+91 265 6700300 PHONE



Transpek Industry Limited
Reg. Office:
4th Floor, Lilleria 1038
Gotri - Sevasi Road
Vadodara - 390021. Gujarat, (India)

Date: 29th August, 2025

To,
BSE Limited
P.J. Towers,
Dalal Street, Mumbai – 400 001

Ref: Scrip Code: 506687

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we enclose herewith Investor presentation for August, 2025.

The aforementioned presentation will also be uploaded on the Company's website viz. www.transpek.com.

We request you to take the above on your records and acknowledge receipt.

Thanking you,

Yours faithfully, For Transpek Industry Limited

Bimal V. Mehta Managing Director

DIN: 00081171











Transpek Industry Limited

Investor Presentation

August 2025



















Safe Harbour



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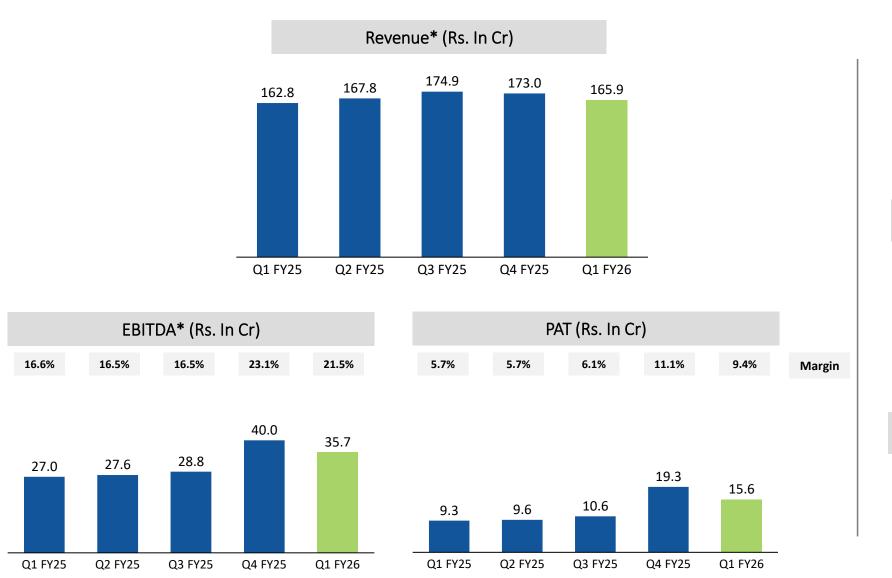
Business Highlights

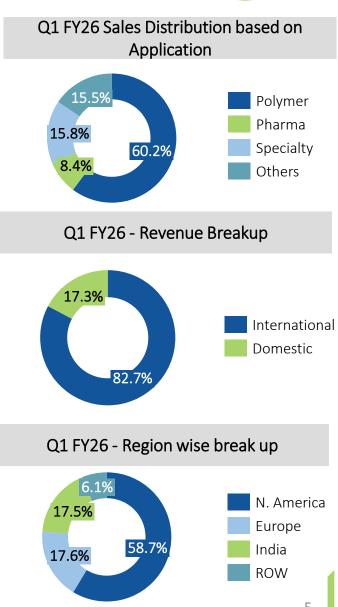


- The company reported revenue of ₹165 crore, a 2% growth on a YoY basis with EBITDA margin of 21.5%.
- Steady demand witnessed in both domestic and international markets for key products.
- We plan to introduce additional non-acid, non-alkyl chloride chemistries to develop higher value-added and innovative products, thereby expanding presence across a wider client base and end-use markets.
- Introduced three new non-acid chloride products and, in line with strategy to expand into new geographies, began selling to customers in South America, Eurasia, and Japan, while continuing to broaden market presence.
- With a focus on global expansion, responsible manufacturing, and research-driven innovation, the company is well-positioned for steady long-term growth.
- The Company continues to take steps to reduce energy costs by undertaking various Energy Conservation Activities.
- The Board of Directors approved the acquisition of up to 4% of the share capital of First Energy Eleven Private Limited, a Special Purpose Vehicle of Thermax Limited, with an investment of up to ₹4 crore, enabling access to 2.8 MW of renewable solar and wind energy to reduce power costs, ensure reliable green power, earn carbon credits, and advance sustainable ESG goals.

Performance Highlights







Q1 FY26 - Consolidated Profit & Loss Account



Particulars (Rs. Crores)	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25	Q-o-Q	FY25
Revenue from Operations	154.2	151.9		165.3		649.9
Other Income	11.7	11.0		7.7		28.7
Total Revenue from operations	165.9	162.8	1.9%	173.0	-4.1%	678.6
Cost of materials consumed	76.9	68.2		83.6		330.3
Purchases of stock-in-trade	0.0	0.0		0.0		0.0
Changes in inventories	-0.2	10.5		1.7		2.1
Total Raw Material	76.7	78.7		85.2		332.5
Employee Expenses	18.3	16.8		15.9		66.6
Other Expenses	35.2	40.4		31.9		156.1
EBITDA (Including Other Income)	35.7	27.0	32.3%	40.0	-10.6%	123.4
EBITDA Margin (%)	21.5%	16.6%		23.1%		18.2%
Depreciation	12.3	12.3		12.6		50.0
EBIT	23.4	14.7	59.4%	27.3	-14.4%	73.4
EBIT Margin (%)	14.1%	9.0%		15.8%		10.8%
Finance Cost	2.5	3.0		2.8		11.7
Profit before Tax	20.9	11.7	79.5%	24.5	-14.7%	61.7
Tax	5.4	2.4		5.3		12.9
Profit After Tax	15.6	9.3	67.7%	19.3	-19.1%	48.7
PAT Margin (%)	9.4%	5.7%		11.1%		7.2%
EPS (in Rs.)	27.90	16.63		34.47		87.25

Received Ecovadis Gold Award & Responsible Care





- Awarded the prestigious EcoVadis 'Gold Medal' for outstanding sustainability performance.
- Recognized for excellence in Environment, Labor & Human
 Rights, Ethics, and Sustainable Procurement.
- This achievement ranks the company among the top 5% of all companies evaluated by EcoVadis in the Chemical Sector.



Responsible Care is the chemical industry's unique global initiative that drives continuous improvement in safety, health and environment performance together with open and transparent communication with all the stake holders.

FAQ's



Capex

• The Capex for next two years will be based on the timing of the introduction of new products and any significant investment will be announced appropriately. Evaluating a couple of new products for investment in manufacturing capacity.

Logistic & Sourcing

• The cost of freight & logistics have been stabilizing while uncertainty continues. The Company has been actively managing the issues with good outcomes. At the same time, a significant part of logistics cost is borne by the customers directly.

Business Volumes

• Though the world is experiencing significant economic & political challenge at present, the Company does not expect any major change in demand structure of its products in the long run. However, US tariff may adversely impact the volumes and / or margins. We are working with our customers to find the solutions.

EBITDA

• Average expected EBITDA is about 16% to 20%. However, this can go beyond this range up or down as it is dependent on product mix (based on the demand), pricing and volumes. Also, it can vary from quarter to quarter due to product mix, raw material prices and numerator/denominator effect.





About us





Environment Protection









Over three decades of presence in the international market

Part of Excel group of companies

Over 5 decades experience in Sulphur and Chlorine Chemistry





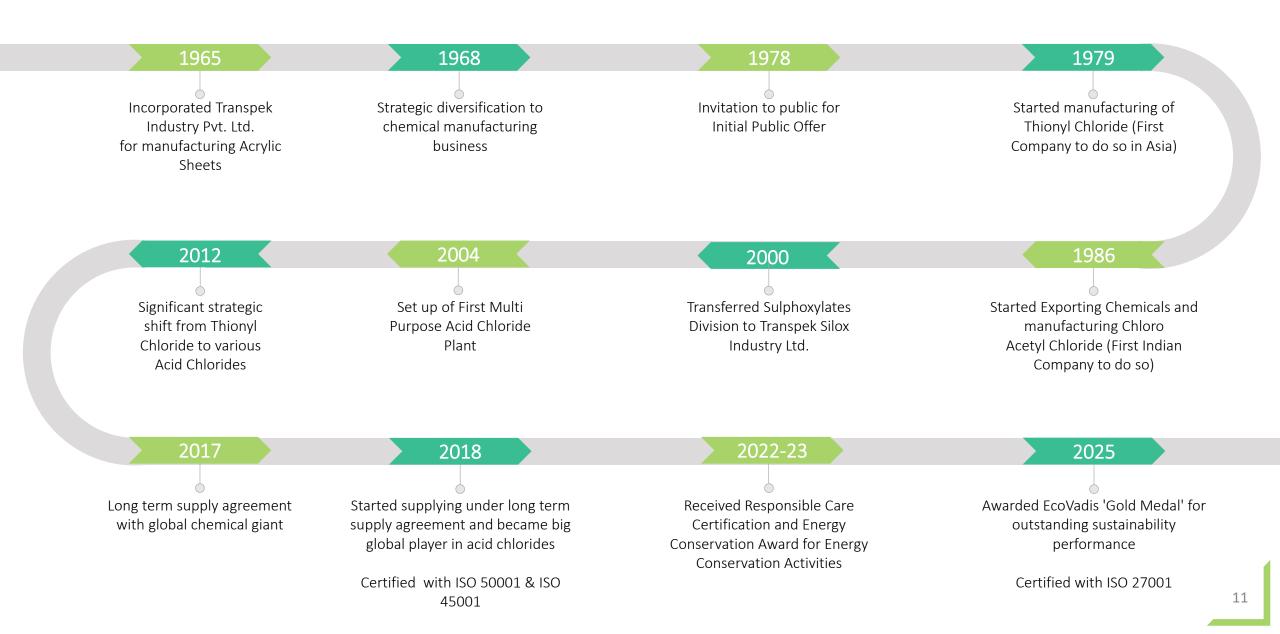
Exploring every possible compound from Sulphur and Chlorine

Headquartered in Vadodara, approximately 400 kms from Nhava Sheva



Our journey over five decades



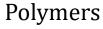


Our products are supplied to varied industries



Leading global supplier for 'Chlorinated Products' to various industry sectors ranging from Pharmaceuticals, Agrochemicals and dyes to pigments.

FY25 Sales Distribution based on Application





Pharma



Specialty Chemicals



Agro Chemicals

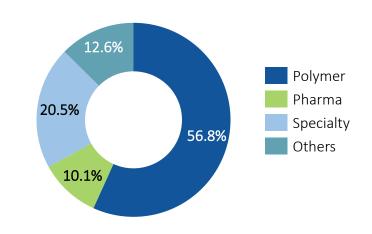


Cosmetics



Dyes





Our products have multiple applications



Diversified Products Across India's Fastest Growing Industries

- 2, 4, 6 Trimethyl Benzoyl Chloride
- Octanoyl chloride
- Propargyl Chloride Solution

Specialty Chemicals

- Cocoyl Chloride
- Diethylene Glycol Dichloride
- Isononanoyl Chloride
- Lauroyl chloride

Surfactants

- 2-Methoxyethyl chloride
 - 2-Propoxyethyl chloride
 - Methoxyacetyl chloride
 - n-Butyryl chloride
 - n-Valeroyl Chloride
 - Octanoyl chloride
 - Propargyl Chloride Solution
 - Sulphur Dichloride
 - Thionyl Chloride

Agrochemicals

- 2-Chloroethylamine Hydrochloride Solution
- Isophthaloyl Chloride
- m-Nitrobenzoyl chloride
- p-Nitrobenzoyl Chloride
- Sulphur Dichloride
- Sulphur Monochloride
- Terephthaloyl chloride
- Thionyl Chloride

- 2-Ethylhexanoyl chloride
- Isononanoyl Chloride
- Isophthaloyl Chloride
- Neodecanoyl Chloride
- Octanovl chloride
- Pivalovl chloride
- Terephthaloyl chloride

- 2-Chloroethylamine Hydrochloride Solution
- 4-Chlorobutyryl Chloride
- 2-Methoxyethyl chloride
- Diethylene Glycol Dichloride
- Isobutyryl chloride
- Lauroyl chloride
- Methoxyacetyl chloride
- n-Butyryl chloride
- n-Decanoyl chloride
- n-Octyl chloride
- n-Valeroyl Chloride
- o-Toluoyl chloride
- Octanoyl chloride
- Pivaloyl chloride
- p-Nitrobenzoyl Chloride
- Propargyl Chloride Solution
- Sulphur Dichloride
- Triethyleneglycol Dichloride
- Thionyl Chloride

Dyes

Polymers



"The company has a **strong experience** in manufacturing of products using chlorinated chemistry presenting **unending opportunities for supply of intermediates and specialty chemicals** suitable for **multiple applications**".

Pharma

Our capabilities developed over years



Research & Development

- ♦ In house development of products
- DSIR approved R&D Facility
- ♦ R&D Lab approved by MS University of Baroda for PhD research
- ♦ Kilo lab and Pilot plants for trials before commercializing plants

Logistics

 Over 600 ISO tank management with own ISO tank repairs and cleaning stations

Customer Base

 Long lasting and strong relationship with domestic and international buyers

Sustainability Ratings

- ♦ ECOVADIS Sustainability platform the company is rated very high with 'Gold Badge'
- One of those few Indian companies to have a separate Process safety function which was set up many years back.

Business Sustainability Ratings

Manufacturing Capabilities

- ♦ Over 50 years of experience
- ♦ Unique recycling system with closed loop chemistry
- ♦ Expertise in chlorination chemistry

Supply Chain

♦ Stable association with vendors and service providers



Our clients trust in our capabilities & chemistries



Company has built an excellent reputation globally – Testament to our Reliability and Trustworthiness



10 years Exclusive contract with a 'MNC Giant'



Supply of 'Acid Chlorides'



'Global Recognition and Visibility'

- Long-term supply agreement commenced from 1st January
 2018
- High performance product with dedicated manufacturing facility
- Positive effect on the turnover of the Company
- Augmented already solid reputation among Global Chemical Giants.
- EPS accretive

Our plants are multipurpose and multiproduct









Located ~25 km away from the headquarter location at Vadodara, Gujarat.

- → Dedicated multipurpose and multiproduct plants spread over 100 acres with total production capacity of 66,000 MTPA.
- 🛨 Having an expert team of engineers for Process Scale-up, Plant Design, Erection, and Commissioning
- Having a facility to take up contract manufacturing as well as job work facility for our customers to provide them economically viable solutions.
- → Handle projects for global clients in the areas of pharmaceuticals, agrochemicals and specialty chemicals by deploying our expertise in chlorination technology along with other core technologies

- Strategically located in largest chemical manufacturing zone
- ~ 400 kms away from Nhava Sheva Seaport, Mumbai
- Mundra, Pipavav and Hazira seaports are also well in reach
- Vadodara is also having ICD (Inland Container Depot) which is well connected to rail network with different regional ports

Our R & D facility is recognized by Government of India





Research & Development

Developed a comprehensive in-house R&D facility recognized by the Department of Science & Technology, Government of India, which is equipped with latest technology and equipment

Every new and existing product undergoes a constant research at our lab

Derived competitive edge in manufacturing of Acid Chlorides and Alkyl Chlorides, which have wide applications. We have developed several products and started its commercial production and supply.

We have the facility of gram lab, kilo lab and pilot plant to scale up the process.

It also approved by Maharaja Sayajirao University of Vadodara for allowing students pursuing Doctorate of Philosophy (Ph. D) to conduct research and experiments.

Our top management is committed to process safety



PHA

 Process Hazard Analysis conducted for all products and processes

Top Management

 Total commitment and involvement of the top management in process safety

Compliance

- Frequent and Regular Audits
- Time bound corrective and preventive actions



Chemical Release

- Dispersion Modeling Studies
- Storage Quantity Reduction
- Mechanical Integrity of Equipment

PSSR

Pre-Startup safety revisions for new and changed processes

Management of Change

- Well defined process for change
- Comprehensive Review for changes and pre implementation studies

Separate Process Safety Management Team

- Chemical Engineers
- Chemists
- Safety Professionals
- Automation Professionals

Our transportation is safe, systematic and sustainable







- Safe, systematic and sustainable transportation is a key challenge to ever changing global chemical industry
- Pioneers in developing in-house ISO Tank station which is well equipped with state-of-the-art technology
- We manage over 600 ISO Tanks for safe and secure transportation of our products
- Each tank is closely monitored for its efficient utilization and periodically inspected by competent authority
- Our team provides end to end support to deliver the material in ISO Tanks
- Facilitated many customers in transitioning to use ISO Tanks using our technological competence



Packaging

- We offer different sizes of drum packing for our products which are UN approved and certified by Indian Institute
 of Packaging
- All packing, marking and labeling are prepare & ship as per IMDG and IATA guidelines

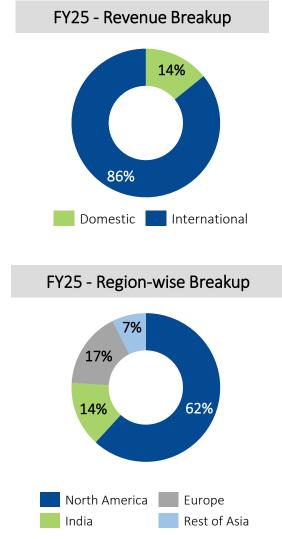
Our products are delivered across the globe



One of the Pioneering Global Exporters from India since 1986

Long term relations with Leading Global Chemical Giants





Our board has vast industry experience





Mr. Ashwin C. Shroff | Chairman

A science graduate, Mr. Shroff has played a pivotal role in advancing the growth of industrial chemicals, agrochemicals, and environmental businesses. He served as the President of the Indian Chemical Council from 1996 to 1998 and is a current member of both the FICCI Environment Committee and the FICCI Chemicals Committee.



Mr. Rajeev Pandia | Independent Director

A Chemical Engineering graduate from IIT Bombay with a master's from Stanford University, served as President of the Indian Chemical Council (2000–2002) and led Herdillia Chemicals Limited (later SI Group – India Limited) as Vice Chairman and Managing Director from 1992 to 2008. He is also an independent director for several companies.



Mr. Bimal Mehta | Managing Director

Professionally qualified as a CA, Mr. Mehta has held senior level positions in both Indian and multinational companies. With 33 years of experience, he brings expertise in business strategy, market growth, customer relationships, and finance.



Mr. Anandmohan Tiwari | Independent Director

Mr. Tiwari has served for 34 years as a member of the Indian Administrative Service, dedicating 20 of those years to the social sector, focussing on women's empowerment, rural and tribal development, education, and CSR. His executive roles include serving as Managing Director at Gujarat Narmada Valley Fertilizers Company, Gujarat Alkalies and Chemicals Limited, Vadodara, and Gujarat State Fertilizers & Chemicals Limited, Vadodara.



Mr. Avtar Singh | Joint Managing Director

With 41 years of extensive experience in chemicals, pharmaceuticals, and agrochemical products, Mr. Singh began his career at Gharda Chemicals Private Limited. In 1981, he joined Punjab Chemicals and Crop Protection Limited (PCCPL), where he worked in operations and managed plants in various capacities.



Mr. Vijay Maniar | Independent Director

Shri Vijay Maniar, a fellow member of the Institute of Chartered Accountants of India with over 39 years of experience, ran his practice from 1985 to 1999. He then served with S.R. Batliboi & Co. LLP until 2021, specializing in statutory audits of large companies. Since January 2022, he has been an advisor and mentor at ASA & Associates' Mumbai branch and serves as an Independent Director for India Infradebt Limited and FDC Limited.



Mr. Dipesh K. Shroff | Director

Mr. Dipesh Shroff holds a Diploma in Civil Engineering, an M.E.P. from IIM Ahmedabad, and an OPM from Harvard Business School, Boston. He is currently the Managing Director of Agrocel Industries Private Limited.



Ms. Rita Teaotia | Independent Director

Ms. Rita Teaotia, a 1981 batch IAS officer of the Gujarat cadre, has over 40 years of experience. She served as Managing Director of GIPCL, Commerce Secretary (2015–2018), and later Chairperson of the Food Safety and Standards Authority of India from November 2018.



Mr. Ravi A. Shroff | Director

Mr. Ravi Shroff holds a B.E. in Chemical Engineering and an M.S. in Chemistry. He is a director in several private limited companies and one investment company, and he is also a partner in multiple partnerships. Currently, he is serving as the Managing Director of Excel Industries Limited.



Mr. Maulik D. Mehta | Independent Director

With over 16 years of experience, he holds a Bachelor of Business Administration, a Master's in Industrial and Organizational Psychology, and has completed the Owner/President Management executive MBA program at Harvard Business School. Since June 2020, he has been serving as the Executive Director & CEO of Deepak Nitrite Limited.

Our company has adopted a sustainable method of doing business



Community Empowerment

Serving the society in various areas like health & hygiene, education, skill development, vocational training etc.

Biodiversity

Maintaining and enhancing green belt (flora and fauna) within the factory premises through afforestation and plantations

Human Rights & Gender Equality

Maintaining work culture that ensures right opportunities to all on basis of their abilities and values without any bias



Awareness about Environmental Footprint

Minimizing impact of our operations by creating sustainable value chain and conservation / recycle/ reuse of resources

Health and Safety

Conducting operations in manner that ensures safety, health & hygiene of the employees leading to better working environment



Water Conservation

Recycling and reusing water through various methods like Bio-Filter, Recharge well, etc

Well Established, Efficient & Effective Safety and Environmental Practices

Accredited with ISO 9001:2015, ISO 14001:2015, BS OHSAS 18001:2007 for Management System and ISO 50001:2011 for Energy Management System





Environment, health and safety









We have Full-fledged Effluent management system with a licensed discharge facility to the central Effluent channel Our company has 100 acres of land with a green belt of more than 30,000 trees within its premises

Parul University CSR Awards 2025









Company was honored with an award by Parul University at the CSR Convention & Best Practices in Corporate

Social Responsibility

Energy conservation award by Government of India







Company received an award from Ministry of Power for Energy Conservation Activities undertaken from 2018-2021.

This award was given by Hon'ble Minister of Power.

Awards and Recognitions – A glimpse



Government of Gujarat: Excellence in CSR Award



FGI Award for Excellence in the field of Environment Pollution Abatement & Preservation



Indian Chemical Council: Best in Social Responsibility Award



CSR Award for Outstanding contribution



Shri Atul Shroff, Director & Union Leader Shri Ashok Narsinh receiving the award at the hands of Hon. O. P. Kohli – Governor of Gujarat Shri Bimal V. Mehta, MD, receiving Federation of Gujarat Industries Award at the hands of Shri Manohar Parrikar, Minister of Defence, Government of India Vice President (Marketing) and Dy. General Manager (HRM) receiving the Indian Chemical Council Award for Social Responsibility Received award for Outstanding Contribution in the field of CSR by EXIM Club

Many Awards in Social Responsibility, Environment Protection & Water Conservation Recognition for Company's Values, Ethics and Social Commitment

Corporate social responsibility



Women Empowerment Workshops

Understanding the needs of communities, addressing them through need-based projects and making them work together to help create game changing development for sustainable growth



Strengthening the Foundation



Vocational Training

Our vision is to actively contribute towards creating innovative and sustainable solutions in the fields of health, education, vocational training and skill building and in doing so, build a better sustainable way of life for the weaker sections of the society



Solidifying the base

Focus on all round development of children with special teaching classes for academic purpose and workshops having various activities



Health Awareness

Several sessions arranged for creating health awareness on issues like HIV, Anemia, Women's Health and hygiene, Cancer etc. Special medical check up camps are also arranged for addressing their health issues and for providing medicines and guidance to everyone







FY25 – Consolidated Profit & Loss Account



Particulars (Rs. Crores)	FY25	FY24	Y-o-Y
Revenue from Operations	649.9	579.6	
Other Income	28.7	25.2	
Total Revenue from operations	678.6	604.8	12.2%
Cost of materials consumed	330.3	293.9	
Purchases of stock-in-trade	0.0	0.0	
Changes in inventories of finished goods, work-in-progress and stock-in-trade	2.1	-6.4	
Total Raw Material	332.5	287.4	
Employee Expenses	66.6	61.6	
Other Expenses	156.1	148.3	
EBITDA (Including Other Income)	123.4	107.5	14.8%
EBITDA Margin (%)	18.2%	17.8%	
Depreciation	50.0	37.6	
EBIT	73.4	69.9	5.1%
EBIT Margin (%)	10.8%	11.6%	
Finance Cost	11.7	14.4	
Exceptional Item	0.0	0.0	
Profit before Tax	61.7	55.5	11.1%
Tax	12.9	17.0	
Profit After Tax	48.7	38.6	26.4%
PAT Margin (%)	7.2%	6.4%	
EPS (in Rs.)	87.25	69.03	

Mar'25 – Consolidated Balance Sheet



Liabilities (Rs. Crores)	Mar-25	Mar-24
Equity		
Equity Share capital	5.6	5.6
Other Equity	739.7	667.8
Total Equity	745.4	673.4
Financial liabilities		
(i) Borrowings	20.6	19.7
(ii) Lease liabilities	32.2	52.6
Provisions	3.3	3.1
Deferred tax liabilities (Net)	77.3	104.4
Total Non Current Liabilities	133.5	179.8
Financial liabilities		
(i) Borrowings	16.3	24.5
(ii) Trade Payables	63.7	45.8
(iii) Other financial liabilities	11.2	13.1
(iv) Lease liabilities	25.3	26.1
Provisions	1.3	0.6
Other current liabilities	3.9	2.5
Current tax liabilities (Net)	0.0	0.0
Total Current Liabilities	121.8	112.5
Total Equity and Liabilities	1,000.6	965.7

Assets (Rs. Crores)	Mar-25	Mar-24
Non Current assets		
Property, Plant and Equipment	307.6	319.7
Capital work-in-progress	5.1	6.1
Right to use of lease assets	52.3	77.6
Other Intangible assets	0.0	0.0
Financial Assets		
Investments	328.2	320.5
(i)Loans	0.0	0.0
(ii) Other financial assets	4.7	16.4
Other non-current assets	1.7	11.7
Total Non Current Assets	699.5	752.0
Current Assets		
Inventories	67.1	64.4
Financial Assets		
(i) Trade receivables	102.5	91.9
(ii) Cash and cash equivalents	56.5	8.1
(iii) Bank balances other than above		22.5
(iv) Loans	0.0	0.0
(v) Other financial assets	3.4	2.8
Other current assets	26.6	24.0
Total Current Assets	301.1	213.6
Total Assets	1,000.6	965.7

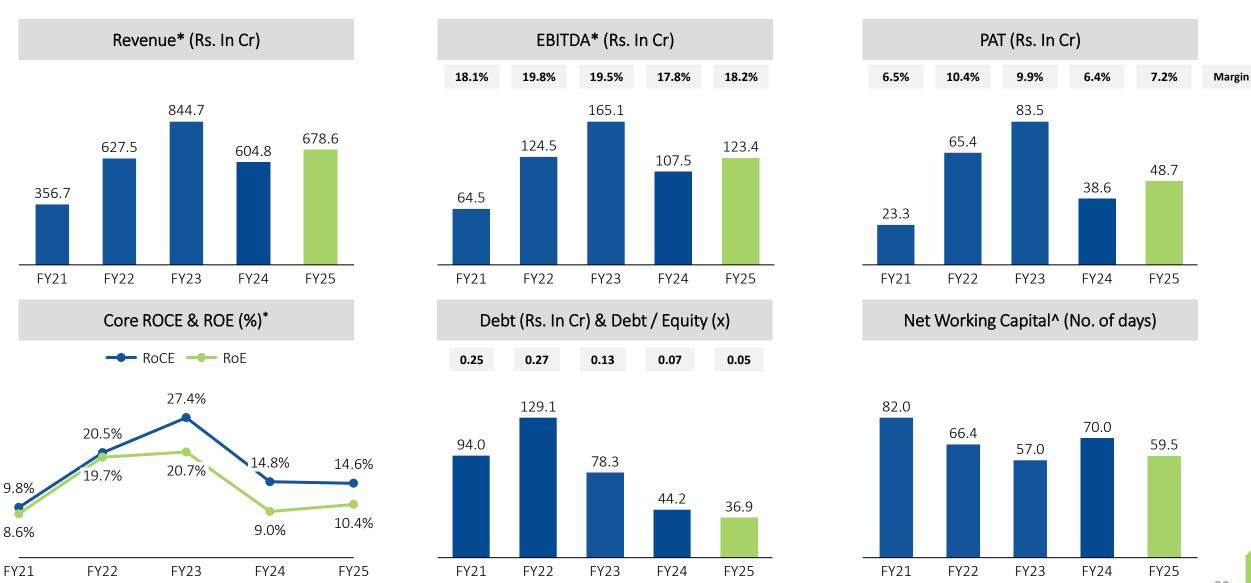
Mar'25 – Consolidated Cash Flow Statement



Particulars (Rs. Crores)	Mar-25	Mar-24
Net Profit Before Tax	61.7	55.5
Adjustments for: Non Cash Items / Other Investment or Financial Items	56.8	41.3
Operating profit before working capital changes	118.5	96.8
Changes in working capital	25.6	12.9
Cash generated from Operations	144.1	109.7
Direct taxes paid (net of refund)	-9.0	-11.9
Net Cash from Operating Activities	135.1	97.8
Net Cash from Investing Activities	-30.5	-31.5
Net Cash from Financing Activities	-56.2	-63.7
Net Decrease in Cash and Cash equivalents	48.4	2.6
Add: Cash & Cash equivalents at the beginning of the period	8.1	5.5
Cash & Cash equivalents at the end of the period	56.5	8.1

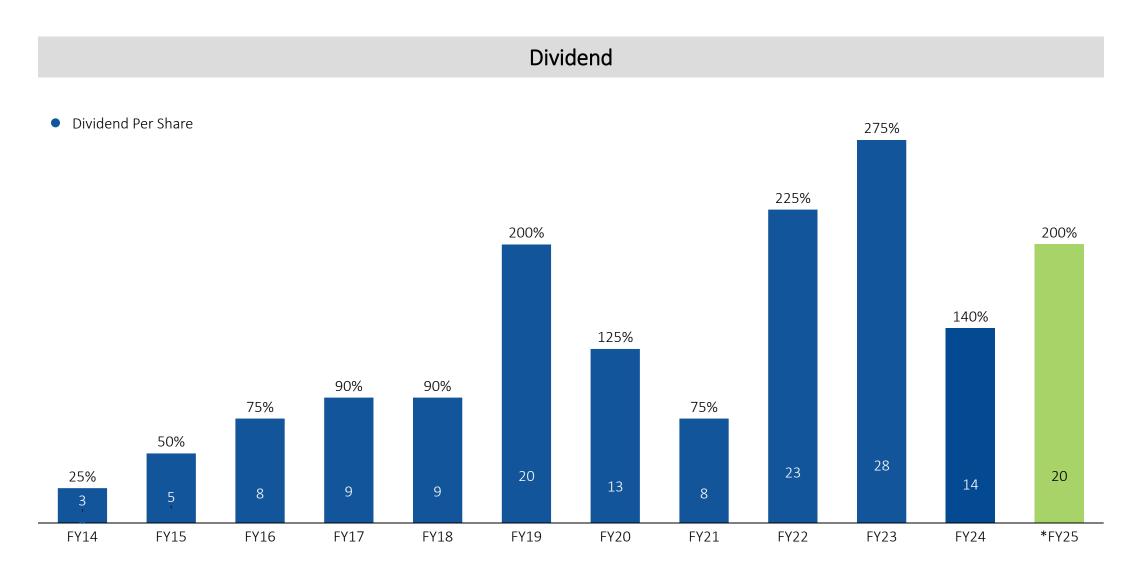
Consolidated Financial Highlights





Consistent Dividend Performance









Strategic Growth



Product Development

While adding more Acid Chlorides, we have been focusing on other products that are under development at different stages. Once commercialized, these products shall provide further growth.

Geographic Expansion

The Company has been working to expand its customer base and geographical spread which will add to the overall business volumes in the coming period. Recently, business has been started with customers in Eurasia and South America.

Sustainability Practice

The Long-Term Strategic Growth shall be achieved through a combination of both the above, combined with intensive & continued focus on best sustainability practices and customer delight.



Contact Information

Company:

Transpek Industry Limited CIN: L23205GJ1965PLC001343

Mr. Alak D. Vyas

E: secretarial@transpek.com

www.transpek.com

Investor Relations Advisor:

Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285

Ms. Shaily Patwa/ Mr. Om Kanadia

E: shaily.p@sgapl.net / om.kanadia@sgapl.net

T: +91 9819494608 / 84549 51156

www.sgapl.net

THANK YOU

