

**Amber Enterprises India Limited**  
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Registered Office: C-1, Phase II,  
Focal Point, Rajpura, Patiala-140401,  
Punjab, India

Corporate Office: Universal Trade Tower,  
1<sup>st</sup> Floor, Sector 49, Sohna Road,  
Gurgaon-122018, Haryana, India



Date: 29 July 2025

To  
Secretary  
Listing Department

To  
Secretary  
Listing Department

**BSE Limited**

Department of Corporate Services  
Phiroze Jeejeebhoy Towers Dalal Street, Mumbai –  
400 001

**National Stock Exchange of India Ltd.**

Exchange Plaza, C-1, Block G, Bandra Kurla  
Complex, Bandra (E) Mumbai – 400 051

Scrip Code: 540902  
ISIN: INE371P01015

Symbol: AMBER  
ISIN: INE371P01015

Dear Sir/Ma'am,

**Subject: Investor Presentation on the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30 June 2025**

Pursuant to the relevant provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, please find enclosed herewith Investor Presentation on the unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 30 June 2025.

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

This information will also be hosted on the Company's website, at <https://www.ir.ambergrouppindia.com/investor-information/investor-presentations/> for your information and for information of members / participants and public at large.

Kindly take the same into your records and oblige.

Thanking You,  
Yours faithfully  
For **Amber Enterprises India Limited**

(Konica Yaadav)  
Company Secretary and Compliance officer  
Membership No. : A30322



Amber Enterprises India Limited

**Expanding Horizons.**  
**Shaping the Future.**

**Q1FY26**  
**Result Presentation**  
**July 2025**

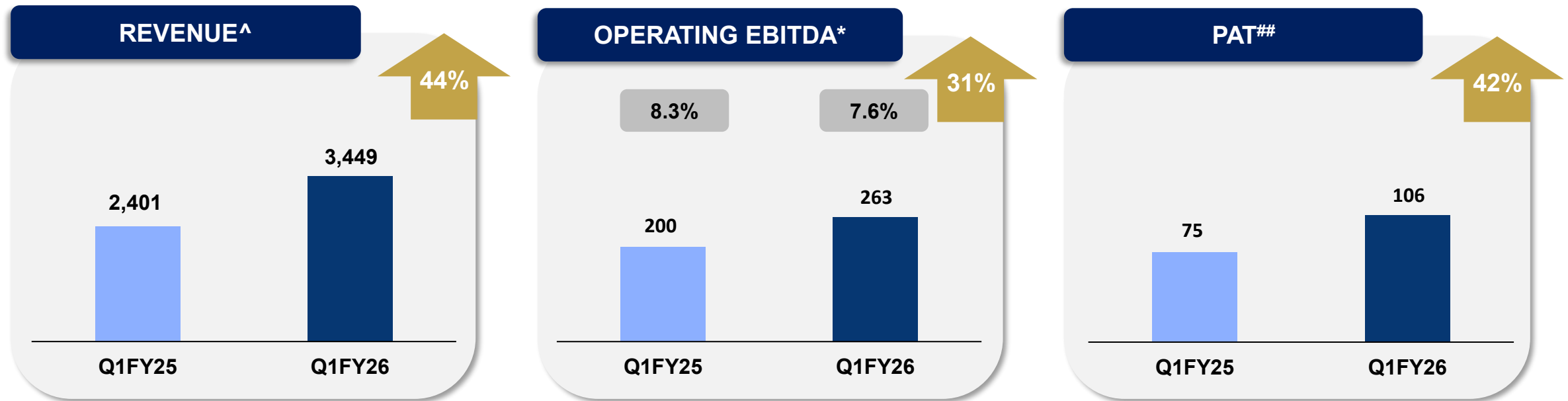
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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



# Q1FY26 Consolidated Performance



<sup>^</sup> Does not include other income

<sup>\*</sup> Before impact of ESOP expense and other non-operating income and expenses

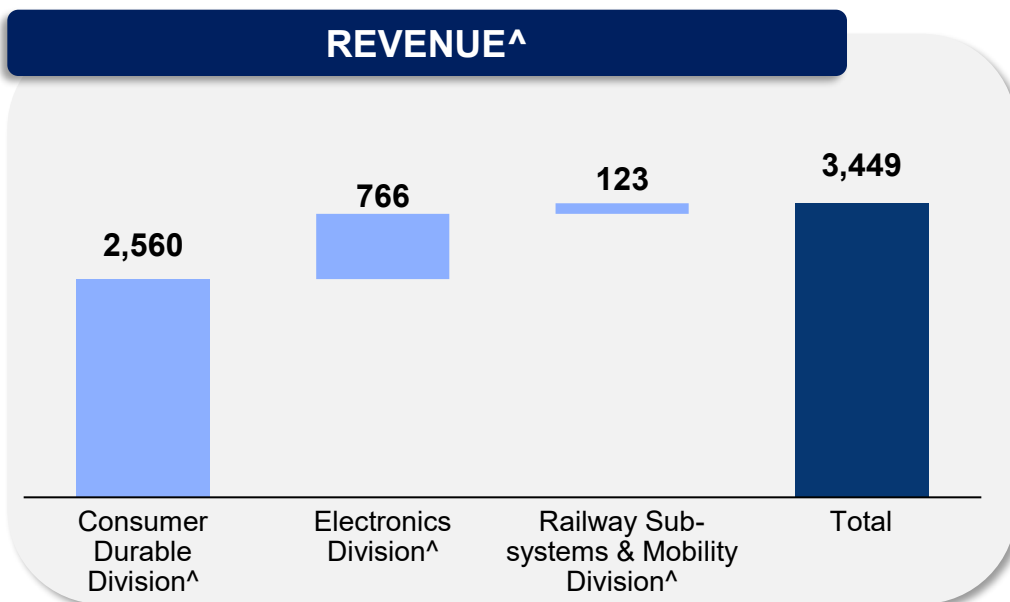
<sup>##</sup> PAT is after considering the share of loss of joint ventures of ₹7 Cr for Q1FY26

# Consolidated Operating EBITDA & Revenue Build-up

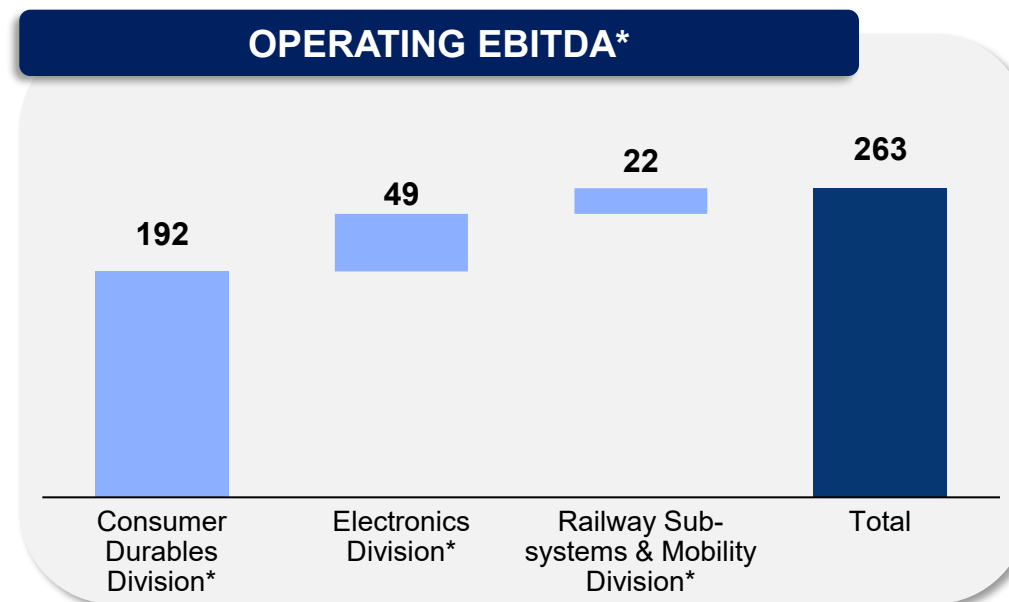
In ₹ Crore

Q1FY26

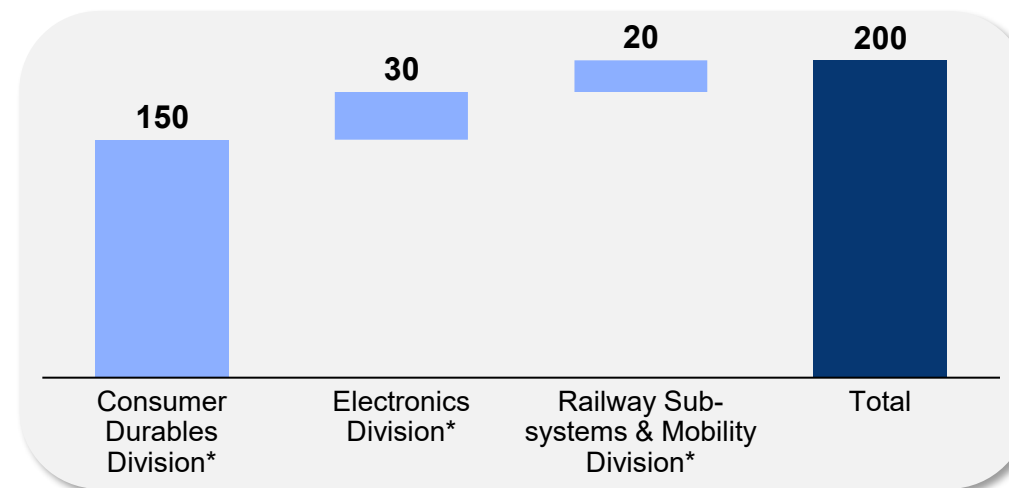
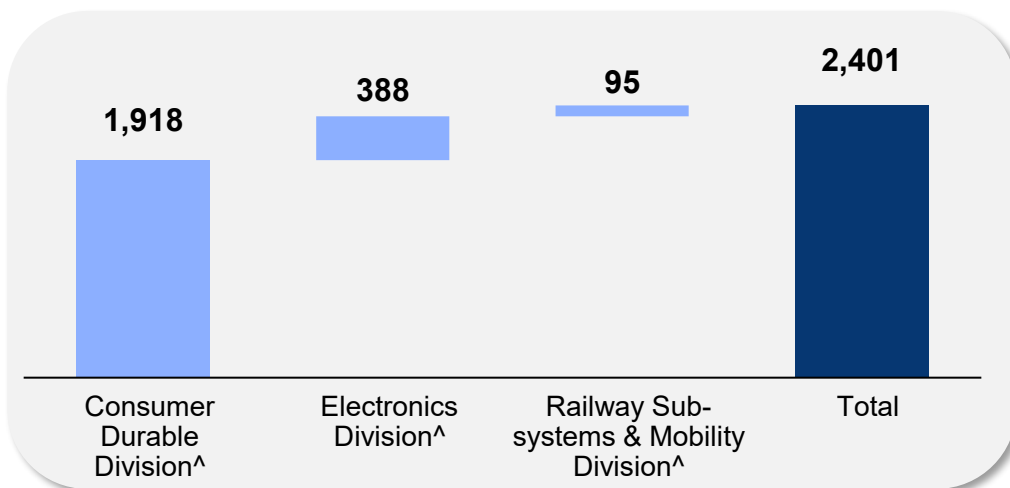
## REVENUE<sup>^</sup>



## OPERATING EBITDA<sup>\*</sup>



Q1FY25



<sup>^</sup> Does not include other income

<sup>\*</sup> Before impact of ESOP expense and other non-operating income and expenses

# Started as a HVAC - Evolved as a Diversified Company



**FY18**

Revenue ₹ 2,128 Cr



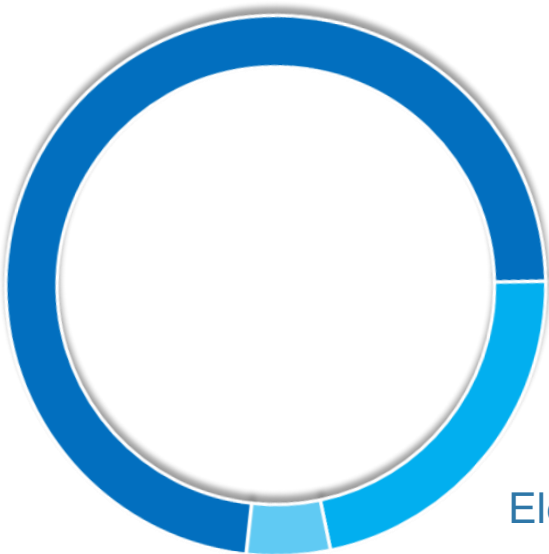
95%  
Consumer Durable

5%  
Electronics



**FY25**

Revenue ₹ 9,973 Cr



73%  
Consumer  
Durable

22%  
Electronics

5%  
Railway Subsystems  
& Defence

**30**

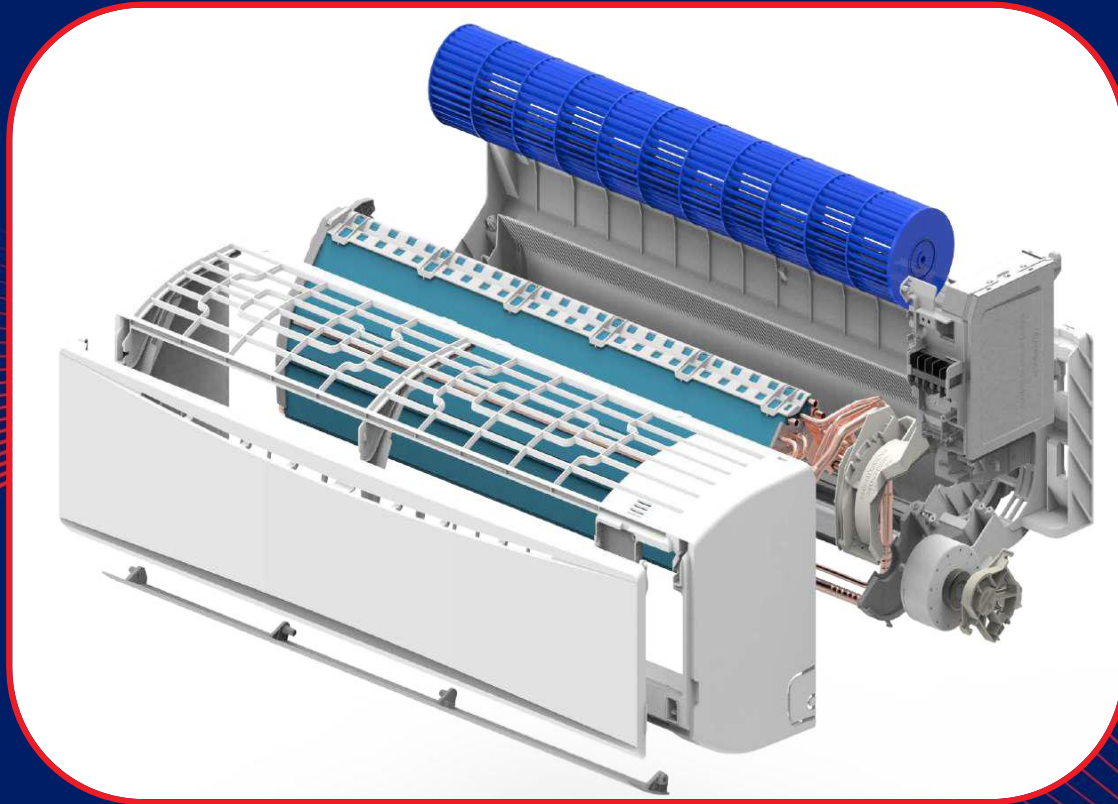
Manufacturing Facilities

**18,000+**

Workforce


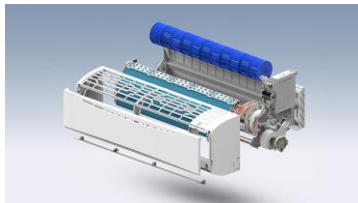
**300+**

R&D Employees



# Consumer Durables Division

## Division Overview

<div>Diversified Business Streams across Finished Goods, Components &amp; Sub-Assemblies</div>	<div><div>FY18</div><div><div>72%</div></div></div>	<div><div>FY25</div><div><div>43%</div></div></div> <div>RAC (CBU) as a % of total revenue</div>	
<div><div></div><div>24 Facilities</div></div>	<div><div></div><div>~70% BoM Catering Capability</div></div>		
<div><div>Business Verticals</div></div>	<div>RAC</div>	<div>CAC</div>	<div>Components</div>



# Consumer Durables Product Portfolio



## Diversification into Various Applications

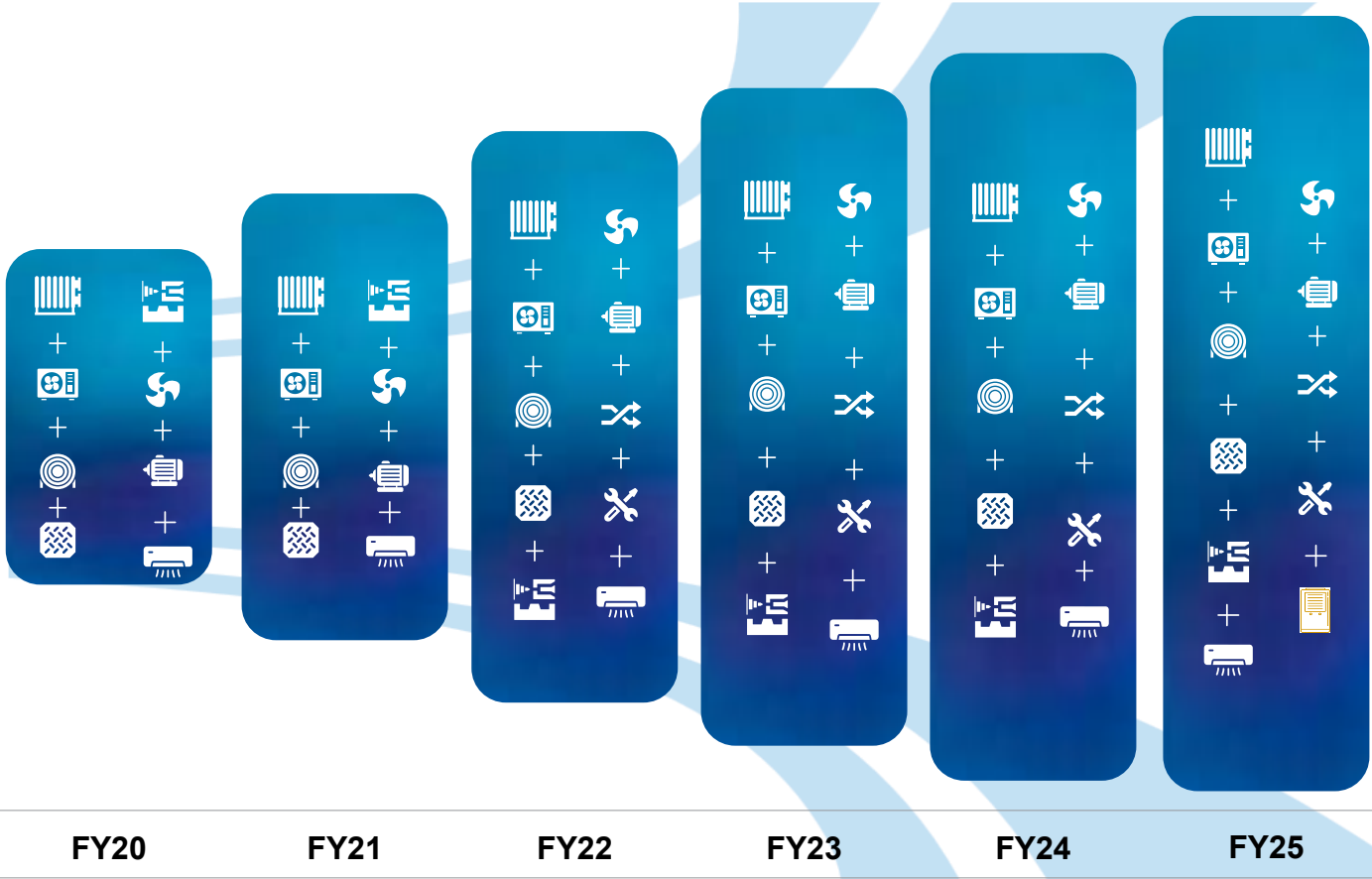
### Products

#### FG

- IDU
- ODU
- Commercial AC
- Window AC

#### Components

- Copper Tube
- Sheet Metal
- Injection Moulding
- Motor
- Tools
- Heat Exchanger
- CFF



### Target Segments

#### AC & Components

- Split AC, Window AC, Inverter AC
- Cassette AC, Tower AC and Ductable

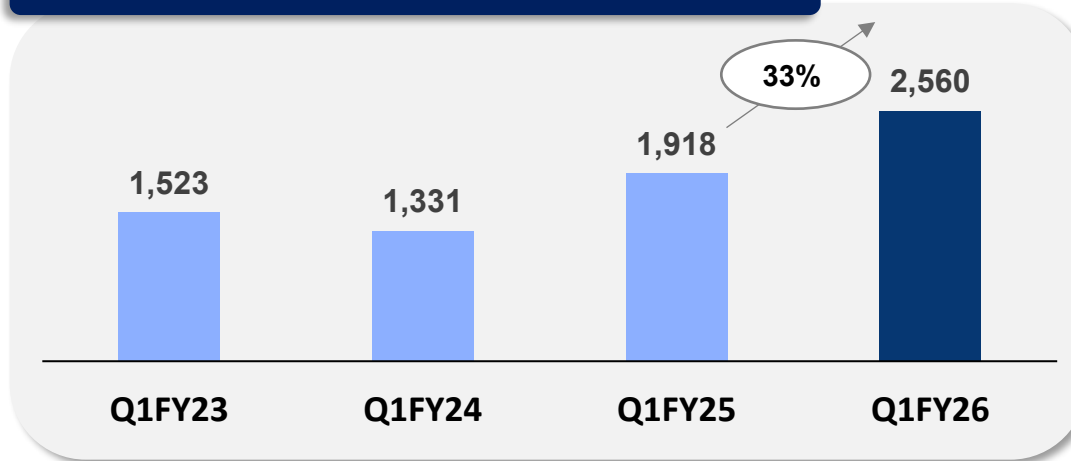
#### Non-AC Components

- Refrigerators
- Washing Machine
- Microwave
- Water Purifiers
- Automobile
- Energy Meters
- Set Top Boxes, etc.

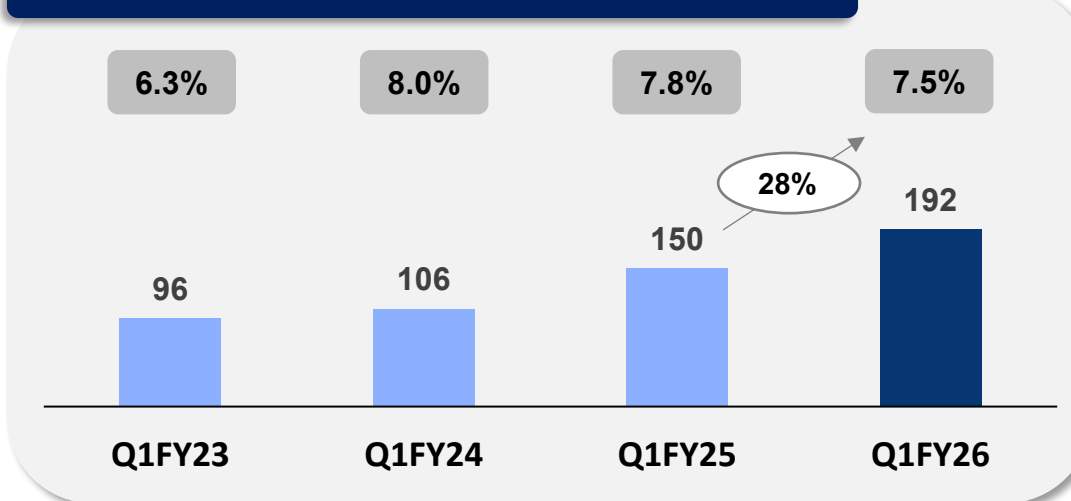
# Consumer Durables Division Performance

In ₹ Crore

## REVENUE

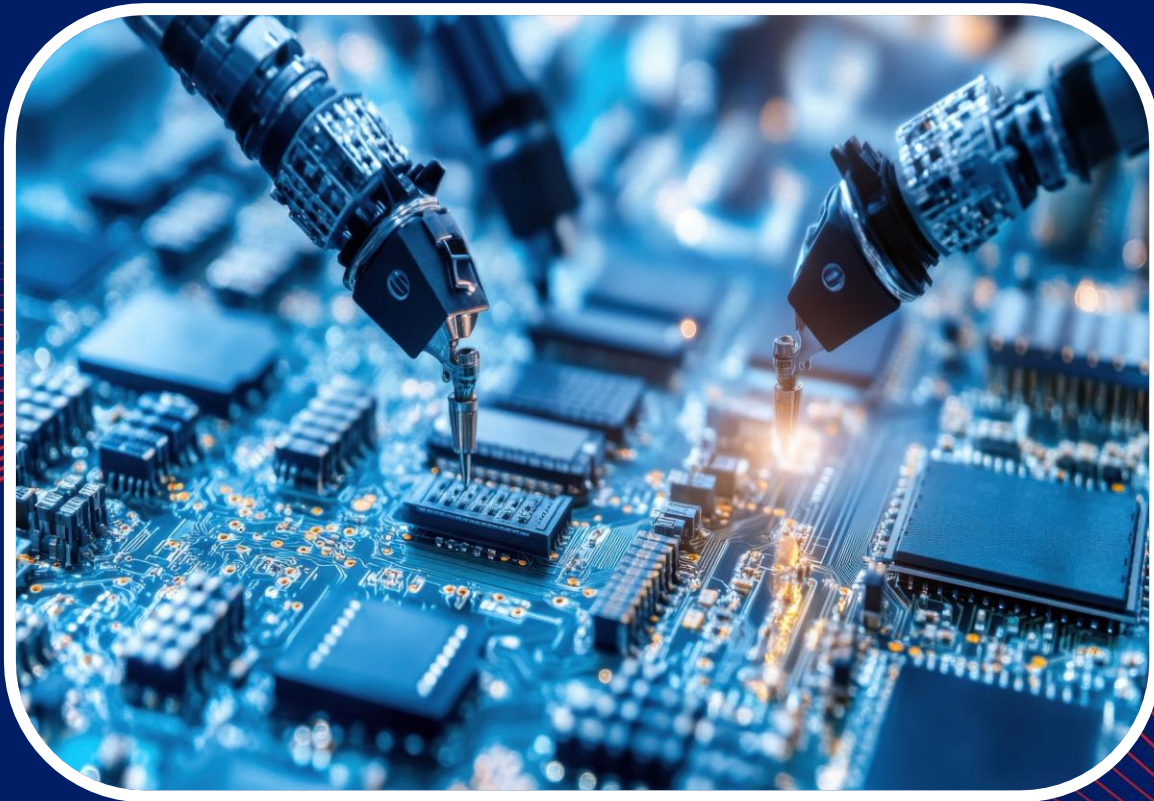


## OPERATING EBITDA\*



## COMMENTS

- Robust division performance despite the challenging season for RAC industry
  - Revenue grew by 33% YoY in Q1FY26
  - Operating EBITDA has increased by 28% YoY in Q1FY26
- Light Commercial AC vertical further strengthened with onboarding of MNC customer during the quarter
- Strategic Cooperation Agreement with GMCC ensuring compressor supplies for the period of 3 years
- Diversified our offerings into more margin accretive component space
- Remain optimistic of outperforming the RAC industry growth for the year with strong product portfolio, deepening relationships and expansion in the component business



# Electronics Division

## Division Overview

 **05**  
Facilities



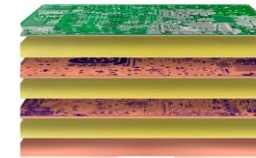
 **01**  
Expansion at Hosur

Business  
Verticals

### PCB-A & Box Build



### Bare PCB



**ASCENT**  
CIRCUITS

**Korea Circuit**

### Electronic Component Manufacturing Scheme

- Scheme launched by MeitY with an outlay of ₹22,919 Cr to create robust electronics component ecosystem in India
- Under the scheme filed two applications
  - Multi-layer PCBs through Ascent Circuits for ~₹990 Cr over the MeitY scheme tenure
  - HDI PCBs through Korea Circuit JV for ~₹3,200 Cr over the MeitY scheme tenure



# Electronics Division: Expansion



**Ascent Facility Expansion : Construction in progress for new facility at Hosur**



## Facility Expansion

Investment of ₹650 Cr in Phase-1  
for new facility at Hosur



## Capacity Expansion

Upto 8,40,000 SqM annual  
capacity



## Timeline

Commercial Production  
start by Q4FY26/Q1FY27

## Joint Venture: Korea Circuit



## JV

70% IL JIN Electronics  
30% Korea Circuits



## Products

HDI, Flex and Semi-  
Conductor Substrates



## Target Customers

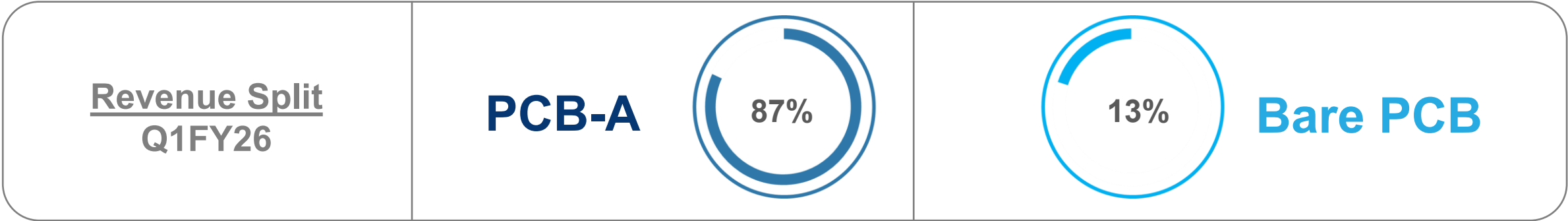
Mobile, IT, module and  
semiconductor industry etc.

**JV strengthened the bare PCB offering as a comprehensive full stack EMS player**

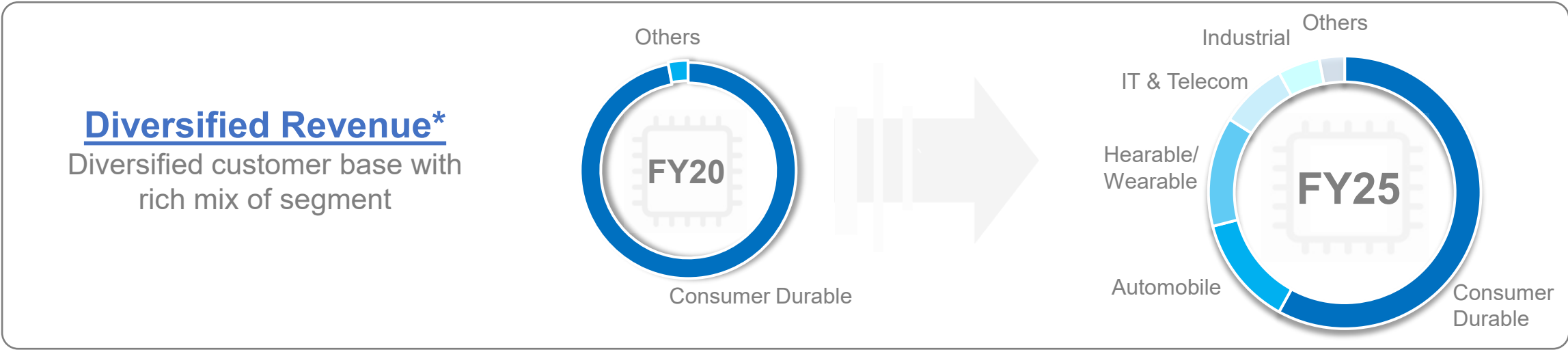
# Electronics Division: Revenue Mix



## PCB-A and Bare PCB



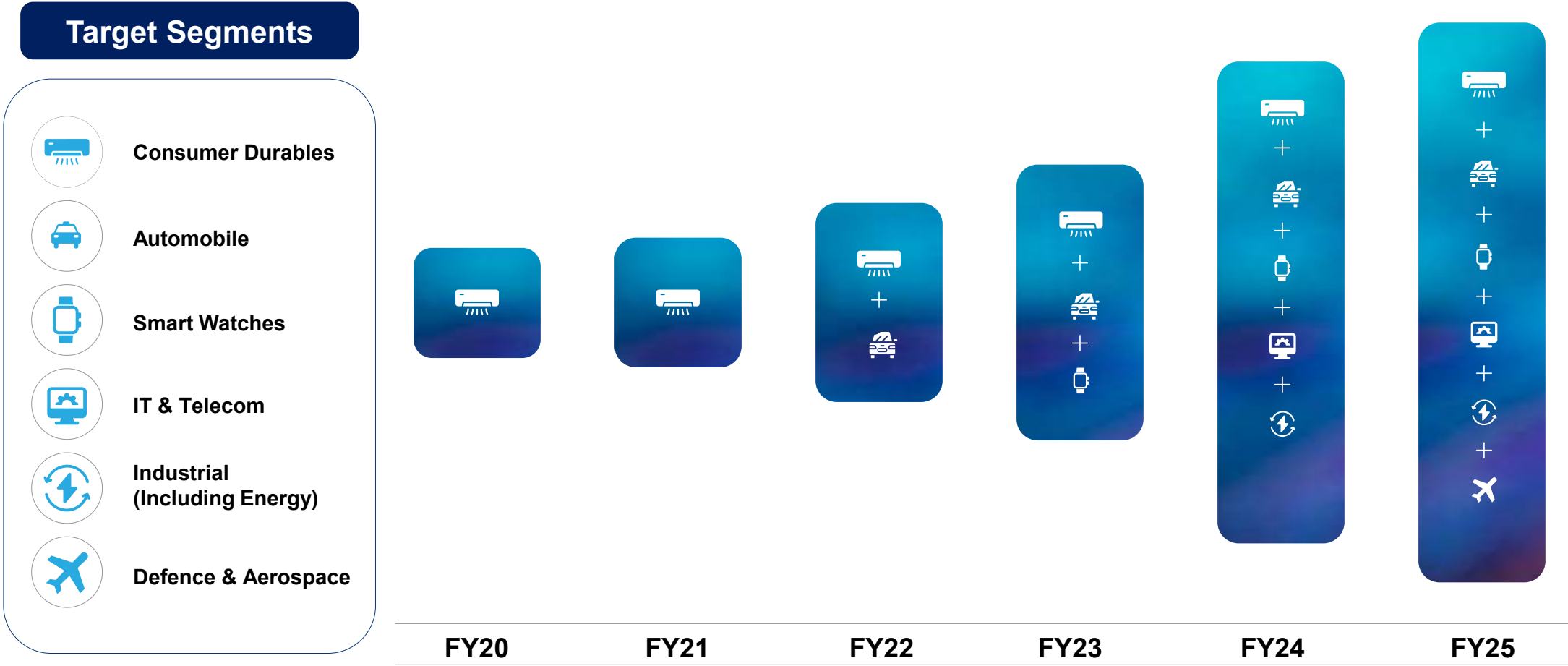
## Diversified Customer Segments



**PCB-A growth coupled with Ascent and Korea Circuit expansion to further enhance customer mix**

## Product Portfolio Expansion

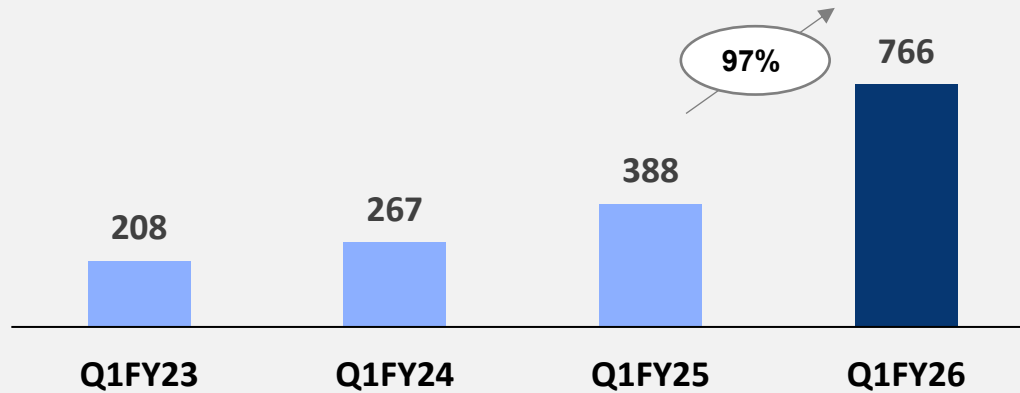
### Product Portfolio for PCBA's and Bare PCBs



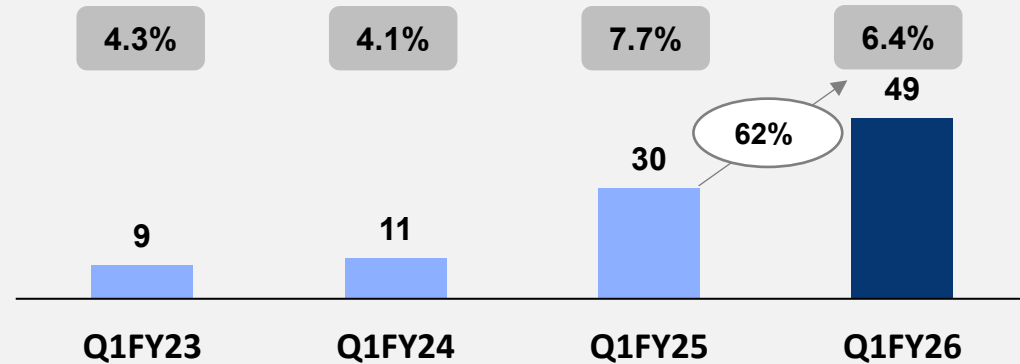
# Electronics Division Performance

In ₹ Crore

## REVENUE



## OPERATING EBITDA\*



## COMMENTS

- Strong division growth:
  - Revenue grew by 97% YoY to ₹766 Crs. in Q1FY26
  - Operating EBITDA grew by 62% YoY in Q1FY26
- Filed two applications under the Electronic Component Manufacturing Scheme for Multi-layer PCBs through Ascent Circuits and HDI PCBs through Korea Circuit JV
- Imposition of Anti-Dumping duty on PCBs (upto 6 layers) continuously enabling inroads into customers of Consumer Electronics, IT, Auto - EV, aerospace, defense, industrial and other sectors
- Electronic Division strategically building the margin accretive Industrial application portfolio through Power-One and Unitronics
- Operating EBITDA margins expected to reach double digit by FY27 driven by growth momentum and strategic action

Note: Revenue & Operating EBITDA are not comparable with published segment results

\* Before impact of ESOP expense and other non-operating income and expenses



# Power-One Micro Systems



**ILJIN Electronics signs a definitive agreements to take majority stake in Power-One on 27th June 2025**

(Expect the closure of transaction within the next 15-20 days)

## Products



**Solar Inverters**

(On-grid, Off-grid, and Hybrid)



**UPS Systems**



**EV chargers**

(AC & DC)



**Battery Energy Storage Systems**

## Customers

**HAL, BHEL, BEML, NTPC, PGCIL, Tata Group, L&T, Aditya Birla Group, Renew Power, Jackson**

Marquee public sector clients and leading private sector enterprises

Backed by strong after-sales support

## Sectors



Industrial



Residential



Data Center



Engineering



Defence



Airport

## Synergies

- Expansion into high potential and rapidly growing sector
  - Catalyse the growth leveraging into group's strength
  - Enable backward integration leveraging decades old electronic manufacturing experience

**Power-One's rich product portfolio supports healthy Product EBITDA (operating) margins of 17%–18%**

**7,00,000+**

Products Sold



**Widespread Presence**

**400+**

Employees

ILJIN Electronics enters into definitive agreements to take controlling stake in Unitronics (1989) (R"G) Ltd. a company incorporated in Israel on 27<sup>th</sup> July 2025

Products

PLCs, HMIs, PLCs with integrated HMIs, VFDs, Servo Drives and SaaS solutions



Global Presence

Revenue Split (2024)



~55%



~40%



Extensive sales network

Financials

Revenue (2024)  
~USD 57 Mn

EBITDA Margin (2024)  
Around 30%

Business RoCE  
Around 60%  
(Business RoCE at Unitronics level)

Market Cap  
~USD 110 Mn

(Listed on Tel Aviv Stock Exchange)

Synergies

- Expansion of Electronic Division portfolio into industrial applications
- Access to global markets like the US and Europe
- Geographic market expansion of Unitronics into India
- Enable backward integration of PCB-A and Bare PCB leveraging Electronic Division

Transaction Details

Acquisition %  
~40.24%

Cost Consideration  
~₹ 403 Crore# (NIS 156,082,400)




# **Railway Sub-systems & Defense Division**

## Division Overview

 **01**  
Facility



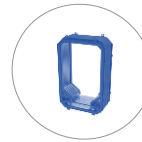
 **02**  
Expansion of New Facilities

 **₹ 2,000+ Cr**  
Order Book Visibility

**Collaborations and  
Product Expansion**



Doors



Gangways

**Technology Transfer (ToT)**

Greenfield Expansion



Coupler



Pantograph



Driving Gears



Brakes

**JV with Yujin Machinery**

New Facility Expansion



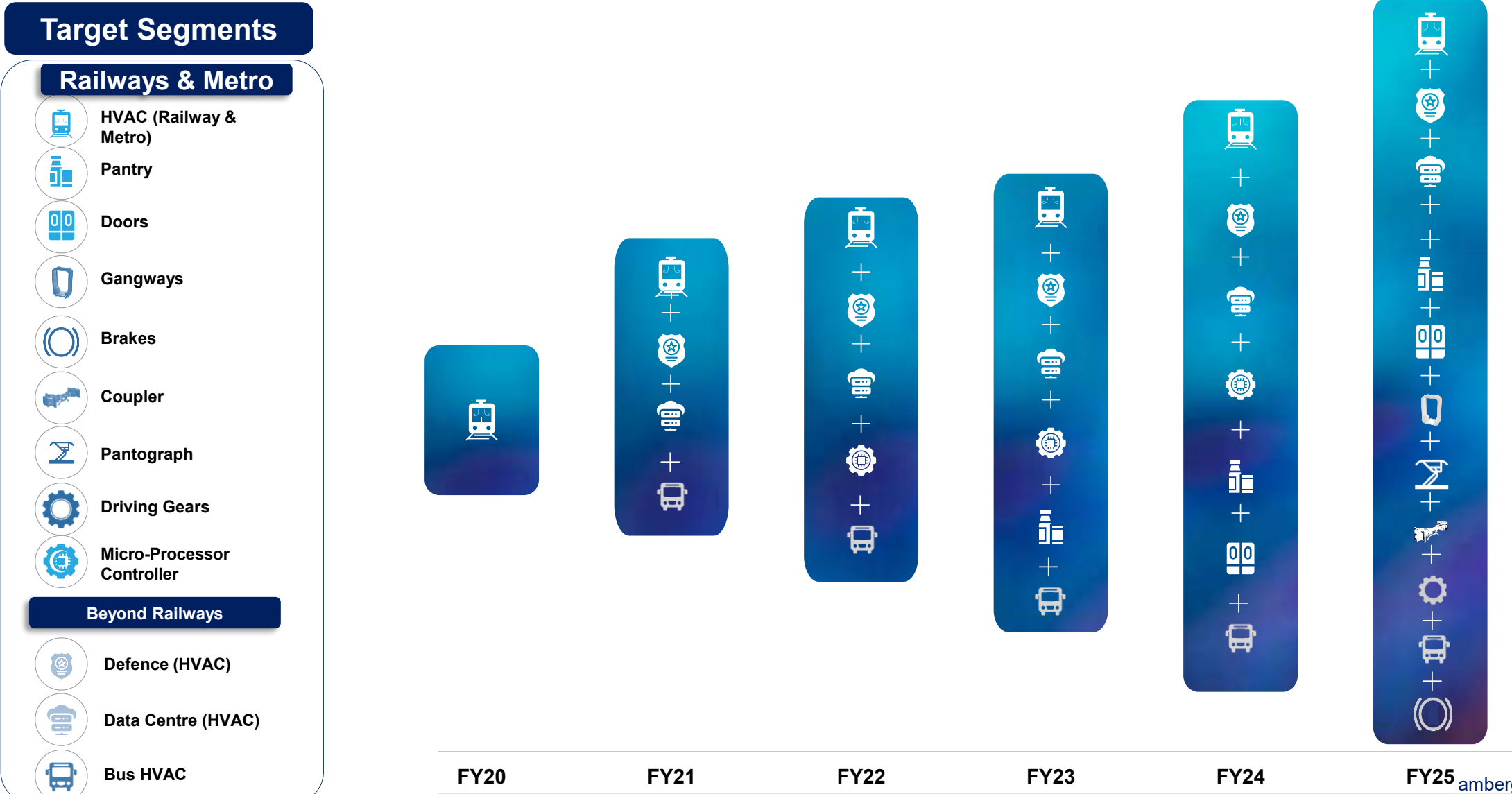
- Wallet share further enhanced by addition of brakes into Yujin Machinery JV product line-up
- Sidwal new greenfield facility is expected to commence operations by Q4FY26
- Yujin JV: New facility product trails to begin by Sep'25



# Railway Sub-systems & Defense Product Portfolio



## Diversification of Product Portfolio

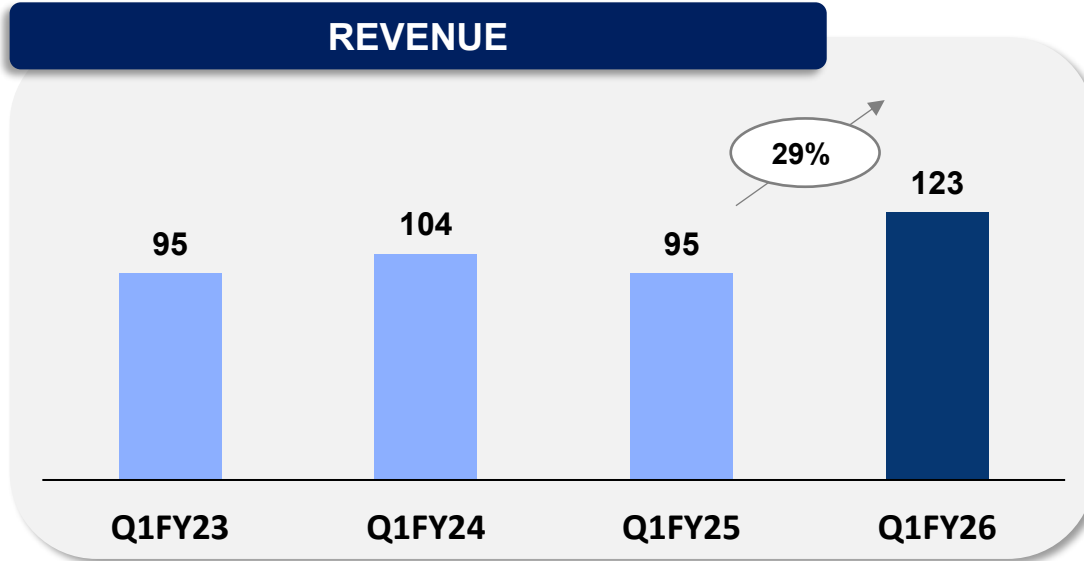


# Railway Sub-systems & Defense Division Performance

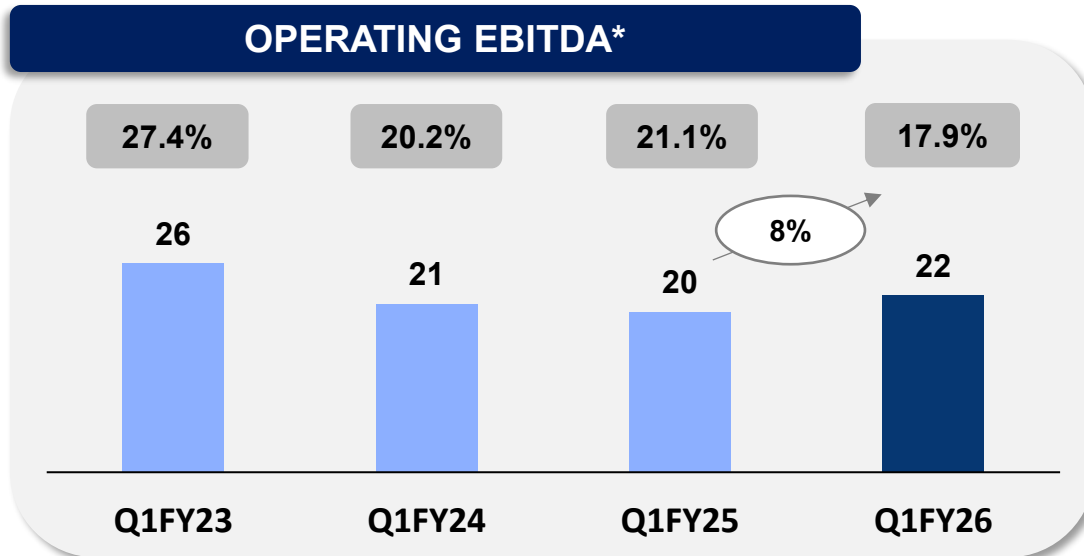


In ₹ Crore

## REVENUE



## OPERATING EBITDA\*



## COMMENTS

- Division witnessed good growth driven by Metro in particular
  - Revenue grew by 29% YoY to ₹123 crores in Q1FY26
  - Operating EBITDA grew by 8% YoY to ₹22 crores in Q1FY26
- Remain optimistic of doubling the division's revenue over the next two financial years
- Construction progressing well for Sidwal greenfield facility and is expected to commence operations by Q4FY26
- Product trials of Yujin JV expected to begin by Sep'25
- Executed Gangway order of 26 trains sets
- Defense projects gaining robust traction



# Consolidated Financial Performance

# Consolidated Profit & Loss Statement



Particulars (₹ in Crs.)	Q1FY26	Q1FY25	YoY	FY25
<b>Revenue from Operations</b>	<b>3,449</b>	<b>2,401</b>	<b>44%</b>	<b>9,973</b>
Raw Material Consumption (RMC)	2,907	1,975		8,186
<b>Gross Profit</b>	<b>542</b>	<b>427</b>	<b>27%</b>	<b>1,787</b>
<b>Gross Margins (%)</b>	<b>15.7%</b>	<b>17.8%</b>		<b>17.9%</b>
Employee Expenses (excluding ESOP expenses)	89	74		316
Other Expenses (excluding MTM loss on forward contracts, Loss on sale of FA and FA written off)	190	153		675
Total Expenses (including RMC)	3,186	2,201		9,177
<b>Operating EBITDA</b>	<b>263</b>	<b>200</b>	<b>31%</b>	<b>796</b>
<b>Operating EBITDA Margins (%)</b>	<b>7.6%</b>	<b>8.3%</b>		<b>8.0%</b>
Depreciation & Amortization	62	55		228
ESOP expenses	1	3		9
Other Income (Including forex gain, adjustment of forex loss, loss on sale of FA and FA written off)	25	19		50
<b>EBIT</b>	<b>225</b>	<b>162</b>	<b>39%</b>	<b>609</b>
Finance Cost	63	52		209
<b>Profit before tax and share of profit/(loss) from JV</b>	<b>161</b>	<b>110</b>	<b>46%</b>	<b>400</b>
Share of (loss) of JV	(7)	(6)		(30)
<b>PBT</b>	<b>154</b>	<b>104</b>	<b>48%</b>	<b>370</b>
Tax	48	30		119
<b>PAT</b>	<b>106</b>	<b>75</b>	<b>42%</b>	<b>251</b>
<b>PAT Margins (%)</b>	<b>3.1%</b>	<b>3.1%</b>		<b>2.5%</b>



# Contact Us



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## Company :



CIN: L28910PB1990PLC010265

Mr. Sudhir Goyal

[sudhirgoyal@ambergroupindia.com](mailto:sudhirgoyal@ambergroupindia.com)

[www.ambergroupindia.com](http://www.ambergroupindia.com)

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## Investor Relations Advisors :

**SGA** Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Rahul Agarwal / Mr. Karan Thakker

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