

Schaeffler India Limited · Pune · Maharashtra

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001
Company Code: 505790

National Stock Exchange of India Limited

Exchange Plaza, C – 1, Block G,
Bandra-Kurla Complex, Bandra (E),
Mumbai-400051
Company Code: SCHAEFFLER

Sub: Investor Presentation

25/07/2025

Dear Sirs,

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor Presentation of the Company.

Phone: +912068198464

Kindly take the same on your record.

Thanking you,

Yours faithfully,

For **Schaeffler India Limited**

Ashish Tiwari,

VP - Legal & Company Secretary

Encl.: As above



SCHAEFFLER

Schaeffler India Limited

Investor Presentation

July 25, 2025

We pioneer motion

Q2 2025 Awards and Accolades

SCHAEFFLER



**Zero PPM Award
Toyota Kirloskar
Auto Parts**



**Zero PPM Award
Toyota Industries
Engine India**



**Best Supplier
Award**



**Excellence in
Delivery, Quality
and Cost**



**Award for Best
Water
Conservation**



**Award for Best
Water
Preservation**



**Excellence in D&I
and Women
Empowerment**

1

Economy and Industry

2

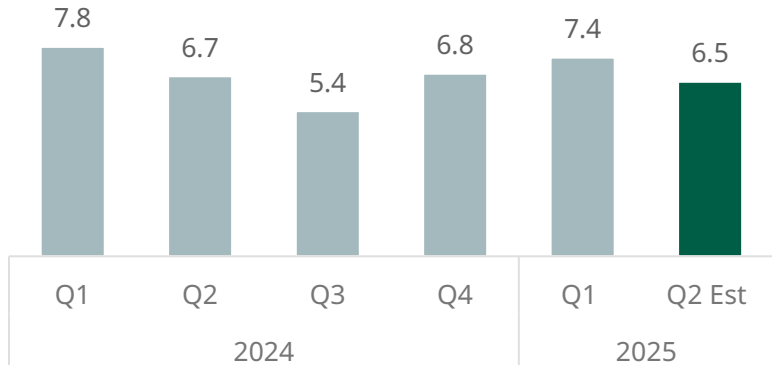
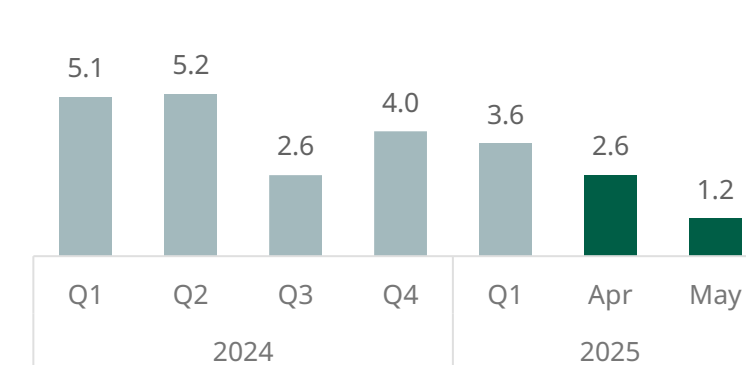
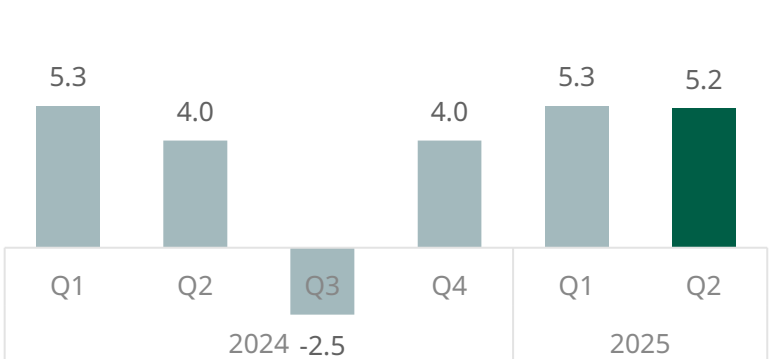
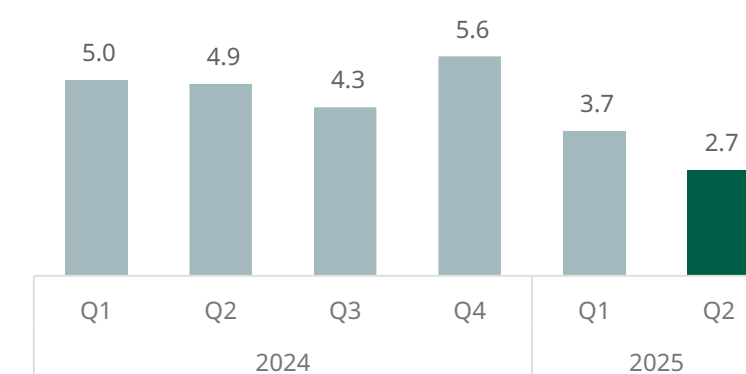
Business Highlights - Q2 and 6M 2025

3

Financial Highlights - Q2 and 6M 2025

AGENDA

Economy

GDP ^{1) 3)}IIP ^{1) 3)}Automotive Production Growth ^{2) 4)}CPI ¹⁾

Key Aspects

- GDP - Strong sequential growth, driven by agriculture, construction and services; investments on demand side.
- IIP - Growth subdued due to sluggishness in mining and electricity sector. Capital goods expanded strongly.
- Automotive – Q2 YoY growth for PVs at 3.3% for CVs at 6.2% and for Tractors at 13.1%.
- CPI – Moderated, food inflation remains soft.

Note :

- Data is reinstated every quarter as per final reports released by authorities
- GDP, IIP, and Automotive Production are YoY growth rates, whereas CPI is quarterly inflation rate.
- Contribution of manufacturing, mining, & electricity in IIP stands at 14%, 78% & 8% respectively
- Automotive Production includes PVs, CVs, & Tractors with production share of 69%, 15% & 16% respectively

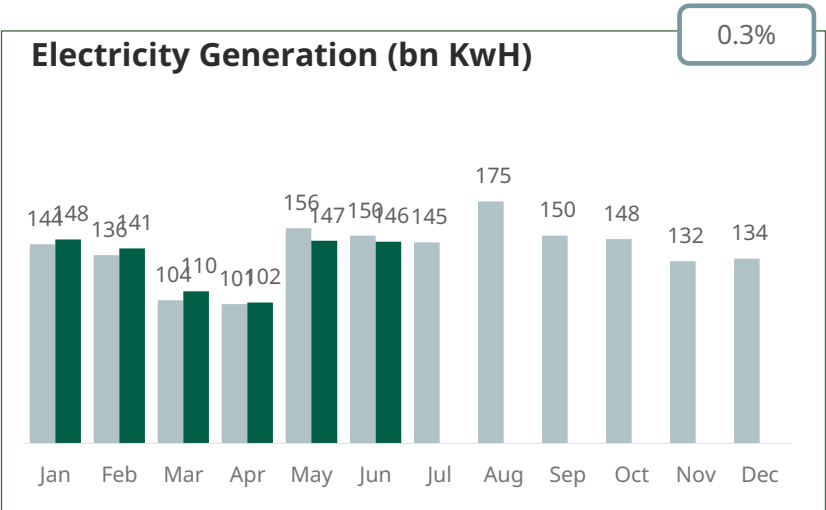
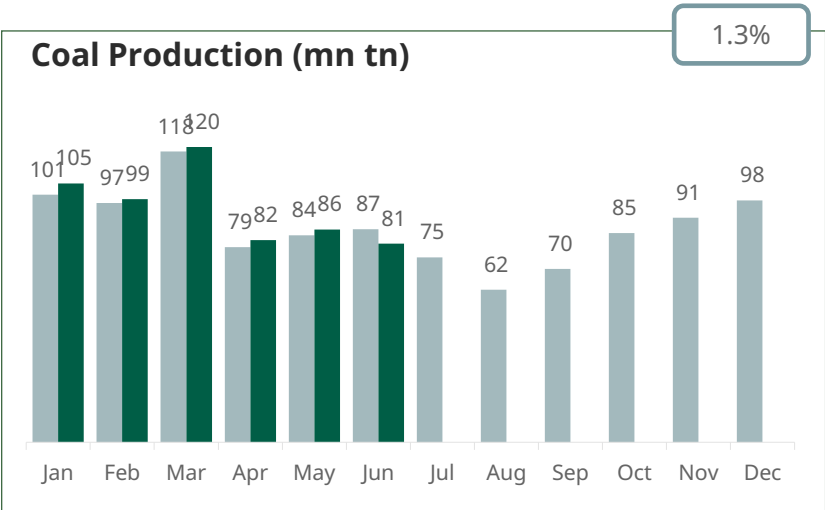
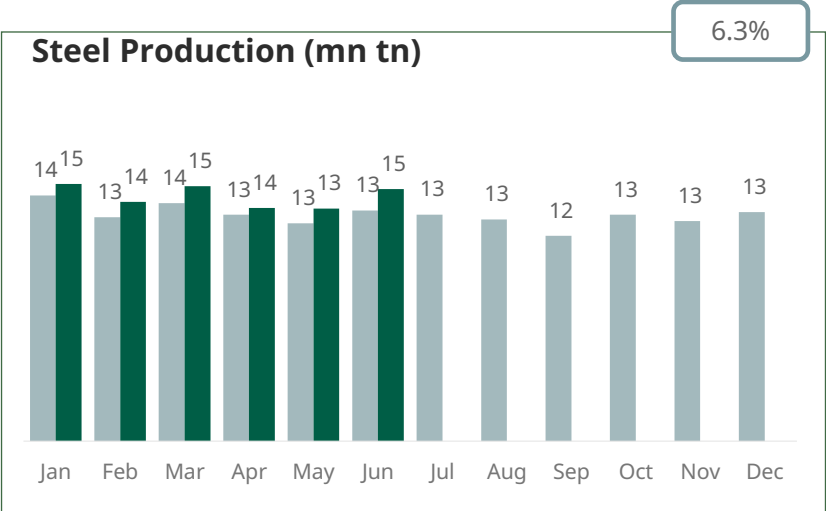
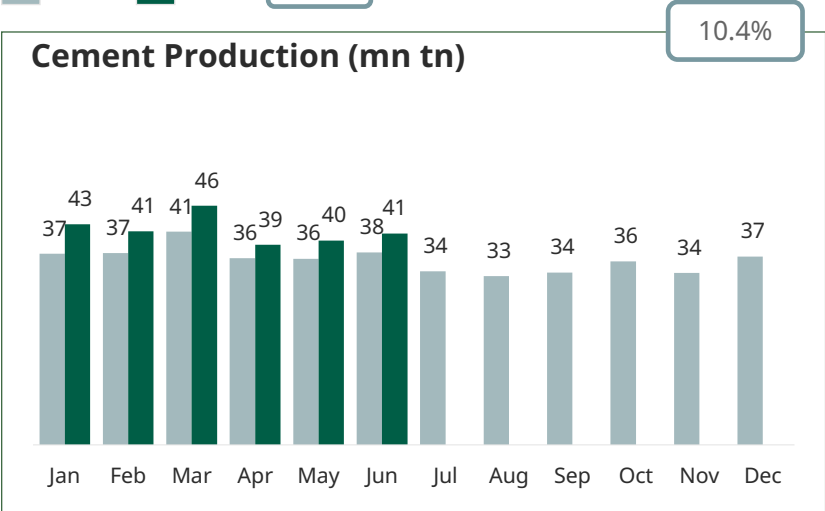
Source of data :

- ¹⁾ Ministry of Statistics & Programme Implementation
- ²⁾ SIAM : Society of Indian Automobile Manufacturers
- ³⁾ GDP - Gross Domestic Production, IIP - Index of Industrial Production, CPI - Consumer Price Index
- ⁴⁾ Automotive Production includes PVs, CVs, & Tractors

Note : Q2 GDP estimates as per RBI

Core Sector Performance

2024 2025 YTD CY2025 Growth



Key Aspects

Core industry growth for YTD'25 registered at 2.8% compared to 6.0% for the same period last year.

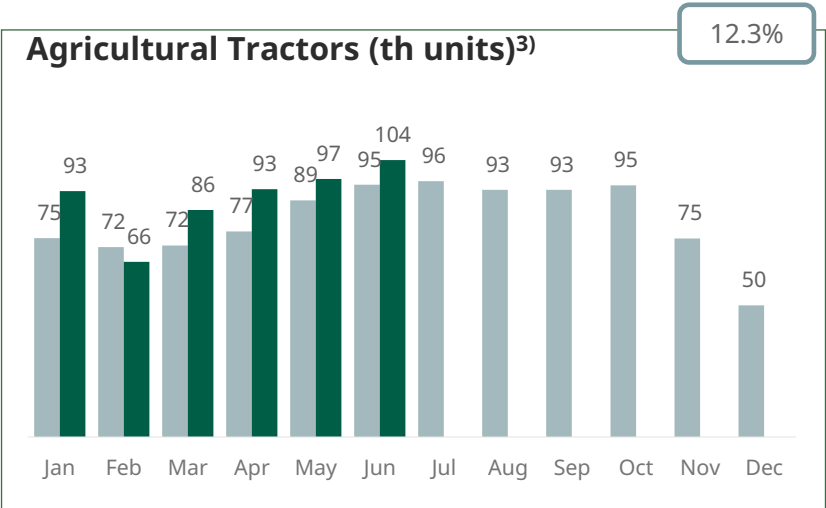
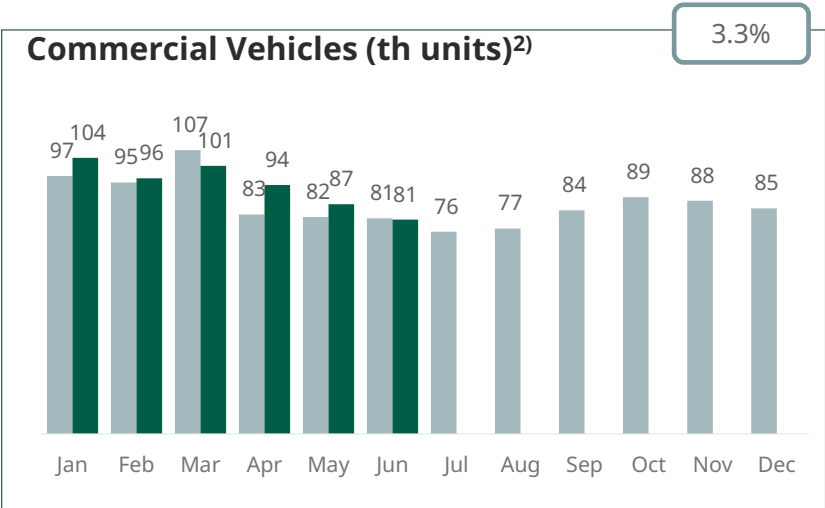
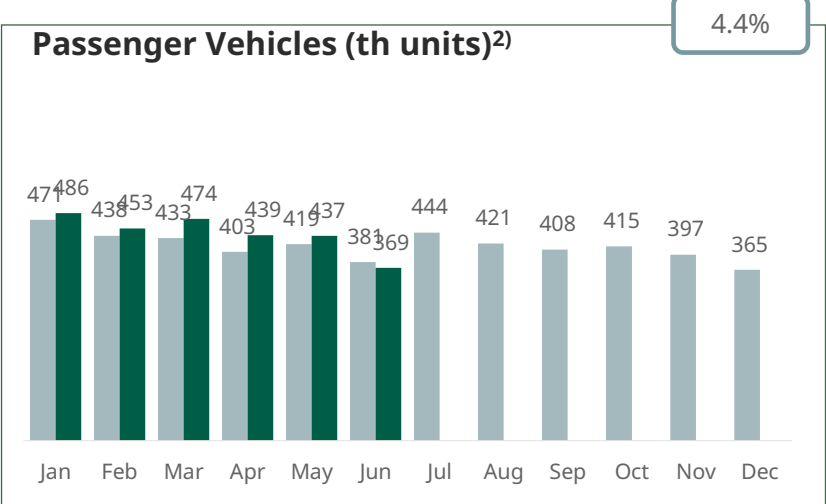
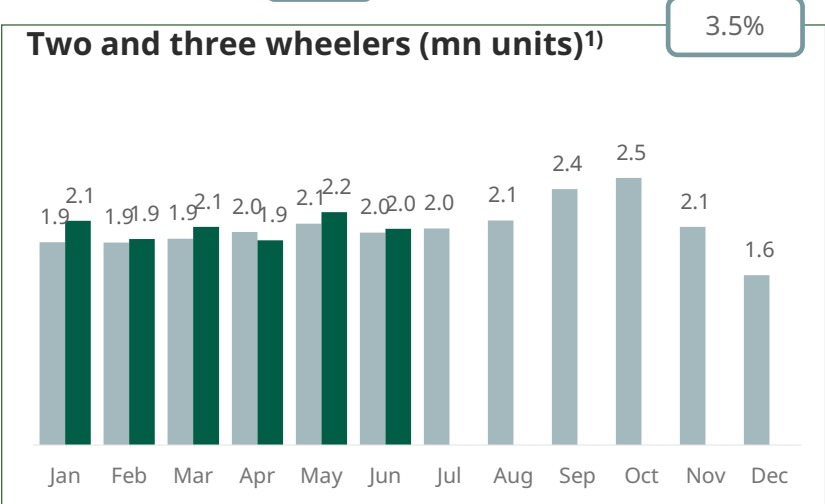
Sector weightage within eight core sectors

Sector	% weight
Cement	5.4%
Steel	17.9%
Coal	10.3%
Electricity	19.8%

Source of core sectors data: Office of Economic Advisor

Automotive Sector Performance

2024 2025 YTD CY2025 Growth



Key Aspects

- Two and three wheelers - Sustained growth fueled by seasonal demand and deepening EV adoption.
- PVs – exports as main growth driver
- CVs- Developments in infra and logistics helped growth.
- Tractors - Positive development due to better monsoon and farmer centric policies.

Source of data :
¹⁾ SIAM : Society of Indian Automobile Manufacturers
²⁾ TMA : Tractor Manufacturers Association
³⁾ TW – Two wheelers, CV – Commercial Vehicles, PV – Passenger Vehicles,

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Economy and Industry

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AGENDA

Q2 2025 Performance

Key messages

- 1** Growth momentum sustained, broad based across all business
- 2** Quality of earnings improved, backed by volume growth of local products and operational efficiency
- 3** Positive cash flow resulted from better earnings, improved working capital and capital efficiency
- 4** Focus on prudent financial management and long-term value creation as we move ahead

Sales

10.1% vs Q2'24
8.2% vs Q1'25

22,821 mn INR

EBITDA

19.7% Q2'25
19.3% Q1'25

4,489 mn INR

PAT

13.0% Q2'25
12.6% Q1'25

2,962 mn INR

FCF

(135) mn INR Q2'24
2,371 mn INR Q1'25

2,868 mn INR

EBITDA : Earning Before Interest, Tax and Depreciation (before exceptional item), FCF : Free Cashflow
Note : Q2 2025 performance comments on Standalone Financials

Business Developments

Automotive Technologies



Reliability and emission reduction

Strong business wins in HLA, RFF and Fead Drive continued

Business wins for PV segment for double clutches

Business wins in CVs¹⁾ for heavy duty clutches

Vehicle Lifetime Solutions



Increased market coverage

Volume wins for our recently launched products – wipers and center joint support continue

Business wins for FEAD/ Timing Kit, in the PV segment

Continued focus on portfolio expansion and penetration through range extension

Bearings and Industrial Solutions



Precision and Efficiency

Business wins for DGBBs in power transmission and raw material sector

Business win in SRBs and CRBs for raw material sector continued

Business wins in areas condition monitoring across sectors

¹⁾TW - Two-wheelers, CV - Commercial Vehicles, PV - Passenger Vehicles

Strengthening manufacturing footprint

- Fifth manufacturing facility
- Total land plot of 108,000 sqm
- Phase 1 of 16,500 sqm; ramp up expected by Q4'CY25

Enabling meet evolving needs of our automotive customers



Dedicated to producing conventional and electrified powertrain technologies



Inauguration of fifth manufacturing facility at Shoolagiri, Tamil Nadu



Technologies supporting long-term growth objectives



Grinding



Stamping



Heat Treatment



Machining

E-Mobility Milestone

E-axle production line at Talegaon Plant



Schaeffler e-Propulsion : powerful, reliable & seamless drive experience

- Decade of global leadership in robust, innovative electric drive system
- Modular drive train architecture, proven across challenging terrains ensuring unmatched reliability
- Globally trusted and recognized e-drive, customized for India drive conditions

Harrier.ev with Schaeffler e-axle



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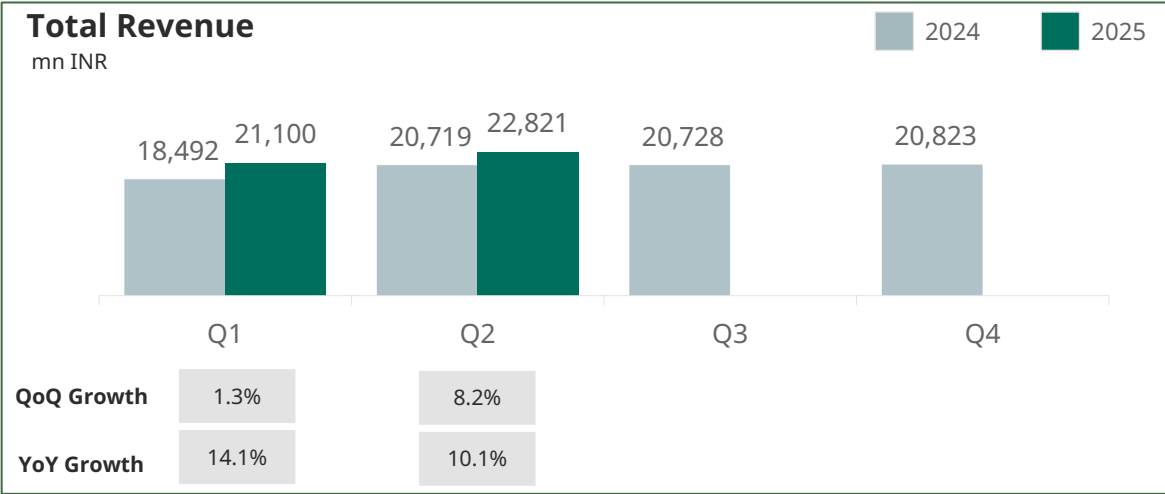
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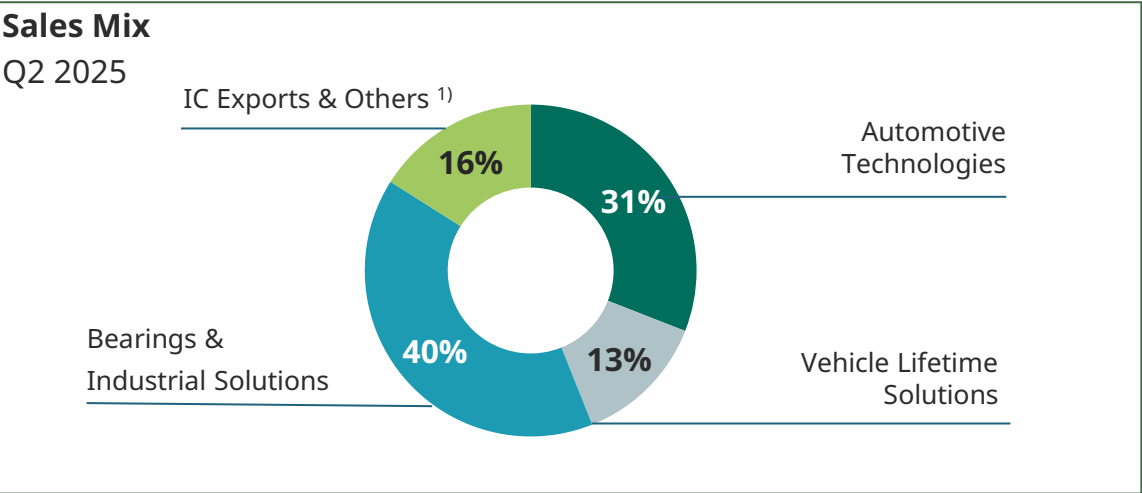
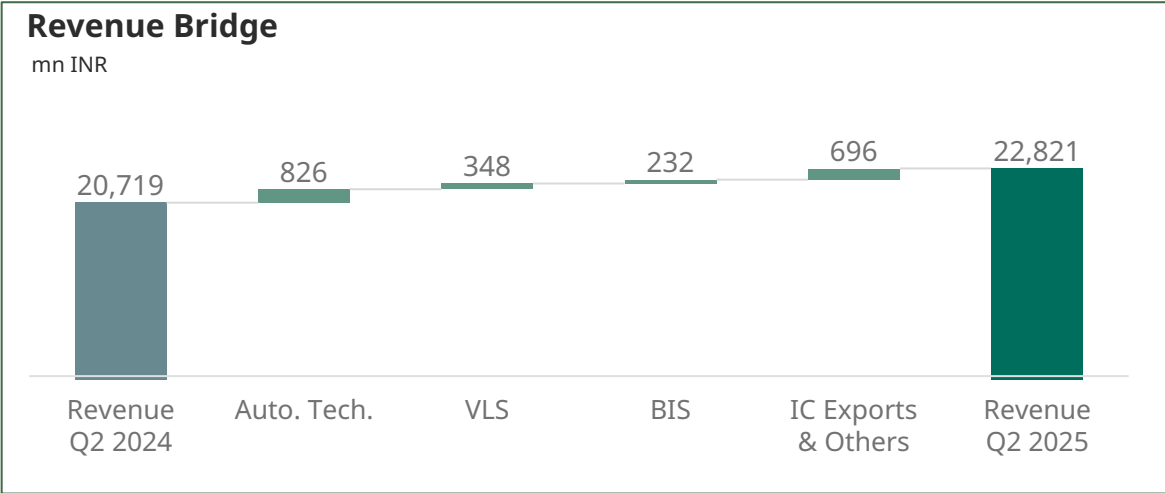
Revenue from operations



Key Aspects

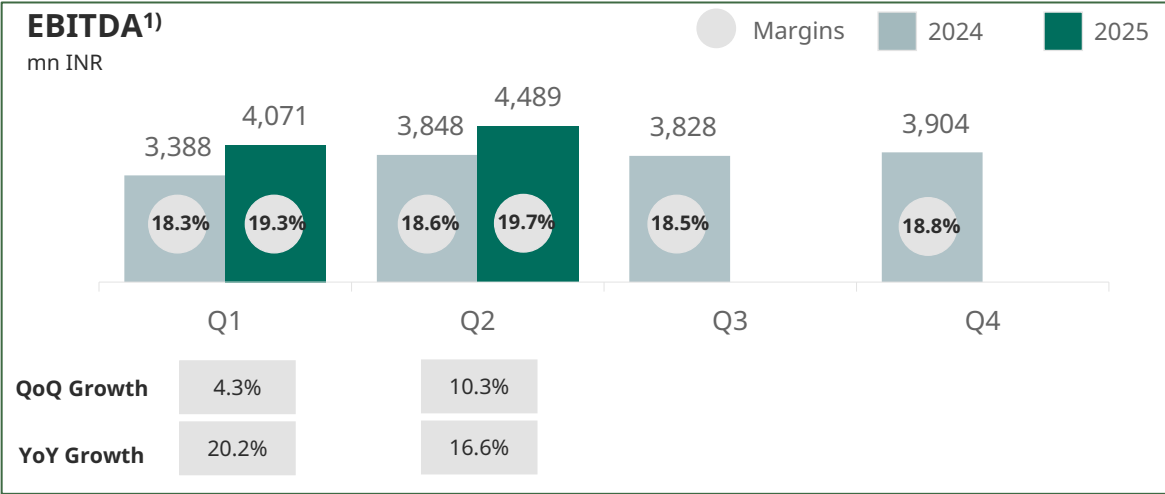
- Broad based growth, domestic business up 8% YoY
- Positive QoQ trend, domestic business up 6%

Growth	6M'25 vs 6M'24	Q2'25 vs Q1'25	Q2'25 vs Q2'24
Automotive Technologies	13.5%	1.6%	13.3%
Vehicle Lifetime Solutions	12.3%	19.1%	13.0%
Bearings and Industrial Solutions	7.1%	5.7%	2.7%
Intercompany Exports & others	23.0%	20.4%	22.8%



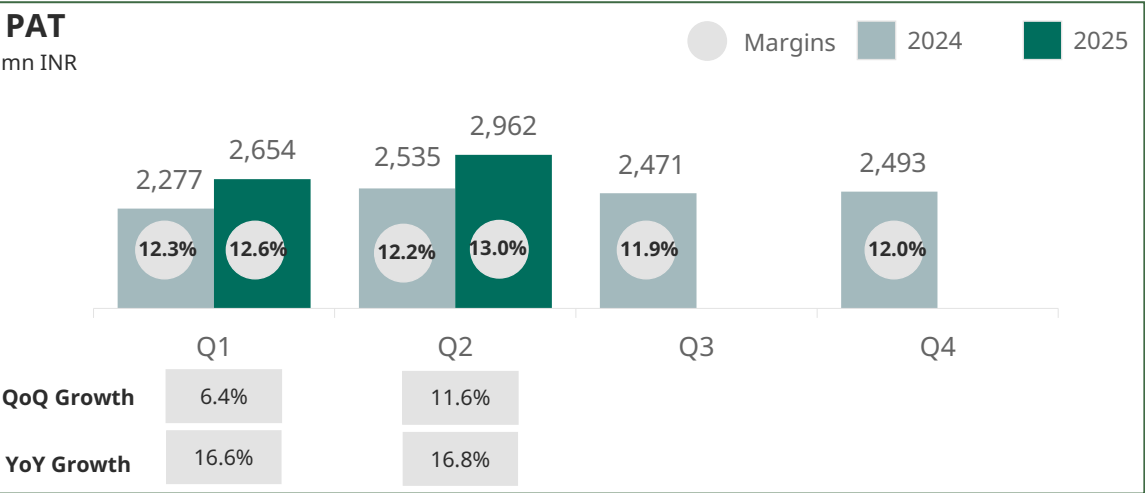
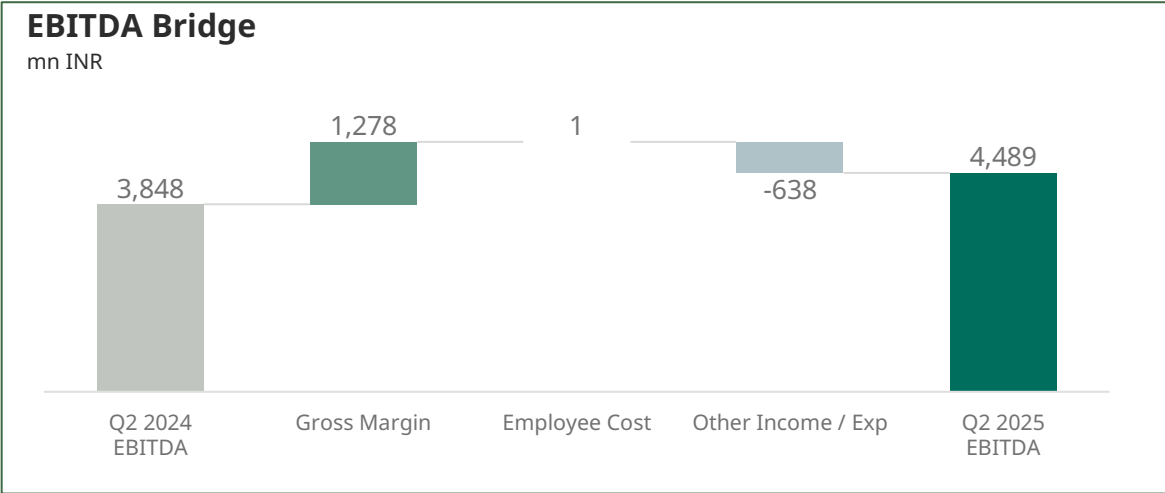
IC Exports – Intercompany Exports; 1) Exports mainly includes exports to group companies, scrap sale and other operating income
Note : Business highlights on Standalone Financials

Earnings Quality



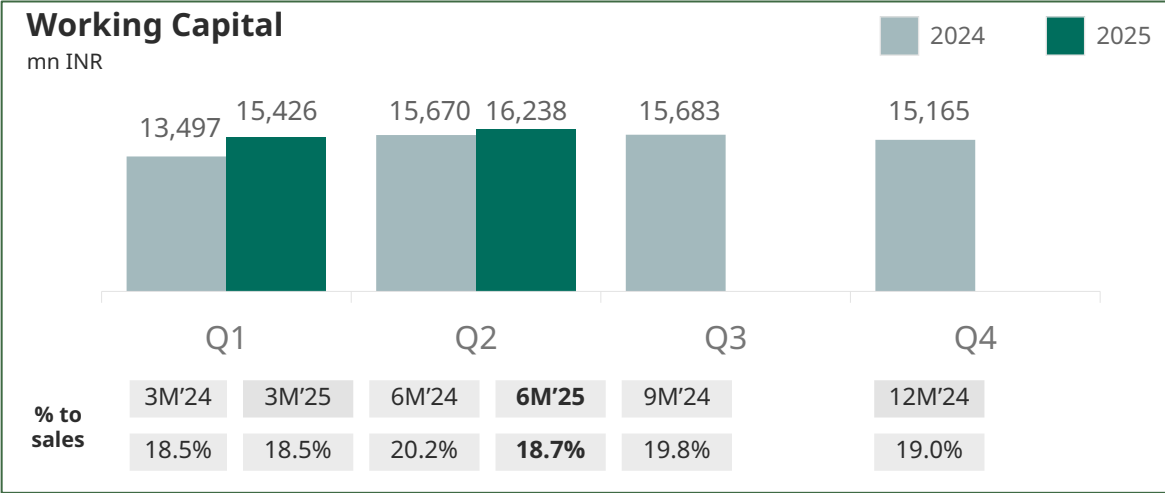
Key Aspects

- Improved quality of earnings, backed by volume growth, efficiency measures and localization



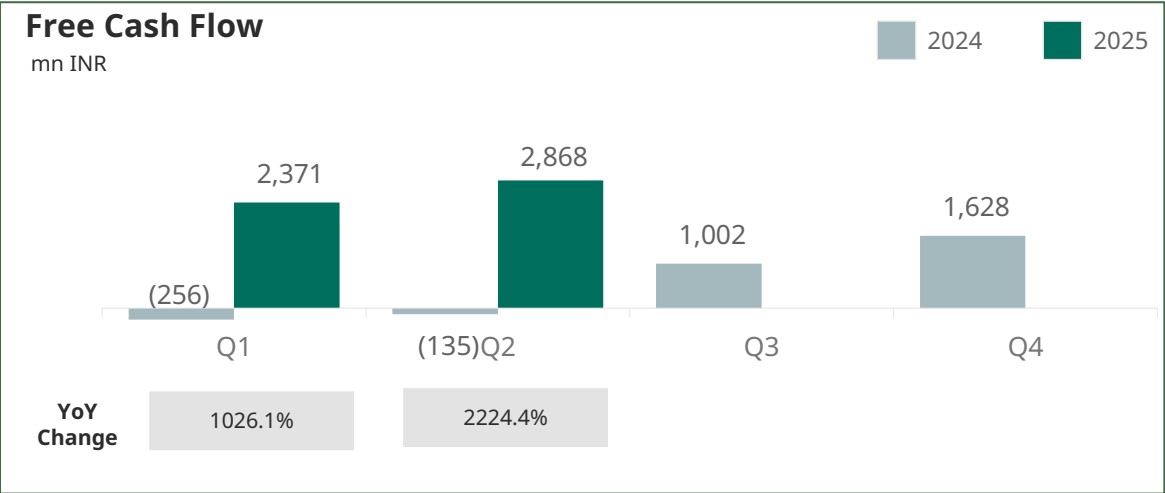
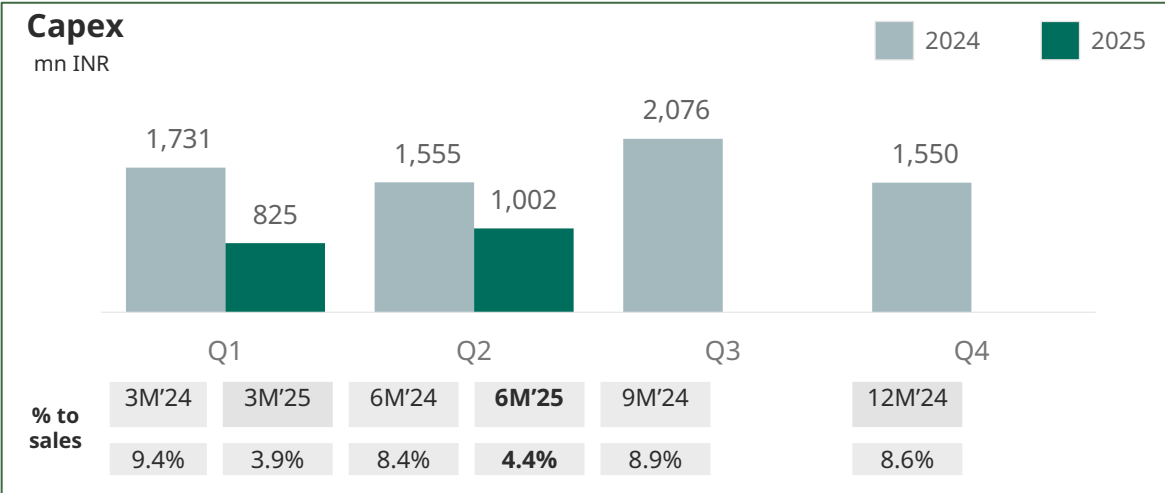
¹EBITDA (before exceptional items) - interest income (net) at 262.0 mn INR in Q2'25 (191 mn INR Q2'24)
Note : Business highlights on Standalone Financials

Working Capital, Capex



Key Aspects

- Working Capital level sustained
- Capex – focus on growth and localization moving ahead
- Improved free cash flow generation due to better margins and better working capital level and capital efficiency



Note : Business highlights on Standalone Financials

Performance Indicators

	Unit	Q2 2025	Q1 2025	Q2 2024	6M 2025	6M 2024
Revenue	mn INR	22,821	21,100	20,719	43,921	39,212
Revenue growth (YoY)	%	10.1%	14.1%	13.3%	12.0%	11.3%
Revenue growth (QoQ)	%	8.2%	1.3%	12.0%		-
EBITDA ¹⁾	mn INR	4,489	4,071	3,848	8,560	7,236
EBITDA Margin	%	19.7%	19.3%	18.6%	19.5%	18.5%
EBIT	mn INR	3,718	3,278	3,208	6,996	5,997
EBIT Margin	%	16.3%	15.5%	15.5%	15.9%	15.3%
EBT	mn INR	3,980	3,557	3,399	7,537	6,456
EBT Margin	%	17.4%	16.9%	16.4%	17.2%	16.5%
PAT	mn INR	2,962	2,654	2,535	5,616	4,812
PAT Margin	%	13.0%	12.6%	12.2%	12.8%	12.3%
Capex ²⁾	mn INR	1,002	825	1,555	1,827	3,286
FCF	mn INR	2,868	2,371	(135)	5,239	(391)

¹⁾ EBITDA (before exceptional items) - interest income (net) at 262.0 mn INR in Q2'25 (191 mn INR Q2'24); ²⁾ Capex includes CWIP

Note : Performance indicators on Standalone Financials

Q2 2025 - Consolidated Financial Results

Particulars (mn INR)	Schaeffler India Limited Standalone Q2 2025	KRSV Innovative Auto Solutions Private Limited Q2 2025	Schaeffler India Limited Consolidated ¹⁾ Q2 2025
Revenue	22,821	710	45,270
EBITDA (before exceptional)	19.7%	-15.0%	18.7%
EBIT (before exceptional)	16.3%	-16.8%	15.1%
EBT (before exceptional)	17.4%	-20.0%	16.2%

¹ Consolidated results are net off consolidation effects

In Summary

- 1 Double-digit YoY growth momentum continued
- 2 Quality of earnings improved, focus on efficiency and cost management remains
- 3 Improved levels of operating metrics, improved working capital and free cash flow
- 4 Focus on prudent financial management remains as we approach the remainder of the year



On track to build the
leading Motion
Technology Company

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