



16<sup>th</sup> August, 2025

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001

**National Stock Exchange of India Limited**

Exchange Plaza, Plot No. C/1,  
G Block, Bandra – Kurla Complex,  
Bandra (East), Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

**Sub:- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Financial Results for the Quarter ended June 30, 2025**

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the quarter ended June 30, 2025.

The aforesaid Investor Presentation shall also be available on the website of the Company at:

[https://www.kanplas.com/report\\_pdf/Investor\\_Presentation\\_Q1FY26.1755342101.pdf](https://www.kanplas.com/report_pdf/Investor_Presentation_Q1FY26.1755342101.pdf)

Please take this on record and oblige.

Thanking You.

Yours Faithfully,

For **Kanpur Plastipack Limited**

**(Ankur Srivastava)**  
**Company Secretary**

**Encl: A/a**

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Manufacturers & Exporters:

Flexible Intermediate Bulk Container (FIBC) | PP Multifilament Yarn | UV Master Batches | Fabrics | CPP Films  
CIN: L25209UP1971PLC003444



D-19, 20 Panki Industrial Area,  
Kanpur-208022, India



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# KANPUR

PLASTIPACK LIMITED

INVESTOR  
PRESENTATION

Q1 FY26





# Disclaimer

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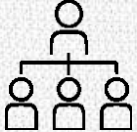
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The background of the slide features a dark blue gradient with faint, stylized white line art of various business charts, including bar graphs, line graphs, and a pie chart. In the center, there is a circular icon containing an orange pie chart with one slice highlighted. Overlaid on this background is the text "Quarterly Highlights" in a large, bold, white sans-serif font.

# Quarterly Highlights



# Management Comment

*“We have commenced FY26 on a robust note, backed by a strong order book and healthy demand across our core FIBC and woven packaging segments. Our export-led model continues to gain strength, with repeat orders contributing significantly to volumes. The recent fund raise of ₹13.15 cr via the preferential issue of 10,12,000 warrants with an objective towards debt reduction is a testament of our commitment for strengthening our financial positioning and be future ready..*

*During the quarter, we achieved revenue of ₹ 182.24 crore and EBITDA of ₹15.54 crore, reflecting our focus on operational efficiency and high-margin product offerings. The appreciation of the US dollar also supported our export margins, aiding overall profitability.*

*The recently signed UK–India Free Trade Agreement (UKFTA) opens exciting avenues for our technical textile and food-grade packaging solutions in new markets.*

*With continued investments in value-added products and renewable energy adoption, we are well-positioned to deliver consistent and profitable growth in the quarters ahead.”*



# Financial Snapshot

Q1 FY26 (Standalone)\*



**Revenue**

₹ 18,224 Lacs

\*continued operations



**EBIDTA &  
EBIDTA Margin**

₹ 1,554 Lacs

8.53%



**NET PROFIT & NET  
PROFIT Margin**

₹ 691 Lacs

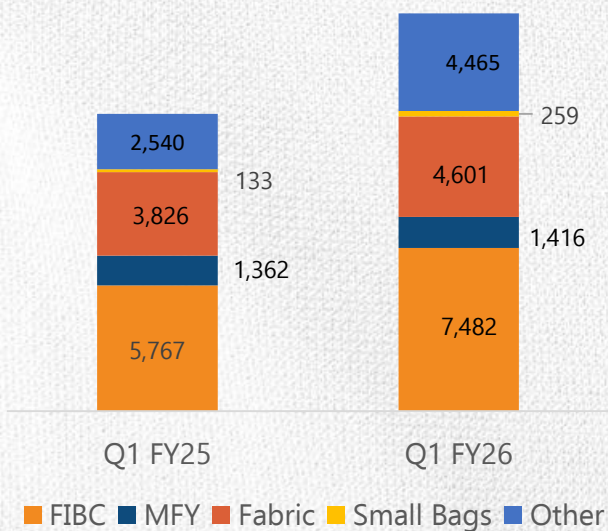
3.79%



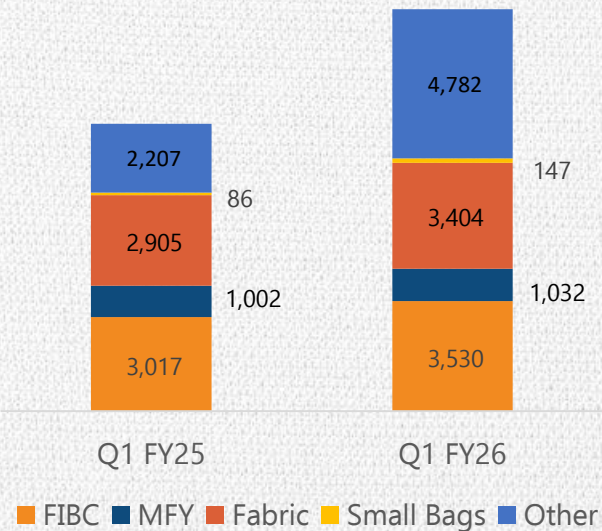
**EPS**

₹ 3.01

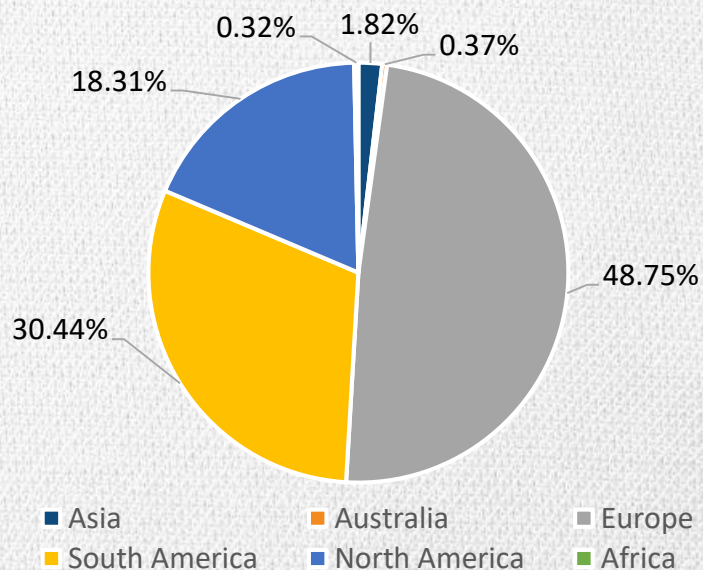
Products Wise Revenue Mix



Products Wise Volume Mix



Continent Wise Exports



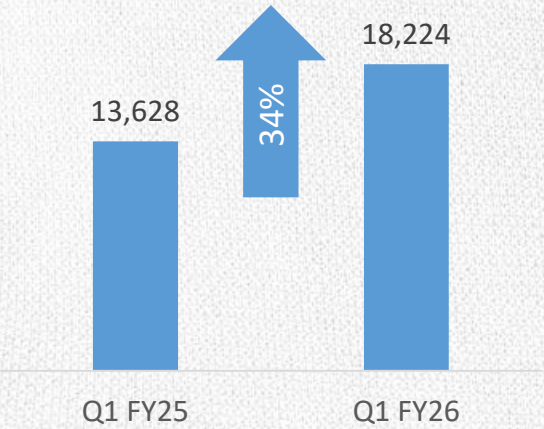


# Standalone Quarterly Highlights

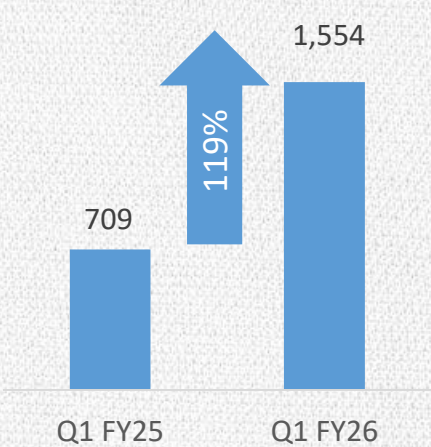


INR in Lacs

Total Revenue & YoY Growth



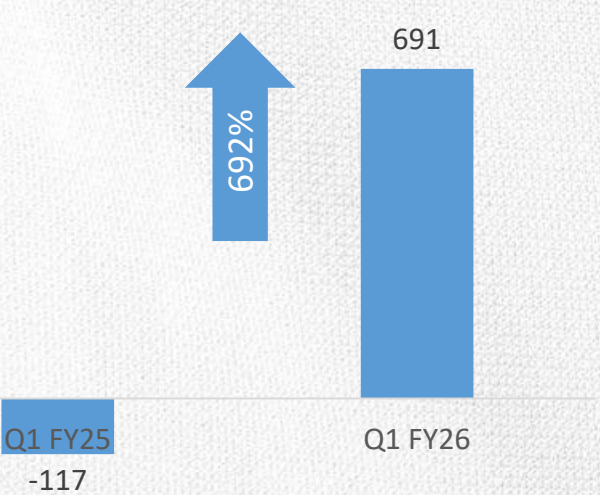
EBITDA & YoY Growth



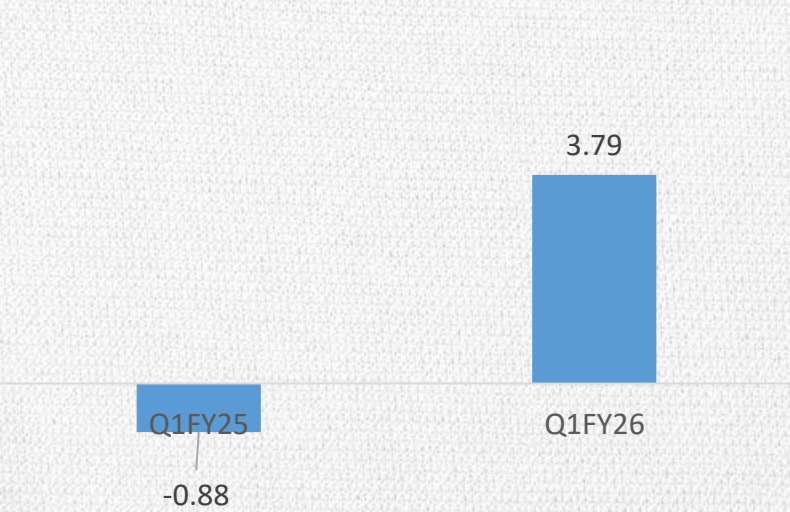
EBITDA Margin (%)



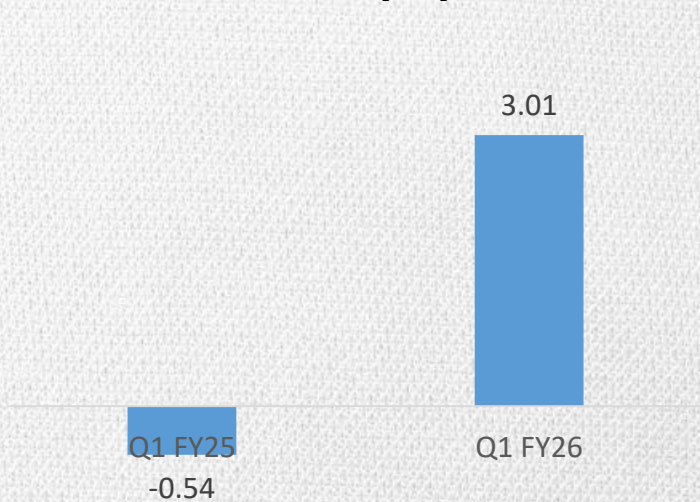
NET PROFIT & YoY GROWTH



NET PROFIT Margin (%)



EPS (Rs.)







# Company Overview



# A Trusted Global Player in high performance & technical textile solutions

## Bharat Brand with Global Trust

Recognized as a reliable "Bharat Brand" with over 50 years of experience and alignment with national manufacturing priorities.

## Integrated Manufacturing Infrastructure

Four strategically located facilities with in-house capabilities for yarn, fabric, FIBCs, and master batches—enabling quality control and scalability.

## Customer-Centric Business Model

Solutions tailored to diverse industry needs, supported by on-time delivery, customization capability, and responsive service.

## Strong International Presence

Exports to 60+ countries contribute ~70% of revenue, supported by long-standing customer relationships and market-specific solutions.

## Sustainability-Focused Operations

~50% of power from solar, Zero Liquid Discharge (ZLD), recyclable product design, and full EPR compliance position the company as ESG-aligned.

## Consistent Product Quality

Globally certified systems (BRC, ISO, UN), traceability, and strict process adherence ensure high-quality, compliant output.



04

Manufacturing units



30+

Years of export experience



50+

Years of experience



60

Countries



A2/BBB+

Short term/Long term  
Credit Rating



# A Bharat Brand with Global Impact

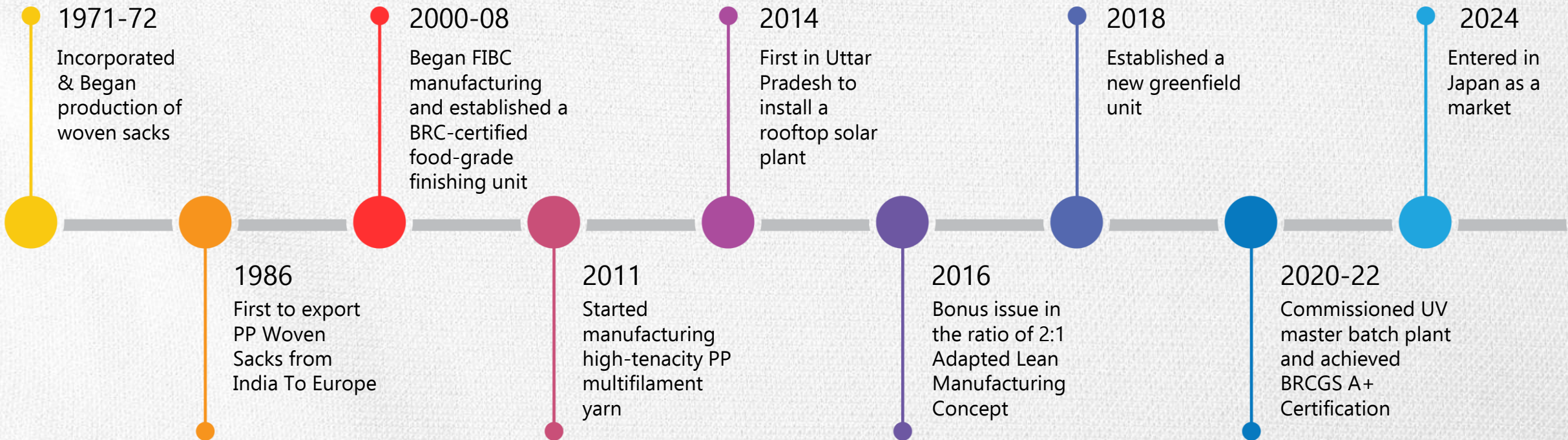


**“Built in Bharat. Scaled Globally. Delivered Responsibly”**

- Fully integrated Manufacturing operations based in Kanpur, Uttar Pradesh
- Export presence in 60+ countries across key global markets
- End-to-end integrated production: yarn, fabric, FIBCs, and ancillaries
- Operational approach aligned with self-reliant and local manufacturing initiatives
- Consistent delivery of international-grade packaging standards



# Key Milestones





# Key Strengths



## Legacy of Leadership

- Over 50 years of trust in industrial packaging, led today by a new generation driving innovation, sustainability, and growth—while staying true to our core values



## Integrated & Diversified Portfolio

- In-house manufacturing of FIBCs, MFY yarn, PP woven sacks, and UV masterbatches
- Fully integrated model ensures cost efficiency and consistent quality



## Focused & Financially Disciplined

- Fund infusion: ₹20.50 cr in FY25 and ₹13.15 cr in FY26.
- Strategic Acquisition: Promoter's stake in foreign entity acquired to make it a subsidiary
- Significant debt reduction and improved balance sheet in FY25
- Margin-focused execution with ongoing improvements in productivity
- Upgraded credit rating affirms financial stability



## Strong Global Footprint

- Presence in 60+ countries, with ~70% revenue from international markets
- Fully compliant with global regulatory standards
- Strong customer relationships driving repeat orders
- No single customer contributes over 5% of revenue—minimizing dependency risk



## World-Class Infrastructure

- 4 manufacturing units, cleanroom facility for food-grade FIBC
- Continuous debottlenecking and expansion to enhance capacity and output
- Proprietary ERP system enables real-time, process-driven decision-making



## Sustainability-Led Efficiency

- Nearly 50% of total energy met via solar power
- Committed to zero liquid discharge, rainwater harvesting, and EPR compliance
- All product lines designed to be fully recyclable



# Strategic Acquisition – Expanding Global Footprint



## Company Acquired

### Valex Ventures Ltd.

UK-based distributor of industrial-grade FIBCs

**FY25 Revenue:** GBP 1.17 Mn

**Net Profit:** GBP 29,052



### Market Synergy

- Leverage KPL manufacturing in India for UK exports
- Direct-to-customer delivery through Valex network



### Value Addition

- Higher margins via control over pricing & distribution
- Access to premium food-grade & UN-certified segment



### Long-Term Vision

- Global packaging solutions provider
- Recurring revenue from developed markets



### Future Ramifications

- Gateway to EU market post-UK penetration
- Long-term stability through diversified geographical revenue streams

## Transaction Highlights

- Stake Acquired: 76.19% from company promoter & MD of Kanpur Plastipack, at ₹5,010.69/share; total consideration ₹8.02 cr .
- Consideration: ₹8.02 Cr (3,33,700 newly issued equity shares through preferential issue at an issue price of ₹202.61 per share and ₹1.26 cr. in cash)



# Sustainability – central to long-term strategy



Nearly 50% of energy needs met through solar power



Zero Liquid Discharge (ZLD)



Rainwater Harvesting Systems



Fully Recyclable Product Designs



EPR-Compliant Operations



Continuous investment in circularity & traceability

## 16,197Kwp

Solar energy sourcing through various models

Long Term Open Access agreements totaling

## 12,375 KW

Solar Power





# Quality Certifications

FSSC



ISO 14001:2015



ISO 45001:2018



ISO 9001:2015



BRCGS A+ Grade



WCA Report



WORKPLACE  
CONDITIONS  
ASSESSMENT



# Honors & Milestones – A Reflection of Excellence



**Niryat Shree Award**  
Year Awarded: FY05,  
FY10, FY12, FY17 and FY21



**Certificate of  
Appreciation**



**Member of  
IFIBCA  
Award**



**AIFTMA Award**  
Year Awarded FY12 & FY14



**ECGC – D&B IEEA  
Trophy 2012**



**Top Customer Award  
By Gail (India) Ltd.**





# Business Overview



# Wide Product Range - KPL Advantage

## FIBC/Jumbo Bags



- Large, woven polypropylene (PP) containers for dry bulk and slurry handling
- Offered in standard, baffle, ventilated, and UN-certified variants
- Food-grade and pharma-grade options with cleanroom compliance
- Available in coated, uncoated, tubular, and flat fabric forms
- Anti-static options (Type A, B, C) for handling sensitive materials
- Sustainable variants available using recycled polypropylene (rPP)

## Other Custom Products



- Filler cords and liners used to reinforce industrial packaging and enhance barrier protection
- Specialized textile products including body bags, hospital-use materials, and medical-grade fabric solutions
- Manufactured webbing belts used in FIBC lifting loops for enhanced load-bearing strength
- Rainwear and water-resistant fabrics produced for niche, low-volume institutional demand
- Supports diversified revenue streams through small-scale, custom, or tender-based production

## UV Master Batch



- In-house production of UV-stabilized masterbatches to improve weather resistance
- Enhances durability and performance of outdoor packaging and technical textiles
- Used internally and supplied externally for industrial and agricultural applications

## Multifilament Yarn



- In-house production of multifilament (MFY), taslan, crimp, and monofilament yarns for industrial use
- Yarns used for weaving, stitching, and reinforcing flexible packaging solutions
- Products sold externally to textile, packaging, and technical fabric industries
- Supports backward integration, quality assurance, and margin expansion

## Fabrics



- Offered in Circular and Sulzer loom variants for diverse industrial applications
- Available in laminated, unlaminated, and ventilated formats
- Used for bulk packaging in agriculture, cement, chemicals, and industrial goods
- Optional liners enhance moisture protection and product safety
- Engineered for strength, reusability, and cost-effective transport



# .... Catering to a diverse range of Industries

## Food Industry

Makes food-grade FIBCs in BRC-certified cleanrooms, ideal for grains, sugar, and flour with full traceability and hygiene.



## Mining and Minerals

Provides durable, UN-certified FIBCs for mining and minerals, with anti-static options for safe handling of heavy, hazardous materials.



## Agriculture

Provides cost-effective, reusable FIBCs for grains, seeds, fertilizers, and feed, ensuring easy handling and protection from contamination



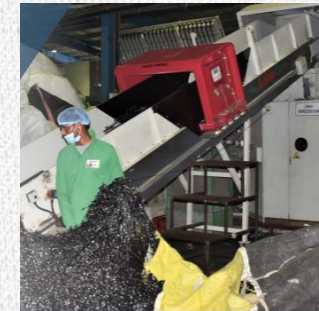
## Construction

Offers heavy-duty FIBCs and woven sacks for the construction industry, ideal for cement, sand, and aggregates, with high tensile strength and easy on-site handling.



## Chemical

Offers UN-certified FIBCs and woven sacks for chemicals, resins, and fertilizers, ensuring anti-static protection and safe, compliant transport.



## Disposal And Recycling

Embraces reduce-reuse-recycle practices to minimize waste and support a circular economy through efficient material use and disposal.



## Resin

Provides customizable, UN-certified FIBCs for resins and polymers like PET and PVC, ensuring safe, durable, and compliant transport.



# Fully integrated Manufacturing Units



## Unit I (HQ & Integrated Facility)

- Established in 1971, located at Panki Industrial Area, Kanpur
- Houses extrusion, weaving, and UV masterbatch production



## Unit II (Finishing & Dispatch)

- Set up in 2008, also in Panki Industrial Area
- Focuses on fabric finishing, quality checks, and dispatch of FIBC products
- Features advanced equipment like ultrasonic cutters, metal detectors, ensuring contamination-free, hygienic processing



## Unit III (Extrusion & Weaving Greenfield Facility)

- Setup in 2018 at Gajner Road, Kanpur Dehat, spanning over 12 hectares area
- Equipped with modern sulzer looms, tape line, ultrasonic cutting machines, and dedicated stitching areas
- Supports large-scale production of yarns, woven sacks, fabrics, and FIBC manufacturing



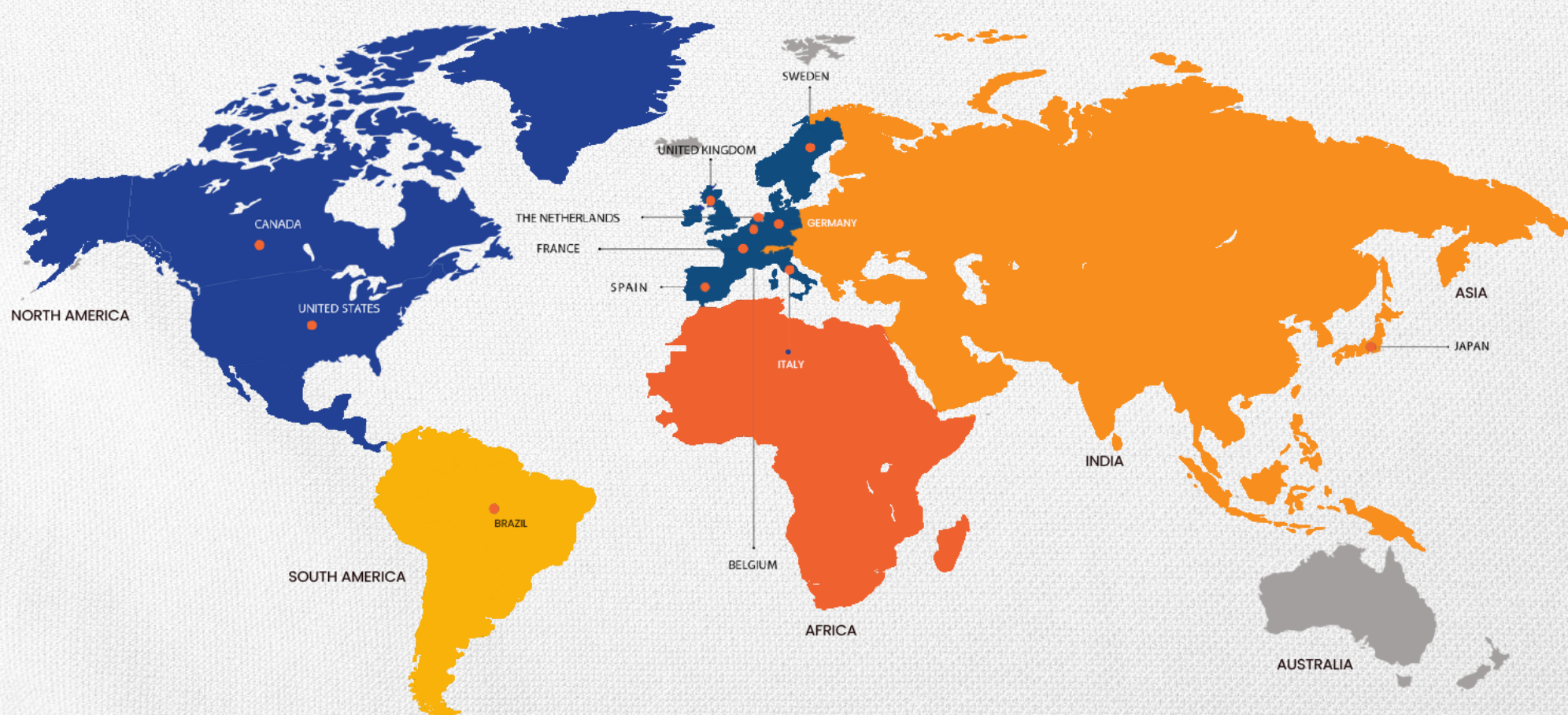
## Unit IV (Small Bags/FIBC Manufacturing)

- Located at Site-II, Panki Industrial Area, Kanpur
- Dedicated to small bags and FIBC production for niche and customized requirements



# Strong Geographical Presence

Extensive presence across major global markets, serving customers in Europe, the Americas, Asia-Pacific, Africa, and Australia







# Way Forward



# Way Forward...



## Strategic Business Outlook

- Adding more value addition to the fabric segment to boost FIBC production, using the vacated CPP facility
- Pivoted to high-margin, scalable businesses like FIBCs and value-added yarns
- On track to achieve net debt-free status within a year



## Capacity & Operational Excellence

- De-bottlenecking is underway on the stitching side, along with deep de-bottlenecking in storage and warehousing.
- Extremely high focus on operational excellence, mitigating revenue leakages, driving process automation and rigorous management/risk audits.
- Engaged Grant Thornton under Risk Audit & Advisory to enhance operational efficiency, plug revenue leakages, and identify automation-led process improvements



## Market & Customer Growth

- Deepening presence in Japan and Brazil alongside wider global expansion
- Strengthening long-term client ties, driving majority of export sales
- Acquisition of UK based Valex Ventures Ltd. to boost European presence and growth in developed markets



## Financial Outlook

- Margin expansion through higher realizations, cost discipline, and improved product mix
- Building a robust balance sheet to support diversification into new product lines and domestic markets
- Reduce interest costs through improved financial efficiency
- Credit rating upgraded to CRISIL BBB+/Stable for long-term facilities, reflecting a strong financial risk profile



## **Our Vision**

**“We believe in increasing the value to our clients by exceeding customers' expectations and achieving market leadership through Global Partnerships”**





# Thank You

For further information, please contact  
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