# Deloitte Haskins & Sells

Chartered Accountants 'Hentage', 3rd Floor Near Gujarat Vidhyapith Off Ashram Road Ahmedabad - 380 014

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### INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF ESSAR SHIPPING LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of ESSAR SHIPPING LIMITED ("the Company") for the quarter ended June 30, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged / encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II Select Information for the quarter ended June 30, 2013 of the Statement, from the details furnished by the Management.

For DELOITTE HASKINS & SELLS
Chartered Accountants

(Firm Registration No.117365W)

Samir R Shah Partner Membership No. 101708

Mumbai, August 7, 2013

#### **ESSAR SHIPPING LIMITED**

Regd. Office: Administrative Bldg., Essar Refinery Complex, Okha Highway (SH-25), Taluka Khambalia, Dist. Jamnagar 361305 email id: esl.secretarial@essar.com website: www.essar.com

Head Office: Essar House, 11, Keshavrao Khadye Marg, Mahalaxmi, Mumbai 400 034 Statement of Standalone Unaudited Financial Results for the quarter ended 30th June 2013.

PARTI		₹ in crore				
	Particulars	Unaudited quarter ended			Year ended	
SI.No.		30.06.2013	31.03.2013 (refer note no.8)	30.06.2012	31.03.2013 (Audited)	
1	a) Income from operations	O CONTROL CARGO	1.00	ANT 60 PEOPLE TAXABLE	100 - 000 000 000 000	
	Fleet operating and chartering earnings b) Other operating income including profit on sale of fleet (net)	277.82 0.35	354.52 0.29	419.17 1.92	1,461.48 26.84	
	Total Income from operations	278.17	354.81	421.09	1,488.3	
2	Expenses				.,	
	a) Direct voyage	157.61	241.97	250.07	931.4	
	b) Dry docking	4.19	4.30	19.09	24.2	
- 1	c) Standing costs	15.90	16.34	13.11	60.	
- 1	d) Employee benefits expense	25.47	32.70	26.01	110.	
- 1	e) Depreciation (refer note no.4)	34.54	32.25	37.05	139.0	
	f) Other expenses	4.08	7.66	6.62	22.6	
- 1	Total expenses	241.79	335.22	351.95	1,288.	
3	Profit from operations before other income, finance costs and exceptional item	36.38	19.59	69.14	199.4	
4	Other income (refer note no.3)	70.16	20.98	13.83	67.9	
5	Profit before finance costs and exceptional item	106.54	40.57	82.97	267.	
6	Finance costs	77.76	74.01	76.19	307.	
7	Profit / (Loss) before exceptional item	28.78	(33.44)	6.78	(39.	
8	Exceptional item	20.70	(33.44)	0.70	(50.	
9	Profit / (Loss) before tax	20.70	(22.44)	6.70		
		28.78	(33.44)	6.78	(90.	
10	Tax expense	5.68	0.90	0.56	3.	
- 1	Profit / (Loss) for the period / year	23.10	(34.34)	6.22	(93.	
12	Paid-up equity share capital (face value of ₹10/- each)	205.23	205.23	205.23	205.	
13	Reserves				4,943.	
14	Earnings per share (EPS) (*not annualised)		700-22		222	
- 1	(a) Basic (in ₹)	*1.13	5 12000000000000000000000000000000000000	*0.70	(4.	
A DT II	(b) Diluted (in ₹)	*1.13	*(1.67)	*0.70	(4.	
ART II	DARTION ARGOS GUARRING DING					
Α	PARTICULARS OF SHAREHOLDING					
- 1	1 Public shareholding	5 40 00 040		0.04.04.404		
- 1	- Number of shares	5,13,06,942		3,34,34,191	3,34,34,1	
	- Percentage of shareholding	25.00	16.29	16.29	16	
- 1	2 Promoters and Promoter group shareholding					
	a) Pledged/Encumbered	45 00 50 744	17 17 05 100	17 17 05 100		
	- Number of shares	15,38,52,711	17,17,25,462	17,17,25,462	17,17,25,46	
	<ul> <li>Percentage of shares to the total shareholding of promoter and promoter</li> </ul>	99.96	99.96	99.96	99.9	
	group	74.07	00.00	22.00	00.4	
	- Percentage of shares to the total share capital of the Company	74.97	83.68	83.68	83.6	
	b) Non-encumbered	00.445				
- 1	- Number of shares	68,115	68,115	68,115	68,11	
	- Percentage of shares to the total shareholding of promoter and	0.04	0.04	0.04	0.0	
	promoter group - Percentage of shares to the total share capital of Company	0.03	0.03	0.03	0.0	
В	INVESTOR COMPLAINTS	Quarter ended 30.06.2013				
	Pending at the haginning of the quarter					
	Pending at the beginning of the quarter					
	Received during the quarter	11		1		
	Disposed off during the quarter	11				
	Remaining unresolved at the end of the quarter	•				





#### NOTES:

- The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on 7th August, 2013.
- 2 The Company has only one reportable business segment of fleet operating and chartering.
- Other income includes a) dividend from wholly owned overseas subsidiary of ₹ 28.16 crore and, b) foreign exchange gain of ₹ 34.22 crore on redemption of preference shares held by the Company in an overseas subsidiary less other of foreign exchange loss of ₹ 15.93 crore.
- Pursuant to the notification dated 29th December, 2011 issued by the Ministry of Corporate Affairs for Accounting Standard 11, the Company has during the period ended 30th June,2013 capitalised net exchange loss of ₹ 108.44 crore on long term foreign currency borrowings relating to acquisition of depreciable assets and transferred net exchange loss of ₹ 3.10 crore on other long term foreign currency monetary items to "Foreign Currency Monetary Item Translation Difference Account".
- 5 36,65,270 stock options granted under the Essar Shipping Employees Stock Option Scheme 2011 are outstanding as on 30th June, 2013.
- In compliance with directive of Securities and Exchange Board of India (SEBI), the promoter group shareholding has been reduced to 75%.
- 7 Tax expense includes tax on overseas dividend income and tonnage tax.
- The figures for the quarter ended 31st March, 2013 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto third quarter of the previous financial year.
- The figures of the previous period(s) /year have been regrouped /reclassified wherever necessary.

For and on behalf of the Board

A. R. Ramakrishnan Managing Director

Place: Mumbai

Date: 7th August, 2013



# Deloitte Haskins & Sells

Chartered Accountants 'Heritage', 3rd Floor Near Gujarat Vidhyapith Off Ashram Road Ahmedabad - 380 014

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### INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF ESSAR SHIPPING LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of ESSAR SHIPPING LIMITED ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") for the quarter ended June 30, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II Select Information referred to in paragraph 5 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
  - 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
  - 3. The Statement includes the results of the following subsidiaries.
    - a. Essar Logistics Limited
    - b. Essar Oilfields Services Limited
    - c. Essar Oilfield Services India Limited
    - d. Energy Transportation International Limited
    - e. Energy II Limited
  - 4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# Deloitte Haskins & Sells

5. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged / encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to investor complaints disclosed in Part II - Select Information for the quarter ended June 30, 2013, from the details furnished by the Management.

For DELOITTE HASKINS & SELLS Chartered Accountants (Firm Registration No.117365W)

> Samir R Shah Partner

Membership No. 101708

Mumbai, August 7, 2013

#### ESSAR SHIPPING LIMITED

Regd. Office: Administrative Bldg., Essar Refinery Complex, Okha Highway (SH-25), Taluka Khambalia, Dist.Jamnagar 361305 email id: esl.secretarial@essar.com website: www.essar.com

Head Office: Essar House, 11, Keshavrao Khadye Marg, Mahalaxmi, Mumbai 400 034
Statement of Consolidated Unaudited Financial Results for the quarter ended 30th June, 2013.

ARTI			₹ in crore			
			Unaudited quarter ended			Year ended
SI.No.		Particulars	30.06.2013	31.03.2013 (refer note no.10)	30.06.2012	31.03.2013 (Audited)
1	a)	Income from operations				
		i) Fleet operating and chartering	293.71	364.31	456.67	1,531.5
		ii) Logistics services	10.87	221.85	288.59	1,011.4
		iii) Oilfields services	162.88	141.25	168.15	633.6
	b)	Other operating income including profit on sale of fleet (net)	4.79	1.67	2.43	32.5
	30272	Total income from operations	472.25	729.08	915.84	3,209.1
2		Expenses				
	11.00	Direct operating expenses	182.94	461.58	540.17	1,912.4
	11/40	Dry docking	4.19	4.30	19.09	24.
	20.50	Standing costs	44.12	52.77	47.51	203.
		Employee benefits expense	46.94	63.34 69.71	50.19 100.67	222. 369.
	0,000	Depreciation (refer note no.5)	102.86 15.92	27.15	16.16	69.
	1)	Other expenses Total expenses	396.97	678.85	773.79	2,802.
			700000000000000000000000000000000000000	100000000000000000000000000000000000000	140720-0000-000	- A
3		Profit from operations before other income, finance costs and exceptional item	75.28	50.23	142.05	406.
4		Other income (refer note no.3)	50.93	53.21	9.34	88.
5		Profit before finance costs and exceptional item	126.21	103.44	151.39	495.
6		Finance costs	89.95	93.01	88.40	365
7		Profit before exceptional item	36.26	10.43	62.99	130
8		Exceptional item	**************************************	_		(50
9772		988.00 € 0.00 €	20.20	10.43	62.99	79
9		Profit before tax	36.26		9.09	44
10		Tax expense	16.85	10.38		
11		Profit for the period / year	19.41	0.05	53.90	35
12		Paid-up equity share capital (face value of ₹10/- each)	205.23	205.23	205.23	205
13		Reserves				6,562
14		Earnings per share (EPS) (*not annualised)				
1		(a) Basic (in ₹)	*0.95 *0.84	-4000000	*2.63 *1.88	1
RT II		(b) Diluted (in ₹)	0.84	0.00	1.00	
Α		PARTICULARS OF SHAREHOLDING				
	1	Public shareholding				
		- Number of shares	5,13,06,942	3,34,34,191	3,34,34,191	3, 34, 34, 1
		- Percentage of shareholding	25.00	16.29	16.29	16
	2	Promoters and Promoter group shareholding				
		a) Pledged /Encumbered	Development and the component open			
		- Number of shares	15,38,52,711	17,17,25,462	17,17,25,462	17,17,25,4
		- Percentage of shares to the total shareholding of promoter and promoter	99.96	99.96	99.96	99
		group	74.07	83.68	83.68	83
		- Percentage of shares to the total share capital of the Company	74.97	03.00	03.00	03
		b) Non-encumbered	00.445	60 115	60 115	60
		- Number of shares	68,115 0.04	68,115 0.04	68,115 0.04	68,
		- Percentage of shares to the total shareholding of promoter and promoter	0.04	0.04	0.04	U
		group  - Percentage of shares to the total share capital of Company	0.03	0.03	0.03	0
В	1000	INVESTOR COMPLAINTS	Quarter ended	0.00	0.00	
В		INVESTOR COMM EXIMIC	30.06.2013			
	6	Pending at the beginning of the quarter	FEX. 00 (002) ASS PROSESSORS			
		Received during the quarter	11	1		
		Disposed off during the quarter	11			
		Remaining unresolved at the end of the quarter	"			
	1	Themaining unlesoffed at the end of the quarter				





	NOTES:
1	The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at the meeting held on 7th August, 2013
2	The Consolidated financial results include the results of two Indian subsidiaries and three overseas subsidiaries.
3	Other income includes foreign exchange gain of ₹ 34 22 crore on redemption of preference shares held by the Company in an overseas subsidiary less other foreign exchange loss of ₹ 15 93 crore.
4	With a view to augment the operating margins, the Company has reduced its logistics services operations from this quarter and hence the financials of the current quarter are not fully comparable with the previous periods.
5	Pursuant to the notification dated 29th December, 2011 issued by the Ministry of Corporate Affairs for Accounting Standard 11, the Company has during the period ended 30th June,2013 capitalised net exchange loss of ₹ 108.44 crore on long term foreign currency borrowings relating to acquisition of depreciable assets and transferred net exchange loss of ₹ 3.10 crore on other long term foreign currency monetary items to "Foreign Currency Monetary Item Translation Difference Account".
6	36,65,270 stock options granted under the Essar Shipping Employees Stock Option Scheme - 2011 are outstanding as on 30th June, 2013
7	In compliance with directive of Securities and Exchange Board of India (SEBI), the promoter group shareholding has been reduced to 75%
8	Tax expense for the period includes income tax , tonnage tax and deferred tax.
9	The figures of the previous period(s) / year have been regrouped /reclassified wherever necessary.
10	The figures for the quarter ended 31st March, 2013 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto third quarter of the previous financial year.
11	As per Clause 41 of the Listing Agreement, the standalone financials are available on the Company's website: www.essar.com

For and on behalf of the Board

A. R. Ramakrishnan Managing Director

Place: Mumbai

Date: 7th August,2013



	₹ in crore				
	Unaudited quarter ended			Year ended	
Particulars	30.06.2013	31.03.2013	30.06.2012	31.03.2013 (Audited)	
Segment revenue				(* talantou)	
Operating Income				1	
Fleet operating and chartering	298.71	370.28	462.56	1.576.8	
Logistics services	10.87	222.94	288.81		
Oilfields services	173.46	151.82	168.17	1,014.4	
Total	483.04	745.04		676.3	
Less: Inter segment revenue	(10.79)	(15.96)	919.54	3,267.5	
Net operating income	472.25	729.08	(3.70)	(58.4)	
Segment results	1,2.20	723.00	915.84	3,209.19	
Fleet operating and chartering	00.00	1			
Logistics services	32.89	16.10	71.66	167.40	
Oilfields services	(3.98)	(3.65)	4.29	24.54	
P	46.37	37.78	66.10	214.92	
Profit from operations before other income, finance cost and exceptional item	75.28	50.23	142.05	406.80	
Add: Other income	50.93	53.21	9.34	00.00	
Less: Unallocable finance costs	(89.95)	(93.01)		88.89	
Profit before exceptional item	36.26	10.43	(88.40) <b>62.99</b>	(365.72	
Less: Exceptional item		10.43	62.99	<b>130.0</b> 3 (50.20	
Profit before tax	36.26	10.43	62.99	79.83	
Less: Income tax	(16.85)	(10.38)	(9.09)	(44.03	
Profit for the period /year	19.41	0.05	53.90	35.80	
Capital employed (segment assets - segment current liabilities)		0.00	55.50	35.80	
Fleet operating and chartering	2,251.13	2,057.20	2 207 00		
Logistics services	1.65	28.33	2,297.96	2,057.20	
Oilfields services	9.788.38	9.060.32	229.97 8.288.01	28.33	
Unallocated	1,009.42	917.77	821.22	9,060.32 917.77	
Total	13,050.58	12,063.62	11,637.16	12,063.62	

For and on behalf of the Board

A. R. Ramakrishnan Managing Director

Place: Mumbai Date: 7th August,2013





## Essar Shipping registers consolidated net profit of Rs. 19.41 Crore EBITDA Margin increases from 27% to 44%

**Mumbai August 7, 2013:** Essar Shipping Limited (ESL) announced its financial results for the quarter ended June 30, 2013. The results were taken on record at the meeting of the Board of Directors of the Company held on August 7, 2013.

#### **Q1FY14 Financial Highlights:**

During Q1 FY2014, the Company registered consolidated revenue of Rs.523.18 Crore, EBITDA of Rs. 229.07 Crore and PAT of Rs. 19.41 Crore. For the corresponding quarter last year, the company had registered revenue of Rs.925.18 Crore, EBITDA of Rs.252.06 Crore and PAT of Rs.53.90 Crore.

Commenting on the results A R Ramakrishnan, Managing Director said that "the reduction in revenue was mainly due to scale down of logistics services done through Essar Logistics Limited (ELL). This was in line with the plan of Essar Shipping Limited to focus on its core high EBITDA margin business activities viz. Sea Transportation and Oilfields Services."

The EBITDA margin on a consolidated basis has increased to 44% during the current quarter as compared to 27% in the corresponding quarter of previous year.

The shipping business registered a turnover of Rs. 325.80 Crore, EBITDA of Rs. 99.59 Crore and Net Profit of Rs. 3.63 Crore after providing for depreciation of Rs. 40.90 Crore as against turnover of Rs. 460.77 Crore, EBITDA of Rs. 119.24 Crore and Net Profit of Rs. 17.24 Crore after providing for depreciation of Rs. 44.73 Crore in the corresponding quarter of the previous year.

Commenting on the results of the shipping business, Capt. Anoop Sharma Director & CEO Sea Transportation Business said – "Shipping industry continues to face challenging times on freight rates and reduced availability of cargo quantities. However, the Company is fully focused on leveraging long term contracts and managing operating costs effectively. Along with specific measures for interest cost reduction being pursued, these will strengthen the performance of the company in the coming months and help improve profitability."

During Q1 FY14, the oilfields services business registered a Turnover of Rs. 173.52 Crore, EBITDA of Rs. 113.33 Crore and Net Profit of Rs. 11.57 Crore.

#### Reconstitution of the Board:

The company has reconstituted its Board of Directors by adding three industry stalwarts, Mr Michael Pinto, Capt. B S Kumar, and Dr N C Singhal as independent directors. This will enable strengthen the Company's corporate governance capabilities and provide focused guidance to the management for sustained growth.

Mr Michael Pinto (IAS, retired) is a former Secretary (Shipping) Government of India and former



Chairman of Jawaharlal Nehru Port Trust.

Capt. B S Kumar has several decades of experience in the maritime industry both domestic and international.

Mr NC Singhal is the founder of the erstwhile Shipping Credit & Investment Company of India Ltd (SICICI).

The board now has an ideal mix of competencies in the fields of maritime industry, governance, finance, strategy and risk management that will add substantial value and give a new direction to the Company.

### **About Essar Shipping**

Essar Shipping Limited operates a diversified fleet of 26 vessels, including VLCCs, Capesize, Mini-capesize, Supramaxes, mini-bulk carriers & tugs. A sizeable part of the capacity is deployed on long-term contracts and COAs, insulating the company from the volatility of spot markets.

The Oilfields Services business provides contract drilling services to oil & gas companies across the globe. This business owns one semi-submersible rig and 14 land rigs. The company has two new jack-up rigs on order.

#### For Media queries contact:

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