



WESTLIFE FOODWORLD LTD.

Regd. Off.: 1001, Tower-3, 10th Floor • One International Center
Senapati Bapat Marg • Prabhadevi • Mumbai 400 013
Tel : 022-4913 5000 Fax : 022-4913 5001
CIN No. : L65990MH1982PLC028593
Website: www.westlife.co.in | E-mail id : shatadru@mcdonaldsindia.com

3rd November, 2025

To
The BSE Ltd ('the BSE')
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

To
The National Stock Exchange of India Ltd
(‘the NSE’)
Exchange Plaza
Bandra Kurla Complex, Bandra (East)
Mumbai – 400051

**Sub : Compliance with Regulations 30 of the SEBI (LODR) Regulations, 2015;
Submission of Press Release for the quarter ended 30th September, 2025**

**Re : Westlife Foodworld Limited (the Company): BSE Scrip Code - 505533 and NSE Scrip
Code – WESTLIFE.**

Dear Sir/Madam,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Press Release for the quarter ended 30th September, 2025.

You are requested to take the same on record. The same would be available on the Company's website.

Please note that the meeting started at 12:30 p.m. and concluded at 2.30 p.m.

Thanking you,

Yours faithfully,

For Westlife Foodworld Ltd.

Dr Shatadru Sengupta
Company Secretary

Encl : as above

Westlife Foodworld posts resilient Q2 performance with topline growth and improved restaurant profitability

Q1 FY26 Highlights:

- **Revenue:** ₹6.42 billion, reflecting steady performance despite industry headwinds
- **Operating EBITDA:** ₹759 million, margin at 11.8% supported by cost optimisation initiatives
- **Gross margin:** Expanded by 270 bps YoY and 80 bps QoQ to reach 72.4%, led by supply chain efficiencies
- **Added 8 new restaurants in Q2**, taking the total to 450 across 72 cities

Mumbai – November 03, 2025: Westlife Foodworld Limited (NSE: WESTLIFE, BSE: 505533), the company that owns and operates McDonald's restaurants in West and South India through its subsidiary Hardcastle Restaurants Pvt. Ltd., announced its financial results for the quarter ended September 30, 2025.

Despite a subdued out-of-home consumption environment, the company demonstrated strong operational resilience, underpinned by disciplined cost management, menu innovation, and omni-channel strength. Westlife reported revenue of ₹6.42 billion for Q2 FY26, reaffirming its strategic focus on driving affordability and everyday relevance across customer segments.

Gross margins expanded by 270 bps YoY and 80 bps QoQ to reach 72.4%, owing to sustained supply chain efficiencies and cost optimization initiatives. Operating EBITDA for the quarter stood at ₹759 million with margins at 11.8%, while Cash PAT stood at ₹807 million, or 12.6% of sales.

Same Store Sales Growth (SSSG) was -2.8% for the quarter. However, the company sustained momentum with a ~4% YoY topline growth, at a time when the industry-wide out-of-home food consumption frequency declined by approximately 4–6% YoY.

Digital channels continued to be a key growth driver, contributing nearly 75% of sales. The company's robust app ecosystem now boasts 47 million cumulative downloads and approximately 3 million monthly active users (MAUs). Enhanced loyalty programs and a unified omni-channel experience further strengthened customer stickiness.

On the operational front, Westlife added eight new restaurants and closed two, taking its total count to 450 restaurants across 72 cities. With an expanding network of 108 Drive-thrus, 436 McCafés, and 390 EOTF stores, the company remains firmly on track to achieve its Vision 2027 target of 580–630 restaurants by FY27.

Amit Jatia, Chairperson of Westlife Foodworld Limited, said, "Our Q2 results reflect our continued focus on strengthening business fundamentals amidst a challenging demand landscape. We navigated market headwinds through innovation, disciplined execution, and operating excellence. Our investments in menu relevance, omni-channel experiences, and digital leadership continue to



reinforce our medium term growth trajectory. As we advance towards our Vision 2027, we remain committed to driving sustainable growth and long-term shareholder value.”

The company delighted consumers with meaningful product launches, including the industry-first innovation of the Protein Plus Slice, developed in collaboration with CSIR-CFTRI, demonstrating its leadership in anticipating consumer needs and driving nutritious menu innovation. Additionally, the everyday McSaver Meals platform continued to drive affordability scores.

Looking ahead, Westlife Foodworld expects consumption trends to gradually improve as inflation stabilizes and sentiment recovers. With strong fundamentals, a trusted brand portfolio, and operational excellence, the company is well-positioned to capitalize on emerging opportunities and advance towards its Vision 2027 goals.

About Westlife:

Westlife Foodworld Limited (NSE: WESTLIFE, BSE: 505533), formerly known as Westlife Development Ltd (WDL), focuses on setting up and operating Quick Service Restaurants (QSR) in India through its subsidiary Hardcastle Restaurants Pvt. Ltd. (HRPL). The Company operates a chain of McDonald's restaurants in West and South India having a master franchisee relationship with McDonald's Corporation USA, through the latter's subsidiary.

About Hardcastle Restaurants Pvt. Ltd.:

HRPL is a McDonald's franchisee with rights to own and operate McDonald's restaurants in India's West and South markets. HRPL has been a franchisee in the region since its inception in 1996. HRPL serves over 200 million customers, annually, at its 450 (as of September 30, 2025) McDonald's restaurants across 72 cities in the states of Telangana, Gujarat, Karnataka, Maharashtra, Tamil Nadu, Kerala, Chhattisgarh, Andhra Pradesh, Goa along with parts of Madhya Pradesh and Union Territory of Puducherry and provides direct employment to over 10,000 employees. McDonald's operates through various formats and brand extensions including standalone restaurants, drive-thru, McCafé, 24x7, McDelivery, McBreakfast and dessert kiosks. The menu features Burgers, Wraps, Hot and Cold Beverages besides a wide range of desserts. Majority of the McDonald's restaurants feature an in-house McCafé. The pillars of the McDonald's system – Quality, Service, Cleanliness and Value – are evident at each of the restaurants that HRPL operates.

For media queries, kindly contact:

Sulakshna Mukherjee

sulakshna.mukherjee@mcdonaldsindia.com

+91 84338 32379