expected return on plan assets	(84.31)	(69.39)
Net actuarial loss recognized in the year	4.85	779.42
Total expenses recognized in the Statement of Profit and Loss *	417.46	1,102.58

*Included in contribution to provident and other funds in note 24

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

v. Principal actuarial assumptions at the Balance Sheet date are as follows:

Actuarial Assumptions	As at 31 March 2016	As at 31 March 2015
Mortality table	IAL 2006-08 Ultimate	IAL 2006-08 Ultimate
Attrition rate	5.00% p.a	5.00% p.a
Discount rate	7.85% p.a	7.85% p.a
Future salary rise	9.00% p.a	9.00% p.a
Expected return on plan assets	9.00% p.a	9.00% p.a
Economic Assumptions		
Remaining working life	18.66 years	18.75 years
Retirement age	58 years	58 years

vi. Amount recognized in current year and previous four years :

Particulars	As at 31 March 2012	As at 31 March 2013	As at 31 March 2014	As at 31 March 2015	Rs. Lakhs As at 31 March 2016
Present value of defined benefit obligation as at end of year	1,338.08	1,688.03	2,157.02	3,209.73	3,555.85
Fair value of plan assets as at end of year funded status	431.42	600.62	709.30	904.59	1,200.31
Surplus / (Deficit)	906.66	1,087.41	1,447.72	2,305.14	2,355.54
Experience adjustment on plan liabilities (loss) / gain	127.26	174.73	164.43	326.95	18.36

The major categories of plan assets as a percentage of total plan assets as at 31 March 2016 are as follows:

	2015-2016	2014-2015
Insurer Managed Funds	100%	100%

Note: The estimates of future salary increase considered in actuarial variation take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

The Company expects to contribute approximately Rs. 300.00 lakhs (previous year Rs. 300.00 lakhs) to the Gratuity Fund during financial year 2016-17.

Short-term employment benefits

The undiscounted amount of short-term employee benefits expected to be paid in exchange for services rendered by employees is recognized during the period when the employee renders the services. These benefits include compensated absences and performance incentives.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2016

41. Research and development costs are as follows :

	<u>2015-2016</u> Rs. In lakhs	<u>2014-2015</u> Rs. In lakhs
a. Revenue expenditure		
Salaries, wages and compensated absences	828.16	718.71
Contribution to provident and other funds	63.70	58.27
Cost of materials consumed	148.05	211.34
Testing and other laboratory expenses	303.66	126.49
Travelling and conveyance	62.98	54.03
Others	157.79	158.69
Total	<u>1,564.34</u>	<u>1,327.53</u>
b. Capital expenditure		
– Capitalised	383.49	152.06
– Work-in-progress	12.24	251.02

42. Details in respect of dividend remitted during the year in foreign currency :

- Number of Non-resident shareholders *: 1 (Previous year 1)
- Number of shares held as on record date *: 2,170,747 (Previous year 2,170,747)
- Amount remitted during the year *: Rs. 13,024,482 (Previous year Rs. 6,512,241)
- Financial Year to which dividend pertains : 2014-15 (Previous year 2013-14)

*excludes non-resident shareholders to whom dividend is paid in Indian Rupees

43. Particulars of the foreign currency exposures that are not hedged by a derivative instrument or otherwise :

Particulars	Currency Denomination	As at 31 March 2016		As at 31 March 2015	
		Foreign Currency Amount in lakhs	Amount in Rupees in lakhs	Foreign Currency Amount in lakhs	Amount in Rupees in lakhs
Trade payables	Japanese Yen	–	–	38.12	19.86
Trade payables	Euro	0.34	26.05	0.11	7.39
Trade Payables	USD	–	–	1.15	71.67
Advance from Customer	USD	1.66	110.19	1.94	121.00

- The cash credit limits sanctioned by the bankers are secured by a first charge by way of hypothecation of the Company's current assets i.e. stocks of raw materials, semi-finished goods, finished goods, stores and spares, bills receivables including receivables from hire purchase/ leasing, book debts and other movables of the Company (both present and future) and also by way of a collateral pari passu second charge on the Company's fixed assets.
- The Company had in an earlier year taken loans from Financial Institutions against first charge on its movable and immovable property. The said loans have since been repaid. However, the charges in respect of these loans are in the process of being vacated.

45. **Contribution towards Corporate social responsibility :**

- a) Gross amount required to be spent by the company during the year 2015-16 - Rs.86.60 lakhs (2014-15: Rs. 96.00 lakhs)
b) Amount spent during the year:

	(Rs. in lakhs)		
Particulars	In cash	Yet to be paid in cash	Total
On construction / acquisition of any asset	—	—	—
	(—)	(—)	(—)
On purpose other than above	90.11	—	90.11
	(97.42)	(—)	(97.42)

(Figures in brackets pertain to 2014-15)

- c) Related party transactions in relation to corporate social responsibility: NIL
d) The Company does not carry any provisions for Corporate social responsibility expenses for current year and previous year.

46. During the previous year ended 31 March, 2015, the Company had revised useful lives of certain fixed assets based on internal technical evaluation with effect from 1 April, 2014. Accordingly, the useful lives of certain assets required a change from the previous estimated useful life.

The revised useful lives alongwith useful lives as per earlier estimates are as below:

Category of assets	Earlier useful life (Years)	Revised useful life (Years)
Building - Roads	61.4	10
Building - Tubewell	61.4	5
Plant and Equipment (Jigs and fixtures)	8.8	5 - 10
Plant and Equipment (others)	21	2 - 15
Furniture and Fixtures	15.8	10
Office Equipment (CCTV cameras)	21	3
Office Equipment (other than CCTV cameras and air-conditioners)	21	5
Vehicles (other than motors cars and two wheelers)	8.8	8
Vehicles (two wheelers)	8.8	10
Computers (Server and networking)	3	6

As a result of this change, the depreciation charge for the year ended 31 March, 2015 was higher by Rs. 580.39 lakhs which has been charged to Statement of Profit and Loss.

47. During the previous year ended 31 March, 2015, the Company had adjusted Provision for tax amounting to Rs. 6,836.69 lakhs with outstanding advance tax/ tax deducted at source for the respective years for which Income-tax assessments have been completed/ closed. Further, during the current year, the Company has adjusted provision for tax by Rs. 287.76 lakhs (disclosed as current tax adjustment related to prior years). This had been done to align the amounts as per the books of accounts with the relevant Income-tax records.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS OF SML ISUZU LIMITED

For B S R & Associates LLP
Chartered Accountants
Firm Registration Number : 116231W/W-100024

GOPAL BANSAL
Whole Time Director & CFO

S.K. TUTEJA
Chairman

MANISH GUPTA
Partner
Membership Number : 095037
Place : New Delhi
Date : 10 May 2016

PARVESH MADAN
Company Secretary

EIICHI SETO
Managing Director & CEO

New Delhi
Date : 10 May 2016

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SML ISUZU LIMITED

Report on the Financial Statements

We have audited the accompanying financial statements of SML Isuzu Limited ('the Company'), which comprise the Balance Sheet as at 31 March 2016, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2016 and its profit and its cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub section (11) of section 143 of the Act, we give in the Annexure A, a statement on the matters specified in the paragraph 3 and 4 of the order.
2. As required by Section 143 (3) of the Act, we report that:
 - (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
 - (d) in our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
 - (e) on the basis of the written representations received from the directors as on 31 March 2016 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2016 from being appointed as a director in terms of Section 164 (2) of the Act;
 - (f) with respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
 - (g) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. the Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer note 27 to the financial statements;
 - ii. the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

For **B S R & Associates LLP**

Chartered Accountants

Firm Registration No.: 116231W/W-100024

Manish Gupta

Partner

Membership No.: 095037

Place: New Delhi

Date : 10 May 2016

Annexure – A to the Auditor's Report

The Annexure referred to in Independent Auditor's Report to the members of the Company on the financial statements for the year ended 31 March 2016, we report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of three years. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company.
- (ii) The inventory, except materials-in-transit and stock lying with third parties, has been physically verified by the management during the year and no material discrepancies were noticed on such verification. In our opinion, the frequency of such verification is reasonable. For stocks lying with third parties at the year-end, written confirmations have been obtained.
- (iii) According to the information and explanations given to us, we are of the opinion that there are no companies, firms or other parties covered in the register required under Section 189 of the Companies Act, 2013 ('the Act'). Accordingly, paragraph 3(iii) of the Order is not applicable.
- (iv) The Company has not given any loans, or made any investments, or provided any guarantee, or security as specified under Section 185 and 186 of the Companies Act, 2013. Accordingly, paragraph 3(iv) of the Order is not applicable.
- (v) The Company has not accepted any deposits covered under Section 73 to 76 of the Act.
- (vi) The Central Government has not prescribed the maintenance of cost records under Section 148(1) of the Act, for any of the activities carried out by the Company.
- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales tax, service tax, duty of customs, duty of excise, value added tax and other statutory dues have been regularly deposited during the year by the Company with the appropriate authorities.

According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, sales tax, service tax, duty of customs, duty of excise, value added tax and other statutory dues were in arrears as on 31 March 2016 for a period of more than six months from the date they became payable.

- (b) According to the information and explanations given to us, there are no dues of duty of customs which have not been deposited with the appropriate authorities on account of any dispute. Further, according to information and explanations given to us, except as stated below, there are no dues of income-tax, sales tax, service tax, duty of excise and value added tax which have not been deposited by the Company on account of disputes:

Name of the statute	Nature of dues	Amount disputed Rs. Lakhs	Amount deposited Rs. Lakhs	Period to which the amount relates	Forum where dispute is pending
Central Excise Act, 1944	Excise duty	4.25 (includes penalty Rs. 2.12 lakhs)	2.13	Apr 2000 to Mar 2004	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Finance Act, 1994	Service Tax	5.70 (includes penalty Rs. 2.85 lakhs)	Nil	2005-2006	Commissioner (Appeals)
Finance Act, 1994	Service Tax	5.70 (includes penalty Rs. 2.85 lakhs)	Nil	2005-2006	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	3.19 (includes penalty Rs. 0.30 lakhs)	Nil	Jan 2004 to Sep 2004	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	1.94	Nil	Oct 2004 Mar 2005	The Supreme Court
Central Excise Act, 1944	Excise Duty	1.89	Nil	Oct 2006 to Jun 2008	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	5.79 (includes penalty Rs. 2.90 lakhs)	Nil	Apr 2005 to Jan 2006	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Finance Act, 1994	Service Tax	4.26 (includes penalty Rs. 2.13 lakhs)	Nil	Apr 2006 to Dec 2008	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Finance Act, 1994	Service Tax	3.36	Nil	Apr 2006 to Dec 2008	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Finance Act, 1994	Service Tax	1.15	Nil	Jun 2009 to Mar 2011	Commissioner (Appeals)
Central Excise Act, 1944	Excise Duty	3.62 (includes penalty Rs. 1.81 lakhs)	Nil	Apr 2008 to Jun 2009	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	4.05 (includes penalty Rs. 1.83 lakhs)	Nil	Apr 2010 to Sep 2011	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	25.00	Nil	Dec 2008 to Jul 2009	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
Central Excise Act, 1944	Excise Duty	300.00	Nil	Apr 2005 to Nov 2009	Customs Excise and Service Tax Appellate Tribunal (CESTAT)

Finance Act, 1944	Service Tax	8.66	Nil	Oct 2009 to Sep 2010	Customs Excise and Service Tax Appellate Tribunal (CESTAT)
	Sub Total	378.56	2.13		
Central Sales Tax Act, 1956	Sales Tax	218.23	87.30	Apr 2000 to Sep 2000	Sales Tax appellate Tribunal, Chandigarh
Punjab VAT Act, 2005	Valued Added Tax	1.57	0.39	Aug 2007	Deputy Excise and Taxation Commissioner cum Joint Director Enforcement, Patiala
U P Trade Tax Act, 1948	Sales Tax	15.94	7.20	1993-1994	Additional Commissioner (Appeals), Lucknow
Punjab VAT Act, 2005	Valued Added Tax	67.76	67.76	2009-2010	Excise and Taxation Officer cum Designated Officer
Gujarat Sales Tax Act	Sales Tax	161.68	Nil	2008-09	Joint Commercial Tax Commissioner (Appeals)
U P Trade Tax Act, 1948	Sales Tax	5.80	0.87	2005-06	Assistant Commissioner grade-II
Kerala Value Added Tax Rules, 2005	Value Added Tax	93.40	28.02	2011-12	Assistant Commissioner Special Circle-Trivandrum
Maharashtra Value Added Tax Act-2002	Valued Added Tax	84.49	45.26	2008-09	Joint Commercial Tax Commissioner (Appeals)
Kerala Value Added Tax Rules, 2005	Value Added Tax	1.42	0.43	2010-11	Assistant Commissioner Special Circle-Trivandrum
Kerala Value Added Tax Rules, 2005	Value Added Tax	2.56	0.76	2011-12	Assistant Commissioner Special Circle-Trivandrum
Patna Sales Tax Tribunal	Sales Tax	2.36	0.45	2012-13	Patna Sales Tax Tribunal
	Sub Total	655.21	238.44		
Income-tax Act, 1961	Income-tax	101.55	88.61	FY 2004-05	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	94.79	94.79	FY 2005-06	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	137.10	137.10	FY 2006-07	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	50.88	50.88	FY 2005-06	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	476.33	476.33	FY 2007-08	Income-tax Appellate Tribunal

Income-tax Act, 1961	Income-tax	42.41	Nil	FY 2008-09	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	82.82	82.82	FY 2006-07	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	39.30	Nil	FY 2009-10	Income-tax Appellate Tribunal
Income-tax Act, 1961	Income-tax	54.64	Nil	FY 2010-11	Commissioner of Income-tax (appeals)
Income-tax Act, 1961	Income-tax	31.86	15.44	FY 2011-12	Commissioner of Income-tax (appeals)
	Sub Total	1,111.68	945.97		

- (viii) According to the information and explanations given to us, the Company has not defaulted in repayment of dues to banks. Further, according to the information and explanations given to us, the Company did not have any outstanding dues to any financial institutions, government or debenture holders during the year.
- (ix) According to the information and explanations given to us, the Company has not raised any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, paragraph 3(ix) of the Order is not applicable.
- (x) According to the information and explanations given to us, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the year.
- (xi) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- (xii) According to the information and explanations given to us, the Company is not a nidhi Company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

For **B S R & Associates LLP**
Chartered Accountants
Firm Registration No.: 116231W/W-100024

Manish Gupta
Partner
Membership No.: 095037

Place: New Delhi
Date : 10 May 2016

Annexure - B to the Auditor's Report

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of SML Isuzu Limited ("the Company") as of 31 March 2016 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For **B S R & Associates LLP**
Chartered Accountants
Firm Registration No.: 116231W/W-100024

Manish Gupta
Partner
Membership No.: 095037

Place: New Delhi
Date : 10 May 2016

AUDITORS' CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE

To the Members of SML ISUZU LIMITED

We have examined the compliance of conditions of Corporate Governance by SML ISUZU LIMITED ('the Company'), for the year ended 31 March 2016, as stipulated in Clause 49 of the Listing Agreement ('Listing Agreement') of the Company with the stock exchanges for the period 1 April 2015 to 30 November 2015 and as per the regulations 17-27, clauses (b) to (i) of regulation 46(2) and paragraphs C, D and E of Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, ('Listing Regulations') for the period 1 December 2015 to 31 March 2016.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as specified in clause 49 of the Listing Agreement or regulations 17 to 27, clauses (b) to (i) of sub regulation (2) of regulation 46 and paragraphs C, D and E of Schedule V of the Listing Regulations, as applicable.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Restrictions on use

This certificate is issued solely for the purpose of complying with the aforesaid Regulations and may not be suitable for any other purpose.

For B S R & Associates LLP

Chartered Accountants

Firm Registration number: 116231W/W-100024

Place: New Delhi

Date: 10 May 2016

Manish Gupta

Partner

Membership number: 095037

DECLARATION BY THE MANAGING DIRECTOR & CEO UNDER SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

I, Eiichi Seto, Managing Director & CEO of SML ISUZU LIMITED hereby confirm that all the Directors and Senior Management Personnel of the Company have affirmed compliance with Company's Code of Conduct for the Financial Year ended 31st March, 2016 in accordance with Regulation 26(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Place : Chandigarh

Date : 02 May 2016

EIICHI SETO

Managing Director & CEO

CERTIFICATE BY CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL OFFICER (CFO) UNDER REGULATION 17(8) OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

We confirm that :

- (A) We have reviewed the Financial Statements and the Cash Flow Statement for the Year ended 31 March, 2016 and to the best of our knowledge and belief :
- (1) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (2) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (B) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (C) We accept responsibility for establishing and maintaining internal controls for financial reporting and evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (D) We have indicated to the auditors and the Audit Committee:
- (1) Significant changes, if any, in internal control over financial reporting during the year;
 - (2) Significant changes, if any, in accounting policies made during the year and that the same have been disclosed in the notes to the financial statements; and
 - (3) Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place : New Delhi

Date : 10 May 2016

EIICHI SETO

Managing Director & CEO

GOPAL BANSAL

Whole-time Director & CFO

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 32nd Annual General Meeting of the Company will be held at its Registered Office & Works at Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab-144 533 on **5th August, 2016 (Friday)** at 3.30 P.M. to transact the following business:

ORDINARY BUSINESS

1. To receive, consider and adopt the audited financial statements of the Company for the financial year ended 31st March 2016 and the reports of the Board of Directors and Auditors thereon.
2. To declare dividend on equity shares.
3. To appoint a Director in place of Mr. Pankaj Bajaj (DIN 00337925), who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Kei Katayama (DIN 06942162), who retires by rotation and being eligible, offers himself for re-appointment.
5. **To ratify appointment of B S R & Associates LLP as Statutory Auditors**

To consider and, if thought fit, to pass with or without modification(s) the following as an Ordinary Resolution:

"RESOLVED that pursuant to Section 139, 142 and all other applicable provisions of the Companies Act, 2013 and the Rules framed there under (including any statutory modification(s) or re-enactment thereof for the time being in force) and pursuant to the recommendation of the Audit Committee and the Board of Directors and pursuant to the approval of the Members at the Thirty-First Annual General Meeting, the appointment of B S R & Associates LLP, Chartered Accountants (Registration No. 116231W/W-100024) as statutory auditors of the Company to hold office until the conclusion of the Thirty-Sixth Annual General Meeting of the Company, be and is hereby ratified and that the Board of Directors be and are hereby authorized to fix the remuneration payable to them."

SPECIAL BUSINESS

6. **Appointment of Mr. Takeru Kikkawa as Director liable to retire by rotation**

To consider and, if thought fit, to pass with or without modification(s) the following as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 152 and all other applicable provisions of the Companies Act, 2013 and the Rules framed there under (including any statutory modification(s) or re-enactment thereof for the time being in force), Mr. Takeru Kikkawa (DIN 03107280), who was appointed by the Board of Directors as an Additional Director of the Company with effect from 10th May, 2016 and who holds office upto the date of this Annual General Meeting of the Company in terms of Section 161 of the Companies Act, 2013 and in respect of whom the Company has received a Notice in writing from a Member along with the deposit of the requisite amount under Section 160 of the Companies Act, 2013 proposing his candidature for the office of Director of the Company, be and is hereby appointed as a Director of the Company, liable to retire by rotation."

7. **Commission to Independent Directors**

To consider and, if thought fit, to pass with or without modification(s), the following as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 197 and all other applicable provisions of the Companies Act, 2013 and the Rules made there under (including any statutory modification(s) or re-enactment thereof for the time being in force) and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to the Articles of Association of the Company, a sum not exceeding one percent of the Net profits of the Company per annum, computed in the manner laid down in Section 198 and other applicable provisions, if any, of the Companies Act, 2013, be paid and distributed among the Independent Directors of the Company, for each financial year commencing from 1st April, 2016, in such amounts or proportion and in such manner as may be decided by the Board of Directors."

NOTES:

1. An Explanatory Statement as required under Section 102 of the Companies Act, 2013 is annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF / HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.

A person can act as proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

The instrument appointing a Proxy, duly completed and signed, must be deposited with the Company at its Registered Office not later than 48 hours before the scheduled time for holding the Meeting.

Every member entitled to vote at the Meeting or on any resolution to be moved there at shall be entitled during the period beginning 24 hours before the time fixed for the commencement of the Meeting and ending with the conclusion of the Meeting, to inspect the proxies lodged, at any time during the business hours of the Company, provided that not less than three days' notice in writing of the intention so to inspect is given to the Company.
3. Corporate members intending to send their authorised representatives to attend the Meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
4. Members/Proxies/Authorised Representatives are requested to produce the Attendance slip duly signed, dated and stamped for admission to the Meeting Hall.
5. The Company's Registrar and Share Transfer Agent for its Share Registry Work (Physical and Electronic) are M/s MCS Share Transfer Agent Limited having their office at F-65, Okhla Industrial Area, Phase-1, New Delhi - 110020.
6. The Register of Members and Transfer Books of the Company will be closed from 30th July, 2016 to 5th August, 2016 (both days inclusive) for the purpose of Annual General Meeting and payment of dividend for the FY ended 31st March, 2016.
7. The dividend, as recommended by the Board, if approved at the Annual General Meeting, would be paid / dispatched on 16th August, 2016, to those shareholders:
 - (a) whose names appear as Beneficial Owners as at the end of the business hours on 29th July, 2016 in the list of Beneficial Owners to be furnished by National Securities Depository Limited and Central Depository Services (India) Limited in respect of the shares held in electronic mode; and
 - (b) whose names appear as Members in the Register of Members of the Company after giving effect to valid share transfers in physical form lodged with the Company / its Registrar and Share Transfer Agents on or before 29th July, 2016.
8. The Register of Directors & Key Managerial Personnel and Register of contracts or arrangements in which Directors are interested shall be available at the Annual General Meeting and accessible during the continuance of the Meeting to any person having the right to attend the Meeting.
9. Members desirous of obtaining any information concerning the accounts and operations of the Company are requested to address their questions in writing to the Company Secretary of the Company at least 5 days before the date of the Meeting so that information required may be compiled and made available at the Meeting.
10. Notice of Annual General Meeting, Audited Financial Statements for the year ended 31st March, 2016 together with Report of Directors and Auditors' Report are also available on the website of the Company www.smlisuzu.com.

11. Pursuant to the provisions of Section 205A of the Companies Act, 1956 (corresponding Section 124 of the Companies Act 2013), the Company has transferred unclaimed dividends for and upto the financial year ended 31st March, 2008 to the Investor Education and Protection Fund (IEPF). Members who have not encashed the dividend warrant(s) so far for any subsequent financial years are requested to make their claims to the Company. It may be noted that once the amounts in the unpaid dividend accounts are transferred to the IEPF, no claim shall lie against the IEPF or the Company in respect thereof. The Company has uploaded the information of unclaimed / unpaid dividend lying with the Company as on 24th September, 2015 (date of last Annual General Meeting) on the website of the Company (www.smlisuzu.com).
12. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company / Registrar.
13. Members can avail the facility of nomination in respect of shares held by them in physical form pursuant to the provisions of Section 72 of the Companies Act, 2013. Members desiring to avail this facility may send their nomination in the prescribed Form SH13, duly filled in, to Company's Registrar and Share Transfer Agent, M/s MCS Share Transfer Agent Limited. Members holding shares in electronic mode may contact their respective Depository Participants for availing this facility.
14. Payment of Dividend through ECS:
 - a) The Securities and Exchange Board of India has made it mandatory for all companies to use the bank account details furnished by the Depositories for the payment of dividend through Electronic Clearing Service (ECS) to investors wherever ECS and bank details are available. In the absence of ECS facilities, the Company will print the bank details, if available, on the payment instrument for distribution of dividend. The Company will not entertain any direct request from members holding shares in electronic mode for modification / change in such bank details.

Further, instructions if any, already given by them in respect of shares held in physical form will not be automatically applicable to shares held in the electronic mode. Members who wish to change such bank account details are therefore requested to advise their Depository Participants about such change, with complete details of bank account.
 - b) Members holding shares in physical form and wishing to avail the facility of electronic credit of dividend directly to their respective bank accounts through the Electronic Clearing Service (ECS) / National Electronic Clearing Service (NECS) are requested to intimate the particulars of their bank account, viz., name and address of the branch of the bank with 9 digit MICR code of the branch & 11 digit IFSC code, type of account and account number latest by 22nd July, 2016 to Company's Registrar and Share Transfer Agent, M/s MCS Share Transfer Agent Limited. Members located in places where ECS / NECS facility is not available may submit their bank details to M/s MCS Share Transfer Agent Limited to incorporate this information on the dividend warrants and thus prevent fraudulent encashment.
15. For receiving all shareholder communications faster in future, including annual reports, the shareholders are requested to kindly register / update their e-mail address with their respective Depository Participant, where shares are held in electronic mode. If, however, shares are held in physical form, shareholders are advised to register their e-mail address with Company's Registrar and Share Transfer Agent, M/s MCS Share Transfer Agent Limited.
16. Members are requested to to:
 - i. Intimate to the Company's Registrar and Share Transfer Agent, M/s MCS Share Transfer Agent Limited, changes, if any, in their registered addresses, nomination, power of attorney etc. at an early date, in case of shares held in physical form.

- ii. Intimate directly to the respective Depository Participant, changes, if any, in their registered addresses, nomination, power of attorney etc. at an early date, in case of shares held in dematerialised form. The Company will not take cognizance of any such requests directly from shareholders.
- iii. Quote their folio numbers/Client ID/ DP ID in all correspondence.
- iv. Consolidate their holdings into one folio in case they hold shares under multiple folios in the identical order of names.

17. Voting through electronic means :

- I. In compliance with provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of The Companies (Management and Administration) Rules, 2014, and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide the facility to the members to exercise their right to vote by electronic means (remote e-voting) in respect of the resolutions contained in this notice. For this, the Company has engaged the services of National Securities Depository Limited (NSDL) as the Authorized Agency to provide e-voting facilities.

"Remote e-voting" means the facility of casting votes by a Member using an electronic voting system from a place other than venue of a general meeting.

The "cut-off" date for determining the eligibility for voting either through electronic voting system or ballot paper is fixed as 29th July, 2016.

The instructions for e-voting are as under:

- A. In case a Member receives an e-mail from NSDL [for members whose email IDs are registered with the Company/ Depository Participant(s)]:
- i. Open the e-mail and open attached PDF file with your Client ID or Folio No. as password. The said PDF file contains your user ID and password/PIN for e-voting. Please note that the password is an initial password. (You will not receive this PDF file if you are already register with NSDL for e-voting).
 - ii. Open the internet browser by typing the URL: <https://www.evoting.nsdl.com>.
 - iii. Click on Shareholder - Login
 - iv. If you are already registered with NSDL for e-voting then you can use your existing user ID and password.
 - v. If you are logging in for the first time, please enter the user ID and password provided in the PDF file attached with the e-mail as initial password.
 - vi. Password change menu will appear on your screen. Change the password with new password of your choice with minimum 8 digits/ characters or combination thereof. Note new password. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
 - vii. Once the e-voting home page opens, click on e-Voting> Active Voting Cycles.
 - viii. Select "EVEN" (E-Voting Event Number - 104145) of SML Isuzu Limited. Now you are ready for e-voting as Cast Vote page opens.
 - ix. Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
 - x. Upon confirmation, the message "Vote cast successfully" will be displayed.
 - xi. Once you have voted on the resolution, you will not be allowed to modify your vote.

- xii. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorised signatory(ies) who are authorised to vote, to the Scrutinizer through e-mail to kanwalcs@gmail.com with a copy marked to evoting@nsdl.co.in.
- B. In case a member receives a physical copy of the Notice of AGM [For the members whose email IDs are not registered with the Company/Depository Participant(s)]:
- i. Initial password along with physical copy of the Notice of AGM is being sent separately in the permitted mode.
- ii. Please follow all steps from Sl. No. (ii) to Sl. No. (xii) above, to cast vote.
- II. In case of any queries, you may refer to the 'Frequently Asked Questions' (FAQs) for Shareholders and e-voting user manual for Shareholders available at the Downloads section of NSDL's E-Voting website: www.evoting.nsdl.com. You can also send your queries / grievances relating to e-voting to:-
- a. Name and Designation: Rajiv Ranjan, Asstt. Manager
- b. Address: Trade World, A wing, 4th & 5th Floors,
Kamala Mills Compound, Lower Parel, Mumbai-400013
- c. Email Id : rajivr@nsdl.co.in
- d. Phone Number(s) : 022-24994738
- e. Toll free No: 1800-222-990
- III. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- IV. The e-voting period commences on **1st August, 2016 (9:00 AM) and ends on 4th August, 2016 (5:00 PM)**. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date, the 29th July, 2016, may cast their vote electronically.
- The e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently or cast the vote again.
- V. The facility for voting through ballot paper will also be made available at the Meeting and shareholders attending the Meeting who have not already cast their vote by remote e-voting will be able to exercise their right at the Meeting.
- VI. The shareholders who have cast their vote by remote e-voting may also attend the Meeting but shall not be entitled to cast their vote at the Meeting.
- VII. The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date, 29th July, 2016.
- VIII. A person who is not a Member as on the cut-off date should treat this Notice for information purposes only.
- IX. Any person, who acquires shares of the Company and become shareholder of the Company after dispatch of the Notice and holding shares as on the cut-off date i.e 29th July, 2016, may obtain the Login ID and password by sending a request at evoting@nsdl.co.in or RTA at helpdeskdelhi@mcsregistrars.com.
- If the shareholder is already registered with NSDL for e-voting then he can use his existing User ID and password for casting the vote through remote e-voting.

- X. Mr. Kanwaljit Singh Thanewal, a practicing Company Secretary (Membership No. F-5901) has been appointed by the Board of Directors of the Company as the Scrutinizer to scrutinize the remote e-voting process and voting at Annual General Meeting in a fair and transparent manner.
- XI. The Scrutinizer shall immediately after the conclusion of voting at the Annual General Meeting, first count the Votes cast at the Meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses, not in the employment of the Company, and make a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorized by the Board who shall countersign the same.
- XII. The voting results shall be forwarded to BSE Limited and National Stock Exchange of India Limited, where the shares of the Company are listed, within 48 hours of the conclusion of the Annual General Meeting. The results declared along with the Scrutinizer's Report shall also be placed on the Company's website www.smlisuzu.com and on the website of NSDL.
- XIII. The resolutions shall be deemed to be passed on the date of the Annual general Meeting i.e. 5th August, 2016 subject to receipt of the requisite number of votes in favour of the resolutions.
18. Additional information, pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, in respect of the Directors seeking appointment / re-appointment, is annexed to the Notice.
19. The route map of the venue of the Meeting is attached to this Notice. The prominent landmark for the venue is that it is opposite to Gurudwara Tibbi Sahib (approx. 2 km from Ropar New Bus Stand).

Regd. Office & Works :

Village Asron,
Distt. Shahid Bhagat Singh Nagar
(Nawanshahr), Punjab-144 533
Email: investors@smlisuzu.com
CIN : L50101PB1983PLC005516
Website : www.smlisuzu.com

By Order of the Board
for SML ISUZU LIMITED

(PARVESH MADAN)
Company Secretary
ACS-31266

Dated: 10th May, 2016

Explanatory Statement pursuant to Section 102 of the Companies Act, 2013

Item No. 6

Mr. Takeru Kikkawa was appointed by the Board as an Additional Director with effect from 10th May, 2016. He holds office upto the date of the ensuing Annual General Meeting pursuant to Section 161 of the Companies Act, 2013 ("the Act").

Mr. Kikkawa is a graduate from Keio University, Japan. He joined Sumitomo Corporation, Japan in April, 1983 and since then has held several positions in various departments including Motor Vehicles Department and Automotive Manufacturing Business Department and is currently associated with Sumitomo Corporation as General Manager, Automotive Manufacturing Business Department 1. He has around 33 years experience in automotive business.

Mr. Kikkawa is not disqualified from being appointed as a Director in terms of Section 164 of the Act and has given his consent in writing to act as a Director of the Company.

It is the considered view of the Board that Mr. Kikkawa's knowledge and experience will be of immense value to the Company. Accordingly, the Board recommends the Ordinary Resolution set out at Item No. 6 of the Notice for the approval by the Members.

Except for Mr. Kikkawa, none of the other Directors, Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested, financially or otherwise, in this Resolution.

The relevant documents related to this item are available for inspection on all working days from 11:00 AM to 3:00 PM at the Registered Office of the Company and copies thereof are available for inspection at the Corporate Office of the Company and will also be available during the Meeting.

Item No. 7

The members of the Company at the 28th AGM held on 18th July, 2012 had authorized the Board of Directors for payment of commission, not exceeding one percent of the net profits of the Company, computed in accordance with provisions of the Companies Act, 1956, each year to the Independent Directors of the Company till fiscal 2015-16.

Having regard to the valuable contributions of Independent Directors to the Company and larger responsibilities entrusted on them under the Companies Act, 2013 and SEBI Listing Regulations, it is the considered view of the Board to continue to pay commission to the Independent Directors.

Accordingly, approval of the members is sought for payment of commission to the Independent Directors, upto a sum not exceeding one percent of the net profits of the Company per annum, computed in the manner laid down in Section 198 and other applicable provisions, if any of the Companies Act, 2013 for each financial year commencing from 1st April, 2016. The payment of commission would be in addition to the sitting fees payable for attending meetings of the Board and Committees.

The Board recommends Ordinary resolution set out in Item no. 7 of the Notice for approval by the Members.

None of the Directors (except Independent Directors), Key Managerial Personnel of the Company and their relatives are, in any way, concerned or interested, financially or otherwise, in this Resolution.

Details of each of the existing Independent Director, as prescribed in Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, are annexed to the Notice and form part of the Notice.

The relevant documents related to this item are available for inspection on all working days from 11:00 AM to 3:00 PM at the Registered Office of the Company and copies thereof are available for inspection at the Corporate Office of the Company and will also be available during the Meeting.

Additional Information required to be given as per SEBI Listing Regulations and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, is given below :

Name of the Director	Pankaj Bajaj	Kei Katayama	Takeru Kikkawa	S.K. Tuteja
Date of Birth (Age)	07.12.1971 (44 years)	15.05.1955 (61 years)	28.10.1960 (55 years)	15.06.1945 (71 years)
DIN No.	00337925	06942162	03107280	00594076
Original Date of Appointment	29.07.2006	08.08.2014	10.05.2016	20.06.1998
Qualifications	LLB, Executive Management Program, FCA, ACS, ACMA	Graduate in Science and Engineering, Waseda University, Japan	Graduate from Keio University, Japan	IAS (Retd.), M.Com, FCS
Experience (including expertise in specific functional area)	<p>Mr. Bajaj is a Non-executive Director on SML Board. He started his career in 1995 with Deloitte Haskins & Sells. He joined Sumitomo Corporation India Private Limited in 1997 as Company Secretary. He currently holds the post of Director and Company Secretary. He handles Risk Management, Legal & Regulatory, Taxation and other diversified corporate department responsibilities for the Company which operates across a spectrum of sectors including Automobiles, Infrastructure, Chemicals and Metals.</p> <p>Mr. Bajaj has around 21 years of rich experience in areas such as corporate planning, investment, legal and secretarial matters, corporate finance, risk management, taxation and internal controls.</p>	<p>Mr. Katayama is a Whole-time Director (R&D) on SML Board. He joined Isuzu Motors Limited in 1979 and held managerial position for several years in CV product planning and engineering department. In 2005, he was transferred to Isuzu (China) Holding Co. Ltd., Shanghai Branch. In 2011, he was re-appointed as Manager in Global CV Product Planning and Engineering Department and was promoted to Chief Engineer in 2012.</p> <p>Mr. Katayama has around 37 years of rich experience in CV product planning and engineering.</p>	<p>Mr. Kikkawa was appointed on 10th May, 2016 as Additional Director on SML Board.</p> <p>He joined Sumitomo Corporation, Japan in April, 1983 and since then has held several positions in various departments including Motor Vehicles Department and Automotive Manufacturing Business Department and is currently General Manager, Automotive Manufacturing Business Department 1.</p> <p>Mr. Kikkawa has around 33 years of rich experience in automotive business.</p>	<p>Mr. Tuteja joined the Indian Administrative Services (IAS) in 1968 and retired from the Indian Administrative Services in 2005 as Secretary, Food and Public Distribution, Government of India. Mr. Tuteja's service career with the Government of Punjab and at the Centre covered key assignments in various government departments. Earlier, he was the Chairman of the Punjab State Electricity Board, the Chairman of the Central Warehousing Corporation and the Chairman of the Pay Commission of the Government of Punjab.</p> <p>Mr. Tuteja has over 46 years of rich experience in diverse fields which include district administration, education, industry, trade, commerce, finance and company matters. He joined our Board on June 20, 1998 and was appointed as a Non-Executive Independent Chairman of the Company on June 29, 2005.</p>
Terms and Conditions of appointment/re-appointment including detail of remuneration sought to be paid	Re-appointment on rotation basis and no remuneration (including sitting fee) is payable.	Re-appointment on existing terms and conditions (approved by the Members in the AGM held on 22nd September, 2014 vide Resolution No. 18)	Appointment on rotation basis and no remuneration (including sitting fee) is payable.	Appointed for a period of five consecutive years commencing from 22nd September, 2014. The detail of commission sought to be paid to Independent Directors is indicated in Resolution No. 7.
Details of remuneration last drawn (paid during FY 2015-16)*	Nil	Rs. 64.58 lacs	Nil	Rs. 6.0 lacs
Board Membership of other companies [excluding SML ISUZU Limited] as on March 31, 2016**	1. Sumitomo Corporation India Pvt. Limited	Nil	Nil	1. A2Z Infra Engineering Ltd 2. Trident Limited 3. Daawat Foods Limited 4. Shree Renuka Sugars Ltd. 5. Havells India Limited 6. Intas Pharmaceuticals Ltd. 7. PTC India Financial Services Ltd. 8. T Bhimjyani Warehousing Cold Chain Private Limited 9. Pegasus Assets Reconstruction (P) Ltd. 10. Devenio Optimus Advisors (P) Ltd. 11. Norwest Estates Private Ltd. 12. Red Carpet Living (P) Ltd. 13. Red Carpet Retail (P) Ltd. 14. TFS Business Advisors India Private Limited 15. QRG Medicare Limited 16. Adani Agri Logistics Limited

Name of the Director	Pankaj Bajaj	Kei Katayama	Takeru Kikkawa	S.K. Tuteja
Chairman [C]/Member[M] of the Committee of the Board of Directors of the companies in which he/she is a director as on March 31, 2016	SML Isuzu Limited • Risk Management Committee [M] Sumitomo Corporation India Pvt Limited • CSR Committee [M]	Nil	Nil	SML ISUZU Limited •Stakeholders Relationship Committee [C] •Nomination & Remuneration Committee [M] •CSR Committee [C] A2Z Infra Engineering Ltd • Audit Committee [C] • Nomination & Remuneration Committee [M] •CSR Committee[M] • Finance Committee[C] Trident Limited • Audit Committee [C] • Nomination & Remuneration Committee [M] •CSR Committee [M] •Risk Management Committee [C] •Restructuring Committee [C] •Strategy Committee [M] Daawat Foods Ltd. • Audit Committee [C] • Nomination & Remuneration Committee [C] QRG Medicare Limited • Audit Committee [C] • Nomination & Remuneration Committee [M] Intas Pharmaceuticals Ltd. • Audit Committee [M] • Nomination & Remuneration Committee [C] •CSR Committee [C] PTC India Financial Services Ltd. • Audit Committee[M] • Nomination & Remuneration Committee [C] •Corporate Social Responsibility [M] •Risk Management Committee [M] • Investment Committee [M] Shree Renuka Sugars Ltd. • Stakeholders Relationship Committee [M] • Nomination & Remuneration Committee [C] •CSR Committee [C] Havells India Limited • Nomination & Remuneration Committee [C] •CSR Committee[C]
No. of Board Meetings attended during FY 2015-16	5	5	NA (joined w.e.f. 10th May, 2016)	5
No. of shares held in the Company as on March 31, 2016	Nil	Nil	Nil	Nil
Relationship with Other Directors and KMP	None of the Directors of the Company are inter-se related to each other or with any Key Managerial Personnel of the Company			

Name of the Director	P.K.Nanda	A.K.Thakur	Sudhir Nayar	Dr.(Mrs.) Vasantha S. Bharucha
Date of Birth (Age)	28.09.1932 (83 years)	01.06.1941 (75 years)	29.01.1951 (65 years)	07.10.1944 (71 years)
DIN No.	00751931	00031778	00200415	02163753
Original Date of Appointment	29.07.2006	31.01.2006	06.08.2013	22.09.2014
Qualifications	B.Com, FCA	B.Com, FCA	B.Tech, MBA	M.A. (Economics), Ph. D. (Economics)
Experience (including expertise in specific functional area)	<p>Mr. Nanda has held several top managerial positions with companies both in India and abroad: executive positions in Remington Rand, Philips India, ITC, and then at Metal Box India, where he was appointed Chairman and Managing Director. He was then transferred to UK as a Director of the Group Board and Chairman of its International Operations. He was non-executive Chairman of Bata India Limited and then on the Board of Bata International Organisation.</p> <p>He was also the 'founder president' of Confederation of Indian Industry (CII) and has also served as a member of Government appointed committees, RBI working groups and of Confederation of British Industry, etc. He has also been a guest lecturer at the International Management Institute, Geneva, Wellington Staff College. He has been a consultant to several major multinational companies in Europe and USA and continues as a business consultant.</p> <p>Mr. Nanda has over 55 years of rich experience in the areas such as finance, corporate affairs, international trade and commerce, business strategy, etc</p>	<p>Mr Thakur served in Finance & Audit Division of a leading commercial organisation in Kolkata for about 11 years till May 1978. He joined Unit Trust of India in May 1978 and retired as an Executive Director in May 2001 after 23 years of service.</p> <p>On retirement from Unit Trust of India he joined a reputed Chartered Accountants Firm as a Partner and continued there till August 2010.</p> <p>Mr Thakur has around 50 years of rich experience in area such as accounts, audit, finance, investment and corporate affairs and has experience of more than 30 years of being a Board Member in large number of reputed commercial organisations either as a nominee of Unit Trust of India or in his independent capacity.</p>	<p>Mr. Nayar has worked in sales and marketing function for over 30 years in FMCG companies starting with the Tata Oil Mills Company Limited (TOMCO) and then with Hindustan Unilever Limited (HUL) in various capacities wherein his last sales job was as General Manager looking after the sales operations in Eastern India. Thereafter he worked in HUL as General Manager Corporate Affairs before superannuating from the company.</p> <p>For the last several years he has been taking and continues to take regular full semester courses in marketing/sales in management institutes such as FMS Delhi, IMT Ghaziabad and Management School of Ambedkar University.</p>	<p>Dr. (Mrs.) Vasantha Bharucha is an economist of repute and holds Doctorate in Economics from University of Mumbai. Dr. Bharucha served as Economic Adviser in the Ministry of Commerce & Industry, Government of India during policy liberalization. She was the Resident Director of India's Trade Promotion office in the US (based in New York) and was also an Executive Director of the National Centre for Trade Information using technology for trade. She was an Independent Director on the Central Board of State Bank of India (SBI) for three years during 2008-2011 and was also a Director on the Board of Delhi Circle of SBI. Besides, she was on the Board of Diamond Power Infrastructure Ltd.</p> <p>She has rich experience in industry, trade and finance in the engineering and consumer goods sectors and has published a number of reports and strategy papers on Economic subjects.</p> <p>She has been consultant and adviser to International organizations like WTO, UNCTAD, ITC and the UNDP. Presently, Dr. Bharucha is a strategy consultant to various corporates.</p>
Terms and Conditions of appointment/re-appointment including detail of remuneration sought to be paid	Appointed for a period of five consecutive years commencing from 22nd September, 2014. The detail of commission sought to be paid to Independent Directors is indicated in Resolution No. 7.			
Details of remuneration last drawn (paid during FY 2015-16)*	Rs. 6.0 lacs	Rs. 6.0 lacs	Rs. 6.0 lacs	Rs. 3.0 lacs
Board Membership of other companies [excluding SML ISUZU Limited] as on March 31, 2016**	1. JMG Corporation Limited	1. Peerless Securities Limited 2. Rama Phosphate Limited 3. Rama Industries Limited	1. Punjab National Bank	1. Triveni Turbines Ltd. 2. Dolphin Offshore Enterprises (India) Ltd.

Name of the Director	P.K.Nanda	A.K.Thakur	Sudhir Nayar	Dr.(Mrs.) Vasantha S. Bharucha
Chairman [C]/Member[M] of the Committee of the Board of Directors of the companies in which he/she is a director as on March 31, 2016	SML ISUZU Limited <ul style="list-style-type: none"> Audit Committee [C] Nomination & Remuneration Committee [C] Risk Management Committee [C] JMG Corporation Limited <ul style="list-style-type: none"> Audit Committee [M] 	SML ISUZU Limited <ul style="list-style-type: none"> Audit Committee [M] Risk Management Committee [M] Rama Industries Limited <ul style="list-style-type: none"> Audit Committee [M] Nomination & Remuneration Committee [M] CSR Committee [M] Rama Phosphate Ltd. <ul style="list-style-type: none"> Audit Committee [M] Peerless Securities Ltd. <ul style="list-style-type: none"> Audit Committee [M] 	SML ISUZU Limited <ul style="list-style-type: none"> Audit Committee [M] Risk Management Committee [M] Punjab National Bank <ul style="list-style-type: none"> Stakeholders Relationship Committee [C] Share Transfer Committee [M] Management Committee [M] Committee of the Board to monitor the progress of recovery [M] Power of Attorney Committee [M] 	SML ISUZU Limited <ul style="list-style-type: none"> CSR Committee [M] Triveni Turbines Ltd. <ul style="list-style-type: none"> Audit Committee [M] CSR Committee [C] Dolphin Offshore Enterprises (India) Ltd. <ul style="list-style-type: none"> Audit Committee [M] Nomination & Remuneration Committee [M]
No. of Board Meetings attended during FY 2015-16	5	5	5	5
No. of shares held in the Company as on March 31, 2016	Nil	Nil	Nil	Nil
Relationship with Other Directors and KMP	None of the Directors of the Company are inter-se related to each other or with any Key Managerial Personnel of the Company			

*The remuneration of Independent Directors exclude sitting fees and reimbursement of expenses.

**This does not include position in foreign companies, position as an advisory board member and positions in companies under Section 8 of the Companies Act, 2013 but included private limited companies.

Regd. Office & Works :

Village Ason,
 Distt. Shahid Bhagat Singh Nagar
 (Nawanshahr), Punjab-144 533
 Email:investors@smlisuzu.com
 CIN : L50101PB1983PLC005516
 Website : www.smlisuzu.com
 Dated: 10th May, 2016

By Order of the Board
 for SML ISUZU LIMITED

(PARVESH MADAN)
 Company Secretary
 ACS-31266

PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and rule 19(3) of Companies (Management and Administration) Rules, 2014]

SML ISUZU LIMITED

(CIN: L50101PB1983PLC005516)

Registered Office & Works: Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab - 144 533

Tel. 01881-270255 **Fax :** (91) 1881-270223

Email: investors@smlisuzu.com **Website:** www.smlisuzu.com

Name of the Member (s):

Registered Address:

Email id:

Folio / DP ID-Client ID No.*:

** Applicable for investors holding shares in electronic form*

I/We, being the member(s) holding _____ equity shares of the above named Company hereby appoint:

- (1) Name _____ Address _____
E-mail id _____ Signature _____ or failing him/her;
- (2) Name _____ Address _____
E-mail id _____ Signature _____ or failing him/her;
- (3) Name _____ Address _____
E-mail id _____ Signature _____

as my/our proxy to attend and vote for me/us and on my/our behalf at the 32nd Annual General Meeting of the Company, to be held on Friday, 5th August, 2016 at 3.30 P.M. at the Registered office at Village Asron, Distt. Shahid Bhagat Singh Nagar, Nawanshahr, Punjab - 144 533 and at any adjournment thereof in respect of such resolutions as are indicated below:

Resolutions		Optional**	
Ordinary Business		For	Against
1	Adoption of Financial Statements, the reports of the Board of Directors and Auditors for the year ended 31st March, 2016		
2	Declaration of Dividend on Equity Shares		
3	Re-appointment of Mr. Pankaj Bajaj (DIN 00337925) as Director, who retires by rotation		
4	Re-appointment of Mr. Kei Katayama (DIN 06942162) as Director, who retires by rotation		
5	Ratification of appointment of B S R & Associates LLP as statutory auditors and fix their remuneration		
Special Business			
6	Appointment of Mr. Takeru Kikkawa (DIN 03107280) as Director liable to retire by rotation (as Ordinary Resolution)		
7	Commission to Independent Directors (as Ordinary Resolution)		

Signed this _____ day of _____ 2016

Signature of Shareholder _____

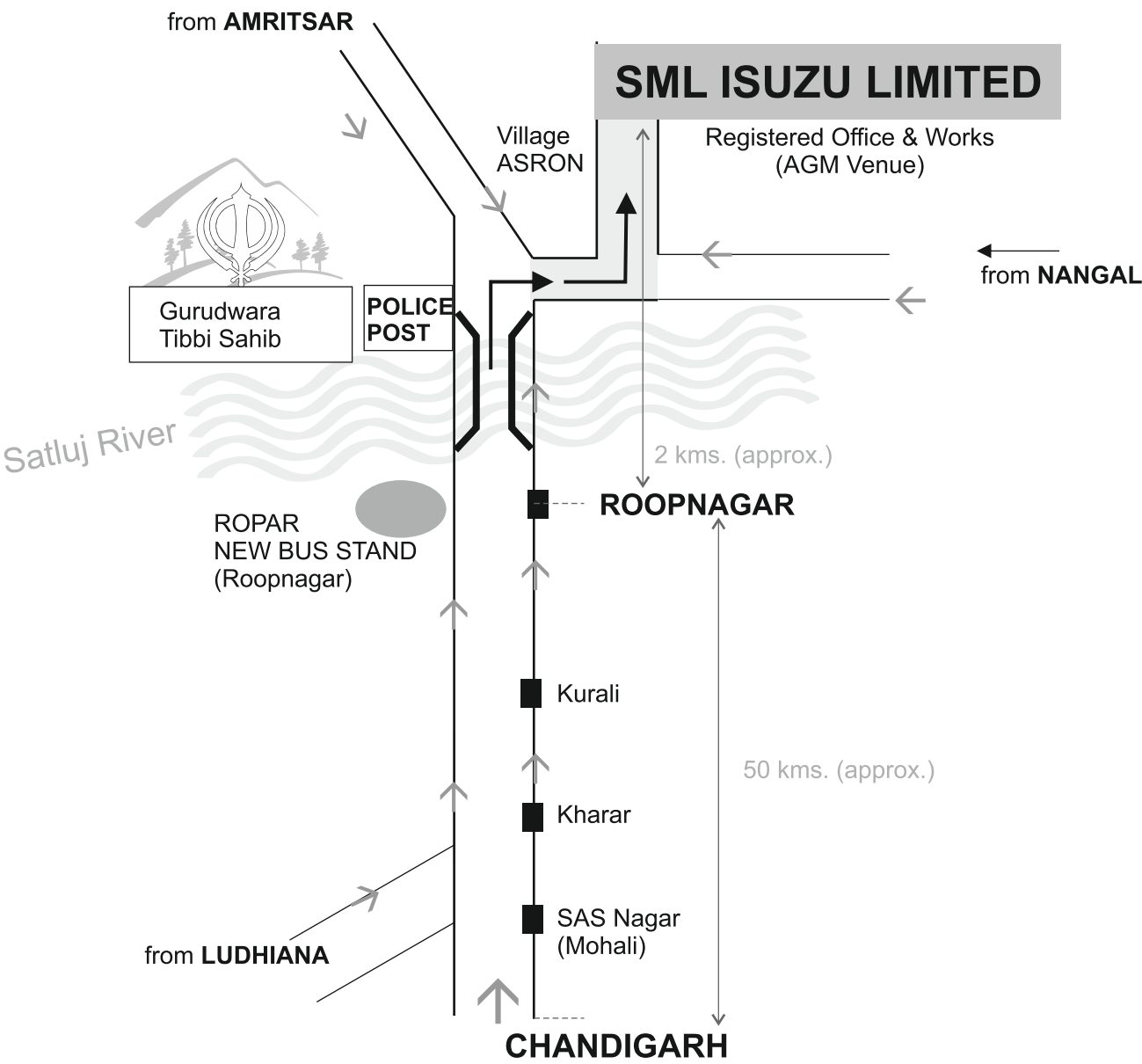
Signature of Proxyholder(s) _____

Affix
Revenue
Stamp

Notes:

- This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- A person can act as proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
- For the Resolutions, Notes and Explanatory Statement, please refer to the Notice of the 32nd Annual General Meeting.
- **It is optional to put a 'X' in the appropriate column against the Resolutions indicated in the Box. If you leave the 'For' or 'Against' column blank against any or all Resolutions, your Proxy will be entitled to vote in the manner as he/she thinks appropriate.
- Please complete all details including details of member(s) in the above box before submission.

ROUTE MAP FOR AGM VENUE



CHANDIGARH to SML ISUZU LTD., VILLAGE ASRON : 52 kms. (approx.)

ATTENDANCE SLIP

SML ISUZU LIMITED

(CIN: L50101PB1983PLC005516)

Registered Office & Works: Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab - 144 533

Tel . 01881-270255 **Fax :** (91) 1881-270223

Email: investors@smlisuzu.com **Website:** www.smlisuzu.com

32nd Annual General Meeting - 5th August, 2016 (Friday)

Please complete this Attendance Slip and hand it over at the entrance of the Meeting Hall.

Name of the Shareholder/ Proxy

Address

Folio No.

DP ID*

Client ID*

No. of Shares held

I/We hereby record my/our presence at the 32nd ANNUAL GENERAL MEETING of the Company on 5th August, 2016 (Friday) at 3.30 P.M. at its Registered Office at Village Asron, Distt. Shahid Bhagat Singh Nagar (Nawanshahr), Punjab - 144 533.

*To be used for shares held in electronic form

SIGNATURE OF THE SHAREHOLDER/PROXY