



AMINES & PLASTICIZERS LIMITED

(ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 CERTIFIED COMPANY)

August 14, 2025

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai - 400001. <u>Security code: 506248</u>	National Stock Exchange of India Limited Exchange Plaza, Bandra-Kurla Complex, Bandra East, Mumbai- 400051. <u>Symbol: AMNPLST</u>
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Dear Sir/Madam,

Sub: Investor Presentation for Q1FY26.

Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), we enclose herewith the Investor Presentation for Q1FY26.

The said presentation will also be made available on the website of the Company at <https://www.amines.com/investor-presentations-and-press-release.html>

You are requested to kindly take the same on your record.

Thanking you,

Yours faithfully,

For Amines & Plasticizers Limited.

Omkar Mhamunkar
Company Secretary & Compliance Officer
ICSI Membership No. ACS 26645

Encl: As above



INVESTOR
PRESENTATION
AUGUST 2025

Enabling Industries through **Intelligent Chemistry**

AMINES & PLASTICIZERS LIMITED



Cautionary Statement

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About The Company

Amines & Plasticizers Limited (APL), founded in 1973 and headquartered in Mumbai, is a leading manufacturer of ethanolamines, alkanolamines and alkyl alkanolamines, morpholine derivatives, and gas-treating solvents, catering to diverse industries including oil refining, petrochemicals, pharmaceuticals, agrochemicals, and textiles.

APL was the first Indian company to indigenously develop and manufacture methyl diethanolamine (MDEA), a critical solvent for gas treatment, and ranks among the top global producers of MEDA based solvents and N-methyl morpholine oxide (NMMO).

With a strong focus on innovation-led growth, APL has emerged as a trusted partner to both domestic and international customers across over 85 countries.

1973

Established legacy in speciality chemical manufacturing

75-80%

Domestic market share in ethanolamines

32,760 MTPA

Installed capacity for speciality amines production

2

Strategically located production units in Maharashtra

85+

Countries served across key global markets

1st

Among world's largest producers of NMMO



Our Guiding Philosophy

Our Vision

TO BE GLOBALLY RECOGNISED AS A TRUSTED AND DEPENDABLE MANUFACTURER IN THE SPECIALITY CHEMICALS SECTOR, DELIVERING CONSISTENT VALUE THROUGH RELIABILITY, INNOVATION, AND EXCELLENCE.

Our Mission

TO ACHIEVE COMPLETE CUSTOMER SATISFACTION BY SUPPLYING HIGH-QUALITY SPECIALITY CHEMICALS AND AMINES WORLDWIDE, WE AIM TO BUILD A STRONG REPUTATION THROUGH CONSISTENT PRODUCT PERFORMANCE AND RESPONSIVE SERVICE.

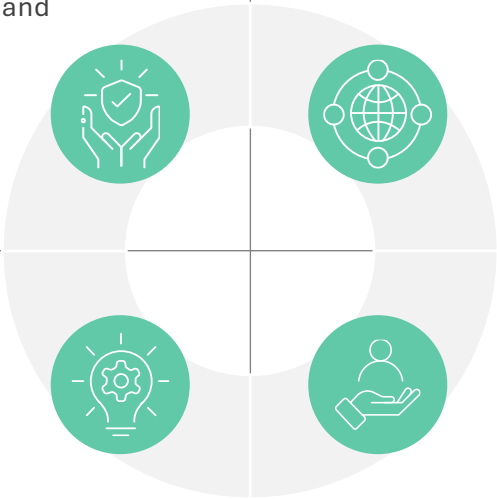
Our Core Values

Safety

Prioritising the health and safety of employees and customers in all operations, including product manufacturing, packaging and handling.

Environment

Ensuring that manufacturing processes meet environmental compliance norms and promote sustainable operations.



Innovation

Continuously developing advanced, high-performance chemical solutions that cater to evolving industry requirements.

Service Excellence

Fostering long-term client relationships through consistent product quality, timely delivery, and responsive support.

Product Portfolio

Gas Treating Chemicals and Speciality Solvents

APL is recognised as an industry pioneer in India's gas treating sector, offering a comprehensive range of amine-based chemicals and proprietary blends engineered specifically for the removal of carbon dioxide and hydrogen sulphide from process streams in refineries, fertiliser plants, and gas processing units.

KEY PRODUCTS

- Methyldiethanolamine (MDEA)
- Aminosol® Series
- Actisol™
- Aminosol FGS
- Aminosol HST

FY25 REVENUE CONTRIBUTION

45.14%

Alkanolamines and Alkyl Alkanolamines

APL produces a broad portfolio of ethanolamine derivatives that function as key intermediates for chemical formulations used in surfactants, cleaning agents, polymers, and water treatment chemicals. Renowned for consistent purity and performance, these alkanolamines and their alkyl relatives form the backbone of several end-use products.

KEY PRODUCTS

- Methyl Monoethanolamine
- Tertiary Butyl diethanolamine
- Tertiary Butyl Monoethanolamine
- N-Benzyl ethanolamine
- Butyl Ethanolamine
- Butyl Diethanolamine
- Dibutylethanolamine
- Ethanolamines

FY25 REVENUE CONTRIBUTION

31.77%

Morpholine & Derivatives

Recognised among the world's leading manufacturers, APL's morpholine and its derivatives are critical to the synthesis of fine chemicals, pharmaceutical intermediates, crop protection agents, and textile auxiliaries. Products such as N-methyl morpholine oxide (NMMO) cater to demanding global standards for fibre production and high-purity applications.

KEY PRODUCTS

- Morpholine
- N-Methyl Morpholine
- N-Ethyl Morpholine
- NMMO (50%)
- N-2-Hydroxyethyl Pyrrolidine
- N-Acetyl Morpholine
- N-Formyl Morpholine

FY25 REVENUE CONTRIBUTION

11.14%

Product Portfolio

EO/PO-Based Speciality Products

Leveraging state-of-the-art process infrastructure, APL formulates advanced ethoxylates, polyols, and copolymers based on ethylene oxide and propylene oxide. These products are essential to the manufacture of surfactants, performance additives, and polyurethane systems.

KEY PRODUCTS

- Alcohol Ethoxylates
- Sorbitol Ethoxylates
- Glycerol Polyol
- PPG 4000
- Phenoxyethanol (High Purity)
- Triisopropanolamine
- Diethanol Isopropanolamine

FY25 REVENUE CONTRIBUTION

10.36%

Others

APL's "Others" category encompasses a robust and diverse suite of products and services expertly tailored to support upstream oil and gas industry requirements in the field's most demanding environments. With a proven commitment to lifecycle value and operational reliability, APL delivers solutions that span vital chemical, process, engineering, and industrial service domains.

PRODUCT & SERVICE PORTFOLIO

- Oilfield Chemicals: Comprehensive solutions for operational challenges:
 - Aminosol HSTIP
 - AMINO PPD C/L Series
 - AMINO ACI 001-003
 - AMINOCIDE BK 50
 - AMINOCOPOL LAPE Series
 - Hydrogen sulphide scavenging
 - Corrosion inhibition
 - Demulsification
 - Molecular sieves for purification processes
- Industrial Gas Division :
 - Dissolved acetylene for industrial applications

PRODUCT & SERVICE PORTFOLIO (CONTD.)

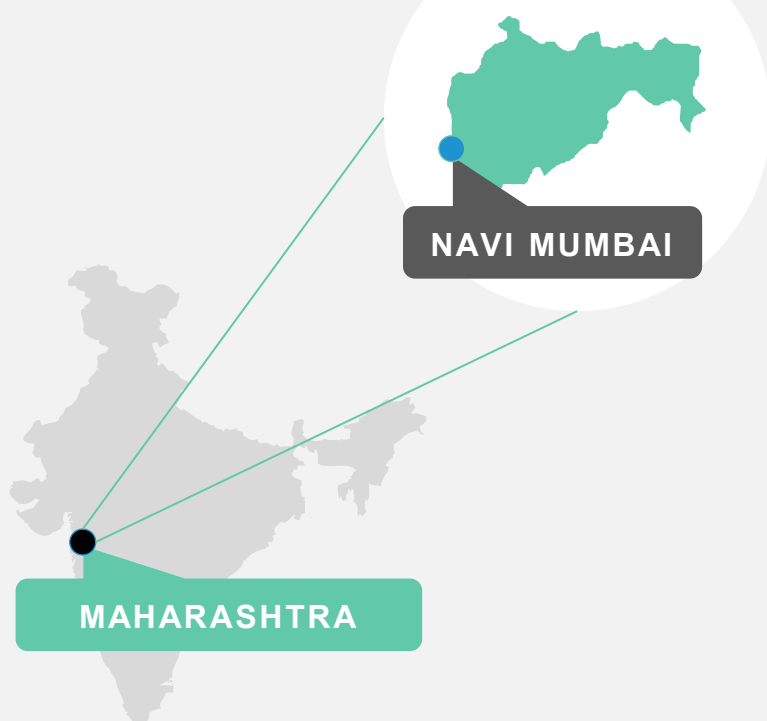
- Engineering Services:
 - Pressure equipment Manufacturing: heat exchangers, pressure vessels, boilers
 - Custom engineering solutions to meet specialised site needs
- Analytical & Process Engineering Services for Gas Treating:
 - IX/ED Skid Units
 - HSAS-C Software
 - Amine Analysis Services
 - Process Simulation to optimise operating conditions
 - Operator Training to elevate workforce capabilities

FY25 REVENUE CONTRIBUTION

1.59%

Scalable Manufacturing Across Strategic Locations

UNIT 01



LOCATION

Turbhe

LAND AREA

18.11 Acres

PROXIMITY

**30KM from Mumbai &
40KM from Port**

KEY PRODUCTS MANUFACTURED

- Ethanolamines
- Alkyl Alkanolamines
- Morpholine Derivatives &
- Gas Treating Solvents

TOTAL CAPACITY

32,760 MTPA

IN HOUSE R&D

Yes

TEAM STRENGTH

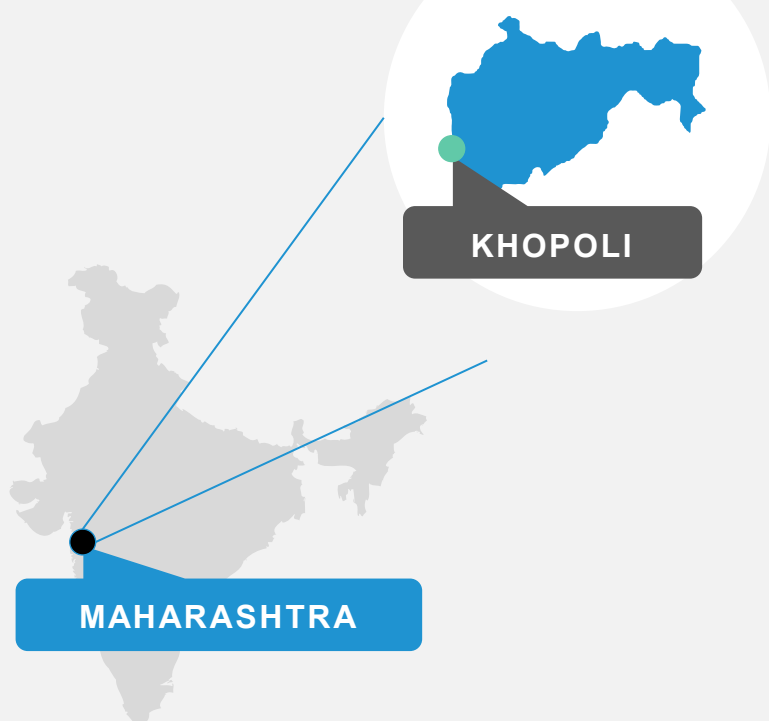
252 including Contract Workers

CAPACITY UTILISATION IN FY25

85%

Scalable Manufacturing Across Strategic Locations

UNIT 02 & 03



LOCATION

Raigad

Unit 02:
APL Industrial Gases (A Division of Amines & Plasticizers Ltd.)

KEY PRODUCTS MANUFACTURED

Dissolved Acetylene

TOTAL CAPACITY

2 Lakh Cum per year

IN HOUSE R&D

In House Testing facility

TEAM STRENGTH

8 Nos.

CAPACITY UTILISATION IN FY25

50%~

LAND AREA

25.41 Acres

PROXIMITY

70KM from Mumbai

Unit 03:
APL Engineering Services (A Division of Amines & Plasticizers Ltd.)

KEY PRODUCTS MANUFACTURED

Pressure Equipments - Heat Exchangers, Pressure Vessels and Boilers etc.

TOTAL CAPACITY

100 ton per month

IN HOUSE R&D

In House QC Team

TEAM STRENGTH

80 Nos.

CAPACITY UTILISATION IN FY25

45%~

Production Capacities Backed By Global Standards



APL's manufacturing infrastructure supports high-volume production across speciality chemical categories while adhering to stringent global quality and safety standards. With robust capacities and internationally recognised certifications, the Company ensures operational discipline and scalability to meet rising domestic and international demand.

Product Category	Monthly Capacity (MT)
Amines	1,200
Phenoxyethanol	300
Piperdino Ethanol / NFM / HEM	180
N-Methyl Morpholine (NMM)	50
NMMO (50%)	500
EO/PO-Based Derivatives	500

Certifications



Enabling Complex Reactions With Precision Control

APL's facilities support a wide range of reaction technologies, enabling manufacture of structurally complex and high-purity compounds. Fully backed by advanced analytical instrumentation and critical utilities, the infrastructure ensures consistent quality and regulatory adherence across global markets.



Reaction & Process Capabilities

- Amination, Cyclisation, Dehydration
- Ethoxylation / Propoxylation
- Esterification, Transesterification
- Polymerisation, Sulfonation, Quaternisation
- Emulsification, Oxidation, Formylation
- Substitution

Utility & Analytical Backbone

- Hot Oil Heating up to 300°C
- Steam up to 210 psig, Vacuum up to 1 mm Hg
- Bulk storage for EO, PO, NMMO and Alkyl Alkanolamines and Alkanolamines
- Spectrophotometer, GC, Refractometer, Penetrometer
- Karl Fischer, Brookfield Viscometer, Moisture Analyser

Serving Customers Across Continents

5.59%**NORTH AMERICA**
United States of America,
Canada, Panama**0.16%****CARIBBEAN**
British Virgin Islands,
Virgin Islands (U.S.)**0.06%****SOUTH AMERICA**
Brazil, Chile**19.54%****EUROPE**
Austria, Czech Republic,
France, Germany, Hungary,
Netherlands, Poland, Spain,
Ukraine, UK, Turkey, Italy**0.42%****AFRICA**
South Africa, Egypt, Libya,
Morocco**43.65%****MIDDLE EAST**
UAE, Oman, Qatar, Kuwait,
Saudi Arabia, Israel, Jordan,
Bahrain**25.70%****ASIA**
Afghanistan,, Bangladesh,
China, India, Indonesia, Japan,
Malaysia, Singapore, South
Korea, Sri Lanka, Taiwan,
Thailand**4.38%****CENTRAL ASIA**
Uzbekistan,
Turkmenistan**0.46%****OCEANIA**
Australia,
New Zealand

Board Oversight For Responsible Execution

Governance at Glance

Parameter	Details
Total Board Members	6
Executive Directors	2*
Independent Directors	3
Committees of the Board	4 (Statutory)
Women Directors	2 (One Independent, One Non-Independent)

Committee

- A

S

C

N
- Audit Committee

Stakeholder Relationship Committee

Corporate Social Responsibility Committee

Nomination & Remuneration Committee
-
- Chairman

Member

Note: *Chairperson is Executive

Mr. Hemant Kumar Ruia

CHAIRMAN & MANAGING
DIRECTOR

Mr. Ruia brings over four decades of experience in operations, strategy and corporate governance.

A law and commerce graduate, he has led APL’s growth through disciplined management, market development and technological advancement. As Chairman, he also serves on all key board committees and ensures strategic alignment across business and compliance functions.

Committee Roles:

- A

S

C

N

Mr. Yashvardhan Ruia

EXECUTIVE DIRECTOR

Mr. Yashvardhan Ruia holds an MSc in Marketing from Manchester Business School and a BMS from Mumbai University.

His domain spans business development and engineering operations. He has contributed significantly to process modernisation and fabrication capability enhancement within the Company’s engineering division.



Board Oversight For Responsible Execution

Ms. Nimisha Dutia

NON-EXECUTIVE,
NON-INDEPENDENT DIRECTOR

Ms. Dutia, a B.Com and B.Ed. graduate, brings strong institutional acumen from her career in the education sector.

Her experience in curriculum development and institution-building supports APL’s human capital and CSR perspectives at the board level.

Mr. Nikunj Seksaria

INDEPENDENT DIRECTOR

Mr. Seksaria is a finance and economics graduate from The University of Texas, Austin, and has over 25 years of global investment banking experience.

His expertise includes M&A advisory, restructuring and financing across multiple geographies. He provides strategic oversight and financial governance across APL’s board committees.

Committee Roles:



Mr. Pragyan Pittie

INDEPENDENT DIRECTOR

Mr. Pittie holds a BMS degree and is actively involved in his family’s sugar and real estate businesses.

He brings experience in large project execution and capital investment strategy. His understanding of asset-backed industries complements APL’s scale-up plans.

Committee Roles:



Ms. Dhanyashree Jadeja

INDEPENDENT DIRECTOR

Ms. Jadeja is a lawyer with deep experience in litigation, M&A, corporate advisory, and securities law.

A founding partner of Jadeja & Satiya, she brings strong legal governance and regulatory insight to the Board. She has regularly represented and advised diverse and prestigious clientele including public companies and multinational corporations.

Committee Roles:



Driving Sustainable Impact Through Community Initiatives

In line with its commitment to social responsibility, APL undertook targeted CSR initiatives in FY2024–25 across education, healthcare, water access, and environmental sustainability.

Education

Support for rural student education and schooling infrastructure

AMOUNT SPENT (₹ IN LAKHS)

₹75.00

Healthcare (Preventive)

Cataract surgeries and medical support for underprivileged populations

AMOUNT SPENT (₹ IN LAKHS)

₹0.51

Access to Safe Water

Drinking water support for drought-affected villages

AMOUNT SPENT (₹ IN LAKHS)

₹1.09

Environment & Sustainability

Tree plantation for ecological balance and green cover restoration

AMOUNT SPENT (₹ IN LAKHS)

₹0.32

Powering Growth the Green Way

At APL, sustainability is woven into our operational DNA, driving efficiency, reducing emissions, and securing long-term value for all stakeholders.

Guided by our Environment, Health & Safety Policy, we integrate responsible energy use and continual process improvement into every stage of manufacturing.

Commissioned a 2.6 MW group captive solar power plant in partnership with a leading solar developer.

Clean, grid-connected renewable energy sourced at concessional rates under India's green energy framework.

Significantly reduced reliance on traditional electricity supply from MSEDCL.

Tangible savings and measurable reduction in CO₂ emissions.



2.6 MW

capacity of our dedicated captive solar plant

100%

green energy from this source

Lower CO₂ footprint

driving environmental and cost efficiency

Strengthening Capabilities Through In-House R&D

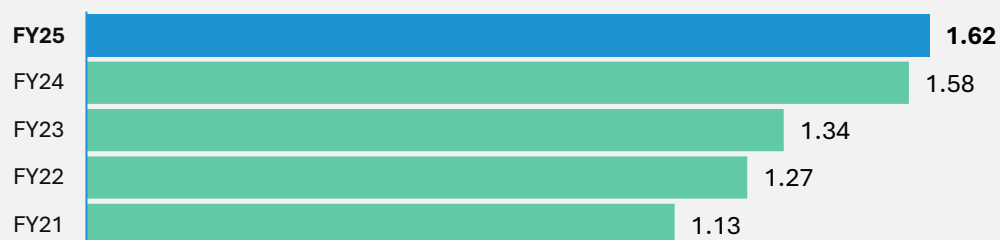
APL's in-house R&D function plays a pivotal role in developing differentiated products, improving process efficiencies, and enabling sustainable and regulatory-compliant operations. With a focus on green chemistry and custom formulation, the R&D team supports long-term competitiveness and customer-centric innovation.

Key Focus Areas in R&D

- Process development and scale-up of new products
- Process optimisation to improve yield, reduce effluent and cost
- Custom formulation of gas treating and oilfield chemicals
- Development of import substitutes aligned to strategic sectors
- Adherence to Green Chemistry principles and sustainability metrics
- Technology upgradation to meet international compliance norms

R&D Spend

(₹ Crore)



Metric

- Total R&D Team Size
- Team Composition
- DSIR Recognition
- Dedicated R&D Infrastructure

Value

- **06** members
- **02** Doctorates, **04** Chemists
- Yes
- **160** sq. mt.



**DSIR-
Recognized**
R&D Lab

- **43** New products commercialised over last 5 years through in-house R&D
- **Tailor-made solvent formulations** developed for over **25** domestic and international customers
- Developed carbon capture formulations and demulsifiers tailored to country-specific crude profiles
- Introduced **new import-substitute molecules** in battery and hydrogen energy segments

Strengthening Capabilities Through In-House R&D



Robust Business Model With Inherent Barriers To Entry

APL operates in a technically intensive segment of the speciality chemical space, where process complexity, product customisation, regulatory compliance, and relationship depth create high natural entry barriers.

Barrier: Complex Chemistries

APL Positioning

Multi-step reactions including ethoxylation, cyclisation, and morpholine derivatives requiring precision control

Barrier: High Customer Approval Timeframes

APL Positioning

Long development and testing cycles for solvent and additive performance with refineries and pharma clients

Barrier: Hazardous Process Management

APL Positioning

EO/PO and ethanolamine handling supported by advanced utilities and trained teams

Barrier: Environmental Compliance Requirements

APL Positioning

Established effluent treatment, zero-liquid discharge practices, and Green Chemistry-led process redesign

Barrier: Continuous Process Assets

APL Positioning

Ability to operate continuous and multi-purpose systems — not easily replicated in low-scale setups

Barrier: R&D-Driven Import Substitution

APL Positioning

Development of battery-related and hydrogen-use molecules to replace imports and drive strategic relevance

Strong Foundation For Sustained Value Creation



Client Diversification

Presence across pharmaceuticals, oil & gas, agrochemicals, personal care and textiles with no single-sector dependence



Geographic Spread

Exports to over 50 countries, enabling insulation from regional demand shocks



Value-Added Product Strategy

Increasing shift towards blended aminosol solvents, oilfield additives and EO/PO-based derivatives with higher margin potential



Transport and Handling Specialisation

In-house expertise in packaging and movement of alkanolamines and morpholine under safety protocols discourages low-cost imports



Asset Base with Expansion Headroom

Two integrated facilities across 56 acres with underutilised land and capacity for modular expansions



Operational and Financial Discipline

Promoter-led team with over four decades of operational experience and a historically lean balance sheet supporting self-funded growth



02// Financial Highlights

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Turbhe Plant

Summary of Consolidated Profit & Loss

Particulars (₹ In Crores)	FY 21	FY 22	FY 23	FY 24	FY 25
Revenue From Operations	441.90	563.17	597.29	647.01	660.73
Total Income	446.76	568.37	600.05	649.71	661.96
EBITDA	57.67	45.37	45.23	71.82	70.26
EBITDA Margin (in%)	13.05%	8.06%	7.57%	11.10%	10.63%
Other Income	4.87	5.19	2.76	2.69	1.23
Finance Cost	9.61	8.80	10.11	13.08	9.82
Depreciation	4.11	4.39	4.83	5.13	5.55
Profit Before Tax	43.94	32.17	30.29	53.61	54.89
Net Profit	32.59	23.86	22.87	39.83	41.00
EPS (in ₹)	5.92	4.34	4.16	7.24	7.45

[Click for FY25 Results](#)

Summary of Consolidated Balance Sheet

Particulars (₹ In Crores)	FY 21	FY 22	FY 23	FY 24	FY 25
ASSETS					
Non-Current Assets	87.77	90.15	87.95	86.23	84.18
Net Block (Excluding ROU)	71.89	82.95	78.73	78.96	79.44
Capital Work-in-Progress	11.32	3.15	4.75	2.98	0.38
Current Assets	217.36	219.87	256.04	303.18	332.29
Inventories	53.83	86.52	75.31	89.22	85.24
Trade Receivables	88.95	102.30	121.47	97.93	134.29
Cash & Cash Equivalents	45.95	3.31	5.85	35.68	41.72
Total Assets	305.14	310.02	343.99	389.41	416.47
EQUITY & LIABILITIES					
Shareholders Fund	140.76	162.27	182.65	220.10	258.67
Non-current Liabilities	34.02	32.78	30.67	30.52	20.16
Long Term Borrowings	27.47	25.52	22.69	22.00	11.32
Current Liabilities	130.36	114.97	130.66	138.78	137.64
Short Term Borrowings	46.15	46.56	62.10	63.00	65.88
Other Financial Liabilities	75.17	61.06	62.58	67.64	57.68
Total Equity and Liability	305.14	310.02	343.99	389.41	416.47

[Click for FY25 Results](#)

Summary of Consolidated Cash Flow

Particulars (₹ In Crores)	FY 21	FY 22	FY 23	FY 24	FY 25
Cash Flow From Operating Activities	43.52	(26.56)	4.53	46.85	29.14
Cash Flow From Investing Activities	(5.87)	(3.53)	(2.39)	(1.39)	(2.73)
Cash Flow From Financing Activities	6.05	(12.54)	0.40	(15.63)	(20.37)
Net (Decrease) / Increase in Cash and Cash Equivalents	43.71	(42.64)	2.54	29.83	6.04
Cash Balance at Beginning of the Year	2.24	45.95	3.31	5.85	35.68
Cash Balance at End of the Year	45.95	3.31	5.85	35.68	41.72

[Click for FY25 Results](#)



03// Quarterly Highlights

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Control Room

Product Portfolio

Gas Treating Chemicals and Speciality Solvents

Q1FY26 REVENUE CONTRIBUTION

36.25%

Alkanolamines and Alkyl Alkanolamines

Q1FY26 REVENUE CONTRIBUTION

37.90%

Morpholine & Derivatives

Q1FY26 REVENUE CONTRIBUTION

10.75%

EO/PO-Based Speciality Products

Q1FY26 REVENUE CONTRIBUTION

13.31%

Others

Q1FY26 REVENUE CONTRIBUTION

1.80%



Management Commentary



Hemant Kumar Ruia

CHAIRMAN & MANAGING DIRECTOR

“

FY26 has commenced in a challenging environment marked by global and macroeconomic uncertainties. Volatility in tariffs, changes in trade policies, and ongoing geopolitical developments have led many customers to defer purchase decisions while awaiting greater clarity. This has created a subdued business environment, which has impacted our performance during the first quarter.

We registered modest year-on-year growth in revenue; however, profitability was lower during the quarter as our Turbhe Plant observed a partial shutdown for planned operational maintenance. Additionally, some of our key export markets have been affected by geopolitical concerns, resulting in a slowdown in international sales.

Looking ahead, we anticipate a moderation in export volumes for the remainder of FY26. Nevertheless, we remain confident in the resilience of our domestic business, backed by firm orders and stable demand. Our collaborations with leading global MNCs for customised product development continue to progress well, with multiple MOUs in place. We are focused on building a strong pipeline of new molecules, which we expect will strengthen our product portfolio and support consistent growth in the longer term.

”

Summary of Consolidated Profit & Loss Statement

Particulars (₹ In Crores)	Q1FY25	Q4FY25	Q1FY26	Q-o-Q	Y-o-Y
Revenue From Operations	137.48	165.81	140.29	-15.39%	2.05%
Total Income	137.86	165.99	140.37	-15.43%	1.82%
EBITDA	15.19	21.15	13.07	-38.22%	-13.96%
EBITDA Margin (in%)	11.05%	12.76%	9.31%	-344 BPS	-173 BPS
Other Income	0.38	0.18	0.08	-57.09%	-79.43%
Finance Cost	2.29	2.57	1.66	-35.58%	-27.82%
Depreciation	1.35	1.41	1.41	-0.24%	4.26%
Profit Before Tax	11.54	17.17	10.00	-41.74%	-13.35%
Net Profit	8.66	12.81	7.43	-41.96%	-14.17%
EPS (in ₹)	1.57	2.33	1.35	-42.06%	-14.01%

[Click for Q1FY26 Results](#)



Thank **You**

Contact Us

AMINES & PLASTICIZERS LIMITED

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COMPANY SECRETARY & COMPLIANCE OFFICER
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