



11th November, 2025

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1,
G Block, Bandra – Kurla Complex,
Bandra (East), Mumbai 400 051

Scrip Code: 507779

Trading Symbol: **KANPRPLA**

Sub:- Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation on Financial Results for the Quarter ended September 30, 2025

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Financial Results for the quarter ended September 30, 2025.

The aforesaid Investor Presentation shall also be available on the website of the Company at:

https://www.kanplas.com/report_pdf/KPL_Investor_Presentation_Q2FY26_updated_1762933108.pdf

Please take this on record and oblige.

Thanking You.

Yours Faithfully,

For **Kanpur Plastipack Limited**

(Ankur Srivastava)
Company Secretary

Encl: A/a

Manufacturers & Exporters:

Flexible Intermediate Bulk Container (FIBC) | PP Multifilament Yarn | UV Master Batches | Fabrics | CPP Films
CIN: L25209UP1971PLC003444



D-19, 20 Panki Industrial Area,
Kanpur-208022, India



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KANPUR

PLASTIPACK LIMITED

INVESTOR
PRESENTATION

Q2 FY26



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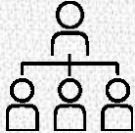
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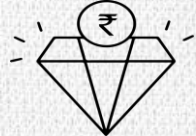
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The background of the slide features a dark blue gradient with faint, stylized white line art of various business charts, including bar graphs, line graphs, and a pie chart. In the center, there is a circular icon containing an orange pie chart with one slice highlighted. Overlaid on this background is the text "Quarterly Highlights" in a large, bold, white sans-serif font.

Quarterly Highlights

Management Comment

“

H1 FY26 marks a strong turnaround, with revenue up 20% YoY and PAT surging over 47x to ₹1,447 lakh — one of the best half-year performances to date. This reflects a clear focus on operational efficiency, value-added FIBCs, and disciplined cost control.

The export-led model continues to deliver, driven by strong demand from Europe and the Americas. The acquisition of Valex Ventures (UK) enhances Kanpur Plastipack's global footprint, while the 50:50 joint venture with Italy's Essegomma brings advanced Taslan yarn technology to India — unlocking new opportunities in premium technical textiles.

With a ₹105 crore capex program focused on capacity expansion, automation, and diversification into non-wovens, the company is well-positioned for its next phase of sustainable and innovation-driven growth.

Together, these initiatives set the stage for a stronger, more diversified, and future-ready enterprise.

”

Q2 FY26 Financial Snapshot

Q2 FY26 (Standalone)*



Revenue

₹ 16,610 Lacs

*continued operations



EBIDTA & EBIDTA Margin

₹ 1,633 Lacs

9.83%



NET PROFIT & NET PROFIT Margin

₹ 756 Lacs

4.55%



EPS

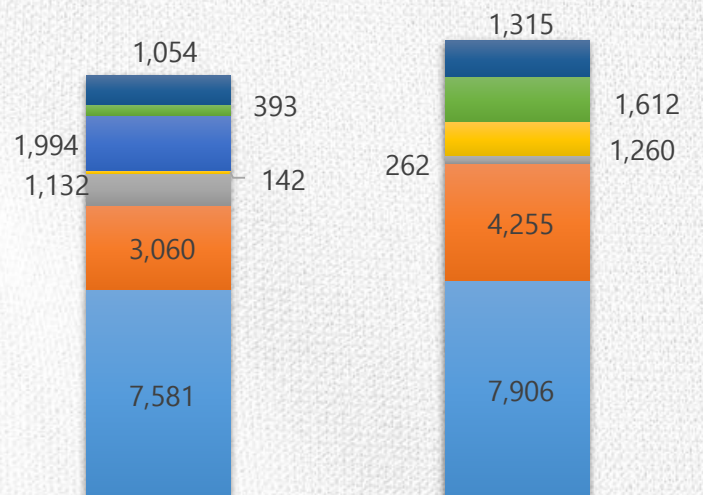
₹ 3.25



ROCE

4.74%

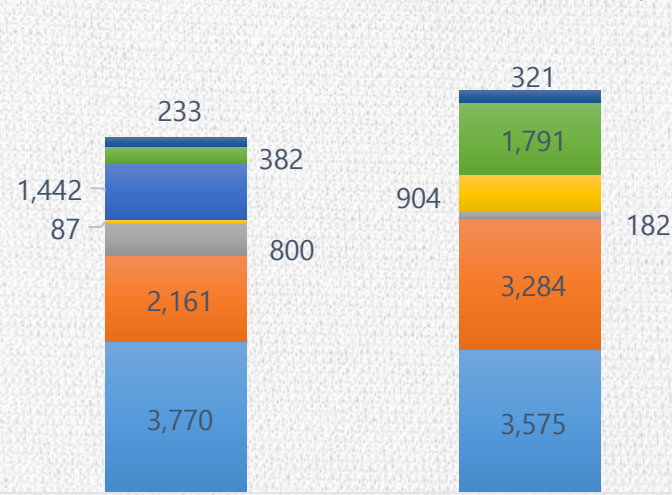
Products Wise Revenue Mix (₹)



Q2 FY25: FIBC, Fabric, MFY, Small Bags, CPP, Trading, Others

Q2 FY26: FIBC, Fabric, MFY, Small Bags, CPP, Trading, Others

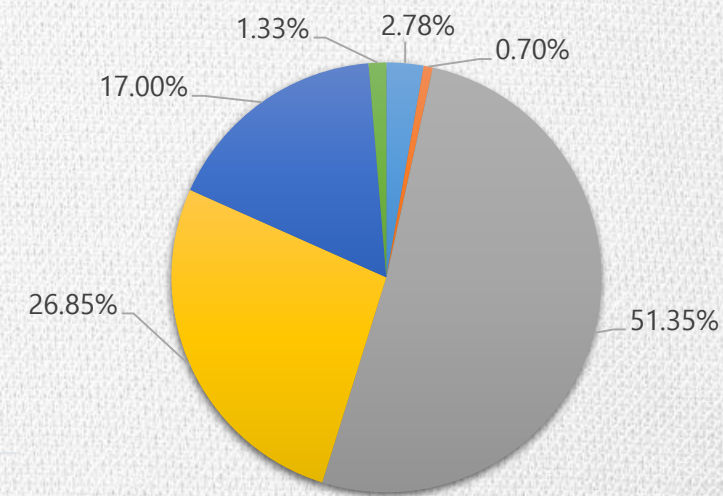
Products Wise Volume Mix (MT)



Q2 FY25: FIBC, Fabric, MFY, Small Bags, CPP, Trading, Others

Q2 FY26: FIBC, Fabric, MFY, Small Bags, CPP, Trading, Others

Continent Wise Exports (₹)



Asia, South America, North America, Europe, Australia, Africa

H1 FY26 Financial Snapshot

H1 FY26 (Standalone)*



Revenue

₹ 34,834 Lacs

*continued operations



EBIDTA & EBIDTA Margin

₹ 3,187 Lacs

9.15%



NET PROFIT & NET PROFIT Margin

₹ 1,447 Lacs

4.15%



EPS

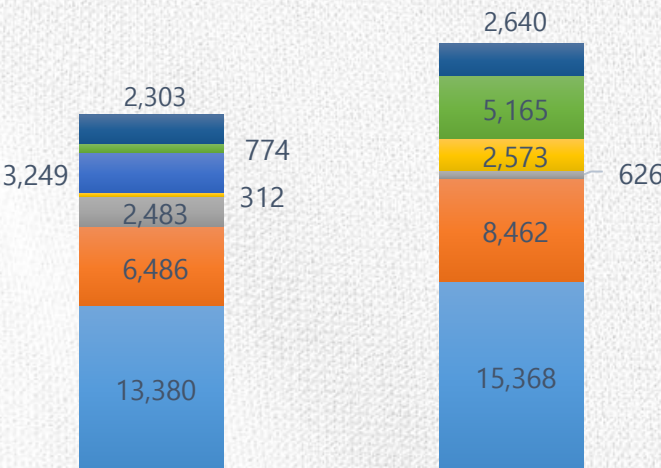
₹ 6.26



ROCE

9.25%

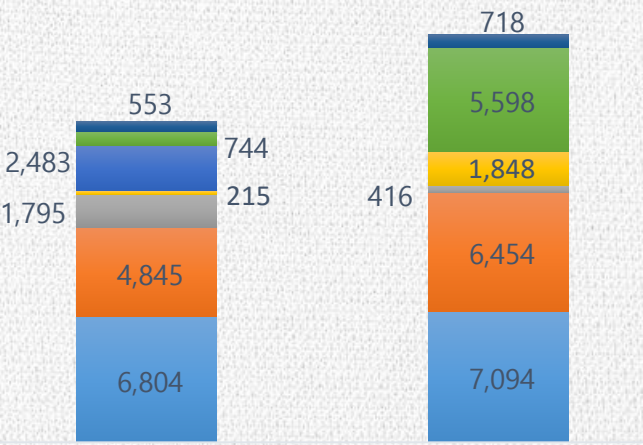
Products Wise Revenue Mix (₹)



H1 FY25 H1 FY26

FIBC Fabric MFY Small Bags
CPP Trading Others

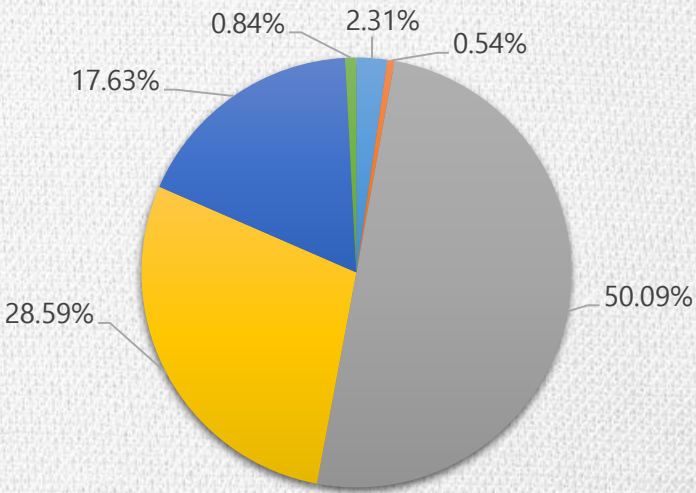
Products Wise Volume Mix (MT)



H1 FY25 H1 FY26

FIBC Fabric MFY Small Bags
CPP Trading Others

Continent Wise Exports (₹)

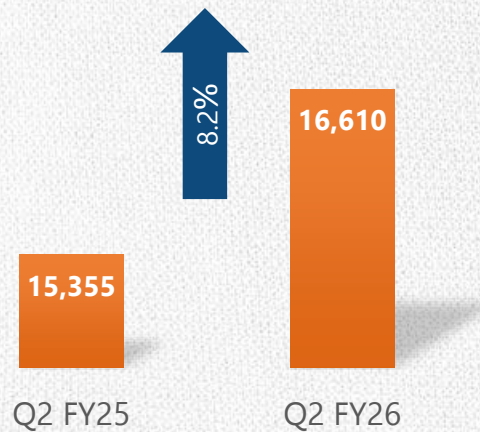


Asia Australia Europe
South America North America Africa

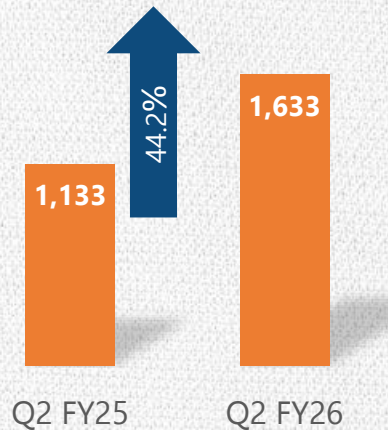
Standalone Quarterly Highlights

INR in Lacs

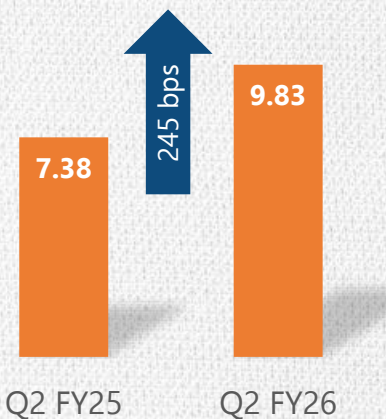
Total Revenue & YoY Growth



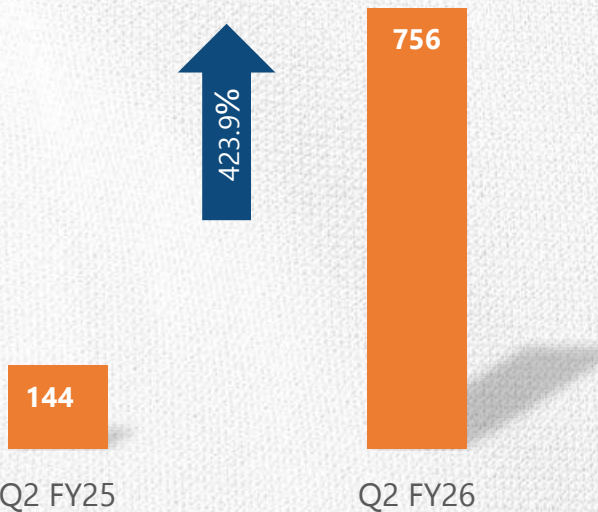
EBITDA & YoY GROWTH



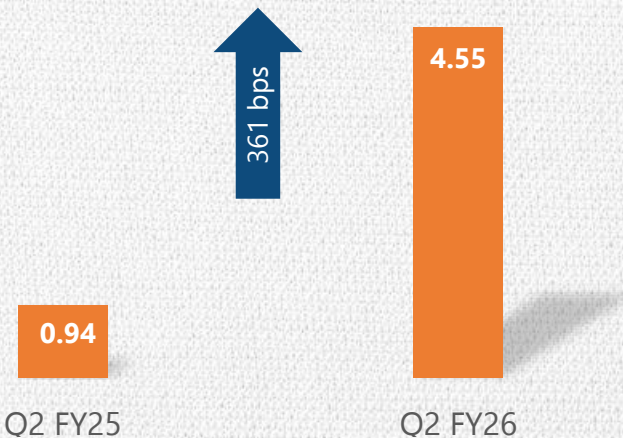
EBITDA Margin (%)



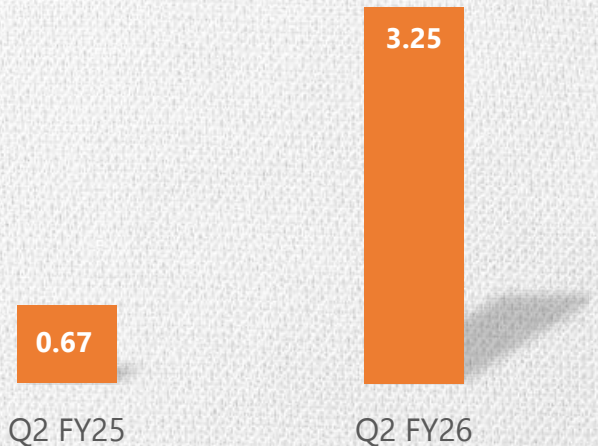
NET PROFIT & YoY GROWTH



NET PROFIT Margin (%)



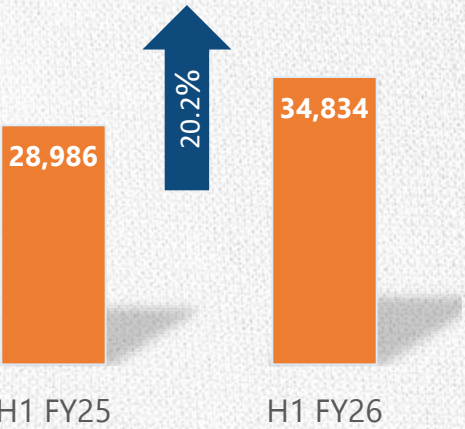
EPS (Rs.)



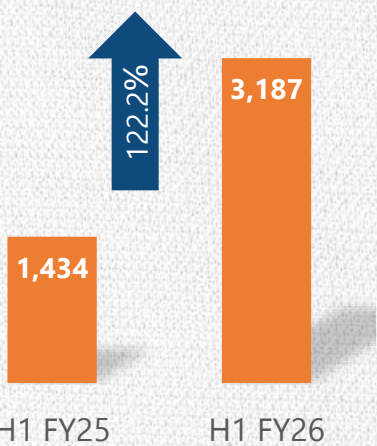
Standalone Half Yearly Highlights

INR in Lacs

Total Revenue & YoY Growth



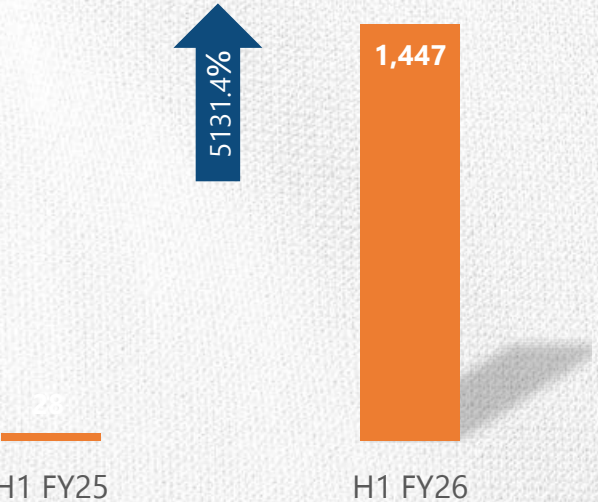
EBITDA & YoY GROWTH



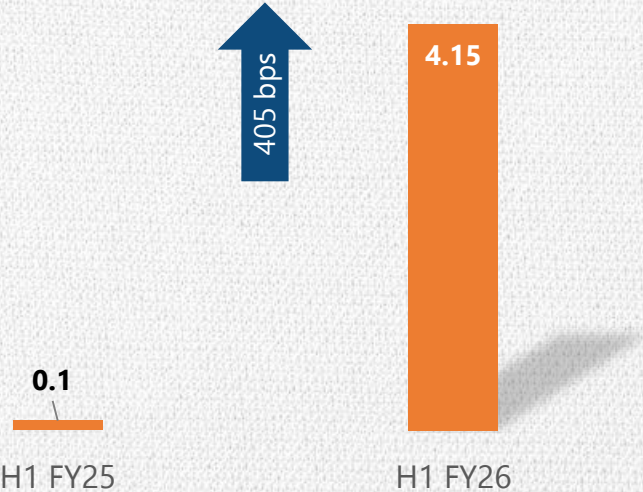
EBITDA Margin (%)



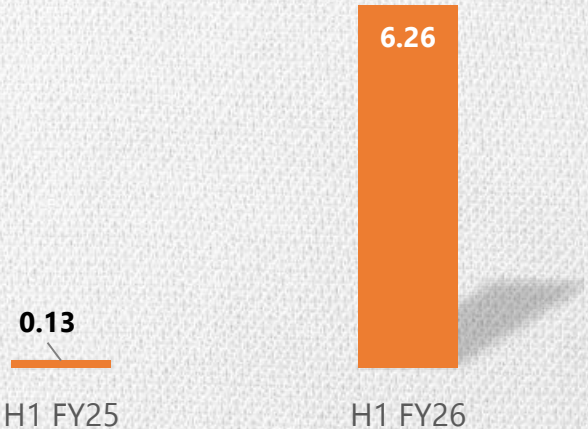
NET PROFIT & YoY GROWTH



NET PROFIT Margin (%)



EPS (Rs.)

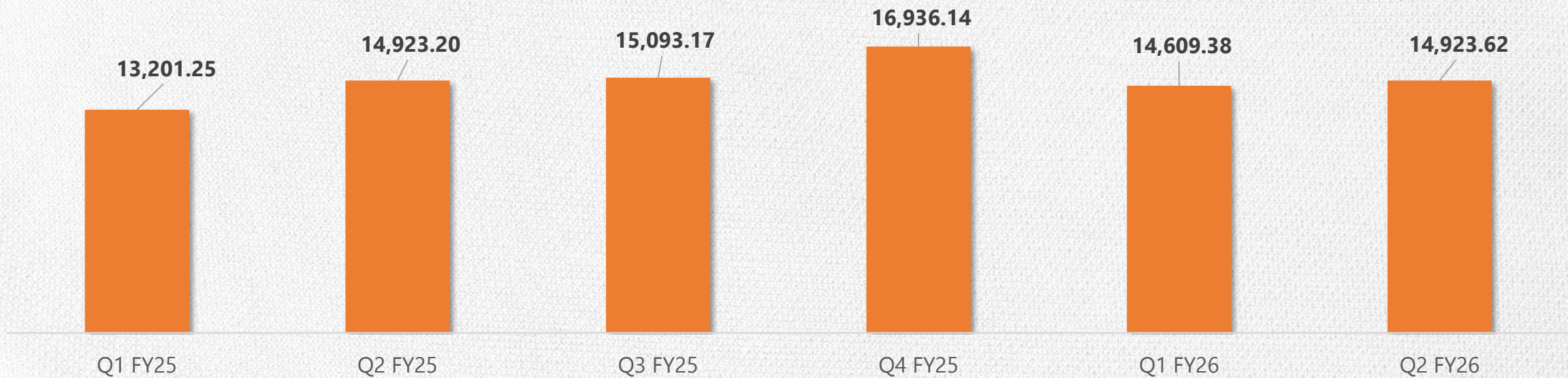


Revenue & EBITDA Trend - Quarterly

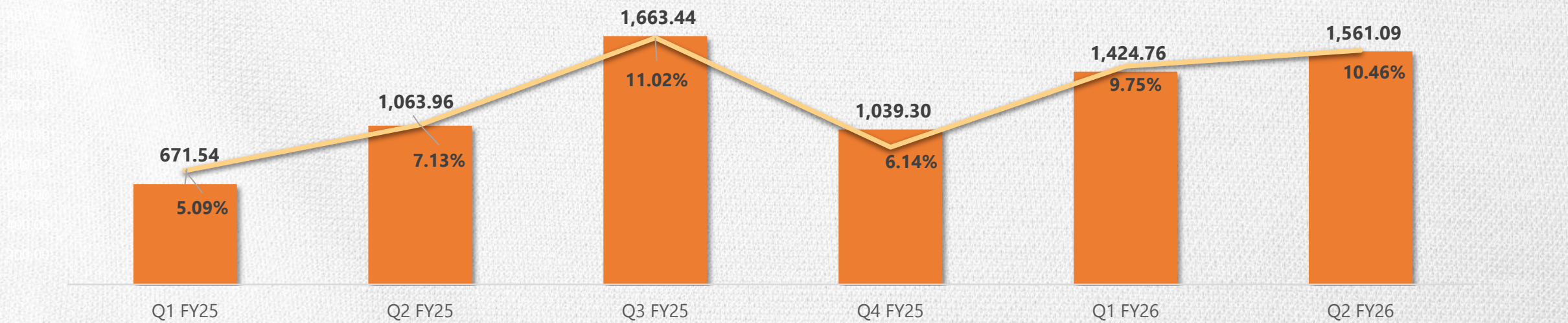


INR in Lacs

Revenue (Ex. Trading)



EBITDA & EBITDA Margin(Ex. Trading)





Company Overview

A Trusted Global Player in high performance & technical textile solutions

Bharat Brand with Global Trust

Recognized as a reliable "Bharat Brand" with over 50 years of experience and alignment with national manufacturing priorities.

Integrated Manufacturing Infrastructure

Four strategically located facilities with in-house capabilities for yarn, fabric, FIBCs, and master batches—enabling quality control and scalability.

Customer-Centric Business Model

Solutions tailored to diverse industry needs, supported by on-time delivery, customization capability, and responsive service.

Strong International Presence

Exports to 60+ countries contribute ~70% of revenue, supported by long-standing customer relationships and market-specific solutions.

Sustainability-Focused Operations

~50% of power from solar, Zero Liquid Discharge (ZLD), recyclable product design, and full EPR compliance position the company as ESG-aligned.

Consistent Product Quality

Globally certified systems (BRC, ISO, UN), traceability, and strict process adherence ensure high-quality, compliant output.



04

Manufacturing units



30+

Years of export experience



50+

Years of experience



60

Countries



A2/BBB+

Short term/Long term

Crisil Credit Rating 12

A Bharat Brand with Global Impact



“Built in Bharat. Scaled Globally. Delivered Responsibly”

- Fully integrated Manufacturing operations based in Kanpur, Uttar Pradesh
- Export presence in 60+ countries across key global markets
- End-to-end integrated production: yarn, fabric, FIBCs, and ancillaries
- Operational approach aligned with self-reliant and local manufacturing initiatives
- Consistent delivery of international-grade packaging standards

Key Milestones

1971-72

Incorporated & Began production of woven sacks

1986

First to export PP Woven Sacks from India To Europe

2000-08

Began FIBC manufacturing and established a BRC-certified food-grade finishing unit

2011

Started manufacturing high-tenacity PP multifilament yarn

2014

First in Uttar Pradesh to install a rooftop solar plant

2016

Bonus issue in the ratio of 2:1 Adapted Lean Manufacturing Concept

2018

Established a new greenfield unit

2020-22

Commissioned UV master batch plant and achieved BRCGS A+ Certification

2024

Entered in Japan as a market

2025

Acquisition of Valex Ventures Ltd JV with Essegomma S.p.A. (Italy) Capex Program of ₹105.26 crore

Key Strengths



Legacy of Leadership

- Over 50 years of trust in industrial packaging, led today by a new generation driving innovation, sustainability, and growth—while staying true to our core values



Integrated & Diversified Portfolio

- In-house manufacturing of FIBCs, MFY yarn, PP woven sacks, and UV masterbatches
- Fully integrated model ensures cost efficiency and consistent quality



Focused & Financially Disciplined

- Fund infusion: ₹20.50 cr in FY25 and ₹13.15 cr in FY26.
- Strategic Acquisition: Promoter's stake in foreign entity acquired to make it a subsidiary
- Significant debt reduction and improved balance sheet in FY25
- Margin-focused execution with ongoing improvements in productivity
- Upgraded credit rating affirms financial stability



Strong Global Footprint

- Presence in 60+ countries, with ~70% revenue from international markets
- Fully compliant with global regulatory standards
- Strong customer relationships driving repeat orders
- No single customer contributes over 5% of revenue—minimizing dependency risk
- Strengthened by global collaboration (Acquisition, JV)



World-Class Infrastructure

- 4 manufacturing units, cleanroom facility for food-grade FIBC
- Continuous debottlenecking and expansion to enhance capacity and output
- Proprietary ERP system enables real-time, process-driven decision-making
- Several new initiatives are planned to drive capacity enhancement, process efficiency and infrastructure modernization



Sustainability-Led Efficiency

- Nearly 50% of total energy met via solar power
- Committed to zero liquid discharge, rainwater harvesting, and EPR compliance
- All product lines designed to be fully recyclable

Strategic Acquisition – Strengthening Global Footprint



Company Acquired

Valex Ventures Ltd.

UK-based distributor of industrial-grade FIBCs

FY25 Revenue: GBP 1.17 Mn

EBITDA : GBP 36,239

EBITDA Margin: 3.10%

Net Profit: GBP 29,052



Market Synergy

- Leverage KPL manufacturing in India for UK exports
- Direct-to-customer delivery through Valex network



Value Addition

- Higher margins via control over pricing & distribution
- Access to premium food-grade & UN-certified segment



Long-Term Vision

- Global packaging solutions provider
- Recurring revenue from developed markets



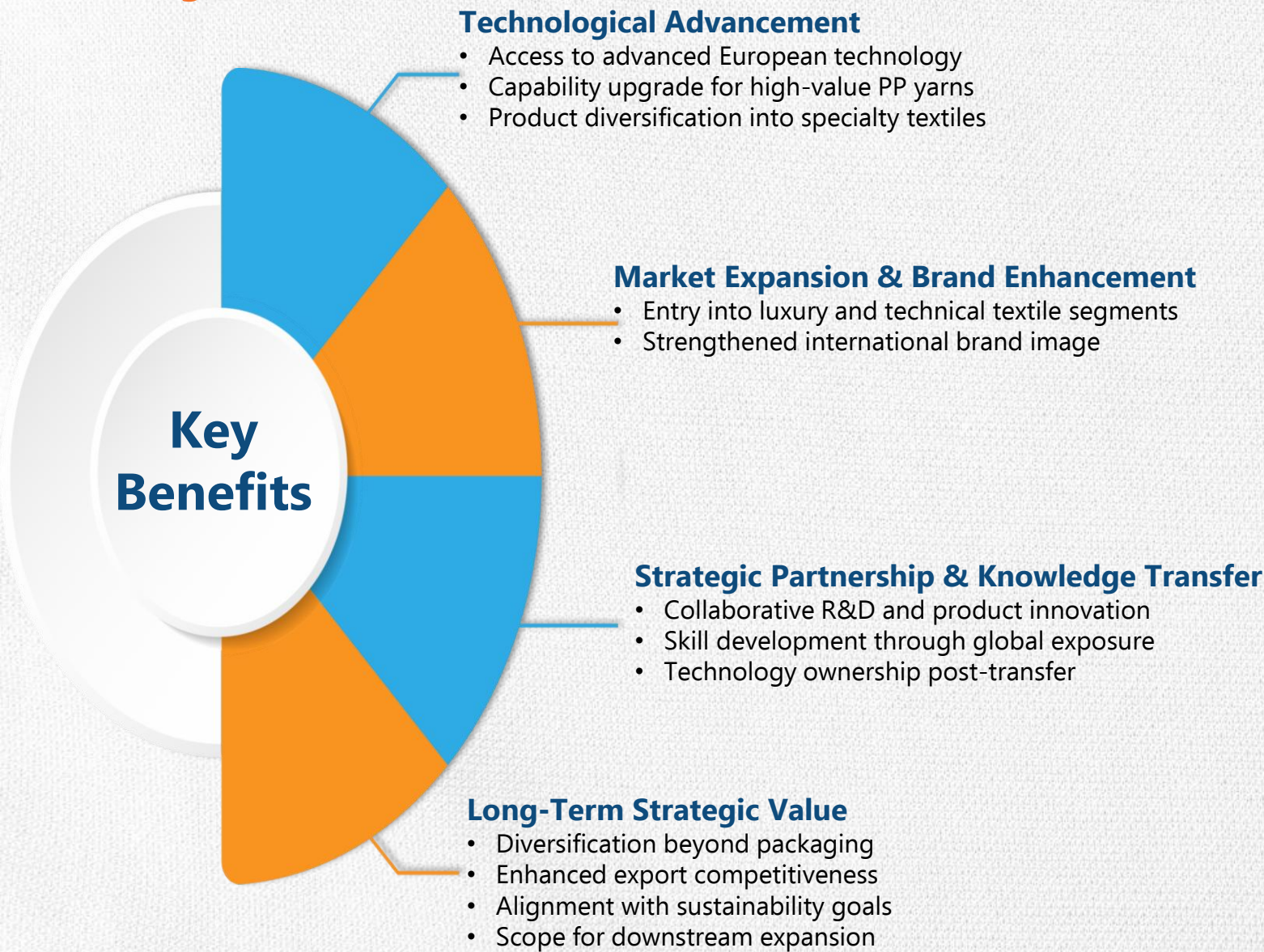
Future Ramifications

- Gateway to EU market post-UK penetration
- Long-term stability through diversified geographical revenue streams

Transaction Highlights

- Stake Acquired: 76.19% from company promoter & MD of Kanpur Plastipack, at ₹5,010.69/share; total consideration ₹8.02 cr .
- Consideration: ₹8.02 crore — comprising 3,33,700 equity shares issued through preferential allotment at ₹202.61 per share (allotted on 1st November 2025) and ₹1.26 crore paid in cash.
- Valex Ventures Limited has become a subsidiary of Kanpur Plastipack Limited. Consolidation of Valex's financials to begin from the **Q3**.

New Growth Initiative: JV with Essegomma S.p.A. (Italy)



About Essegomma

- Established in 1983
- Specializes in polypropylene multifilament yarns
- Applications in fabrics, carpets, and geosynthetics

Objective

- 50:50 JV with Essegomma S.p.A. (Italy)
- Introducing high-performance Taslan yarn technology to India
- Enabling entry into high-margin technical textile segments

Expected Revenue	₹25 crore p.a
-------------------------	---------------

Capacity	1,000 MT/year
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Investment	₹20 lakh (Equity Contribution)
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Introducing Premium PP Talsan Yarn



Key Features	Strategic Rationale	Design & Performance	Applications
• High-performance polypropylene yarn made with advanced Taslan air-texturing. • Lightweight, durable, hydrophobic, and soft like spun yarn. • Ideal for premium outdoor and luxury upholstery fabrics. • 100% mould- and bacteria-resistant for lasting freshness. • Fully recyclable and sustainable.	• Expands presence in the technical-luxury yarn segment. • Diversifies into premium outdoor, upholstery, and travel markets. • Aligns with sustainability and eco-conscious trends. • Leverages partner's industry expertise. • Focus on raw material quality and durability assurance	• Luxury: Soft, refined hand-feel with a matte or semi-dull finish. • Performance: Durable, UV-stable, and weather-resistant. • Sustainability: Fully recyclable, non-toxic, and mould- and bacteria-resistant	• Outdoor Textiles: Jackets, windcheaters, and trekking wear. • Luxury Upholstery & Furniture: Sofas, patio furniture, and interior fabrics. • Travel & Luggage: Bags, backpacks, and travel covers. • Automotive Interiors: Seat covers, door panels, and convertible interiors

Strategic Growth & Diversification Initiatives

Total Capex: ₹105.26 crore, funded through **₹70.26 crore internal accruals** and **₹35 crore term loans**



Capacity Expansion – FIBC Division (Unit 3, Gajner Road)

- New building under construction to expand FIBC capacity
- Adds 6,000 MT p/a in next 5 years.
- Enhances value addition and profitability through higher FIBC conversion



Modern Roll Management System

- New automated roll storage facility
- Improves inventory control, space use, and safety



Trading Division Warehouse

- Construction of new dedicated warehouse at Gajner Road
- Replaces rented facility; improves logistics and operational efficiency

Total Investment

₹47.22 crore

Strategic Growth & Diversification Initiatives

Diversification into Non-Woven Products

A Greenfield manufacturing facility for non-woven fabrics using needle-punching technology is being set up as part of the diversification strategy.

This project marks an entry into a new and fast-growing market with applications in:

- Automotive Interiors
- Artificial Leathers
- Shoe Insoles
- Exhibition Carpets

The initiative will be led by an industry professional with over 25 years of experience in the non-woven sector.

The total investment proposed for this project is **₹58.04 crore**.

Strategic Gains

- Higher FIBC capacity and efficiency.
- Entry into fast-growing Non-Woven segment.
- Better land and infrastructure utilization.
- Improved profitability and value creation.
- Stronger competitiveness and sustainability



Sustainability – central to long-term strategy



Nearly 50% of energy needs met through solar power



Zero Liquid Discharge (ZLD)



Rainwater Harvesting Systems



Fully Recyclable Product Designs



EPR-Compliant Operations



Continuous investment in circularity & traceability

16,197Kwp

Solar energy sourcing through various models

Long Term Open Access agreements totaling

12,375 KW

Solar Power



Quality Certifications

FSSC



ISO 14001:2015



ISO 45001:2018



ISO 9001:2015



BRCGS A+ Grade



WCA Report



WORKPLACE
CONDITIONS
ASSESSMENT

Honors & Milestones – A Reflection of Excellence



Niryat Shree Award
Year Awarded: FY05,
FY10, FY12, FY17 and FY21



**Certificate of
Appreciation**



**Member of
IFBCA
Award**



AIFTMA Award
Year Awarded FY12 & FY14



**ECGC – D&B IEAA
Trophy 2012**



**Top Customer Award
By Gail (India) Ltd.**



Business Overview

Wide Product Range - KPL Advantage

FIBC/Jumbo Bags



- Large, woven polypropylene (PP) containers for dry bulk and slurry handling
- Offered in standard, baffle, ventilated, and UN-certified variants
- Food-grade and pharma-grade options with cleanroom compliance
- Available in coated, uncoated, tubular, and flat fabric forms
- Anti-static options (Type A, B, C) for handling sensitive materials
- Sustainable variants available using recycled polypropylene (rPP)

Other Custom Products



- Filler cords and liners used to reinforce industrial packaging and enhance barrier protection
- Specialized textile products including body bags, hospital-use materials, and medical-grade fabric solutions
- Manufactured webbing belts used in FIBC lifting loops for enhanced load-bearing strength
- Rainwear and water-resistant fabrics produced for niche, low-volume institutional demand
- Supports diversified revenue streams through small-scale, custom, or tender-based production

UV Master Batch



- In-house production of UV-stabilized masterbatches to improve weather resistance
- Enhances durability and performance of outdoor packaging and technical textiles
- Used internally and supplied externally for industrial and agricultural applications

Multifilament Yarn



- In-house production of multifilament (MFY), taslan, crimp, and monofilament yarns for industrial use
- Yarns used for weaving, stitching, and reinforcing flexible packaging solutions
- Products sold externally to textile, packaging, and technical fabric industries
- Supports backward integration, quality assurance, and margin expansion

Fabrics



- Offered in Circular and Sulzer loom variants for diverse industrial applications
- Available in laminated, unlaminated, and ventilated formats
- Used for bulk packaging in agriculture, cement, chemicals, and industrial goods
- Optional liners enhance moisture protection and product safety
- Engineered for strength, reusability, and cost-effective transport

Catering to a diverse range of Industries – Revenue Contribution (%)

Mining and Minerals – 5.0% (Including Chemicals)

Provides durable, UN-certified FIBCs for mining and minerals, with anti-static options for safe handling of heavy, hazardous materials.



Food Industry – 40.0%

Makes food-grade FIBCs in BRC-certified cleanrooms, ideal for grains, sugar, and flour with full traceability and hygiene.



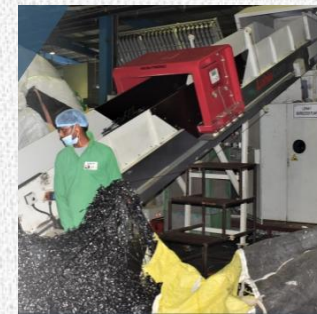
Agriculture – 7.0%

Provides cost-effective, reusable FIBCs for grains, seeds, fertilizers, and feed, ensuring easy handling and protection from contamination.



Construction – 11.0%

Offers heavy-duty FIBCs and woven sacks for the construction industry, ideal for cement, sand, and aggregates, with high tensile strength and easy on-site handling.



Automotive – 6.0%

Caters to the automotive sector with high-performance PP yarns and technical textiles used in seat fabrics, upholstery, and webbing

Industrial Packaging – 21.0%

Serves industrial packaging needs through FIBCs, woven sacks, and PP fabrics for bulk materials like chemicals, cement, and fertilizers.

Fully integrated Manufacturing Units



Unit I (HQ & Integrated Facility)

- Established in 1971, located at Panki Industrial Area, Kanpur
- Houses extrusion, weaving, and UV masterbatch production



Unit II (Finishing & Dispatch)

- Set up in 2008, also in Panki Industrial Area
- Focuses on fabric finishing, quality checks, and dispatch of FIBC products
- Features advanced equipment like ultrasonic cutters, metal detectors, ensuring contamination-free, hygienic processing



Unit III (Extrusion & Weaving Greenfield Facility)

- Setup in 2018 at Gajner Road, Kanpur Dehat, spanning over 12 hectares area
- Equipped with modern sulzer looms, tape line, ultrasonic cutting machines, and dedicated stitching areas
- Supports large-scale production of yarns, woven sacks, fabrics, and FIBC manufacturing

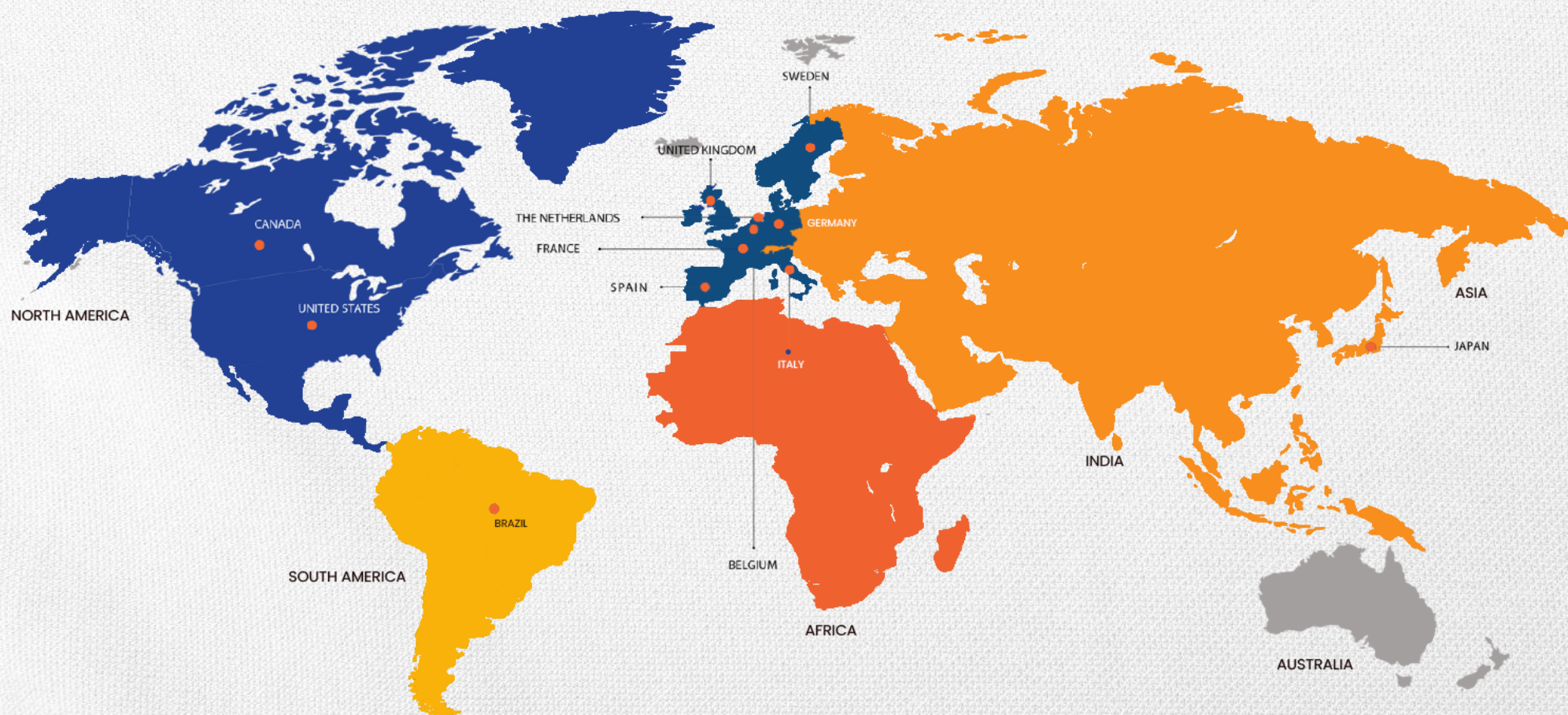


Unit IV (Small Bags/FIBC Manufacturing)

- Located at Site-II, Panki Industrial Area, Kanpur
- Dedicated to small bags and FIBC production for niche and customized requirements

Strong Geographical Presence

Extensive presence across major global markets, serving customers in Europe, the Americas, Asia-Pacific, Africa, and Australia





Way Forward

Way Forward...



Strategic Business Outlook

- Adding more capacity to the fabric segment to boost FIBC production
- Pivoted to high-margin, scalable businesses like FIBCs and value-added yarns
- On track to achieve net debt-free status within a year: need to be reviewed as new term loan is proposed



Capacity & Operational Excellence

- De-bottlenecking is underway on the stitching side, along with deep de-bottlenecking in storage and warehousing.
- A ₹105 crore capex will fuel growth through capacity expansion and modernization, including a new FIBC division building
- Engaged Grant Thornton under Risk Audit & Advisory to enhance operational efficiency, plug revenue leakages, and identify automation-led process improvements



Market & Customer Growth

- Deepening presence in Japan and Brazil alongside wider global expansion
- Strengthening long-term client ties, driving majority of export sales
- Completed acquisition of UK based Valex Ventures Ltd. to boost European presence and growth in developed markets
- Entering into a JV with Essegomma paves the way for new markets, higher margins, and sustainable long-term growth.



Financial Outlook

- Margin expansion through higher realizations, cost discipline, and improved product mix
- Building a robust balance sheet to support diversification into new product lines and domestic markets
- Reduce interest costs through improved financial efficiency
- Credit rating CRISIL BBB+/Stable for long-term facilities, reflecting a strong financial risk profile

Our Vision

“We believe in increasing the value to our clients by exceeding customers' expectations and achieving market leadership through Global Partnerships”



Thank You

For further information, please contact
Kanpur Plastipack Ltd

Mr. Ankur Srivastava
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Scan the QR to download full financial results



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