



**Federal-Mogul Goetze (India) Limited**  
**A Tenneco Group Company**  
Corporate Office : Paras Twin Towers,  
10th Floor, Tower B, Sector 54,  
Golf Course Road, Gurugram - 122 002  
Tel. : (91-124) 4784530 • Fax : (91-124) 4292840

Dt.: 10<sup>th</sup> August, 2022

To  
The Managing Director  
BSE Limited Phiroze  
Jeejeebhoy Towers Dalai  
Street Mumbai 400 001

BSE Code: 505744

To  
The Managing Director  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block  
Bandra Kurla Complex, Bandra (E) 400051

NSE Code: FMGOETZE

Dear Sir/ Ma'am,

**Subject: Intimation of Investors' conference call and Investors' presentation**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that Investors/Analyst conference call to discuss the financial performance of Federal-Mogul Goetze (India) Limited for the quarter/period ended 30<sup>th</sup> June, 2022 will be held on Thursday, 11<sup>th</sup> August, 2022 at 03:30 pm (IST).

Please also find attached herewith Investors' presentation covering information update on the business of the Company and the financial performance for the quarter/period ended 30<sup>th</sup> June, 2022.

Regards,

Yours truly,

*for* **Federal-Mogul Goetze (India) Limited**

(Dr. Khalid Iqbal Khan)  
**Whole-time Director- Legal & Company Secretary**

Encl. A/a



DRIVING ADVANCEMENTS  
IN GLOBAL MOBILITY

# Federal-Mogul Goetze (India) Limited Investor Presentation and Q1 FY22-23 Financial Results

August 11, 2022





# Safe Harbor

## Forward-Looking Statements

Statements in this document describing the Company's objectives, projections, estimates and expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied due to many factors. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and incidental factors. Unless otherwise indicated, the forward-looking statements in this presentation are made as of the date of this communication, and, except as required by law, Company does not undertake any obligation, and disclaims any obligation, to publicly disclose revisions or updates to any forward-looking statements. All market and industry data are based on Company estimates.

# Company Overview

## Employees

**5000+**

as on 30<sup>th</sup> June, 2022

## Facilities

**03 Manufacturing sites** **02 Sales Office**  
**13 Warehouses**

## OEM Customers

**30+**

- Federal-Mogul Goetze (India) Limited (“FMGIL”) was established in 1954 as a joint venture with Goetze-Werke of Germany, which was owned by Federal-Mogul LLC, one of the leading manufacturers of automotive components in the world.
- Globally, Tenneco has 4 business groups viz. Performance Solutions, Motorparts, Clean Air and Powertrain. FMGIL’s products substantially falls under “Powertrain” business group.
- Based in Gurugram (Haryana, India), FMGIL engages in manufacture, supply and distribution of automotive components in India and internationally.
- Mainly offers pistons, piston rings, piston pins, valve seats, valve guides.
- Caters to Automotive, heavy-duty, motorcycles, energy, industrial, power generation, railway & defence industries.
- FMGIL manufactures world class products at its state of the art manufacturing facilities located at Patiala (Punjab), Bangalore (Karnataka) and Bhiwadi (Rajasthan).
- FMGIL now operates as subsidiary of Tenneco Inc. post Tenneco’s acquisition of Federal-Mogul LLC.

# Manufacturing Facilities



- **Location:** Bangalore, Karnataka
- **Area:** Approx. 50 acres
- **Product:** Pistons, Pins and Rings
- **Established:** 1977
- **IATF16949, ISO14001, ISO 45001**

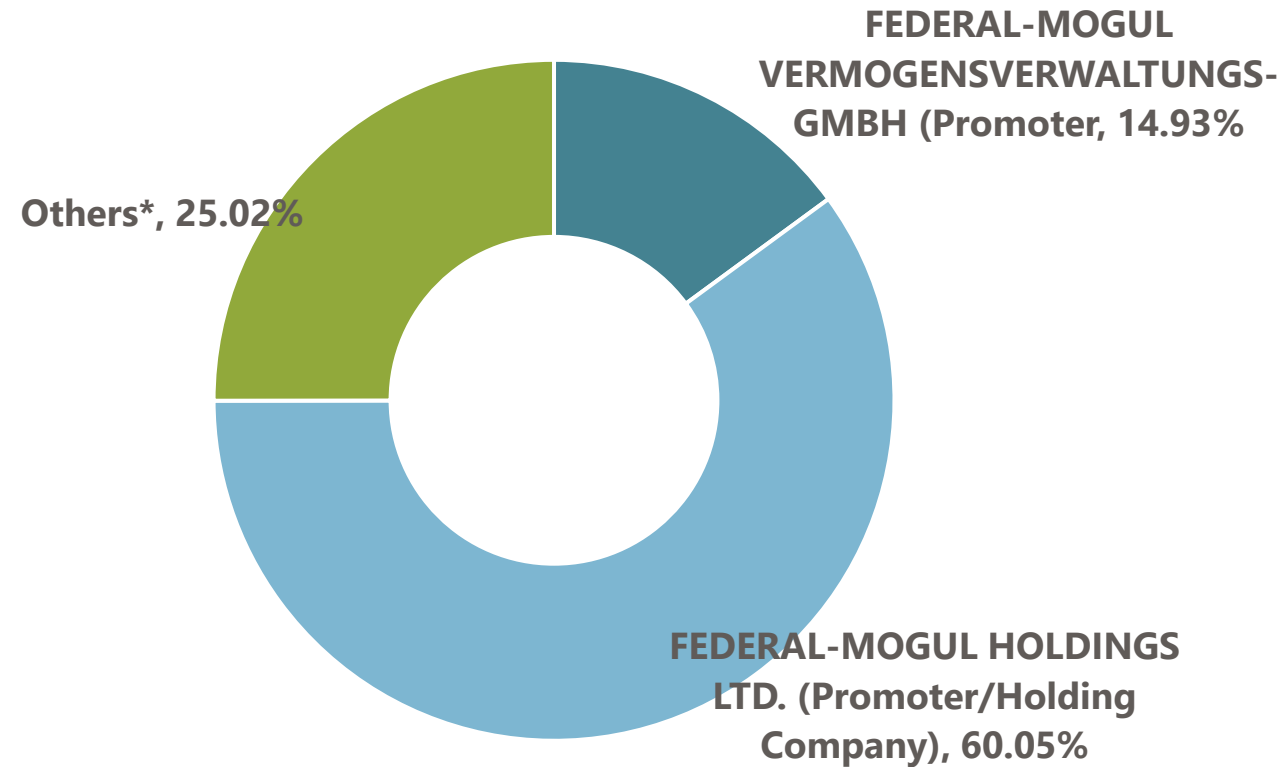
- **Location:** Patiala, Punjab
- **Area:** Approx. 60 acres
- **Product:** Pistons, Pins and Rings
- **Established:** 1954
- **IATF16949, ISO14001, ISO 45001**



- **Location:** Bhiwadi, Rajasthan
- **Area:** Approx. 5.5 acres
- **Product:** Valve Seats & Valve guides
- **Established:** 1996
- **IATF16949, ISO14001, ISO 45001**

# Shareholding pattern as on 30<sup>th</sup> June, 2022

## Shareholding Breakup

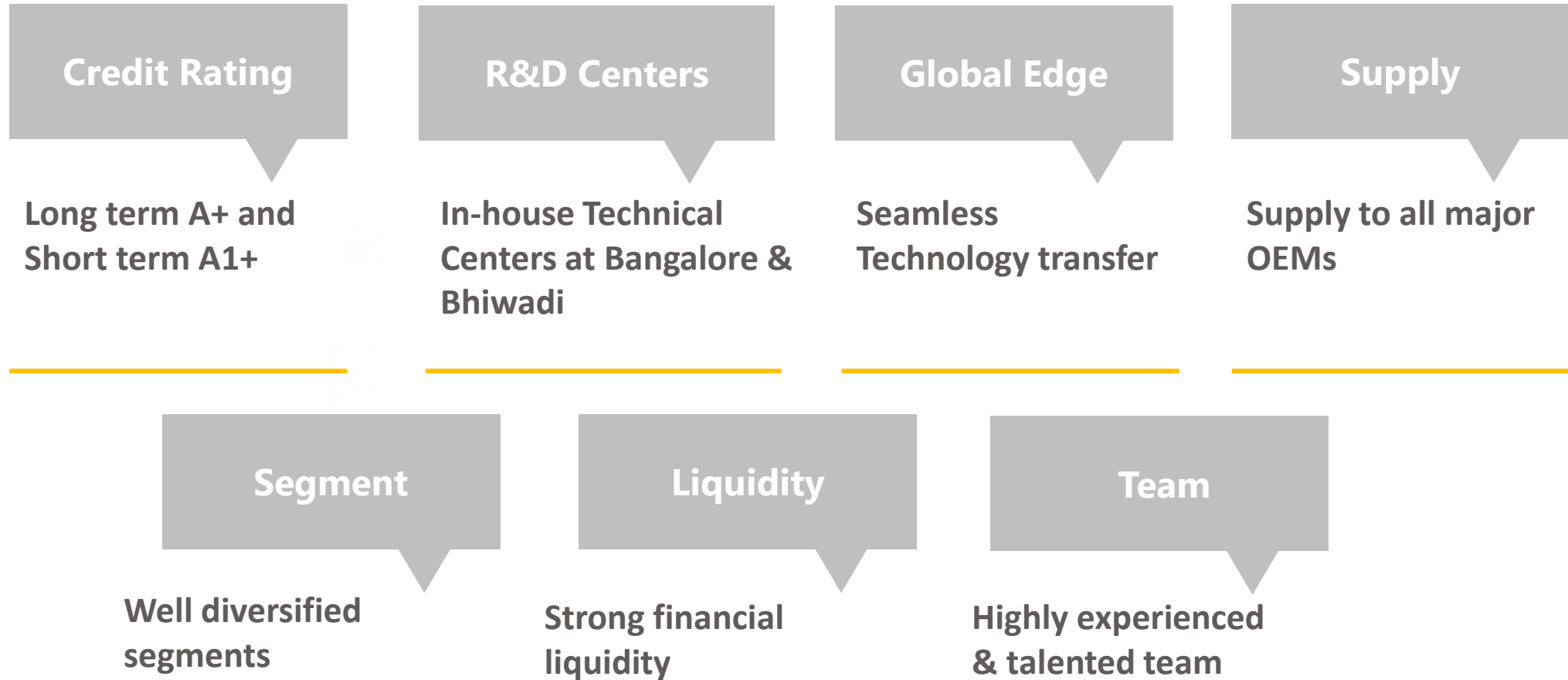


\* 'Others' include 1.6178% Mutual Fund and 0.04300% FIIs/FPIs

# Board of Directors

- Mr. K. N. Subramaniam, Chairman & Independent Director
- Mr. Vinod Kumar Hans, Managing Director
- Dr. Khalid Iqbal Khan, Whole Time Director-Legal & Company Secretary
- Mr. Manish Chadha, Whole Time Director-Finance & Chief Financial Officer
- Mr. Rajesh Sinha, Whole Time Director
- Mr. Sunit Kapur, Director
- Mr. Stephen Shaun Merry, Director
- Ms. Nalini Jolly, Independent Director
- Mr. K. C. Sundareshan Pillai, Independent Director

# Competitive Strength



# Diversified Customers

## - OEM



# Geographical Presence



**INDIA**

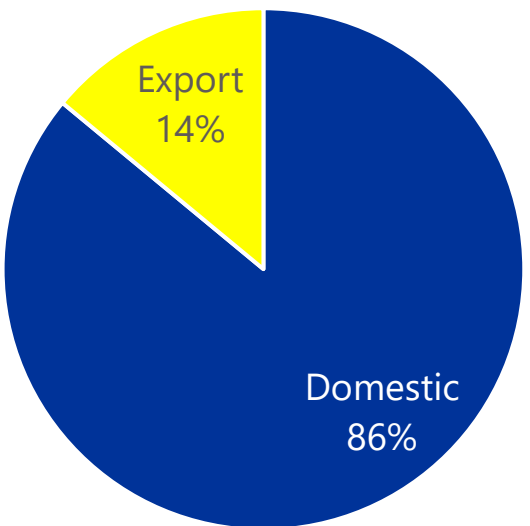
- Bengaluru: Pistons, Rings
- Bhiwadi: VSG
- Patiala: Pistons, Rings

TECHNOLOGY CENTER

MANUFACTURING SITE

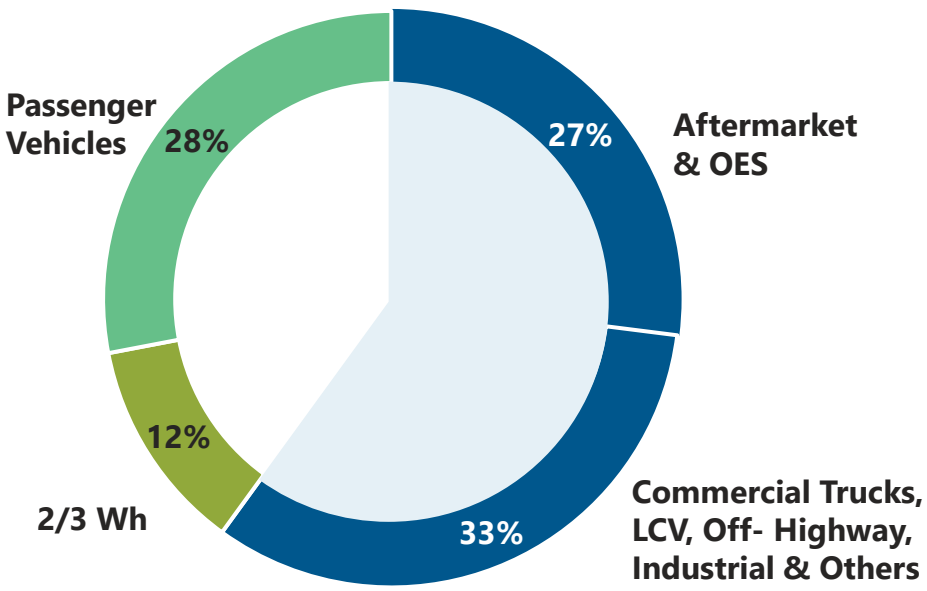
# Revenue mix by Market segment

Revenue split by market



- Overall revenue diversified in all market segment
- Serving to all major OEMs in various segment
- Revenue : FY 2021-22
- For the Q1 the export share has reduced to 9% because of European situation and slow down in US Aftermarket

Revenue split by Segment



**60% non-OE PV and 2 Wh**

- Revenue : FY 2021-22
- 60% revenue from non-OE PV and 2Wh
- Commercial Truck and Off-Highway (CTOH)

# OEM market position in India



**Pistons**

**#2 Overall**  
**#1 Diesel Pistons**

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**Piston Rings**

**#1 Overall**

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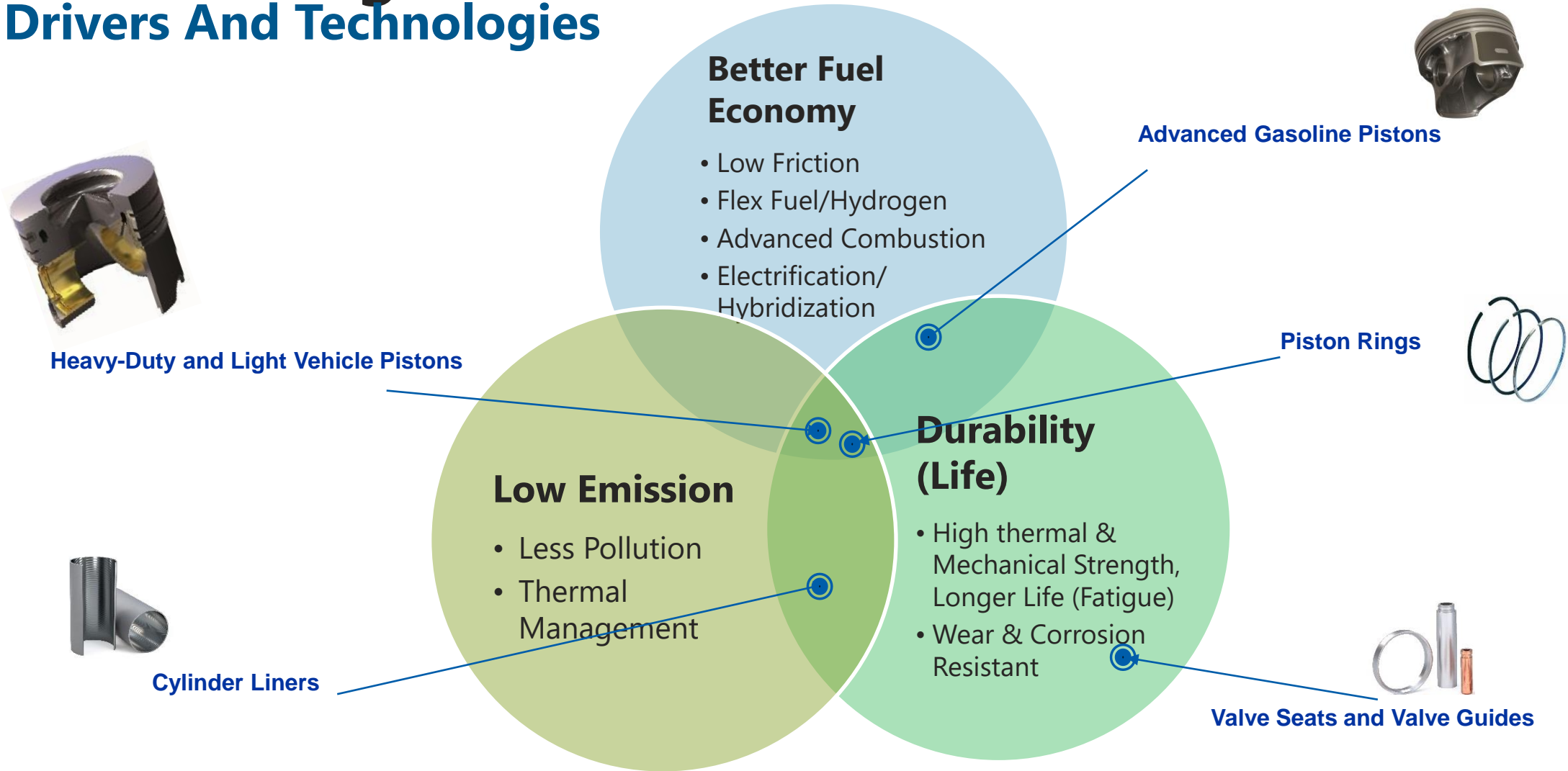
**Valve, Seats & Guides**

**#1 Overall**

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# Powertrain Segment

## Key Drivers And Technologies



**Our components have a direct impact on engine performance, durability and emissions compliance**  
**Technologies enable energy efficiency, reduce CO2 emissions and enhance durability**

# Customer Awards & Recognition

#	Customer's Name		Received on	Appreciation / Award Type
1.	FIAT India		2 <sup>nd</sup> Apr 2021	Best supplier Award for Good Quality Performance in 2020
2.	Mahindra & Mahindra (Automotive Division)		12 <sup>th</sup> Apr 2021	Supplier Excellence Award for the "Best Product Development Performance"  1. Commodity Award in Engine Proprietary for AD 2. Best Product Development for AD 3. Best Spares Performance for AD
3.	General Motors		30 <sup>th</sup> Jun 2021	"Supplier Quality Excellence Award" for the 9 <sup>th</sup> consecutive year
4.	Mahindra & Mahindra (Automotive Division)		13 <sup>th</sup> Aug 2021	Appreciation for XUV700 Product development support and valuable contribution in excellence execution
5.	Daimler AG		12 <sup>th</sup> Nov 2021	Achieving overall "0 PPM".
6.	John Deere		Q1, 2022	Partner Level Supplier" award in Achieving Excellence Program
7.	KTM Austria		Dec, 2021	Supplier Quality Award
8.	Toyota (TIEI)		Q2, 2022	Achieving overall "0 PPM".

# Building a Stronger FMGIL

## Performance Focus - Margin Expansion & Cash Generation



### Reduce Operational Cost

- Fixed Cost reduction
- Operational efficiency



### Lower Capital Intensity

- Improve capex/revenue ratio
- Expand working capital turns
  - Inventory driven



### Growth Opportunities

- Stringent Emission norms
- Increased Popularity of TGDl to cope with emission regulations
- Increase in production of mild-hybrid vehicles.



**Major focus on commodity inflation recovery**



**Optimizing shareholder value creation through cash generation and targeted growth opportunities**

# Financials

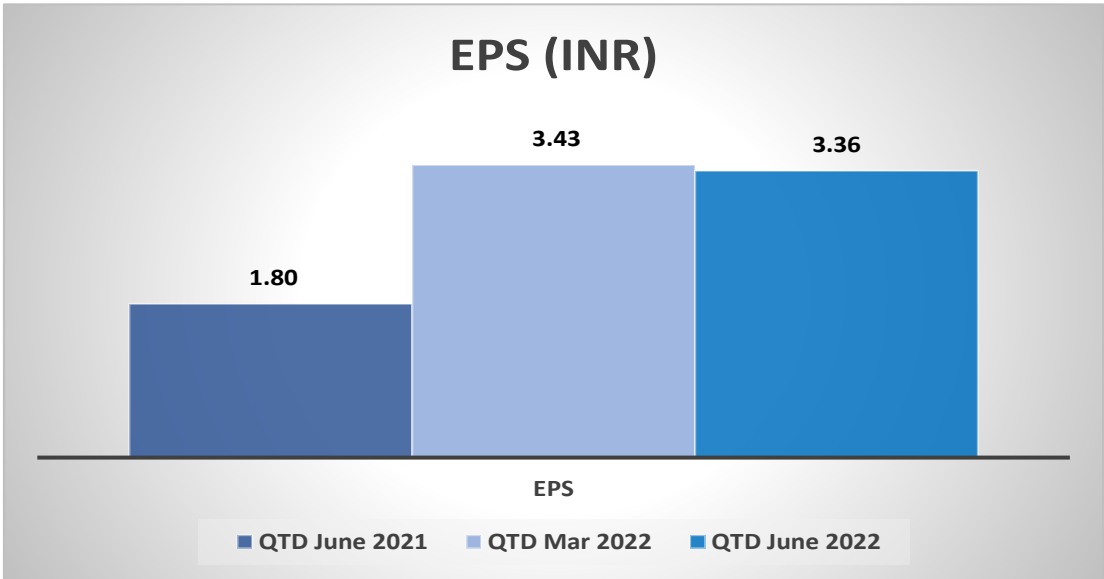
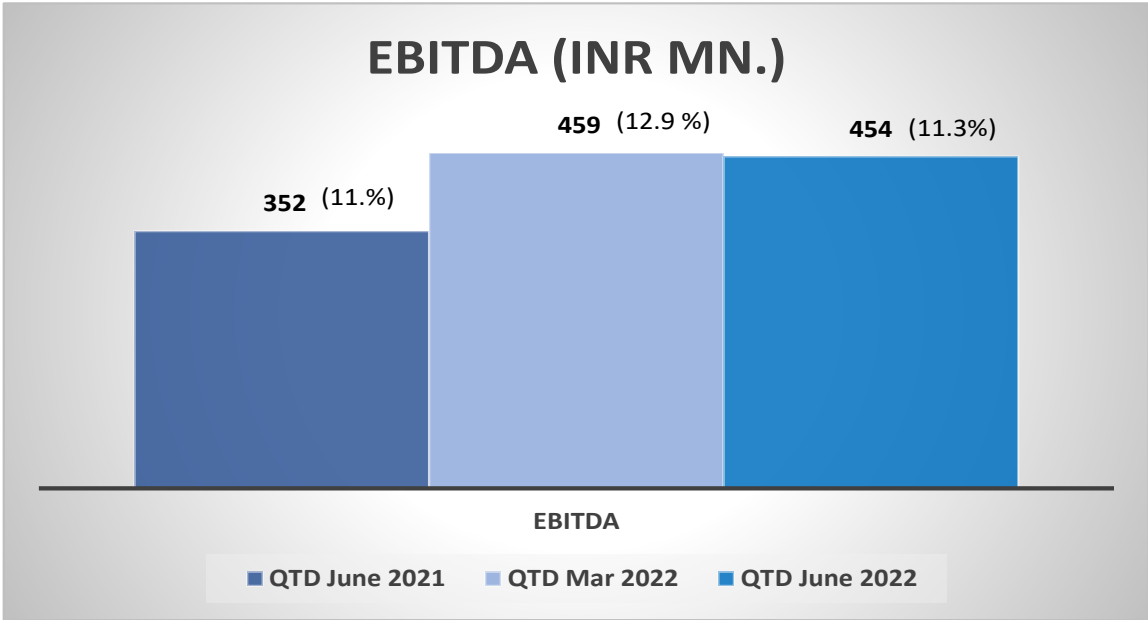
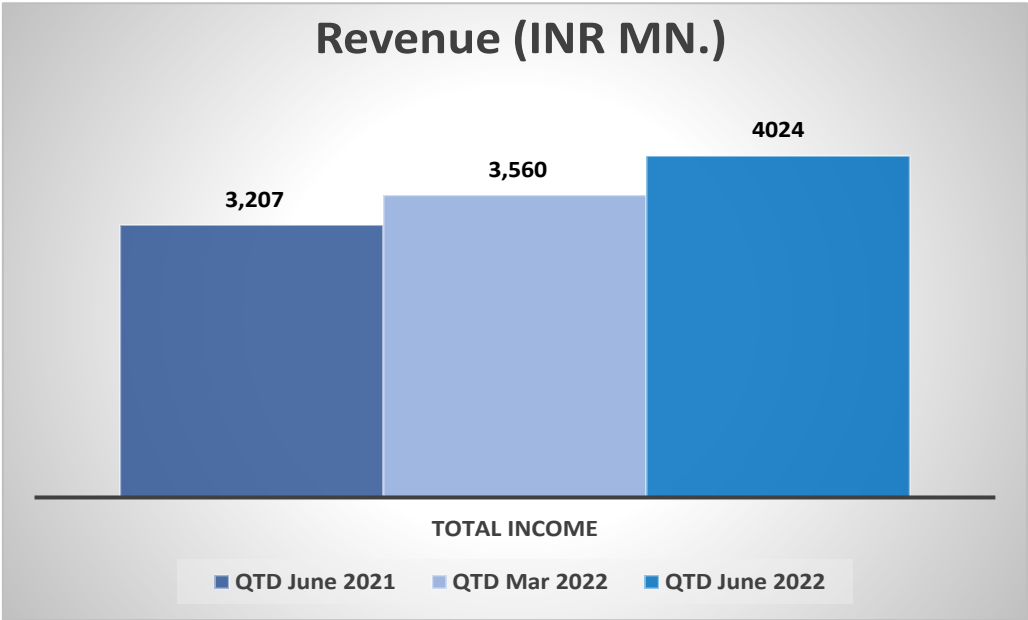
Q1  
FY2022-23

# Financial Results for Qtr. Ended 30<sup>th</sup> June 2022

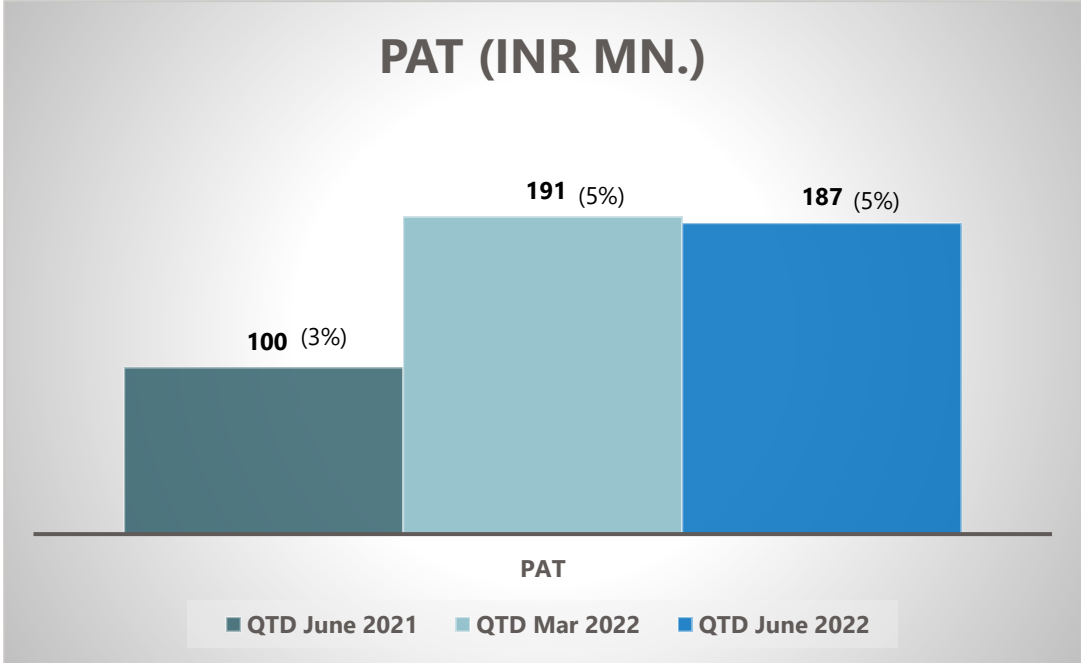
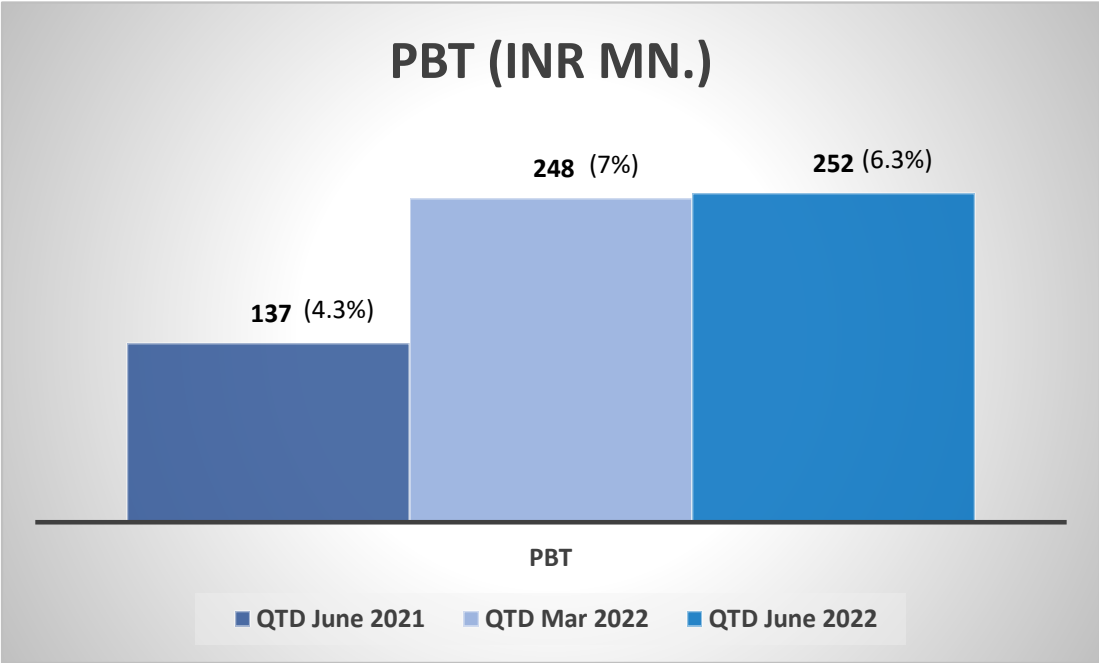
INR in Million

	Actual QTD June 2022		Actual QTD Mar 2022		Actual QTD June 2021	
Revenue from operation	3,963		3,508		3,154	
Other Income	60		52		53	
<b>Total Revenue</b>	<b>4,024</b>	<b>100%</b>	<b>3,560</b>	<b>100%</b>	<b>3,207</b>	<b>100%</b>
Profit before Tax	252	6.3%	248	7.0%	137	4.3%
Interest	(8)	-0.2%	(16)	-0.4%	(7)	-0.2%
Depreciation	(194)	-4.8%	(195)	-5.5%	(208)	-6.5%
EBITDA	454	11.3%	459	12.9%	352	11.0%
Profit after Tax	187	4.7%	191	5.4%	100	3.1%

# Financial Performance Qtr. Ended 30<sup>th</sup> June 2022



# Financial Performance Qtr. Ended 30<sup>th</sup> June 2022



# Financial Results Overview

## High Points

### Q1 Performance

- ❖ Revenue of INR 3963 million was mainly driven by the growth in domestic market. However, it was impacted by slowdown in US and European markets, reducing the export share to 9% of the total revenue but growth in domestic market has more than compensated the reduction in exports.
- ❖ EBITDA was INR 454 million versus INR 352 million of corresponding quarter of previous year. As a percent of Revenue, it was 11.3% Vs 11.0% in corresponding quarter of previous year. The current quarter was highly impacted by steep rise in commodity and global supply chain disruption resulting in significant increase in premium freight. However, currently the commodities have eased out to a comparatively lower level and the supply chain disruption has started settling down.
- ❖ The Company reported a net profit after tax for the first quarter of INR 187 million.
- ❖ The Company has cash & cash equivalent of INR 1529 million (June quarter cash generation - INR 293 million)

# Visit to our CSR Partners

**Prayas Juvenile Aid Centre - we sponsor the education of 100 girl children  
(50 from the remand home & 50 from local community)**

**Approx. budget for 2022-23 = Rs 16.50 L**



# Visit to our CSR Partners

Ghar Angna – we sponsor the school completely for approx. 85 children (From local community)

Approx. budget for 2022-23 = Rs 10.25 L





**YES 2 ICE**

Cleaner. More Efficient. Sustainable.