

GUJARAT THEMIS BIOSYN LIMITED

CIN: L24230GJ1981PLC004878

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GTBL/BSE/NSE/2025-26/17

1st August, 2025

The Manager **Corporate Relationship Department BSE Limited**

Floor 25, Phiroze Jeejeebhoy Towers Dalal Street, Mumbai- 400001 Scrip Code - 506879

The Manager - Listing Department **National Stock Exchange of India Limited** Exchange Plaza,

Bandra Kurla Complex, Bandra (East), Mumbai- 400051 Symbol: GUJTHEM

Dear Sir / Madam,

Sub: Investor Presentation

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), we submit herewith the Investors' Presentation of the Gujarat Themis Biosyn Limited ('the Company') with respect to Company's Business Overview.

Further, a copy of the same is also available on the website of the Company, viz., http://www.gtbl.in/

Kindly take the same on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,

For Gujarat Themis Biosyn Limited

Vineet Gawankar **Company Secretary and Compliance Officer**







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Management Comment



Commenting on the result, **Dr. Sachin Patel**, **Director** said:

"This quarter's performance has been in line with expectations. We continue to demonstrate resilience in navigating fluctuations and remain on-course with our expansion endeavors.

An unusual inventory volatility in some products kept the top line growth a bit muted. Plant tripping due to grid power failure and power fluctuations in the month of April hampered production. Except for these one-off impacts, our productivity continued to remain at optimal levels, adhering to the demand expectation.

Our forward integration initiative through the new API unit is now operational. We began production in May 2025 and validation batches are in progress. Herein we shall be offering synthetic as well as fermentation-based APIs and will target export markets such as the US and Europe.

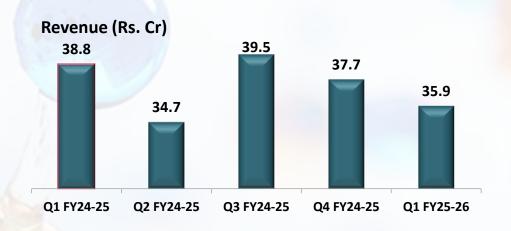
Moreover, R&D activity is ongoing at our new facilities, wherein new molecules are being developed. Our R&D spend during this quarter was approximately 6% of our revenue. The additional fermentation capacity that we are building is also well underway in terms of construction and delivery of equipment, the new unit is expected to be completed by the end of this calendar year.

In Q1 FY26, our top line, EBITDA and PAT stood at Rs. 35.9 crores, Rs. 13.9 crores, and Rs. 9.1 crores, respectively. EBITDA and PAT are impacted momentarily due to one-time impact from legal expenses and GST. The EPS (for each share of face value Re. 1) for the quarter is Rs. 0.83."

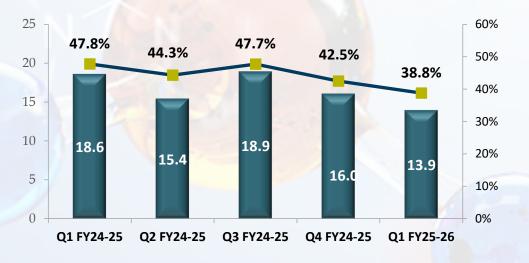


Quarterly Financial Highlights

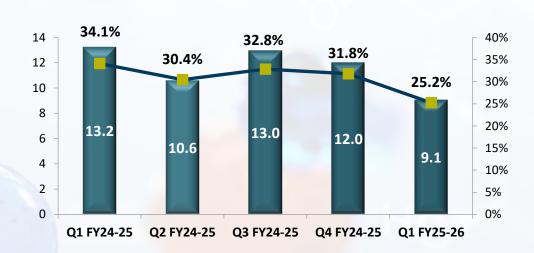




EBITDA (Rs. Cr) / Margin (%)



PAT (Rs. Cr) / Margin (%)





Q1 FY25-26 Financial Highlights



Rs. Cr.	Q1 FY25-26	Q1 FY24-25	YoY%	Q4 FY24-25
Income from Operations	35.87	38.83		37.74
Other Operating Income	0.00	0.00		0.00
Total Income from Operations	35.87	38.83	(7.62%)	37.74
Cost of Materials Consumed	6.83	6.16		6.85
Changes In Inventory	(0.20)	(0.12)		(0.63)
Employee Cost	3.11	3.20		3.14
Other Cost	12.22	11.04		12.33
Total Expenditure	21.96	20.28	8.30%	21.70
EBITDA	l 13.91	18.55	(25.01%)	16.04
EBITDA Margin %	38.78%	47.77%		42.50%
Other Inc <mark>ome</mark>	0.27	0.52		1.35
Depreciat <mark>io</mark> n	2.03	1.15		1.23
Interest	0.04	0.07		0.07
Profit Befor <mark>e Tax</mark>	12.11	17.86	(32.20%)	16.09
Tax	3.06	4.62		4.09
Profit After Tax	9.05	13.24	(31.63%)	12.00
PAT Margin %	25.23%	34.09%		31.79%
EPS in Rs.	0.83	1.21	(31.40%)	1.10

- Power fluctuations coupled with inventory volatility impacted top line
- Cascading effect of lower sales, depreciation from new API units, and one-time legal & GST expenses exerted pressure on margins



FY24-25 Financial Highlights

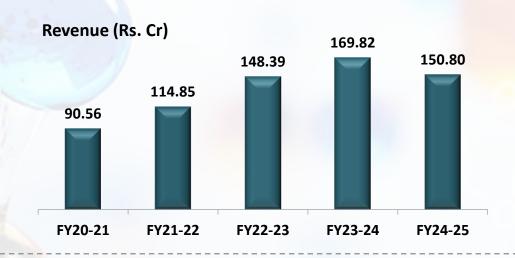


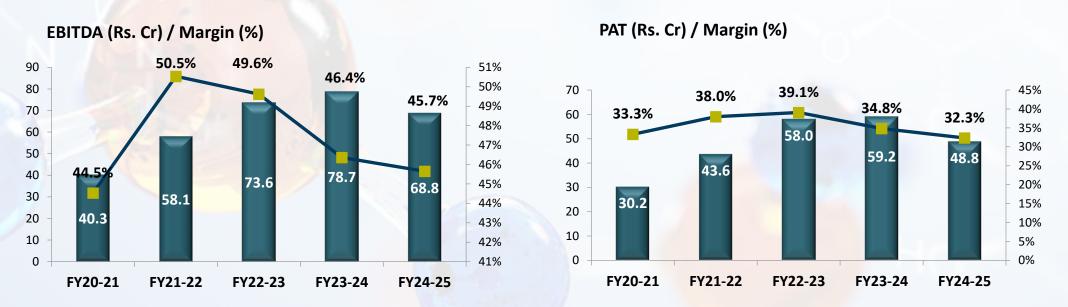
Rs. Crs	FY24-25	FY23-24	YoY%
Income from Operations	150.80	169.82	
Other Operating Income	0.00	0.00	
Total Income from Operations	150.80	169.82	(11.20%)
Cost of Materials Consumed	25.78	25.67	
Changes In Inventory	(1.27)	11.01	
Employee Cost	12.64	11.41	
Other Cost	44.81	42.99	
Total Expenditure	81.96	91.09	
EBITDA	68.84	78.73	(12.56%)
EBITDA Margin %	45.65%	46.36%	(71 bps)
Other Income	2.43	4.37	
Depreciation	5.37	3.54	
Interest	0.36	0.23	
Profit Befor <mark>e Tax</mark>	65.54	79.33	
Tax	16.77	20.17	
Profit After Tax	48.77	59.16	(17.56%)
PAT Margin %	32.34%	34.84%	(250 bps)
EPS in Rs.	4.48	5.43	(17.50%)



Annual Financial Highlights









Balance Sheet Highlights – As on 31st March 2025



Rs. Cr.	As on 31 st	As on 31 st	
Total Equity & Liabilities	Mar, 2025	Mar 2024	
Shareholders Funds	248.38	201.38	
Share Capital	10.90	7.26	
R&S	237.49	194.11	
Non Current Liabilities	32.37	3.58	
Financial Liabilities	10/1//		
Borrowings	29.64	-	
Lease Liabilities	-	1.22	
Provisions	0.77	0.69	
Deferred Tax Liabilities (Net)	1.96	1.66	
Current Liabilities	20.56	16.16	
Financial Liabilities			
Short term borrowing	0.25	-	
Lease Liabilities	0.58	1.54	
Trade Payables	14.65	9.91	
	- W/ 22		
Other financial liabilities	4.28	3.34	
Provisions	0.28	0.31	
Other Current Liabilities	0.51	1.06	
Current Tax Liability (Net)	-	1	
Total Equity & Liabilities	301.31	221.11	

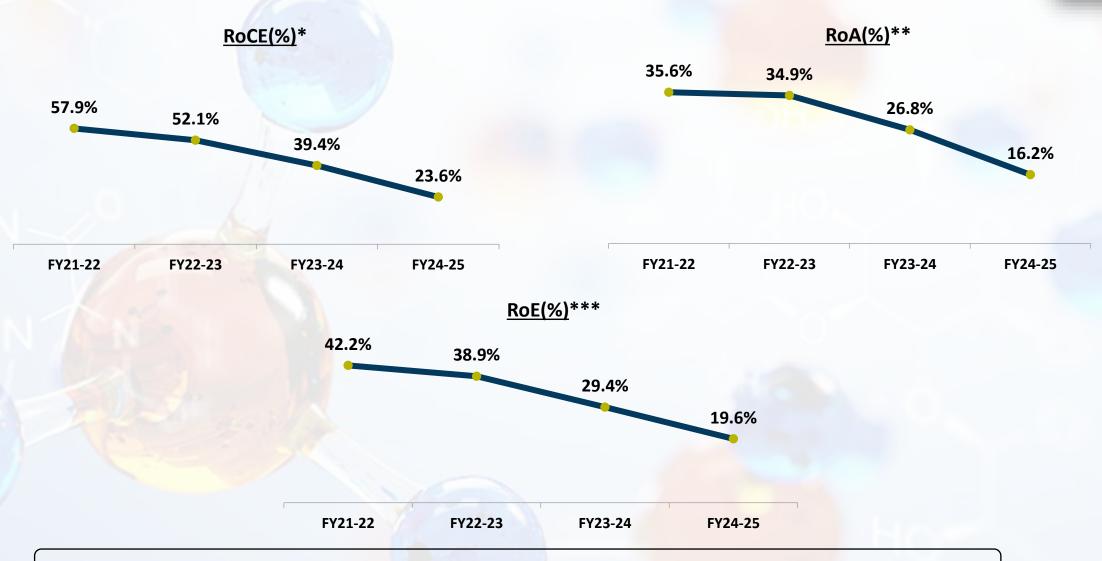
Rs. Cr.	As on 31 st Mar,	As on 31 st Mar	
Total Assets	2025	2024	
Non Current Assets	249.34	173.55	
Property Plant & Equipment	40.58	35.28	
Capital work in progress	184.41	91.22	
Right of use Assets	0.55	2.74	
Financial Assets – Loans	0.75	0.75	
Other Financial Assets	1.62	35.26	
Other Non Current Assets	21.27	8.31	
Other Intangible Assets	0.16	-	
Current Assets	51.97	47.56	
Inventories	5.05	3.33	
Financial assets			
Investments	-	-	
Trade receivables	31.24	27.03	
Cash & Cash equivalents	11.73	6.47	
Bank balance other than above	0.82	1.69	
Short Term Loans	-	-	
Other financial assets	0.99	8.18	
Other Current Assets	2.14	0.87	
Total Assets	301.31	221.11	

GTBL issued 1 bonus share for every 2 equity shares held by equity shareholders of the Company, after shareholders, statutory & regulatory approvals



Key Balance Sheet Ratios





Company has been investing in Capex over last two years, leading to higher Capital Employed & Asset base



Among India's few Fermentation based Intermediate manufacturer

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GTBL among one of India's few fermentation-based manufacturers in pharmaceutical field

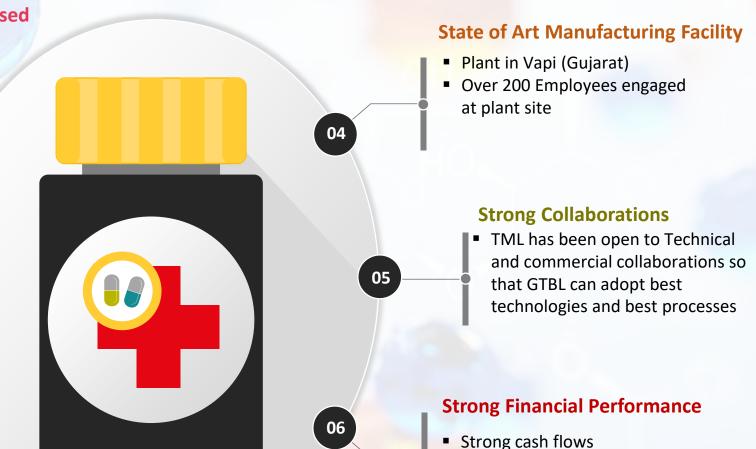
- Incorporated in 1981 as joint sector Company with GIIC Ltd. and Chemosyn (P) Ltd.
- India's First Company to start commercial production of Antituberculosis drug Rifampicin

Product Portfolio – strong and growing

- Rifamycins Treatment of Tuberculosis and digestive tract infections
- First to start commercial production of Rifampicin using Fermentation process

Focus on Research and Development

- Company is establishing state of art R&D facilities
- Focus now is to develop new products in line with business strategy



Low debt levels



Strong & Niche Product Portfolio – Growing at a fast pace



Current Product Portfolio

Rifamycin S

 An intermediate for manufacturing drug Rifampicin (Anti biotic used for treatment of several types of bacterial infections, including tuberculosis, Mycobacterium avium complex, leprosy, and Legionnaires' disease)

 An intermediate for manufacturing drug Rifaximin (Antibiotic used for treatment of traveler's diarrhea, irritable bowel syndrome, and hepatic encephalopathy) Rifamycin O

Fungible Capacities of up to 16,000 KG/Months



Expansion Strategy to Spur Growth



Capex Plan



Research & Development

- ❖ New Product Development
- R&D Unit Commissioned, as per International Standards
- R&D Initiatives towards developing new Intermediate molecules



Forward Integration

- Ventured into API production as part of forward integration strategy
- Recently started commercial operations at new API unit
- Leverage expertise in Rifa-based products, amongst others, to develop range of APIs



Fermentation

- Expanding fermentation capacity
- Additional capacity to be used for newly developed products
- Expand Product portfolio & target domestic as well as export markets



State of Art Manufacturing Facilities at Vapi









Among very few companies in India with fermentation capabilities for Intermediates

Environment Friendly & Sustainable Process Using Aerobic Bacteria for Fermentation





New Product Development & Forward Integration



- In process of identifying new products which have good domestic & export potential
- Company strategizing to move up the value chain through forward integration into
 API recently began commercial operations at new API facility

New Infrastructure Development



- New infrastructure would be compliant with strictest regulatory authorities
- Focusing on enhancing fermentation capacities

Focus on Establishing R&D Centre



In process of establishing new R&D lab to take care of technology development for new products and for examining whether existing products can be used for more applications

Geographical Diversification



- Further expanding in geographically strategic locations in India
- Targeting at export opportunities

Enhance Capacity to meet future growth



- Requisite Environmental Clearance already obtained for capacity expansion at current location
- Open to both Organic and Inorganic opportunities for growth in Specialty Chemical space





For further information, please contact:

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