

GOCL Corporation Limited

Corporate Office

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November 25, 2021

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Fax:022-22723121/2027/2041/2061/3719

Through: BSE Listing Center

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra-Kurla Complex Bandra (E), Mumbai - 400051 Fax:022-2659 8237/38, 2659 8347/48

Through: NEAPS

Dear Sir,

Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015 - Investor Presentation

Ref: BSE Scrip code: 506480, NSE Scrip symbol: GOCLCORP

Please find enclosed herewith Investor Presentation being made available on the website of the Company i.e., www.goclcorp.com

Thanking you

Yours faithfully
For GOCL Corporation Limited

A. Satyanarayana Company Secretary



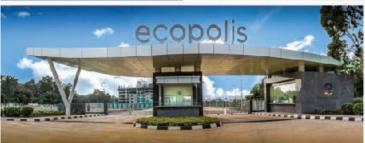












GOCL Corporation Limited

INVESTOR PRESENTATION

November 2021







Company Overview

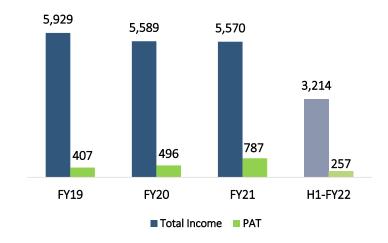
- GOCL Corporation Limited is a Hinduja Group Company incorporated in 1961, as a pioneer in the manufacturing of detonators in India
- It is the second oldest manufacturer of explosives in the country and First in the world to develop Slurry based Permitted Explosives.
- The company's manufacturing units are located in Rourkela, Hyderabad with 14 Bulk Explosives units / silos spread across India and has more than 350 employees.
- The company is one of the largest exporters of explosives and initiating devices (CE Certified) to 21 countries, which includes Philippines and countries in South East Asia, North Africa, The Gulf, Middle East and Southern Europe such as Greece and Turkey.
- It also conducts Training programmes on the use of explosives and blasting accessories at user's sites for various levels of personnel engaged in blasting operations and also to Government officers from Intelligence department and Octopus teams.
- Infomerics Valuation and Rating Private Limited (IVR) has assigned a long term rating of IVR A and short term rating of IVR A1 for the Company and its wholly owned subsidiary IDL Explosives Ltd.

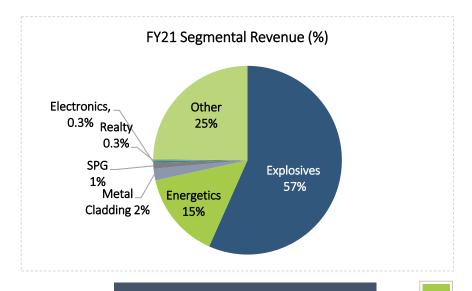
Business Segments:

- Explosives offering a full range of explosive products including packaged and bulk explosives for various types of applications and end usages.
- Energetics manufacturing various initiating devices and accessories for the mining and infrastructure projects.
- Special Products Group Serves Defence and Space sectors. Develops specialized products including products for missiles and fighter jets for clients such as DRDO, ISRO, BDL, Indian Army.
- Metal Cladding manufacturing explosively bonded metals that are used in several applications such as Ship Building, Electrical, Space and Chemical Industries.
- Electronics Assembly of Printed Circuit Boards & Box building using automated SMT line.
- Realty GOCL has a large land bank, out of which it is developing 38 acres to unlock the value.



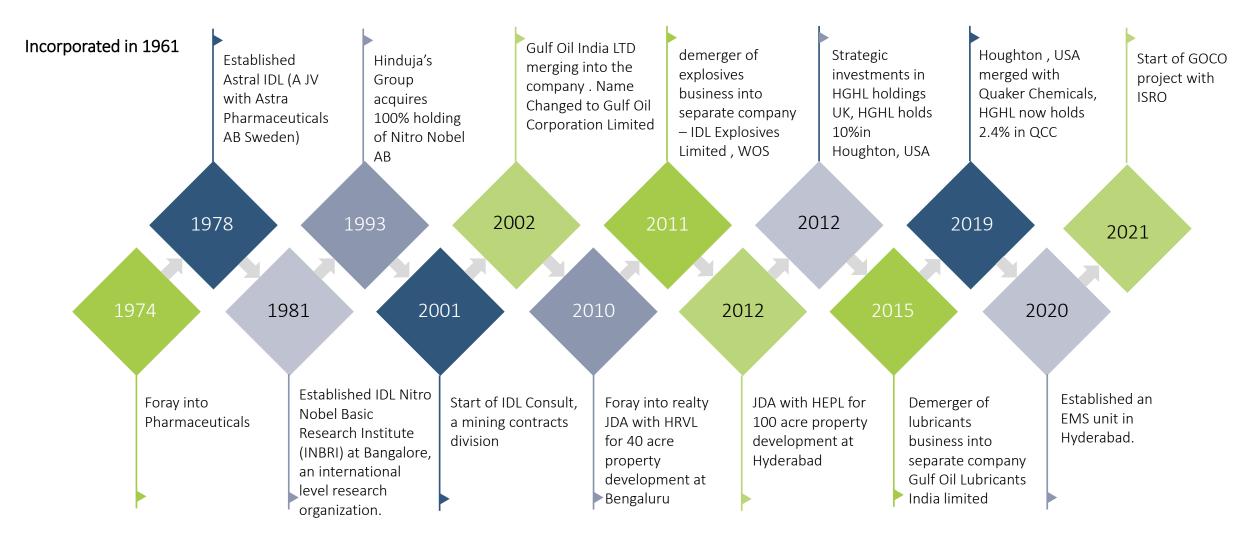
Total Income and PAT (INR Mn)





Key Milestones





Board of Directors





Mr. Sanjay G Hinduja [Chairman Emeritus] — Chairman Mr. Sanjay G. Hinduja holds a Bachelor's Degree in Business Administration from Richmond College, London. Having worked with Credit Suisse Bank and Chase Manhattan Bank, he brings in rich experience and expertise in the global oil and energy sector.



Mr. Ajay P. Hinduja [Chairman] - He graduated in Economics from University of Ganeva with specialization in Finance and is expertise in International banking. He has had varied experience in the international banking arena, including as 'Director' and 'Member' of the Management Committee of Amas Bank (Switzerland) Ltd., presently named as "Hinduja Bank (Switzerland).



Mr. Sudhanshu Tripathi [Non - Executive Director] — A seasoned HR professional with over 35 years of work experience; 25 of them at leadership level. Mr.Tripathi is an electrical engineer and MBA from XLRI. He holds a Bachelor's Degree in Science (Electrical Engineering) from the Bihar Institute of Technology, Ranchi University and a Post Graduate Diploma in Business Management from XLRI - Jamshedpur.



Mr. Debabrata Sarkar [Independent Director] - Has varied experience in the field of Banking and Finance. He is a Fellow Member of the ICAI and a Certified Associate of Indian Institute of Banking and Finance. Mr. Sarkar holds a postgraduate degree in Commerce from University of Calcutta. He has served as the Chairman and Managing Director of Union Bank of India, Union KBC Asset Management Company Private Limited and Director of General Insurance Corporation of India, Allahabad Bank, LIC Housing Finance Limited, Bank of India, BOI Merchant Bankers Limited, Aditya Birla Sun Life Insurance Company Limited. etc.



Ms. Kanchan Chitale [Independent Director] - A fellow member of the ICAI. She has been in professional practice as a Chartered Accountant since 1984 under the name of "Kanchan Chitale & Associates". She has an experience of more than 30 years in internal and management audits of corporate enterprises and specialized/concurrent audits and other assignments of commercial banks and financial institutions. She specialized in internal audit of large Construction Companies.



Mr. Aditya Sapru [Independent Director] – He is the Founder and Managing Director of Neumck Strategy & Advisory, a boutique strategy advisory firm based out of Bangalore. He has an MBA from Santa Clara University, with a specialization in Finance and Operations Research and an MS from Cornell University. In a portfolio of varied set of experiences, Mr. Aditya Sapru's functional experience has been in assisting companies achieve their growth potential.



Mr.Pankaj Kumar [WTD & Chief Executive Officer] — He has completed his B.Tech from IIT Kharagpur and Business Management from XLRI Jamshedpur. He has gained a robust and diversified experience, consistently delivering exemplary results at multiple organizations over 31 years in the Manufacturing Industry . He is known for innovative approach in business transformation.

Key Management Personnel





Mr. A M Kazmi *(COO)* - Graduated in Mining Engineering from IIT Kharagpur with more than 40 years of experience in Mining and Explosives Industry. He has worked with various explosive manufacturing Companies in domains related to operations, Marketing, Exports and application services. He is working with the Company since 2007 and currently functioning in the role of Chief Operating Officer and spearheading Marketing activities for Domestic and & Exports. He is also heading new project initiatives and application services.



Mr. Ravi Jain *(CFO)* - He graduated in B.Com (Honours) from Calcutta University. He is a fellow member of the ICAI and ICSI. In his previous experience, he has working with Organizations like PWC, Lexmark, GE Medical System, etc. He has more than 30 years of experience in Accounting, strategic Finance, Treasury and Risk Management. He is working in the capacity of CFO with the Company since 2012.



Mr. Ch V Murali Krishna (Vice President – (Projects, Safety & License Cell) - He obtained his Masters Degree in Mechanical Engineering from St. Petersburg Technical University, Russia and has strong experience in Maintenance & Operations. He has more than 33 years of experience in functions such as Safety & Licensing, Projects, Maintenance & Operations. He worked in various Industries like Rasu Tools, RCC Sales before joining GOCL. in 2007.



Mr. R S Deshmukh *(General Manager – Legal)* - He graduated in B.Com from Pune University and he also obtained LLB Degree from Pune University. He is a fellow member of the ICSI. He has more than 30 years of experience in Legal & Secretarial functions. He joined the Company in 2005 and previously worked as Company Secretary in Madhucon Group of Companies.



Mr. S K Pathak (*Vice President – Marketing*) - He graduated in BE (Mining) from NIT, Raipur. He has more than 25 years of experience in Explosives industry and has handled functions related to Bulk Plant Operations, and Marketing. He previously worked as Director in Blast Tech. He is working in the Company since 2019 and heading business development and Domestic Marketing.



Mr. R Sreenivas (General Manager – Finance) - He graduated in B.Com from Andhra University and is a fellow member of the ICWAI. He has more than 30 years of experience in Finance, Accounts, Projects, Taxation and Treasury functions. He worked with Pennar Industries before joining GOCL in 2002 in the Mining and Infrastructure division. He is currently heading the Finance function for the Explosives Division



Mr. G Anjaneyulu (General Manager – Finance) - He graduated in B.Com from Osmania University and ICAI (Inter). He has more than 25 years in Finance and Accounts functions related to Finalization of Accounts, Budgeting, Taxation & Capex. Prior to joining GOCL in 2005, he was associated with Visakha Cement Industries Limited (India Cements group)



Mr. A Satyanarayana (General Manager – Secretarial) - He graduated in B.Com from Osmania University and he also obtained LLB Degree from Osmania University and is a fellow member of the ICSI. He has more than 25 years of experience in Secretarial & Legal Functions. Before joining GOCL in 2006, he worked as Company Secretary with Kakathiya Cements.



Mr. B Venkata Rajeev (General Manager – Human Resources) - He graduated in Mechanical Engineering from Goa University and a Post Graduate Diploma in Human Resource Management. He has more than 25 years of experience in Technical and Human Resources functions. Before joining GOCL on 2014, he was associated with KSK Energy Ventures Limited. In GOCL, he has spearheaded strategic HR initiatives such as Balanced Score Card, Leadership Development and succession planning for leadership positions



Mr. SLJ Jachuck *(Vice President – Hyderabad Works)* - He graduated in B.Sc (Maths) from Utkal university and is B.Tech in Civil Engineering. He has more than 30 years of experience in Civil Projects, Materials & Logistics management & Operations. Before joining GOCL in 1989, he worked as Projects Manager in B Engineers & Builders PVT Ltd. He is currently heading Operations of Hyderabad Factory.



Mr. Rajesh Chandra (Vice President – Special Products Group & Metal Cladding Division) - He graduated in BSc (Chemical) from Osmania University and Masters in Business in Operations. He has more than 30 years of experience in Detonators and Explosives industry and has handled functions such as Production and Quality Control. He is currently heading the business operations of the Special Products Group & Metal Cladding Division. He has joined GOCL Company in 1985.



Dr. P C Pradhan (*Vice President – Rourkela Works*) - He is a Doctorate from Utkal university, M. Phil (Sociology) and LLB. He has more than 30 years of experience in Industrial Relations, & Operations. He joined the Company in 2000 and is currently heading Business operations of the Explosives Unit at Rourkela.

Plant Facilities and Offices





Explosive Manufacturing License Capacities			
Location	Capacity (MT)	Туре	
Rourkela	1,25,000	Bulk Unit Explosive- 80,500 Packaged Explosive- 44,500	
Ramagundam	50,000		
Singrauli	36,000		
Rajarappa	30,000	— Dulk Unit Evaloriyas	
Dhanbad	16,500	Bulk Unit Explosives	
Udaipur	7,500		
Korba	5,000		
Total	2,70,000		

Explosive Support Silo License Capacities			
Location	Capacity (MT)	Туре	
Raigarh	25,000		
Damaguria	10,000		
Talcher	10,000		
Barbil	6,000	— Dully Company Cila Evalaciona	
Chandrapur	5,000	Bulk Support Silo Explosives	
Naomundi	5,000		
Rajmahal	3,000		
Bishrampur	2,000		
Total	66,000		

Energetics Manufacturing License Capacities			
Location	Capacity (Units in Million)	Туре	
Hyderabad	192	Energetics	

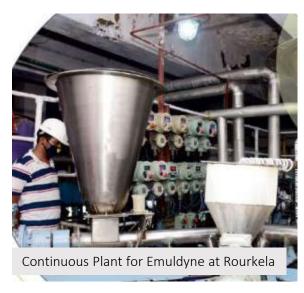
Plant Infrastructure

















Safety

GOCL

- A strong Occupational Health & Safety Management System lies in the culture of the organization, and the company believes that process safety management is one of its key success factors.
- Automation projects are under implementation for continuous improvement of processes and safety of the operations.
- The Hyderabad Factory has received the "Certificate of Appreciation" from National Safety Council of India under NSCI Safety Awards 2020 (Manufacturing Sector).
- GOCL is one of the company's in the industry to have Integrated Management System (IMS) certifications, which was strengthened by successful implementation of ISO 45001:2018
 Occupational Health & Safety Management System; ISO 14001:2015 Environment Management System and ISO 9001:2015 Quality Management Systems in the organization, which further enhances the credibility of the organization in the international market.
- GOCL is the only company in India to have all Initiating Products and Explosives certified for European markets.
- The company has successfully implemented the System for Explosive Tracking and Tracing (SETT) introduced by PESO Online System and every explosive transaction is being carried out through PESO Online System which is enhancing more transparency in explosive manufacturing, transportation and storage.











Environmental Data

Air Quality μg/m³,	Stack Emissions mg/Nm ³	Noise dB (A)	Effluent Water - ETP mg/l
PM ₁₀ :66	DG Sets : 64 (115)	Day : 64 (75)	PH : 7.68
PM _{2.5} : 25 (60)	Boilers : 94 <i>(115)</i>	Boilers : 59 (70)	TSS : 23

Data in brackets are standards

Awards & Accolades





Certificate of recognition – Export House



Best Employer Brand Award 2010



National Safety Council Award – 2014





CAPEXIL – 18 times between 1992 to 2012 by Ministry of Commerce & Industry, Government of India









- Safety Award 1978 by Government of Andhra Pradesh
- National Safety Award 1983
- Safety Excellence award in Fire Safety Management 1996
- FAPCCI Award 1999 & 2000 by Government of Andhra Pradesh
- Best Management Award 2001 & 2007 by Labour Department, Government of Andhra Pradesh
- SAP ACE Award 2008
- CAPEXIL Award 2012
- National Safety Award 2020
- Golden Peacock Award 2021

Key Customers





































































Corporate Social Responsibility



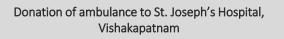
- During FY21 the Company and its subsidiary spent INR 91 Lakhs towards improving education, Skill development and Healthcare under the CSR initiatives
- As part of its CSR initiatives, GOCL has majorly aimed to enhance schools' infrastructure.
- Renovation of classrooms, dining sheds, toilets and other facilities were carried out in the Government Primary School, situated at Khaitalapur, Kukatpally, Hyderabad.
- Contributed to Hinduja Foundation for supporting its initiatives for improving rural school projects in Palghar District, Maharashtra.
- GOCL has contributed Rs. 50 Lakhs to the Telangana Disaster Management Authority towards emergency healthcare in the wake of Covid-19 pandemic.
- Donation of an ambulance to St Joseph's Hospital at Visakhapatnam.
- The Company contributed towards establishment of a Multifarious Skill Development Centre at Balijodi in the Odisha State













Multifarious Skill Development Center built under CSR at Balijodi, Orissa

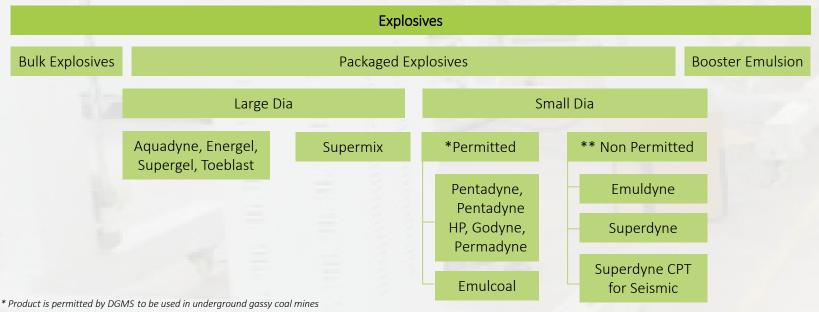
50 Lakhs - Emergency Healthcare fund

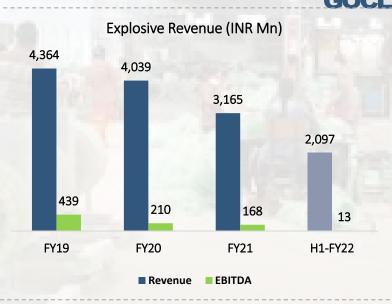


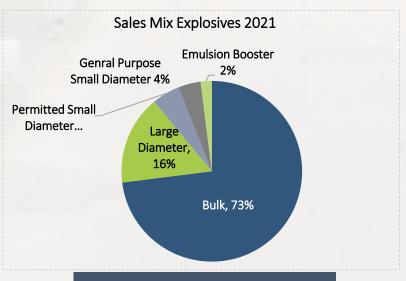
Business Overview - Explosives

GOCL

- GOCL under its wholly owned subsidiary, IDL Explosives Limited, manufactures and markets full ranges of packaged explosives and bulk explosives for mining and infrastructure projects.
- Commercial explosives are powerful sources of chemical energy utilized to break rock and minerals for various activities in the development of mankind.
- The company manufactures both Slurry and Emulsion explosive products and offers its products in packaged and bulk (pumped/augured) forms.
- It has a team of dedicated, experienced and well-trained Mining Engineers to advise all its esteemed clients on optimum and safe usage of its products.
- It also conducts Training programmes on the use of explosives and blasting accessories at user's sites for various levels of personnel engaged in blasting operations.







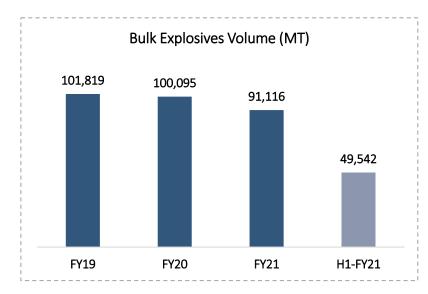
Order Book : INR 7,640 Mn

^{**} Also called as General Purpose Small Dia (GPSD)

Bulk Explosives



- GOCL offers emulsion based bulk explosives (pumped/augured) delivered through specially designed Bulk Mixing & Delivery vehicles (pump trucks) located at close proximity to the mines.
- Bulk explosives used in mining applications typically comprise mixtures of the ammonium nitrate, fuel and emulsion or watergel matrix. The system consists of a facility where 'non-explosive' emulsion matrix is manufactured and loaded onto pump trucks and carried to the customer's site.
- At the blasting site, the pump trucks processes the various ingredients and delivers the final product directly into the drill holes through loading hose or auger.
- Using bulk explosives emulsion offers the advantage of a perfect combination depending on the rock formation and explosives, enabling superior performance of the product and therefore optimization of the drilling, blasting and downstream operations.
- The company has more than 110 Bulk Mixing & Delivery vehicles or pump trucks.





Packaged Explosives



SMALL DIAMETER





- GOCL manufactures a complete range of Small Diameter Cartridge Explosives for all applications. Small diameter cartridge range is between 25mm to 65 mm
- The products manufactured are :
 - 1. EMULDYNE for hard, competent rock.
 - 2. SUPERDYNE for all general purpose blasting
 - 3. PENTADYNE for BOS blasting in U/G coal mines
 - 4. EMULCOAL for blasting in U/G coal mines

Advantages

- High Strength & High VOD ensure good blast results with improved digability
- Excellent water resistance, minimizes leaching and reduces environmental impacts
- Excellent fumes characteristic- generates insignificant toxic / post blast fumes.
- Stable and can be kept for long period of time when stored under recommended conditions.

LARGE DIAMETER

- GOCL manufactures a complete range of Large Diameter Cartridge Explosives (60 mm to 125 mm) for all applications for use in opencast mining, quarrying, Civil Construction Work, and large hole Stopping in underground metal mines.
- Based on the sensitivity and strength GOCL's four large diameter cartridged explosive products are:
 - AUQADYNE Medium strength Cap Sensitive aluminized slurry explosive



- 2. TOEBLAST High strength, Cap Sensitive, aluminized gelled slurry explosive
- 3. ENERGEL Low strength, non-aluminized booster-sensitive gelled slurry explosive
- 4. SUPERGEL High strength, aluminized booster sensitive gelled slurry explosive.

Advantages

- High strength & Medium Strength Booster for various Applications.
- Rigid gel enable cutting cartridge without causing spillage and ensures good handling.
- Excellent water resistance can be used in watery holes effectively
- Excellent fumes characteristic- generates very low toxic / post blast fumes.
- Stable and can be kept for long period of time when stored under recommended conditions.

Booster (Emulsion)





- GOCL manufactures EMULBOOST, a high energy emulsion booster.
- Emulboost is a water in oil emulsion explosive in which the Oxidizers and fuel ingredients are in liquid form.
- It is stable and can be stored for 6 to 8 months under recommended conditions.





• Emulboost is recommended for initiating booster-sensitive explosive in the drill holes in all surface mines, quarries, civil construction, and in underground metal mines in ring blasting, large-hole stoping, vertical crater retreat (VCR) blasting applications.

Advantages

- Emulboost is an efficient primer for booster sensitive explosives in view of density and high VOD, result in adequate detonation pressure.
- Near ideal detonation characteristic and ability to perform in cold temperatures.
- It is devoid of self-explosives ingredients and hence has safe excellent water resistance as its ingredients are insoluble in water.
- It is relatively less sensitive to accidental initiation due to impact, friction and high temperature, hence safe to handle, use, transport and store.



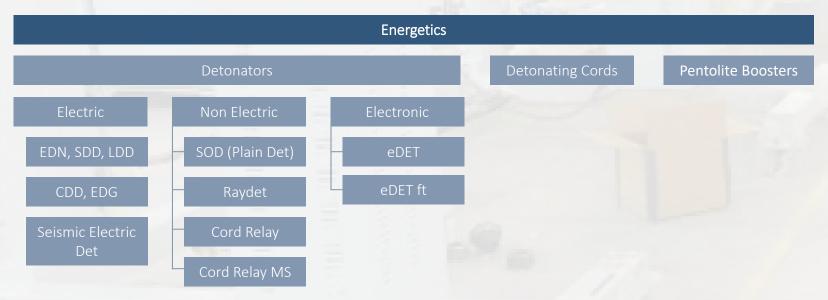


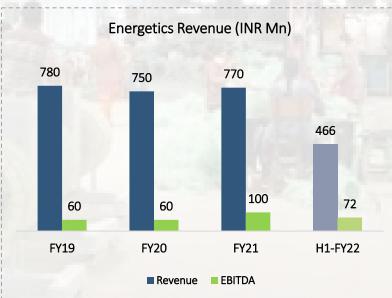


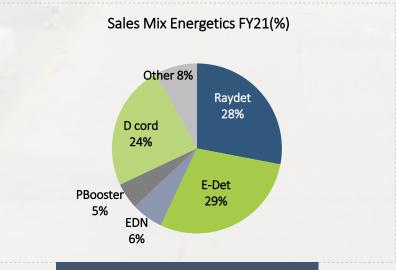
Business Overview - Energetics

GOCL

- GOCL manufactures initiating devices and accessories for mining and infrastructure projects.
- Blast initiating devices are units that provide a stimulus to reliably set-off the explosive loaded in a borehole or on the surface.
- These units also help in carrying out blasting of boreholes in a predetermined, sequence, which is a prerequisite for good fragmentation, muck pile looseness, reduced ground vibrations, air blast noise and toe formation.
- The company has a DSIR approved R&D Division which has developed several new products including electronic initiation systems.







Order Book: INR 1,640 Mn

Detonators



Electric Detonators



Electric Detonators are fitted with an electric fuse head having firing precision & consistency.

Electric detonators are classified into 3 major categories: Ordinary & Special Ordinary Detonators, Instantaneous Detonators, Delay Detonators (Long & Short delays)

Ordinary, Special & Instantaneous Detonators: These detonators are electric detonators with no delay element.

ShortDelay Detonators (SDD) & Long Delay Detonators (LDD):

SDD are designed for use in opencast and underground metal mines for stopping, driving tunnels, drifts, shaft sinking and in quarries where multi hole rounds are required to be fired.

LDD are especially useful for excavating tunnels, blasting raises and sinking shafts

Non Electric Detonators (Raydets)



We manufacture full range of shocktube based non-electric detonators under the brand name "Raydet"

Raydets are used in number of above surface and below ground blasting applications. Raydets MS, Raydet HS, DTH, TLD and Twindet are variants available for use in such different applications.

Raydets have many advantages like energy loss-more energy yield per unit cost, Enhanced safety; reduced failures/premature detonation, Minimized noise and gas-venting through stemming

Electronic Detonator



- eDET is an electronic detonator offering very accurate delays. It is a on-site fully programmable detonator, hence powers blast engineers & designers to achieve a very customised blast design suiting their unique requirements and achieving better results.
- It is designed to provide accurate and flexible timing sequence for surface blasting for coal and metal mines, quarrying, contour blasting, etc
- System capacity of 250 detonators per blast.

Detonating Cords

- D Cord detonating cord provides quick, safe and convenient means of simultaneously initiating any number of independent or interrelated charges.
- The company manufactures a comprehensive range of detonating cords to suit different requirements.

Advantages

- D Cord can be used for Down the Hole and Surface connections.
- Excellent water resistance.
- Does not get affected by hydro-static heads normally encountered in mining conditions.



Pentolite Boosters



- **Pentolite Booster** is made of a high explosive composition (PETN & TNT) cast into a cylindrical plastic shell. It allows initiation of the booster by 8.0 g/m weight detonating cords.
- Cast Boosters have a high density, and a high velocity of detonation (VOD) to maximize performance.

Advantages

- Very efficient primer for booster sensitive explosives in view of high density and high VOD resulting in high detonation pressure
- Stable and can be kept for long period of time when stored under recommended conditions.
- Excellent water resistance as its ingredients are insoluble in water



Business Overview - Special Products Group



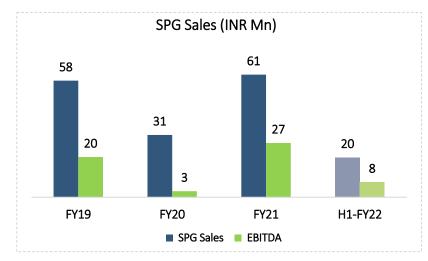
- The Special Products Group (SPG), which serves the Defence and Space sectors, improved its performance over the last years after a successful absorption of transfer of technology (TOT), completed qualification, manufactured and supplied Guanidinium Azotetrazolate (GZT) to the Indian Space Research Organisation (ISRO).
- Under this division GOCL developed and supplied pyro-tech cartridges for drone application to the Indian Army.
- The company has developed and supplied delay pyros for **Amogha III missile** to Bharat Dynamics Limited, a Public Sector Undertaking, for evaluation. After successful trial lots, the company supplied production lots of Ignitors for **Konkur Missile** against order from **BDL**.

Orders under SPG:

- TOT from DRDO: After successful absorption of TOT from DRDO, the SPG have received an order for supply of 12 sets of Canopy Severance System (CSS) for LCA fighter (Tejas Aircraft).
- GOCO at VSCC: The company received an GOCO (Govt Owned Company Operated) order from VSSC (Vikram Sarabhai Space Centre) Thiruvananthapuram for manufacture of Special purpose motors (SPM) used in different stages of satellite launches at their Rocket Propellant plant for 2 years.
- **Brahmos misisle**: The company also designed, developed and supplied trial lot of booster initiating system PJ-10 for **Brahmos missile**. Flight tests have been completed successfully, and the company received it first production order.

Other products:

- Primer Capsule HX 20, Gyro Igniter, Precharge Assembly (HMX based), P65 Squibs for MILAN missile.
- Pyro Cartridge 50, 100 & 110 for AKASH missile.
- Explosives Activated Pressure Release Device, an import substitute product for Indian Navy.
- Training Devices: Hand Grenade Simulator, Land Mine Simulator.
- Other products for Defence: Booster Sustained Igniters, Knockout Igniters, Pinaka Squibs, Unifoil Fuse Heads.









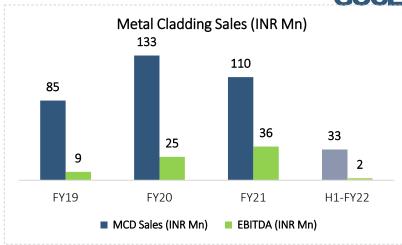
Business Overview - Metal Cladding

GOCL

- Metal Cladding Group is solving various industries critical needs by cladding (joining) dissimilar metals using explosives which are not joined readily by conventional methods. Metal Clads are highly specialized products
- GOCL has setup outside Hyderabad and Rourkela, Orissa.
- The technology has been adopted for metallurgical bonding of metals, like Nickel & Nickel alloys, Copper & Copper alloys, Titanium, Stainless steel, Niobium, Aluminium on carbon steel / alloy steel and other ductile metals and clad combinations of 'Duplex Stainless Steels'.
- These bonded metals find its use in several applications such as Ship Building, Electrical, Space and Chemical Industries.
- The Company is one of the global licensees with major certifications from Lloyd Register, American Bureau of Shipping, TUV, Engineers India Limited, Nuclear Power Corporation India Limited and the Indian Register of Shipping.
- A well-equipped and a well-staffed R&D wing has succeeded in developing new products in line with customer demands. The R&D Division has been able to commercialize several products developed by it.
- GOCL has also developed a special process of deep surface hardening of metals, which finds use in the mining and railway sectors.









Business Overview - Electronics Group

GOCL

- To meet growing demand of electronic detonators an in-house SMT facility was installed.
- SMT (Surface mount technology) is used for assembling of electronic components and box building using automated machines.
- The Electronics Group commenced commercial operations from January 2020 and successfully catered to all in-house requirements.
- With the experience and exposure to the EMS (Electronic Manufacturing Services) market the group expanded its base and today making assemblies for premium clients in India and abroad.
- The Group is catering to various sectors such as Automotive (including EV Chargers), Automation & Robotics applications, Medical and for IOT.
- It has also successfully received repeat orders from its clients and recently upgraded the capacity to 1,00,000 components per hour.
- This Group has successfully incorporated Quality management systems with IMS and is currently working on AS9100D (defense) and TS16949 for automotive certifications.







Order Book: INR 100 Mn

Technical Services & Training





Investor Presentation | GOCL Corporation Limited

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Business Overview - Realty

GOCL has a large land bank out of which it is developing 38 acres in Bengaluru.

Development of properties is being taken up progressively as opportunities are identified to unlock value.

Projects:

Location - Ecopolis, Yelahanka, Bangalore

- Area 38.15 acres
- Development Approx. 70% of the area is being developed as an IT/SEZ
- 'Ecopolis' mixed-use commercial project, is a joint development project of the Company with Hinduja Realty Ventures Ltd. (HRVL)
- Project is located in the growth corridor of Bangalore, North Bangalore. The 38.15 acres Techpark comprises of SEZ and commercial office space, which is planned to be constructed in phases.
- Two phases of the project have been completed.
- Phase 1, of over 14.54 lac sft comprises of office building 'e3' and Multi Level Car Parking space (MLCP) with a leasable area of over 7.64 lac sft. 'e3' is a LEED Gold certified building, which is operational with IT/ITES clients working in the building.
- Phase 2 consisting of constructed area of 10.06 lakhs sqft and saleable area of 7.34 lakhs sqft and a 66/11 KV electric dedicated sub-station for the park.



Ecopolis- Bangalore Project

















Key Strengths



GOCL has been a pioneer in manufacturing of explosives & initiating systems in India and first in the world to develop Slurry based Permitted Explosives. 60 years of rich experience and exposure



Initiatives & Growth Strategy



Explosives

- GOCL increased its Industrial License Capacity from 3,31,000 Tons to 3,83,500 Tons in FY2020, a 16% increase over previous year.
- Installed capacity of Singrauli increased from 36,000 to 75,000 tons to cater to the market in the eastern sector.
- Installed SMX plant at Rourkela with a of capacity 5000 MT to meet business opportunities in dry / semi dry strata mines.
- Initiatives taken to double the shelf life of large Diameter Slurry Explosives.
- To develop new products to cater to export market.

Energetics

- The Division continues to upgrade and mechanize its processes and equipment for enhancing quality, productivity and safety.
- Automation of production systems for Non electric detonators has helped to increase capacity by 100%.
- Filling & pressing technology is upgraded, increasing productivity by 20%.
- To develop more products for export to new territories and customers.

Special Products Group

- The Group has received recognition of the In-house R&D Unit(s) from Government of India, Council of Scientific & Industrial Research (CSIR), New Delhi.
- Focus on developing niche products for export and space applications.
- Efforts on to add more qualified products with requisite licences, TOT's and resources to grow the Defence business.
- Strong growth prospects arising out of SPG as many of the products under pilot phase are seeing increasing traction.

Electronics Group

- Government has decided to phase out electric and plain detonators by 2024.
- The company has invested in equipment to increase the capacity to produce non electric and electronic detonators.
- Besides captive consumption the Electronics Group has also entered into the EMS business and are supplying to key customers in EV space.
- Capacity of the SMT line increased from 30,000 to 1,00,000 components per hour.

MCD

- Key player in the Metal Cladding market catering to high volume business.
- Production facility at Hyderabad and Rourkela to cater to customers.
- Efforts on to explore site for higher size blast for large size jobs and be in the niche segment.

Realty

- Company in possession of large land bank.
- Looking for opportunities to diversify with available land parcels and monetise.



Historical Income Statement (IND-AS)



Income Statement (INR Mn)	FY19	FY20	FY21	H1-FY22
Operational Income	5,321	4,988	4,156	2,636
Total Expenses	5,001	4,835	4,061	2,617
EBITDA	320	153	95	20
EBITDA Margins (%)	6.01%	3.07%	2.28%	0.76%
Depreciation	60	72	78	41
Interest	411	155	526	241
PBT before exceptional items	(151)	(74)	(510)	(262)
Extraordinary Items	82	-	-	-
Other Income	608	601	1,414	578
PBT	539	528	905	316
Tax	133	32	117	59
Profit After Tax	406	496	787	257
PAT Margins (%)	7.63%	9.94%	18.94%	9.75%
Other Comprehensive Income	1,046	(710)	2,067	(545)
Total Comprehensive Income	1,452	(214)	2,854	(288)
Diluted EPS (INR)	8.18	10.00	15.88	5.19

Consolidated Balance Sheet (IND-AS)

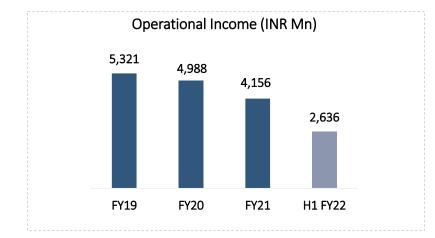


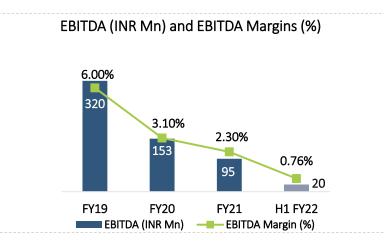
PARTICULARS (INR MN)	FY19	FY20	FY21	H1-FY22
Assets				
1. Non-Current Assets:				
(a)Property, Plant and Equipments	677	753	801	773
(b) Capital Work in Progress	164	189	146	98
(c) Investment Property	2,934	2,934	2,934	2,183
(d) Intangible Assets	3	2	1	6
(e) Biological Assets other than bearer plants	4	4	4	4
Financial Assets				
(a) Investments	5,410	4,688	5,780	1,823
(b) Loans	-	11,350	10,966	11,135
(c) Other Financial Assets	33	23	372	27
Deferred Tax Assets	34	28	61	83
Other Non-Current Assets	190	300	206	139
Income Tax assets	114	133	124	100
Total Non-Current Assets	9,563	20,404	21,395	16,371
2. Current Assets				
Inventories	649	638	596	686
Financial Assets				
(a) Trade Receivables	900	772	543	751
(b) Cash and Cash Equivalents	194	260	302	4,481
(c) Bank Balance other then Cash and Cash Equivalents	379	124	119	217
(d) Loans	4,956	94	1,296	4,823
(e) Other Financial Assets	77	106	66	240
Asset held for sale				1,535
Other Current Assets	147	442	267	197
Total Current Assets	7,302	2,436	3,189	12,930
Total Assets	16,865	22,840	24,584	29,301

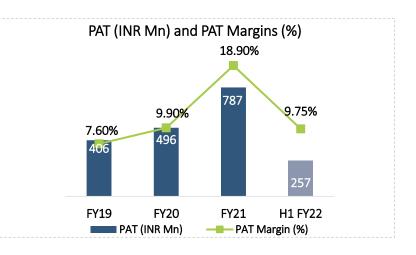
PARTICULARS (INR MN)	FY19	FY20	FY21	H1-FY22
Equity and Liabilities				
1. Equity				
Equity Share Capital	99	99	99	99
Other Equity				
(a) Reserves and Surplus	9,329	8,997	11,553	11,204
(b) Other Reserves	-	-		
Total Equity	9,428	9,096	11,652	11,303
2. Liabilities				
Non-Current Liabilities				
(a) Borrowings	1,833	11,399	10,783	14,640
(b) Other Financial Liablities				9
(c) Deferred Tax Liabilities (Net)	35	28	40	142
(d) Provisions	907	900	965	905
(e) Other Non-Current Liabilities	0	3	0	0
Total Non-Current Liabilities	2,775	12,330	11,788	15,696
3. Current Liabilities				
Financial Liabilities				
(a) Short-Term Borrowings	397	484	354	668
(b) Trade Payables	646	577	473	718
(c) Other Financial Liabilities	3,529	271	233	367
(d) Lease Liabilities			3	1
Provisions	14	20	24	24
Employee Benefit Obligations	0	0	0	0
Income Tax Liabilities	28	1	4	4
Other Current Liabilities	48	61	53	520
Total Current Liabilities	4,662	1,414	1,144	2,302
Total Equity and Liabilities	16,865	22,840	24,584	29,301

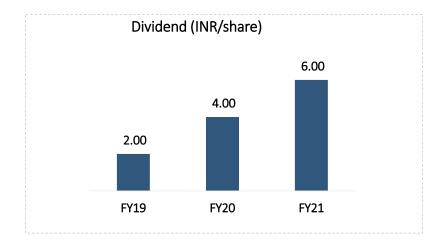
Financial Performance(Consolidated)

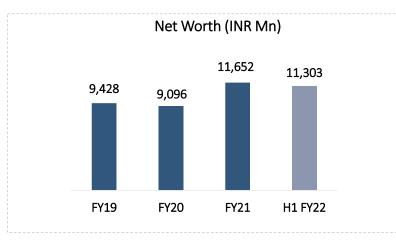


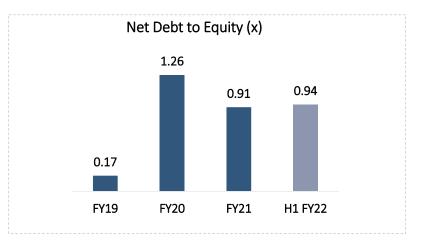












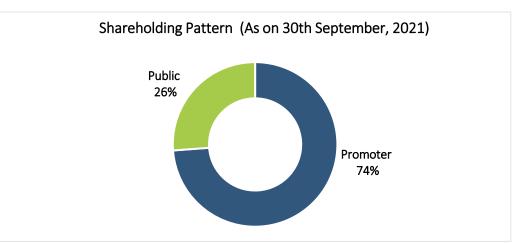
Capital Market Data



Share Price Performance (Up to 30th September, 2021)



Price Data (As on 30 th September, 2021)	
Face Value (INR)	2.0
Market Price (INR)	266.20
52 Week H/L (INR)	315.0/169.0
Market Cap (INR Mn)	13,196.2
Equity Shares Outstanding (Mn)	49.57
1 Year Avg. Trading Volume ('000)	43.76



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