Registered office: A-44, Hosiery Complex, Phase-II, NOIDA 201 305, Uttar Pradesh
Corporate office: Express Trade Towers, 8th floor, Plot No.- 15-16, Sector 16A, Noida 201301
Manufacturing Facility: 12A, Peenya Industrial Area, Peenya, Bengaluru 560 058
CIN : L29110UP1995PLC041834

For immediate release

Key Highlights*:

- *Amicable resolution with General Electric and Baker Hughes pertaining to Triveni Energy Solutions Limited (TESL) (formerly GETL) including full acquisition for a net settlement of ₹2 billion*
- *Revenue from Operations for H1 FY 22 at ₹ 3.91 billion, an increase of 11.4% y-o-y*
- *EBITDA for H1 FY 22 at ₹ 891 million with a margin of 22.8%*
- *PAT for H1 FY 22 at ₹2.02 billion, an increase of 290.5% y-o-y*
- *Record order booking of ₹ 3.07 billion for the quarter – highest in last 4 years*
- *Record outstanding carry forward order book as on 30th September 2021 – ₹ 8.28 billion*
- *Investments including Cash at ₹ 7.27 billion, up ₹2.96 billion q-o-q*
- *The Board of Directors has approved payment of interim dividend @ 40% (i.e. ₹ 0.40 per equity share of ₹ 1 each) and a special dividend @ 60% (i.e ₹ 0.60 per equity share of ₹ 1 each) for the financial year ending March 31, 2022.*

** For Q2/H1 FY 22 consolidated results include the impact of business combination of Triveni Energy Solutions Limited (TESL) (Formerly known as GE Triveni Limited, and a joint venture earlier) as a wholly-owned subsidiary from 6 September 2021 i.e. date of acquisition of TESL*

NOIDA, October 26, 2021: Triveni Turbine Limited (TTL), a focused and growing corporation having core competency in the area of steam turbines manufacturing up to 100 MW and also a market leader in steam turbines up to 30 MW, today announced the performance for the second quarter and half year ended 30th September, 2021 (Q2/H1 FY 22).

The Company has prepared the Financial Results for the second quarter and half year ended September 30, 2021 based on the Indian Accounting Standards (Ind AS) and has been publishing and analyzing results on a consolidated basis. The consolidated result includes the three 100% subsidiaries of TTL, based on the Ind AS, for the entire period, however in case of Triveni Energy Solutions Limited) (TESL) (formerly known as GE Triveni Limited), only the share of profits were considered in the consolidated net profit up to 6th September 2021, until which TESL was a joint venture and thereafter becoming a wholly owned subsidiary of the Company, TESL has been consolidated on a line-by-line basis in the consolidated results.

PERFORMANCE OVERVIEW (Consolidated):

Apr 2021 – Sep 2021 v/s Apr 2020 - Sep 2020
(H1 FY 22 v/s H1 FY 21)

- Net Income from Operations at ₹ 3.91 billion in H1 FY 22 as against ₹ 3.51 billion in H1 FY 21, an increase of 11.4%.
- EBITDA of ₹ 891 million in in H1 FY 22 as against ₹ 977 million in H1 FY 21, a decline of 8.8%
- Profit before Tax (PBT) before exceptional items at ₹ 787 million in H1 FY 22 as against ₹ 869 million in H1 FY 21, a decline of 9.4%
- One-time exceptional net income of ₹ 1.98 billion on account of settlement agreement pertaining to Triveni Energy Solutions Limited (TESL) (Formerly known as GE Triveni Limited)
- Profit after tax (PAT) at ₹ 2.02 billion in H1 FY 22 as against ₹ 516 million in H1 FY 21, an increase of 290.5%
- EPS for H1 FY 22 at ₹ 6.23 per share

Jul 2021 – Sep 2021 v/s Jul 2020 - Sep 2020
(Q2 FY 22 v/s Q2 FY 21)

- Net Income from Operations at ₹ 2.07 billion in Q2 FY 22 as against ₹ 1.85 billion in Q2 FY 21, an increase of 11.4%.
- EBITDA of ₹ 477 million in in Q2 FY 22 as against ₹ 543 million in Q2 FY 21, a decline of 12.1%
- Profit before Tax (PBT) at ₹ 426 million in Q2 FY 22, a decline of 13.1% over Q2 FY 21
- One-time exceptional net income of ₹ 1.98 billion on account of settlement agreement pertaining to Triveni Energy Solutions Limited (TESL) (Formerly known as GE Triveni Limited)
- Profit after tax (PAT) at ₹ 1.74 billion in Q2 FY 22 as against ₹ 244 million in Q2 FY 21, an increase of 612.3%
- EPS for Q2 FY 22 at ₹ 5.37 per share

Commenting on the Company's financial performance and recent developments, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Turbine Limited, said:

"COVID-19 continues to impact global economies, however the disruption appears to be normalizing as the pandemic is expected to turn into an endemic. For Triveni Turbines, we are witnessing strong momentum in the domestic market, after a

sluggish FY 21, however international markets where the Company operates, are recovering at a slower pace. This is evident in our order booking where, as communicated earlier, we were able to achieve domestic order booking of ₹ 4.25 billion, in H1 FY 22, an increase of 86% YoY, which is almost equal to FY 21 order booking. We expect that with progressively relaxing travel restrictions, business activity in the international regions will also gather pace. As a Company, we are also seeing an increase in travel of our sales teams in both product and aftermarket division, which we expect to yield good results in the coming quarters.

A significant development for Triveni Turbines in this quarter was, the execution of a settlement agreement on 6th September, 2021 with respect of affairs of the Joint Venture Company - GE Triveni Ltd (GETL), with the JV Partners, D.I. Netherlands B.V. (DI) and Baker Hughes and its affiliates (BH Parties). Given the multiple disputes for over two years amongst JV Partners, the parties agreed to terminate the Joint Venture Agreement and fully and finally settle and resolve the disputes. As part of the settlement agreement, TTL has acquired the entire shareholding held by DI in the equity share capital of GETL for a consideration of ~ ₹ 8 crore and thus GETL has become a wholly owned subsidiary of the TTL and is no longer a joint venture with any BH Parties or GE Parties. The name of the company has been changed from GE TRIVENI LIMITED to TRIVENI ENERGY SOLUTIONS LIMITED (TESL) with effect from 21st October, 2021. TTL has received a Settlement consideration of ₹ 208 crore of which ₹ 190 crore was received during the quarter and ₹ 18 crore was received subsequently. The parties will now be free to compete with each other and accordingly, TTL will now approach the market segment independently in all respects.

We are pleased with the resolution with respect to TESL (formerly GETL). Apart from the settlement consideration, reserves and surplus have increased by ₹ 27 crore (net of consideration ₹ 8 crore) due to higher asset value than the purchase consideration for shares. On the operating side as well, we remain excited about the prospects of the above 30-100 MW segment as it enhances the addressable market considerably and we aim to establish our strong credentials in this segment globally as well, akin to the sub-30 MW segment, where we are amongst the market leaders. We are pleased to report that we have already received the first order in this segment during the quarter.

Q2 FY 22 revenues were impacted by delays as some orders were in transit and could not be recognized during the quarter. EBITDA and EBITDA margins were also impacted by higher domestic contribution along with higher material costs.

Part of the increase in material costs was due to inclusion of TESL (formerly GETL) due to fair valuation of inventory and part was due to increase in input costs. The Company is proactively working towards managing costs.

Investments including cash were ₹ 7.27 billion as at end of Q2 FY 22 up ₹ 2.96 billion q-o-q, driven by final settlement, higher customer advances, other operating cash flow.

We believe the Company is well positioned for the rest of the year and beyond, with a strong enquiry pipeline, positive traction in newer product segments such as API coupled with readiness to operate on a hybrid working model that includes virtual connect with stakeholders especially customers, as well as travel where possible. Both products and aftermarket segment are looking up in the recent quarters. On the R&D side, the focus remains to improve our product portfolio especially in the newer API segment. The Company will also move forward in enhancing its market position in the above 30-100 MW segment in the coming years."

- ENDS -

Attached: Details to the Announcement and Results Table

<u>About Triveni Turbine Limited</u>

Triveni Turbines is the largest manufacturer of industrial steam turbines in >5 to 30 MW range globally. The Company designs and manufactures steam turbines up to 100 MW, and delivers robust, reliable and efficient end-to-end solutions.

Triveni Turbines manufactures steam turbines at its world-class manufacturing facilities in Bengaluru, India and assists its customers with their aftermarket requirement through its global servicing offices. With installations of 5000 steam turbines across over 20 industries, Triveni Turbines is present in over 70 countries around the world. Triveni Turbine Limited offers steam turbine solutions for Industrial Captive and Renewable Power. It was demerged from its parent Company, Triveni Engineering and Industries Limited which holds 21.85% equity capital of TTL, in 2010 to emerge as a pure-play turbine manufacturer.

The Company provides renewable power solutions specifically for Biomass, Independent Power Producers, Sugar & Process Co-generation, Waste-to-Energy and District Heating. Its steam turbines are used in diverse industries, ranging from Sugar, Steel, Textiles, Chemical, Pulp & Paper, Petrochemicals, Fertilisers, Solvent Extraction, Metals, Palm Oil to Food Processing and more. Apart from manufacturing, the Company also provides a wide range of aftermarket services to its own fleet of turbines as well as turbines of other makes supported by its team of highly experienced and qualified service engineers that operate through a network of service centers.

Triveni Turbines market leadership has been built on a foundation of strong and continuously evolving research, development and engineering capabilities. The customer centric approach to R&D, along with a keen focus on delivered product and life-cycle cost has allowed Triveni Turbines to set benchmarks for efficiency, robustness and up-time of the turbine. A strong internal team, strengthened by collaborative associations with globally leading design and research institutions, has placed Triveni at the forefront of a technically challenging field dominated by large multi-nationals.

For further information on the Company, its products and services please visit **www.triveniturbines.com**

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Q2/H1 FY 22: PERFORMANCE REVIEW

TTL is the market leader in steam turbines up to 30 MW. It has maintained its dominance consistently over the years and is the largest manufacturer worldwide in high and low-pressure turbines in this range. The Company's ability to provide high-tech precision engineered-to-order solutions has made it one of the most trusted names within the sector.

The consolidated result of the Company includes the results of fully owned subsidiary, Triveni Turbines (Europe) Pvt. Limited (TTE) based in UK with a 100% step down subsidiary called Triveni Turbines DMCC (TTD), located in Dubai with a 100% step down subsidiary called Triveni Turbines Africa (Pty) Ltd in South Africa. For Triveni Energy Solutions Limited (formerly known as GE Triveni Limited), only the share of profits were considered in the consolidated net profit until 6th September 2021, until which TESL was a joint venture and thereafter becoming a wholly owned subsidiary of the Company, TESL has been consolidated on a line-by-line basis in the consolidated results.

Performance Summary (Consolidated)

(All figures in ₹ million, unless otherwise mentioned)

	Q2 FY 22	Q2 FY 21	% Change	H1 FY 22	H1 FY 21	% Change
Revenue from Operations	2,065	1,853	11.4%	3,905	3,505	11.4%
EBITDA	477	543	(12.1%)	891	977	(8.8%)
EBITDA Margin	23.1%	29.3%		22.8%	27.9%	
Depreciation & Amortisation	51	52		100	102	
PBIT	427	492	(13.2%)	790	874	(9.7%)
PBIT Margin	20.7%	26.5%		20.2%	24.9%	
Finance Cost	1	2	(50.0%)	4	5	(20.0%)
PBT	426	490	(13.1%)	787	869	(9.4%)
PBT Margin	20.6%	26.4%		20.1%	24.8%	
Exceptional Items	1,982	(185)		1,982	(185)	
PBT after Exceptional Items and share of JV income	2,361	317	644.8%	2,726	682	299.7%
Consolidated PAT	1,738	244	612.3%	2,015	516	290.5%
Consolidated PAT Margin	84.2%	13.2%		51.6%	14.7%	
EPS (₹/share)	5.37	0.75		6.23	1.60	

- Triveni Energy Solutions Limited (formerly known as GE Triveni Limited) became a wholly-owned subsidiary w.e.f. 6th September 2021
- During the quarter, revenue for the Company grew 11.4% YoY to ₹ 2.07 billion driven by domestic sales which grew 58% YoY to ₹ 1.40 billion, while the export turnover declined 31%.

- The mix of domestic and export sales was 68:32 in Q2 FY 22 as compared to 48:52 in Q2 FY 21.
- EBITDA was lower by 12.1% YoY at ₹ 477 million. EBITDA margins which declined by ~620 bps YoY to 23.1%. Profit after tax grew 612.3% YoY to ₹1.74 billion. The decline in EBITDA margin is largely attributable to higher domestic contribution and higher material costs owing to inclusion of TESL where the material costs as % of sales were higher due to fair valuation of inventory.
- Total consolidated outstanding order book stood at ₹ 8.28 billion as on September 30, 2021 which is higher by 14% when compared to previous quarter and 24% higher than the previous year.
- The Company achieved a total order booking of ₹ 3.07 billion in Q2 FY 22, which is the highest in the last four years, as against ₹ 1.77 billion during Q2 FY 21, an increase of 74%. Both domestic and exports order booking contributed to this growth.
- In Q2 FY 22, the domestic market under 30 MW be is estimated to have increased by 98% YoY while the international market was largely flat YoY, in MW terms.
- The domestic order booking during the quarter was ₹ 2.25 billion, higher by 81% as compared to last year. The domestic outstanding order book stood at ₹ 5.85 billion, up 27% as on September 30, 2021 as compared to ₹ 4.59 billion in the corresponding period of previous year.
- The export order booking during the quarter was ₹ 817 million, higher by 56% as compared to last year. Most of the order booking was through virtual interactions. However, export sales still continue to be impacted by COVID-19, and declined by 31% as compared to last year, to ₹ 668 million during the quarter. The export outstanding order book stood at ₹ 2.44 billion, up 16% as on September 30, 2021 as compared to ₹ 2.10 billion in the corresponding period of previous year.
- On the Product side, order booking improved significantly to ₹ 2.32 billion, which was higher by 120% when compared with the corresponding period of previous year. The product segment turnover was ₹ 1.51 billion during the quarter, an increase of 9% over previous year.
- Aftermarket segment registered order booking of ₹ 753 million, which was higher by 6% when compared with the corresponding period of previous year. Domestic interactions have increased as travel within the country is returning to normal and international activity has gained pace as well.

- The aftermarket turnover was ₹ 559 million, a growth of 19% over previous year driven by all three sub-segments of refurbishment, services and spares. Aftermarket contributed to 27% of the total turnover in Q2 FY 22, up from 25% in the previous year.
- Enquiry generation during Q2 FY 22 remains strong in domestic and international market on a year-on-year basis. This we believe, is likely to support order booking in the coming quarters.
- During Q2 FY 22, the enquiry generation in the domestic market grew by 39.6% as compared to corresponding period last year. These have been driven by steel, sugar and process co-generation including distillery and cement.
- During Q2 FY 22, the enquiry generation in the international segment grew by 66% as compared to corresponding period of last year. These were dominated by Biomass, Waste-to-energy (WtE) and other renewable IPP as well as process co-generation.

Summary of Consolidated Order book

(All figures in ₹ million, unless otherwise mentioned)

Particulars	Consolidated		
Opening Order Book	**Q2 FY 21**	**Q2 FY 22**	**% Var**
Domestic	4,233	4,994	18%
Exports	2,544	2,286	-10%
TOTAL	**6,777**	**7,280**	**7%**
Mix of Exports	38%	31%	
Product	5,570	5,894	6%
After market	1,207	1,386	15%
Total	**6,777**	**7,280**	7%
Mix of After market	18%	19%	
Order booking			
Domestic	1,243	2,252	81%
Exports	523	817	56%
TOTAL	**1,766**	**3,069**	74%
Mix of Exports	30%	27%	
Product	1,053	2,316	120%
After market	713	753	6%
Total	**1,766**	**3,069**	74%
Mix of After market	40%	25%	
Sales			
Domestic	885	1,397	58%
Exports	969	668	-31%
TOTAL	**1,853**	**2,065**	11%
Mix of Exports	52%	32%	
Product	1,384	1,506	9%
After market	469	559	19%
Total	**1,853**	**2,065**	11%
Mix of After market	25%	27%	
Closing Order book			
Domestic	4,591	5,849	27%
Exports	2,098	2,435	16%
TOTAL	**6,689**	**8,284**	24%
Mix of Exports	31%	29%	
Product	5,239	6,704	28%
After market	1,450	1,580	9%
Total	**6,689**	**8,284**	24%
Mix of After market	22%	19%	

Outlook

The Indian economy is expected to grow by 9.5% in FY 22, after a sharp contraction in GDP of ~7.3% in FY 21, due to the impact of COVID-19. Following the abatement of the pandemic, various industries including manufacturing are looking to step up capital expenditure investment plans as these were deferred in the last 15-18 months. These are likely to be further aided by favourable Government reforms and policies such as PLI (production linked incentive), accommodative monetary policy, under the broader move to Ātmanirbhar Bharat, a self-reliant nation.

So far in H1 FY 22, we have witnessed heightened investment activity in many end-user industries such as sugar, distilleries, food processing, steel, cement etc. and with the threat of COVID-19 subsiding across the country and with vaccination reaching the milestone one billion mark, we believe we will witness improved growth trends in the quarters to come.

While the international market in still in the red in terms of growth on a year-on-year basis, COVID-19 related restrictions are reducing worldwide and thus the Company has resumed travel. We believe increased face-to-face interaction along with a strong enquiry pipeline, we can look to improve the export especially from product perspective.

The Company continues to focus on cost control with the backdrop of increases in commodity prices which could put pressure on the margins.

On the technology side, the Company continues to develop cost-competitive and increasingly efficient models, with enhanced profiles and steam path to meet the global requirements. These include drive turbines for the petrochemical industry (API) market and turbines validated according to API standards. Our R&D also continues to be focused on alternative energy technologies, such as CO2 based cooling solutions and Supercritical CO2 power blocks, as compact footprint solutions for the energy market. These initiatives include SCO2 micro size Turbo machinery development for shipping and a test loop setup in association with a leading scientific institution in India.

With aggressive value engineering, cost-effective product development and efficiency improvement, the Company is well positioned to maintain its market leadership position.

Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Triveni Turbine Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstance.