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ELECTRONIC FILING

Ref: JTL/CHD/SE/2022-23/015

May 9, 2022

Corporate Relationship Services BSE Limited 25TH Floor, P.J. Towers, Dalal Street, Mumbai 400 001

BSE Scrip Code: 534600

Corporate Relationship Services Metropolitan Stock Exchange of India Limited 4th Floor, Vibgyor tower, Opposite Trident Hotel Bandra- Kurla Complex Mumbai 400 098

MSEI Symbol: JTLINFRA

Dear Sir/Madam,

Please find enclosed herewith Investor Presentation for Q4 & FY 22.

We request you to kindly disseminate the above information to the shareholders.

Thanking You,

Yours truly,

For JTL Infra Limited

MOHINDER SINGH Digitally signed by MOHINDER SINGH Date: 2022.05.09 14:45:02 +05'30' Mohinder Singh Company Secretary

Unit - I : Gholu Majra, Derabassi, Chd.-Ambala Highway, Distt. Mohali, Punjab - 140 506 (India), Tel.: +91-77173 02250 Unit - II : Vill. Koste Budruk, Post Nizampur, Taluka Mangaon, Raigad - 402120, Maharashtra (India), Tel.: +91-77173 02251 Unit - III : Jagan Road, Backside Aggarwal Bhawan, Sirhind Side, Mandi Gobindgarh-147301 (India), Tel.: +91-77173 02252

JTL INFRA Limited Investor Presentation

Q4 FY22



Table of Contents



Financial Highlights

Company Overview

Business Overview

Industry Overview

Way Ahead



Safe Harbour

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Consolidated Financial Highlights

JTL Infra Limited

Financial Highlights

| | | Quarterly Results | Annual Results | | |
|------------------------------|---------|-------------------|----------------|--------|--------|
| Rs. Cr | Q4 FY22 | Q4 FY21 | Q3 FY22 | FY22 | FY21 |
| Revenue from Operations | 301.15 | 204.19 | 232.45 | 975.72 | 435.76 |
| Other Income | 1.22 | 3.00 | 0.31 | 3.54 | 4.61 |
| Total Income | 302.37 | 207.19 | 232.76 | 979.25 | 440.37 |
| Raw Materials | 268.81 | 185.48 | 208.06 | 877.59 | 392.33 |
| Employee Cost | 3.73 | 1.11 | 2.77 | 10.42% | 11.03% |
| Other Expenses | 5.48 | 1.11 | 2.52 | 11.22 | 2.99 |
| Total Expenditure | 278.02 | 187.70 | 213.35 | 903.18 | 402.97 |
| EBITDA * | 24.35 | 19.49 | 19.41 | 76.08 | 37.40 |
| EBITDA Margin | 8.05% | 9.41% | 8.34% | 7.77% | 8.49% |
| Depreciation | 0.55 | 0.44 | 0.54 | 2.13 | 1.71 |
| Interest | 2.37 | 4.25 | 1.47 | 6.42 | 8.66 |
| Exceptional Item Gain / Loss | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Profit Before Tax | 21.43 | 14.81 | 17.40 | 67.53 | 27.03 |
| Tax | 5.43 | 3.88 | 4.38 | 17.51 | 6.96 |
| PAT | 16.00 | 10.92 | 13.02 | 50.02 | 20.06 |
| PAT Margin % | 5.29% | 5.27% | 5.60% | 5.13% | 4.60% |
| EPS in Rs. | 2.70 | 2.06 | 2.23 | 8.45 | 10.67 |

*EBITDA includes Other Income

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Balance Sheet

| Rs. Crs | As on 31 st Mar'22 | As on 31 st Mar'21 | Rs. Crs | As on 31 st Mar'22 | As on 31 st Mar'21 |
|-------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Shareholders Funds | 157.52 | 96.91 | Non-current Assets | 60.40 | 29.83 |
| Share Capital | 11.84 | 10.61 | Fixed Assets | 42.45 | 28.48 |
| R&S | 145.68 | 86.30 | | 2.40 | 0.00 |
| Non Current Liabilities | 11.13 | 13.84 | Capital work in progress | 3.40 | 0.00 |
| Porrowing | 7.56 | 10.70 | Non-current Investments | 12.42 | 0.01 |
| Borrowing | | | Deferred Tax Assets/ (Liability) | 0.00 | 0.00 |
| Provision | 0.94 | 0.71 | Other Non-Current Assets | 2.08 | 1.34 |
| Deferred Tax Liabilities(Net) | 2.25 | 2.02 | | | |
| Other Non-Current Liabilities | 0.39 | 0.42 | Current Assets | 216.05 | 179.55 |
| Current Liabilities | 107.80 | 98.64 | Inventories | 92.55 | 53.09 |
| Borrowing | 70.71 | 51.98 | Short term Loans & Advances | 2.72 | 0.16 |
| Trade Payables | 19.65 | 33.84 | Trade Receivables | 96.27 | 95.11 |
| Other Financial Liabilities | 3.01 | 0.44 | Cash & Cash Equivalents | 0.09 | 0.21 |
| Other Current Liabilities | 11.47 | 5.30 | Bank Balance other than above | 1.55 | 3.96 |
| Provision | 0.05 | 0.03 | Others | 0.00 | 0.13 |
| Income Tax Liabilities(Net) | 2.90 | 7.06 | Other Current Assets | 22.88 | 26.89 |
| Total Equities & Liabilities | 276.45 | 209.38 | Total Assets | 276.45 | 209.38 |

Review of Financial Highlights– Q4 & FY22

Review of Financial Performance (Q4FY22)

- Sales Volumes for Q4FY22 increased by 27.6% to 44,158 metric tons 14.06% over Q4FY20 of 34,612 metric tons
- Net Revenue from operations for the quarter grew by 29.7% to Rs.301.15 crore from 232.45 crore in Q3FY22 and 47.49% over the net revenues of Q4FY21 of Rs. 204.18 crore
- Company has achieved its highest ever quarterly sales in this quarter in terms of volume and value
- Gross margins of 10.7% for the quarter are in line with gross margins for previous quarter and has improved by 158bps over the Q4FY21 of 9.2%. The margins has improved due to higher share of valueadded products. The raw material prices increased from the mid of this quarter but these are compensated with better product mix
- EBIDTA margins dipped slightly by 29bps to 8.0% in Q4FY22 from 8.3% in Q3FY22. Absolute EBITDA stood at Rs.24 crore against Rs. 19 crore in Q4FY21, a growth of 26.3%
- Absolute PBT and PAT stood at Rs.21.43 crore and Rs.15.99 crore respectively

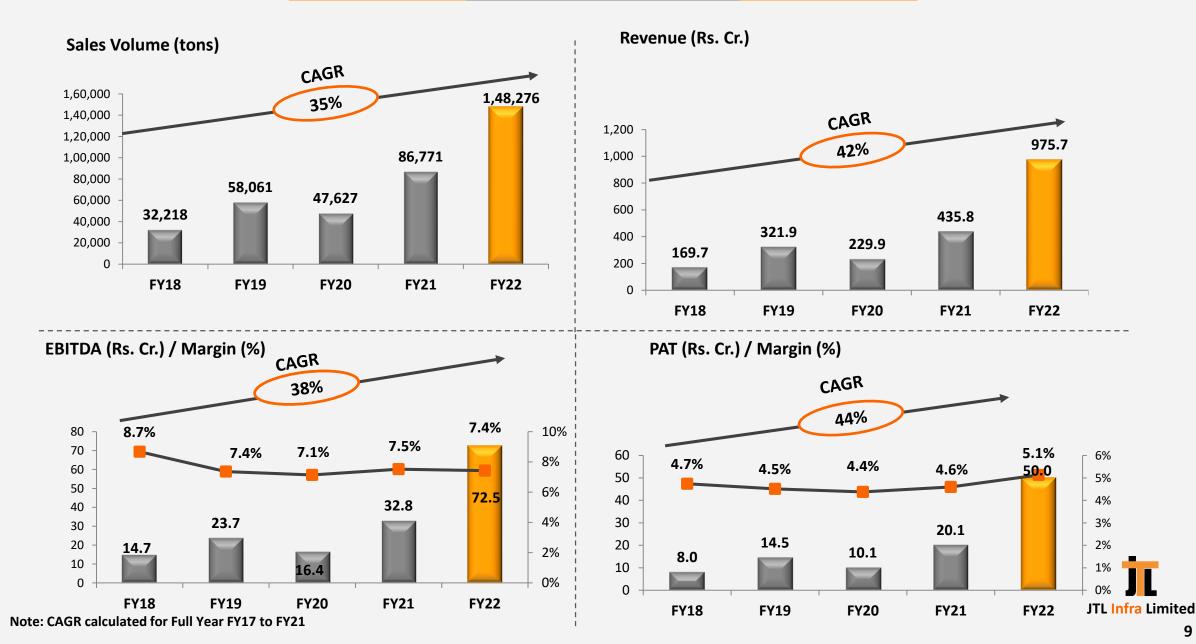
Review of Financial Performance (FY22)

- Sales Volumes increased by 70.9% to 1,48,276 metric tons from 86,771 metric tons
- Net Revenue increased to Rs.975.72 crore from Rs. 435.76 crore in FY21 at a growth of 124%
- Sales volume of value added products during the year increased by 35% over the volume in the FY21
- Domestic contributes 87.6% growth of 132% over the previous year
- Export also contributed well and stood at 121.08 crore a growth of 79% over the export revenue of previous year
- Company developing high performance team Employee cost increasing to Rs.11.22 crore from Rs.2.99 crore
- EBITDA margins dipped slightly by 55bps to 7.55% from 8.10% due to - (a) increase in raw material prices particularly in Q4FY22; (b) Company's future vision as aforesaid mentioned
- EBITDA increased by 103% and stood at Rs.76.08 crore from Rs.37.40 crore
- PAT increased to Rs.50.02 crore from Rs.20.06 crore, growth of 150%
- Net worth increased to Rs. 157.52 crore`

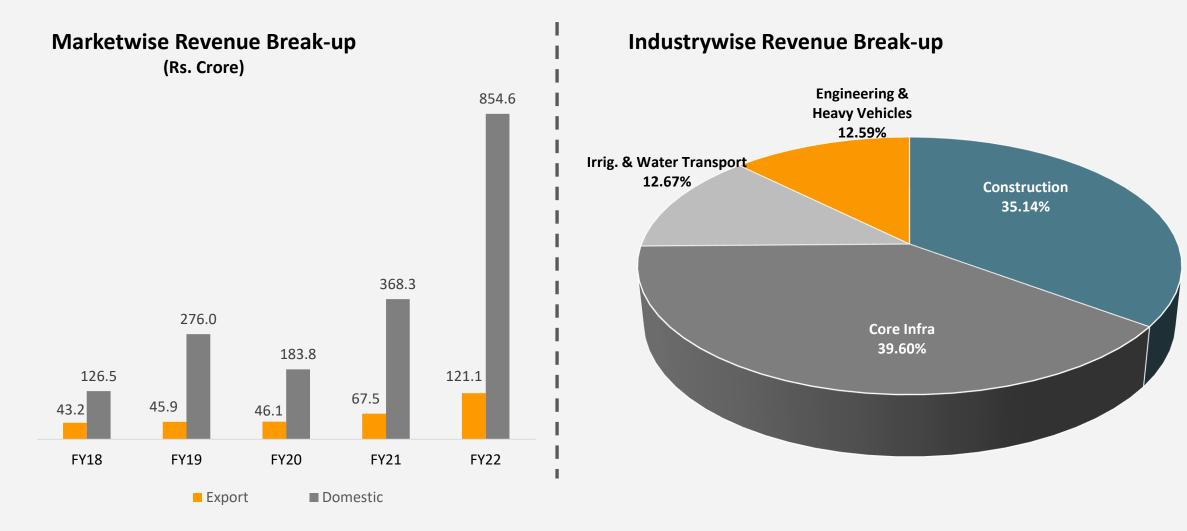
Other Developments for the year

- With recently installed new capacity of 1 lakh metric tons in Mangaon plant, Company can now manufacture heavy structural pipe ranging from 250 NB Round Pipes and 200*200 NB Square Pipes up to 8 mm thickness. The line was ready for commercial production on 30th March 2022.
- Securities of the Company permitted to trade on National Stock Exchange (NSE) with effect from December 23, 2021, and the designated security code thereof shall be 'JTLINFRA'
- During FY 22, Company has paid dividend of 20%
- During FY 22, Company converted 61,50,000 equity shares of Rs.2 each against share warrants shares were issued at a premium of Rs 34 per share, to non-promoters, public category.

Annual Financial Performance

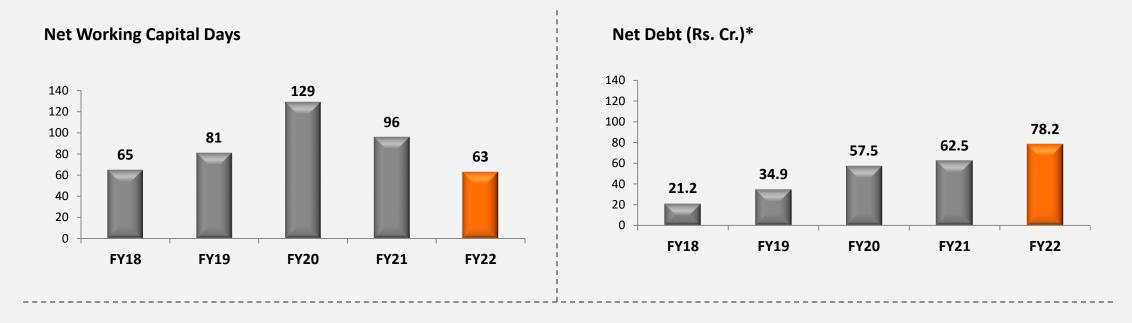


Revenue Mix





Key Financial



5,500 4,892 5,000 4,575 4,500 4,078 3,779 4,000 3,447 3,500 3,000 2,500 2,000 1,500 1,000 FY18 FY19 FY20 FY21 FY22

EBITDA/Ton (Rs.)

JTL Infra Limited

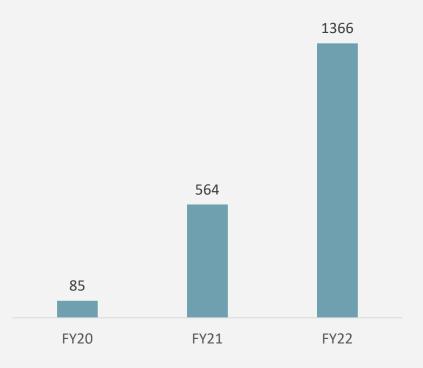
Key Financial Ratios



ROE = Net Profit/ Net Worth, ROA = Net Profit/ Total Assets, RoCE = EBIT/(Shareholders fund + Long term borrowing + Short term borrowing + Current maturity of long term debt -JTL Infra Limited Non current investment) **Debt/Equity** = Total Debt/Shareholders Fund

Value Creation for Shareholders

Market Capitalisation (Rs. Cr.)



Sub-division of shares

- During Q3 FY 22, Company completed sub-division of share (i.e. Share Split)
- One Share of Face Value of Rs. 10 split into five share of Rs. 2 each

Shares & Share Warrants

-Total outstanding Equity Shares increased to 5,91,87,150 Nos from 5,30,37,150

- Company converted 61,50,000 equity shares of Rs.2 each against share warrants. The shares were issued to nonpromoters, public category, at premium of Rs 34 per share -Pending share warrant for equivalent 63,50,000 Nos of equity shares will be issued in FY23

Dividend

During FY 22, Company paid Dividend of 20%



JTL Infra Limited

Company Overview

JTL Infra at a Glance





Among India's Leading manufacturer of ERW steel tube pipes

- Flagship company of the Jagan Group
- Incorporated as Jagan Tubes Pvt. Ltd. in 1991, name changed to JTL Infra Ltd. in year 2008

Strong & Diversified Product Portfolio

- Hot dipped Galvanized Steel Tubes and Pipes
- Black Hollow Sections
- ERW Black Steel Tubes and Pipes
- Solar Module Mounting Structures/Panels
- Pole & Crash Barrier For Road Safety

Unique Manufacturing Facilities

- All plants with updated technology 2 in Punjab, 1 in Maharashtra & proposed merger of 1 in Chhattisgarh
- Total land bank area of 61 acres
- Over 600 Employees engaged at plant site

Experienced Sales & Distribution

- Well established sales & Distribution management system
- Presence across India

Strong Financial Performance

- 124% YoY growth in Revenues of FY22
- 149% YoY growth in PAT of FY22



Mission and Values

Mission

To produce and continually develop quality products with highest possible standards. The Company will always strive to service it customer with utmost integrity and to their complete satisfaction. It is the Company 's goal to ensure its mission by continues self improvement growth in tis operations

Service:

JTL is one of the largest company in the segment with the widest range of products. JTL is in existence for over three decades rolling out the best in steel pipes and it allied products

Values

Sustainability:

JTL is committed to preserving the environment and enhancing the quality of life for community that it serves.

Idea:

To become one of the India's largest manufacture for steel building material/infrastructure

To enhance PAN India distribution network

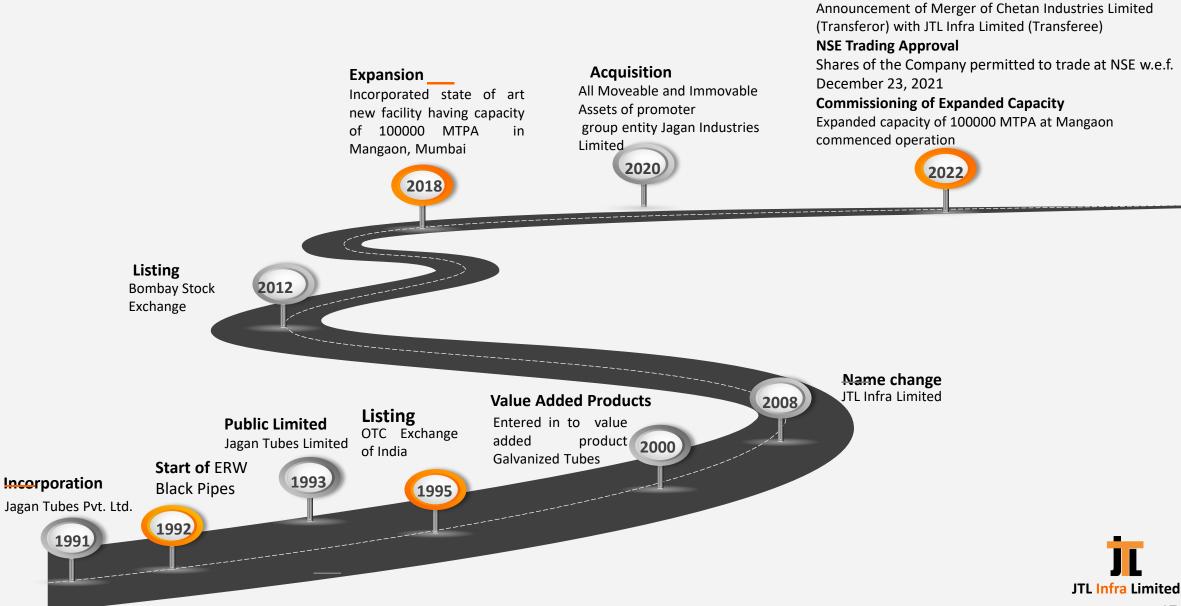
To increase global presence

To increase share of value added portfolio mix

JTL Infra Limited

Journey So far

Merger



Management Team

Mr. Madan Mohan Singla Managing Director

Mr. Rakesh Garg Whole Time Director

Mr. Dhruv Singla Whole Time Director

> Mr. Bhupinder Nayyar Independent Director

Mr. Mithan Lal Singla Non Executive Director

- 30 years of rich experience in steel industry
- In depth knowledge of steel & pipe Industry
- Known for his business finance and strategic abilities
- More than 27 years of experience in steel industry
- Specifically assigned with trade and commercial operations and liaising with various agencies and business associates
- Wide experience in industrial projects, engineering and management affairs
- 10 years of experience in this industry
- B.Com from Punjab University and Masters in Management from Kings College, London
- Vital hand in expansion, commencement and operations of JTL Mangaon, along with handling finances at prime
- M.Com from Delhi School of Economics, LLB from Law Centre, University of Delhi, CAIIB
- 38 years of vast exposure in Banking Industry in different areas of its operations
- Rich experience of capital markets, banking, regulatory affairs & Mngt. & administration of IR
- 35 years of experience in steel business
- Instrumental in setting up existing manufacturing facilities
- Associated with various ventures in different capacities & conversant with latest industrial techniques

Management Team

Mrs. Preet Kamal Kaur Bhatia Independent Director



Mr. Sukhdev Raj Sharma Independent Director

Mr. Pranav Singla Executive Director

Mr. Sanjeev Vaid Chief Financial Officer

Mr. Co

Mr. Mohinder Singh Company Secretary

- Chartered Accountant by qualification and has around 10 years of experience in Corporate Finance, Accounts, Taxation and other related matters
- Associated with the Company since 2015 as an Independent Director
- 37 years of experience working as a seasoned banker
- He had been Managing Director of PNB International Ltd. London (UK), a 100% subsidiary bank of Punjab National Bank
- Currently working as Advisor to an Investment Banking Company
- Bachelor in Economics and Accounting Honours from Cass Business School, London, United Kingdom
- He has been part of JTL since his graduation
- Involved in handling International Market and Capital Market at JTL since his joining
- 25 years of varied experience across listed and unlisted Companies include large manufacturing set-ups
- Chartered Accountant and Bachelor in Commerce from University of Delhi
- Field of responsible Finance, Corporate Strategies, Capital Market, Accounting, Banking, Taxation etc.
- More than 15 years of experience in Finance, Corporate Legal and Secretarial services
- Company Secretary along with Bachelors in Commerce and LLB
- Served at different position in listed Companies in Chandigarh at Ind Swift Laboratories Ltd., Surya Pharmaceutical Ltd. & Stylam Industries Ltd.

Key Strengths & Unique Capabilities

providing excellent

services to satisfy

customers



employee base

offerings to increase wallet

and adding new clients

share with existing customers

 Well equipped modern testing facilities to check for physical, mechanical & JTL | chemical properties



20

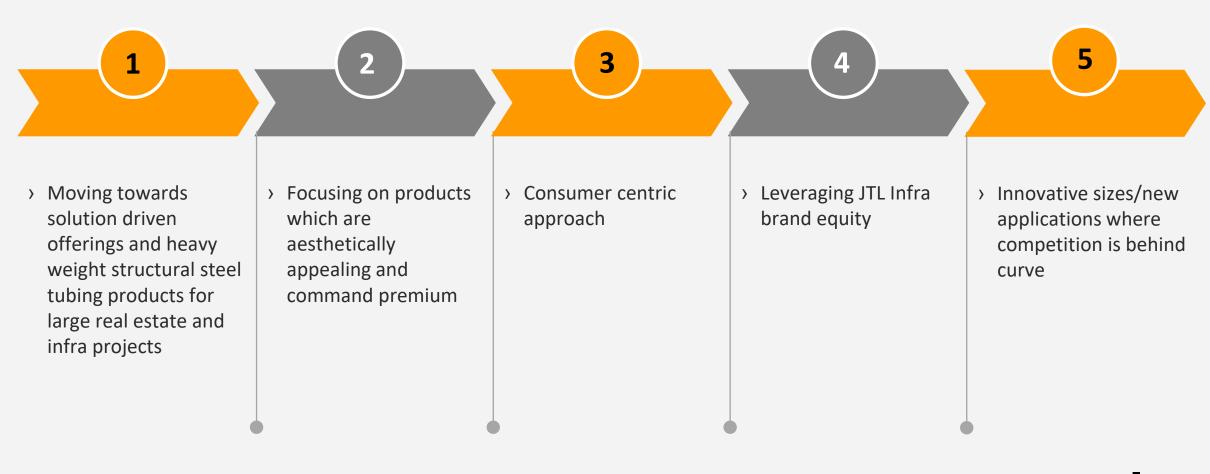
Ready to Capitalize on Opportunities

| Opportunity Size * | Potential structural steel market size of:Expected to grow at 5.5% over next 5 years | |
|-----------------------|---|--|
| | | |

| Where we are | FY22 sales volume was 1,48,276 MT Current capacity- 4 lakhs MT (1 lakhs added in FY22) Further 1 lakh MT capacity addition under process at Mandi Gobindgarh |
|-----------------|--|
| Qur | New innovative products Branding |

| Our Strengths | Branding Fixed costs of unutilized capacity factoring in Low gearing Solid FCF generation | |
|------------------|--|--|
| | | |

On path of Premiumization..





Products & Uses

| Product | Description | Uses |
|--|-------------|--|
| Hot dipped Galvanized Steel Tubes and Pipes | | Steel pipe dipped into bath of zinc - coats pipes and protects from corrosion - installed for water supply and tubing outdoor applications., automotive and suitable for sewage and industrial applications |
| ERW Black & Hollow Steel Tubes and Pipes | | ERW Pipes and tubes for water, gas, sewerage, structural, furniture and other commercial applications, Steel tubes for idlers of belt conveyors, water wells and Lancing Pipes for various automotive & industrial applications |
| Solar Module Mounting Structures/Panels | | Fix solar panel on surfaces like roofs, buildings and facades |
| Coils & Others (including scrap) | | For road constructions |

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JTL Infra Limited

Uses of ERW Steel Tubes











Irrigation & Agriculture

Construction & Building Material Energy & Engineering

Core Infrastructure

Heavy Vehicles

- Agriculture Implements
- Drip Irrigation
- Water
 Distributor
- Pump & Water
 Conveyance
- Greenhouses

- Green Constructions
- Buildings/Structures
- Fencing/ Roofing
- Hand Railing
- Fire Fighting
- Scaffolding
- Window/Door frame
- Ducting
- Furniture

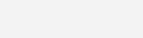
- Solar Plants
- Power Plants
- Cranes
- Gym Equipment
- Heavy Engineering Goods

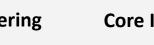
- Airports
- Ports
- Metros
- Prefabricated
- Gas Pipelines
- Telecom Towers
- Poles
- Stadiums

- Truck & Bus Body
- Heavy Vehicles Axles
- Seat Frames

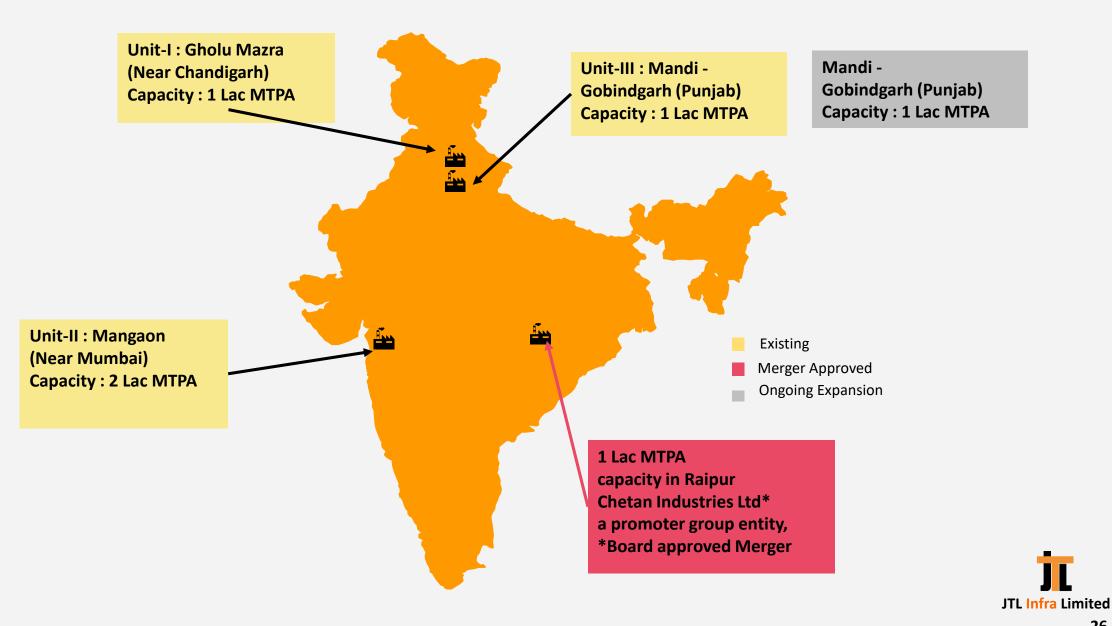


25





Our Manufacturing Locations



Demographic Exports



- Location of JTL Mangaon will help to realize higher export turnover as we are placed next to the port, result of which can be seen in the current years export turnover
- JTL Infra has been continuously suppling its products to various overseas clients, situated across globe which itself is endorsement of continuing acceptability and suitability of company's products



Penetrated Distribution Network

Domestic

- a. Punjab region is one of highest consumer of structural steel JTL is only integrated player of structural steel in this region
- b. With plants located across different regions of India JTL is ell set to penetrate across country

Exports

- Export customer base well diversified and spread across 20+ countries
- Company does not have any off-shore offices maintains exports directly from India office.
- Some customers associated with JTL for over a decade
- From last two years, after commercial operations of Mumbai unit, Company entered into new geographies and added new customers from existing market

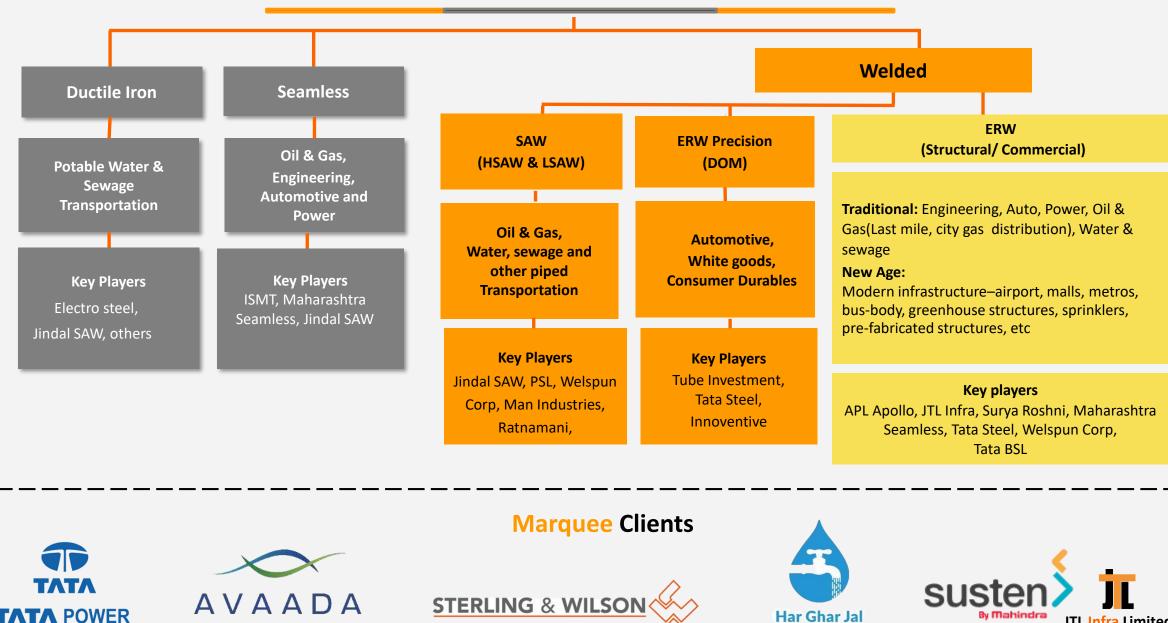
Distribution Strategy

- Strategy is to retain existing customers and to acquire new customers by offering quality products
 - Targeting to substantially expand distribution and dealer network



Industry Overview

Industry We Cater To



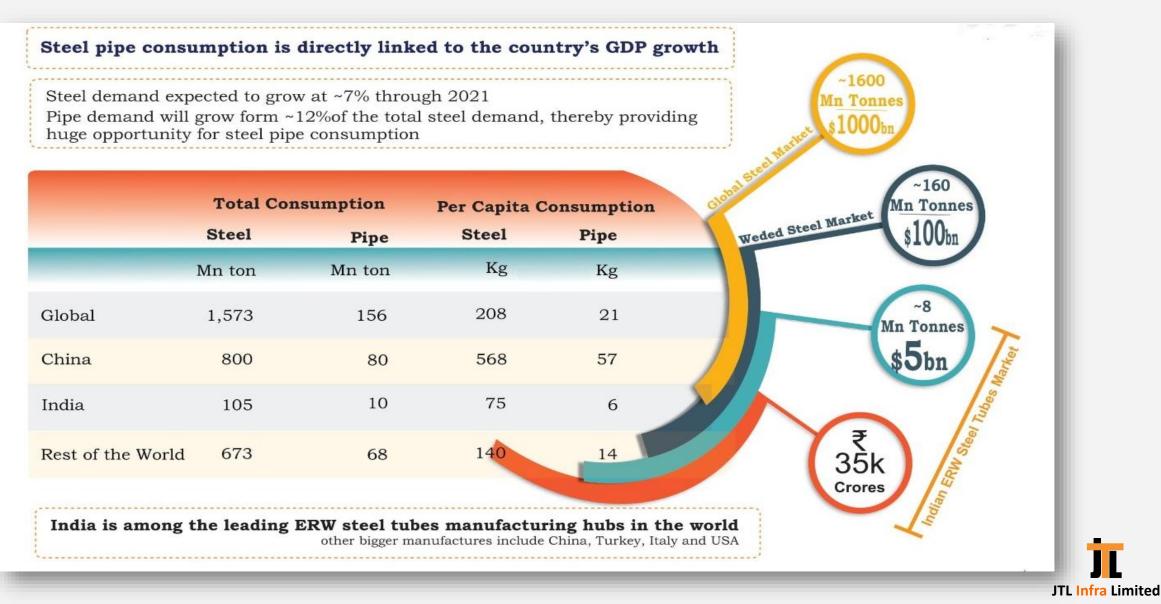
TATA POWER

Har Ghar Jal

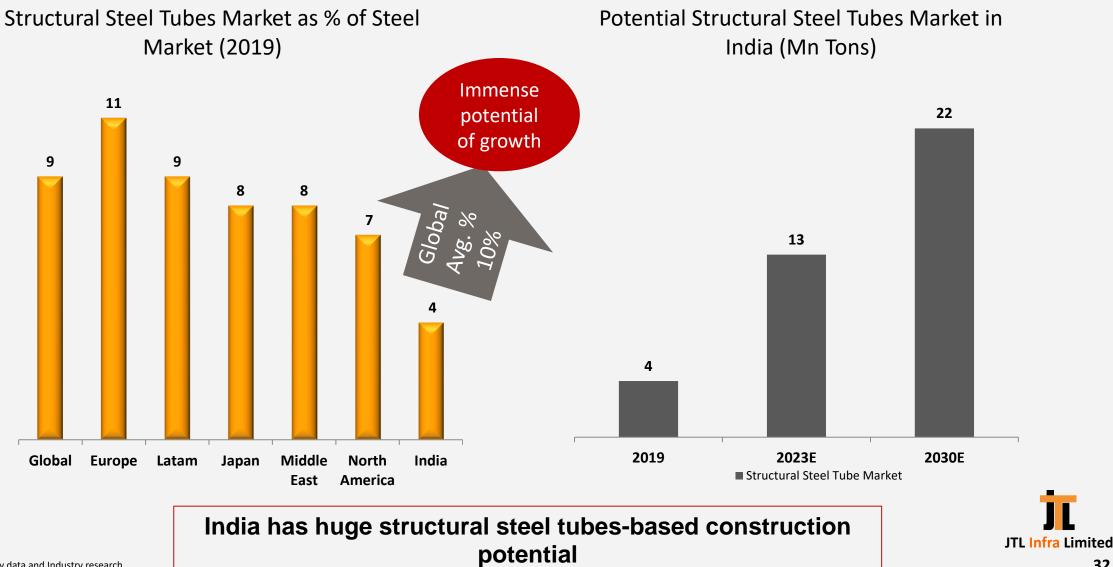
Jal Jeevan Mission

JTL Infra Limited

Strong Demand for Steel Tubes & Pipes*



India at the start of Structural Steel Usage



Structural Steel Tubes essential for new age construction

Growth Drivers

- Growing vertical model of development
 - ✓ Increased Spending on Skyscrapers
- Higher expenditure on infrastructure
 - ✓ Highways, bridges, flyovers & public utilities
- Growth in E-commerce/Warehouse construction demand
- Consumer preference for better quality residential construction
- Rising need for housing due to population explosion
- Ability to replace wood gives it an edge

Global Structural Steel Market growth forecasts (Mn Ton)



Benefits

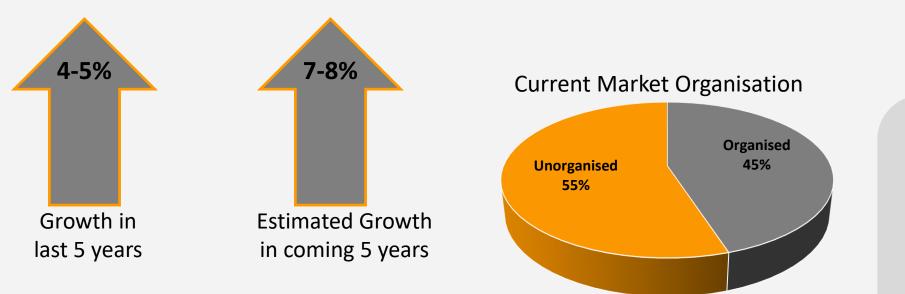
- Environmentally friendly
 - ✓ Recyclable & lower greenhouse gas emission
- No underwater usage unlike conventional method
- Highly durable, sustainable, fire resistant & easy to repair
- Swift erection speed helping in lower overhead costs
- Elevated stress bearing capacity
- Excellent Strength to Weight Ratio
- Light weight

Indian Structural Steel Market

100 Mn Ton per annum



Industry Structure-ERW Pipes



- Government thrust on Agriculture, Rural Economy, Infrastructure schemes (incl. Pradhan Mantri Awas Yojana), Solar trackers, Automobile Sector
- The global market for Electric Resistance Welded (ERW) Pipes is projected to reach 95.4 million tons by 2024, driven by rise in infrastructure projects such as water and sewage systems and il and gas pipeline networks
- Recovery in oil prices from the prolonged slump and a parallel improvement in spending on exploration and production (E&P) activities are helping brighten the outlook for oil pipeline infrastructure projects

Formalisation of Economy – as ERW pipe market becomes more and more quality conscious, there would be some pressure on the unorganized players for compliance with GST and other Regulators. This is likely to reduce the share of unorganized players to 40-45% by March 2022 from current 50-55%

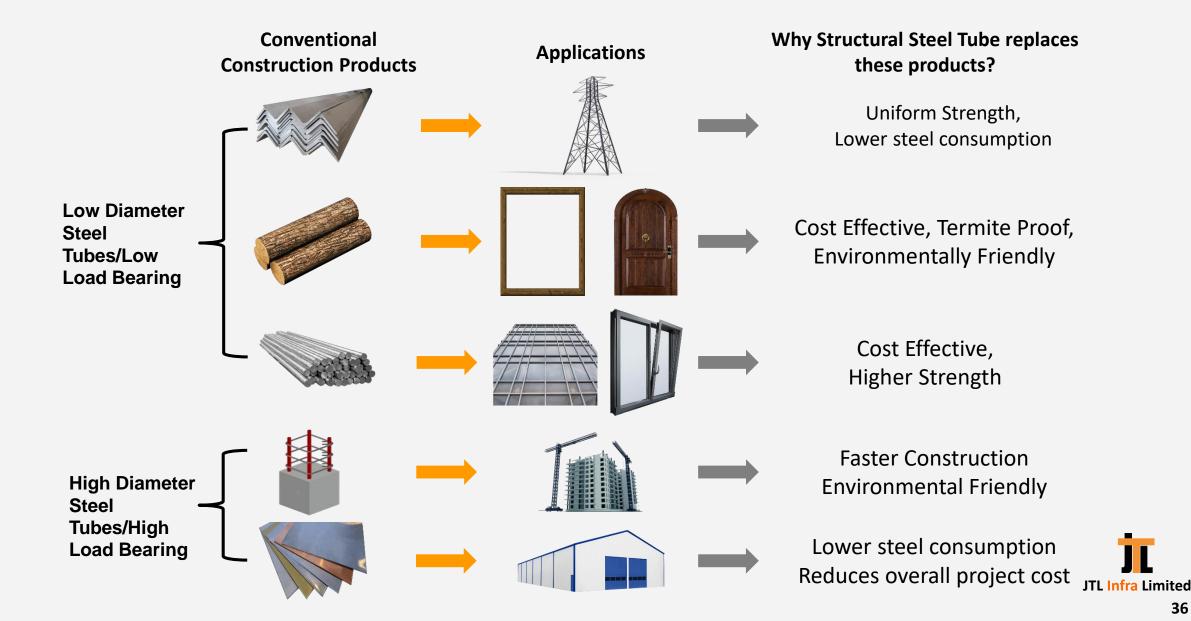


New Opportunities to revolutionize construction industry



- JLL (a global real estate services firm) projects that there will be 344 Mn sq. ft of warehousing space in India by 2022
- Logistics, engineering, auto and ancillaries, e-commerce, FMCG, retail and telecom, and white goods have remained the biggest demand drivers
- Govt plans to start 100 additional airports by 2024
- To invest Rs19,000 crore in upgrading airport infrastructure in the country, especially in smaller cities over next three years
- India's vertical growth pushed high-rises buildings with G+20 floors or more to record highs in 2019
- Govt. Panel formed to look into the upward revision of FSI norms in all major cities
- Jal Jeevan Mission is to provide tap water to all 180 Mn Rural Household by 2024
- JJM is one of the India's biggest Infrastructure outlay ~USD 50 Billion to be spend
- Huge demand for pipes in water systems and sanitization
- Trends for affordable housing with low cost & faster completion is picking in India
- Modular Building will be the future construction methodology
- Modular steel structures are constructed in-house with final assembly occurring on-site, where the steel modules are stacked and connected together

Industry Revolution





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Way Ahead

Business Transformation for Phase I

Phase I – FY15 to FY20

- Established strong Market network
- Prepared ground for Exports
- Expanding product offerings by adding Galvanise Section and Solar Section
- Capacity expansion by putting up new green filed project in Mangaon, Maharashtra with 1 lakh Metric Ton in Mangaon
- Undertake capacity expansion for Phase II

| | Phase I | | | | | | | |
|--------------------------|---------|---------|---------|--|--|--|--|--|
| Rs in cr | FY10 | FY15 | FY20 | | | | | |
| Total Revenue | 87 | 120 | 233 | | | | | |
| EBITDA* | 4 | 3 | 19 | | | | | |
| PAT | 1 | 1 | 10 | | | | | |
| Net Worth | 14 | 13 | 61 | | | | | |
| Net Debt | 18 | 14 | 58 | | | | | |
| Gross Block | 9 | 11 | 27 | | | | | |
| Installed Capacity in MT | 24,000 | 100,000 | 200,000 | | | | | |
| Quantity Sold | 665 | 23,356 | 47,627 | | | | | |

Business Transformation for Phase II: Mission 1 Million MT

Phase II – FY21 to FY25

<u>Vision</u>

- Increase capacity utilisation of completed expansions
- Improve and enhance share of value added products as well as expand product range.
- Strengthen domestic presence with deeper penetration and creation of strong brands
- Expand into new export regions and increase business with existing partners
- To put up capacity of 1 million metric tons, including 2 lakh metric tons under DFT which would enable JTL to produce any customize size of hollow section without roll change
- With increased cash flow and good Balance Sheet quality, target is to be debt free

Achievement of Phase II

- FY-21 Purchase of all movable and immovable assets from Jagan Industries Pvt. Ltd, Mandi Gobindgarh adding capacity 1 lakh metric tons
- FY-22, capacity expansion of 1 lakh metric tons capacity in Mangaon for higher dia pipes, tubes and hollow section

On Going

- Merger of Chetan Industries with JTL (12% dilution, advanced state of completion).
- Expansion of capacity by another 1 lakh metric tons in Mandi Gobindgarh. The line is expected by be complete in this financial year

| | Phase II | | | | | |
|--------------------------|----------|---------|--|--|--|--|
| Rs in cr | FY21 | FY22 | | | | |
| Total Revenue | 440 | 979 | | | | |
| EBITDA* | 37 | 76 | | | | |
| PAT | 20 | 50 | | | | |
| Net Worth | 97 | 158 | | | | |
| Net Debt | 63 | 81 | | | | |
| Gross Block | 33 | 52 | | | | |
| Installed Capacity in MT | 300,000 | 400,000 | | | | |
| Quantity Sold | 86,771 | 148,276 | | | | |

Mission 1 Million MT : Capacity Expansion

| Capacity (in Tons) | Existing | | | Vision FY2025 | | | | Final Capacity | | |
|-----------------------|-----------|-----------|-----------|---------------|-----------|-------------|----------|-------------------|--------------------|-----------|
| Segment/ Location | Derabassi | Mangaon | Mandi | Total | Derabassi | Mangaon | Mandi | Raipur | Total Expansion | |
| Structural General | 1,00,000 | 1,00,000 | 1,00,000# | 3,00,000 | | 1,00,000**# | 1,00,000 | 1,00,000** | 3,00,000 | 6,00,000 |
| Structural Heavy | | 1,00,000* | | 1,00,000 | | 1,00,000 | | | 1,00,000 | 2,00,000 |
| Structural Light | | | | - | | | | 2,00,000## | 2,00,000 | 2,00,000 |
| Galvanised | 75,000 | 60,000 | | 1,35,000 | | | 30,000 | | 30,000 | 1,65,000 |
| Total | 1,00,000 | 2,00,000 | 1,00,000 | 4,00,000 | - | 2,00,000 | 1,00,000 | 3,00,000 | 6,00,000 | 10,00,000 |

*Enhancement of Capacity in Mangaon 1 lakh MT is for higher diameter tubes

#Enhancement of Capacity in Mandi of 1 lakh MT is from Purchase of Assets of Jagan Industires

**Enhancement of Capacity in Raipur of 1 lakh MT is from Merger

##Enhancement of Capacity in Raipur of 1 lakh MT with DFT which enables possibility to produce any customize size of Hollow Section without roll change

**#Enhancement of Capacity in Mangaon of 1 lakh MT with DFT enables possibility to produce any customize size of Hollow Section without roll change



Solid Future Outlook

- Targeting above-industry average growth rate
- Think Tank and Execution Team,
- Manufacturing, Operations, Marketing plans already in place and we are committed to achieve at-least 35% CAGR growth in next 5 years
- Going to increase installed capacities by 5 times in next 5 years for achieving targeted sales
- Roadmap for capacity enhancement and increased utilization levels already in place

 Continuously keeping eye on the working capital cycle, Capex plan and targeting to keep debt-equity ratio of the Company below 1



 Improving composition of the Board to ensure beer corporate governance practices, transparency and sustainability.

- Investing in technology, resources to further increase EBIDT, Net Margin per MT and return ratios thereby increasing stakeholders' value
 - Investing in new age technologies products
 - Expanding its manufacturing base and recently commissioned a new plant in a very strategic location near Mumbai to target and serve promising market exists in western and southern part of India
 - Commissioned a green field state of the art manufacturing plant in western part of India to extend company's manufacturing footprint into emerging market



ESG Initiatives



Environment

- Committed towards a cleaner, greener and healthier environment
- Optimise energy consumption -Company finalised installation of rooftop solar panels
- Plan to recycle water
- Contribute towards increasing green cover around areas of its presence



Social

- Contribute towards skill development among the local population
- Company undertakes extensive initiatives within the CSR Policy framework



Governance

- Company creating a professional Board and brining in professional KMPs as part of compliance and professional ethics – recent induction of CFO is step in that direction
- Company bringing its associated Companies under the listed entity though merger process as process to eliminate governance concern





THANK YOU!

Any questions?

For further information, please contact:

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