



PUNJAB CHEMICALS

AND CROP PROTECTION LTD.

CIN NO. L24231PB1975PLC047063

Regd. Office & Works

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Ref. : PCCPL/2025-26

Date: July 29, 2025

BY E FILING

The Manager Department of Corporate Services BSE Limited MUMBAI-400 001 <u>Re: BSE Scrip Code: 506618</u>	The Manager Listing Department National Stock Exchange of India Limited MUMBAI-400 051 <u>NSE Scrip Symbol: PUNJABCHEM</u>
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Sub: Investor Presentation - Financial Overview – Q1 of FY26

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation of the Company for the first quarter of FY26.

We request you to take the above information on records.

Thanking you,

Yours faithfully,

For **PUNJAB CHEMICALS AND
CROP PROTECTION LIMITED**

**RISHU CHATLEY
COMPANY SECRETARY
& COMPLIANCE OFFICER
(ACS 19932)**

Encl: as above

INVESTOR PRESENTATION

Q1 FY26



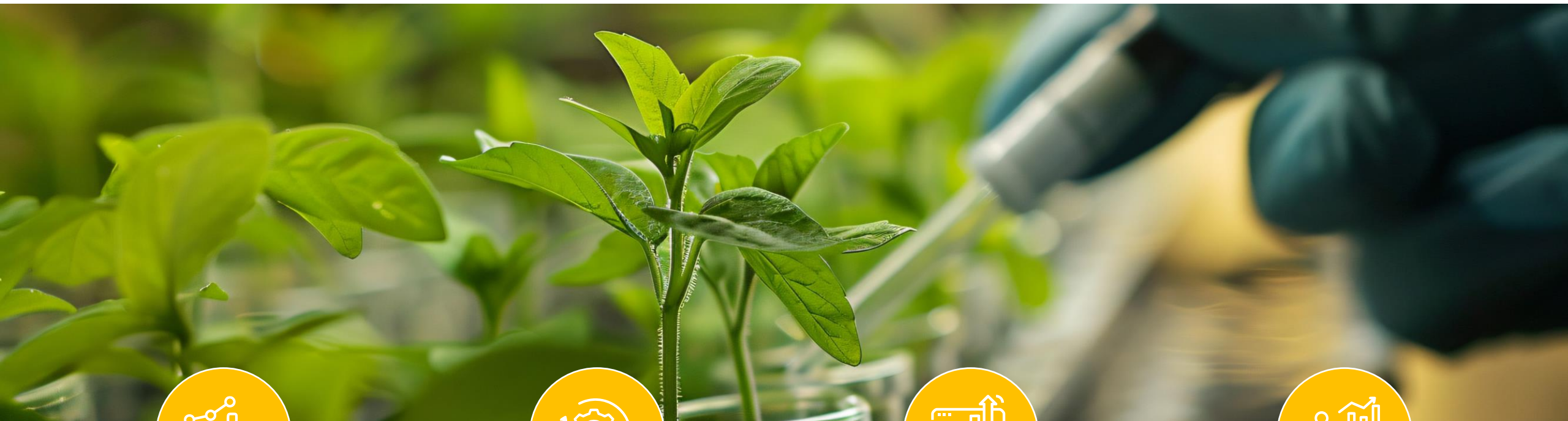
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Result Highlights

Result Highlights

Q1 FY26



₹ 320 Cr

Revenue



₹ 34 Cr

EBITDA



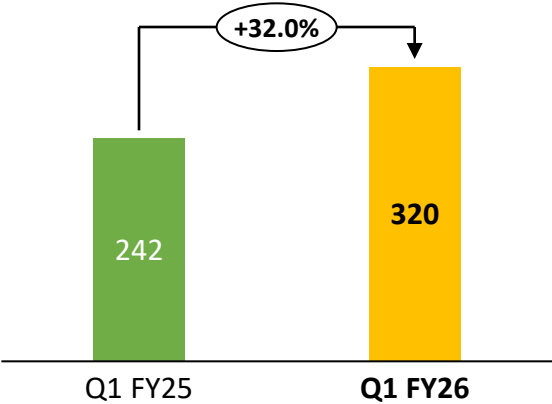
₹ 21 Cr

PAT

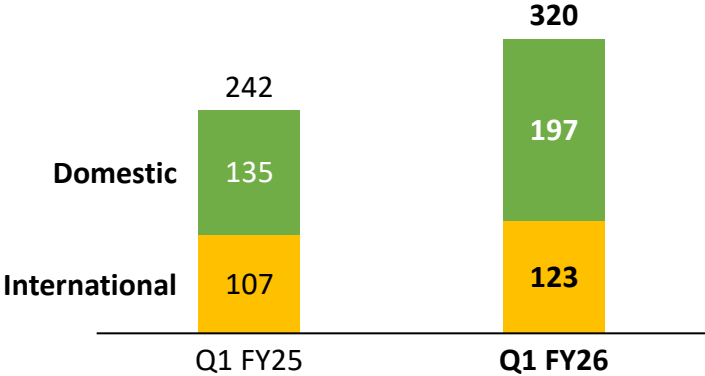
- Registered a revenue of **₹ 319.5 Cr** in Q1 FY25; a growth of **31.9% YoY**. The growth was mainly driven by improvement in domestic and exports sales and increased demand
- Gross margins stood at **33.1% for the quarter**; **lower gross margin** is mainly attributable to the product mix
- **EBITDA** for Q1 FY25 stands at **₹ 34.4 Cr, delivering growth of 24.5% YoY**; in line with volume growth. EBITDA Margins for the quarter stood at **10.8%**
- **Profit after Tax** for the quarter stood at **₹ 20.6 Cr**, a robust growth of **52.8% YoY**. PAT Margins for Q1 FY26 stood at **6.5%**
- **Strategic Partnerships**: Three MOUs signed for export-oriented products, strengthening our global footprint
- **Domestic Market Expansion**: Successfully commercialized a new agrochemical product (Herbicide) in Q1, enhancing our domestic portfolio. Demand for all new products in last 2 years is steady
- **Product Pipeline**: Four additional products are on track for commercialization over the next 2–3 quarters, indicating robust growth momentum
- **R&D Infrastructure**: Expansion of our research and development facility is currently underway to support innovation and product development
- **Capital Investment Plan**: Investment in new manufacturing block at our existing site and capacity debottlenecking for existing products over next 6 quarters. The Environmental Clearance is already in place.

Q1 FY26 Financial Performance

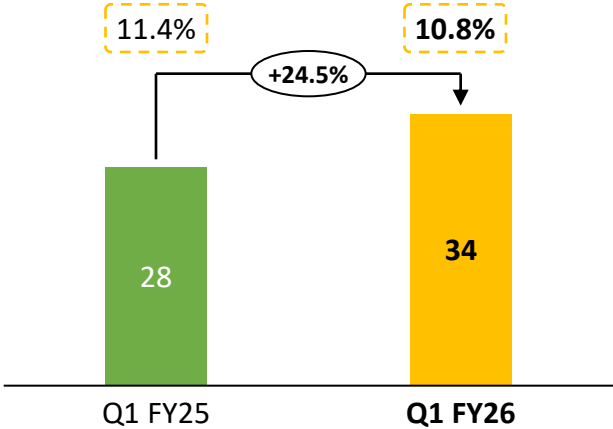
REVENUE



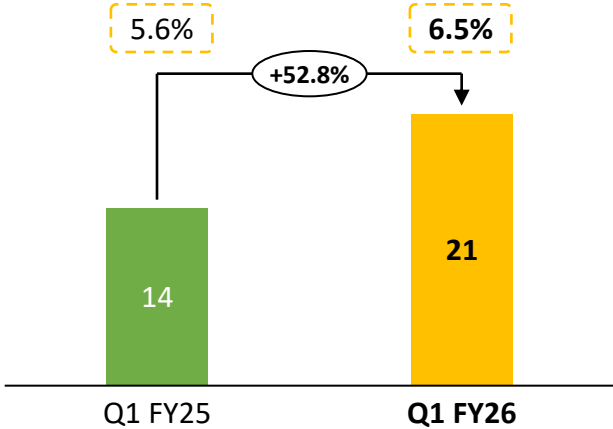
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN

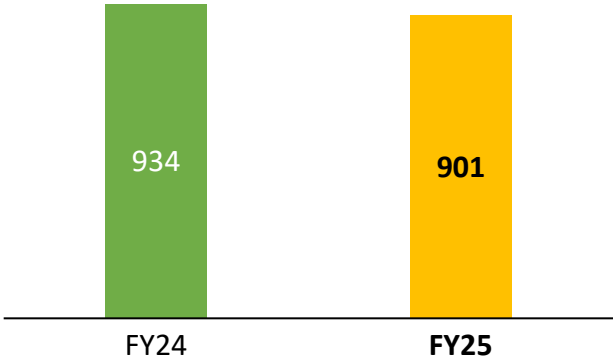


PAT & PAT MARGIN

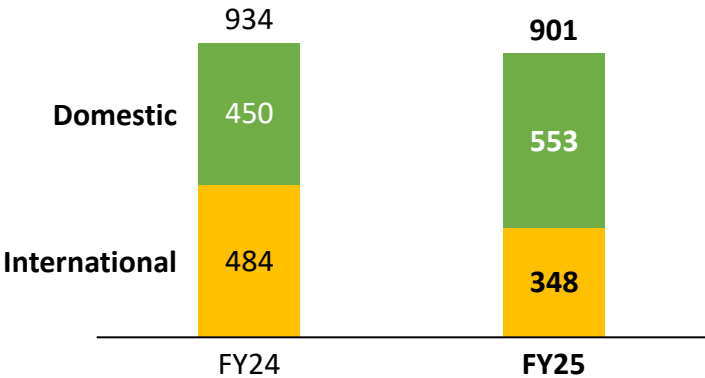


FY25 Financial Performance

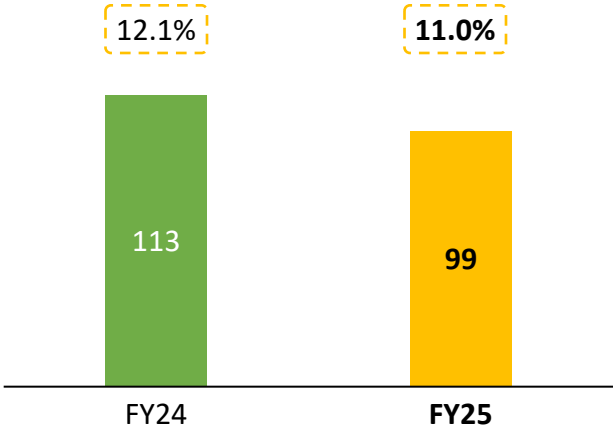
REVENUE



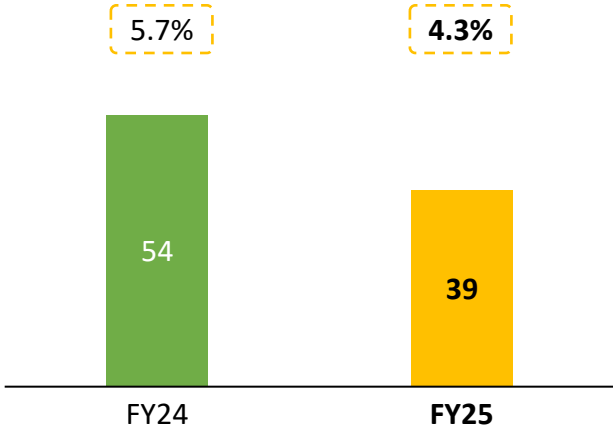
GEOGRAPHICAL SPLIT



EBITDA & EBITDA MARGIN



PAT & PAT MARGIN



Consolidated Profit & Loss Statement

Particulars (In Rs Cr)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %	FY25
Revenue	319.5	242.2	31.9%	202.3	58.0%	900.5
COGS	213.9	148.1		114.3		537.7
Gross Profit	105.6	94.1		88.0		362.8
Gross Margin %	33.1%	38.9%		43.5%		40.3%
Employee Expenses	24.8	24.5		23.4		95.1
Other Expenses	46.5	42.0		39.1		168.5
EBITDA	34.4	27.6	24.5%	25.5	34.7%	99.2
EBITDA Margin %	10.8%	11.4%		12.6%		11.0%
Depreciation	6.5	5.9		6.5		25.0
Finance Cost	4.0	4.0		4.8		17.8
Other Income	3.71	0.5		0.4		1.4
Exceptional Item	0.0	0.0		-4.2		-4.2
Profit before Tax	27.6	18.2		10.4		53.6
Tax Expense	7.0	4.7		3.4		14.6
Profit after Tax	20.6	13.5	52.8%	7.1	192.6%	38.9
PAT Margin %	6.5%	5.6%		3.5%		4.3%
EPS	16.8	11.0		5.8		31.8

Company Overview

Our Company



Established in 1975 as Punjab United Pesticides & Chemical Ltd (PUPCL), the company has now evolved into Punjab Chemicals and Crop Protection Ltd. We have separate synergistic Agrochemicals, Pharmaceuticals and Industrial chemical divisions with state-of-the-art manufacturing facilities across India.



Our Vision

To become a major player in the CRAMS segment with innovation and a preferred partner in Agrochemicals and Performance Chemicals.



Our Mission

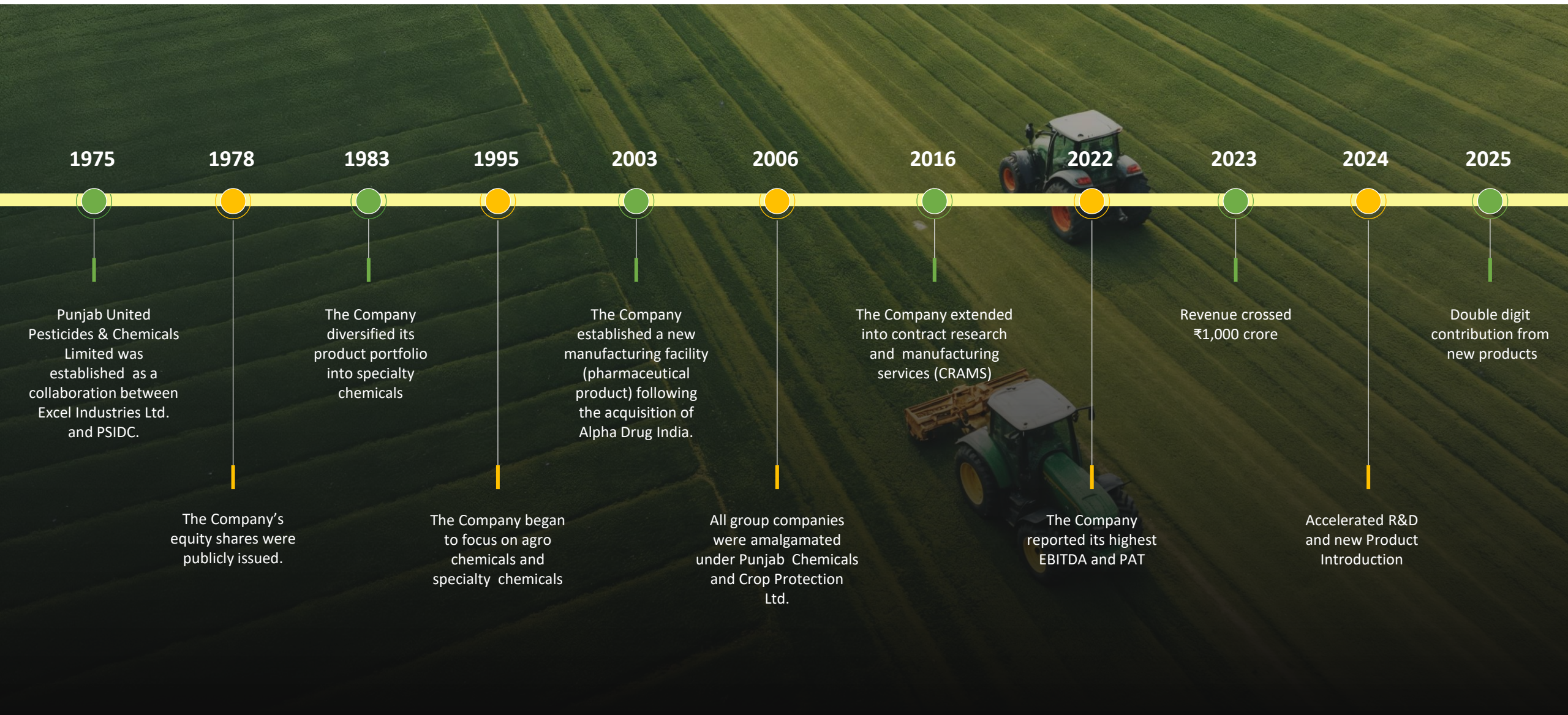
- To meet and exceed customer expectation with quality and cost competitiveness.
- To focus on products and chemistries which ensure value addition for customers.
- To focus on community development in and around areas where we operate.
- To keep research & technology as the backbone for future growth



Our Motto

We visualise Punjab Chemicals as a company that pursues its corporate goals to manufacture and market world-class products with industrial and enterprising activity, but without losing sight of ecological preservation and social responsibility

Our multi-decade story of growth and value-creation



Manufacturing Process



2 Manufacturing facilities at Derabassi & Lalru in Punjab | 1 facility in Pune, Maharashtra with food grade certification.



Total Reactor
Capacity: 2000 KL



Capability to process reactions
under extreme conditions



All manufacturing sites have
zero liquid discharge using advance
Effluent Treatment plant.
Fair balance between glass lined
and SS reactor of various sizes.



Highest standards of safety adherence
with regular audits & upgradations.
Handle Cryogenic reactions

Derabassi & Lalru plants are certified with ISO 9001:2015 , ISO 14001:2015 and ISO 45001:2018. Pune unit is certified with GMP & ISO 22000

Synergistic Product Portfolio

Divisions



Major chemistries



Product Category



Agrochemicals/ Intermediates

- Chlorination
- Hetrocyclic
- Bromination
- Methylation
- Freon Reaction

- Friedel craft
- Hydrazine
- Oxidation
- Benzylation
- Azotisation
- Cryogenic Reaction

Herbicide, Fungicide, Insecticide & Agro Intermediates. Manufacturing patented products under long term agreement and new products developed with in-house R&D

Performance/ Specialty Chemicals

- Halogenation
- Esterification
- Cynation
- POCL3/PCL5

- Pyrazole
- Butyl-Lithium Reaction
- Nitration
- Photochlorination
- Mercaptane Reaction

Multi-Step complex chemistry for specialty chemical/ intermediate for API

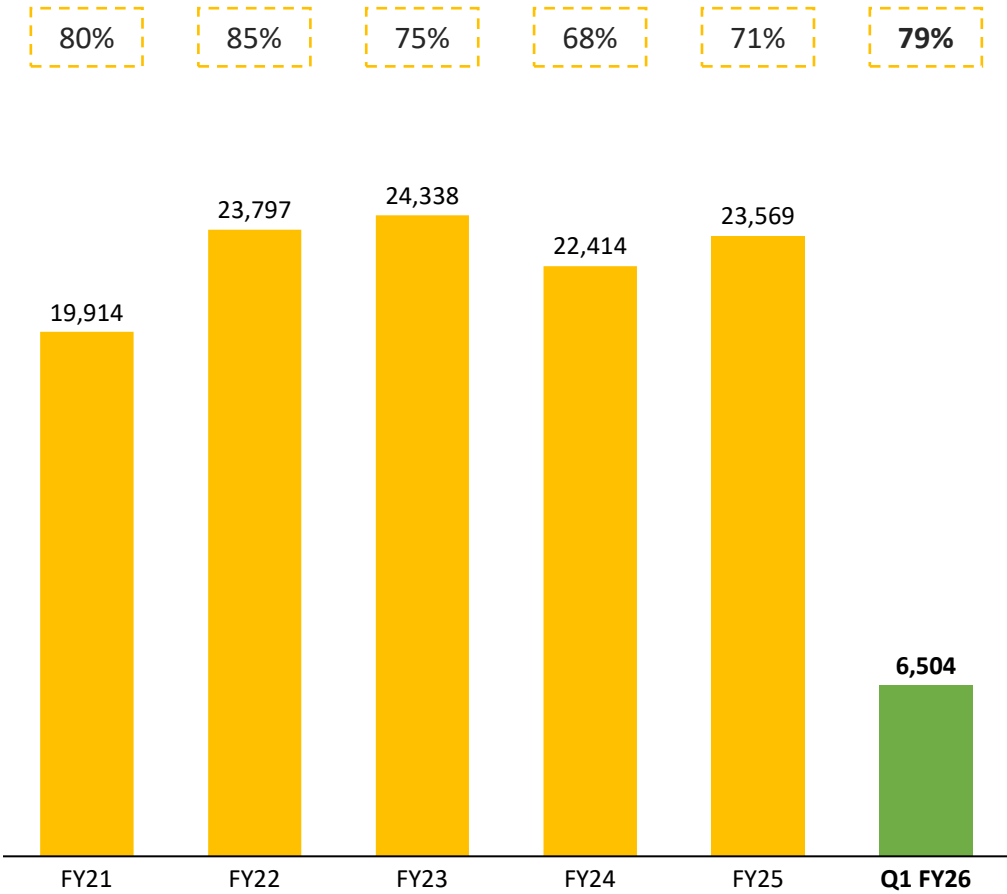
Industrial Chemicals

Phosphorous based products & chemistry

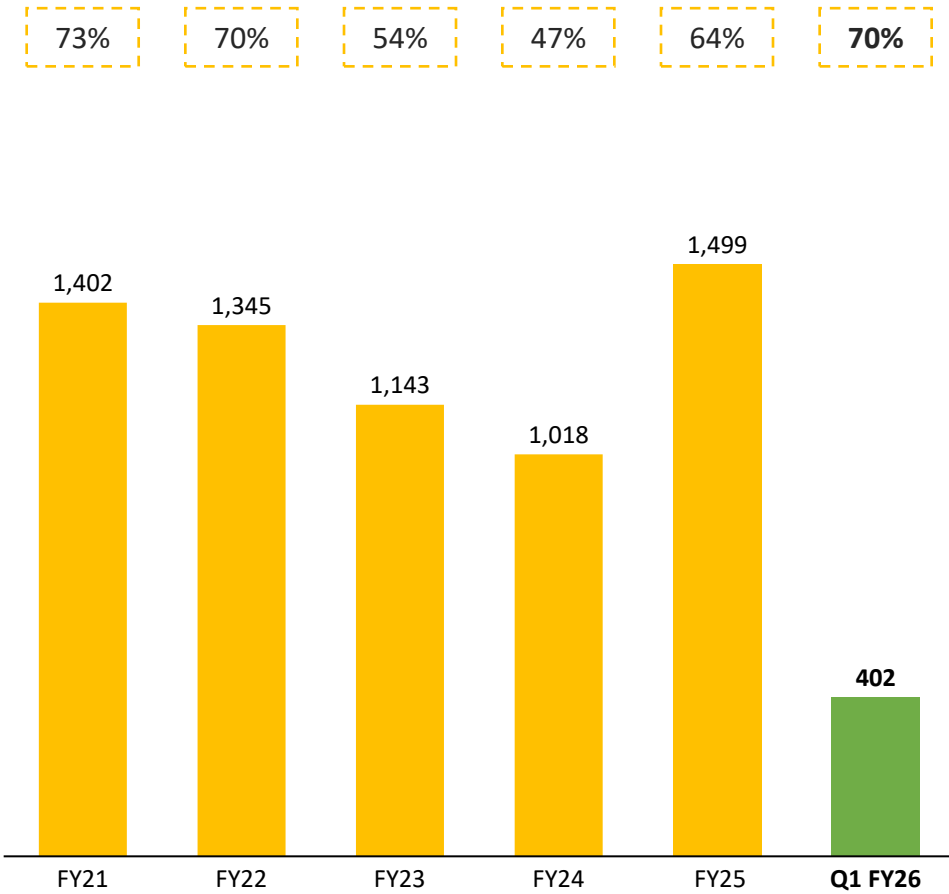
Special high purity phosphorous compound/ phosphates

Production (MT) & Capacity Utilisation (%)

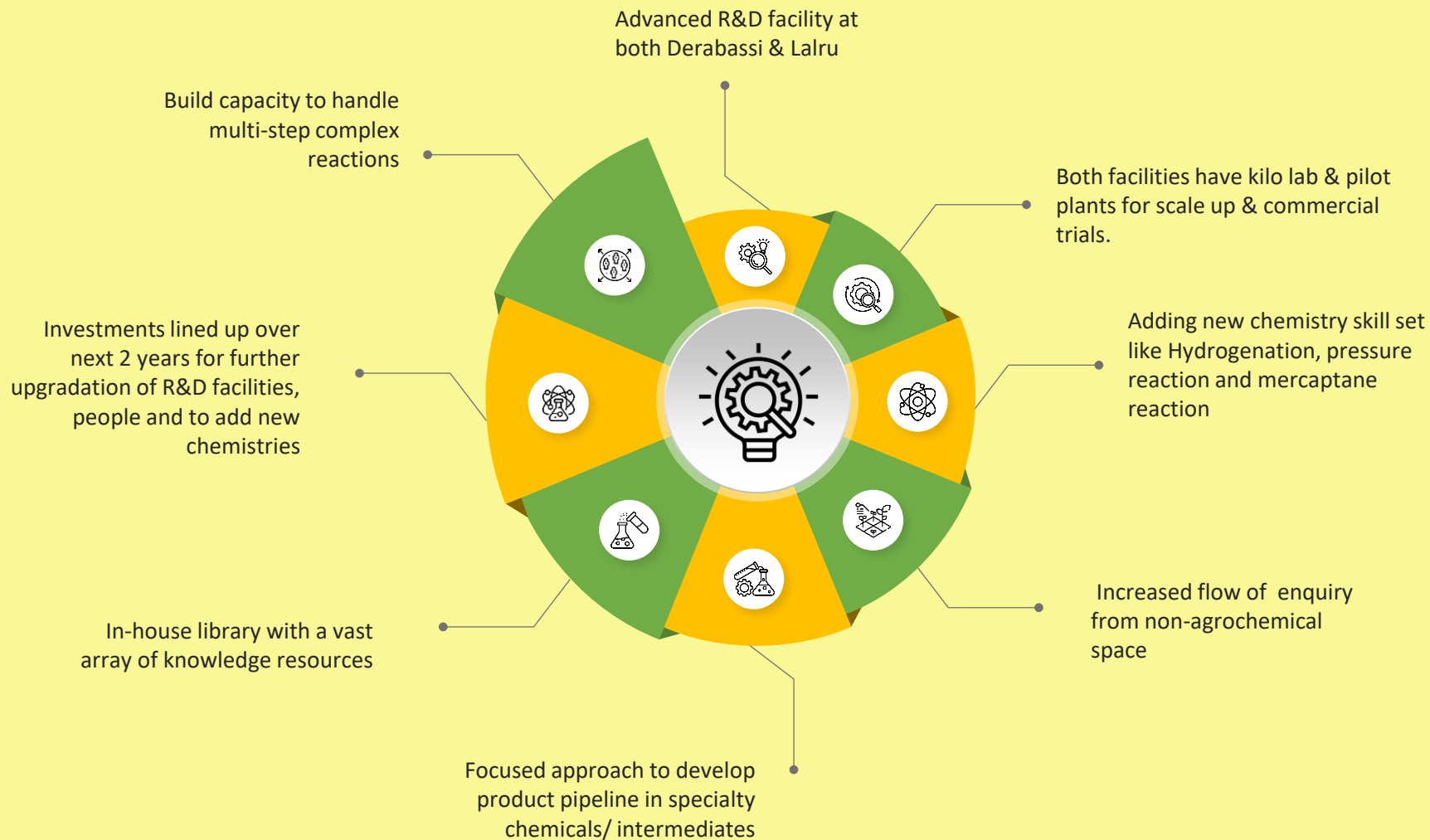
Derabassi



Lalru



Note : New products have been commercialized and with improved market condition, scale up is expected resulting in improved utilization.



Pressure Reaction and Photochlorination will be commercialized by Q3

Our R&D resource pool



30
Strength of R&D Team



Doubling R&D setup in FY26



3
PhD in R&D Team



Tie-up with local universities



- Growth in performance chemicals & speciality chemicals
- Focused on export market



- Focus on intermediates for Agrochemicals with complex multistep chemistry



- Enhance competitiveness of existing products with efficiency improvement and backward integration



- Capacity expansion and work on new site expansion

Significant pipeline of new products over next 6-8 quarters

Environment, Health & Safety Measure

Derabassi & Lalru plants are certified with ISO 9001:2015 , ISO 14001:2015 and ISO 45001:2018
Pune unit is certified with GMP & ISO 22000



Our Global Clientele



Leadership Team: Board of Directors



Mr. Mukesh D. Patel

Chairman &
Non-Executive Non -
Independent Director



Mr. Shalil Shroff

Managing
Director



Mr. Vijay Rai

Non- Executive Non-
Independent Director



**Ms. Tara
Subramaniam**

Independent
Director



Ms. Aruna Bhinge

Independent
Director



**Mr. Kapil Kumar
Mehan**

Additional
Independent
Director
(appointed w.e.f
30th April 2025)



Mr. Suresh Arora

Additional
Independent
Director
(appointed w.e.f
30th April 2025)



**Capt. Surjit Singh
Chopra (Retd)**

Non-Executive
Non- Independent
Director



Mr. Avtar Singh

Non-Executive
Non-Independent
Director



**Mr. Shivshankar
Shripal Tiwari**

Non-Executive
Non-Independent
Director

Leadership Team: Key Management Team



Mr. Vinod Gupta | Chief Executive Officer

- Chemical Engineer, IIT-B & PGPX, IIM-A
- 35+ years of experience with Reliance Industries Ltd, VVF Ltd and Archein Chemicals



Mr. Vikash Khanna | Chief Financial Officer

- A Chartered Accountant with a B.Com (Honours) from St. Xavier's College, Kolkata, and certified in IFRS, Forex & Treasury, Insurance, Export-Import, and Leadership from Harvard Business School.
- He brings with him 27 years of diverse experience in finance, accounts, audit, and business processes, having worked with reputed organizations such as CESC, IndiGo, IB Group, and Essel Group.



Ms. Rishu Chatley | Company Secretary

- Member of Institute of Company Secretaries of India, a Law Graduate and has a post Graduate degree in Commerce from Panjab University
- 19 years+ of experience in the Corporate Secretarial, Corporate Laws, SEBI Regulations & Compliances



Dr. Vijay Kaushik | Assistant Vice President- R & D

- Ph.D and has done MSc (Organic Chemistry) from Meerut University
- He has around 30 years of experience in companies like Bayer Vapi Pvt Ltd, Meghmani Organics Ltd, PI Industries Ltd.



Mr. Paramjeet Singh | Assistant Vice President (Works)

- Chemical Engineer, NIT - J & Business Management from IIM, Ahmedabad
- 20 years experience in the manufacturing, planning & operation in various manufacturing units of API's/Bulk drugs. He has worked as Director, Operations with GVK Bio.



Mr. Deepak Gill | General Manager - BD

- Master of Science in Agricultural Entomology from CSKHPAU, Palampur & PG Diploma in Management from Welingkar Institute of Management, Mumbai
- 16 years of experience in Sales in companies like Intech Organics Pvt Ltd, Saraswati Agro Life Science India Pvt Ltd, Sulphur Mills Ltd.



Mr. Mahesh R Shukla | General Manager (Works)

- Chemical Engineer, Karnataka University, Karnataka
- 27+ Years of experience in Operations Management of various API and Chemical Organizations
- Worked as Senior role in Operations with Meghmani LLP, Fermenta Biotech, Hikal, Dr. Reddys, Glenmark, and Lupin Ltd.

Business Strategy

Identify Niche Products/ Customers with Basket of Products

- Target niche products with multi-step complex chemistry.
- Target clients:
 - Global Agrochemical
 - Mid-sized companies for specialty chemicals



Growth Triggers

- Diversification & expansion into new geographies
- New Product launches
- New Chemistry capability addition
- Expanding customer base in CRAMS
- Backward Integration



Partner for Contract Manufacturing

Long term engagement favorable for both parties with benefits like

- Faster turnaround
- Become a solution provider to our customers and expand relationship to multiple products
- Sustainability at core of any business expansion.

Modus Operandi

We are flexible to work on business models as per customer preference :

- End to End development : R&D to Commercial
- Technology transfer & contract manufacturing (CMO)
- Joint CAPEX partnership & long-term exclusive contract.

Strategic Advantage



Efficient Operator /cost competitive

- We focus to Develop products with efficient processes and ensure competitiveness
- Good Engineering practices used in plant/process design



Manufacturing & R&D Capability

- Availability of technically trained manpower
- Working on diverse chemistry in R&D and adding 6-8 new products every year



Consistent Track Record

- Historical association with MNC & Domestic clients
- Consistent Track record and reliable partner of choice in India



Changing Industry Dynamics

- Global manufacturers are looking to decrease high dependency on China
- Poised to take-up this challenges and helping customers during the shift in supply chain



Way Forward

- Working towards partnering with more customers / MNC and develop new products
- Focus on R&D, integrated supply chain & new technologies



Prudent Capital Allocation
driving growth in ROCE



Low Debt to Equity



Attractive End Market
Dynamics & Healthy Growth

Punjab Chemicals has the advantage of being a go-to CRAMS provider for both domestic & international agrochemical companies, thus, positioned to gain further advantages as the industry expands

Corporate Social Responsibility

Education



Health



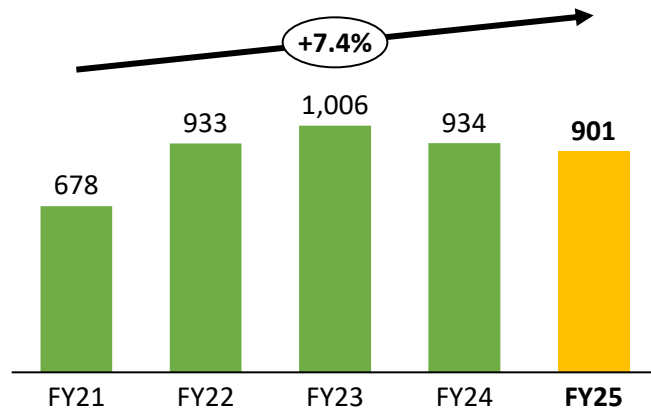
Community Development



Performance Track Record

Performance Track Record

REVENUE (₹ cr)



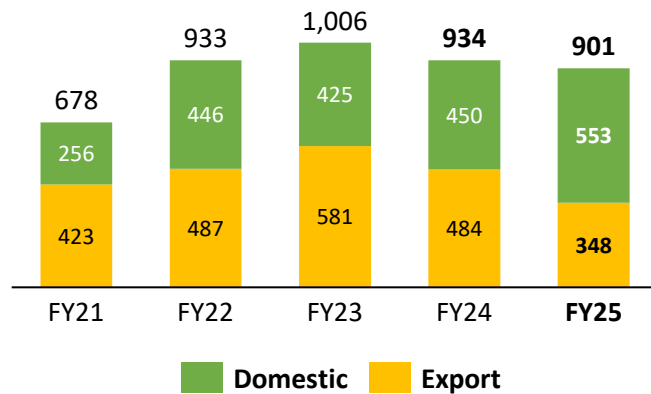
EBITDA (₹ cr)



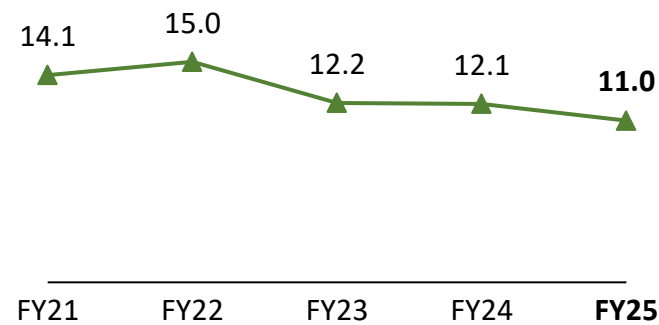
PAT (₹ cr)



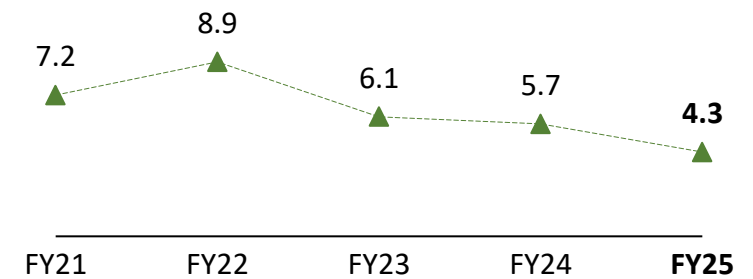
GEOGRAPHICAL SPLIT (₹ cr)



EBITDA MARGIN (%)

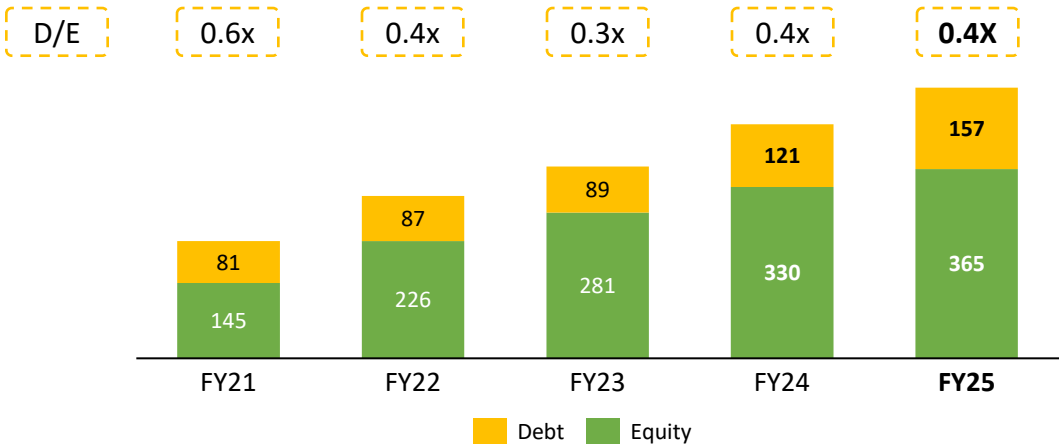


PAT MARGIN (%)

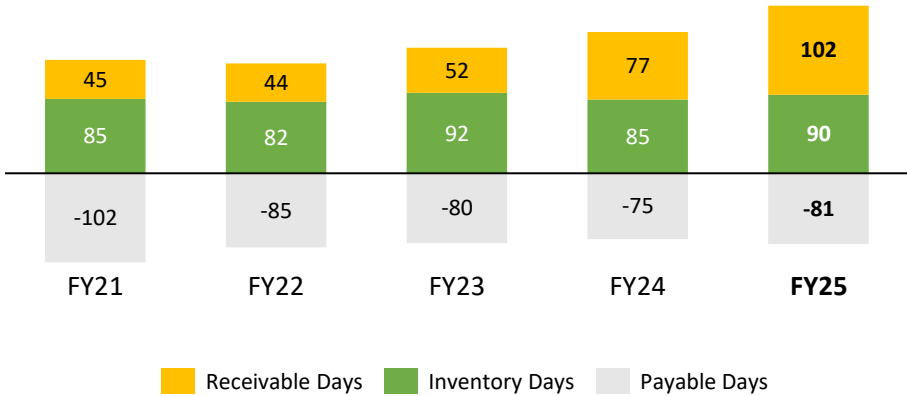


Performance Track Record

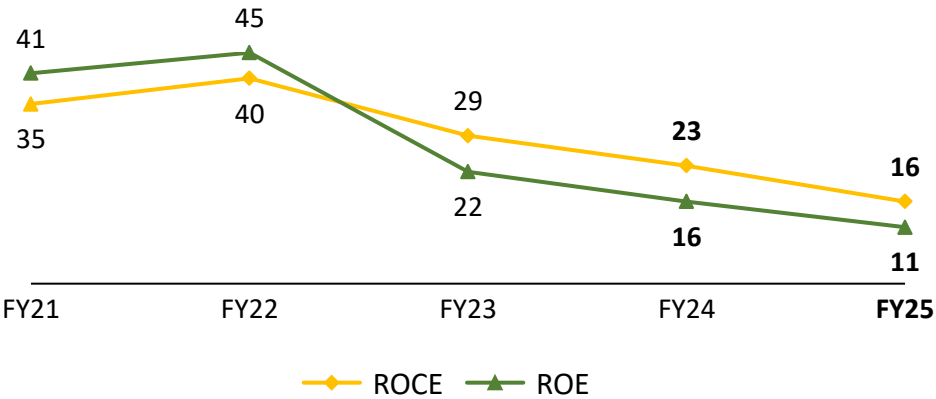
CAPITAL STRUCUTURE (₹ cr)



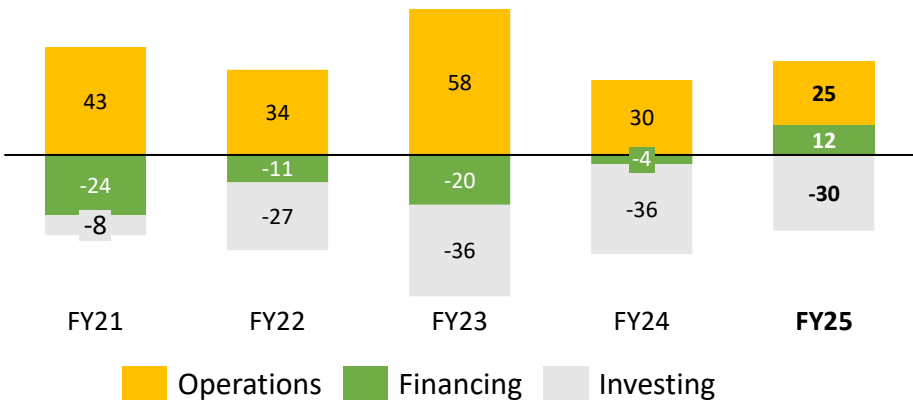
WORKING CAPITAL ANALYSIS



RETURN RATIOS (%)



CASH FLOW (₹ cr)



Company:



Punjab Chemicals and Crop Protection Ltd.
CIN: L24231PB1975PLC047063

Mr. Vikash Khanna, Chief Financial Officer
investorhelp@punjabchemicals.com

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THANK YOU