

# **Review of Financial Result Q1 – Mar'14**

## Disclaimer

This investor presentation has been prepared by V-Mart Retail Limited (“V-Mart”) and does not constitute a prospectus or placement memorandum or an offer to acquire any securities. This presentation or any other documentation or information (or any part thereof) delivered or supplied should not be deemed to constitute an offer.

No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be “forward looking statements”, including those relating to the general business plans and strategy of V-Mart, its future financial condition and growth prospects, future developments in its industry and its competitive and regulatory environment, and statements which contain words or phrases such as ‘will’, ‘expected to’, ‘horizons of growth’, ‘strong growth prospects’, etc., or similar expressions or variations of such expressions. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to risks with respect to its hair care, its healthcare business and its skin care business.

V-Mart may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. This presentation cannot be copied and disseminated in any manner.

No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of V-Mart. This presentation is strictly confidential.

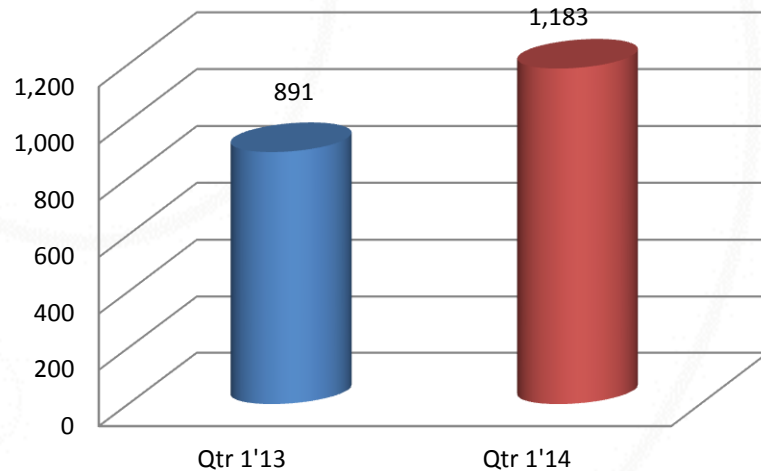
## Key highlights of Q1 FY14 vs FY13 results



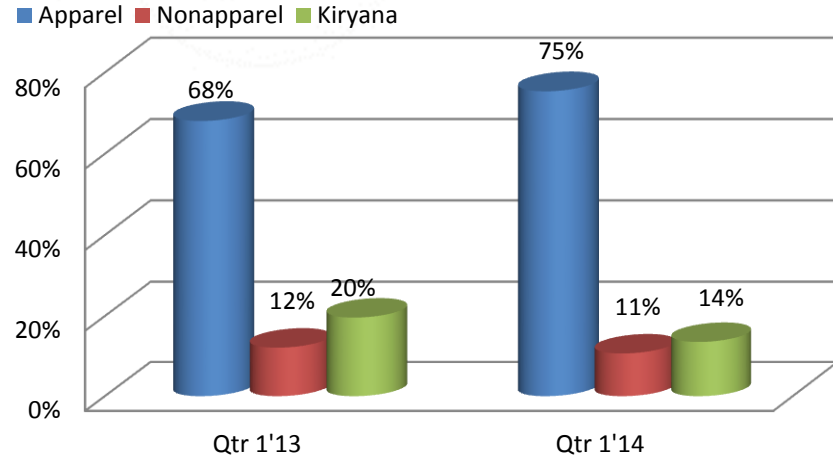
- Number of Stores has increased to 76 from 69 yoy.
- Revenue growth is 32.75%, yoy with Same Store Sales growth (fashion) of 8% and Same Store Volume Growth of 1.5%.
- Sales per sq foot (per month) has improved to Rs.734 from Rs.673 with a growth of 9% yoy.
- Contribution of Fashion segment to total revenues has expanded to 86% from 80% whereas that of kirana has reduced to 14% from 20% yoy.
- Gross Profit margins have improved to 32.15% from 30.71% yoy.
- Net profit growth is 36.05%, yoy.

# Financial Parameters – Q1 FY14 vs FY 13

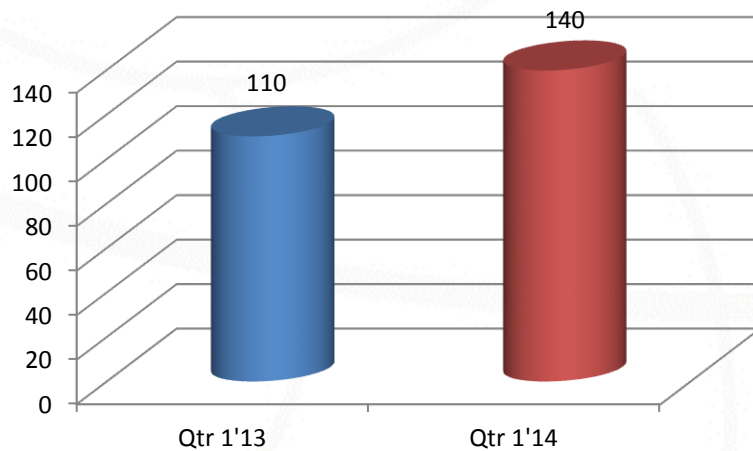
## Sales (Millions)



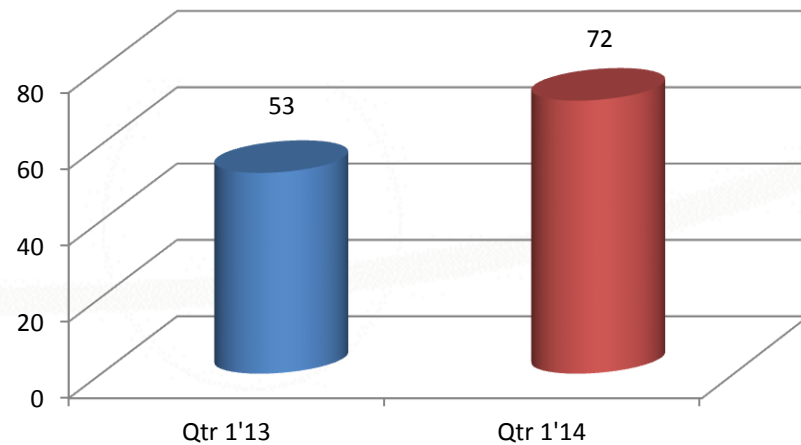
## Sales Mix (%)



## EBITDA (Millions)

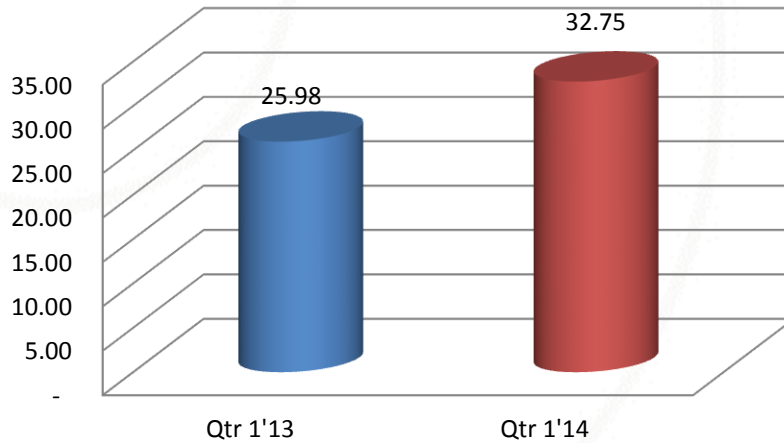


## PAT (Millions)

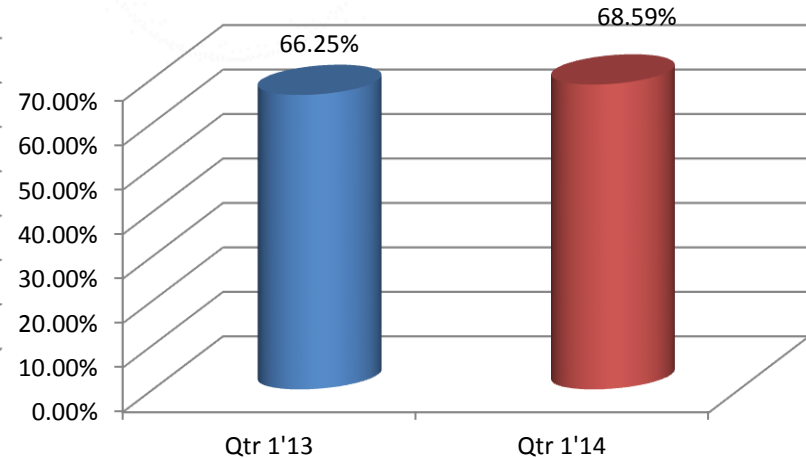


# Operational Parameters – Q1 FY14 vs FY 13

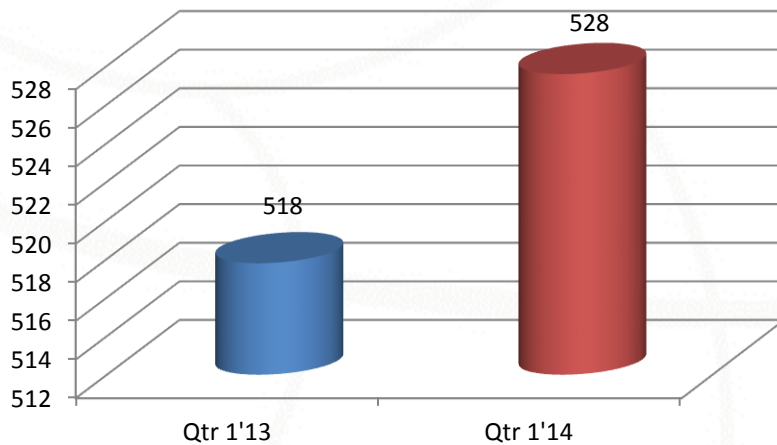
## Footfall (lakhs)



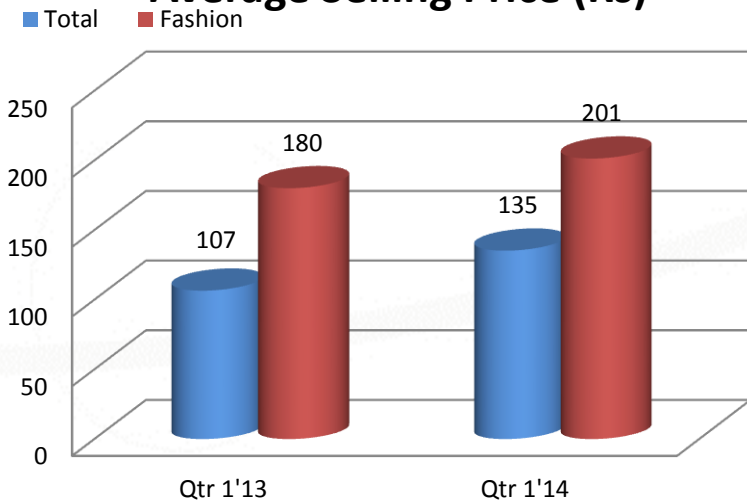
## Conversion Rate (%)



## Transaction size (Rs.)



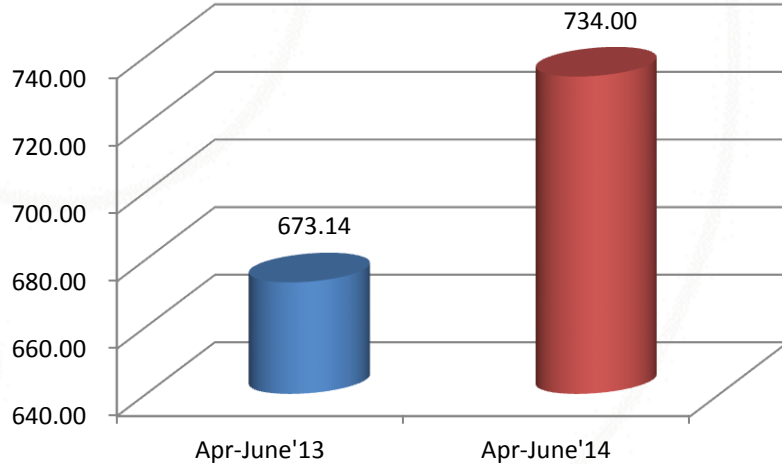
## Average Selling Price (Rs)



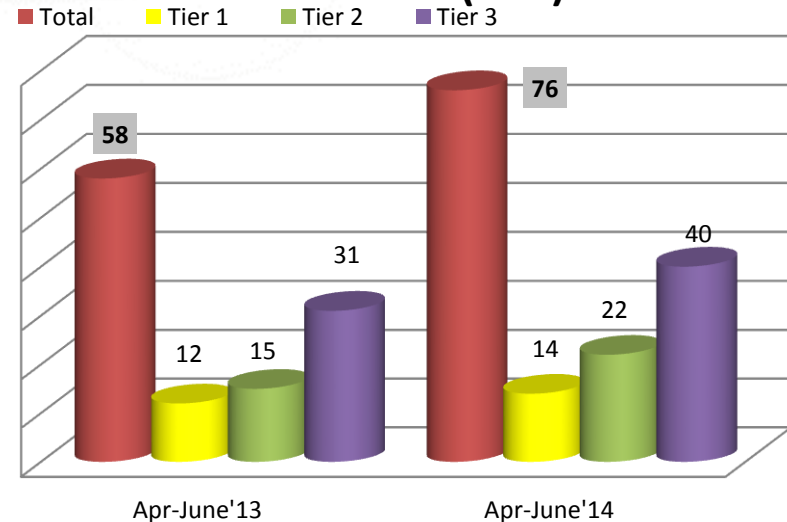
# Operational Parameters – Q1 FY14 vs FY 13



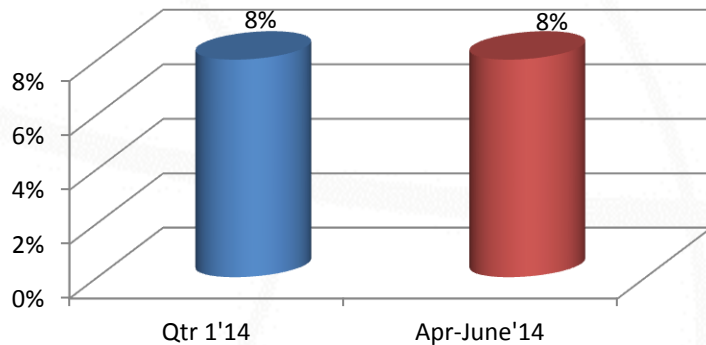
## Sales per Sq feet (per month)



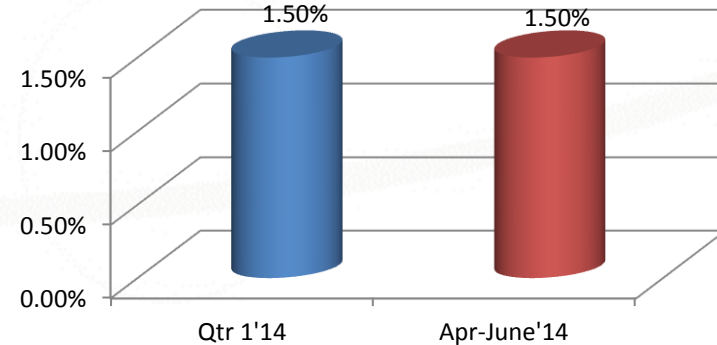
## Store Count (Nos)



## Same Store Sales Growth (Fashion) (%)

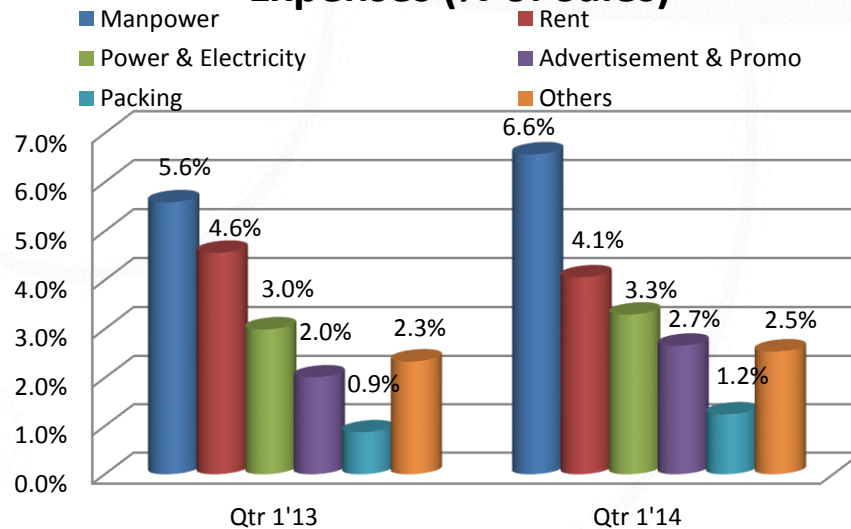


## Same Store Volume Growth (Fashion) (%)

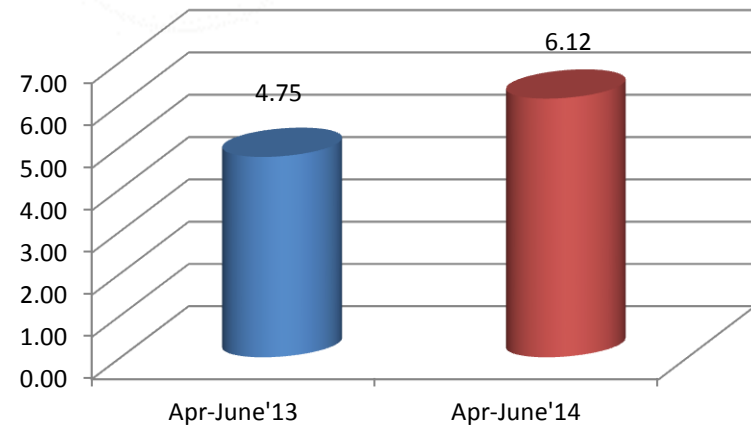


# Key Parameters – Q1 FY14 vs FY 13

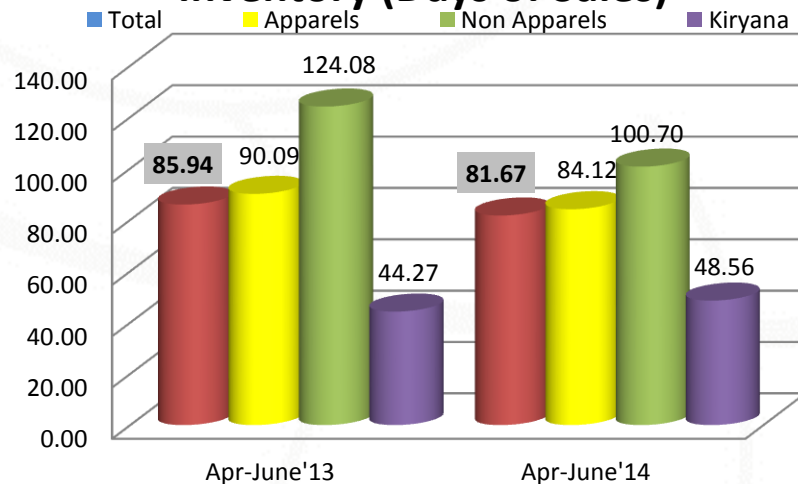
## Expenses (% of Sales)



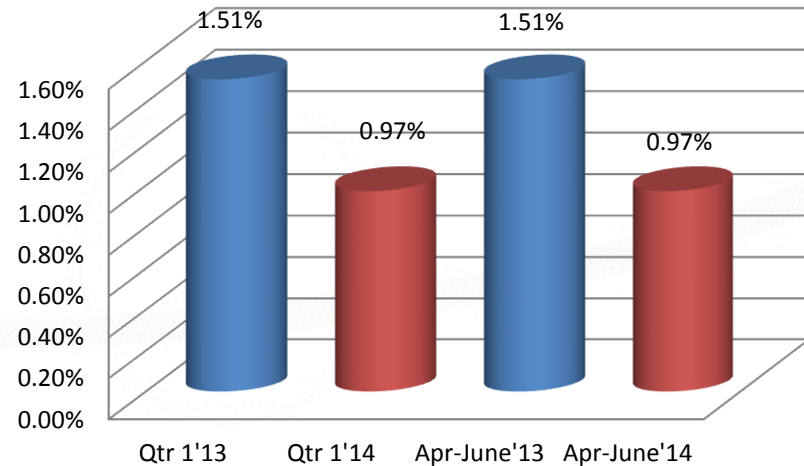
## Retail Space (Sq feet lakhs)



## Inventory (Days of Sales)



## Shrinkage (% of Sales)



# Financial Review – Profit & Loss Statement



Particulars	Quarter ended on		Changes %
	30.06.2013	30.06.2012	
	(Unaudited)	(Unaudited)	
<b>Part I</b>			
<b>1. Income from operations</b>			
(a) Net sales/ Income from operations	11,799.95	8,893.13	
(b) Other operating income	30.76	18.76	
<b>Total income from operations (net)</b>	<b>11,830.71</b>	<b>8,911.89</b>	<b>32.75%</b>
<b>2. Total expenses</b>	<b>10,667.99</b>	<b>7,973.92</b>	
<b>3. Profit from operations before other income, finance costs and prior period items (1-2)</b>	<b>1,162.72</b>	<b>937.97</b>	
4. Other income	19.58	2.42	
<b>5. Profit from ordinary activities before finance costs and prior period items (3+4)</b>	<b>1,182.30</b>	<b>940.39</b>	<b>25.72%</b>
6. Finance costs	106.31	162.15	
<b>7. Profit from ordinary activities before tax and prior period items (5-6)</b>	<b>1,075.99</b>	<b>778.24</b>	
8. Prior period items - Income/ (Expense)	-	-	
<b>9. Net profit before tax (7+8)</b>	<b>1,075.99</b>	<b>778.24</b>	
10. Tax expense	360.92	252.63	
<b>11. Net profit for the period (9-10)</b>	<b>715.07</b>	<b>525.61</b>	<b>36.05%</b>
12. Paid up equity share capital (Face value of Rs.10 per share)	1,795.88	1,394.78	
13. Reserves excluding revaluation reserves	-	-	
<b>14. Earnings per share (of Rs. 10 each) (not annualised)</b>			
(a) Basic	3.98	3.77	
(b) Diluted	3.98	3.77	



# Financial Review - Balance Sheet & Cash Flow



	As at 30 June 2013 (Rs.)	As at 31 March 2013 (Rs.)		For the Qtr ended 30 June 2013 (Rs.)	For the Qtr ended 30 June 2012 (Rs.)
<b>Balance Sheet</b>					
<b>EQUITY AND LIABILITIES</b>					
<b>Shareholder's funds</b>			<b>A. Cash flows from operating activities</b>		
Share capital	179,587,780	179,587,780			
Reserves and surplus	1,362,922,289	1,296,948,161	<b>Net profit before tax</b>	107,599,847	77,824,288
	<b>1,542,510,069</b>	<b>1,476,535,940</b>			
<b>Non-current liabilities</b>			<b>Cash generated from operations</b>	(47,713,224)	52,664,544
Long-term borrowings	19,634,818	20,172,397			
Long term provisions	11,106,541	10,274,215			
	<b>30,741,358</b>	<b>30,446,612</b>			
<b>Current liabilities</b>					
Short-term borrowings	341,040,682	330,040,513			
Trade payables	472,484,431	403,861,537			
Other current liabilities	40,620,023	39,868,813			
Short-term provisions	36,026,164	16,800,929			
	<b>890,171,301</b>	<b>790,571,793</b>	<b>Taxes paid</b>	(22,326,551)	(19,780,615)
	<b>2,463,422,729</b>	<b>2,297,554,345</b>	<b>Net cash flow from operating activities</b>	(70,039,775)	32,883,929
<b>ASSETS</b>					
<b>Non-current assets</b>			<b>B. Cash flow used in investing activities</b>	(58,700,369)	(33,925,818)
Fixed assets					
Tangible assets	526,947,694	470,019,181			
Intangible assets	4,476,217	4,358,656	<b>C. Cash flow from/(used in) financing activities</b>	3,732,215	9,333,804
Capital work-in-progress	6,221,072	13,171,404			
Non-current investments	-	120,000,000			
Deferred tax assets	9,002,100	7,257,524	<b>Net increase/(decrease) in cash and cash equivalents</b>	(125,007,929)	8,291,914
Long term loans and advances	96,209,421	86,166,185			
Other non-current assets	977,006	226,762			
	<b>643,833,509</b>	<b>701,199,712</b>	<b>Net increase/(decrease) in cash and cash equivalents</b>		
<b>Current assets</b>					
Current investments	390,359,163	286,396,776	Cash and cash equivalents at the beginning of the year	153,421,870	10,773,851
Inventories	1,318,795,490	1,107,505,728			
Trade receivables	581,179	(0)			
Cash and bank balances	33,497,941	157,692,788	Cash and cash equivalents at the end of the year	28,413,941	19,065,765
Short-term loans and advances	75,933,444	44,324,581			
Other current assets	422,002	434,760			
	<b>1,819,589,219</b>	<b>1,596,354,633</b>			
	<b>2,463,422,728</b>	<b>2,297,554,345</b>		<b>(125,007,929)</b>	<b>8,291,914</b>

# Financial Review - Utilization of IPO Funds



Means of finance for the objects of Initial Public Offering (IPO) are as under:

Particulars	(Rs. in lacs)
Proceeds from the fresh issue	5,798.10
Proceeds from Pre-IPO placement	2,625.00
Internal accruals	717.60
	<b>9,140.70</b>

The utilization of the aforementioned means of finance as on 30 June 2013 is as under :

(Rs. in lacs)

Particulars	Utilization planned as per prospectus	Utilization of IPO proceeds as on 30 June 2013	Adjustments (utilization of surplus towards other objects)	Balance amount to be utilized as on 30 June 2013
To open new stores	6,970.40	1,881.13	(711.00)	5,095.87
Expansion of distribution centre	438.70	10.79	-	427.91
Working capital	1,000.00	1,717.60	717.60*	-
Share issue expenses	731.60	725.00	(6.60)*	-
	<b>9,140.70</b>	<b>4,334.52</b>	<b>-</b>	<b>4,806.18</b>

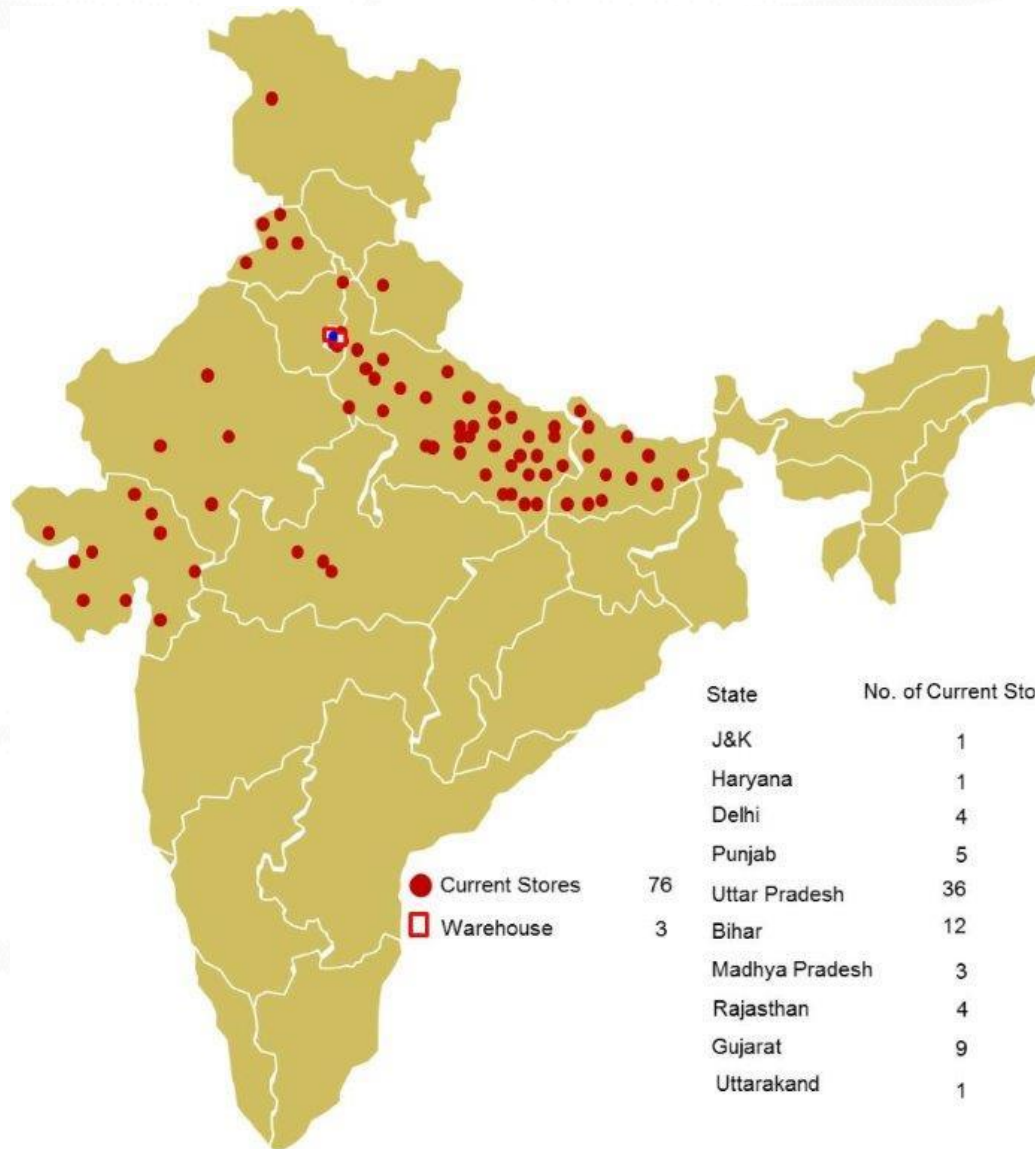
Status of balance IPO proceeds as on 30 June 2013 is as under:

Particulars	(Rs.in lacs)
Balance unutilized amount	4,806.18
Temporary utilized as below:	
Mutual funds	3,903.59
Cash credit account	902.59

\* Deficit/(surplus) available after actual expenses incurred will be utilized towards other objects of the issue.

**NEW STORES OPENING  
AND PROMOTIONS  
Q1 – Mar'14**

# Store Locations



## EXISTING STORES – Statewise Distribution



States	Store Count
Delhi	4
Uttar Pradesh	36
Gujarat	9
Bihar	12
Punjab	4
Madhya Pradesh	3
Rajasthan	4
Haryana	1
Chandigarh	1
Jammu and Kashmir	1
Uttrakhand	1
<b>Total</b>	<b>76</b>

# New Stores



A



	Store Name	Date of Opening	Retail Space (Sq ft)
A.	SAMASTIPUR	01.JUNE.2013	8500
C.	AZAMGARH	01.JUNE.2013	8100
B.	DEHRADUN	15.JUNE.2013	7568

B



C



*"Price Less" Fashion,*



# New Stores



A



	Store Name	Date of Opening	Retail Space (Sq Ft)
B.	KANPUR 2	21.JUNE.2013	7600
C.	MORBI	22.JUNE.2013	6056
A.	BADUAN	29.JUNE.2013	8825

B



C



*"Price Less" Fashion,*

## New Stores



LOCATION	AURANGABAD
DATE OF OPENING	28.June.2013
RETAIL SPACE	8200



*"Price Less" Fashion",*



## PROMOTIONS - CAMPAIGNS



S.no	Campaign	Launch Date	Location
1	Tshirt Mela	12-4-2013	Pan India
2	Wedding Collection	11-5-2013	Selected Locations
3	Summer Carnival	11-5-2013	Pan India
4	Kids Carnival	18-5-2013	Pan India
5	Jeans Fest	22-6-2013	Pan India
6	Fathers Day	22-6-2013	Metro & Tier 1 Cities

# PROMOTIONS T-SHIRT MELA

V  
MART



## T-SHIRTS MELA

**Largest Collection of T-shirts for BOY'S, GIRL'S & KIDS Ever**



**MORE THAN 2000 VARIETY OF T-SHIRTS TO CHOOSE FROM, COME & SEE THE BIGGEST T-SHIRT IN TOWN**

 <b>₹345/-</b> <b>Offer ₹ 267/-</b> <small>on purchase of 4pc</small> <b>MEN'S V-NECK MULTI STRIPES</b>	 <b>₹249/-</b> <b>BUY 1 GET 1 FREE</b> <b>₹ 163/-</b> <small>on purchase of 4pc</small> <b>MEN'S COTTON AUTO STRIPE</b>	 <b>₹199/-</b> <b>Offer ₹ 163/-</b> <small>on purchase of 4pc</small> <b>MEN'S PRINT &amp; PATCH WORK</b>	 <b>₹ 545/-</b> <b>FLAT ₹399/-</b> <small>on purchase of 3pc</small> <b>MEN'S DESIGNER JEANS</b>	 <b>₹ 149/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>MEN'S CAPRI, BERMUDA, PYJAMA</b>
 <b>₹249/-</b> <b>BUY 1 GET 1 FREE</b> <b>₹ 325/-</b> <small>on purchase of 3pc</small> <b>LADIES STRIPES TOP</b>	 <b>₹305/-</b> <b>Offer ₹ 325/-</b> <small>on purchase of 3pc</small> <b>KROSHIYA WORK TOP</b>	 <b>₹99/- onwards</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>LADIES LEGGING</b>	 <b>MRP ₹595/-</b> <b>BUY 1 GET 1 FREE</b> <b>₹ 595/-</b> <small>on purchase of 3pc</small> <b>COTTON SAREE</b>	 <b>₹595/-</b> <b>BUY 1 GET 1 FREE</b> <small>on purchase of 3pc</small> <b>COTTON DRESS FABRIC</b>
 <b>₹ 199/-</b> <b>BUY 1 GET 1 FREE</b> <small>on purchase of 3pc</small> <b>CUT SLEEVES LINE TOP</b>	 <b>₹299/-</b> <b>Offer ₹ 250/-</b> <small>on purchase of 3pc</small> <b>GIRL'S TOP</b>	 <b>₹149/-</b> <b>Offer ₹ 117/-</b> <small>on purchase of 3pc</small> <b>CARTOON PRINT T-SHIRT</b>	 <b>₹199/-</b> <b>BUY 1 GET 1 FREE</b> <small>on purchase of 3pc</small> <b>LYCA STRIPES T-SHIRTS</b>	 <b>₹99/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>SETS FOR NEW BORN</b>
 <b>MRP ₹399/-</b> <b>FLAT 20% OFF*</b> <small>on purchase of 3pc</small> <b>STROLLEY BAG</b>	 <b>MRP ₹299/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>BED SHEET</b>	 <b>MRP ₹99/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>TOYS &amp; GAMES</b>	 <b>MRP ₹99/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>MEN'S &amp; LADIES CHAPPAL</b>	 <b>MRP ₹39/-</b> <b>FLAT 20% OFF</b> <small>on purchase of 3pc</small> <b>FRIDGE BOTTLE</b>
 <b>MRP ₹55/-</b> <b>₹ 9/-</b> <small>ON PURCHASE ABOVE ₹99/-</small> <b>MAAZA (1.2ltr)</b>	 <b>MRP ₹65/-</b> <b>BUY 2 GET ₹99/- ONLY</b> <b>COKE 2 LTR-2</b>	 <b>MRP ₹ 85/-</b> <b>BUY 2 &amp; GET ₹ 20/- OFF</b> <b>Dabur Real Juice 1 LTR</b>	 <b>MRP ₹340/-</b> <b>Offer ₹ 269/-</b> <b>INDIA GATE ROZANA BASMATI RICE 5 KG</b>	<p><b>होली त्योहार का लक्की झा 14 अप्रैल 2013 को होगा</b></p>

**बनारस:** लक्सा रोड, PDR Mall के सामने • **HHI** होटल के नीचे मलदहिया बनारस • **SA4/73P-4**, मित्रा TVS शोरूम के सामने, दोलतपुर पहाड़ीया बनारस **आजमगढ़:** आसिफ गंज, तकिया रेसकूट: रेसकूट स्वर्ण कला केन्द्र, पटेल नगर, मुर्गबन, ICICI बैंक के निकट **गाजीपुर:** सिंघाई विभाग चौराहा, बंधा पुल **जीमपुर:** हिमालया हाउस, दिलाजक, बदलापुर पड़ाव • **मऊ:** पेरिस प्लाजा, गाजीपुर तिरहा, मऊनाथ मंजन, शाहदतपुर

67 Stores in 56 Cities in 10 States & UT 541190 sq.ft. (50278 sq. mtr.) of shopping area.

**दिल्ली** • चंडीगढ़ • पंजाब • हरियाणा • राजस्थान • गुजरात • महाराष्ट्र • उत्तर प्रदेश • बिहार • जम्मू कश्मीर

V  
MART

SABSE SASTA, SABSE ACHHA

**"Price Less" Fashion",**



# PROMOTIONS WEDDING



<p>पार्टी वियर सूट (2pcs) ₹1995 to 3995/-</p> <p><b>OFFER SHIRT FREE</b> WORTH ₹ 495/-</p>	<p>स्ट्राइप टी-शर्ट ₹149 to 595/-</p> <p><b>FLAT 20% off</b> (on purchase of 3pc)</p>	<p>कॉटन अहमदाबादी सलवार सूट ₹995 to 2995/-</p> <p><b>OFFER CLUTCHER FREE</b> WORTH ₹ 199/-</p>	<p>कोलकाता की फॅन्सी EMBROIDERED साड़ीयाँ ₹595 to 3995/-</p> <p><b>FLAT 30% off</b></p>	<p>स्ट्रॉली बैग/ डफल ट्रॉली ₹1999 to 3995/-</p> <p><b>OFFER ₹300/- OFF</b></p>	<p>डिनर सेट (34pcs) ₹1499/- ONWARDS</p> <p><b>OFFER ₹300/- OFF</b></p>	<p>सेन्डल ₹149/- ONWARDS</p>
<p><b>KIDS SUMMER CARNIVAL</b></p> <p>किड्स वियर All Items <b>BUY 2 GET 1 FREE</b></p>		<p>सलवार सूट ₹399 to 1495/-</p>	<p>नवजात शिशु के कपड़े ₹99 to 495/-</p> <p><b>BUY 3 GET 1 FREE</b></p>	<p>सभी ट्वायज़ और गेम्स ₹99 to 495/-</p> <p><b>OFFER 30% off ON 2ND PCS</b></p>	<p>कम्पलीट AC शोरूम 10 लाख ग्राहक हर महीने V-MART में आते हैं</p> <p><b>V MART</b></p> <p>SABSE SASTA, SABSE ACHHA</p>	

भागलपुर: पटल बाबू रोड, अजन्ता हॉल के पास सहरसा: मनोरमा कॉम्प्लेक्स, पूरब बाज़ार, कॉलेज गेट

69 Outlets in 58 Cities, 10 States & UT • Over 5 Lac sq. ft. (557870 sq. mtr.) Shopping Area  
दिल्ली • चंडीगढ़ • पंजाब • हरियाणा • राजस्थान • गुजरात • मध्य प्रदेश • उत्तर प्रदेश • बिहार • जम्मू कश्मीर

\*Conditions apply. Offer valid on selected brands. Not applicable on Kirana purchase. Product pictures are only visual representations. Valid till stock lasts. In case of any dispute V Mart reserves the right to take the final decision. For corporate tie-ups/institutional sales/shop-in-shop/career, call: 011-45254444, e-mail at: info@vmart.co.in, marketing@vmart.co.in • Website: www.vmart.co.in

"Price Less" Fashion",



# PROMOTIONS - SUMMER CARNIVAL

V  
MART

मजा लीजिए  
Cool Shopping का

शहर का सबसे बड़ा सम्पूर्ण वातानुकूलित स्टोर



<p>स्ट्राइप टी-शर्ट</p> <p>₹149/- onwards</p> <p><b>Flat 30% off</b> on purchase of 2nd pc.</p>	<p>बरमुडा/कैपरी</p> <p>₹159/-</p> <p><b>BUY 2 GET 1 FREE</b></p>	<p>कॉटन ट्राउजर्स</p> <p>₹495/-</p> <p><b>Flat ₹100/- off</b></p>	<p>केजुअल शर्ट (H/S)</p> <p>₹199/- to ₹695/-</p>	<p>फैंसी टॉप</p> <p>₹99/- onwards</p> <p><b>Flat 30% off</b> on purchase of 2nd pc.</p>
<p>कॉटन साड़ी/ड्रेस मैटेरियल</p> <p>₹595/-</p> <p><b>BUY 1 GET 1 FREE</b></p>	<p>कलर्ड जीन्स</p> <p>₹595/- to ₹1195/-</p>	<p>किड्स स्लीव लेंस टी-शर्ट</p> <p>₹99/- onwards</p> <p><b>Flat 30% off</b> on purchase of 2nd pc.</p>	<p>गर्ल्स कट स्लीव टॉप</p> <p>₹99/- to ₹495/-</p>	<p>नवजात शिशु के कपड़े</p> <p><b>Flat ₹100/- off</b> on purchase of ₹750/- &amp; above</p>
<p>कूल व फ्रिज बोतल</p> <p>₹39/- onwards</p> <p><b>Flat 20% off</b></p>	<p>सेन्डल/चप्पल</p> <p>₹179/- onwards</p> <p><b>Flat 20% off</b></p>	<p>DOOR CURTAIN/BATH TOWEL</p> <p>₹199/- to ₹499/-</p>	<p>कोका कोला (2 ली.)</p> <p>₹65/- onwards</p> <p><b>2 for ₹99/-</b></p>	<p>GOGGLES</p> <p>₹149/- Offer ₹99/- DEO</p> <p><b>₹139/- Buy 1 Get 1 Free HANKERCHIEF</b></p> <p>5 Pcs. Set ₹79/- to ₹109/- COTTON SOCKS ₹25/- to ₹179/-</p>

गया: पी. मनसूर रोड, हमिदा कमर्शियल मॉलधरम धूरिन कॉम्प्लेक्स, नॉर्थ इंडिया चर्च रोड के सामने



69 Outlets in 58 Cities, 10 States & UT • Over 5 Lac sq. ft. (51528 sq. mtr.) Shopping Area

दिल्ली • चंडीगढ़ • पंजाब • हरियाणा • राजस्थान • गुजरात • मध्य प्रदेश • उत्तर प्रदेश • बिहार • जम्मू कश्मीर

#Conditions apply. Offer valid on selected items. Not applicable on Kinara purchase. Product pictures are only visual representations. Valid till stock lasts. \*offer valid in Kinara stores. In case of any dispute V Mart reserves the right to take the final decision. For corporate tie-ups/institutional sales/shop-in-shop/career: call: 011-45254444, e-mail: info@vmart.co.in, marketing@vmart.co.in • Website: www.vmart.co.in

"Price Less" Fashion",



# PROMOTIONS KIDS CARNIVAL



This look for  
**₹594/-**  
(T-Shirt ₹199/- + Trousers ₹395/-)

This look for  
**₹198/-**  
(Top ₹99/- + Shorts ₹99/-)

This look for  
**₹544/-**  
(T-Shirt ₹99/- + Jeans ₹445/-)

## FOR VARIOUS KIDS ACTIVITIES VISIT V-MART STORE

<b>KIDS WEAR</b> (ALL ITEMS)  <b>BUY 2 GET 1 FREE</b> 	<b>NEW BORN</b> ₹99 - ₹495 <b>BUY 3 GET 1 FREE</b> 	<b>MEN'S SHIRT</b> ₹595/- onwards <b>FLAT 20% off</b> <small>(on purchase of 3pc)</small> 	<b>JEANS &amp; TROUSERS</b> ₹895-1295/- <b>Belt FREE</b> 	<b>STRIPE T-SHIRT</b> ₹149 - ₹595 <b>Flat 20% off</b> <small>on purchase of 3 pcs.</small> 	<b>SUIT DUPATTA</b> ₹595/- <b>BUY 1 GET 1 FREE</b> 
<b>FANCY KURTI</b> ₹129-695/- onwards <b>Legging of ₹99 FREE</b> 	<b>CAPRI/HAREM</b> ₹159/- <b>Buy 1 Get 1 FREE</b> 	<b>STROLLEY BAG/ DUFFLE TROLLEY</b> ₹1999 - ₹3995 <b>Offer ₹300/- off</b> 	<b>COTTON BED SHEET</b> ₹199 - ₹799 <b>Flat 30% off</b> <small>on purchase of 2 pcs.</small> 	<b>ALL TOYS &amp; GAMES</b> <b>Flat 30% off</b> <small>on purchase of 2 pcs.</small> 	<b>SANDALS</b> <b>₹149/- ONWARDS</b> 

**Srinagar:** Sarah City Centre, I.G. Road, Opp. Numaishi, Near Jahangir Chowk



69 Outlets in 58 Cities, 10 States & UT • Over 5 Lac sq. ft. (557870 sq. mtr.) Shopping Area  
 DELHI • CHANDIGARH • PUNJAB • HARYANA • RAJASTHAN • GUJARAT • MADHYAPRADESH • UTTARPRADESH • BIHAR • J&K

10 LAKS CUSTOMERS  
 VISIT V-MART EVERY MONTH



SABSE SASTA, SABSE ACHCHA

\*Conditions apply. Offer valid on selected brands. Not applicable on Kirana purchase. Product pictures are only visual representations. Valid till stock lasts. In case of any dispute V Mart reserves the right to take the final decision. For corporate tie-ups/institutional sales/shop-in-shop/career, call: 011-45254444, e-mail at: info@vmart.co.in, marketing@vmart.co.in • Website: www.vmart.co.in

*"Price Less" Fashion",*



# PROMOTIONS - JEANS



SABSE SASTA, SABSE ACHCHA

Presents

## JEANS FESTIVAL

COLLECTION OF 3000 DESIGNS  
FOR MENS, LADIES & KIDS

Flat  
**40% off<sup>^</sup>**  
on all Jeans



COLORED PANTS

₹795/-  
onwards

OFFER  
**₹100/-  
OFF**



MEN'S  
CASUAL SHIRT

₹199/-  
onwards

OFFER  
**30% off<sup>^</sup>**



T-SHIRT

₹149 to 595/-

OFFER  
**20% off<sup>\*\*</sup>**



DIGITAL  
PRINTED TOP

₹179/-

FLAT  
**₹149/-**



फैन्सी कुर्ती  
More Than 500 design

FLAT  
**₹99/-**



काँटन साड़ीयाँ

₹199-595/-

FLAT  
**30% off<sup>\*\*</sup>**



CAPRI  
BERMUDA

₹199 to  
495/-



T-SHIRT

₹245/-

BUY 1 GET 1  
**FREE**



फैन्सी  
फ्रॉक/टॉप

₹199 to  
595/-



नवजात शिशु  
के कपड़े

₹99 to  
445/-



TURKISH  
TOWEL

₹199 to  
499/-



COLORED SHOES  
& LOAFERS

₹399 to  
699/-



MANGOES  
(1kg)

**₹1/**  
ONLY



**भागलपुर:** पटल बाबू रोड, अजन्ता हॉल के पास **सहरसा:** मनोरमा कॉम्प्लेक्स, पूरब बाज़ार, कॉलेज गेट



71 Outlets in 59 Cities, 10 States & UT • Over 5 Lac sq. ft. (51828 sq. mtr.) Shopping Area दिल्ली • चंडीगढ़ • पंजाब • हरियाणा • राजस्थान • गुजरात • मध्य प्रदेश • उत्तर प्रदेश • बिहार • जम्मू कश्मीर  
For corporate tie-ups/institutional sales/shop-in-shop/career, call: 011-45254444, e-mail at: info@vmart.co.in, marketing@vmart.co.in • Website: www.vmart.co.in

\*Conditions apply. Offer valid on selected items. Not applicable on Kirana purchase. Product pictures are only visual representations. Valid till stock lasts. In case of any dispute V-Mart reserves the right to take the final decision. #Mango offer: on purchase of ₹999/-; Not applicable on Kirana & Jeans offer; on purchase of 2nd pcs; on purchase of 3pcs.



10 लाख यास्क  
हमें महीने V-MART में आते हैं

शहर का सबसे  
बड़ा समूह  
बाजार/फुल स्टोर

*"Price Less" Fashion",*



# PROMOTIONS - FATHER'S DAY



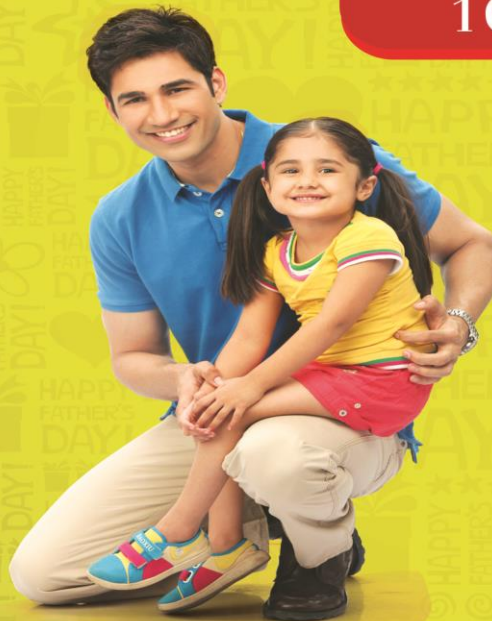
Let's make this  
**Father's Day**  
more special with



SABSE SASTA, SABSE ACHCHA



16th June, 2013



**MENS JEANS**

**FLAT**  
**30%**  
**OFF**

*"Price Less" Fashion",*

# Thank you

In case of any queries pls contact the IR Team :

Deepak Sharma – [D.Sharma@vmart.co.in](mailto:D.Sharma@vmart.co.in)

Girish Kumar – [Girish@vmart.co.in](mailto:Girish@vmart.co.in)      Mobile - +919310799993