



PRESS NOTE

PERFORMANCE IN 2017-18

May 10, 2018

Chennai Petroleum Corporation Ltd (CPCL) closed the Financial Year 2017-18 with an excellent performance in similar lines as in the previous Financial Year 2016-17.

FINANCIAL PERFORMANCE

Revenue from Operations during the year 2017-18 was higher at Rs.44,188 Crore as compared to Rs. 40,608 Crore in the previous year , registering a growth of 9%, as result of increased product sales and higher product prices.

CPCL has continued to improve the Profit Before Tax and for the current year , achieved Rs.1,458 Crore, as compared to Rs.1,365 Crore during 2016-17, an increase by 7%. The PAT is to Rs.913 Crore as against Rs.1029 Crore in the last year. The improvements in the profits during the year are on account of better physical performance and favourable product cracks resulting in higher GRM of 6.42\$ per bbl in the current year as compared to 6.05 \$/bbl in the previous year. The PAT for the current year is comparatively lower, as the tax incidence of the previous year included the effect of balance unabsorbed depreciation and was availed in full.

The Board of Directors have recommended a dividend of 185% on the paid-up Equity Capital of the company.

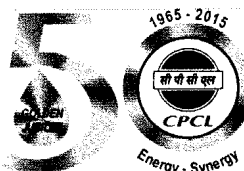
PHYSICAL PERFORMANCE

CPCL's continued noteworthy physical performance was mainly due to strong Physical Performance in 2017-18.

During the year 2017-18, CPCL has achieved highest ever crude throughput of 10.789 MMTPA (Million Metric Tonnes Per Annum) as against the previous best of 10.782 MMTPA in 2014-15 and 10.256 MMTPA of last year.

Similar to the previous best performance year, CPCL has further improved the performance during this current year and some of the important parameters are highlighted below:

- CPCL achieved highest ever Distillate yield of 73.2%, surpassing previous best of 72.6% achieved in the year 2016-17.
- CPCL achieved lowest ever Energy Intensity Index (EII) of 101.0 against previous best of 101.3 in the year 2016-17.



- CPCL achieved highest Petrol (MS) production of 1107 TMT (Thousand Metric Tonnes) as against the previous best of 1105 TMT in 2016-17.
- CPCL achieved highest ever HSD production of 4412 TMT against previous best of 4182 TM in 2016-17.
- CPCL achieved highest ever OHCU Throughput of 2157 TMT and FCCU Throughput of 1086 TMT against the previous bests of 2007 TMT in 2013-14 and 1075 TMT in 2014-15 respectively.

CPCL successfully commissioned 2.2 MMTPA Delayed Coker Unit in November'17 for increasing production of valuable distillate products , along with new Cooling Tower, Sulphur Recovery Unit, Sour Water Stripper , Amine Regeneration Unit, and DMRO Plant. Further, CPCL has successfully commissioned DHDS Revamp Project in Feb'18. CPCL also started marketing Petroleum Coke to nearby customers.

ON-GOING/FUTURE PROJECTS

CPCL is currently implementing a number of projects to improve reliability, profitability and to meet BS VI Product quality specifications. The total cost of these projects which are under implementation is estimated to be Rs.2,540 crore. While, the New Crude Oil Pipeline project is expected to be mechanically completed by July 2018, the BS-VI Project is likely to be completed during the year 2019-20. Re-Gasified Liquefied Natural Gas (RLNG) project is scheduled to be completed in phases from Nov 2018 onwards.

CPCL is also planning to set up a 9 MMTPA Refinery at Cauvery Basin, Nagapattinam at an estimated cost of Rs.27,450/- Crore plus or minus 30%. In principle approval has been obtained for this project. The proposed new project will play an important role in meeting future energy needs of Tamilnadu State. Preparation of Detailed Feasibility Report is underway and is expected to be completed by March 2019.
